



PORTFOLIO OF RESOURCES AND EXPERTISE

@properties®

CHRISTIE'S
INTERNATIONAL REAL ESTATE

LET'S GET —

started

I bring results to clients wherever their buying and selling goals take them.

Working with the best in the business is the only choice in real estate today. @properties Christie's International Real Estate shares my commitment to offering the most comprehensive and professional marketing, sophisticated technology, and expert market knowledge, supporting the highest standards of service and representation you expect and deserve. With local leadership and both a national and international reach, I bring results to clients wherever their buying and selling goals take them. I consistently beat the market average with my listings selling more quickly and for a higher price than the market average. Luxury is my level of service provided and not reflective of your price point. I look forward to working with you.

Audra Casey



AUDRA CASEY

847.208.8779

audracasey@atproperties.com



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giving back

bio & accolades

Audra Casey has been a REALTOR® and resident of Northbrook for 20 years, during which time she has represented buyers, sellers, and investors in a wide array of real estate transactions.

Her client-centric approach is characterized by hard work, integrity, and creative service, resulting in over \$42.6 million in sales volume over the past 24 months with 67 closed sales**. She ranks in the top 1% for Northshore Barrington Association of REALTORS® for both residential sales volume and number of homes sold, and was also a Road to Rolex recipient and ranked in the Top 200 of agents at @properties Christie's International Real Estate.

Audra's unique skill set is a blend of her biomedical engineering degree and a competitive upbringing in horse showing. This dynamic blend translates into a keen attention to detail, adept data analysis through established processes, and a determined work ethic. Rest assured, Audra brings both professionalism and a friendly touch to every endeavor. This skill set has proved key in both her new construction and resale experience.

In addition, Audra has built a strong community network with access to hundreds of local families through her involvement in Northbrook schools. She has raised 3 children throughout Northbrook School Districts 28 and 225, serving numerous positions on boards, chairing the PTO Membership Committee for Glenbrook North High School and belongs to several charitable clubs and foundations, further deepening her involvement in the local community.

A member of the North Shore - Barrington Association of REALTORS® (NSBAR) and Illinois Association of REALTORS® (IAR), Audra stays current on market trends and is adept at using the latest technology to market listings on behalf of her seller clients. Her work with buyers is equally sophisticated and involves tapping into @properties' large internal network to match clients with properties for sale, often before those homes hit the market.

**MRED, LLC, total closed sales volume, 11/27/2021-11/27/2023.

\$100_M⁺

CLOSED VOLUME*

7

**AVERAGE DAYS
ON MARKET***

99.95%

**LIST TO SELL
PRICE RATIO***

TOP 1%

**SALES VOLUME FOR
NORTH SHORE SALES***

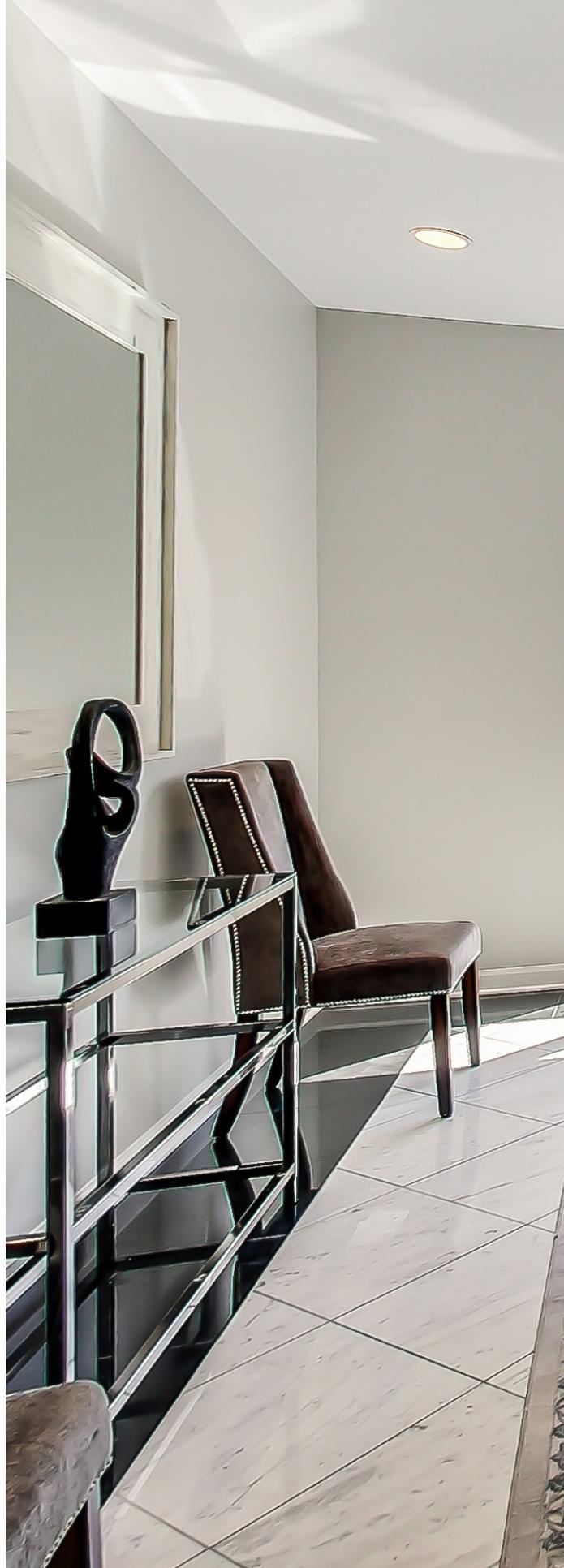
TOP 200

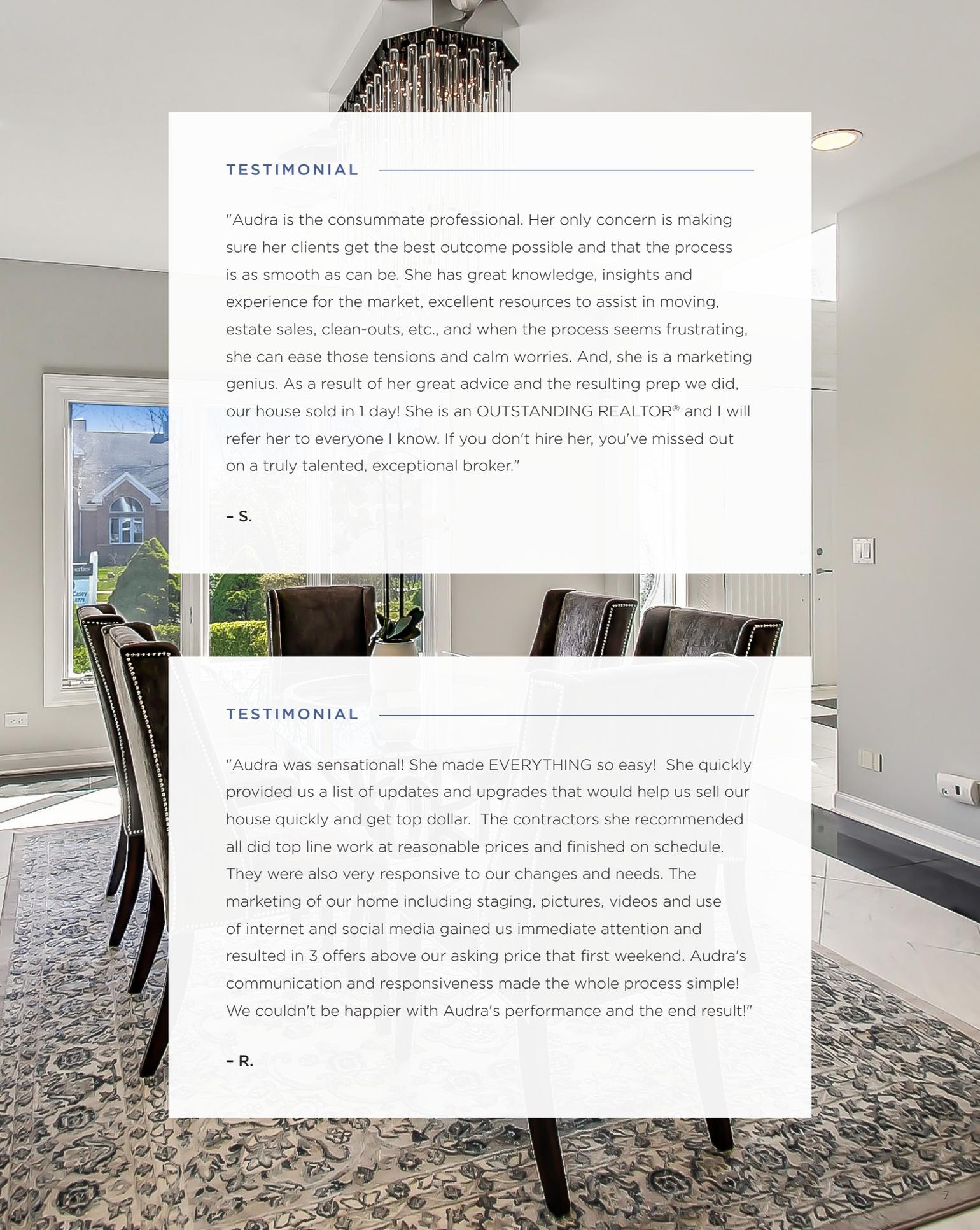
AGENT*

**MRED, LLC, based on closed sales data for detached and attached single homes, 1/01/2015-12/16/2024.*

PROVEN SUCCESS ———

testimonials & sales





TESTIMONIAL

"Audra is the consummate professional. Her only concern is making sure her clients get the best outcome possible and that the process is as smooth as can be. She has great knowledge, insights and experience for the market, excellent resources to assist in moving, estate sales, clean-outs, etc., and when the process seems frustrating, she can ease those tensions and calm worries. And, she is a marketing genius. As a result of her great advice and the resulting prep we did, our house sold in 1 day! She is an OUTSTANDING REALTOR® and I will refer her to everyone I know. If you don't hire her, you've missed out on a truly talented, exceptional broker."

- S.

TESTIMONIAL

"Audra was sensational! She made EVERYTHING so easy! She quickly provided us a list of updates and upgrades that would help us sell our house quickly and get top dollar. The contractors she recommended all did top line work at reasonable prices and finished on schedule. They were also very responsive to our changes and needs. The marketing of our home including staging, pictures, videos and use of internet and social media gained us immediate attention and resulted in 3 offers above our asking price that first weekend. Audra's communication and responsiveness made the whole process simple! We couldn't be happier with Audra's performance and the end result!"

- R.



FEATURED PROPERTY

1750 braeside lane *northbrook*

\$2,310,000



RECENT SALES

1750 Braeside Ln, Northbrook	\$2,310,000
2206 Catherine St, Northbrook.....	\$2,065,000
1731 Braeside Ln, Northbrook.....	\$1,975,000
2234 Crabtree Ln, Northbrook.....	\$1,710,000
2244 Crabtree Ln, Northbrook*	\$1,636,000
1507 Windy Hill Dr, Northbrook.....	\$1,350,000
628 Laburnum Dr, Northbrook.....	\$1,300,000
4160 Ridgeland Ln, Northbrook.....	\$1,200,000
1007 Cedar Ln, Northbrook.....	\$1,150,000
1040 Hoffman Ln, Riverwoods*	\$1,125,000
1542 Carol Ct, Northbrook.....	\$1,125,000
1320 Eskin Dr, Northbrook.....	\$1,120,000
2807 Shannon Rd. Northbrook	\$1,110,000
2128 Scotch Pine Ln, Northbrook*	\$1,100,000
2110 Center Ave, Northbrook.....	\$1,077,000
104 Garrison Ave, Wilmette.....	\$1,005,000
2020 2nd St, Northbrook	\$985,000
3015 Floral Dr, Northbrook	\$980,000
3160 Keystone Rd, Northbrook	\$950,000
2452 Peachtree Ln, Northbrook	\$942,000
22535 N Foxtail Dr, Kildeer*	\$910,000
2074 Greenview Rd, Northbrook.....	\$900,000
2310 Illinois Rd, Northbrook*	\$880,000
2067 Techny Rd, Northbrook.....	\$880,000
1708 Chapel Ct, Northbrook	\$860,000
2915 White Pine Dr, Northbrook	\$859,000
1711 Chapel Ct, Northbrook.....	\$835,000
13535 Lucky Lake Dr, Lake Forest.....	\$810,000
807 Davis St #2104, Evanston	\$800,000

**Represented Buyer*

RECENT SALES

2328 Walters Ave, Northbrook.....	\$799,900	745 Broadview Ave, Highland Park	\$590,000
1736 Fielding Dr, Glenview	\$799,000	3509 Greenwood St, Evanston.....	\$585,000
36 Meacham Ave, Park Ridge	\$785,000	2727 Koepke Rd, Northbrook.....	\$585,000
2120 2nd St, Northbrook.....	\$780,000	1760 Portage Pass, Deerfield.....	\$581,900
3015 Floral Dr, Northbrook	\$767,500	2421 Partridge Ln, Northbrook	\$580,000
2142 Sandy Ln, Wilmette*	\$757,500	6 The Court Of Stonecreek Ct, Northbrook*	\$575,000
46 Meacham Ave, Park Ridge.....	\$750,000	231 Kendall Ct, Buffalo Grove	\$575,000
3415 Lake Knoll Dr, Northbrook	\$727,000	435 W Erie St #907, Chicago.....	\$575,000
2808 Farmington Rd, Northbrook.....	\$725,000	3923 Chester Dr, Glenview	\$575,000
865 Western Ave, Northbrook.....	\$715,000	1124 Donegal Ln, Northbrook	\$575,000
1729 Larkdale Rd, Northbrook	\$705,000	610 Robert York Ave #204, Deerfield	\$570,000
1920 Barberry Rd, Northbrook	\$700,000	610 Robert York Ave #207, Deerfield	\$565,000
2860 Keystone Rd, Northbrook.....	\$700,000	404 Beech Dr, Glenview	\$561,000
720 Alice Dr, Northbrook	\$677,000	5 Crestview Ln, Barrington.....	\$546,000
1779 Camden Dr, Glenview*	\$675,000	3911 Russett Ln, Northbrook.....	\$540,000
2804 White Pine Dr, Northbrook.....	\$662,900	1448 Elm Ave, Northbrook.....	\$530,000
301 Natwick Ln, Schaumburg	\$635,000	1641 Walters Ave, Northbrook.....	\$520,000
25851 Oak Ln, Ingleside.....	\$635,000	3518 River Falls Dr, Northbrook.....	\$520,000
2904 Norway Pine Ln, Northbrook	\$635,000	1533 Carol Ct, Northbrook.....	\$515,000
3621 Radcliffe Dr, Northbrook.....	\$630,000	1762 Tudor Ln, Northbrook.....	\$515,000
1172 Cedar Ln, Northbrook.....	\$630,000	3888 Sunset Ln, Northbrook	\$513,000
1825 Fieldwood Dr, Northbrook.....	\$627,000	10 Tournament Dr, Hawthorn Woods	\$509,000
3739 Dauphine Ave, Northbrook.....	\$625,000	2101 Techny Rd, Northbrook	\$505,000
390 Foxford Dr, Buffalo Grove	\$617,500	2403 Illinois Rd, Northbrook*	\$500,000
11 The Court Of Hidden Wells, Northbrook.....	\$616,888	2233 Peachtree Ln, Northbrook	\$500,000
901 S Prospect Ave, Park Ridge*	\$605,500	1063 Forest Ave, Deerfield.....	\$499,000
11 The Court Of Lagoon View, Northbrook	\$600,000	404 Beech Dr, Glenview	\$495,000
		2055 Techny Rd, Northbrook.....	\$490,867

RECENT SALES

1250 Thornapple Ln, Northbrook	\$490,000	107 Acorn Ct, Round Lake Beach.....	\$390,000
3554 Hidden Fawn Dr, Elgin	\$485,000	3015 Koepke Rd, Northbrook.....	\$385,000
2240 Catherine St, Northbrook.....	\$485,000	507 Huber Ln, Glenview.....	\$380,000
1019 Lyman Ave, Oak Park	\$485,000	787 Graceland Ave #503B, Des Plaines...	\$375,000
4045 N Mango Ave, Chicago	\$477,000	2356 N Elston Ct #303, Chicago.....	\$375,000
511 N Elmhurst Rd, Prospect Heights.....	\$476,000	1781 Tudor Ln #301, Northbrook	\$373,500
2870 Idlewood Ln, Highland Park*	\$475,000	1005 Talbot Ave, Lake Bluff.....	\$368,500
1800 Amberley Ct #302, Lake Forest.....	\$475,000	809 Cedar Ln, Northbrook.....	\$367,000
10 Tournament Dr, Hawthorn Woods	\$474,000	2000 Beechwood Ave, Northbrook*	\$365,000
2780 Appletree Ln, Northbrook	\$465,000	616 Harvard Ln, Libertyville.....	\$365,000
1451 Sycamore Ln, Northbrook.....	\$435,000	1739 Tudor Ln #301, Northbrook	\$365,000
915 Western Ave, Northbrook.....	\$435,000	9121 Oak Park Ave, Morton Grove	\$363,000
9311 Kildare Ave, Skokie	\$435,000	4 The Court Of Charlwood, Northbrook.	\$360,000
45 The Court Of Greenway, Northbrook	\$430,000	1913 Thornwood Ln, Northbrook.....	\$358,000
3 Court Of Lagoon View, Northbrook.....	\$430,000	526 Princeton Ln, Deerfield.....	\$357,000
1151 Antique Ln, Northbrook	\$425,000	304 Voltz Rd, Northbrook	\$355,000
2116 Oak Ave, Northbrook.....	\$425,000	1300 Central St #302, Evanston	\$351,000
2625 Appletree Ln, Northbrook.....	\$420,000	854 Fair Ln, Northbrook	\$350,000
2749 Wilshire Ln #2749, Northbrook.....	\$420,000	609 Picardy Cir, Northbrook	\$350,000
1905 Somerset Ln, Northbrook.....	\$416,000	610 Robert York Ave #209, Deerfield	\$349,000
1905 Somerset Ln, Northbrook.....	\$416,000	1708 Prairie Ave, Northbrook	\$345,000
970 Kensington Dr, Northbrook*	\$410,000	263 Lionel Dr, Grayslake.....	\$344,000
7135 N Olcott Ave, Chicago	\$410,000	1831 Mission Hills Rd #408, Northbrook.....	\$341,127
2320 Oak Ave, Northbrook	\$410,000	382 Kelburn Rd #325, Deerfield.....	\$340,000
2049 Plymouth Ln, Northbrook.....	\$405,000	344 Brighton Rd, Elk Grove Village.....	\$340,000
2719 N Brighton Pl, Arlington Heights	\$400,000	1781 Tudor Ln #301, Northbrook	\$340,000
1541 Church St, Northbrook.....	\$395,000	385 Anne Ter, Wheeling.....	\$339,000
2742 Wilshire Ln, Northbrook	\$395,000	1088 Shermer Rd #306, Northbrook.....	\$337,500

**Represented Buyer*

RECENT SALES

1914 Farnsworth Ln #208, Northbrook.....	\$337,500
1822 Somerset Ln, Northbrook.....	\$335,000
1803 E Seminole Ln, Mount Prospect.....	\$330,000
1065 Brookside Ln, Deerfield.....	\$328,000
1213 Mulford St #2E, Evanston.....	\$325,000
1326 Pimlico Pkwy, Libertyville.....	\$325,000
431 Kelburn Rd #315, Deerfield.....	\$320,000
160 Woodstone Dr, Buffalo Grove.....	\$319,000
852 Boxwood Ln, Buffalo Grove.....	\$317,500
938 Beverly Dr, Wheeling.....	\$315,900
5309 N Oconto Ave, Chicago.....	\$310,000
2049 Plymouth Ln, Northbrook.....	\$306,000
2003 Avalon Ct #H, Northbrook.....	\$305,000
1739 Tudor Ln #107, Northbrook.....	\$304,000
263 Lionel Dr, Grayslake.....	\$300,000
800 Elgin Rd #1412, Evanston.....	\$295,000
3860 Mission Hills Rd #212, Northbrook.	\$294,500
1106 Meadow Rd, Northbrook.....	\$278,500
107 Acorn Ct, Round Lake Beach.....	\$269,000
1112 Longmeadow Dr, Glenview.....	\$265,000
5055 Madison St #402, Skokie.....	\$260,000
1220 Pinetree Ln, Bartlett.....	\$230,000
1066 Shermer Rd #20, Northbrook.....	\$225,000
44 The Court Of Greenway, Northbrook.	\$215,000
3801 Mission Hills Rd #E206, Northbrook	\$210,000
1404 Ashton Ct #D1, Wheeling.....	\$198,000
3085 Pheasant Creek Dr #202 Northbrook.....	\$169,350
6816 N Northwest Hwy #102, Chicago.....	\$155,000

**Represented Buyer*





FEATURED PROPERTY

2234 crabtree lane *northbrook*

\$1,710,000





committed to excellence

With the scale and resources of a leading national brokerage firm, our agents deliver the best service in local real estate.

When a strong agent is backed by one of the nation's most innovative real estate brands, the results are unmatched. At @properties Christie's International Real Estate, our in-house marketing and technology teams produce best-in-class programs and products that give home sellers a competitive advantage in the marketplace. Bottom line: We offer the finest resources to ensure your home sale is the best you've ever experienced.

our story

Unique from the start.

It all began in Chicago in the mid-1990s, when Mike Golden and Thad Wong met at a small brokerage firm and quickly became the city's top-selling real estate agents. Despite their tremendous success, they recognized the need for better service and support for both agents and clients. So in 2000, the duo set out on their own to establish @properties.

Combining cutting-edge technology with upscale marketing, the firm quickly became a driving force in Chicago real estate and beyond. Over the next two decades, the company grew into one of the largest brokerage firms in the country, acquiring the Christie's International Real Estate global luxury network in 2021. Today, @properties Christie's International Real Estate is widely considered one of the most innovative companies in the industry.



#1

IN CHICAGOLAND

#8

IN THE UNITED STATES

\$29_B

IN ANNUAL SALES

*Source: MRED, Closed Sales Volume, Residential Properties, Chicagoland, 1-1-2023 to 12-31-2023.
8th largest brokerage firm in the nation by sales volume and over \$29 billion
in annual sales according to 2023 Real Trends 500 ranking.*



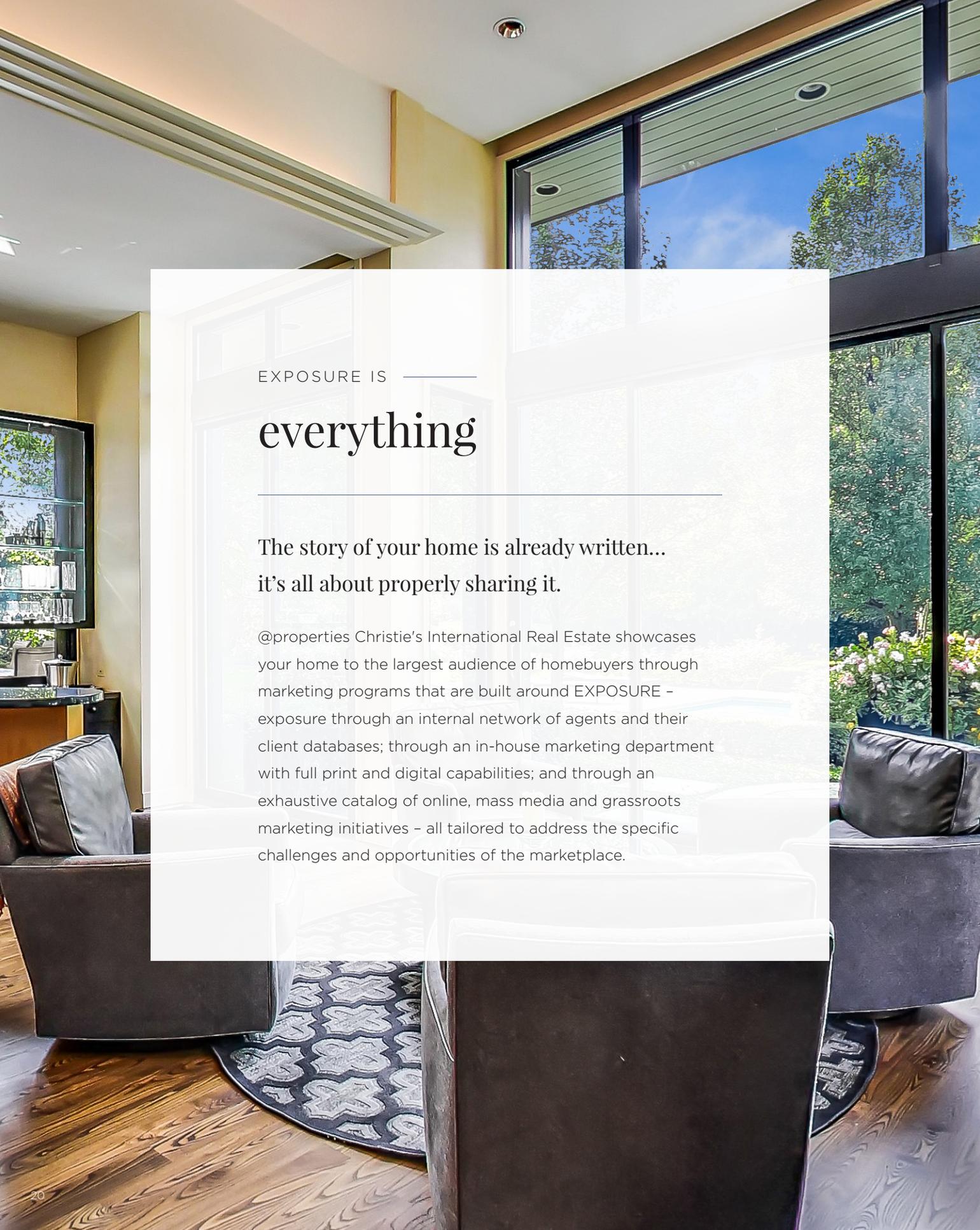
artfully aligned

Christie's International Real Estate

Through @properties' ownership of Christie's International Real Estate – the world's preeminent luxury real estate brand – sellers gain access to a powerful global network that spans nearly 50 countries. That means more national and international exposure to the world's foremost luxury agents and their affluent clientele, plus exclusive print and digital marketing opportunities.

Christie's Collaborations

Christie's International Real Estate was born out of Christie's – the world's leading art and luxury business that was founded in 1766. Our relationship with Christie's auction house creates exclusive opportunities that benefit our clients, from enhanced access to Christie's auction, private sale and appraisal services, to exposure at auctions and special events.

A modern living room with large windows, a leather sofa, and a patterned rug. The room is bright and airy, with a view of greenery outside. The text is overlaid on a semi-transparent white box in the center of the image.

EXPOSURE IS —————

everything

The story of your home is already written...
it's all about properly sharing it.

@properties Christie's International Real Estate showcases your home to the largest audience of homebuyers through marketing programs that are built around EXPOSURE - exposure through an internal network of agents and their client databases; through an in-house marketing department with full print and digital capabilities; and through an exhaustive catalog of online, mass media and grassroots marketing initiatives - all tailored to address the specific challenges and opportunities of the marketplace.

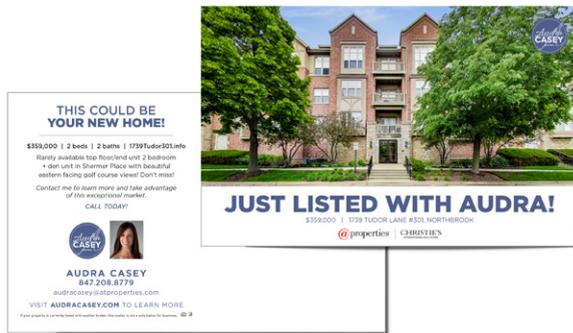


MARKETING ———

gameplan

bold signage

Head-turning signage makes your home stand out from the crowd.



direct mail

Just Listed postcards capture the attention of potential buyers.



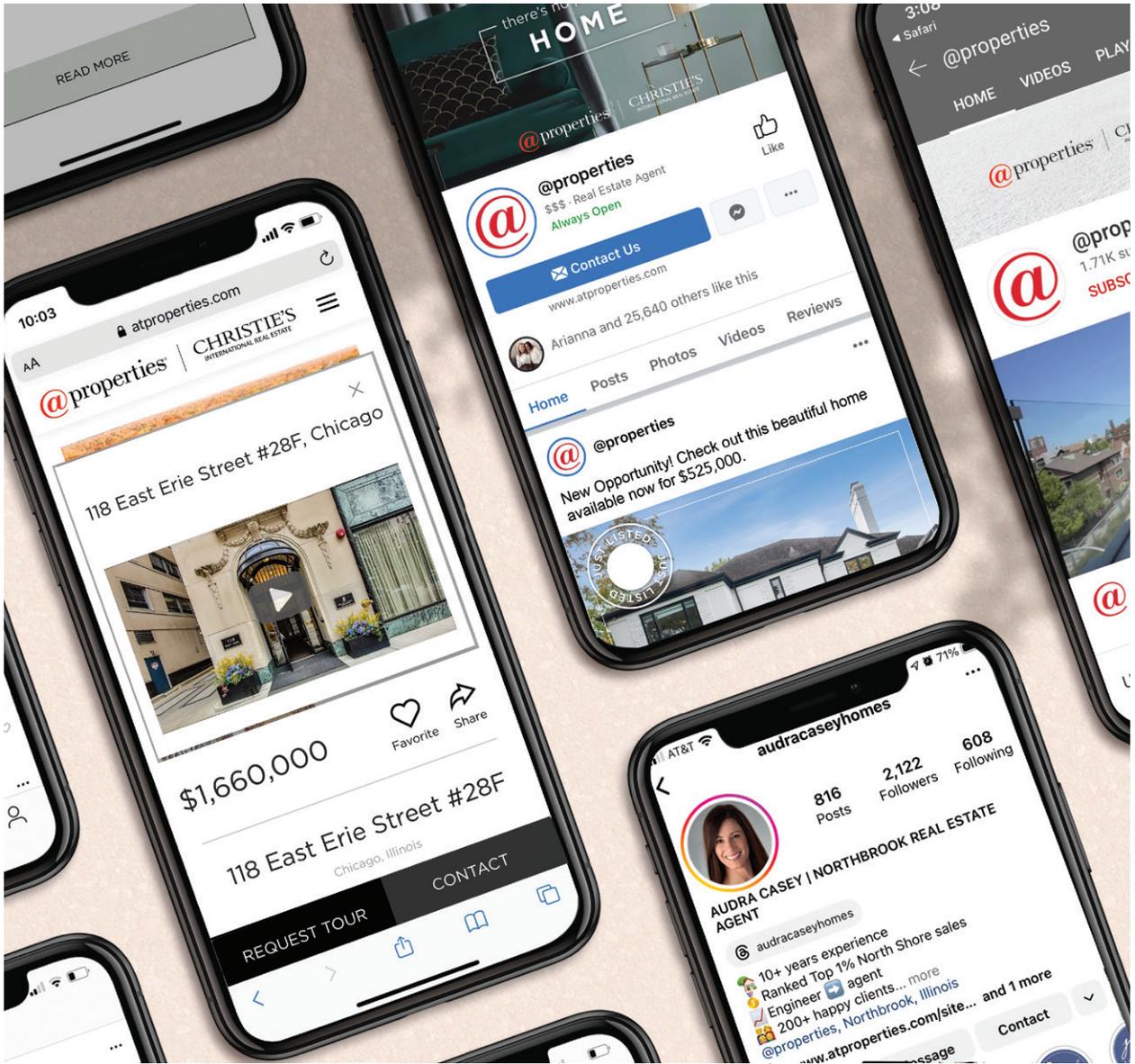
brochures

Our brochures highlight the key features of your home and the surrounding area.



advertising

We advertise in a wide range of print and online media.



DIGITAL —————

marketing

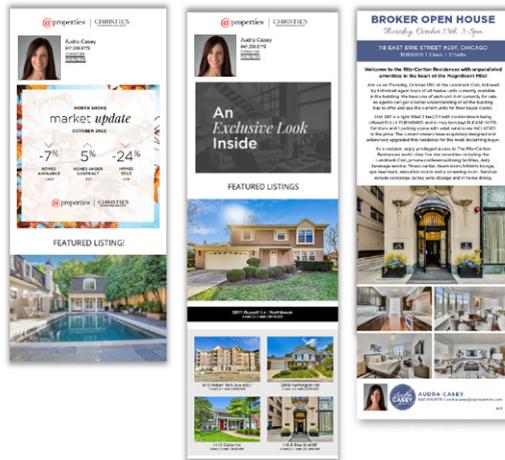
social media advertising

We leverage the power of social media to create additional exposure for your home.



adwerx

Adwerx puts your home in front of prospective buyers through a listing ad that appears on hundreds of top websites.



email marketing

Featuring attractive designs, our email marketing tool provides another effective way to market your home and engage buyers.

INDUSTRY LEADING —

technology

The ultimate pl@tform™

Selling a home today involves technology at nearly every turn. That's why @properties developed pl@tform™, the industry's premier brokerage-tech solution. With a variety of digital apps, pl@tform™ makes the selling experience more seamless every step of the way - from listing to marketing to closing.

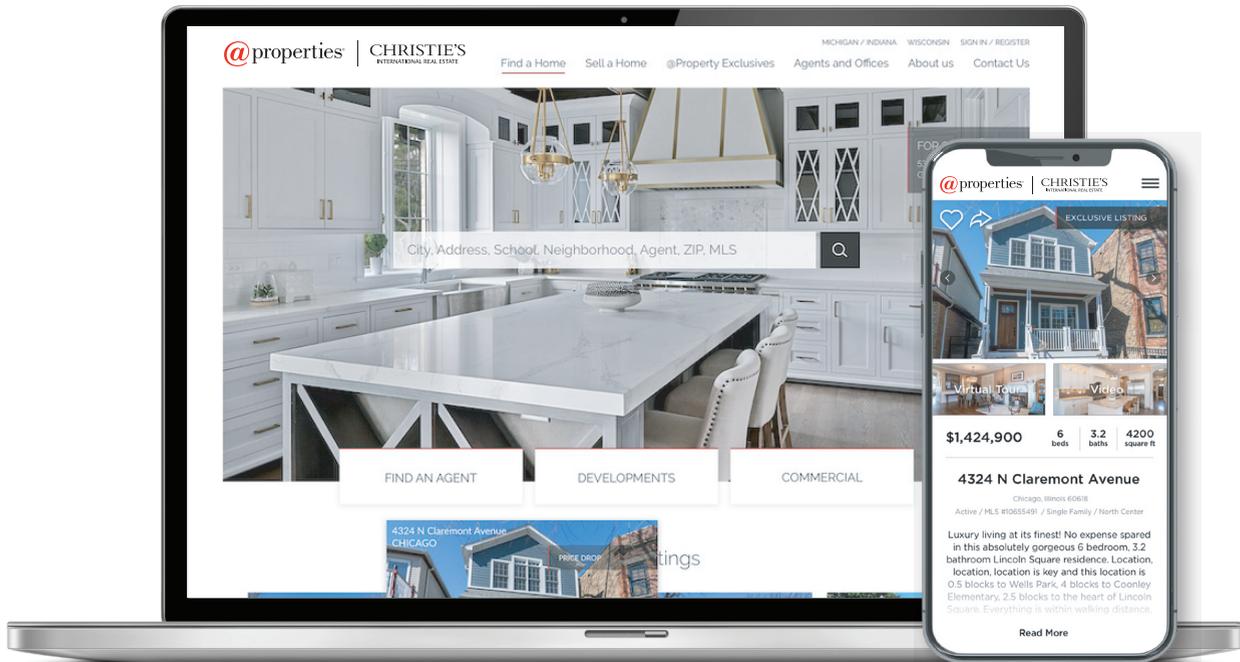






GET TO KNOW _____

atproperties.com



listing QR code

Every @properties Christie's International Real Estate listing receives its own QR code, which is prominently displayed in advertising and on For Sale signs, property brochures and more.

instant scheduling

With our Instant Scheduling feature, buyers have the ability to request a showing directly from the listing detail page. This ensures every lead is captured.

photography and video

Professional photography and video are among the most important marketing tools when selling a home. That's why every single @properties Christie's International Real Estate listing includes a professional photography package optimized for both print and web.

@home report

The @home report provides a data snapshot of your home, comparable properties and your local market, so you always know where you stand in the market.



EDIT platform Comparative Market Analysis 5. PREVIEW

Audra Casey
847.208.8779

SUBJECT PROPERTY
2544 Cowper Avenue
Evanston, Illinois 60201

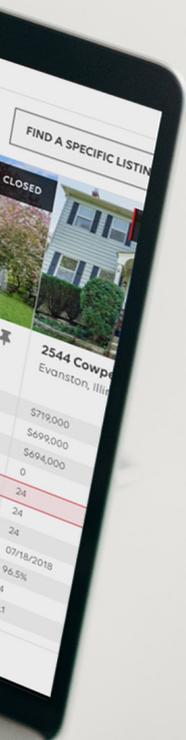
ACTIVE
1108 Elmwood Avenue
Evanston, Illinois 60201

1426 Dempster Street
Evanston, Illinois 60201

Metric	2544 Cowper Avenue	1108 Elmwood Avenue	1426 Dempster Street
Original List Price	\$719,000	\$650,000	\$719,000
List Price	\$699,000	\$650,000	\$699,000
Closing Price	\$694,000	\$650,000	\$694,000
Price Drops	0	4	0
Days Listed	24	4	24
Total Days on Mkt	0	171	24
Sold Date	07/18/2018	03/27/2018	07/18/2018
% CP to OLP	92.3%	96.6%	96.5%
Beds	4	4	4
Baths	5	4	4
Lot Size	21	21	21
# of Comps	4	4	4

4 Comps N&K 1





the art + science of pricing

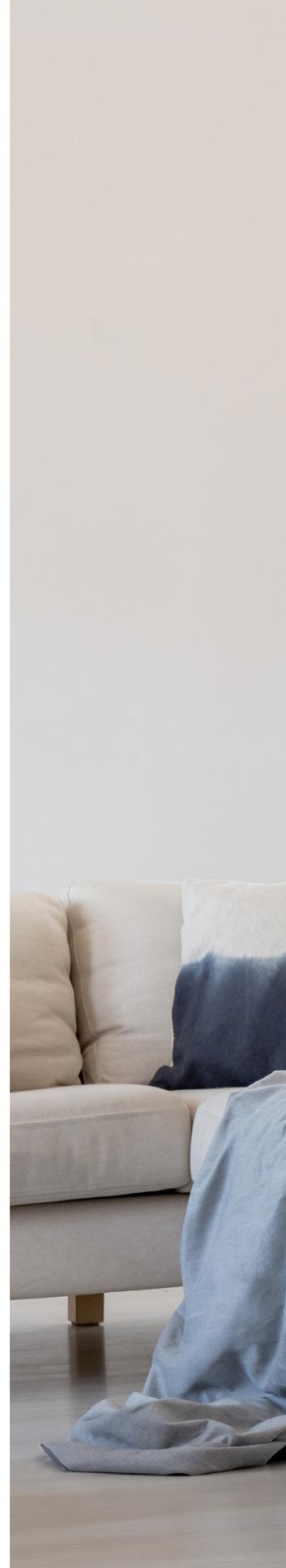
What is your home worth? @properties Christie's International Real Estate is in the best position to answer that question accurately thanks to experience and technology like our Digital Comparative Market Analysis. Updated in real time, this interactive report helps us gauge market activity and determine the appropriate list price, so you can achieve the most lucrative and time-efficient sale.

before your home is shown

One of the keys to success in today's competitive market is to position your home as the most desirable property in its price range. Making sure your home is in optimal showing condition will set it apart from the competition and could be the difference between a timely and productive sale or a long, drawn-out process.

Here is a list of preparations to make before showing your home:

- Declutter, clean and organize
- Maintain the exterior
- Paint
- Make repairs
- Brighten your home
- Remove pets
- Hire a home inspector









staging your home

Staging helps present your home in the best possible light. It can be as simple as rearranging a few pieces of furniture or as elaborate as hiring a professional to furnish an empty home right down to the plants and artwork.

Here are just a few staging tips that will make your home more marketable.

- Eliminate excess or oversized furniture so the room doesn't feel overcrowded.
- Remove clutter from all surfaces in the kitchen, bathrooms and throughout the home.
- Allow as much light to come in as possible. Open draperies and shades, remove unnecessary blinds and move any items that may obstruct windows.
- While personal photographs and mementos add warmth and character to a home, use them in moderation so buyers will focus on the home and be able to envision it as their own.
- Add furniture, plants or potted flowers to outdoor spaces to make a great first impression on buyers.

partnerships

Your one-stop-shop

@properties Christie's International Real Estate offers clients a one-stop-shop for real estate services including brokerage, mortgage lending, title insurance, closing services, and more. In addition to partnerships with Proper Title and Proper Rate, @properties has divisions for new construction sales and marketing, relocation, residential leasing, and commercial sales and leasing. No matter your real estate needs, we have you covered.

properRateSM

 PROPER TITLE[®]

@properties[®]
COMMERCIAL

@properties[®]
DEVELOPMENT
GROUP

@properties[®]
RELOCATION

@properties[®]
RENTAL DIVISION



giving back

Real estate is about so much more than buying and selling homes; it's about bringing people together and strengthening our communities. We embrace this role in a variety of ways, from giving local artists a platform for expression, to supporting local organizations through our charitable foundation, @gives back, to partnering with small businesses on special marketing initiatives. We draw inspiration from our communities, and we try to return the favor every chance we get.

ARE YOU —

ready?

Thank you for your time. I'd love to help with all of your real estate needs.

Audra Casey



AUDRA CASEY

847.208.8779

audracasey@atproperties.com

