

2020 YEAR IN REVIEW | BIENNIAL PUBLICATION

# CORCORAN VIEW



## GREATER MILWAUKEE SUBURBAN MARKET REVIEW

FROM THE DESK OF KATIE CORCORAN

BAYSIDE | BAY VIEW | CEDARBURG | FOX POINT | GLENDALE | FRANKLIN  
MEQUON/THIENSVILLE | SHOREWOOD | WAUWATOSA | WHITEFISH BAY



# A NOTE FROM KATIE CORCORAN

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Hi There,

We are very happy and humbled to be publishing our **15th Corcoran View**, a biannual residential real estate report encompassing several Greater Milwaukee Area Suburbs. You'll find 2019 and 2020 quarterly data related to single-family homes sales alongside some highlighted trends. We've included several popular municipalities listed alphabetically. If your area is not included, contact us and we will happily provide you with that data.

The data provided is helpful to predict what to expect when you decide to buy or sell, depending on the quarter and current market. Even in these uncertain times, we choose to lean on the data to inform our home selling or buying recommendations.

Notice that in some communities you see the average sale price and average price per square foot values have increased from 2019 to 2020, however the number of homes selling in most of these areas have not dropped significantly. In fact, some areas have seen an increase of homes selling AND an increase of average pricing. This can indicate that the buyer pool has actually increased within the past year. We've felt it first hand, as many people's wants/needs for their home have shifted. Homeowners are in need of space for an at-home office, space for kids to learn virtually and most important space to feel peace and safe.

Please note that closed home data represents market activity from about 30-60 days prior. This means a closing in April is the result of activity in February or March. All statistics are gathered from Multiple Listing Service (MLS) as of the date of this report, January 4, 2021. All information is accurate to our knowledge. Home sales that were not recorded in the local MLS are not represented within this report.

If you'd like to discuss the current market, let's chat!  
I am always willing to inform potential buyers & sellers  
how the current market is, from my view.

Wishing you prosperity in real estate,



Broker Owner

Over \$30 million closed in 2020

Top 10 Agent in the North Shore

#3 in Wisconsin - Real Trends Agent Owned Brokerage 2019





# WHO WE ARE



**We're extremely excited to share that we were ranked as the #1 New Local Brokerage in Milwaukee in 2020.** But more importantly, we are pioneering the change on how real estate is done in Metro Milwaukee and the surrounding communities. We're striving to change the public persona of what a Realtor® is and show the client that their goals are our goals and they are the priority. Our team aims to provide top notch service, superb real estate aptitude and a trusted companion for each client.

**Corcoran Realty & Co. is Milwaukee's first Indie Full Service Brokerage, empowering clients to fully unlock the potential of home, whether they are buying, selling or dwelling.** Where home staging, beautiful photography and exceptional marketing are always included. And while our imagery is literally scroll-stopping, it is our keen negotiation skills, industry knowledge, relationships and home anatomy expertise that gets our clients to the closing table AND beyond. Our services extend beyond the dotted line when we essentially become our clients homeowners manual.

We understand buying and selling real estate is not your "normal." It's not every day someone buys or sells a home. It is personal. Rest assured, this is our normal. And we are here to help you. Every step of the way. And despite this being personal, it is also business. Our job is to advise, represent and protect you while ensuring you get most out of the current market.

We cannot promise every transaction to be smooth, but we can promise to stand by your side through every high and low. **And this is The Corcoran Commitment.**

We would be honored to represent you and to help you achieve your real estate goals. **#letsdothis**



# BAYSIDE

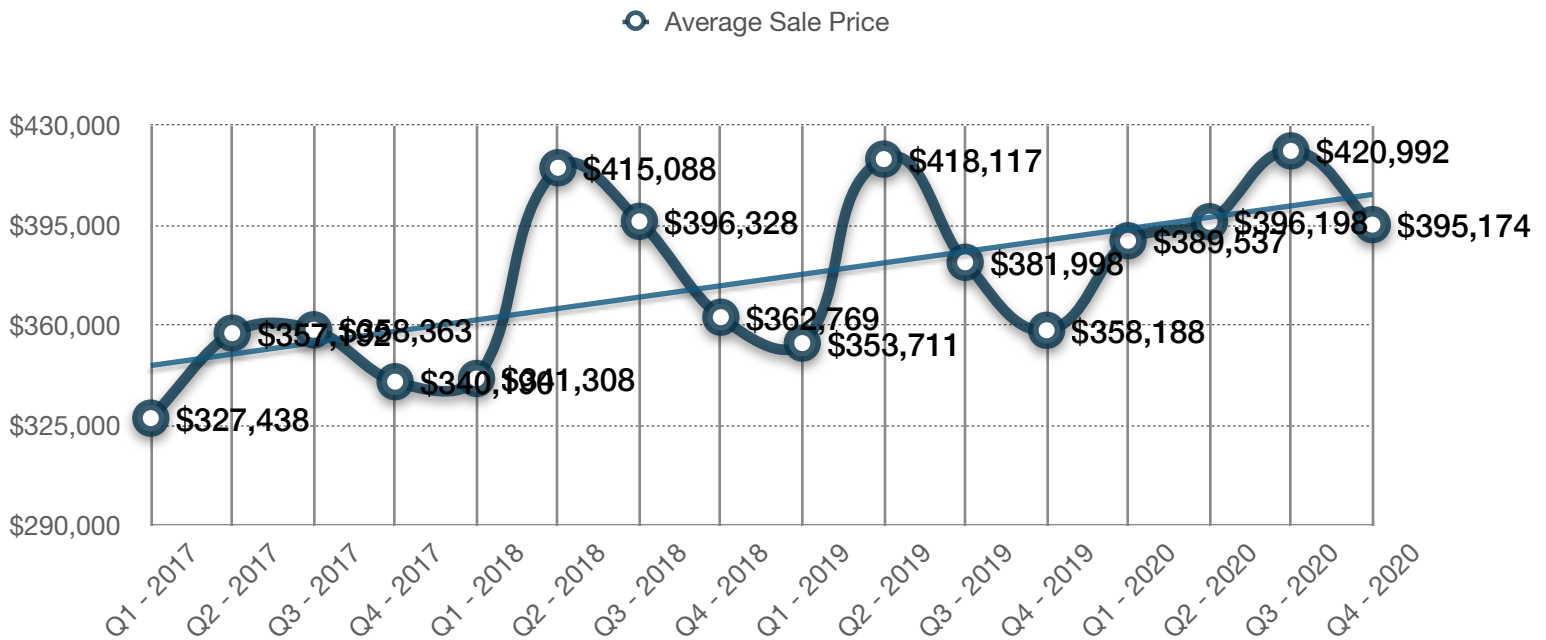


## ABOUT THE COMMUNITY:

Bayside is the northernmost municipality in the county of Milwaukee. In fact, a portion of the village of Bayside actually stretches in to Ozaukee County. Rich in nature and the outdoors, places like Doctor's Park and the Schlitz Audubon Nature Center are great spots for a North Shore adventurer. The village is a total of 2.4 square miles and has 1,839 single family homes.

## CURRENT MARKET STATISTICS:

As of January 7, 2021, there were 12 homes for sale in Bayside. This number includes 7 under contract and 1 in delayed status. 1 homes are in "pending" status. Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to "go live" on the market.





# BAYSIDE

## YEAR VS. YEAR BY QUARTER

“

This team is one of a kind. Personal dedication, seamless process no matter what.

”



### 2020

Bayside	Q1	Q2	Q3	Q4	2020 YTD
# of homes sold	19	20	26	26	91
total volume in \$	\$7,401,200	\$7,923,950	\$10,945,800	\$10,274,511	\$36,545,461
average sale price	\$389,537	\$396,198	\$420,992	\$395,174	\$401,598
lowest sale price	\$247,500	\$265,000	\$205,500	\$208,000	\$205,500
highest sale price	\$605,000	\$560,000	\$925,000	\$615,000	\$925,000
average \$/sq foot	\$147	\$139	\$164	\$162	\$153
average days on market	43	39	79	48	54

### 2019

Bayside	Q1	Q2	Q3	Q4	2019 YTD
# of homes sold	21	32	30	17	100
total volume in \$	\$7,427,928	\$13,379,750	\$11,459,950	\$6,089,200	\$38,356,828
average sale price	\$353,711	\$418,117	\$381,998	\$358,188	\$383,568
lowest sale price	\$197,000	\$189,900	\$190,000	\$246,000	\$189,900
highest sale price	\$518,000	\$845,000	\$605,000	\$555,000	\$845,000
average \$/sq foot	\$142	\$155	\$151	\$140	\$152
average days on market	56	55	50	34	50



# BAY VIEW



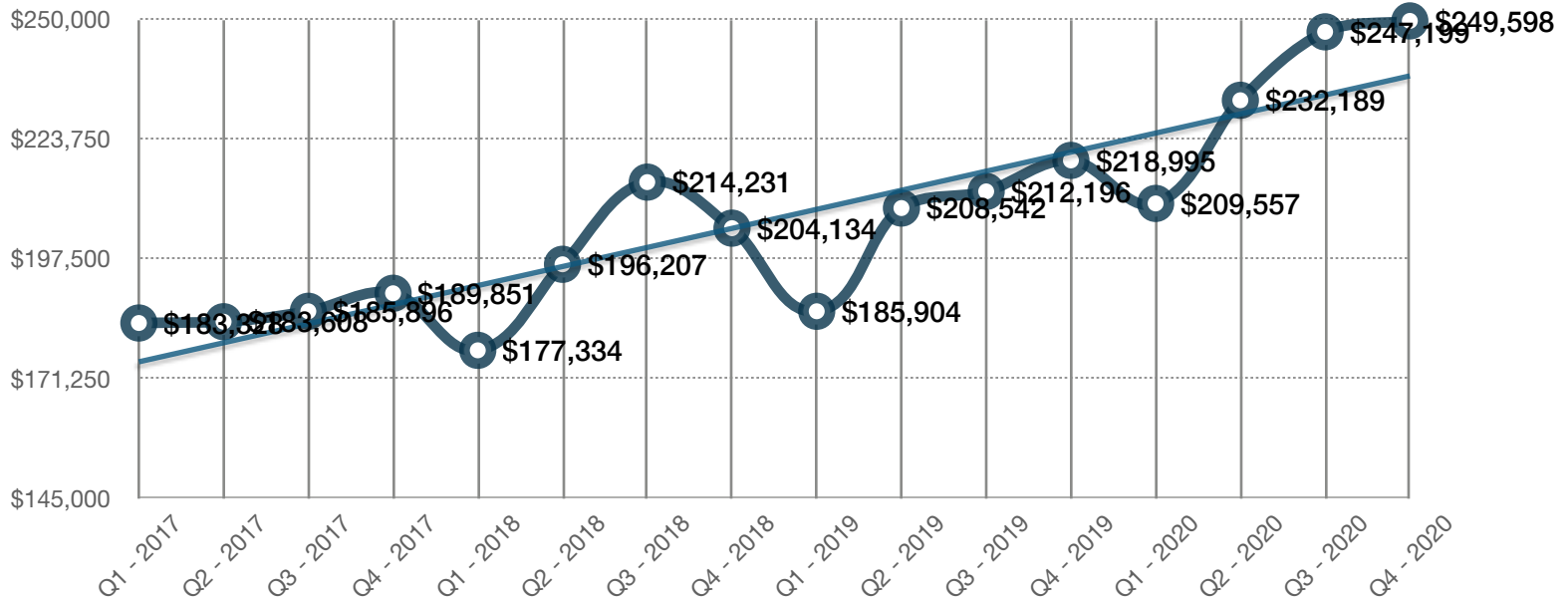
## ABOUT THE COMMUNITY:

South of downtown and next to Lake Michigan, this vibrant neighborhood is known for a tight-knit community rich in celebrating anything Milwaukee. The shops, bars & restaurants on KK attract people from all over the city. South Shore Park is known for its biergarten, Farmer's Market and stunning views of the Lake & downtown. It was the very first suburb of Milwaukee in 1879, but later annexed to the city of Milwaukee. Stats are from Bay St. to Howard.

## CURRENT MARKET STATISTICS:

As of January 11, 2021, there were 48 homes for sale in Bay View. This number includes 32 under contract and 0 in delayed status. Of those 32 accepted offers, 4 are in "pending". Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to "go live" on the market.

◆ Average Sale Price



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# BAY VIEW

## YEAR VS. YEAR BY QUARTER

### 2020

Bay View	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	64	70	91	95	320
total volume in \$	\$13,411,651	\$16,253,205	\$22,495,077	\$23,711,849	\$75,871,782
average sale price	\$209,557	\$232,189	\$247,199	\$249,598	\$237,099
lowest sale price	\$88,000	\$75,000	\$125,000	\$86,000	\$75,000
highest sale price	\$432,000	\$525,000	\$515,000	\$600,000	\$600,000
average \$/sq foot	\$159	\$169	\$179	\$167	\$169
average days on market	32	19	17	19	21

### 2019

Bay View	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	55	80	85	73	293
total volume in \$	\$10,224,745	\$16,683,380	\$18,036,647	\$15,986,655	\$60,931,427
average sale price	\$185,904	\$208,542	\$212,196	\$218,995	\$207,957
lowest sale price	\$85,000	\$50,000	\$65,000	\$75,000	\$50,000
highest sale price	\$320,000	\$450,000	\$458,000	\$450,000	\$458,000
average \$/sq foot	\$147	\$149	\$158	\$152	\$152
average days on market	49	22	22	29	29

# CEDARBURG



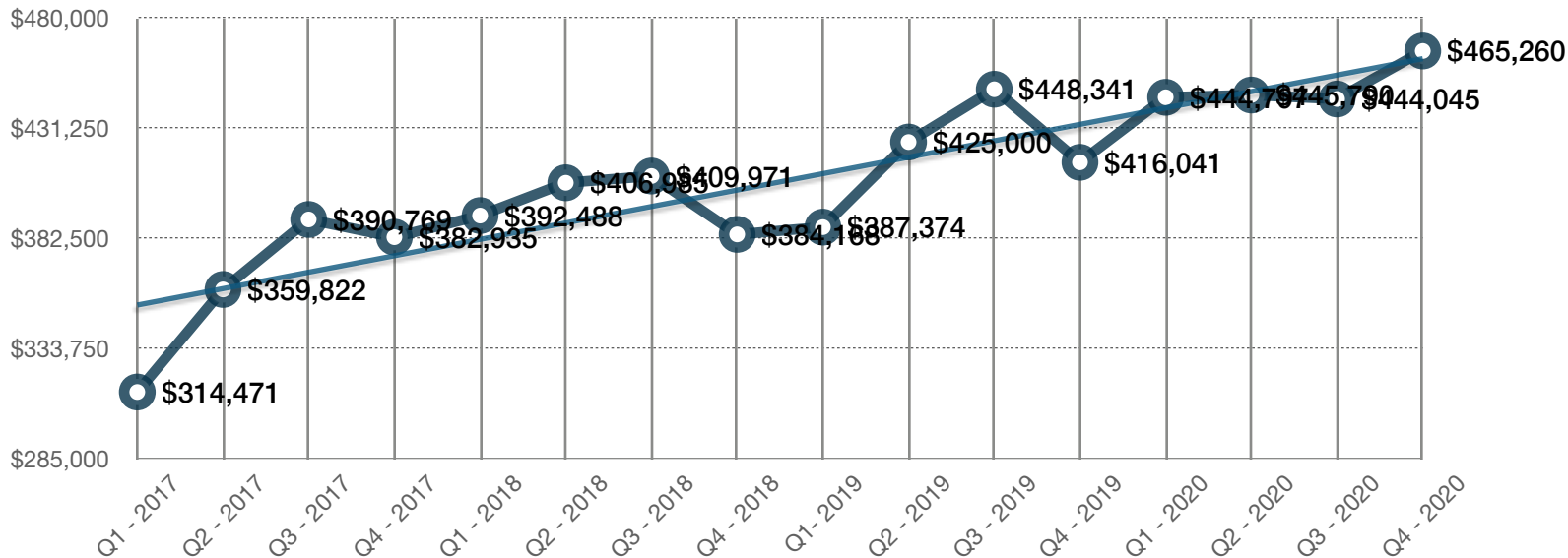
## ABOUT THE COMMUNITY:

Built along Cedar Creek, this charming town has a small town Wisconsin feel, but still close enough to the city (just 20 miles north of downtown Milwaukee). Known for its quaint village lined with inns, cafes and a unique mix of shops; it often attracts tourists and urban city dwellers looking for a hometown vibe. No matter what time of year the village is booming with festivals, this community always has something to offer.

## CURRENT MARKET STATISTICS:

As of January 7, 2021, there were 30 homes for sale in Cedarburg. This number includes 19 under contract and 0 in delayed status. 9 homes are in "pending" status. Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to "go live" on the market.

● Average Sale Price





# CEDARBURG

## YEAR VS. YEAR BY QUARTER

### 2020

Cedarburg	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	32	55	80	52	229
total volume in \$	\$18,236,678	\$24,072,656	\$35,523,631	\$24,193,497	\$102,651,462
average sale price	\$444,797	\$445,790	\$444,045	\$465,260	\$448,260
lowest sale price	\$184,000	\$249,000	\$227,900	\$146,000	\$146,000
highest sale price	\$865,000	\$925,000	\$852,500	\$1,001,903	\$1,001,903
average \$/sq foot	\$182	\$181	\$178	\$170	\$178
average days on market	43	41	32	38	37

### 2019

Cedarburg	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	39	61	73	48	221
total volume in \$	\$15,107,568	\$25,924,983	\$32,728,910	\$18,183,618	\$91,945,079
average sale price	\$387,374	\$425,000	\$448,341	\$378,825	\$416,041
lowest sale price	\$145,000	\$175,000	\$165,000	\$181,250	\$145,000
highest sale price	\$755,000	\$769,189	\$1,400,000	\$860,000	\$1,400,000
average \$/sq foot	\$178	\$169	\$195	\$167	\$179
average days on market	51	35	48	40	43

# FOX POINT

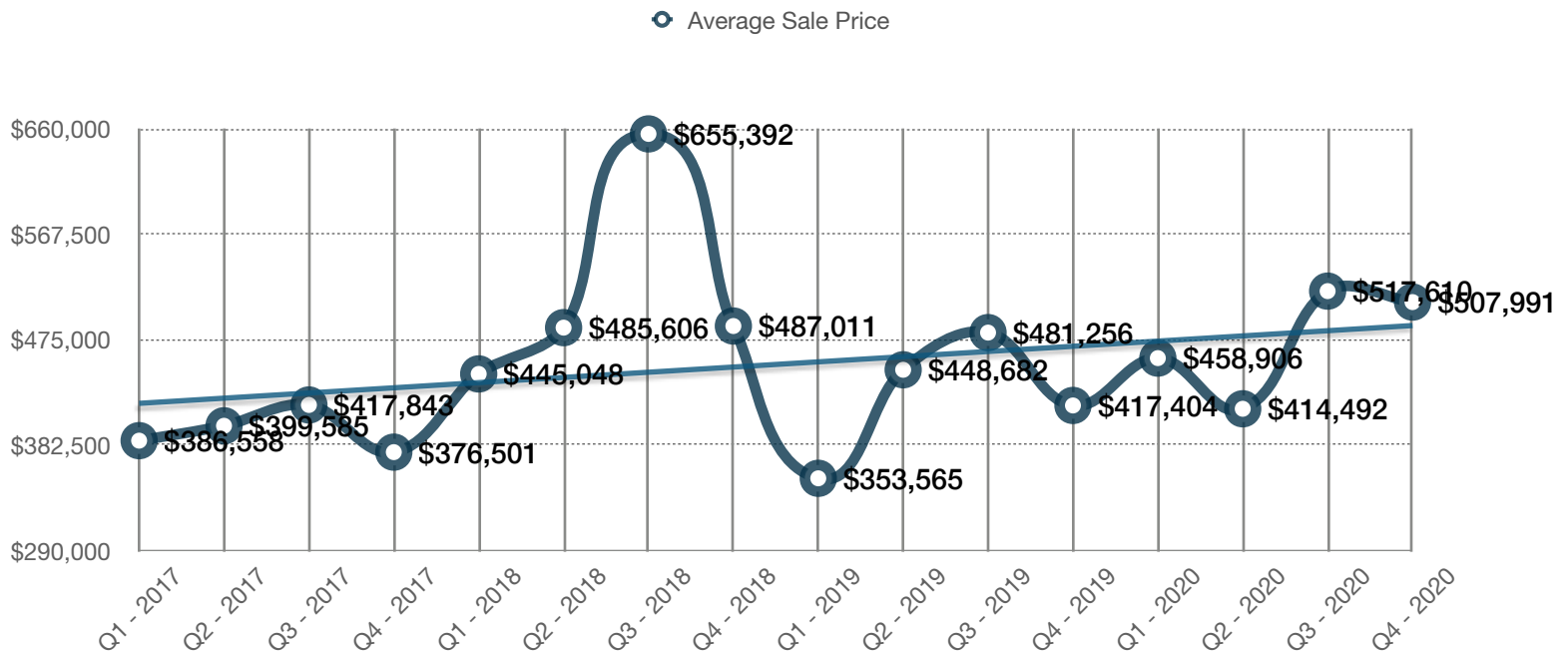


## ABOUT THE COMMUNITY:

Fox Point is nearly 3 square miles nestled in the middle of the North Shore villages with approximately 2400 single family homes. A lively farmer's market in the summer and fall, charming skating rink during the winter and popular community pool in the summer make Fox Point a great place all year long.

## CURRENT MARKET STATISTICS:

As of January 7, 2021 there were 22 homes for sale in Fox Point. This number includes 15 under contract and 0 in delayed status. 4 are in "pending" status. Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to "go live" on the market.





# FOX POINT

## YEAR VS. YEAR BY QUARTER

### 2020

Fox Point	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	17	39	54	33	143
total volume in \$	\$7,801,410	\$16,165,174	\$27,250,950	\$16,763,693	\$68,681,227
average sale price	\$458,906	\$414,492	\$517,610	\$507,991	\$480,288
lowest sale price	\$219,000	\$200,000	\$230,000	\$180,000	\$180,000
highest sale price	\$1,525,000	\$970,000	\$2,050,000	\$3,294,788	\$3,294,788
average \$/sq foot	\$174	\$175	\$191	\$180	\$182
average days on market	31	27	29	28	28

### 2019

Fox Point	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	29	44	41	26	140
total volume in \$	\$10,253,373	\$19,741,997	\$19,731,500	\$10,852,514	\$60,579,384
average sale price	\$353,565	\$448,682	\$481,256	\$417,404	\$432,710
lowest sale price	\$209,000	\$170,000	\$210,000	\$175,000	\$170,000
highest sale price	\$610,000	\$1,283,500	\$1,700,000	\$1,000,000	\$1,700,000
average \$/sq foot	\$152	\$168	\$184	\$158	\$168
average days on market	47	51	35	51	45

# FRANKLIN



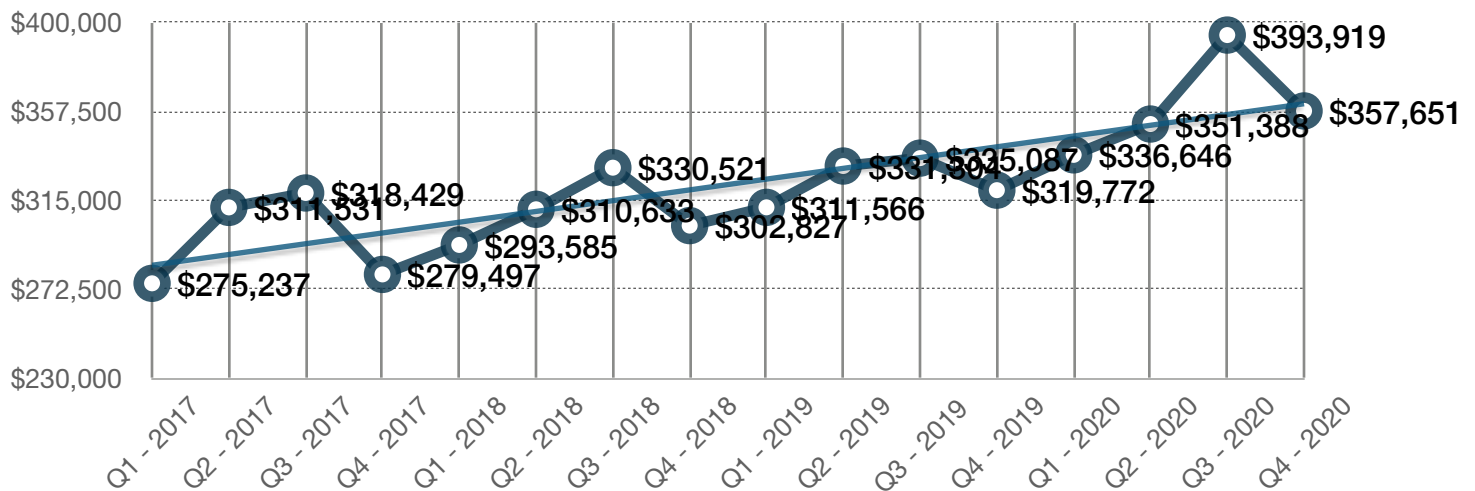
## ABOUT THE COMMUNITY:

Franklin is located in the southwest quadrant of Milwaukee County. It offers homes with larger lots, and typically newer construction homes (spanning from the 1970s to today). It is 34.69 square miles with 8,562 single family homes and is divided by the Root River. The town was named after one of the Founding Fathers, Benjamin Franklin and was organized as a

## CURRENT MARKET STATISTICS:

As of January 7, 2021, there are currently 44 homes for sale in Franklin. This number includes 25 under contract and 0 in delayed status. Of those 25 accepted offers, 7 are in “pending”. Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to “go live” on the market.

● Average Sale Price



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# FRANKLIN

## YEAR VS. YEAR BY QUARTER

### 2020

Franklin	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	60	84	130	114	388
total volume in \$	\$20,198,756	\$29,165,220	\$51,209,502	\$40,856,926	\$141,655,404
average sale price	\$336,646	\$351,388	\$393,919	\$358,394	\$365,091
lowest sale price	\$185,500	\$195,000	\$159,900	\$130,000	\$130,000
highest sale price	\$890,692	\$977,000	\$940,000	\$979,000	\$979,000
average \$/sq foot	\$158	\$163	\$168	\$165	\$165
average days on market	35	18	24	26	25

### 2019

Franklin	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	45	100	112	78	335
total volume in \$	\$14,020,490	\$33,130,380	\$37,529,709	\$24,942,197	\$109,622,776
average sale price	\$311,566	\$331,064	\$335,087	\$319,772	\$327,232
lowest sale price	\$86,000	\$100,000	\$60,198	\$100,000	\$60,198
highest sale price	\$695,000	\$760,000	\$1,250,000	\$546,514	\$1,250,000
average \$/sq foot	\$136	\$148	\$152	\$153	\$149
average days on market	39	29	25	28	29

# GLENDALE

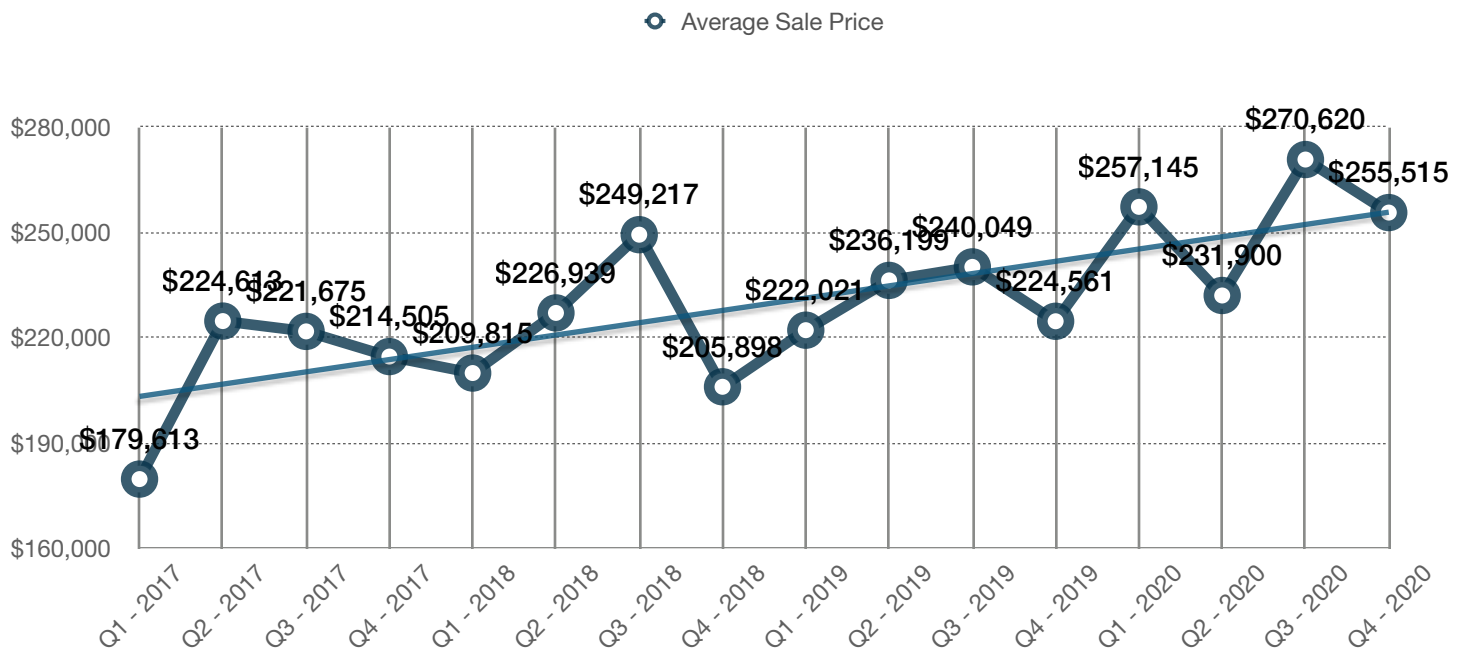


## ABOUT THE COMMUNITY:

The city of Glendale has a broad reach, with nearly 6 square miles, following the Milwaukee River and bordering nearly every municipality in the North Shore. For this reason Glendale is one of the most versatile municipalities in all of the North Shore; each mini-neighborhood is unique. It has 3,885 single family homes.

## CURRENT MARKET STATISTICS:

As of January 7, 2021, there are currently 20 homes for sale in Glendale. This number includes 15 under contract and 0 in delayed status. Of those 15 accepted offers, 4 are in "pending". Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to "go live" on the market.





# GLENDALE

## YEAR VS. YEAR BY QUARTER

### 2020

Glendale	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	32	63	67	63	225
total volume in \$	\$8,228,650	\$14,235,228	\$18,131,542	\$16,097,454	\$57,040,399
average sale price	\$257,145	\$231,900	\$270,620	\$255,515	\$253,513
lowest sale price	\$25,000	\$53,000	\$132,500	\$136,000	\$25,000
highest sale price	\$425,000	\$396,000	\$436,000	\$457,000	\$457,000
average \$/sq foot	\$135	\$131	\$142	\$149	\$140
average days on market	43	32	27	21	29

### 2019

Glendale	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	43	86	65	48	242
total volume in \$	\$9,546,900	\$20,313,118	\$15,603,190	\$10,778,950	\$56,242,158
average sale price	\$222,021	\$236,199	\$240,049	\$224,561	\$232,406
lowest sale price	\$123,000	\$80,000	\$89,000	\$65,000	\$65,000
highest sale price	\$440,000	\$475,000	\$490,000	\$590,000	\$590,000
average \$/sq foot	\$130	\$133	\$135	\$131	\$133
average days on market	47	27	26	30	31

# MEQUON/THIENSVILLE



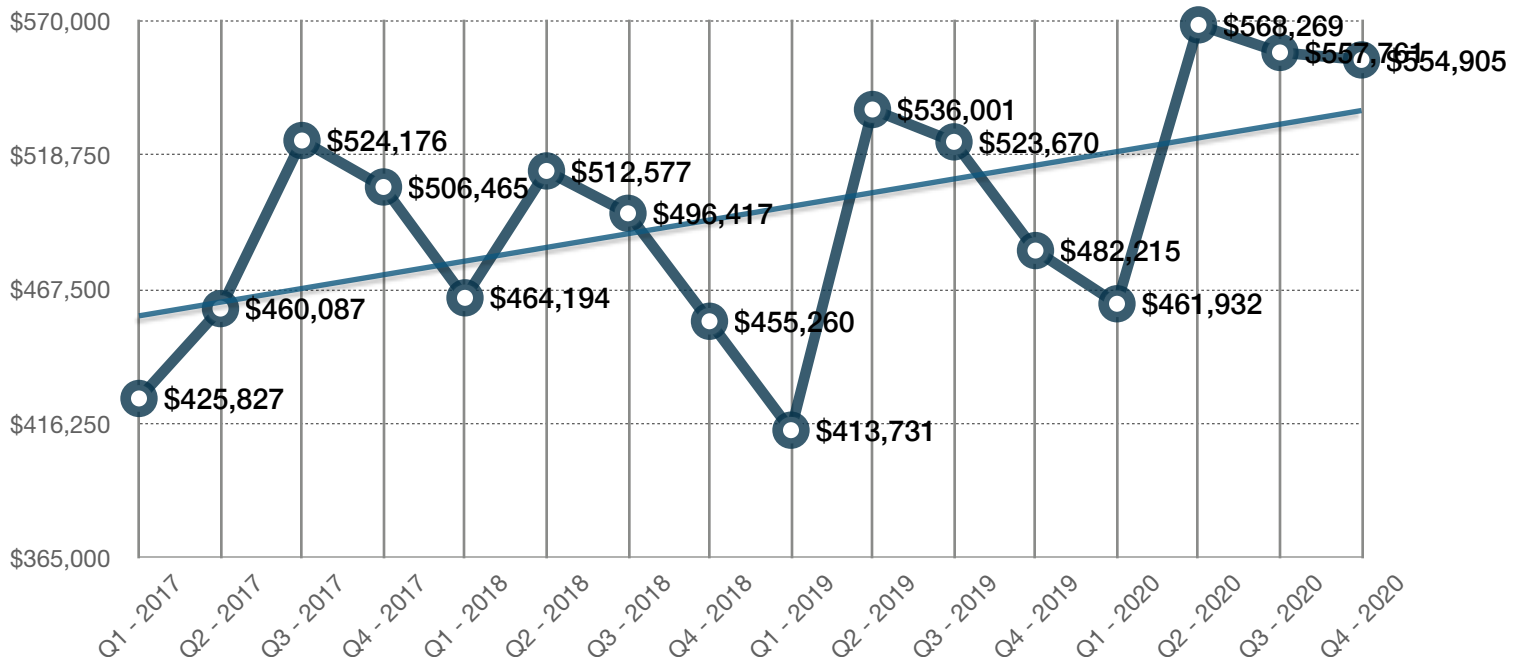
## ABOUT THE COMMUNITY:

Found just north of Milwaukee county, Mequon/Thiensville offers a “North Shore village” feel but boasts more space and Ozaukee county taxes. Mequon/Thiensville spans nearly 50 square miles.

## CURRENT MARKET STATISTICS:

As of January 7, 2021 there were 84 homes for sale in Mequon/Thiensville . This number includes 38 under contract and 0 in delayed status. Of those 38 accepted offers, 6 are in “pending”. Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to “go live” on the market.

● Average Sale Price



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# MEQUON/THIENSVILLE

## YEAR VS. YEAR BY QUARTER

### 2020

Mequon/Thiensville	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	74	75	131	95	375
total volume in \$	\$34,182,948	\$42,620,154	\$73,066,647	\$52,715,942	\$202,586,592
average sale price	\$461,932	\$568,269	\$557,761	\$554,905	\$540,231
lowest sale price	\$161,000	\$240,000	\$170,000	\$130,000	\$130,000
highest sale price	\$1,100,000	\$1,670,000	\$2,150,000	\$1,950,000	\$2,150,000
average \$/sq foot	\$170	\$162	\$176	\$181	\$173
average days on market	61	64	46	32	49

### 2019

Mequon/Thiensville	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	60	108	122	71	361
total volume in \$	\$24,823,835	\$57,888,160	\$63,887,799	\$34,237,270	\$180,837,064
average sale price	\$413,731	\$536,001	\$523,670	\$482,215	\$500,934
lowest sale price	\$191,000	\$158,000	\$210,000	\$190,000	\$158,000
highest sale price	\$950,000	\$1,300,000	\$2,900,000	\$1,195,000	\$2,900,000
average \$/sq foot	\$158	\$161	\$167	\$164	\$163
average days on market	50	52	39	71	49

# SHOREWOOD



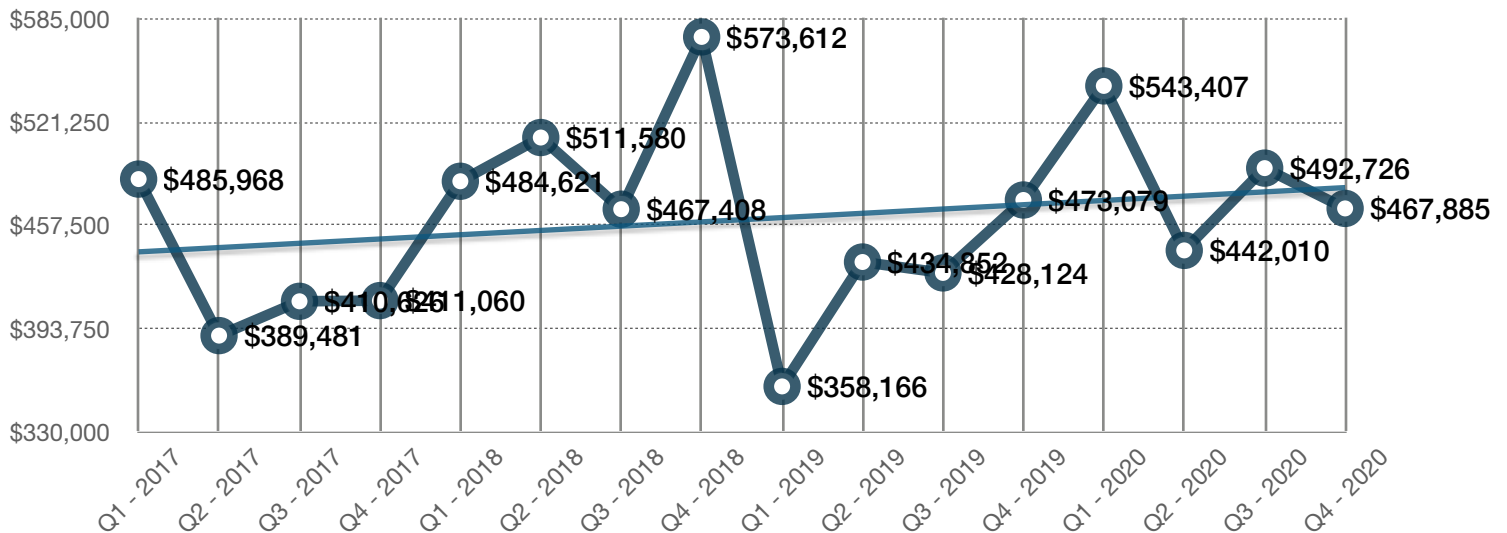
## ABOUT THE COMMUNITY:

Shorewood is the first North Shore suburb north of the city, and therefore has a more urban feel than other villages in the North Shore. The sought after school district, progressive business district and close proximity to the lake and downtown are some many of the reasons people love this village. Shorewood is a total of 1.5 square miles and has 2,422 single family homes.

## CURRENT MARKET STATISTICS:

As of January 7, 2021, there were 14 homes for sale in Shorewood. This number includes 10 under contract and in 0 delayed status. Of those 10 accepted offers, 1 is in "pending". Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to "go live" on the market.

◆ Average Sale Price





# SHOREWOOD

## YEAR VS. YEAR BY QUARTER

“

Without Katie Corcoran in our corner, we would not have our new home!

”



### 2020

Shorewood	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	28	39	46	22	135
total volume in \$	\$15,215,400	\$17,238,375	\$22,665,390	\$10,293,475	\$65,412,640
average sale price	\$543,407	\$442,010	\$492,726	\$467,885	\$484,538
lowest sale price	\$205,000	\$220,000	\$270,000	\$250,000	\$205,000
highest sale price	\$2,150,000	\$750,000	\$1,700,000	\$1,600,000	\$2,150,000
average \$/sq foot	\$222	\$204	\$213	\$205	\$211
average days on market	31	31	15	19	24

### 2019

Shorewood	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	23	42	40	31	136
total volume in \$	\$8,237,827	\$18,241,300	\$17,124,980	\$14,665,452	\$58,269,559
average sale price	\$358,166	\$434,317	\$428,124	\$473,079	\$428,453
lowest sale price	\$160,000	\$238,000	\$231,000	\$210,000	\$160,000
highest sale price	\$715,000	\$1,262,000	\$995,000	\$1,230,000	\$1,262,500
average \$/sq foot	\$177	\$192	\$202	\$210	\$196
average days on market	50	30	32	31	34

# WAUWATOSA

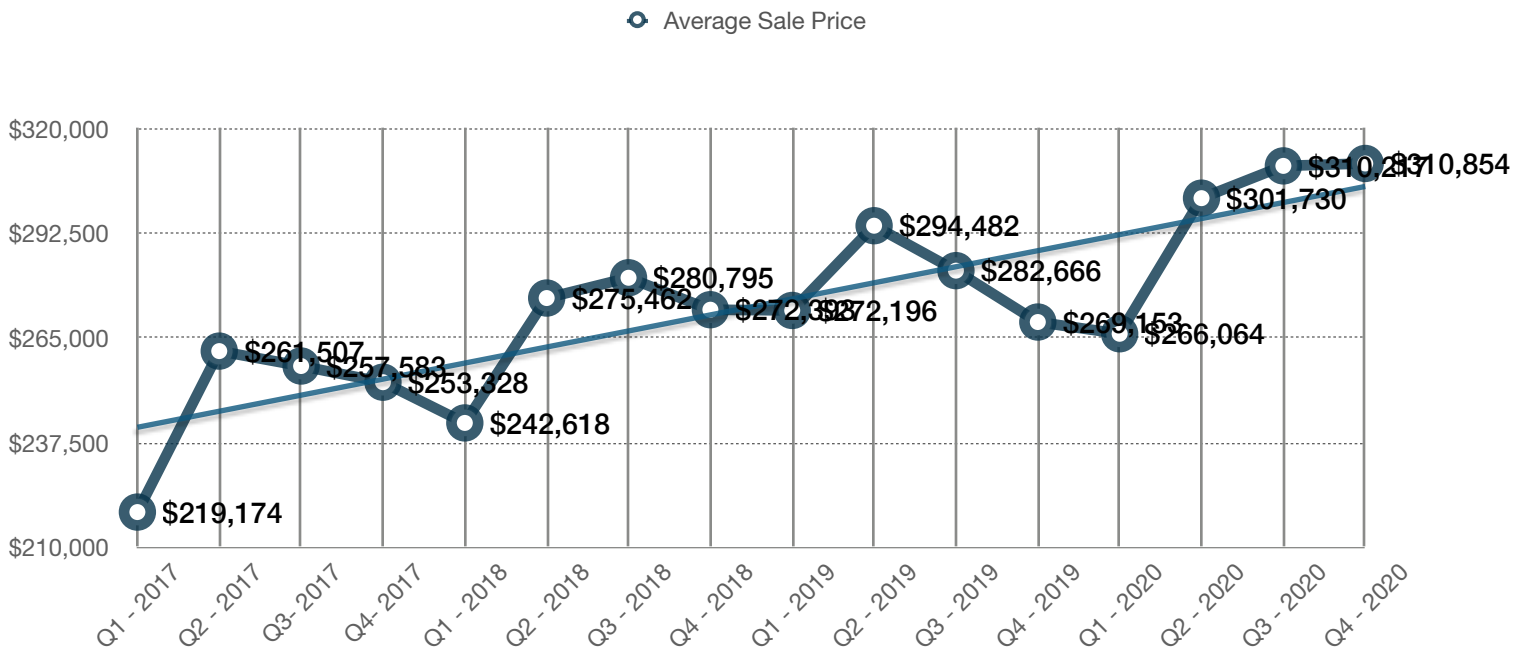


## ABOUT THE COMMUNITY:

Wauwatosa spans 13.25 miles and in 2010 boasts a population of 46,396 and approximately 12,700 single family homes. Some single family homes in Tosa offer large lots (out West) while homes closer to the village have a more urban feel. The village is typically bustling with business people and visitors. Many liken the village of Tosa to Whitefish Bay & Shorewood due to its' urban/suburban feel.

## CURRENT MARKET STATISTICS:

As of January 7, 2021, there are currently 70 homes for sale in Wauwatosa. This number includes 49 under contract and 0 in delayed status. Of those 49 accepted offers, 7 are in "pending". Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to "go live" on the market.



# WAUWATOSA

## YEAR VS. YEAR BY QUARTER

### 2020

Wauwatosa	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	128	176	239	201	744
total volume in \$	\$33,790,186	\$52,802,690	\$74,141,842	\$62,481,735	\$223,936,453
average sale price	\$266,064	\$301,730	\$310,217	\$310,854	\$300,990
lowest sale price	\$109,000	\$41,250	\$147,000	\$120,000	\$41,250
highest sale price	\$575,000	\$850,000	\$800,000	\$831,000	\$850,000
average \$/sq foot	\$154	\$169	\$175	\$168	\$167
average days on market	39	23	13	14	20

### 2019

Wauwatosa	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	86	246	218	165	715
total volume in \$	\$23,408,821	\$72,442,591	\$61,621,272	\$44,410,205	\$201,882,889
average sale price	\$272,196	\$294,482	\$282,666	\$269,153	\$282,354
lowest sale price	\$139,900	\$134,000	\$102,000	\$115,000	\$102,000
highest sale price	\$725,900	\$750,000	\$785,000	\$610,000	\$785,000
average \$/sq foot	\$159	\$166	\$161	\$158	\$162
average days on market	33	18	16	24	21

# WHITEFISH BAY



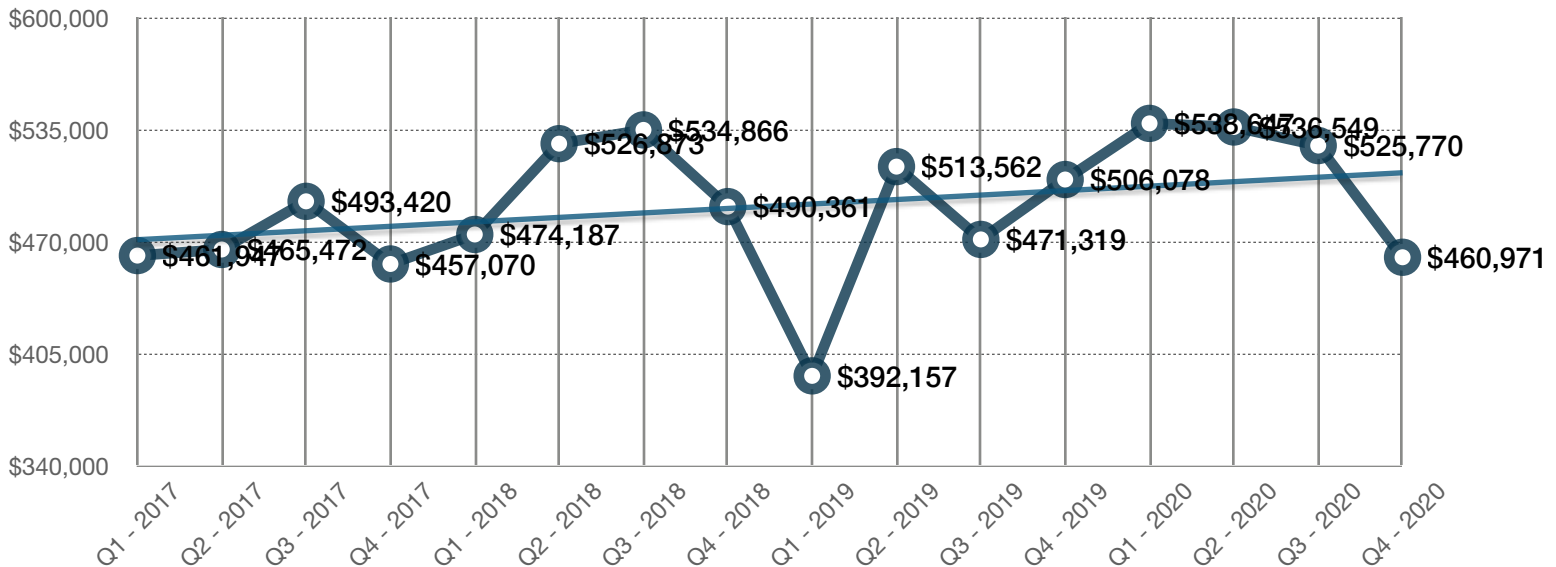
## ABOUT THE COMMUNITY:

Regardless of overall market trends in the city of Milwaukee, Whitefish Bay has historically held a higher demand than perhaps any other suburb. The sought after school district, small town feel and close proximity to the lake and downtown are a few of the reasons this village remains in such high demand. The village is ranked 21 on Business Insiders Top 50 Suburbs. Whitefish Bay is just over 2 square miles and has 4,555 single family homes.

## CURRENT MARKET STATISTICS:

As of January 7, 2021, there are currently 35 homes for sale in Whitefish Bay, this number includes 16 under contract and 6 in delayed status. Of those 16 accepted offers, 2 are in "pending". Pending home sales are defined as transactions which no longer have any contingencies and are waiting for the closing date. Delayed status is defined as homes about to "go live" on the market.

● Average Sale Price





# WHITEFISH BAY

## YEAR VS. YEAR BY QUARTER

“

The Corcoran Realty & Co. team was fantastic to work with and made the selling process incredibly smooth from start to finish!

”



### 2020

Whitefish Bay	Q1	Q2	Q3	Q4	YTD - 2020
# of homes sold	49	80	95	66	290
total volume in \$	\$26,393,709	\$42,667,400	\$49,948,186	\$30,424,064	\$149,433,359
average sale price	\$538,647	\$533,342	\$525,770	\$460,971	\$515,287
lowest sale price	\$212,000	\$243,500	\$200,000	\$161,000	\$161,000
highest sale price	\$1,350,000	\$1,850,000	\$1,420,000	\$2,586,000	\$2,586,000
average \$/sq foot	\$224	\$217	\$222	\$217	\$220
average days on market	25	26	14	16	20

### 2019

Whitefish Bay	Q1	Q2	Q3	Q4	YTD - 2019
# of homes sold	53	93	91	59	296
total volume in \$	\$20,784,299	\$47,761,220	\$42,890,016	\$29,858,630	\$141,294,165
average sale price	\$392,157	\$513,562	\$471,319	\$506,078	\$477,345
lowest sale price	\$200,000	\$180,555	\$165,000	\$230,000	\$165,000
highest sale price	\$911,500	\$1,560,000	\$1,330,000	\$1,495,000	\$1,560,000
average \$/sq foot	\$201	\$214	\$205	\$216	\$209
average days on market	27	27	22	26	25

# BUYING OR SELLING IN 2021?

## BUYING?

**START WITH A BUYER CONSULTATION.** If you are planning on buying a home in the next 12 months, it would be advantageous for us to meet virtually, sooner than later. We will talk about your wants & needs, the ins-and-outs of buyer agency & strategize a timeframe for your move.

## SELLING?

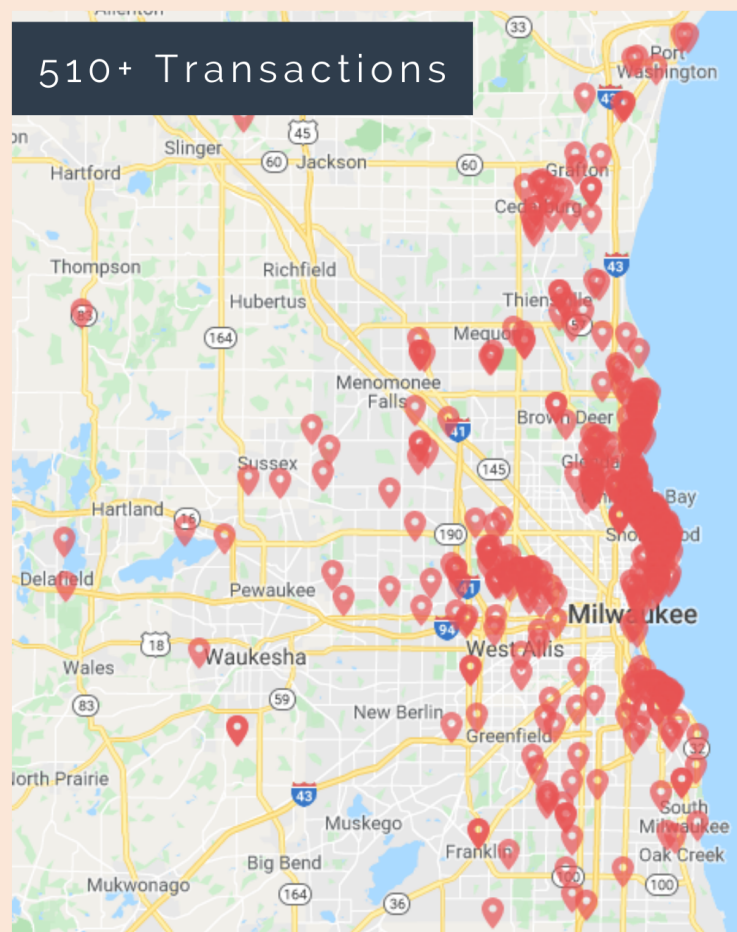
**BEGIN WITH A HOME MARKET & STAGING ANALYSIS.** If you have a home to sell, let's schedule a time to meet at your house. We will talk about the process of getting your home on the market, current trends in your neighborhood & the best time to list.

**READY TO MEET?** Buying, selling or have questions about The Corcoran View?  
Call or text (414) 214-0335 or email us at [hello@CorcoranRealtyCo.com](mailto:hello@CorcoranRealtyCo.com).

## *The Art & Science of Residential Real Estate.*

SOME THINK IN NUMBERS & ANALYTICS, SOME IN FORM AND FUNCTION.

AT CORCORAN REALTY & CO., WE SPEAK BOTH LANGUAGES. **AND THE WORK WORKS.**



- **Milwaukee's #1 New Local Brokerage in 2020** with **91 transactions & nearly \$32 million** in sales volume in our first year.
- **Broker Owner, Katie Corcoran, has over \$170 Million** in Career Transactions
- **10 Average Days on Market** (MLS 1/1/2020 - 12/31/2020)
- **100% List to Sell Ratio** (MLS 1/1/2020 - 12/31/2020)
- **53 Buyer side transactions** (MLS 1/1/2020 - 12/31/2020)
- **38 Seller side transactions** (MLS 1/1/2020 - 12/31/2020)
- **Top 10 North Shore Agent 2019 & 2020** - volume & sides
- **Top 10 Bay View Agent 2019** - volume & sides
- **2019 Real Trends America's Best Professionals List.** Top 3 for Agent-owned brokerages by Volume.



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