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LAUREL ANNE MCGAREL Realtor Realty ONE Group MVP

Growing up with a mom who worked in property management, Laurel Anne McGarel, a Realtor with Realty ONE Group MVP, always had a love of real estate and finance. She quickly learned there are many avenues in real estate to pursue. She chose a path that, 23 years later, still has her feeling excited to go to work each day.

"I have been an operations manager for a billiondollar international real estate portfolio and I have been a residential real estate agent," says McGarel, a licensed CPA. "But I discovered that I'm happiest selling paradise in Naples, Florida." McGarel specializes in assisting seasonal/out-ofstate buyers and sellers with luxury properties. "I have been coming down to Naples for decades to enjoy the town or visit friends," she says. "The area is well-loved and taken care of. It provides peace, safety and tranquility and has great restaurants, fabulous golf, beautiful beaches and fantastic weather." Each of the four years McGarel has worked as a full-time residential Realtor in Naples, she has earned top producer status.

With every client, she takes the time to learn who they are, why they are buying or selling and the ultimate goal they want to achieve. "All these things allow me to help them find their perfect place," she says.

Likeable and fun, she knows many communities in Naples and can quickly provide clients with the pros and cons of each one. "If I am your Realtor—you get all of me and my hand-selected professionals," she says. "I treat you like family." Almost all of her buyers and sellers become close friends and repeat customers. They often send her referrals, many times, before they even close on their own properties.