

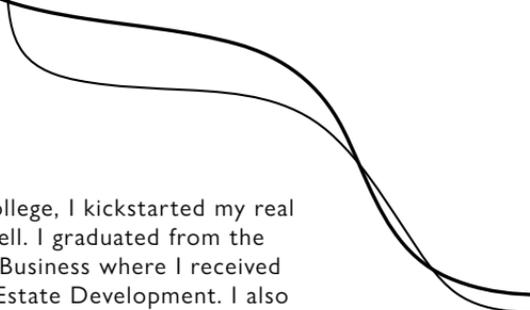
FLEMING “TRIPLE” TRAINOR



*park city, utah*

Summit

**Sotheby's**  
INTERNATIONAL REALTY



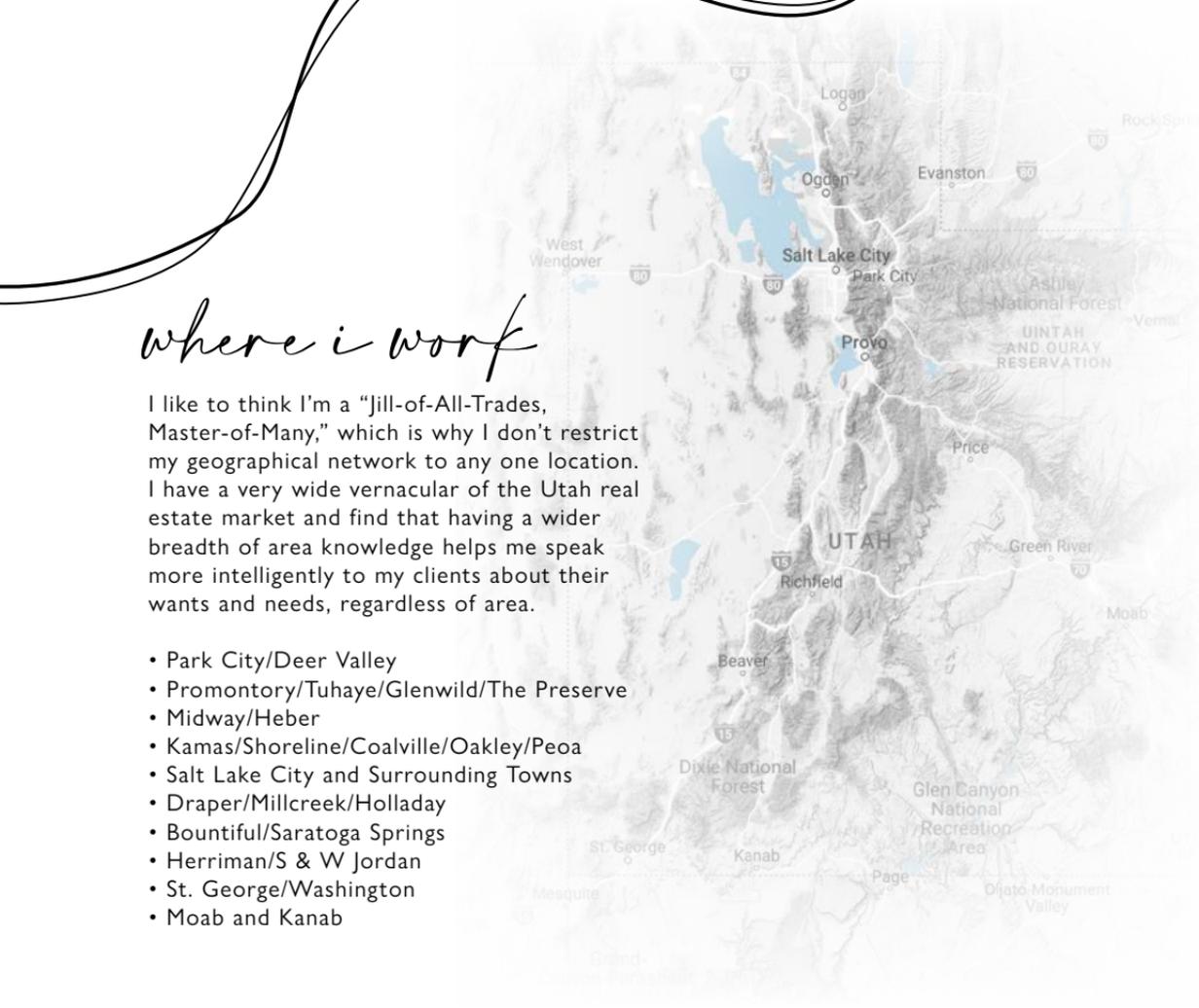
# introduction

I am Fleming "Triple" Trainor. Before I even finished college, I kickstarted my real estate career by investing in homes to restore and resell. I graduated from the University of Southern California's Marshall School of Business where I received dual business degrees in Real Estate Finance and Real Estate Development. I also played on the USC D1 Women's NCAA Championship golf team and went through Q-school. I continue to play competitively, and for fun, in a few ladies' leagues and teams in both Utah and Southern California. My passion for this business and helping people enables me to be successful in Park City's ever-changing real estate market.

ORGANIZATION. EDUCATION. INTEGRITY. WISDOM. HONESTY. COMPASSION.  
INGENUITY. UNRELENTING WORK ETHIC.

# what makes me different

I bring a fresh perspective to real estate. I pride myself on providing my clients with the most current, relevant information; I want them to feel confident and know when and where TO pursue a real estate transaction, and even more importantly, when and where NOT to. This position allows for instant establishment of trust coupled with the knowledge that I will never compromise my ethics or my clients and their investments. Nearly every transaction I've ever been a part of has resulted in a long-lasting relationship, and I recognize the importance of orchestrating the myriad little details that make it all worthwhile. I harness technology and the power of the internet to assist my clients in achieving maximum results. In fact, I teach other agents in the local SIR offices in methods of technology, integration, viral marketing/advertising and business efficiency.



## *where i work*

I like to think I'm a "Jill-of-All-Trades, Master-of-Many," which is why I don't restrict my geographical network to any one location. I have a very wide vernacular of the Utah real estate market and find that having a wider breadth of area knowledge helps me speak more intelligently to my clients about their wants and needs, regardless of area.

- Park City/Deer Valley
- Promontory/Tuhaye/Glenwild/The Preserve
- Midway/Heber
- Kamas/Shoreline/Coalville/Oakley/Peoa
- Salt Lake City and Surrounding Towns
- Draper/Millcreek/Holladay
- Bountiful/Saratoga Springs
- Herriman/S & W Jordan
- St. George/Washington
- Moab and Kanab

# who i work with and referral info

## RESIDENTIAL

- Buyers/Sellers
- Landlords/Tenants
- Land
- Investment Properties
- 1031 And Reverse Exchanges
- Trust Sales
- Probate Sales
- Foreclosures
- Complicated Stuff  
(Preferably not, but I can handle it!)
- And More

## COMMERCIAL

- Buyers/Sellers
- Landlords/Tenants
- Religious Organizations
- Restaurants

## I LOVE REFERRALS!

95% of my business is based on personal referrals from people like you! I am confident that Sotheby's agents hold themselves to the highest standard of excellence and, therefore, that translates to a higher level of customer service for our clients.

***No one likes to be left wondering, "What the heck happened with that referral"?!***

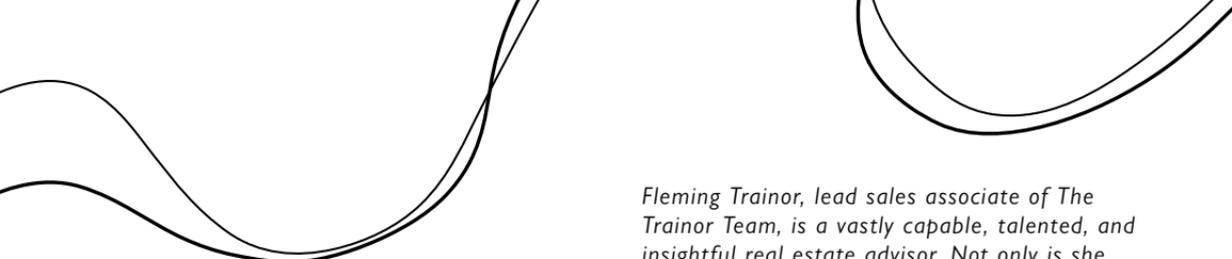
Rest assured that from the initial point of contact and all throughout a transaction, you will be kept apprised of the progress.

## WHO YOU WORK WITH MATTERS

I believe in having an emphasis on encouraging people to be placed with the right personality. I have positive relationships across Utah and the world with a variety of different agents and clients. I'd like to be considered your one-stop shop.

***Let me be a resource to you and your friends!***

I can connect you with agents all over the globe that you may not have been introduced to yet.



## testimonials

*Working with Fleming is always a breeze - her knowledge, her professionalism, and her willingness to go above and beyond for clients at all hours of the day set her apart. Couple that with her success in not just one, but two, major markets and you have an incredible agent. I highly recommend working with her!*

**JEREMY SEGLEM - BIG SKY SOTHEBY'S, MT**

*Fleming was an absolute delight to work with. Extremely organized and a great communicator. We had a wonderful experience and a smooth transaction. Highly recommend!*

**SARA LOV, MAISONRE**

*Fleming Trainor, lead sales associate of The Trainor Team, is a vastly capable, talented, and insightful real estate advisor. Not only is she incredibly well versed in all aspects of the purchase and sales contracts, but she possesses a rare gestalt perception that allows her to oversee all the multi-dimensional aspects of a real estate transaction. Transactional real estate is about anticipating the unexpected and obtaining the intended positive outcome. Fleming has an ability to foresee the unexpected and has an amazing arsenal of resources and skills to keep things right on track. As a professional colleague I have the highest expectations when referring an agent to buyers or to sellers. Fleming holds to my high personal standards and expectations, and often exceeds them, causing me to continually learn and grow through our affiliation. I have never had a disappointed client or experience with Fleming Trainor from anyone who crossed from House of Martocchio to the Trainor Team!*

**PETER MARTOCCHIO, HOUSE OF MARTOCCHIO,  
SOTHEBY'S INTERNATIONAL REALTY  
- PASADENA, CALIFORNIA**



## FLEMING "TRIPLE" TRAINOR

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call or text 435.633.5501

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thetrainorteam.utah@gmail.com

Connect with me for a one-on-one to see how I can be an extension of your team!



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