

COMPASS

Q1—2026

EAST END MARKET REPORT



DATA FOR THIS REPORT IS SOURCED AND COMPILED BY SUFFOLK VISION, INC., FIELI, AND ONEKEYMLS AND IS BASED ON TRANSACTIONS THAT CLOSED ON THE EAST END BETWEEN 11.26 - 3.31.26. 2026 DATA IS PRELIMINARY AND MAY BE REVISED IN FUTURE REPORTS.

ALL STATISTICS ARE BASED ON COMPASS INTERNAL DATA.

SOUTH FORK MARKET SUMMARY

290
UNITS SOLD
-27.3%

\$1,273,579,737
SALES VOLUME
-2.2%

\$4,391,644
AVERAGE PRICES
+34.6%

\$2,500,000
MEDIAN PRICES
+22.0%

The first quarter of 2026 marked a more measured start to the year for the Hamptons market. A difficult winter kept many buyers away, while ongoing geopolitical and economic uncertainty, combined with persistently low inventory, created a pause in activity and delayed the start of the spring season. Momentum only began to re-emerge toward the end of the quarter, signaling early signs of renewed demand.

Total single-family home transactions reached 290 sales in Q1 2026, representing a 27.3% decline year-over-year from Q1 2025, and a 37.8% decrease from Q4 2025. Despite fewer deals, total dollar volume remained relatively resilient at \$1.27 billion, down just 2.2% from a year ago, reinforcing a continued trend of meaningful volume being generated from fewer transactions.

Even as overall activity slowed, pricing remained a defining strength of the market. The average sale price rose to \$4.39 million, up 34.6% year-over-year from \$3.26 million, while the median price climbed to a record \$2.5 million, a 22.0% increase from \$2.05 million in Q1 2025 and in line with late-2025 levels. These trends underscore continued pricing power and a concentration of activity at higher price points.

East Hampton led the market with 91 sales, accounting for roughly one-third of all transactions, though activity declined 24.8% year-over-year and 28.1% from Q4. Southampton followed with 81 sales, down 38.2% year-over-year. The Bridgehampton/Sagaponack market was a standout this quarter, with the median price surging 194.6% to \$10,018,000, driven by the fact that more than half of all transactions closed above \$10 million. Sag Harbor and Shelter Island also posted notable pricing gains, with median prices rising 37.0% and 38.3%, respectively. These results highlight continued demand for premier locations and limited inventory, particularly in the luxury segment.

At the upper end of the market, luxury and ultra-luxury sales remained an important driver of overall dollar volume, though activity moderated from peak levels. There were 25 sales above \$10 million in Q1 2026, up 19.0% year-over-year from 21 sales in Q1 2025, but down 19.4% from 31 sales in Q4 2025. The standout transaction of the quarter was 43 E Dune, which traded for \$72 million. Even with this quarter-over-quarter pullback, demand at the high end remains firmly intact and continues to support elevated pricing across the broader market.

Overall, the first quarter continued many of the luxury-driven, lower-volume dynamics that defined much of 2025, while renewed activity late in the quarter suggested the early stages of a more balanced market. While transaction volume declined both year-over-year and quarter-over-quarter, rising average and median prices, coupled with resilient dollar volume, point to continued strength among well-capitalized buyers. We are also closely monitoring geopolitical developments, including the war, to assess any potential impact on buyer sentiment and market activity in the months ahead. With activity beginning to re-emerge, the Hamptons enters the remainder of 2026 with momentum building.

—Joe Fuer

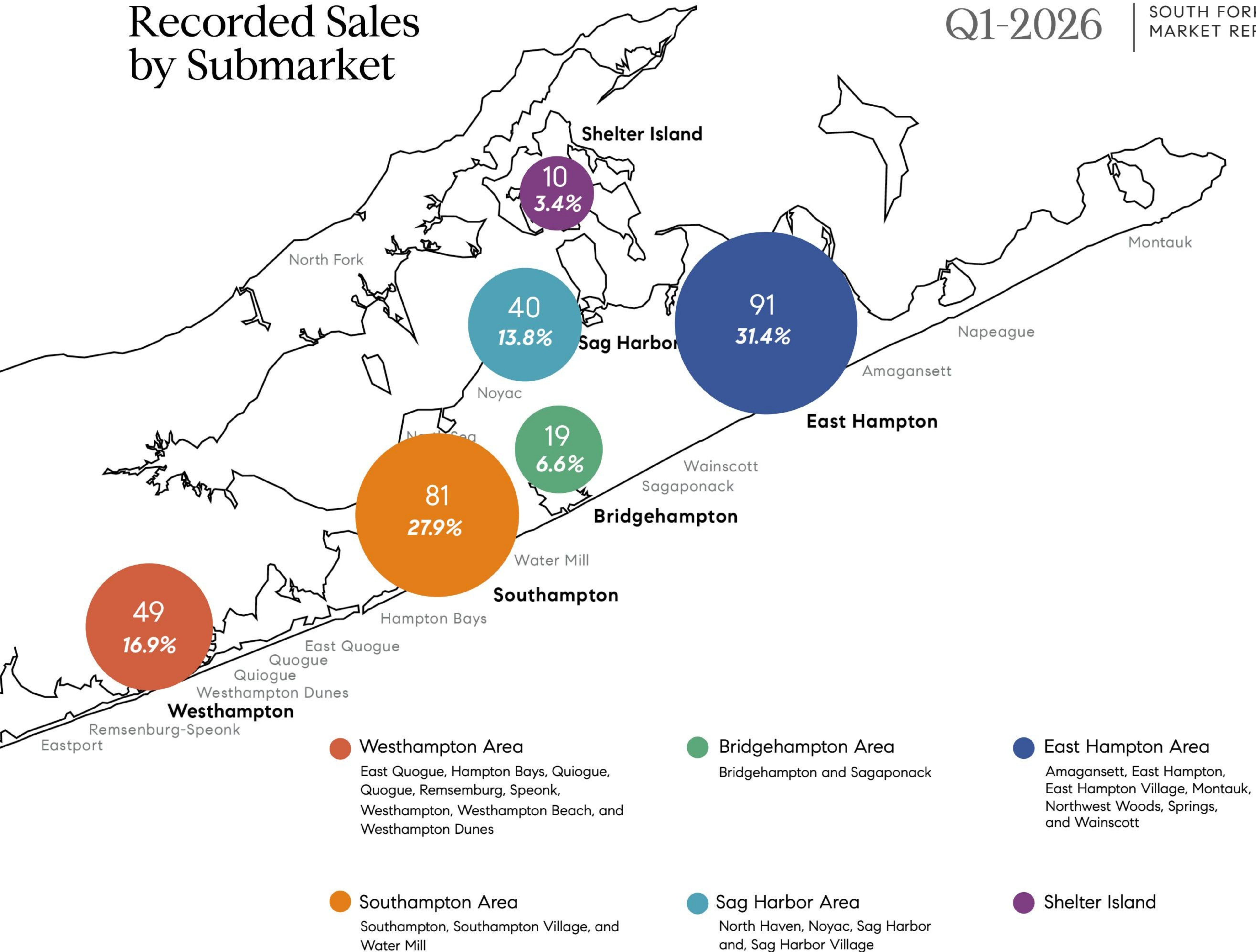
Managing Director

Pictured on the cover page:
137 Murray Lane, Southampton NY

Recorded Sales by Submarket

Q1-2026

SOUTH FORK
MARKET REPORT



South Fork - Single Family

TOTALS

SINGLE FAMILY	Q1 - 2025	Q1 - 2026	+/- YoY	Q4 - 2025	+/- QoQ
# OF SALES	399	290	-27.3%	466	-37.8%
SALES VOLUME	\$1,301,974,243	\$1,273,579,737	-2.2%	\$1,772,703,922	-28.2%
AVG. PRICE	\$3,263,093	\$4,391,654	+34.6%	\$3,804,086	+15.4%
MED. PRICE	\$2,050,000	\$2,500,000	+22.0%	\$2,400,000	+4.2%

3B

2.5B

2B

1.5B

1B

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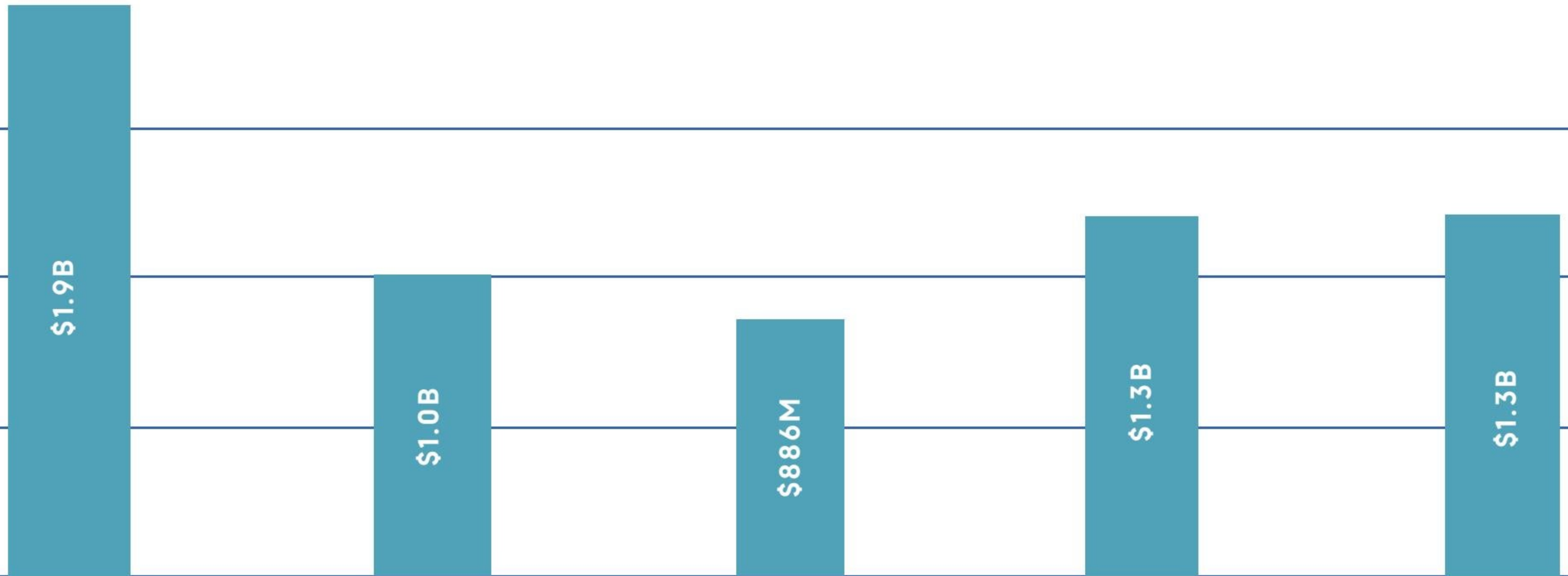
Q1-22

Q1-23

Q1-24

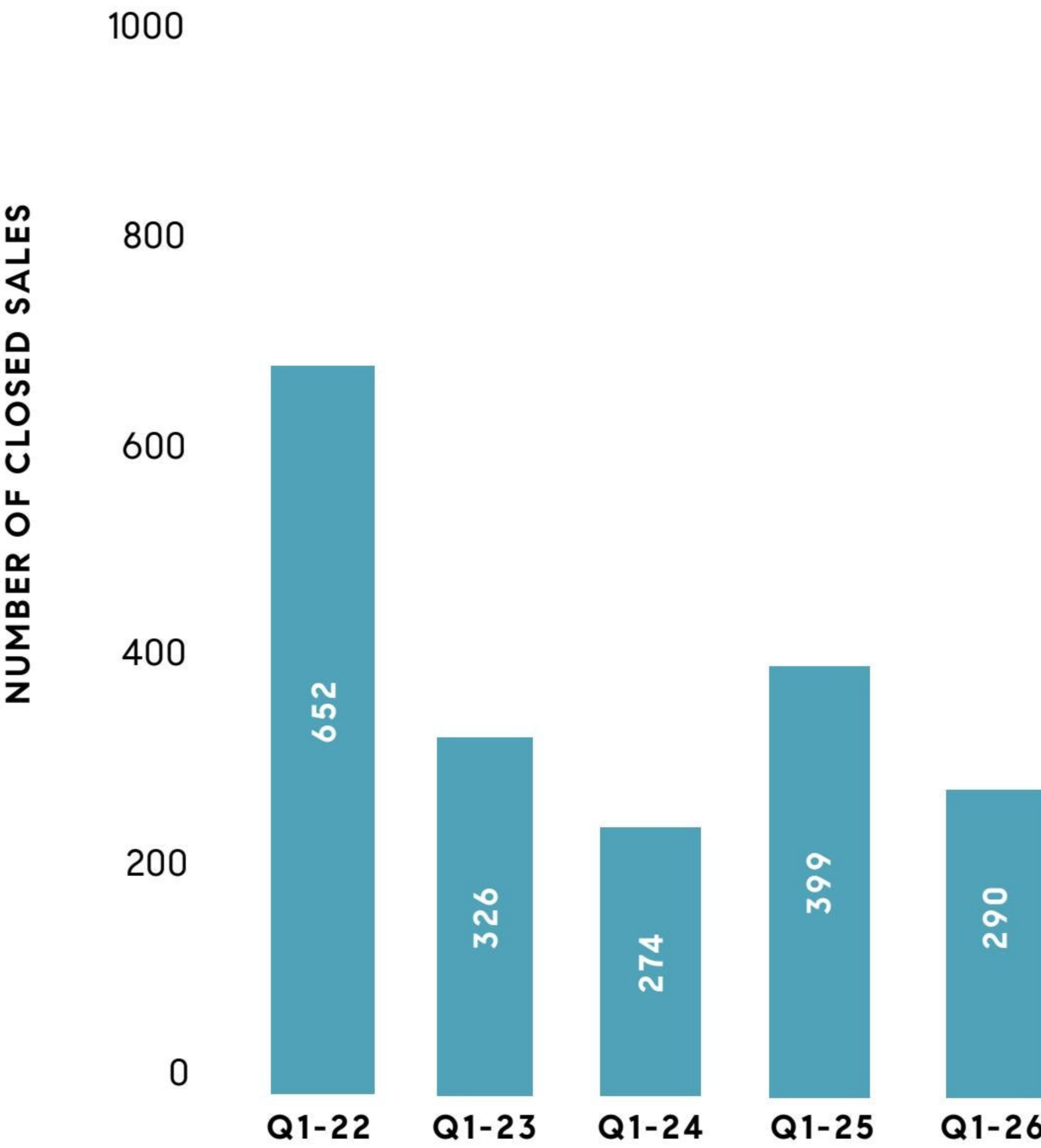
Q1-25

Q1-26



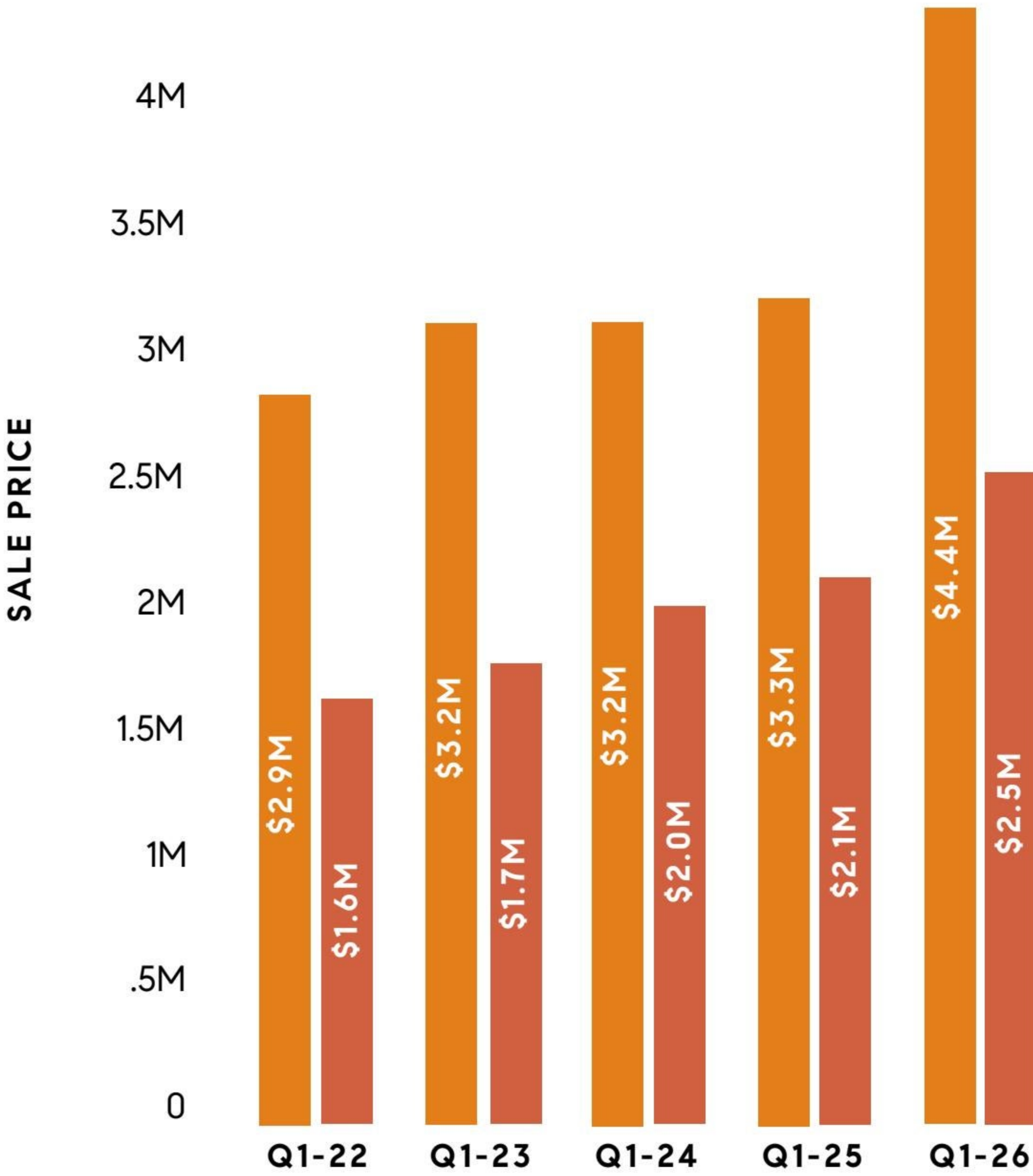
Closed Sales

CLOSED SALES



Median and Average Price

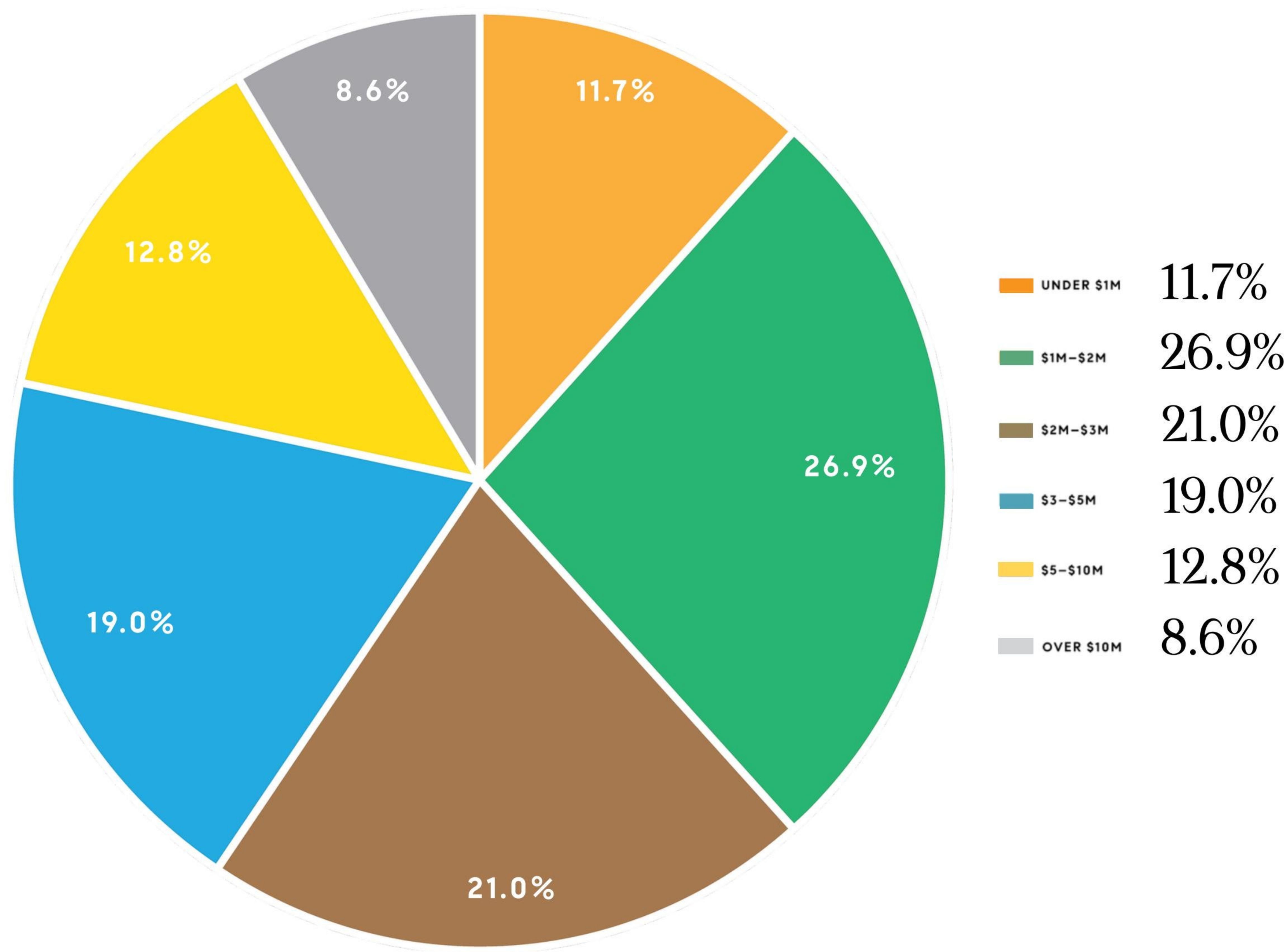
AVG PRICE
MED PRICE



South Fork - Single Family

PRICE POINTS

Percentage by Price Points





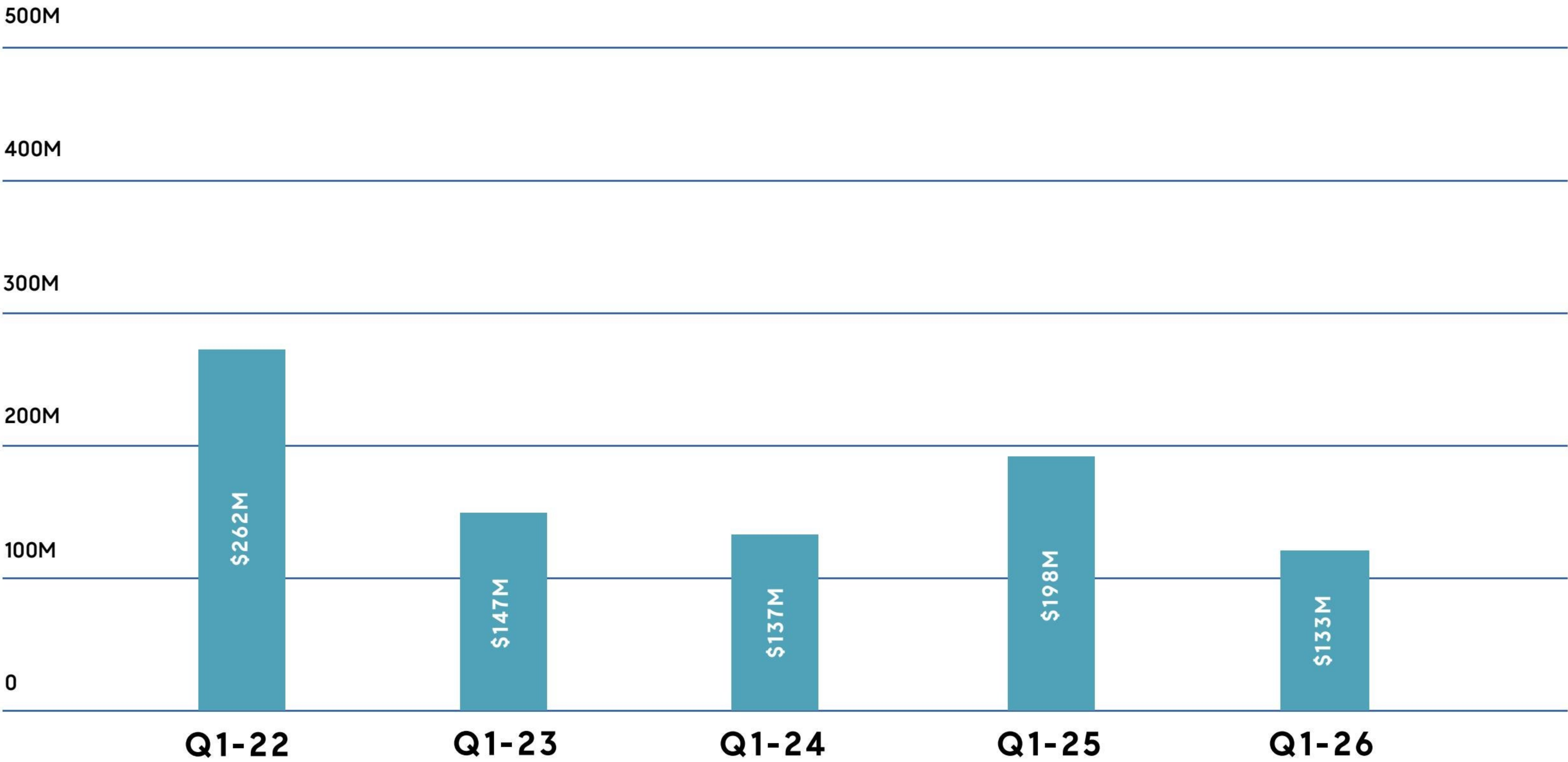
5 EILEENS PATH
EAST HAMPTON

COMPASS

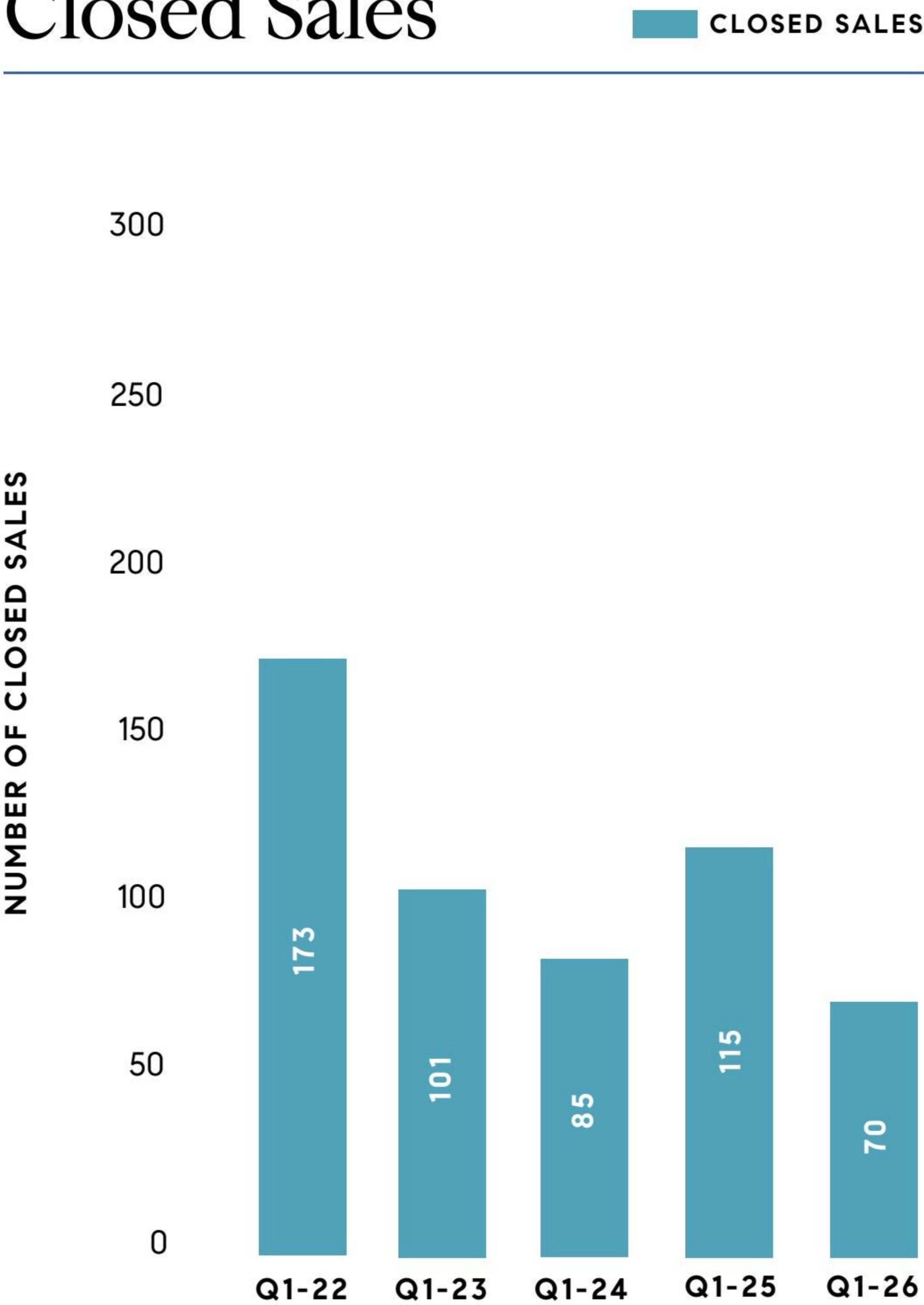
West of the Canal - Single Family

TOTALS

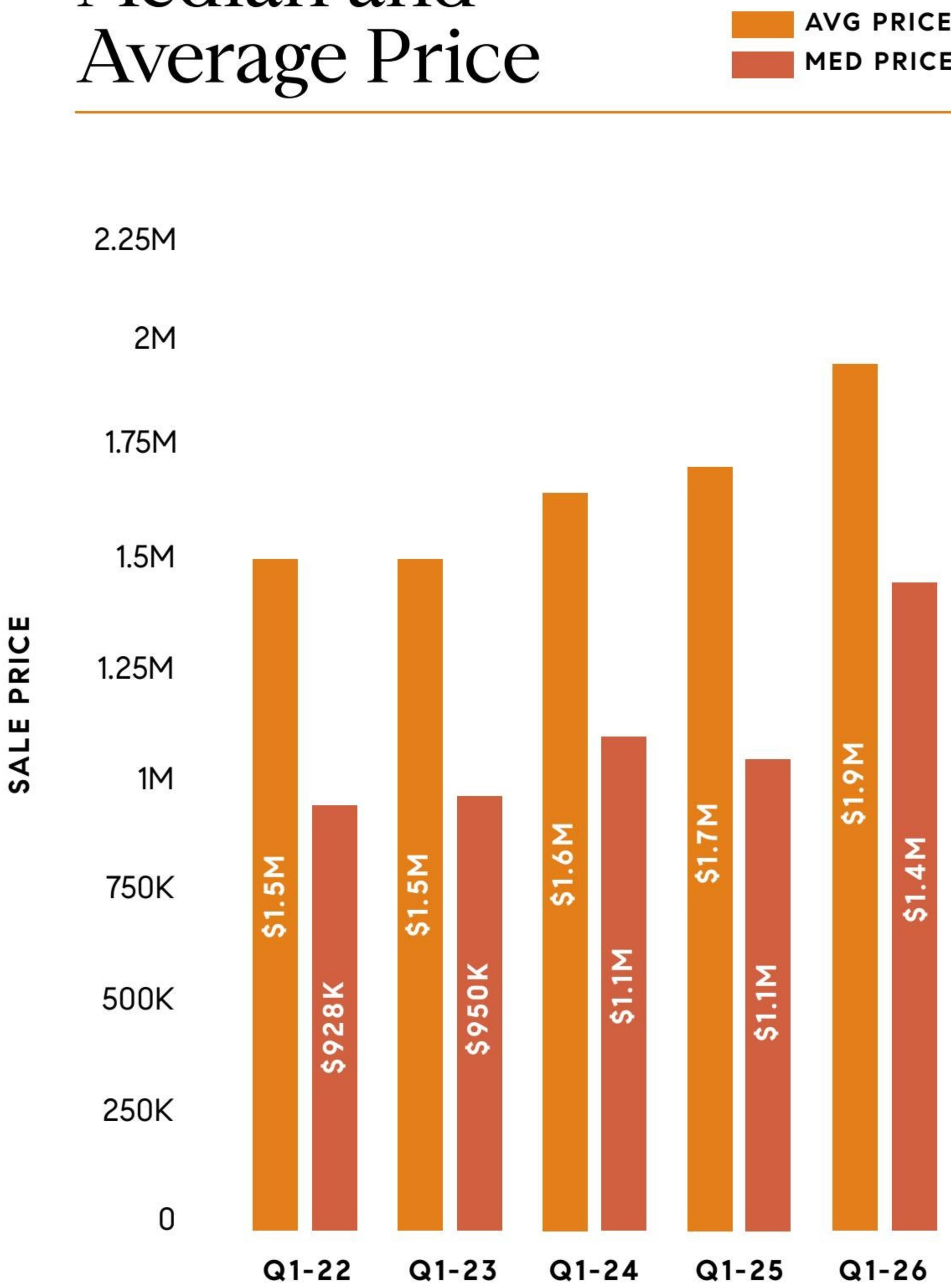
SINGLE FAMILY	Q1 - 2025	Q1 - 2026	+/- YoY	Q4 - 2025	+/- QoQ
# OF SALES	115	70	-39.1%	117	-40.2%
SALES VOLUME	\$198,220,657	\$132,890,998	-33.0%	\$252,358,977	-47.3%
AVG. PRICE	\$1,723,658	\$1,898,443	+10.1%	\$2,156,914	-12.0%
MED. PRICE	\$1,137,000	\$1,425,000	+25.3%	\$1,745,000	-18.3%



Closed Sales



Median and Average Price

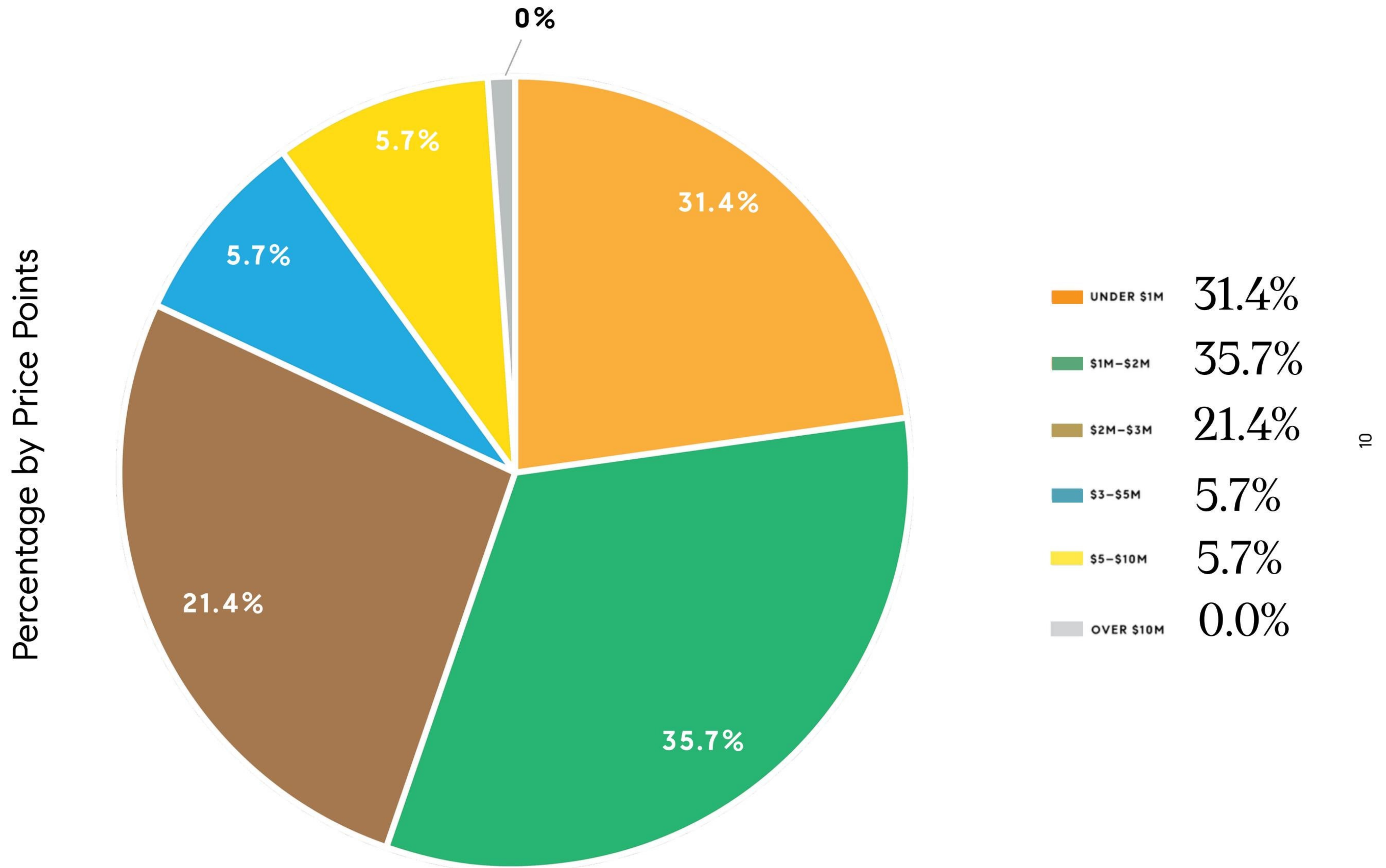


West of Canal - Single Family

PRICE POINTS

Q1-2026

SOUTH FORK
MARKET REPORT





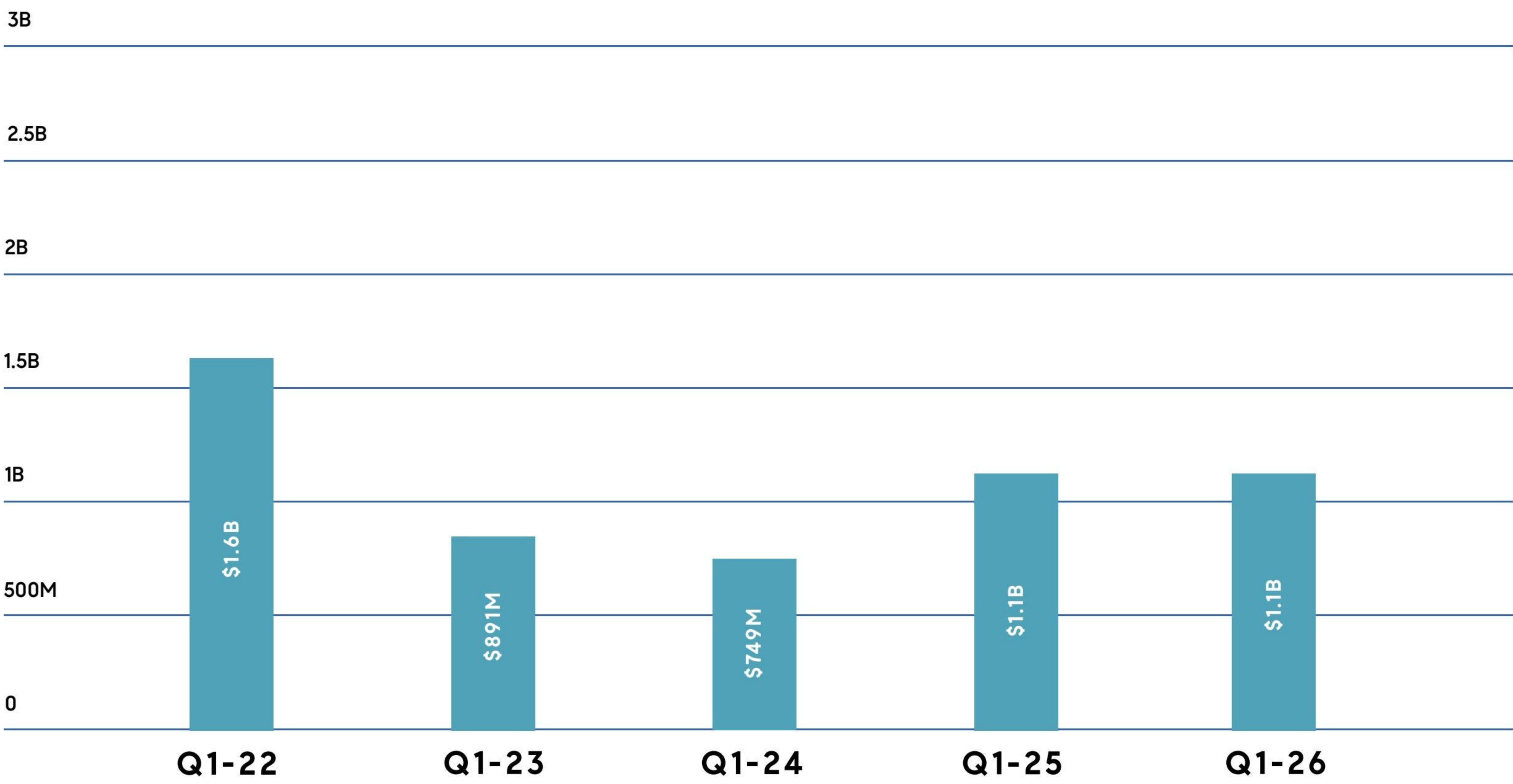
113 S EDGEMERE STREET
MONTAUK

COMPASS

East of the Canal - Single Family

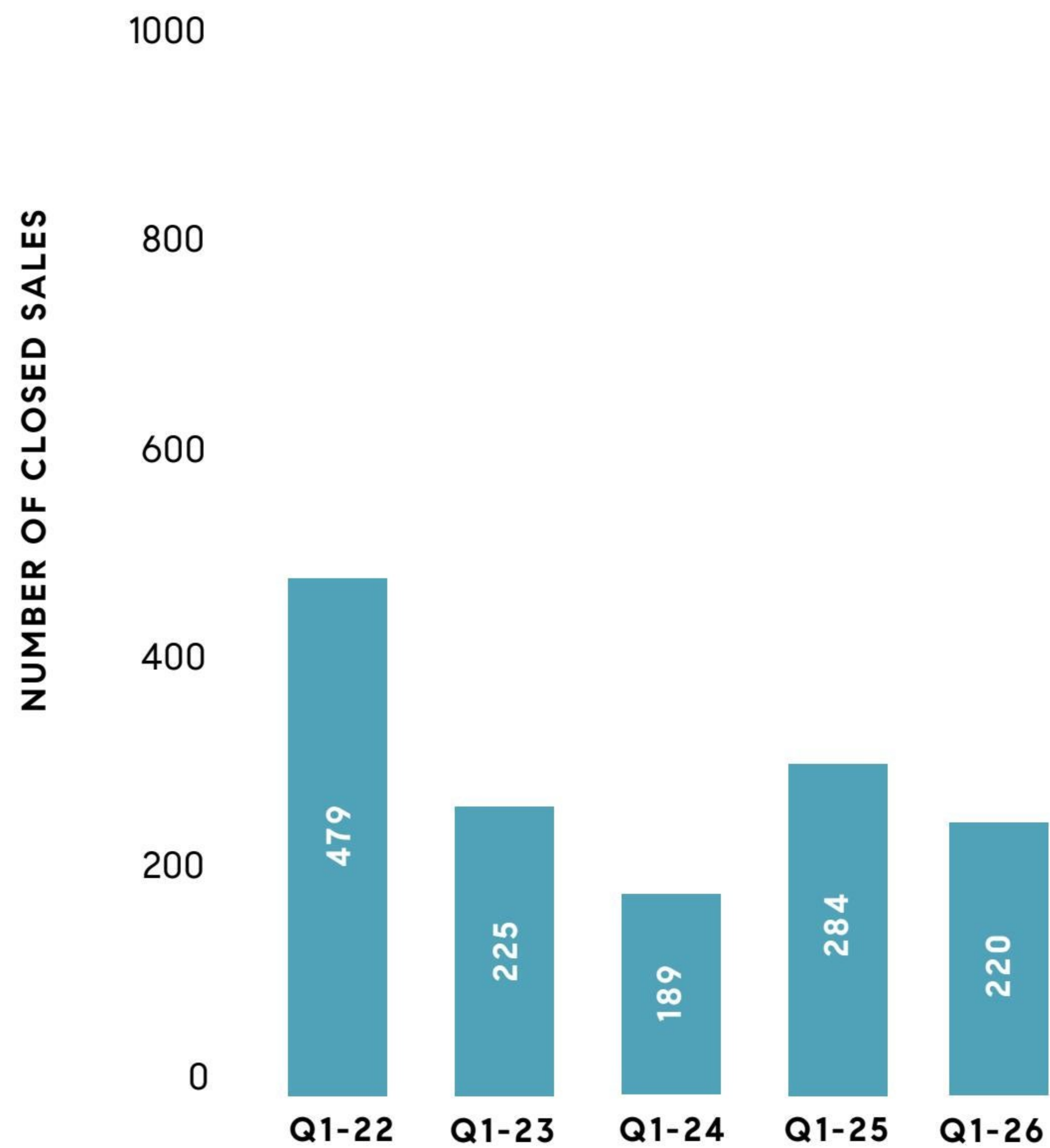
TOTALS

SINGLE FAMILY	Q1 - 2025	Q1 - 2026	+/- YoY	Q4 - 2025	+/- QoQ
# OF SALES	284	220	-22.5%	349	-37.0%
SALES VOLUME	\$1,103,753,586	\$1,140,688,739	+3.3%	\$1,520,344,945	-25.0%
AVG. PRICE	\$3,886,456	\$5,184,949	+33.4%	\$4,356,289	+19.0%
MED. PRICE	\$2,460,900	\$2,912,500	+18.4%	\$2,695,250	+8.1%



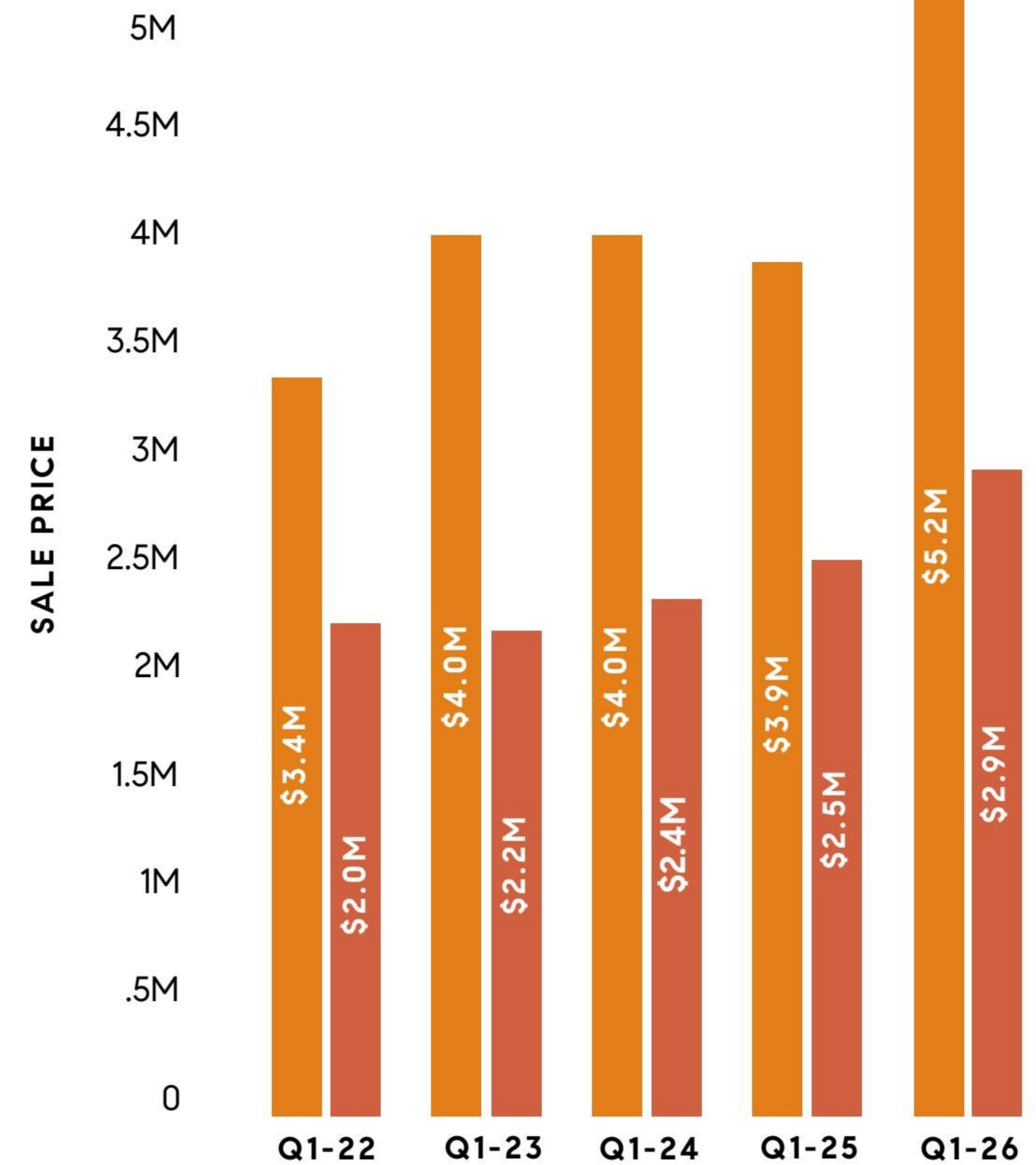
Closed Sales

CLOSED SALES



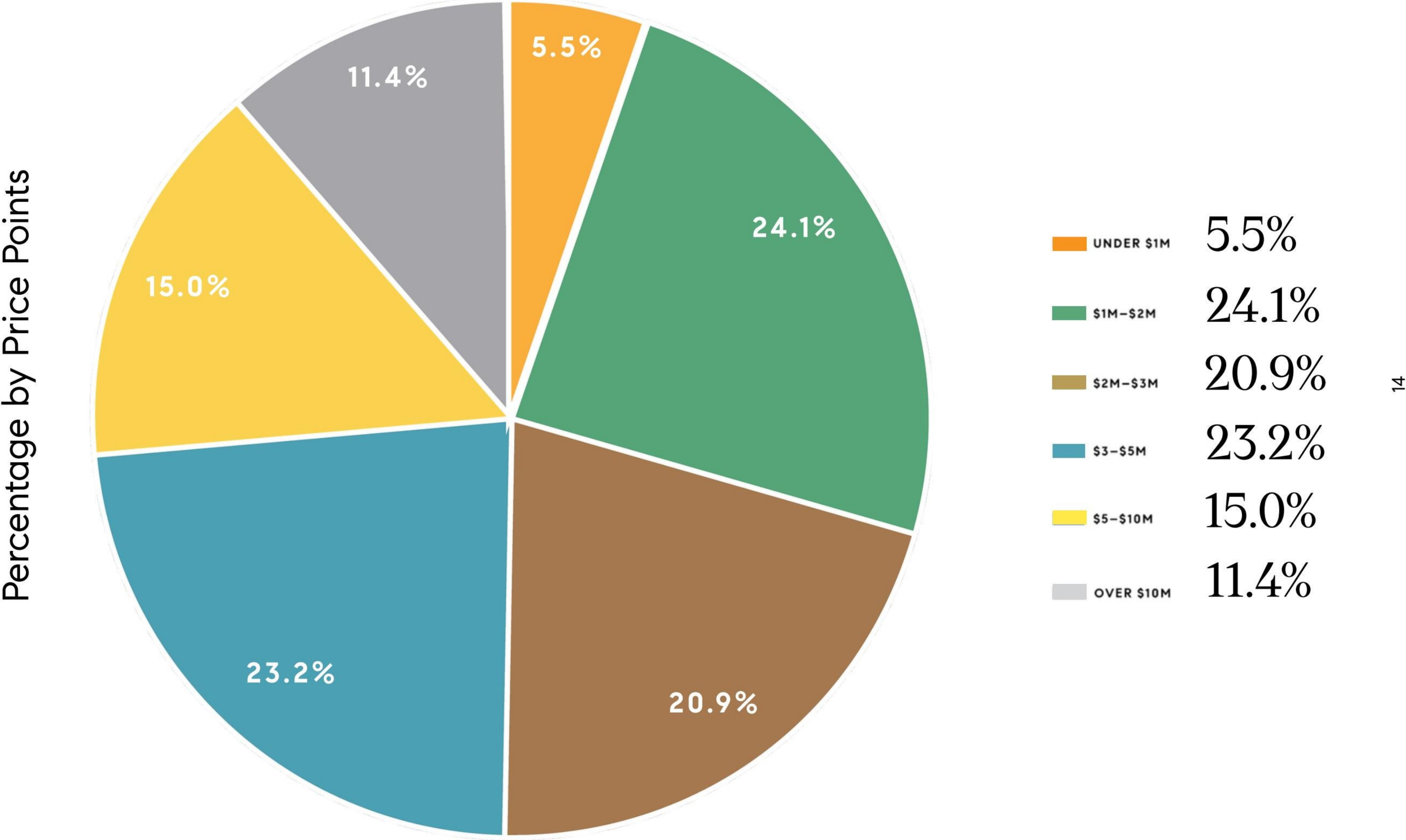
Median and Average Price

AVG PRICE
MED PRICE



East of Canal - Single Family

PRICE POINTS



MARKET YOUR HOME TO 60 MILLION BUYERS

Market your home as a Coming Soon on Compass.com and Redfin.com to reach 60 million buyers. This dramatically expands your home's exposure without public days on market or price drop history that can damage its perceived value.

Prioritized Visibility

Your home receives premium placement on Compass.com and Redfin.com, prioritizing it in search results.

No Visible Price Drop History

Price reductions are not publicly displayed, protecting your home's value.

No Automated Valuations

Protects your home from algorithm-based estimates that can misrepresent your home's true value.

No Days on Market. No Price Drop History.

COMPASS |  Rocket |  Redfin

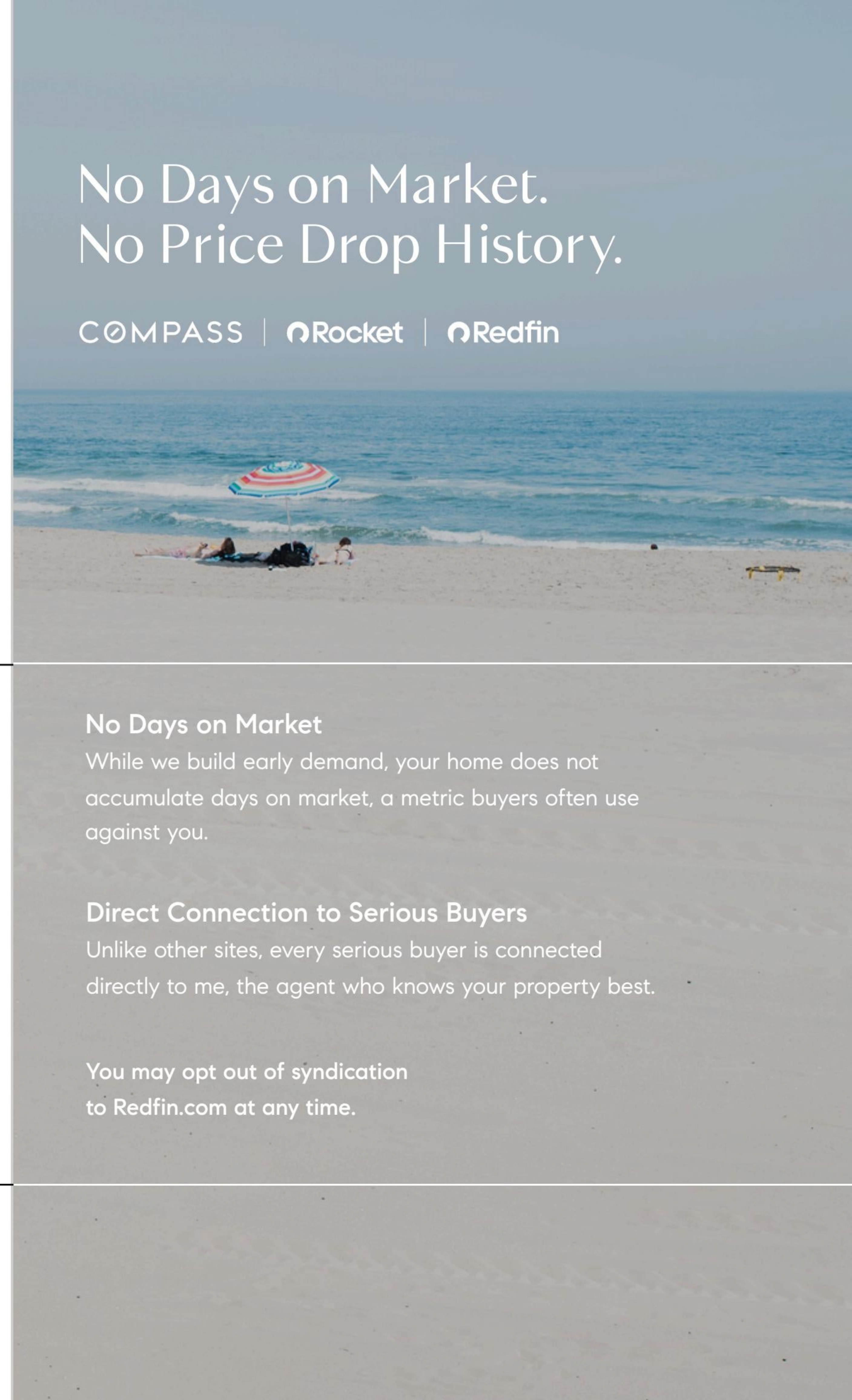
No Days on Market

While we build early demand, your home does not accumulate days on market, a metric buyers often use against you.

Direct Connection to Serious Buyers

Unlike other sites, every serious buyer is connected directly to me, the agent who knows your property best.

You may opt out of syndication to Redfin.com at any time.





57 LEE AVENUE
EAST HAMPTON —

Condos

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
SOUTH FORK TOTALS	# OF SALES	44	16	-63.6%
	SALES VOLUME	\$81,162,363	\$23,614,000	-70.9%
	AVG. PRICE	\$1,844,599	\$1,475,875	-20.0%
	MED. PRICE	\$1,960,000	\$1,285,000	-34.4%
EAST OF CANAL	# OF SALES	33	10	-69.7%
	SALES VOLUME	\$69,169,380	\$17,395,000	-74.9%
	AVG. PRICE	\$2,096,042	\$1,739,500	-17.0%
	MED. PRICE	\$2,170,000	\$1,395,000	-35.7%
WEST OF CANAL	# OF SALES	11	6	-45.5%
	SALES VOLUME	\$11,992,983	\$6,219,000	-48.1%
	AVG. PRICE	\$1,090,271	\$1,036,500	-4.9%
	MED. PRICE	\$1,027,500	\$1,032,500	+0.5%

16

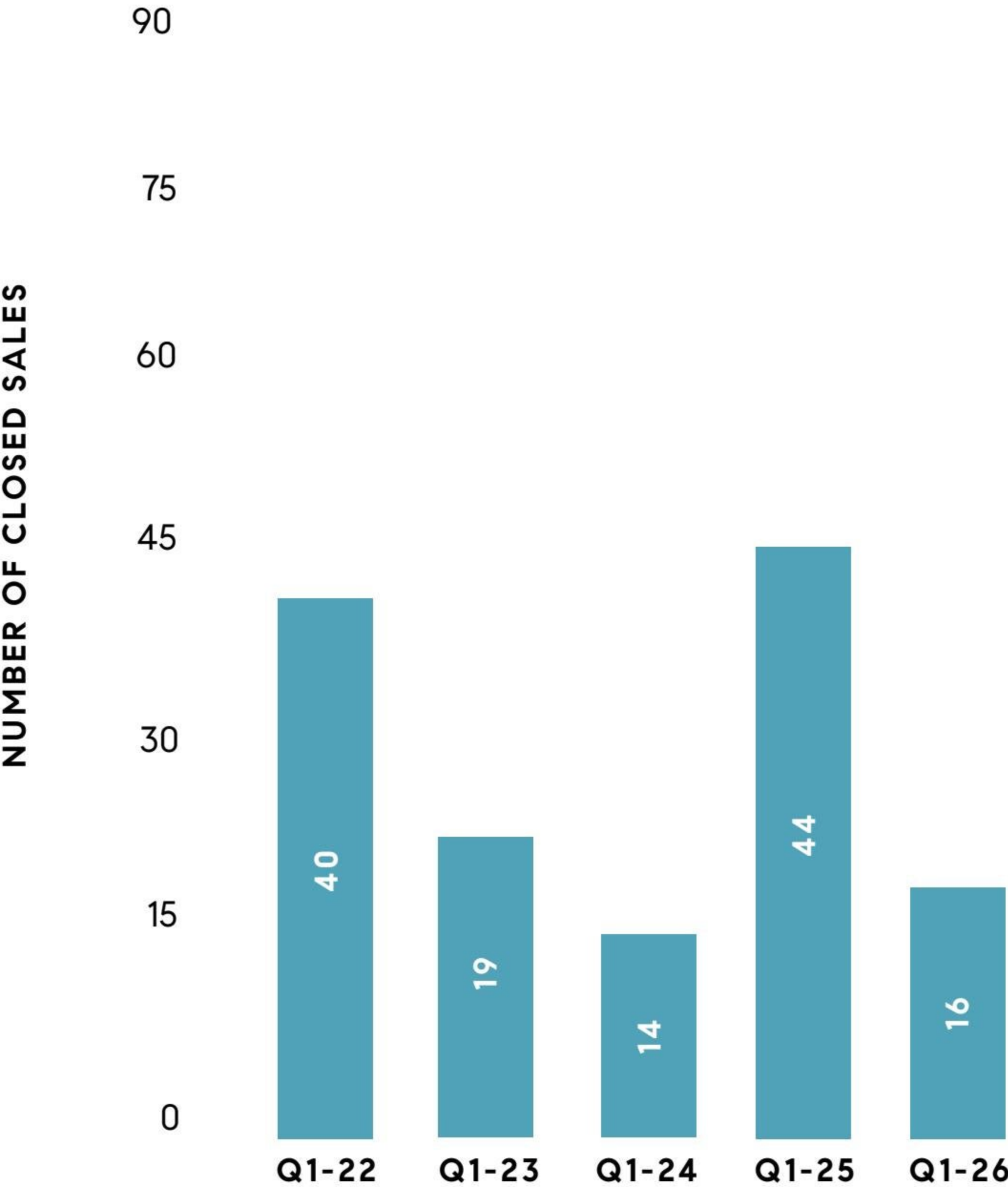
15 CHURCH ST UNIT G122
SAG HARBOR

COMPASS



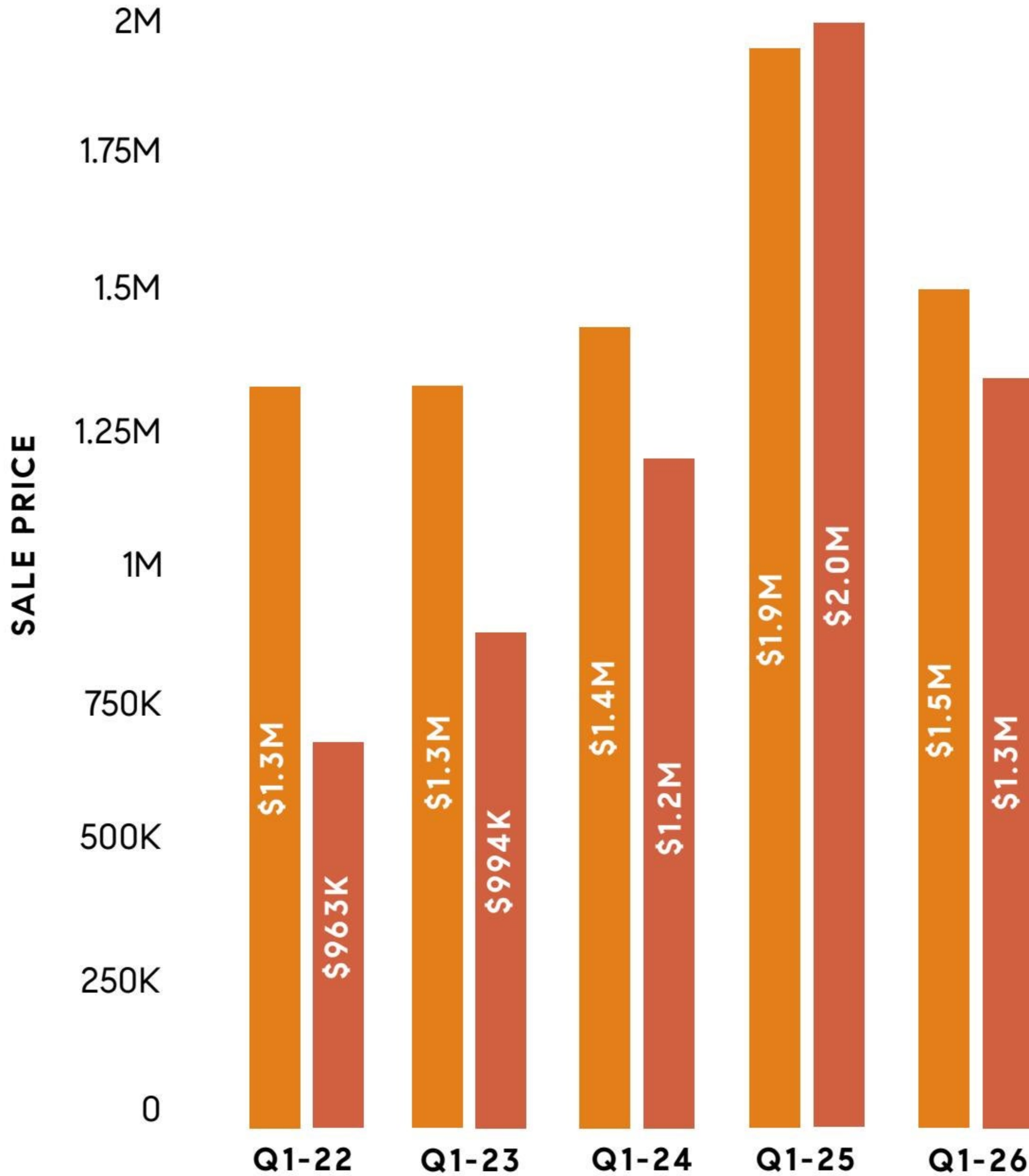
Closed Sales

CLOSED SALES



Median and Average Price

AVG PRICE
MED PRICE



Trades Over \$10M+ by Submarket



+19.0%
YoY

-19.4%
QoQ

South Fork - Single Family TOTALS

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
Westhampton	# OF SALES	71	49	-31.0%
	SALES VOLUME	\$152,989,020	\$109,595,998	-28.4%
	AVG. PRICE	\$2,154,775	\$2,236,653	+3.8%
	MED. PRICE	\$1,511,250	\$1,775,000	+17.5%
Southampton	# OF SALES	131	81	-38.2%
	SALES VOLUME	\$361,805,987	\$346,101,500	-4.3%
	AVG. PRICE	\$2,761,878	\$4,272,858	+54.7%
	MED. PRICE	\$1,651,333	\$2,100,000	+27.2%
Bridgehampton	# OF SALES	24	19	-20.8%
	SALES VOLUME	\$127,252,236	\$208,976,000	+64.2%
	AVG. PRICE	\$5,302,177	\$10,998,737	+107.4%
	MED. PRICE	\$3,400,000	\$10,018,000	+194.6%
Sag Harbor	# OF SALES	41	40	-2.4%
	SALES VOLUME	\$137,893,717	\$142,994,999	+3.7%
	AVG. PRICE	\$3,363,261	\$3,574,875	+6.3%
	MED. PRICE	\$2,300,000	\$3,150,000	+37.0%
Shelter Island	# OF SALES	11	10	-9.1%
	SALES VOLUME	\$18,288,000	\$21,505,000	+17.6%
	AVG. PRICE	\$1,662,545	\$2,150,500	+29.3%
	MED. PRICE	\$1,500,000	\$2,075,000	+38.3%
East Hampton	# OF SALES	121	91	-24.8%
	SALES VOLUME	\$503,745,283	\$444,406,240	-11.8%
	AVG. PRICE	\$4,163,184	\$4,883,585	+17.3%
	MED. PRICE	\$2,550,000	\$2,695,000	+5.7%



204 HEAD OF POND ROAD
WATER MILL

COMPASS

Westhampton - Single Family

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
East Quogue	# OF SALES	21	15	-28.6%
	SALES VOLUME	\$19,751,332	\$20,283,499	+2.7%
	AVG. PRICE	\$940,540	\$1,352,233	+43.8%
	MED. PRICE	\$825,000	\$1,275,000	+54.5%
Hampton Bays	# OF SALES	46	23	-50.0%
	SALES VOLUME	\$48,236,637	\$25,510,000	-47.1%
	AVG. PRICE	\$1,048,623	\$1,109,130	+5.8%
	MED. PRICE	\$840,995	\$969,000	+15.2%
Quogue	# OF SALES	6	4	-33.3%
	SALES VOLUME	\$16,726,000	\$7,860,999	-53.0%
	AVG. PRICE	\$2,787,667	\$1,965,250	-29.5%
	MED. PRICE	\$2,300,000	\$1,962,500	-14.7%
Quogue	# OF SALES	12	4	-66.7%
	SALES VOLUME	\$35,454,200	\$11,100,000	-68.7%
	AVG. PRICE	\$2,954,517	\$2,775,000	-6.1%
	MED. PRICE	\$2,425,000	\$2,687,500	+10.8%

Westhampton - Single Family

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
Remsenburg	# OF SALES	11	2	-81.8%
	SALES VOLUME	\$24,228,500	\$6,040,000	-75.1%
	AVG. PRICE	\$2,202,591	\$3,020,000	+37.1%
	MED. PRICE	\$1,511,250	\$3,020,000	+99.8%
Speonk	# OF SALES	-	-	+0.0%
	SALES VOLUME	-	-	+0.0%
	AVG. PRICE	-	-	+0.0%
	MED. PRICE	-	-	+0.0%
Westhampton	# OF SALES	9	11	+22.2%
	SALES VOLUME	\$14,252,500	\$24,195,000	+69.8%
	AVG. PRICE	\$1,583,611	\$2,199,545	+38.9%
	MED. PRICE	\$1,550,000	\$1,950,000	+25.8%
Westhampton Beach	# OF SALES	9	10	+11.1%
	SALES VOLUME	\$27,670,000	\$30,016,500	+8.5%
	AVG. PRICE	\$3,074,444	\$3,001,650	-2.4%
	MED. PRICE	\$2,850,000	\$2,295,000	-19.5%
Westhampton Dunes	# OF SALES	3	3	+0.0%
	SALES VOLUME	\$14,906,488	\$10,100,000	-32.2%
	AVG. PRICE	\$4,968,829	\$3,366,667	-32.2%
	MED. PRICE	\$3,831,488	\$2,500,000	-34.8%



10 BLUFF POINT LANE
SAG HARBOR

COMPASS

Southampton - Single Family

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
North Sea	# OF SALES	26	10	-61.5%
	SALES VOLUME	\$57,764,850	\$17,653,000	-69.4%
	AVG. PRICE	\$2,221,725	\$1,765,300	-20.5%
	MED. PRICE	\$1,698,000	\$1,518,750	-10.6%
Southampton	# OF SALES	25	22	-12.0%
	SALES VOLUME	\$70,464,500	\$60,931,000	-13.5%
	AVG. PRICE	\$2,818,850	\$2,769,591	-1.7%
	MED. PRICE	\$2,499,500	\$2,562,500	+2.5%
Southampton Village	# OF SALES	21	18	-14.3%
	SALES VOLUME	\$122,989,000	\$192,345,000	+56.4%
	AVG. PRICE	\$5,856,619	\$10,685,833	+82.5%
	MED. PRICE	\$4,061,000	\$6,522,500	+60.6%
Water Mill	# OF SALES	13	8	-38.5%
	SALES VOLUME	\$62,351,000	\$49,662,500	-20.4%
	AVG. PRICE	\$4,796,231	\$6,207,813	+29.4%
	MED. PRICE	\$2,700,000	\$6,218,750	+130.3%

Bridgehampton - Single Family

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
Bridgehampton	# OF SALES	19	12	-36.8%
	SALES VOLUME	\$90,341,611	\$123,826,000	+37.1%
	AVG. PRICE	\$4,754,822	\$10,318,833	+117.0%
	MED. PRICE	\$2,850,000	\$9,934,000	+248.6%
Sagaponack	# OF SALES	2	2	+0.0%
	SALES VOLUME	\$10,185,625	\$10,950,000	+7.5%
	AVG. PRICE	\$5,092,813	\$5,475,000	+7.5%
	MED. PRICE	\$5,092,813	\$5,475,000	+7.5%
Sagaponack Village	# OF SALES	3	5	+66.7%
	SALES VOLUME	\$26,725,000	\$74,200,000	+177.6%
	AVG. PRICE	\$8,908,333	\$14,840,000	+66.6%
	MED. PRICE	\$8,325,000	\$13,000,000	+56.2%

25

8 BARNES AVENUE
EAST HAMPTON

COMPASS

Sag Harbor - Single Family

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
North Haven	# OF SALES	4	4	+0.0%
	SALES VOLUME	\$13,330,125	\$20,600,000	+54.5%
	AVG. PRICE	\$3,332,531	\$5,150,000	+54.5%
	MED. PRICE	\$2,610,000	\$4,550,000	+74.3%
Noyac	# OF SALES	16	10	-37.5%
	SALES VOLUME	\$37,441,592	\$33,525,000	-10.5%
	AVG. PRICE	\$2,340,100	\$3,352,500	+43.3%
	MED. PRICE	\$1,975,000	\$2,425,000	+22.8%
Sag Harbor	# OF SALES	6	8	+33.3%
	SALES VOLUME	\$23,925,000	\$20,014,999	-16.3%
	AVG. PRICE	\$3,987,500	\$2,501,875	-37.3%
	MED. PRICE	\$1,897,500	\$2,287,500	+20.6%
Sag Harbor Village	# OF SALES	15	18	+20.0%
	SALES VOLUME	\$63,197,000	\$68,855,000	+9.0%
	AVG. PRICE	\$4,213,133	\$3,825,278	-9.2%
	MED. PRICE	\$2,750,000	\$3,787,500	+37.7%

Shelter Island - Single Family

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
Shelter Island	# OF SALES	11	10	-9.1%
	SALES VOLUME	\$18,288,000	\$21,505,000	+17.6%
	AVG. PRICE	\$1,662,545	\$2,150,500	+29.3%
	MED. PRICE	\$1,500,000	\$2,075,000	+38.3%



9 MARGARETS DRIVE
SHELTER ISLAND

COMPASS

East Hampton - Single Family

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
Amagansett	# OF SALES	27	14	-48.1%
	SALES VOLUME	\$199,446,450	\$131,158,000	-34.2%
	AVG. PRICE	\$7,386,906	\$9,368,429	+26.8%
	MED. PRICE	\$4,150,000	\$5,029,000	+21.2%
East Hampton	# OF SALES	20	36	+80.0%
	SALES VOLUME	\$54,812,500	\$100,667,490	+83.7%
	AVG. PRICE	\$2,740,625	\$2,796,319	+2.0%
	MED. PRICE	\$2,510,000	\$2,442,500	-2.7%
East Hampton Village	# OF SALES	10	9	-10.0%
	SALES VOLUME	\$64,814,000	\$125,365,000	+93.4%
	AVG. PRICE	\$6,481,400	\$13,929,444	+114.9%
	MED. PRICE	\$5,074,500	\$6,150,000	+21.2%
Montauk	# OF SALES	12	7	-41.7%
	SALES VOLUME	\$42,632,933	\$18,525,000	-56.5%
	AVG. PRICE	\$3,552,744	\$2,646,429	-25.5%
	MED. PRICE	\$2,200,000	\$2,575,000	+17.0%

East Hampton - Single Family

Q1-2026

SOUTH FORK
MARKET REPORT

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
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Northwest Woods	# OF SALES	21	7	-66.7%
	SALES VOLUME	\$64,709,500	\$16,340,000	-74.7%
	AVG. PRICE	\$3,081,405	\$2,334,0286	-24.2%
	MED. PRICE	\$1,950,000	\$2,200,000	+12.8%

Springs	# OF SALES	27	12	-55.6%
	SALES VOLUME	\$46,707,900	\$33,999,750	-27.2%
	AVG. PRICE	\$1,729,922	\$2,833,313	+63.8%
	MED. PRICE	\$1,499,000	\$1,992,500	+32.9%

Wainscott	# OF SALES	4	6	+50.0%
	SALES VOLUME	\$30,622,000	\$18,351,000	-40.1%
	AVG. PRICE	\$7,655,500	\$3,058,500	-60.0%
	MED. PRICE	\$6,590,000	\$2,805,000	-57.4%

29

7 KELLIS WAY
BRIDGEHAMPTON

COMPASS

COMPASS

Q1-2026

NORTH FORK MARKET REPORT

DATA FOR THE NORTH FORK IS SOURCED FROM ONEKEY MLS AND CONSIDERS ALL AVAILABLE RESIDENTIAL DATA FROM SUFFOLK COUNTY (AQUEBOGUE, BAITING HOLLOW, CUTCHOGUE, EAST MARION, GREENPORT, JAMESPORT, LAUREL, MATTITUCK, NEW SUFFOLK, ORIENT, PECONIC, SOUTHBOLD) BETWEEN 1/1/26 - 3/31/26.

All statistics are based on Compass internal data.

NORTH FORK MARKET SUMMARY

89
UNITS SOLD
-3.3%

\$116,154,160
SALES VOLUME
+4.5%

\$1,305,103
AVERAGE PRICES
+8.0%

\$925,000
MEDIAN PRICES
-3.9%

The first quarter of 2026 reflected a measured start for the North Fork, as a difficult winter, combined with broader economic and geopolitical uncertainty, delayed the typical onset of the spring market. Elevated mortgage rates, limited inventory, and cautious buyer sentiment contributed to a slower pace of transactions, though underlying demand remained steady, particularly for well-priced, move-in-ready homes. As seen in prior periods, the market continued to favor value-oriented buying over high-end concentration.

Total unit sales declined a modest 3.3% year over year to 89 and fell sharply from the fourth quarter, as weather-related disruptions kept both buyers and sellers on the sidelines for much of the quarter. Despite the dip in activity, sales volume increased 4.5% to \$116.2 million, driven by select higher-priced transactions. Pricing trends were mixed. The median sale price declined 3.9% to \$925,000, while the average sale price rose 8.0% to \$1,305,103, reflecting a smaller number of outsized trades influencing the top end of the market.

Southold once again led the market with 19 sales, though down 20.8% year over year. Notably, volume rose 18.0%, supported by a 49.0% increase in average price to \$1,894,500, while the median price declined 5.5% to \$1,049,000, highlighting a bifurcation between high-end trades and more value-driven transactions. Mattituck remained steady with 13 sales, up 8.3%, and saw a 22.3% increase in volume, alongside a 12.9% rise in average price, though its median price dipped slightly by 3.9% to \$822,000.

Greenport also posted gains in activity, with 13 sales, up 18.2%, and a 9.5% increase in volume, though the median price declined 21.7% to \$725,000, reflecting a shift toward more attainable price points. Jamesport and South Jamesport emerged as strong performers, with sales rising 83.3% and volume more than doubling, supported by gains in both average and median pricing.

Elsewhere, activity was more uneven across the North Fork. Aquebogue and Baiting Hollow both saw significant increases in transaction volume, though pricing trends diverged, with Aquebogue reflecting softer values while Baiting Hollow posted strong gains. Cutchogue experienced a notable pullback, with sales declining 64.3% and dollar volume down 67.6%, while pricing remained relatively stable. Orient and Peconic saw limited transaction activity, though a small number of higher-end trades pushed average and median price metrics higher. 59600 Main Road in Southold, which sold for \$12,400,000, achieved the highest price ever recorded for a single-lot sale on the North Fork.

Overall, the first quarter reinforces a familiar North Fork dynamic: stable to rising volume despite fewer transactions, with pricing shaped heavily by transaction mix. With the market beginning to re-engage toward the end of the quarter and early signs of increased listing and contract activity, the North Fork appears well-positioned for a more active second quarter as seasonal momentum builds and buyer confidence improves.

—Joe Fuer

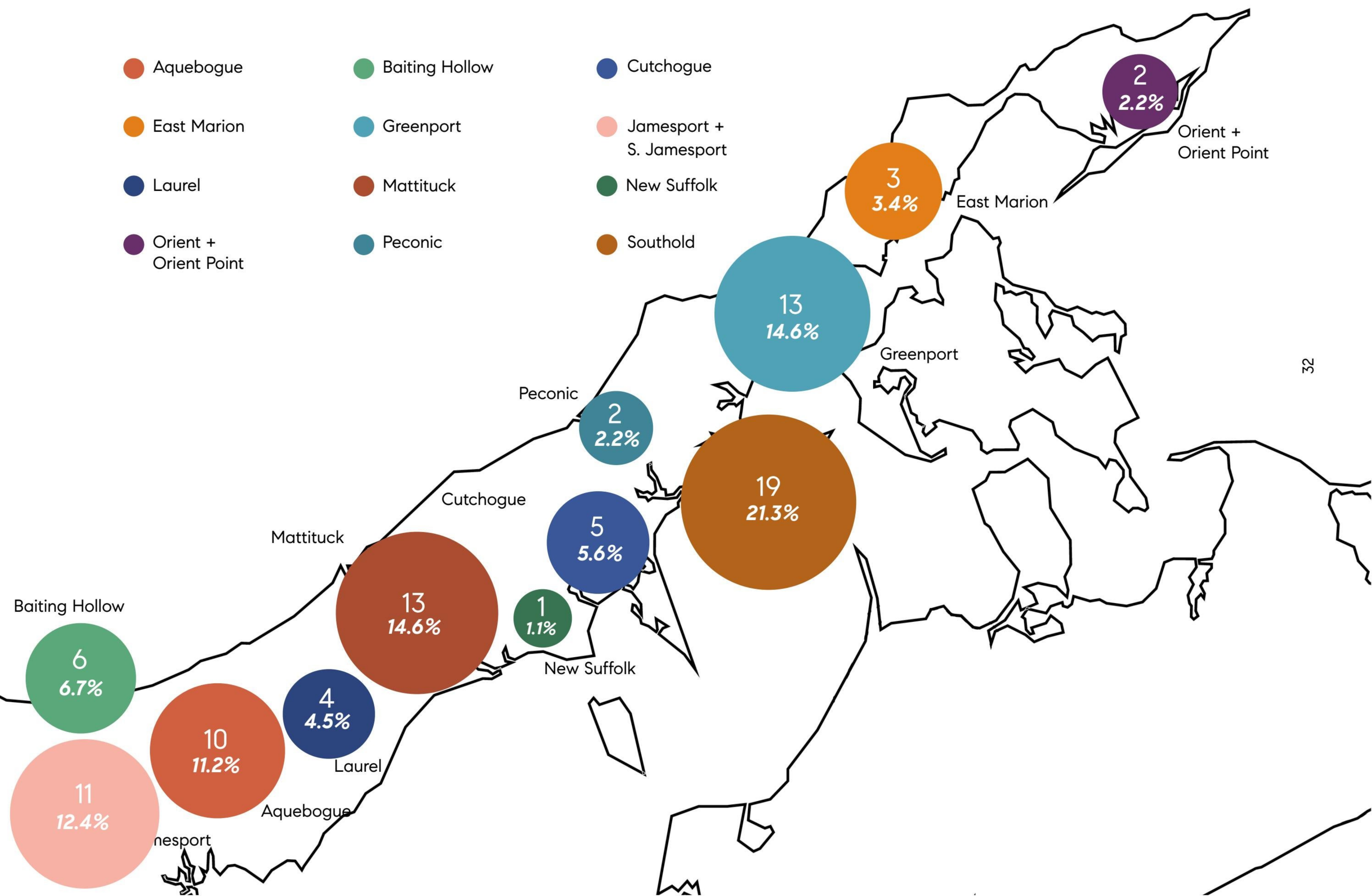
Managing Director

Pictured on the cover page:
3360 Wunneweta, Cutchogue NY

Recorded Sales by Submarket

Q1-2026

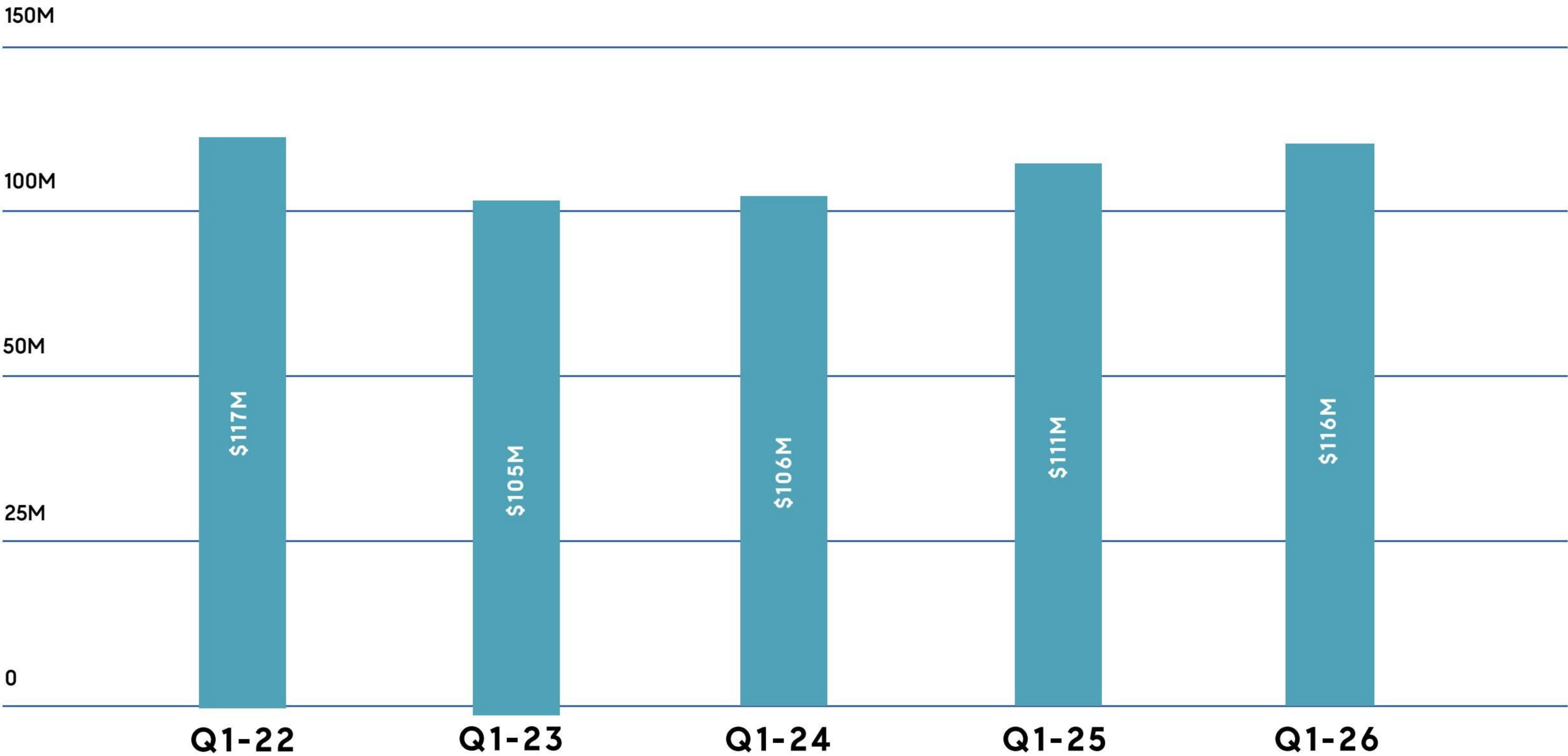
NORTH FORK
MARKET REPORT



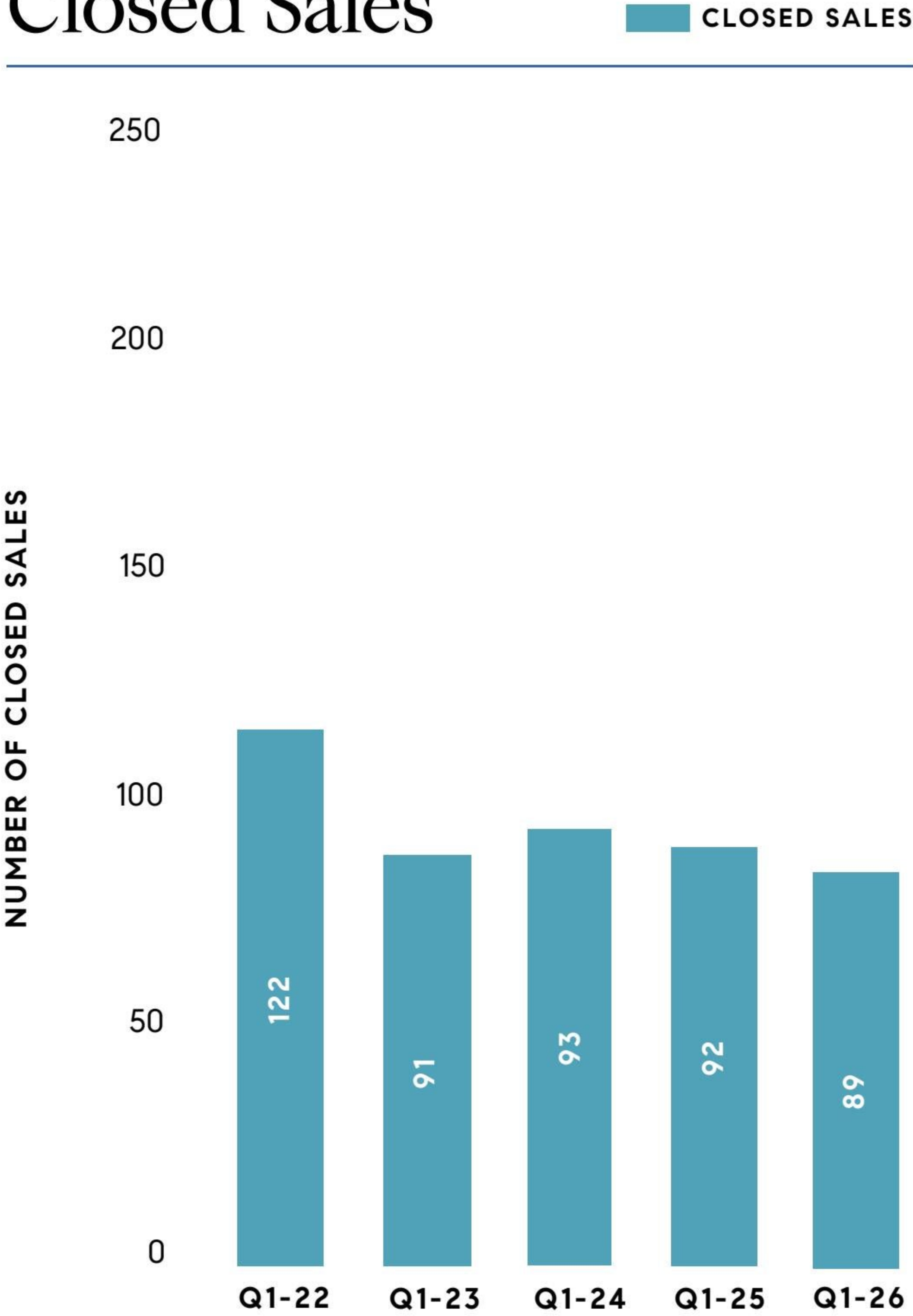
North Fork - Single Family

TOTALS

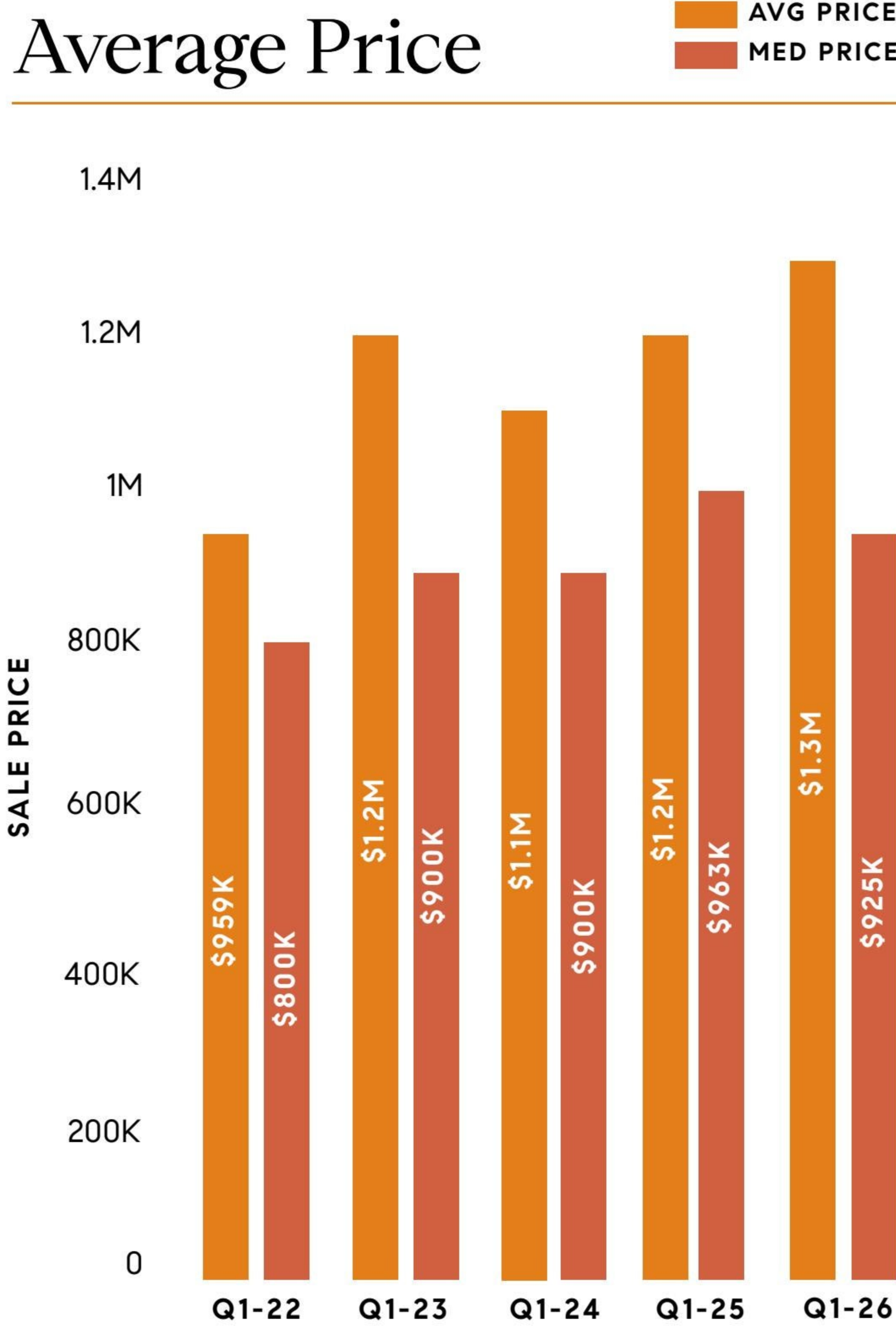
SINGLE FAMILY	Q1 - 2025	Q1 - 2026	+/- YoY	Q4 - 2025	+/- QoQ
# OF SALES	92	89	-3.3%	149	+67.4%
SALES VOLUME	\$111,130,300	\$116,154,169	+4.5%	\$188,597,400	+62.4%
AVG. PRICE	\$1,207,938	\$1,305,103	+8.0%	\$1,265,754	-3.0%
MED. PRICE	\$962,500	\$925,000	-3.9%	\$943,260	+2.0%



Closed Sales



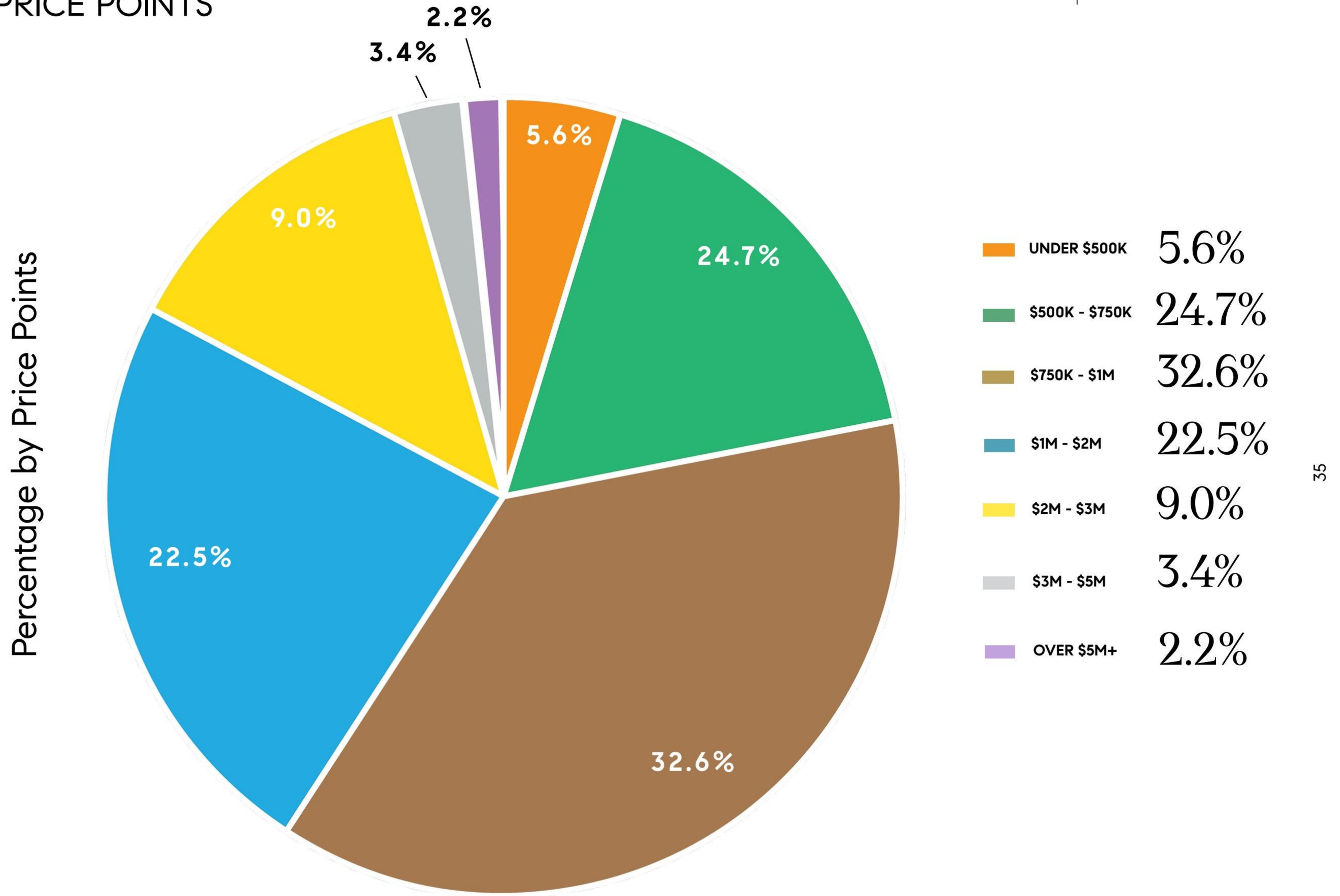
Median and Average Price



North Fork PRICE POINTS

Q1-2026

NORTH FORK
MARKET REPORT



Go Live At the Right Price, At the Right Time

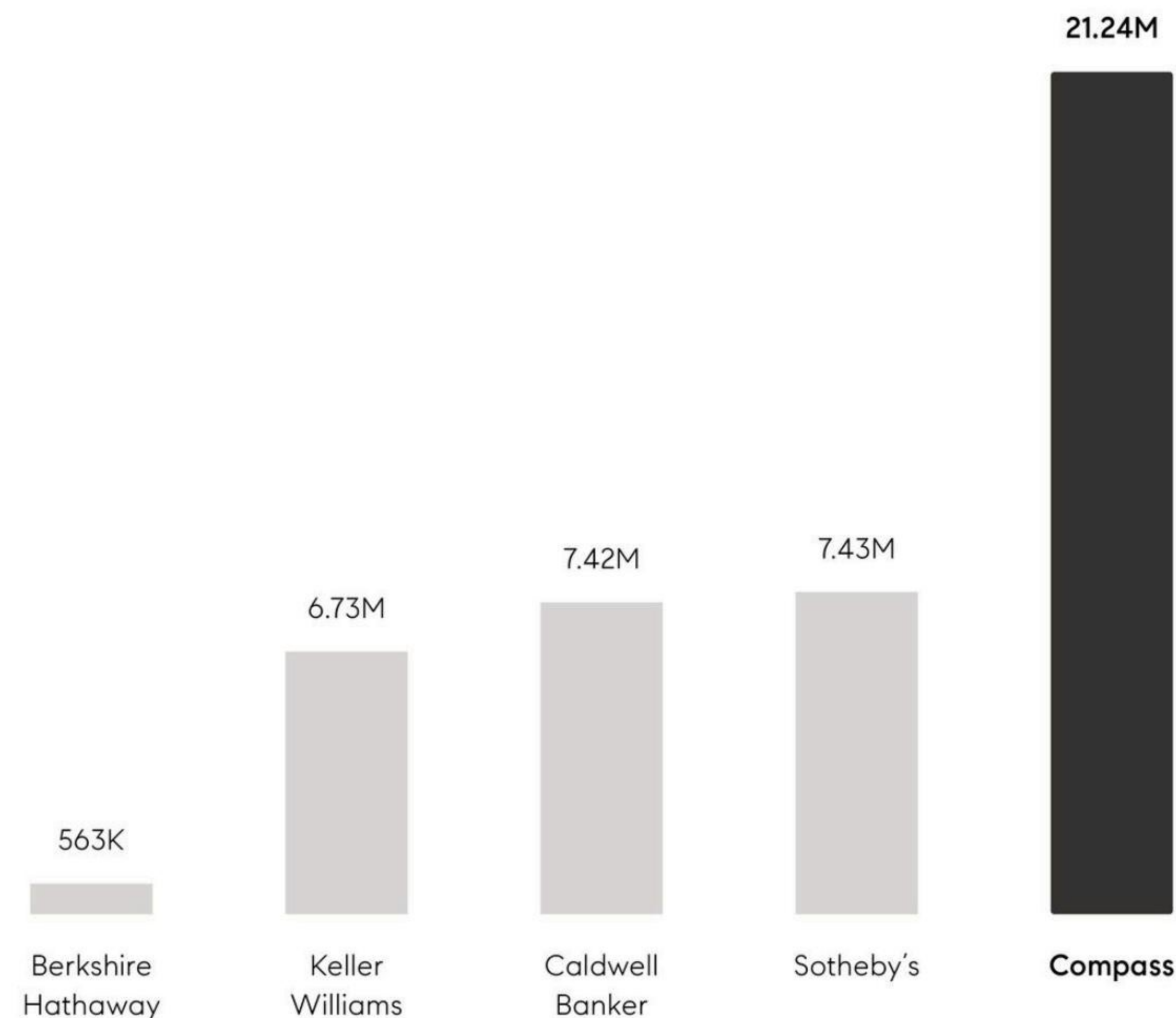
Positioned for a Successful Sale

Phase 1 gave you the time to prepare and the insights to validate your price.

Phase 2 built a pipeline of serious buyer demand.

Now, instead of starting from scratch, your home enters the broader market with built-in momentum—positioned to achieve the best possible price and terms.

More Eyes on Your Listing
More Website Visitors Than Any Competitor¹



The #1 Site Where Buyers Start Their Home Search

Compass.com attracts **21M+** visitors, outpacing traditional competitors like Sotheby's Coldwell Banker, and Berkshire Hathaway.

Premium Listing Placement

Your listing is positioned at the top of our homepage, immediately engaging buyers when they visit Compass.com.

Instant Buyer Alerts

With **1.3M+** saved searches tied to active buyers on our site, your listing will be sent to serious buyers the moment it matches their search criteria.

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
Aquebogue	NUMBER OF SALES	4	10	+150.0%
	SALES VOLUME	\$3,689,000	\$6,936,795	+88.0%
	AVG. PRICE	\$922,250	\$693,680	-24.8%
	MED. PRICE	\$907,500	\$680,000	-25.1%
	DAYS ON MARKET	81	61	-2%
Baiting Hollow	NUMBER OF SALES	3	6	+100.0%
	SALES VOLUME	\$2,395,000	\$5,385,000	+124.8%
	AVG. PRICE	\$798,333	\$897,500	+12.4%
	MED. PRICE	\$635,000	\$902,500	+42.1%
	DAYS ON MARKET	42	79	-25.1%
Cutchogue	NUMBER OF SALES	14	5	-64.3%
	SALES VOLUME	\$20,220,000	\$6,561,000	-67.6%
	AVG. PRICE	\$1,444,286	\$1,312,200	-9.1%
	MED. PRICE	\$1,400,000	\$1,275,000	-8.9%
	DAYS ON MARKET	92	115	+88.1%
East Marion	NUMBER OF SALES	5	3	-40.0%
	SALES VOLUME	\$5,170,000	\$2,249,999	-56.5%
	AVG. PRICE	\$1,034,000	\$750,000	-27.5%
	MED. PRICE	\$905,000	\$650,000	-28.2%
	DAYS ON MARKET	158	60	-62.0%

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
Greenport	NUMBER OF SALES	11	13	+18.2%
	SALES VOLUME	\$11,503,800	\$12,594,000	+9.5%
	AVG. PRICE	\$1,045,800	\$968,769	-7.4%
	MED. PRICE	\$926,000	\$725,000	-21.7%
	DAYS ON MARKET	113	126	+11.5%
Jamesport & South Jamesport	NUMBER OF SALES	6	11	+83.3%
	SALES VOLUME	\$5,809,000	\$11,979,500	+106.2%
	AVG. PRICE	\$968,167	\$1,089,045	+12.5%
	MED. PRICE	\$812,500	\$940,000	+15.7%
	DAYS ON MARKET	135	113	-16.3%
Laurel	NUMBER OF SALES	2	4	+100.0%
	SALES VOLUME	\$4,200,000	\$6,720,000	+60.0%
	AVG. PRICE	\$2,100,000	\$1,680,000	-20.0%
	MED. PRICE	\$2,100,000	\$967,500	-53.9%
	DAYS ON MARKET	66	46	-30.3%
Mattituck	NUMBER OF SALES	12	13	+8.3%
	SALES VOLUME	\$13,845,000	\$16,932,375	+22.3%
	AVG. PRICE	\$1,153,750	\$1,302,490	+12.9%
	MED. PRICE	\$855,000	\$822,000	-3.9%
	DAYS ON MARKET	144	143	-0.1%

TOWN		Q1 - 2025	Q1 - 2026	% CHANGE
New Suffolk	NUMBER OF SALES	2	1	-50.0%
	SALES VOLUME	\$3,020,000	\$800,000	-73.5%
	AVG. PRICE	\$1,510,000	\$800,000	-47.0%
	MED. PRICE	\$1,510,000	\$800,000	-47.0%
	DAYS ON MARKET	31	129	+316.1%
Orient & Orient Point	NUMBER OF SALES	5	2	-60.0%
	SALES VOLUME	\$6,655,000	\$6,775,000	+1.8%
	AVG. PRICE	\$1,331,000	\$3,387,500	+154.5%
	MED. PRICE	\$890,000	\$3,387,500	+280.6%
	DAYS ON MARKET	98	90	-8.2%
Peconic	NUMBER OF SALES	4	2	-50.0%
	SALES VOLUME	\$4,112,000	\$3,225,000	-21.6%
	AVG. PRICE	\$1,028,000	\$1,612,500	+56.9%
	MED. PRICE	\$1,021,000	\$1,612,500	+57.9%
	DAYS ON MARKET	69	28	-59.4%
Southold	NUMBER OF SALES	24	19	-20.8%
	SALES VOLUME	\$30,511,500	\$35,995,500	+18.0%
	AVG. PRICE	\$1,271,313	\$1,894,500	+49.0%
	MED. PRICE	\$1,110,000	\$1,049,000	-5.5%
	DAYS ON MARKET	69	117	+69.6%

58 WAINSCOTT STONE ROAD
WAINSCOTT

COMPASS

DATA FOR THE NORTH FORK IS SOURCED FROM ONEKEY MLS AND CONSIDERS ALL AVAILABLE RESIDENTIAL DATA FROM SUFFOLK COUNTY (AQUEBOGUE, BAITING HOLLOW, CUTCHOGUE, EAST MARION, GREENPORT, JAMESPORT, LAUREL, MATTITUCK, NEW SUFFOLK, ORIENT, PECONIC, SOUTHOLD) BETWEEN 11.26 - 3.31.26.

All statistics are based on Compass internal data.