

## Nikol Klein

Realtor® & Luxury Home Marketing Expert

Nikol Klein is a powerhouse Realtor and luxury home marketing expert who brings heart and passion to everything she does. A former Professional Ballet Dancer and East Coast native, she was always drawn to architecture and historic homes, so when she made the move to Del Mar nearly 14 years ago, she knew real estate would be the perfect fit. "The very best part of my job is seeing the look on my clients' faces when they finally get the keys to their new home or when I present a seller with offers that are above and beyond their expectations and asking price," she says. "In this crazy market, it happens a lot."

Klein's fierce negotiating skills, strong work ethic and marketing and social media savvy make her a force to be reckoned with. She was recently awarded the honor of being added to the San Diego Association of Realtor's Circle of Excellence and was named on the Wall Street Journal / Real Trends America's Best Real Estate Professionals list. And while she has plenty of listings hitting the market, she's also working on a luxury home tour YouTube project with her business partner. "It's a fun way to share my passion for unique homes simply for the love of it," she says.

Her approach to real estate and life is simple: "Always put your best foot forward." That kernel of wisdom always serves Klein and her clients well, whether it's a buyer writing an offer on a new home or a seller preparing their home for the market.



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