

## SHARON QUIST

Sharon Quist, known for her white Bentley with the "Flying S" license plate and her signature grapefruit cocktail, lovingly dubbed the Quistini, has built an impressive reputation for urban real estate excellence and superb customer service skills.

Where there is a will, there is a way. Don't tell me something cannot be done; just help me find a way to achieve it.

What are some of your most meaningful career highlights? SQ: I'm proud to have been awarded #1 High Rise Agent MLS from 2014-2023, #1 Individual Agent at Dave Perry-Miller companywide and #1 in Resales at The Residences at the Ritz-Carlton and The Stoneleigh Residences.

What are the

positive ways you use your power in your community? SQ: I am an active member of The Oak Lawn Committee & Uptown Dallas, Inc., advocating for the improvement and future of the area. I support the AT&T Performing Arts Center, Broadway Dallas, City-Square, Bonton Farm, Turtle Creek Association

& Conservancy and the North Texas Food Bank.

Outside of work, what do you love about living in Dallas? SQ: Dallas is a vibrant, sophisticated city with all the elements to make it a great city, like culture, arts, and a strong entrepreneurial atmosphere. Additionally, I love that Dallas is in the center of the country, so we can do business on either coast, which is made easier by our international airport. Dallas exudes a strong sense of loyalty among our citizens and for our state, as well as a friendly and welcoming atmosphere.

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What are your specialties in your industry?

SQ: I specialize in urban luxury homes and highrise condominiums. I never back away from a real estate challenge, and my loyalty, dedication and can-do attitude have helped me create landmark deals and form long- lasting relationships with my clients.

What is your favorite part of your job?

SQ: I enjoy putting together complex and out-of-the-box transactions. The people I work with, both my clients and colleagues, make the job all the more gratifying.

What differentiates your business strategy in the industry? SQ: My philosophy is: