

TOP AGENT

MAGAZINE



CINDY
AMBUEHL



From a successful career as an actress and a model to an even more successful career as one of Los Angeles' most sought-after real estate agents, Cindy Ambuehl serves LA's most luxurious communities including Brentwood, Pacific Palisades and Malibu.

Cindy Ambuehl doesn't worry about the commission, she worries about the client. "When agents start worrying about money, they're losing sight of the process," she

says. "My process is all about getting them to escrow and into the home of their dreams. I have a ton of energy and I put it all towards my clients and my family."



That energy has rocketed Cindy from a successful career as an actress and a model to an even more successful career as one of Los Angeles' most sought-after real estate agents, serving LA's most luxurious communities including Brentwood, Pacific Palisades and Malibu. In 2019 she did \$180 million in volume, and after just twelve years in the real estate business she's approaching the one billion mark.

The journey to that billion began with comedy, and Cindy worked on classics like *Seinfeld* and *Frasier*. While many of

her colleagues spent their bonuses on cars and jet skis, Cindy would take her money and invest it in real estate. Eventually this hobby blossomed into a full career. "I was on a series called *JAG*," Cindy recalls. "And I had my twins, and I really did not want to go back to the all-nighters, and real estate had always been my real passion."

This year, after many years of solo success, Cindy has assembled a support team, including her son as a senior buyer's agent with a focus on digital marketing. In fact while digital marketing is vital to Cindy's



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business, the personal touch is equally important. "I still believe in handwritten letters to clients," Cindy says. "I still believe in picking up the phone and calling them."

That personal touch is a big part of why 98% of Cindy's clients repeat with her. "My integrity and my character are everything to me," she says. "My clients get to

know me, and my family, and they know I'm trustworthy. They know they can count on me. That's the best part of the job - knowing my clients can count on me and that I'm there for them."

Cindy is there for her clients and she's there for her community. With her background in the arts, arts education is a cause near to her heart. "I'm very involved with PS



Arts, which is a phenomenal foundation that puts arts education back in schools,” she says. “We do events with them and have raised enough money to put art education back into schools for an entire year for 30,000 students.”

In her free time Cindy loves to spend time with her husband and their six sons, especially playing golf or traveling together. That said, working hard remains her absolute passion. “I work seven days a week,” she says. “I always



tell people, if you want something done, give it to a busy person!”

Cindy’s looking to a very bright future where she stays the course. “If it’s not broken, don’t

fix it,” she says. “We might add one or two people to our team at The Cindy Ambuehl Group, but we’re going to keep running the business the same way: we do a lot, and we do it with smiles on our faces.”

To find out more about Cindy Ambuehl,
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