

LINDSEY MYGATT AND CURTIS BENNETT

Fast Furious and Smart Real Estate Pros

BY DIANE FEEN | PHOTOS BY CHRISTINE MAGEE



There is a saying that if you choose a job you love, you will never have to work a day in your life.

Lindsey Mygatt and Curtis Bennett haven't worked a day in their lives. Instead, the dynamic duo spends their days enthralled with the real estate business, helping clients purchase the perfect home or sell a property that no longer serves them.

"We want our clients to experience and feel energized by our enthusiasm and passion for real estate. We love what we do for a living." And who doesn't want to work with someone who loves what they do? Good point, and one that is not often spoken about candidly. But working with these two dynamos in the real estate industry is a win-win for everyone. Their passion and drive for excellence is apparent the moment you meet them.

Lindsey is a marketing wiz and has the enthusiasm usually marked for show business. Curtis is a finance maven who is quick with numbers and has answers to vexing problems related to mortgages, titles, and just the home buying process overall.

The two of them have their hand on the pulse of the Palm Beach County real estate market and are quick to lead clients to their dream property. They're also patient and delve deep into client's specifications for property.

"Lindsey and Curtis were everything we hoped they would be to help us search for the perfect home. They were attentive and quick to reply. They were kind and sweet when my fiancé and I were picky with each home. I'd recommend Lindsey and Curtis to everyone!" said Chris.

Currently the market is moving faster than a bullet train, but that doesn't faze Lindsey and Curtis. They tackle this challenge head on.

The reason is that real estate is in their DNA. Lindsey's family has been in the real estate business in Colorado since she was a youngster, and Curtis' family has been in real estate development in Connecticut for many years.

Both have families that live and breathe the real estate business. That passion was passed on to them at an early age and is the reason Lindsey and Curtis are rising stars only eclipsed by their drive and initiative.

Coldwell Banker Realty named them "Top 30 Real Estate Agents Under the age of 30" for excelling in driving sales, serving clients, and giving back to their community. They also received the 2021 International President's Circle Award at Coldwell Banker Realty, putting them at the top 7% of the company internationally.

The two are humble as they are smart and driven, with statistics that back up their intelligent approach to real estate. They closed over \$20 million in sales in the last 15 months and \$7 million + in the last three months.

There is no mystery to their success – it's hard work and a passion for helping clients reach the zenith of their real estate aspirations.

"Our experience with Lindsey and Curtis was nothing shy of exceptional. From day one, they were inquisitive of our desires. They were accommodating and knowledgeable about the market. We got a leg up because of their due diligence and willingness to show us a myriad of homes. We highly recommend working with the South Ocean Group," said Chris and Megan.

Their "can do" attitude - combined with hard work - is on a continuous loop for clients. That's why their success with clients is overwhelmingly positive.

"We work 365 days a year and if our clients need anything, we are there. In a competitive and fast paced market like today it's important that we work incredibly quick for our clients."

There is another advantage to their close adherence to excellence. Both Lindsey and Curtis are involved in every transaction from start to finish. Their goal is to make the process as stress free as possible for their clients.

"We are involved in the entire process – initial meetings, showings, inspections, closings; you name it, we are there. It's very important for us to be hands-on and available for our clients throughout the whole process. We are proud to have great relationships with local vendors, which makes the home buying process as seamless as possible for our clients."



Chris and Megan found this out firsthand. "You won't find a better team or have a more seamless experience with any other realtor. If you're looking for someone to help guide you through the process of buying your next home, you'll be extremely glad you've chosen Curtis and Lindsey."

Because the real estate market is moving so swiftly right now, they know they need an advantage over the competition. That's why Lindsey and Curtis put an emphasis on smart marketing, fierce negotiating skills, and great customer service. In this lightning speed market, it gives their clients a huge advantage.

Lindsey and Curtis are adamant they leave no rock unturned when it comes to marketing their listings. "That is how we help our clients get top dollar for their homes. We do this through print media, social media marketing, and TV promotions, just to name a few."

Even though they are active and sell homes throughout Palm Beach County, they live in the heart of downtown Delray Beach.

You can always find them driving their golf cart to their office, to showings or to dinner on the Avenue. "What makes Delray Beach so special is the lifestyle," said Lindsey. "We enjoy Delray's inherent beauty and intimacy, as well as its vibrant downtown and wonderful restaurants and hotels."

Lindsey and Curtis' goal is to help make each of their client's real estate dreams a reality in South Florida. "Whatever our client's real estate goals are, we are here to make them happen."

Everyone who works with Lindsey and Curtis says the same thing – they're the best.

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