



July 2025

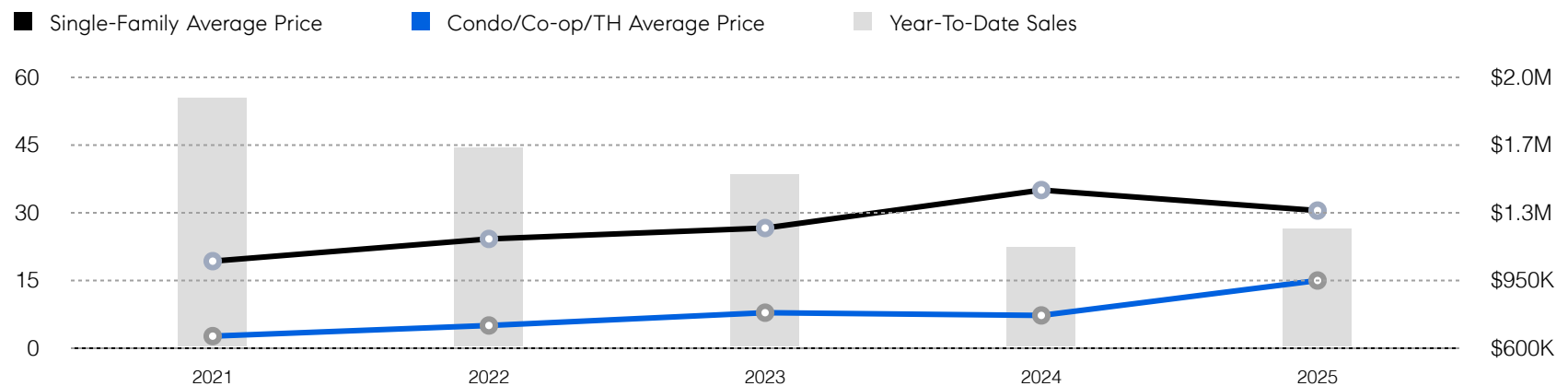
Mountain Lakes Market Report

COMPASS

Mountain Lakes

| | | YTD 2024 | YTD 2025 | % Change |
|----------------|------------------|--------------|--------------|----------|
| Single-Family | CONTRACTS SIGNED | 25 | 34 | 36.0% |
| | ACTIVE LISTINGS | 11 | 7 | -36.4% |
| | # OF SALES | 18 | 21 | 16.7% |
| | SALES VOLUME | \$25,515,277 | \$27,542,610 | 7.9% |
| | MEDIAN PRICE | \$1,427,500 | \$1,300,000 | -8.9% |
| | AVERAGE PRICE | \$1,417,515 | \$1,311,553 | -7.5% |
| | AVERAGE DOM | 20 | 34 | 70.0% |
| Condo/Co-op/TH | CONTRACTS SIGNED | 5 | 5 | 0.0% |
| | ACTIVE LISTINGS | 1 | 1 | 0.0% |
| | # OF SALES | 4 | 5 | 25.0% |
| | SALES VOLUME | \$3,078,250 | \$4,750,000 | 54.3% |
| | MEDIAN PRICE | \$776,625 | \$940,000 | 21.0% |
| | AVERAGE PRICE | \$769,563 | \$950,000 | 23.4% |
| | AVERAGE DOM | 8 | 5 | -37.5% |

Historic Sales Trends





Sources: Garden State MLS, New Jersey MLS, Hudson MLS, 01/01/2024 - 07/31/2024 vs. 01/01/2025 - 07/31/2025

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