

Johnson named Sales Executive of the Month, Kalpak and Perry also honored

Reynolds Lake Oconee Properties is pleased to announce Traci Johnson as the Sales Executive of the Month for February 2026, as well as Chip Perry III and Ron Kalpak as Monthly Sales Leaders.

Johnson's recognition as Sales Executive of the Month extends an impressive streak for her, marking Johnson's 14th consecutive time receiving the award. She has also taken home Sales Executive of the Year for each of the last four years.

"Traci's track record of consistent success is exceptional and highlights her steadfast dedication to every client she serves," said Karen Saltzbart, VP of Sales, Broker in Charge at Reynolds Lake Oconee Properties. "She fully embraces her clients' goals as her own and works tirelessly to bring them to fruition. Her passion for Reynolds shines through in all that she does."

Ron Kalpak was named as a Monthly Sales Leader, marking his second consecutive month earning the honor. Kalpak has been a part of the Reynolds Lake Oconee community for more than 35 years and has been a member of the Reynolds Lake Oconee Properties team for

over 34 of those years.

"Ron is deeply committed to fostering meaningful relationships and enriching the lives of his clients," Saltzbart said. "He remains dedicated long after the deal is done, providing outstanding service at every step along the way."

Following an abundantly successful year in 2025, Chip Perry III was also named a Monthly Sales Leader for the month of February. Perry was named Company MVP in 2023 and he has been an integral piece of the Reynolds Lake Oconee Properties team for more than 10 years.

"Chip is widely recognized for his exceptional work ethic, keen attention to detail, and deep understanding of both the current and inventory," said Saltzbart. "His expertise, combined with his dedication to staying ahead of the market, allows him to provide an elevated level of service to every client he serves."

If you want to make Reynolds your home, the Reynolds Lake Oconee Properties team can be reached at 706-467-3131, ReynoldsLakeOconee.com or can be found in person at 1341 Linger Longer Road, Greensboro, GA.



Flanked by RLOP Monthly Sales Leaders Chip Perry III (left) and Ron Kalpak, Traci Johnson continued as RLOP Sales Executive of the Month for the 14th-straight time.

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Boatright Realty Group earns global team award

Coldwell Banker Lake Oconee Realty (CBLOR) announced that Robert Boatright and Lauren Coyne of Boatright Realty Group recently earned a prestigious Coldwell Banker International Diamond Society Team Award for their outstanding 2025 sales production.

The International Diamond Society Team Award honors high-performing real estate teams within the global Coldwell Banker network who consistently deliver superior results while upholding the brand's standards of professionalism and integrity. Achieving this distinction reflects both impressive production and a powerful reputation for trusted service in Lake Country real estate markets.

"We are extremely



CONTRIBUTED
Robert Boatright and Lauren Coyne
proud of Robert and Lauren for earning this international team recognition," CBLOR President and COO Jim Willis said. "Ranking among the top 7% of

Coldwell Banker teams worldwide is a significant accomplishment and speaks to the strength of their partnership and their dedication to delivering an exceptional experience."

Boatright Realty Group roots its success in relationships and extended sincere gratitude to its clients and community for the trust and continued support that made its achievement possible.

CBLOR is located at 2800 Reynolds Walk Trail, Greensboro, and serves buyers and sellers throughout Georgia's Lake Country, including Lakes Oconee and Sinclair, Greensboro, Eatonton, Madison, and surrounding areas. Visit CbLakeOconee.com or call 706-252-8020 for information.

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