SILVA
GROUP

MEET Scott Silva

SCOTTSILVA@DICKSONREALTY.COM | 805-904-9403

EXPERIENCE

Built thousands. Closed millions. One unique POV.

Real estate's not one-dimensional. Neither is Scott.

24+
Years of Experience
Builder. Strategist. Negotiator. Entrepreneur.

$380M+
Real Estate Sales
Closed hundreds of deals at the brokerage he founded.

8,000+
Homes Built
From high-volume production to custom mountain estates

$500M+
Recovered
Helped steer a federal real estate recovery effort

67
Ground-Up Projects
Commercial, industrial, and residential builds from dirt to done

BIOGRAPHY

Real Range

What do high-altitude climbs and high-stakes deals have in common? For Scott Silva, the answer is everything.

Scott Silva's path to real estate leadership didn't start with a license.

It started with with a design team in the room and blueprints on the table.

Before he ever sold a home, he built thousands. Before ever marketing one, he shaped global brand strategy for billion-dollar companies. Before representing a buyer, he recovered $500 million in real estate and co-founded a London-based fintech firm.

That kind of range shows up in every insight into every detail—from how he reads a floor plan to how he structures a deal when he's helping buyers and sellers in Lake Tahoe, Northern Nevada, and beyond.

A builder by training, a strategist by instinct, and a REALTOR® by choice, Scott brings more than two decades of experience to every transaction, and relentlessly practices the value that people always come first.

> *"I don't want people to just fall in love with the view," Scott says. "I want them to understand what's behind the walls, what's under the surface. A beautiful home should also be a sound investment."*

A Career Built Across Disciplines

Scott leads the Silva Group at Dickson Realty and connects the greater Sierra Nevada region with major referral hubs like San Francisco and Los Angeles as the region's Luxury Portfolio International® representative.

But before coming to Dickson Realty and before shifting to client-facing real estate, Scott led construction and development teams overseeing entitlements, permitting, environmental review, and residential production throughout California.

He later founded Greenstone Development, specializing in multifamily, mixed-use, and raw land projects—work that shaped his ability to assess a property's current value proposition and its long-term potential.

Scott's expertise goes beyond the job site. Earlier in his career, he was tapped by the U.S. Bankruptcy Court to help manage and recover half a billion dollars in distressed real estate—work that involved navigating risk, regulation, and uncertainty across numerous property types and jurisdictions. That experience enriched his ability to lead in high-stakes environments—skills he applied to guiding sales strategy for two luxury resort communities developed by one of the West Coast's most respected homebuilders. Later, as the director of brand strategy for a global consumer goods firm, he developed marketing platforms that generated double-digit growth and remain in use across multiple continents. He then co-founded and grew an international fintech software company based in London—proof of how he manages complexity, communicates clearly, and delivers outcomes that matter.

That same strategic steadiness guides every transaction he takes today. Whether helping a first-time buyer in Verdi, Nevada, or a $20 million lakefront investor, Scott applies the same sharp eye and grounded presence to conversations with clients and colleagues who trust him for his market insight, professionalism, responsiveness, and ability to close with confidence and care.

From First Light to Final Sign-Off

Every turn in Scott's path has been deliberate—even if the route hasn't always been traditional.

A former professional rock climber, surfer, horse trainer, sailor, and lifelong outdoorsman, he's carved lines through fresh powder, chased trout in swift rivers, and paddled into waves before sunrise.

That same instinct—to move with purpose, stay steady under pressure, and create space for what matters—led him to reshape his career around presence, purpose, and family. Today, it defines his real estate practice: helping people make smart, meaningful decisions about their next steps.

CLIENT TESTIMONIALS

The Right Guide Changes Everything

Why buyers and sellers trust Scott's read—and his route

"Scott worked with us tirelessly and patiently over a long period of time until we found just the right home. He gave us knowledgeable insights into different neighborhoods and was always right! He helped us every step of the way—before, during, and after the sale."

M. MACFARLANE
Tahoe Vista, California

"If Scott Silva were a book, his subtitle would truly be: 'Excellence, Integrity, Absolute Commitment.' If Scott were unavailable in a buyer's market, I would wait to buy. If Scott were unavailable in a seller's market, I would wait to sell. (And by the way, Scott never once kept me waiting for anything!) I won't make a move without Scott representing me. And neither will anyone who asks me who I think should represent them in any real estate in any market. If you get Scott Silva, you've struck gold! And you've hired a master at the top of his field in his profession!"

JIMMY D.

"Scott was on board with what we wanted and needed from day one. We moved from a different state, and he helped us with schools and other important items. We bought a new home and had some rough patches with the builder, and Scott helped us navigate those tough times and gave us excellent advice. Great, great agent!"

HEATHER A.
Verdi, Nevada

"We have bought and sold four homes in the past six years, so we have some experience with agents. Scott was the best real estate agent we've dealt with. His knowledge of the market, expertise, and responsiveness were outstanding. His prior experience in the building industry was invaluable. He did not hesitate to give us an honest and constructive, albeit sometimes critical, opinion of a property, its location, or attributes—sadly, something sorely lacking with most real estate agents. He was helpful and positive without being pushy. He was easy to work with remotely and on our timetable. Also, he's a great guy—personable, friendly, honest, a fine wine connoisseur, and a family man. To paraphrase my father, I would recommend Scott every day of the week and twice on Sunday."

R. MILLER
Truckee, California

"Scott provided very personal and attentive service, adjusting the search while taking our needs and wants into account. He is very knowledgeable about the local area, and provided excellent guidance on offers, contact, modifications, and requests."

FRANK O.
Reno, Nevada

"Scott was a terrific REALTOR®. We were looking for a second home and weren't always in the area. He helped us find exactly the right house even though we couldn't be there in person as often as we wanted. He was patient, communicated with us constantly, was incredibly fast on turnaround time with offers, and was fun to work with. Ultimately, we secured our home because Scott proactively followed up on a listing that appeared to be sold but had actually fallen off the MLS incorrectly. Had he just assumed it was sold like the website said, we never would have been able to get the house. In a very hot market, his proactivity allowed us to be the only bidders, and we didn't even have to offer above asking! Highly recommend working with Scott!"

DAVID D.
Tahoma, California

PROPERTIES

Proof in the Portfolio

8,000+ homes built.
$380M+ in real estate sales.
These aren't just listings—they're outcomes.

9030 Versant Court

Truckee, California • $4.9 million

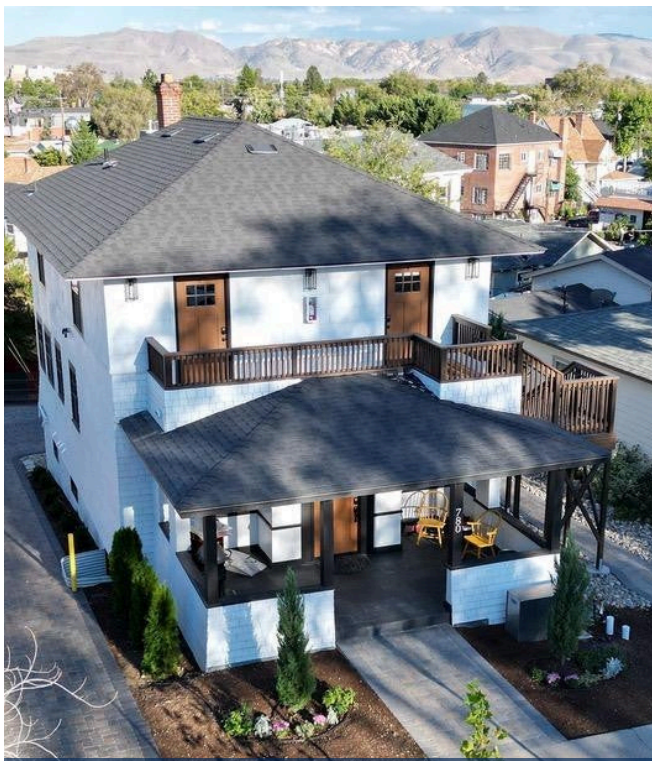
From blueprint to keys—twice

A standout property. A trusted relationship. A broker who's been there from blueprint to closing. This custom retreat in Schaffer's Mill—set on the 10th fairway with panoramic views—was originally built by Scott Silva as a spec home that set a record at the time for the highest sale in the community. Years later, the story came full circle when Scott helped longtime clients (now close friends) purchase the property.

9351 Nine Bark Road
Truckee, California

11490 Bottcher Loop
Truckee, California

4761 Tobago
Sparks, Nevada



780-782 Forest
Reno, Nevada

THE MARKET LEADER

The Dickson Difference

A smart move by agents and clients alike

After building brokerages of his own and leading high-level teams across construction, development, and real estate, Scott Silva chose to join Dickson Realty because when you've seen the industry from every angle, you recognize a company that elevates the way you work.

With more than $8.3 billion in sales and 13,000+ transactions since 2019, Dickson is the region's #1 real estate company by market share. Nearly 340 agents across 12 offices serve Northern Nevada and Lake Tahoe with deep neighborhood knowledge, customized marketing, and a culture of collaboration. National rankings from RealTrends and T3 Sixty continue to place Dickson among the top-performing firms in the country.

For Scott, that kind of local leadership and national reach means more than numbers—it's the foundation that lets him focus on what matters most: guiding people through meaningful decisions with confidence and clarity. Whether his clients are investing in a second home at the lake or relocating full-time to Reno, they rely on an agent with sharp insight and steady representation backed by a brokerage with strong marketing and the scale to deliver. Together with Dickson, Scott offers all of that—and more.

DICKSON
REALTY

AFFILIATES

Global Network. Local Power.

From Lake Tahoe to L.A., the right property is always in reach

Through Dickson Realty's membership in Leading Real Estate Companies of the World®, Scott Silva's clients gain access to a premier global network spanning six continents. For high-end listings, that reach expands through Luxury Portfolio International®, a world-class collective of luxury brokerages. As Dickson's official LPI representative for Los Angeles and the Bay Area, Scott builds bridges between major markets through a global network of luxury specialists.

Leading Real Estate Companies of the World®

- $1.2 million annual global transactions
- $586 billion in annual home sales volume
- 550 companies
- 4,800 offices
- 134,000 sales associates
- 70+ countries across six continents

Luxury Portfolio International®

- $282 billion in U.S. home sales volume

Built for Big Moves

Whether you're relocating, investing, or reimagining your lifestyle, Scott brings a lifetime of perspective—and a network ready for results.

SILVA GROUP

SCOTT SILVA
REALTOR®
805-904-9403
scottsilva@dicksonrealty.com
ScottSilva.DicksonRealty.com

NV S.188461 , CA DRE# 01348105

DICKSON REALTY