



**Kimber Lee**  
REAL ESTATE

## Relocation Materials

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**John L. Scott**  
REAL ESTATE

On behalf of our clients, and as an added service to our clients relocating in or out of state, Kimber Lee Real Estate created this helpful resource and help answer some of the Frequently Asked Questions!

First of all, congratulations on making the move! We are thrilled to be a part of your journey to the next chapter. For over the last two decades, Kimber Lee Real Estate has been representing home buyers and sellers with their relocation services. Whether you are transferring to a local company, or relocating out of state, Kimber Lee Real Estate has partnered with industry professionals locally and globally to assist you in your home buying and selling transaction.

Something to keep in mind is that every relocation company operates differently. As a relocation partner with John L Scott, rest assured with our team that we will be able to answer questions about your transfer and be a trusted real estate resource.

### -SELLERS-

**First, we will need to schedule a site visit of your home.** At this scheduled appointment, Kimber Lee Real Estate will take photos of every room, note any cosmetic or structural issues/upgrades/changes that can fluctuate the home's value, and listen to your real estate and relocation goals.

**Next, Kimber Lee Real Estate will complete a ERC BMA (Market Analysis) on your home.** This will provide in-depth insight to the relocation company of the home's condition and market condition. This report is typically due back within two days of the site visit.

**Once the market analysis is submitted** to the relocation company, accompanied with the home photos and comments, the relocation company will be in contact to discuss next steps and selecting a broker for representation on a successful home sale.

### -BUYERS-

**First, we will need to speak to you about your home buying goals!** This is a great way for us to understand your preferences in home style, bedrooms, bathrooms, lot size, condition, etc.

**After the call,** we will provide access to hundred of homes in the NWMLS, the local MLS server that all industry professionals work from. From this point, start making a list of features you love of the homes you are viewing and Kimber Lee Real Estate will be in close contact as to when you want to schedule a private showing of the property.

*If you would like to request more information, have questions, or are a local business that would like to join our trusted vendor/referral database, contact Kimber Lee's office!*