

COMPASS

June 2026 Stanford Circle & Condo Markets Market Outlook

Data through May 2026

Market
Research
COMPASS INTERNATIONAL HOLDINGS

June 2026 Housing Market Report

Select macro-economic and demographic data for the country and the Bay Area – June 2026

June 9 2026

The Bay Area housing market hit a lot of national headlines in May. In San Francisco, AI and tech-driven demand has created aggressive bidding wars on the scarce inventory. Skyrocketing rents are back in the norm. Even the city's condo market, which has been under pressure for six years, is showing signs of demand recovery.

For the first time in many years job creation in the Bay Area is positive and economic opportunity is attracting net inbound migration, despite the region's chronic shortage of homes and affordability issues. It's notable that other tech cities like Seattle and Austin are not seeing the boom in the real estate market related to AI. In fact, those cities are now sending more people to San Francisco than the reverse.

While the city dominates the headlines, many areas have not seen the massive wealth effect driving home buying demand like the city has. In this cycle, this resurgent demand is so far concentrated to a very small section in the city, and luxury markets in Peninsula and Marin.

For much of the region, interest rates matter more than stock market performance. In May, mortgage rates jumped higher with sharply higher inflation data. That tension between higher interest rates and the wealth effect is likely to continue for the rest of 2026. Inflation pressures have been pushing higher, and it seems unlikely that interest rates will dip again very soon.

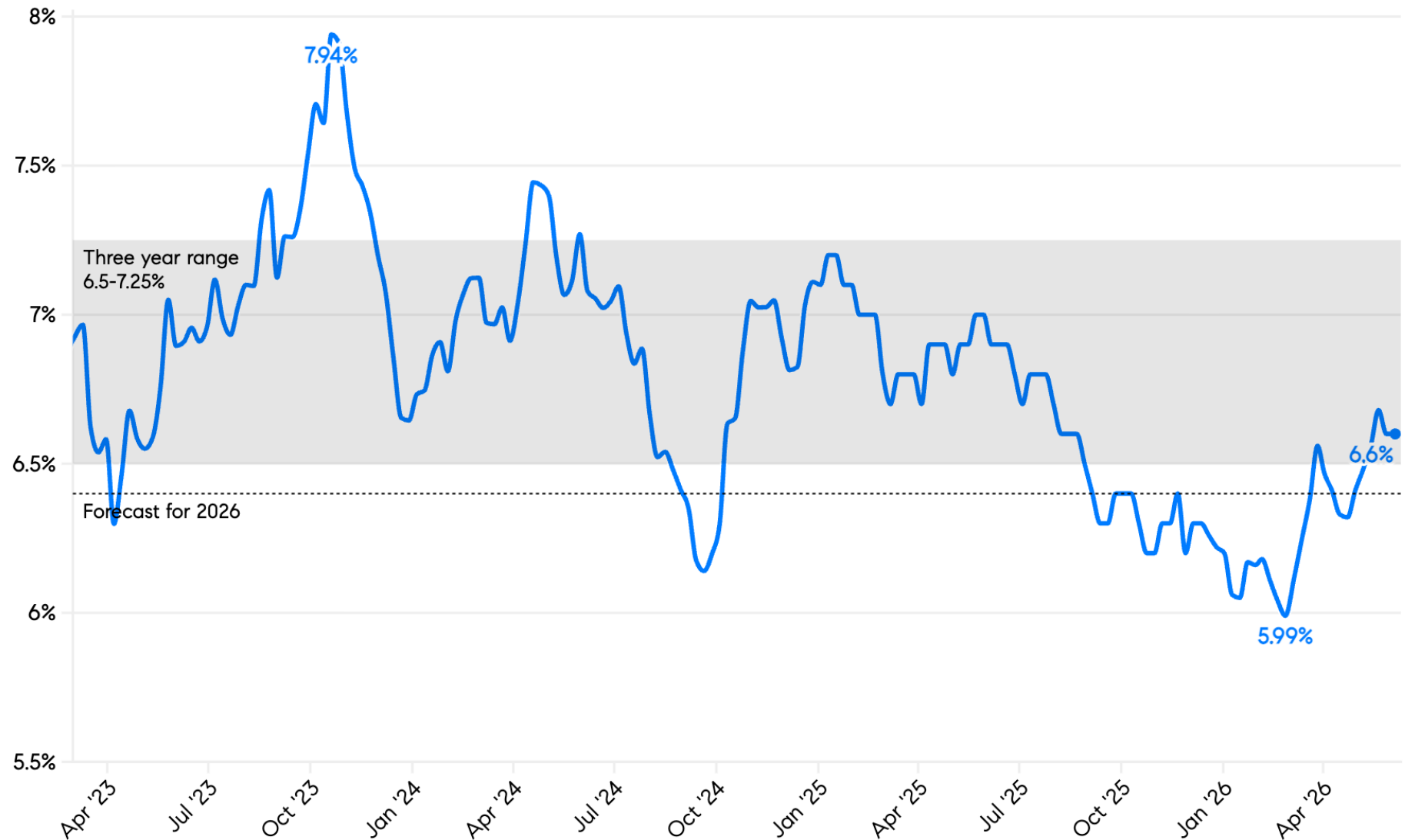
Mike Simonsen

Chief Economist, Compass International Holdings



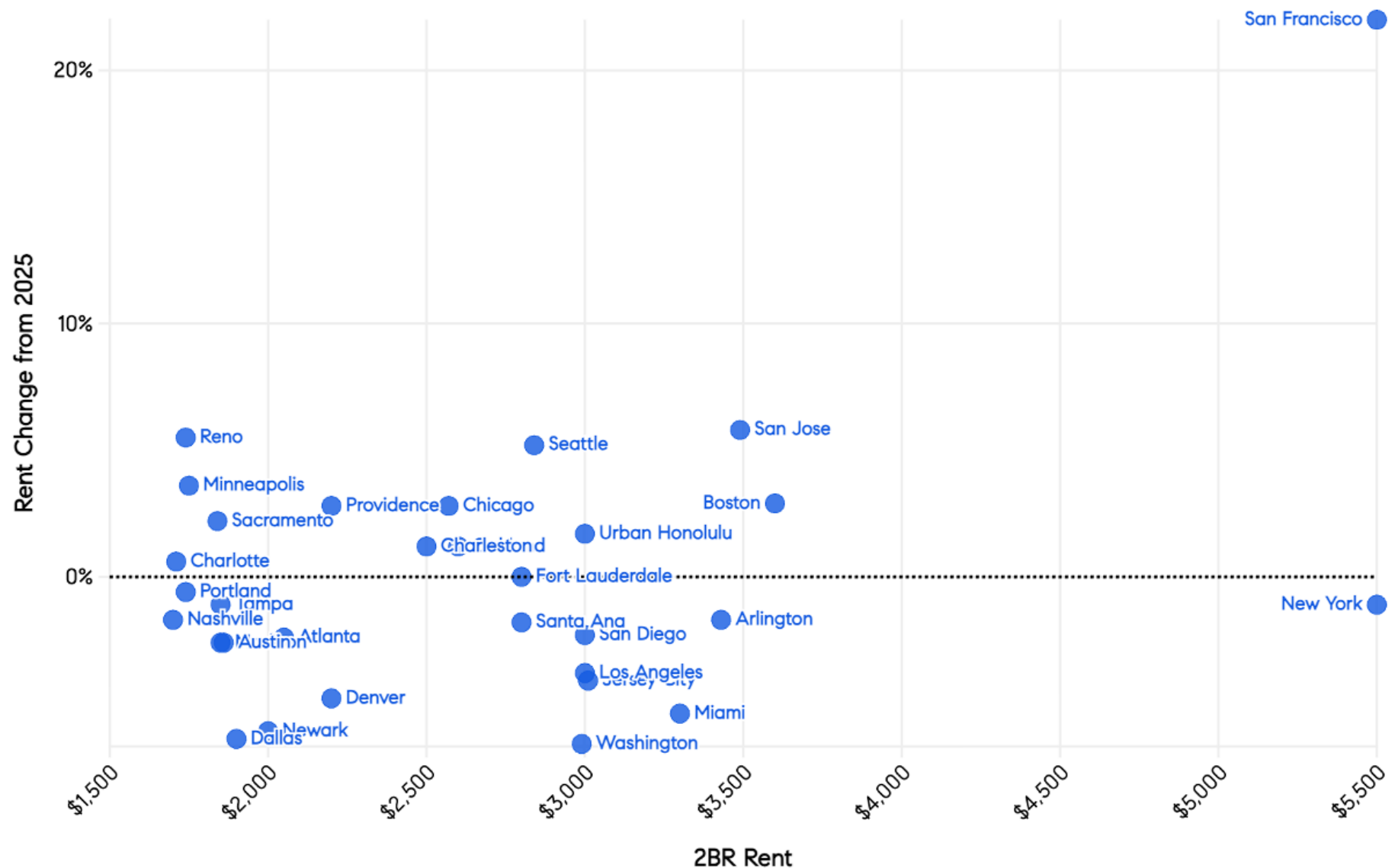
Mortgage Rates Bounce Off the Lows

Interest rates have pushed higher due to war news, overheated inflation, and recently strong jobs data. Still at the low-end of the range over the past three years, any push into the upper 6s is likely to slow home purchase demand abruptly. Our forecast is for mortgage rates to average 6.4% for the year.



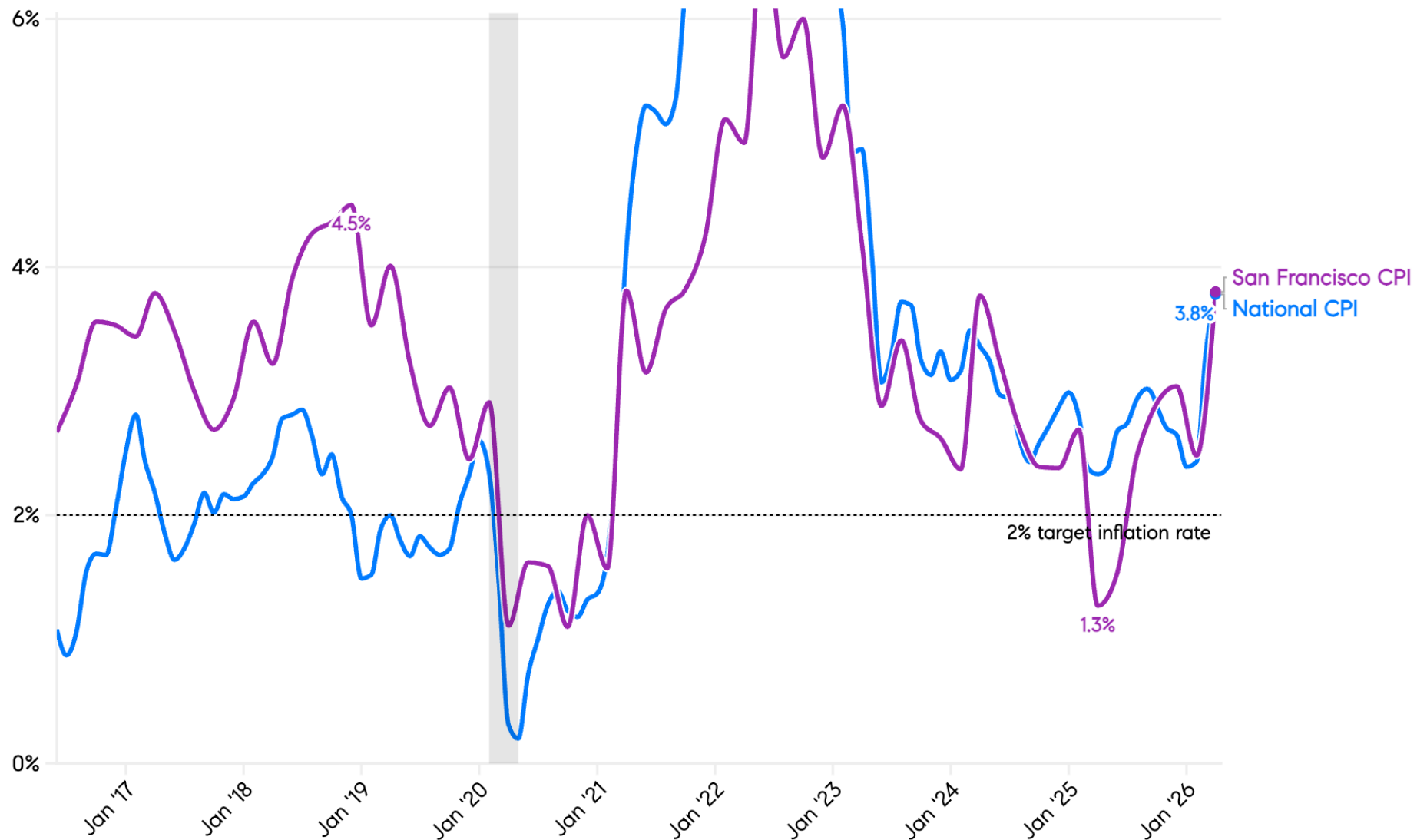
Dramatic Rent Cost Increases in San Francisco

San Francisco faces a chronic shortage of homes so as employment increases rents drive higher quickly. The South Bay is second nationally to San Francisco in rent appreciation over the last 12 months.



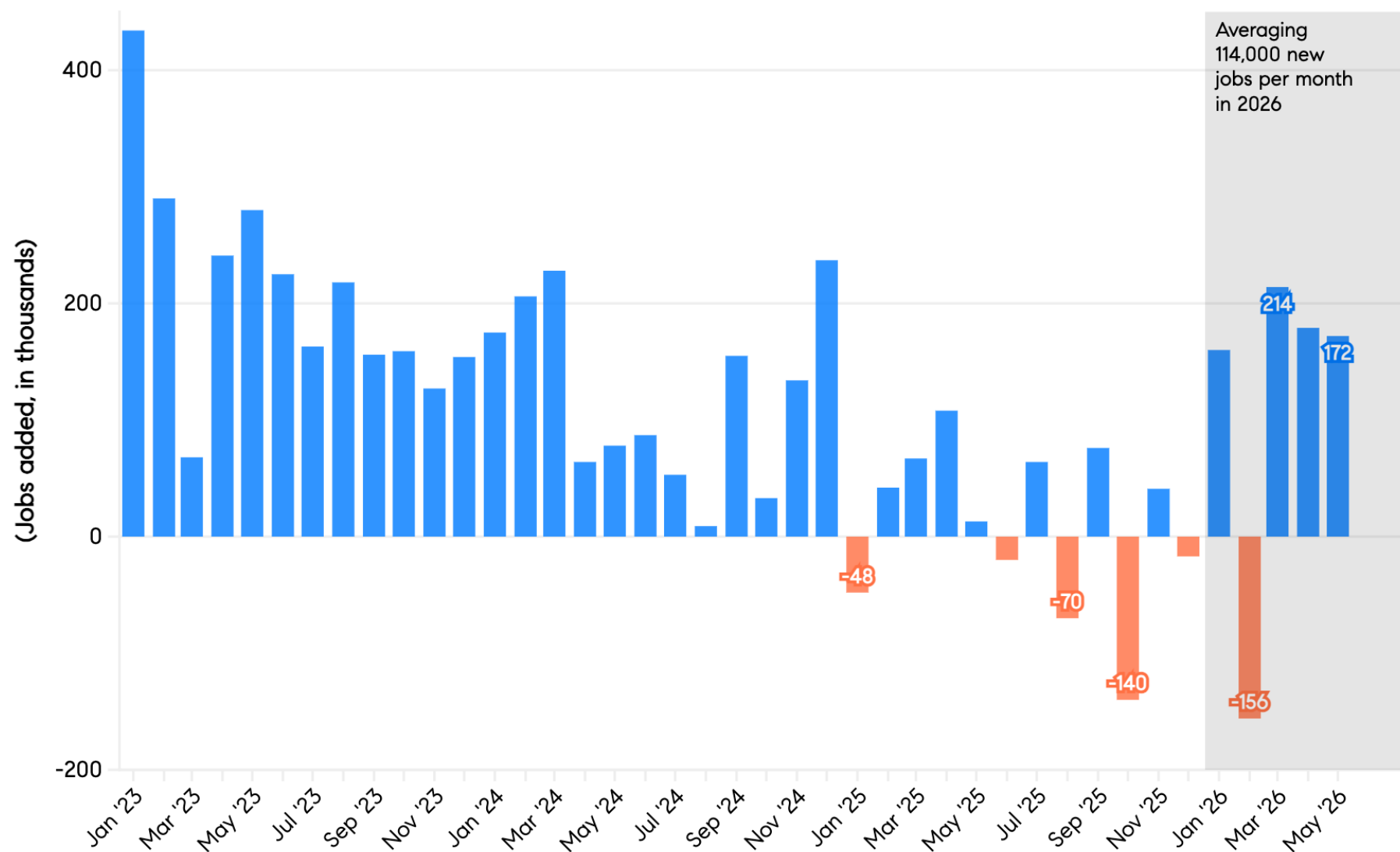
Inflation is High and Pushing Higher

For much of the last decade, Bay Area housing and services like education and childcare pushed local inflation above national averages. For a brief moment in 2023-2025, housing costs in the Bay Area kept inflation lower than the rest of the US. In 2026 surging inflation nationally is driving interest rates higher.



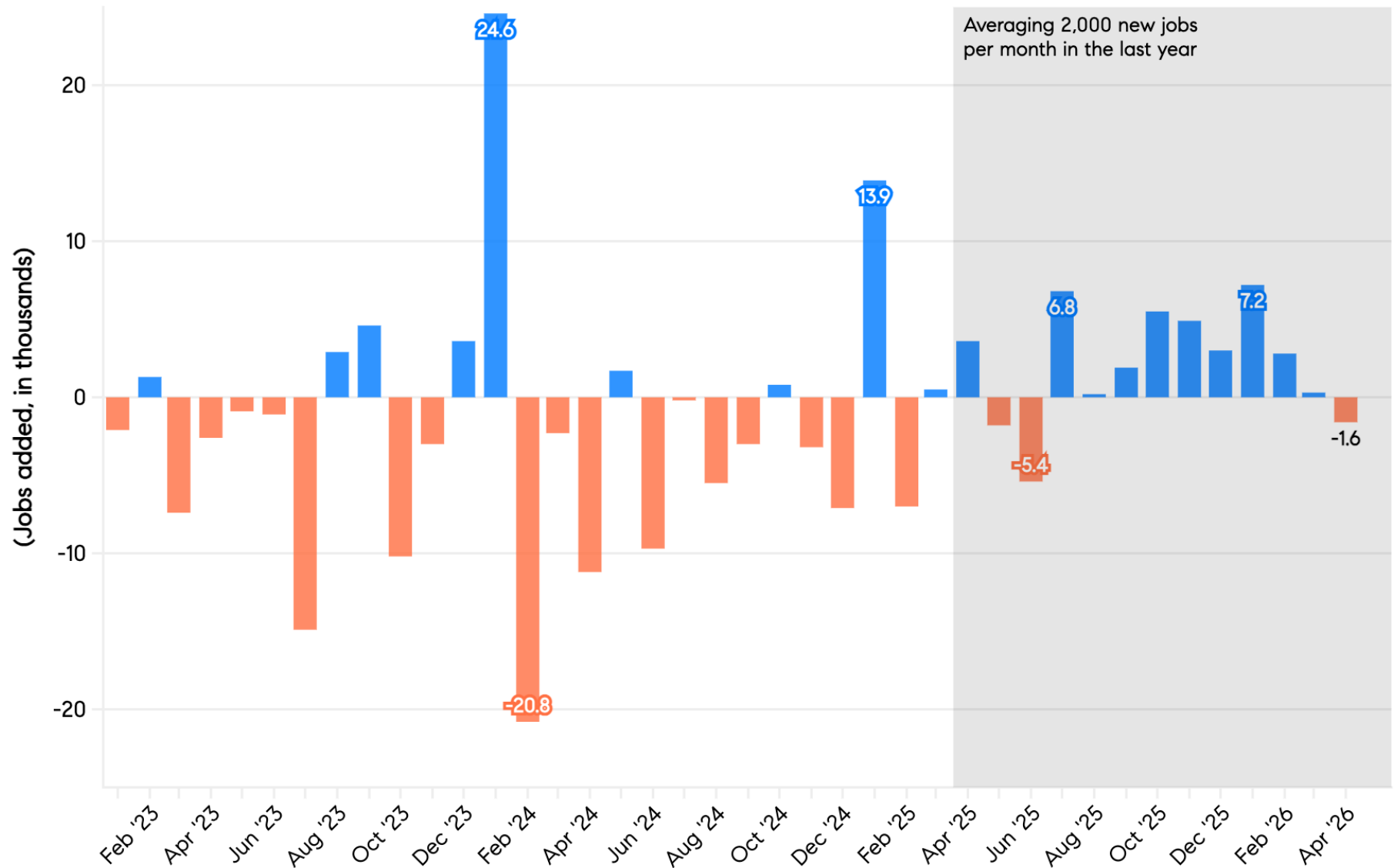
National Employment Grew in May

The labor market shows three months of growth after a very weak 2025. Corporate profitability is improving, AI investment is booming, and government spending is unabated, all of which are drivers of continued expansion in 2026. An improving labor market is generally positive for housing.



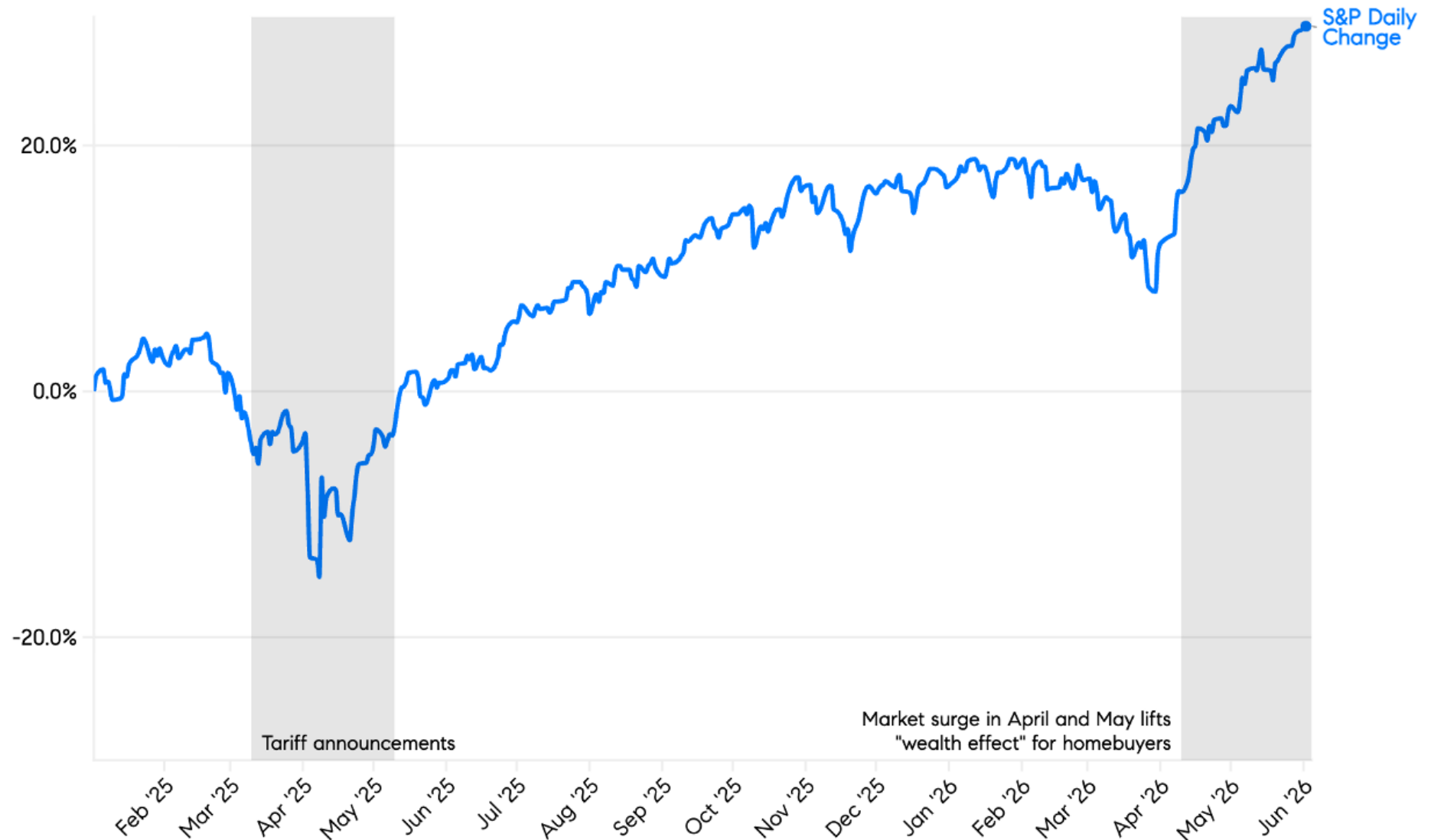
Bay Area Jobs Are Growing Again

After 5 years of shrinking employment and out-migration, Bay Area companies are adding jobs again. This is evident in housing demand which turned around mid-2025 in San Francisco, with rising rents and home prices.



Stocks Surge to New Highs In May

After war, oil, and inflation fears pushed markets lower in March, April and May stock market resurgence creates a powerful "wealth effect" for potential homebuyers. This is especially true in the Bay Area with AI related market boom and IPOs in the pipeline.



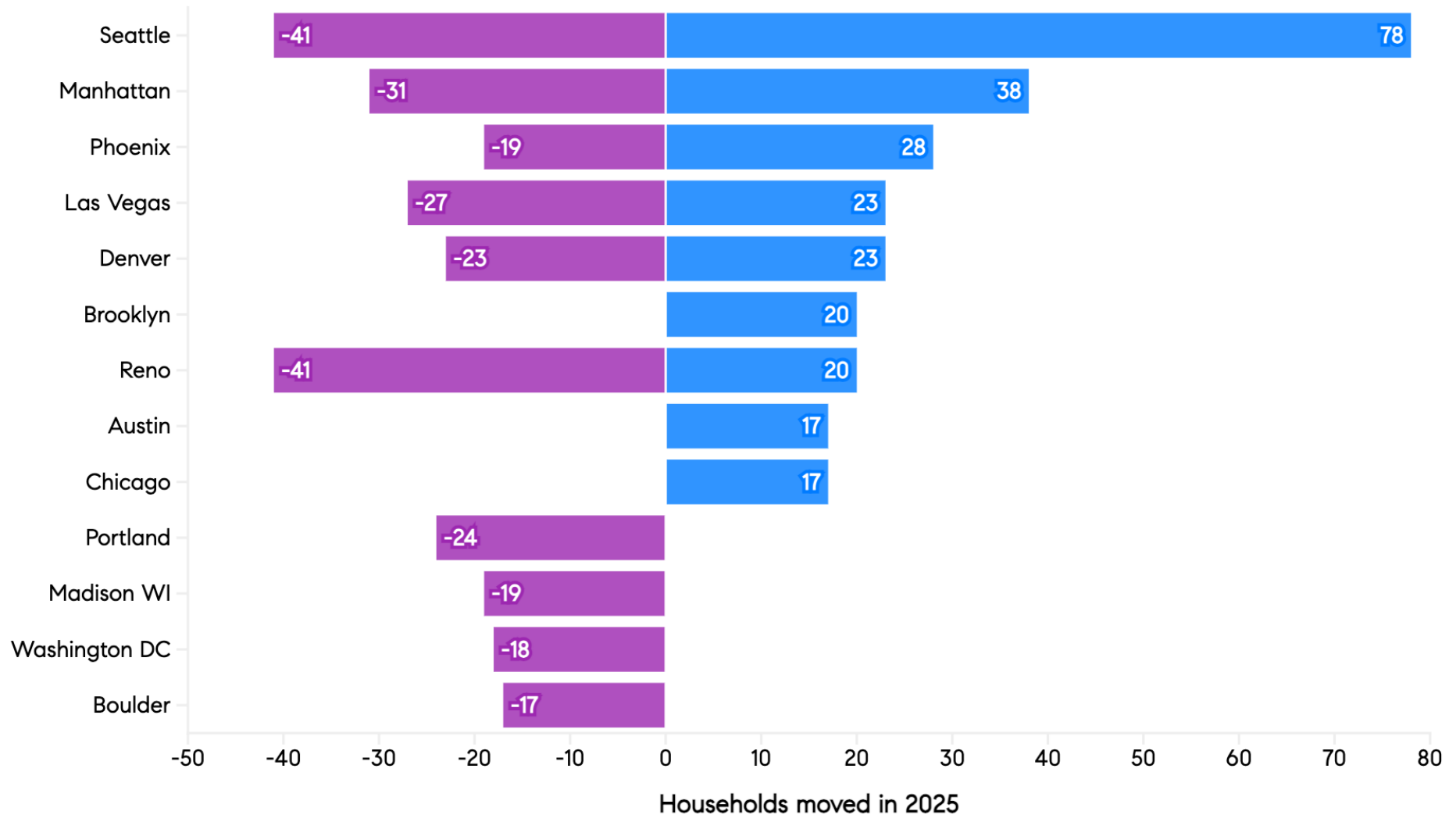
Source: MarketWatch.com
Index change vs. Jan 1. 2025

COMPASS INTERNATIONAL HOLDINGS

Bay Area Migration Sources & Destinations

In 2025, inbound migration to the Bay Area resumed for the first time in many years. Seattle and Austin are net inbound to San Francisco. Lower cost of living cities remain popular destinations for outbound movers.

■ Inbound ■ Outbound

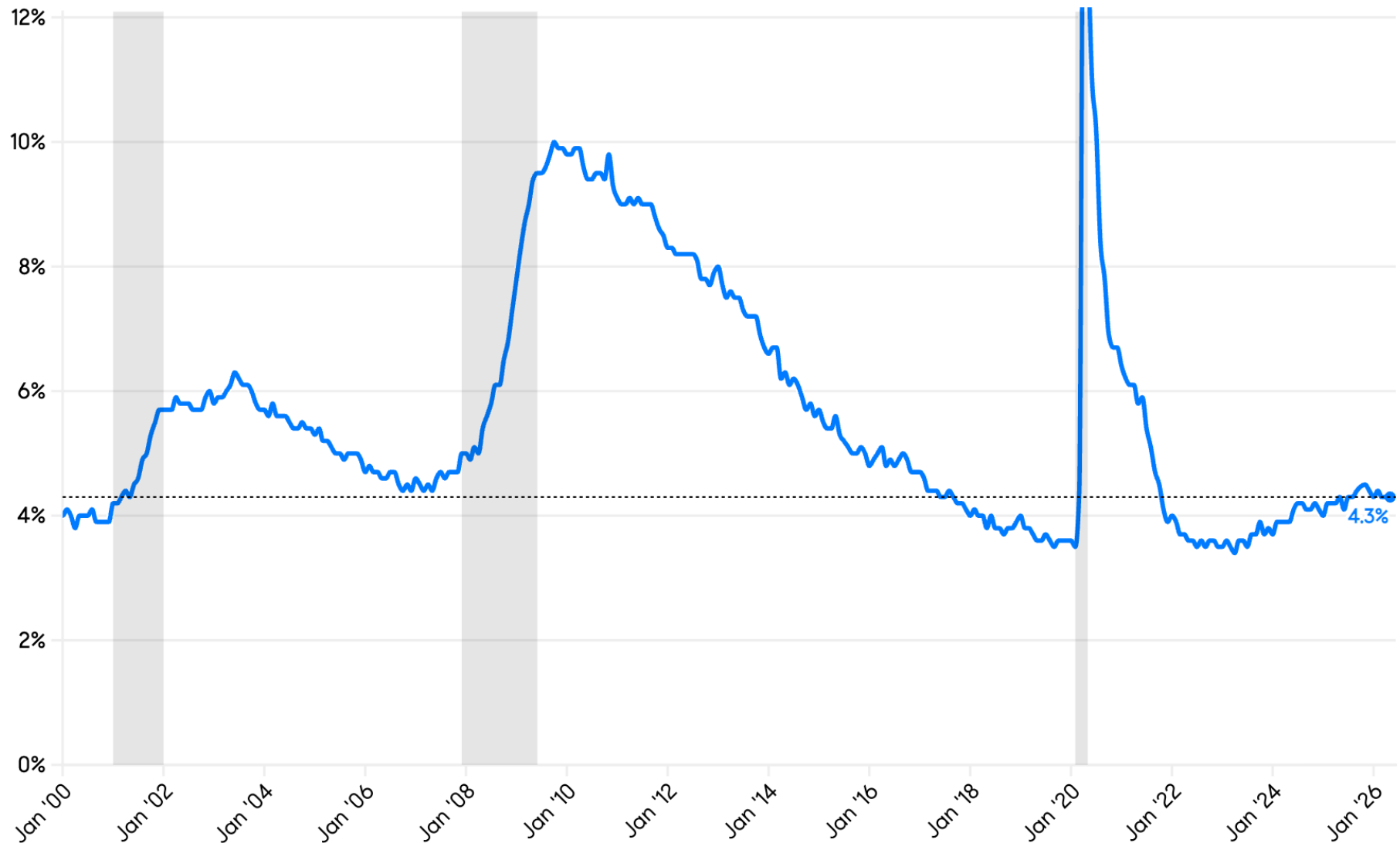


Source: Censai Analytics • Top 10 inbound and outbound counties tracked. Sources include change of address forms and voter registration changes. Likely undercounts

COMPASS INTERNATIONAL HOLDINGS

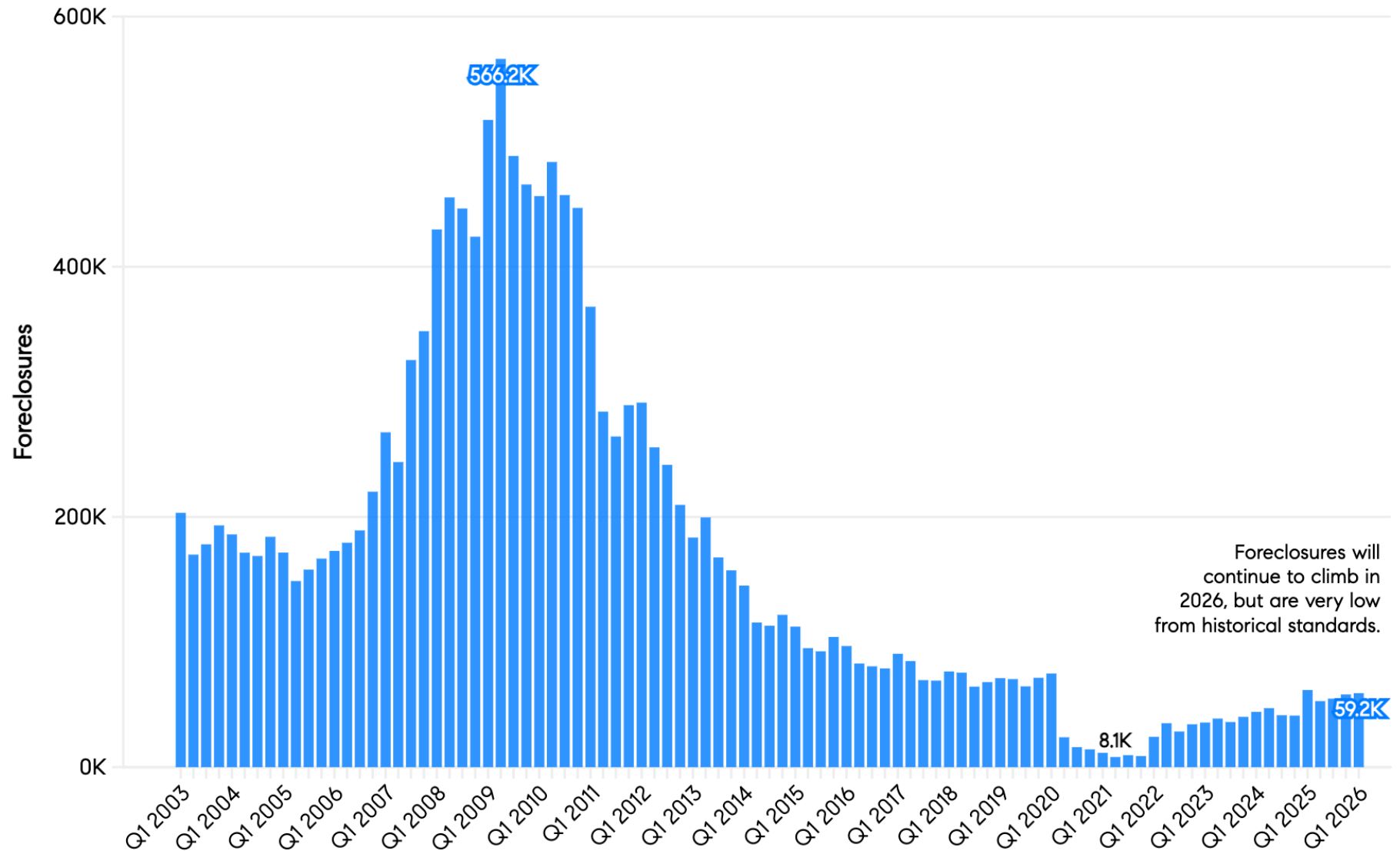
Low Unemployment Keeps People in Homes

Headline Unemployment (U3) has moved lower since November. In normal housing cycles, rising unemployment creates distressed seller inventory. Unemployment has remained low this cycle, which is one reason for less inventory and fewer home sales. Job creation and the hiring rate are more important drivers of the housing market in 2026.



Very Few Foreclosures in 2026

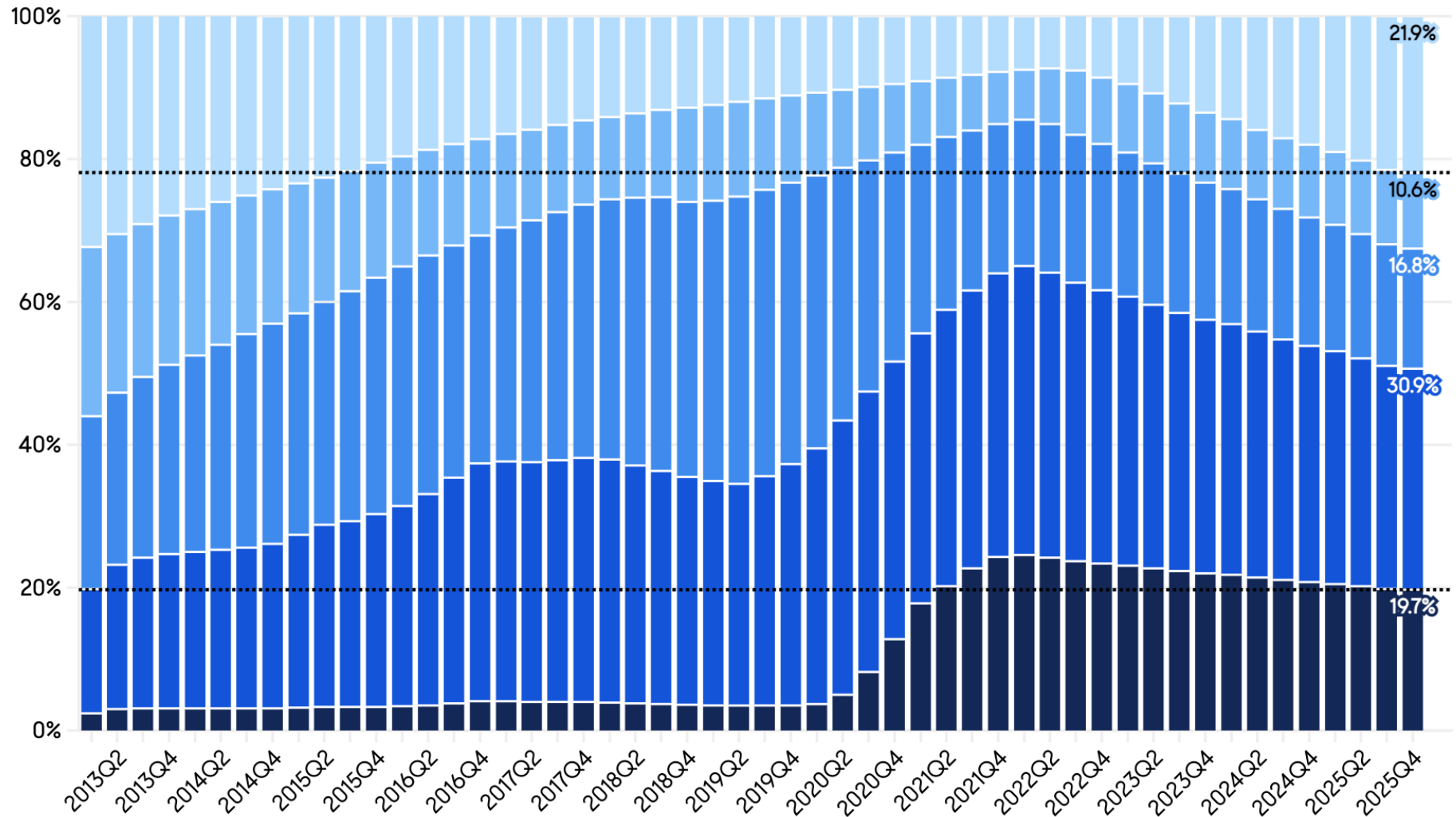
Due to high equity, low locked-in mortgage rates, and low unemployment, foreclosures are likely to stay low for 2026



Expensive and Cheap Mortgages

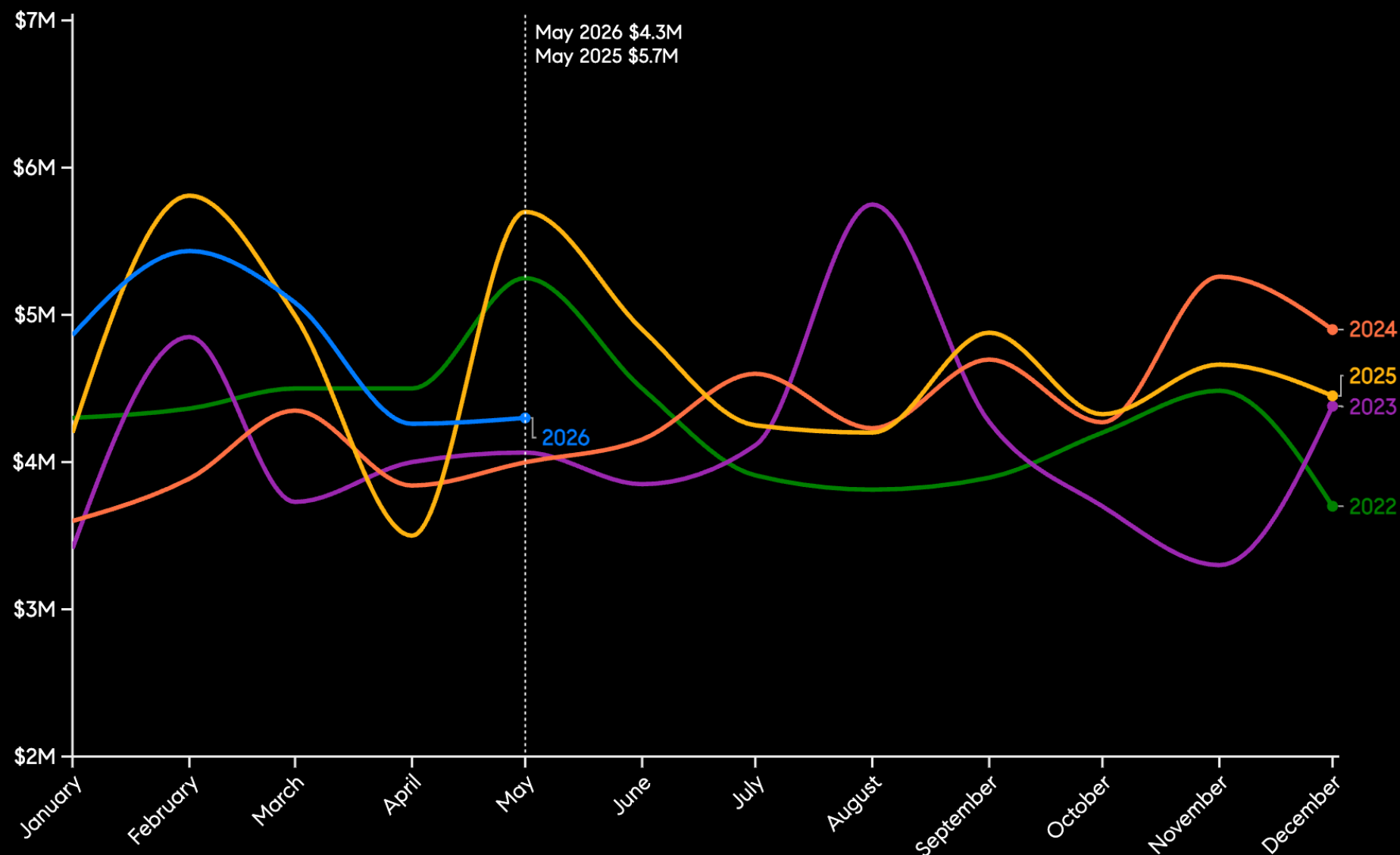
More mortgages now carry a 6-plus% rate than under 3%. Homeowners with very cheap mortgage payments are reluctant to ever sell, so inventory remains tight and sales are fewer than normal. Over time, fewer homeowners are locked-in to ultra low rates and home sales grow.

■ <3% Interest Rate ■ 3-4% ■ 4-5% ■ 5-6% ■ >6% Rate



Stanford Circle Median Home Price

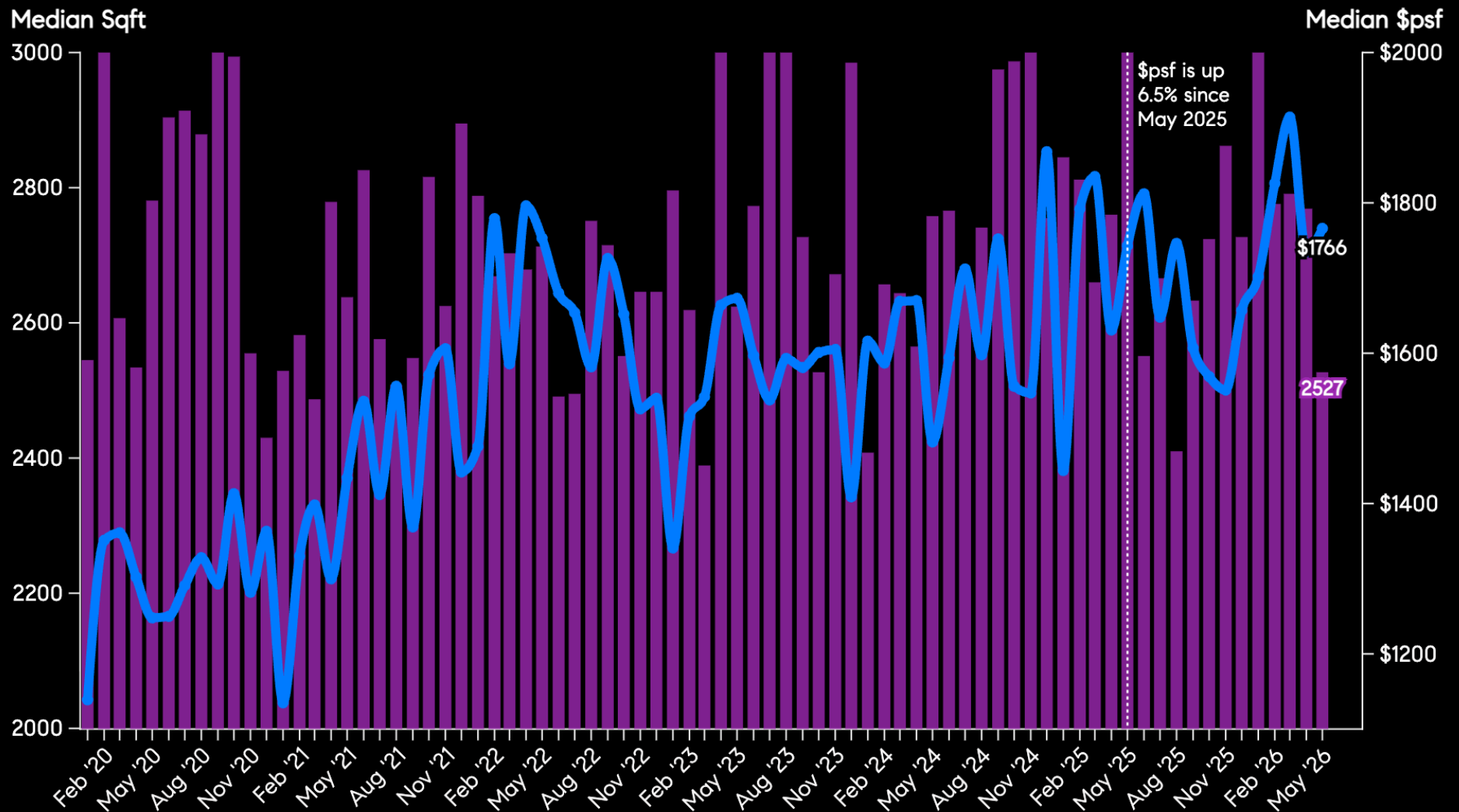
Home prices in the area are generally in the \$3.5 to \$6 million range. Median price is not strongly seasonal and depends on the mix of homes that sell.



Price Per Square Foot in Stanford Circle

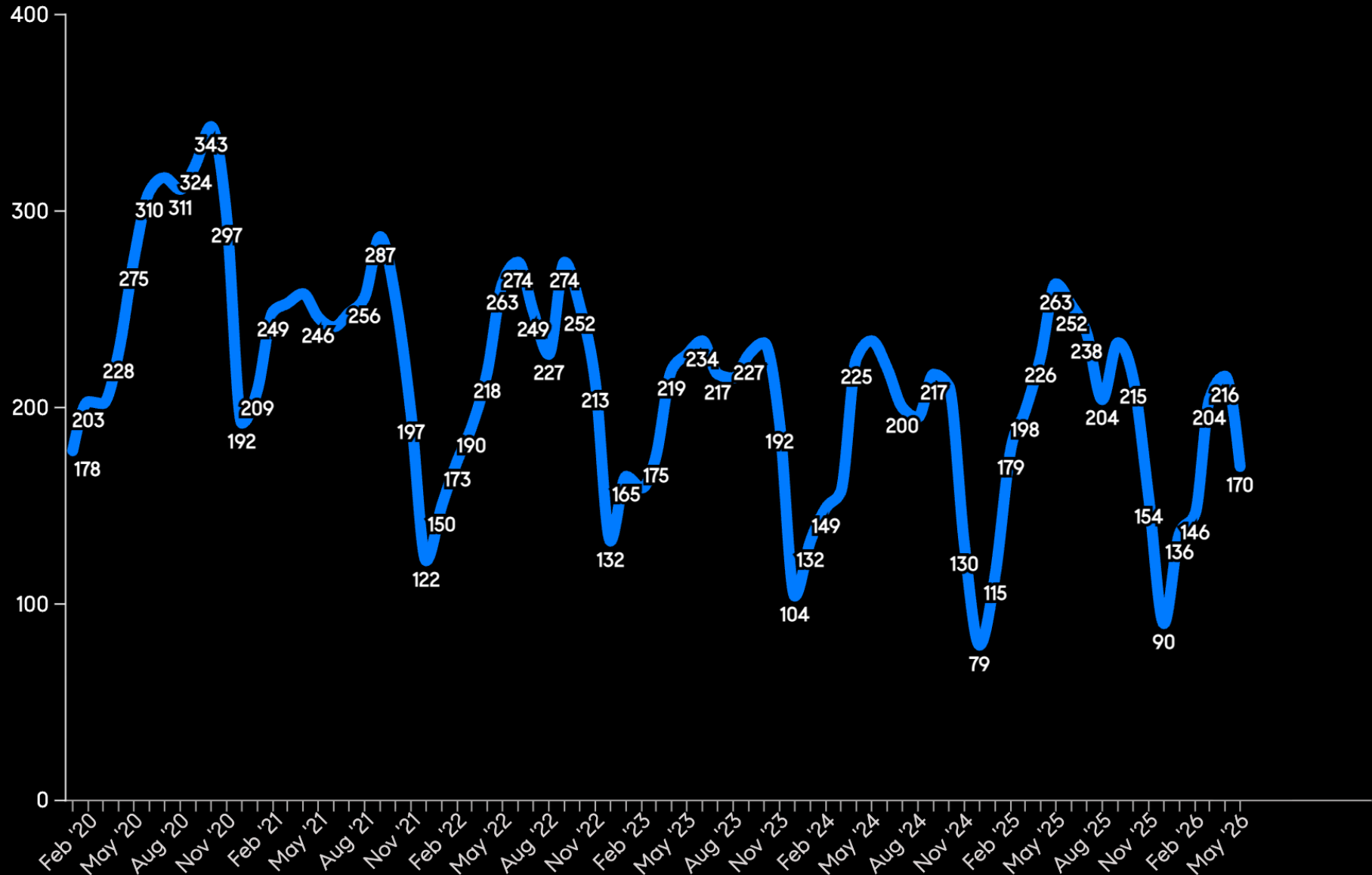
After fluctuating throughout 2024 and 2025, price per square foot climbed to \$1,766 in May 2026. With median home size declining from earlier this year, the rise points to sustained demand for Stanford Circle properties rather than changes in sales mix alone.

■ Median \$psft ■ Median Sqft



Active Inventory for Stanford Circle

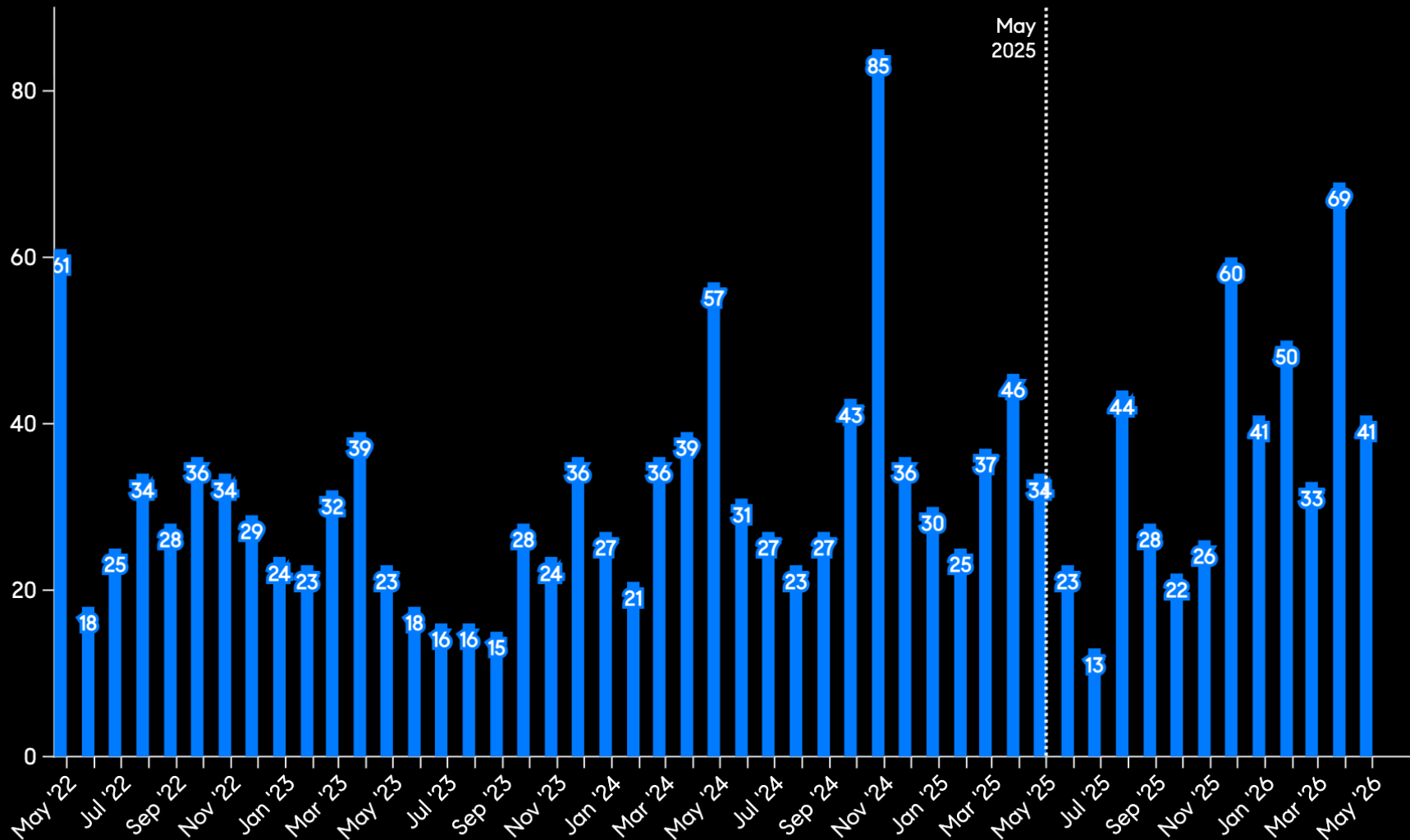
Active listings fell from 263 to 170 homes year over year, while pending sales increased and homes sold faster than they did last spring.



Average Days on Market

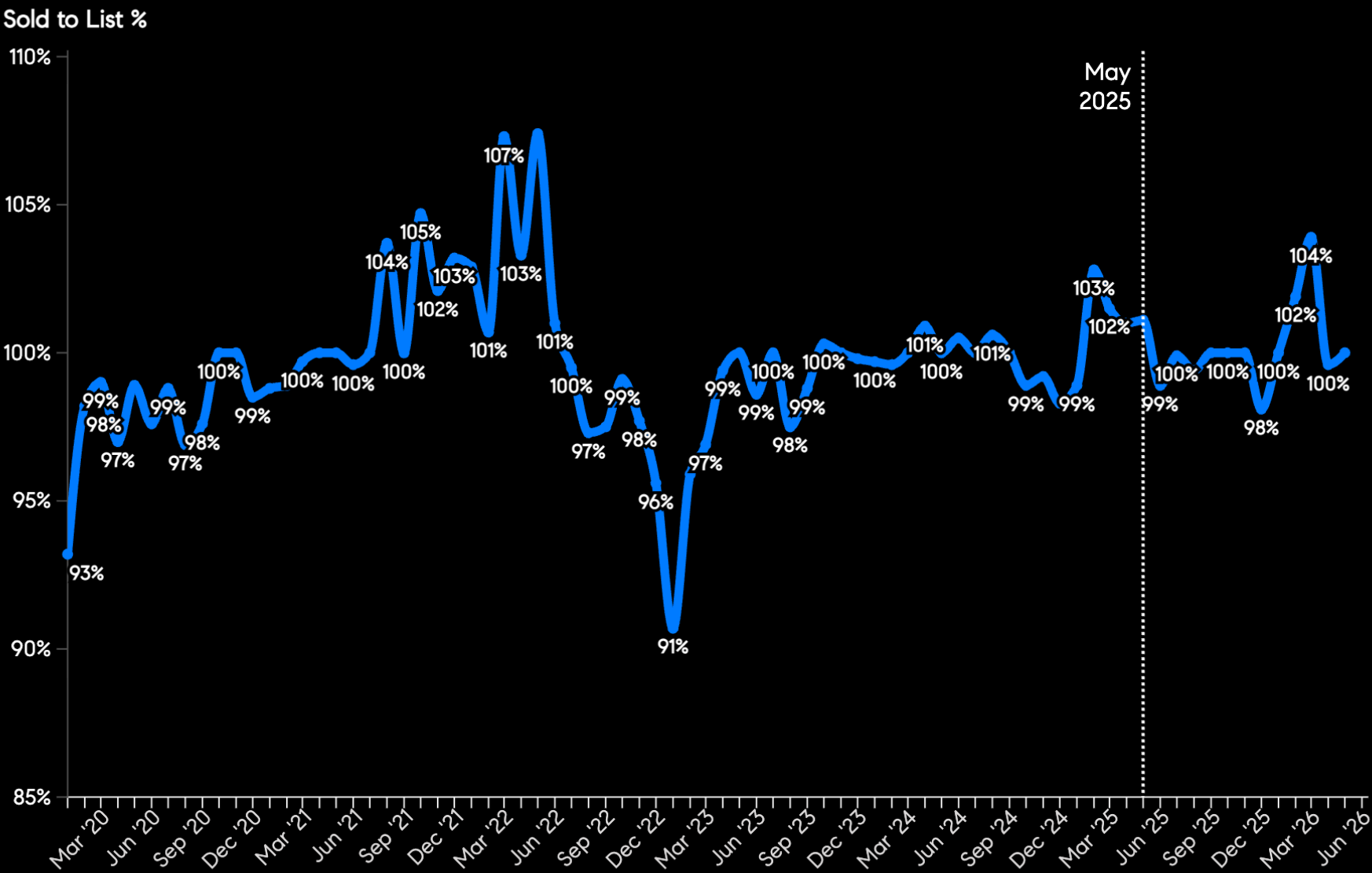
Homes in Stanford Circle sold more quickly than they did a year ago, with median days on market declining from 26 days to 21 days, reflecting stronger buyer engagement during the 2026 spring market.

■ DOM SFR



Sold to List Price Ratio

Stanford Circle homes sold at 100% of asking price in May 2026, extending a multi-year trend of strong pricing even as inventory levels improved and buyers gained more choices.



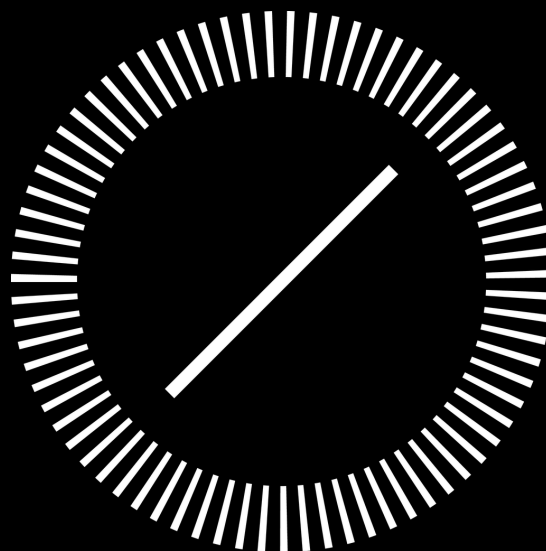
Stanford Circle Nearby Communities

May 12 month rolling average for local single family homes

Neighborhood	Median Sale Price	% Change	PPSFT	Closed Sales	% Change	Pendings
Atherton	\$10,500,000	5	2,181	80	5.3	80
Los Altos Hills	\$5,438,000	0.7	1,577	106	2.9	105
Los Altos	\$4,780,000	0	1,940	300	1.4	298
Portola Valley	\$4,250,000	-3.5	1,506	71	1.4	73
Woodside	\$4,000,000	-0.6	1,385	77	-1.3	81
Palo Alto	\$3,927,500	0.7	2,058	427	2.6	421
Menlo Park	\$3,267,500	3.3	1,660	338	0.3	349

Source: Compass via MLS · Single Family

COMPASS INTERNATIONAL HOLDINGS



COMPASS

Compass is a real estate broker licensed by the State of California operating under multiple entities, License Numbers 01991628, 01527235, 01527365. All material is intended for informational purposes only and is compiled from sources deemed reliable but is subject to errors, omissions, changes in price, condition, sale, or withdrawal without notice. No statement is made as to the accuracy of any description or measurements (including square footage). This is not intended to solicit property already listed. No financial or legal advice provided. Equal Housing Opportunity. Photos may be virtually staged or digitally enhanced and may not reflect actual property conditions.