

YOUR ADVISOR

Julia Kanesawa, CPA

“Connecting Heart and Home!” is Julia’s guiding principle, and she is committed to helping you make lifelong investments in real estate that align with your unique aspirations and lifestyle.

As your trusted Real Estate Consultant for Your Life Long Investments, Julia collaborates closely with her clients to uncover real estate opportunities that resonate with their values. Experienced real estate professional, Julia excels in the art of inquiry, attentive listening, and expert guidance to help you discover the perfect home, one that truly connects with your heart while building long-term wealth through the greatest asset there is - real estate.

With a remarkable track record spanning over two decades, Julia’s expertise as a residential Real Estate Broker and Certified Public Accountant (CPA) is now channeled through Sotheby’s International Realty, where she primarily serves the Conejo Valley community. Having previously established herself in the prestigious Westside of Los Angeles for over 18 years, Julia possesses the unique ability to seamlessly navigate and leverage the extensive Sotheby’s International Realty network to cater to your real estate needs across both regions.

Julia specializes in identifying luxury lifestyle residences, spanning from the majestic Conejo Valley mountains to the Channel Island and Ventura county beaches. Her portfolio encompasses a diverse range of properties, including equestrian estates, ranches, and expansive acreage estates. Her primary markets encompass the Conejo Valley, Ventura Counties, and locales such as Thousand Oaks, Westlake Village, Lake Sherwood, North Ranch, Newbury Park, Santa Rosa Valley, Camarillo, Moorpark, Simi Valley, Agoura Hills, Calabasas, Hidden Valley, and Malibu.



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Using a personalized approach, Julia provides undivided attention. Born in America with Japanese roots, she applies the Japanese Tea Ceremony traditions of “one moment, one encounter” to every meeting. Julia’s clients benefit from her broad experience and dedication as a:

Long Term Partner: Julia genuinely cares about her clients’ decisions and long-term wealth. 95% of Julia’s clients return to make future investments with her guidance.

Real Estate Consultant: During the discovery process, Julia asks many questions about priorities, lifestyle preferences and numbers to find your ideal home and real estate investment. She loves putting these pieces together in an elegant way.

Great Negotiator: As a former CPA for Big 4 firms (KPMG Peat Marwick, Ernst and Young), Julia partners with her clients to negotiate the right investment at the right time in the right place. She enjoys helping clients navigate the contract details.

Intuitive Realtor: Julia takes great pride in helping you evaluate your options using both rational decision-making and intuition. Gut instincts and emotional connections are paramount in this process.

In addition, Julia’s background includes:

Family, Mind & Body, and Spiritual Foundation: As an American with a Japanese family that goes back 400 years, Julia lives a bilingual, bicultural and spiritual lifestyle. Her Vipasana meditation practice, yoga practices, family history as landowners, Japanese tea ceremony traditions, and connection with nature are all part of her solid foundation. She is also an avid fitness enthusiast, training almost every day building strength and power.

Community Engagement: Julia is a member of the California Yacht Club, and supports the Conejo Valley School District and several charities. Her professional memberships include the National Association of Realtors, California Association of Realtors, Conejo Simi Moorpark Association of Realtors, Women’s California Association of Realtors Ventura County, and AICPA.

“Art of Tea” Traditions: Similar to her personalized approach to real estate, Julia regularly practices the traditional Japanese Tea Ceremonies as a member of Omote Senke Doumon Kai.

Julia’s core values of passion, trust, integrity, and gratitude drive all her interactions,