

NORTH SHORE

NEIGHBORHOOD MARKET REPORT

Insight, trends and outlook on your local real estate market

UPDATED JUNE 16, 2022



Deerfield

Local Market Update / May 2022

- 33.7%

- 12.7%

- 58.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	60	41	- 31.7%	563	466	- 17.2%
Under Contract (includes Contingent and Pending)	35	22	- 37.1%	358	317	- 11.5%
Closed Sales	39	34	- 12.8%	334	341	+ 2.1%
Median Sales Price*	\$558,000	\$617,500	+ 10.7%	\$525,000	\$570,000	+ 8.6%
Average Sales Price*	\$657,141	\$655,894	- 0.2%	\$584,984	\$618,801	+ 5.8%
Percent of Original List Price Received*	98.0%	100.7%	+ 2.8%	95.6%	97.9%	+ 2.4%
Average Market Time	90	24	- 73.3%	99	52	- 47.5%
Inventory of Homes for Sale at Month End	73	29	- 60.3%	--	--	--

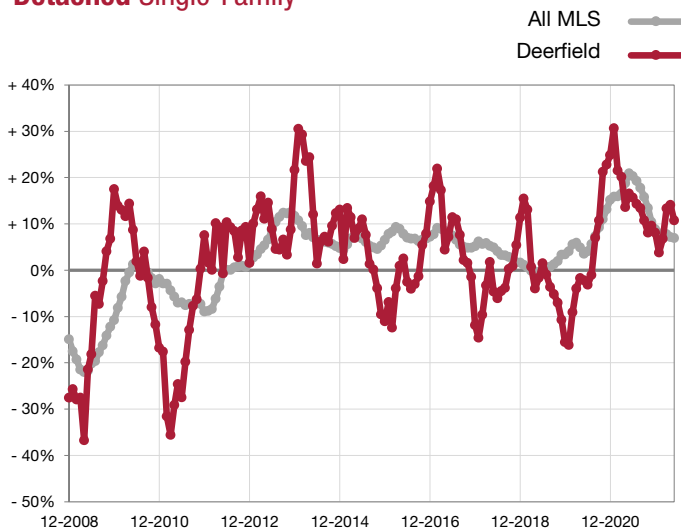
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	26	16	- 38.5%	204	163	- 20.1%
Under Contract (includes Contingent and Pending)	14	10	- 28.6%	135	134	- 0.7%
Closed Sales	16	14	- 12.5%	120	146	+ 21.7%
Median Sales Price*	\$355,000	\$357,500	+ 0.7%	\$274,000	\$294,000	+ 7.3%
Average Sales Price*	\$328,000	\$356,257	+ 8.6%	\$271,248	\$305,227	+ 12.5%
Percent of Original List Price Received*	99.1%	101.4%	+ 2.3%	95.7%	97.4%	+ 1.8%
Average Market Time	43	8	- 81.4%	59	36	- 39.0%
Inventory of Homes for Sale at Month End	23	11	- 52.2%	--	--	--

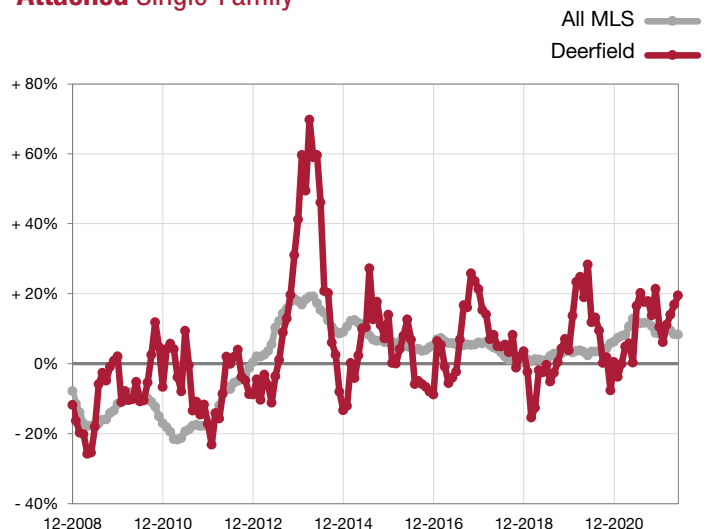
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Evanston

Local Market Update / May 2022

- 12.1%

- 4.1%

- 29.8%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	72	69	- 4.2%	704	650	- 7.7%
Under Contract (includes Contingent and Pending)	46	55	+ 19.6%	561	473	- 15.7%
Closed Sales	50	44	- 12.0%	556	493	- 11.3%
Median Sales Price*	\$677,000	\$677,500	+ 0.1%	\$620,000	\$630,000	+ 1.6%
Average Sales Price*	\$728,055	\$758,400	+ 4.2%	\$698,867	\$740,905	+ 6.0%
Percent of Original List Price Received*	99.9%	103.4%	+ 3.5%	96.8%	99.5%	+ 2.8%
Average Market Time	31	17	- 45.2%	77	38	- 50.6%
Inventory of Homes for Sale at Month End	65	56	- 13.8%	--	--	--

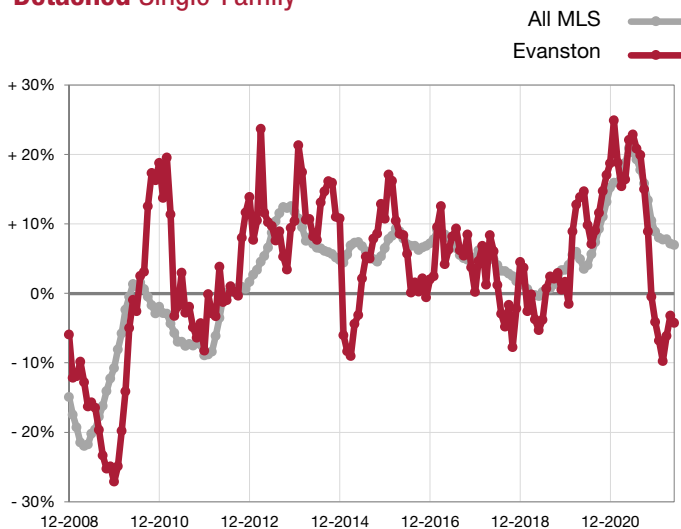
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	93	76	- 18.3%	1,045	989	- 5.4%
Under Contract (includes Contingent and Pending)	72	65	- 9.7%	692	723	+ 4.5%
Closed Sales	71	72	+ 1.4%	614	753	+ 22.6%
Median Sales Price*	\$301,750	\$262,500	- 13.0%	\$260,000	\$271,000	+ 4.2%
Average Sales Price*	\$334,899	\$303,855	- 9.3%	\$301,517	\$310,037	+ 2.8%
Percent of Original List Price Received*	96.9%	99.3%	+ 2.5%	95.5%	97.0%	+ 1.6%
Average Market Time	71	45	- 36.6%	86	52	- 39.5%
Inventory of Homes for Sale at Month End	116	71	- 38.8%	--	--	--

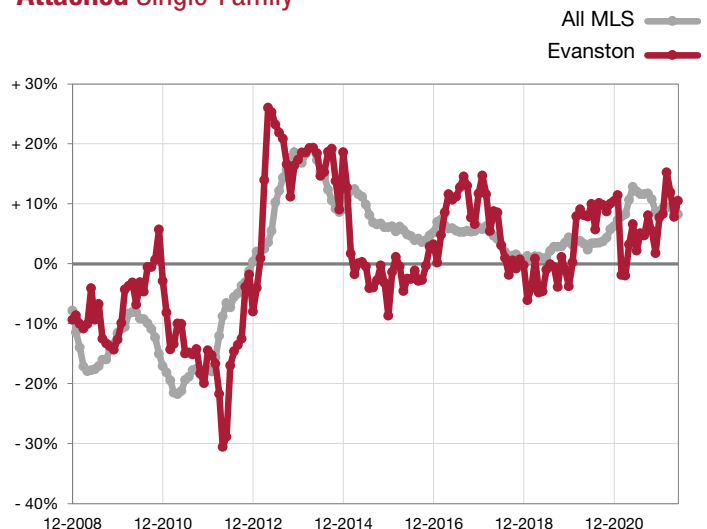
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Glencoe

Local Market Update / May 2022

- 3.4%

- 23.8%

- 30.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	26	27	+ 3.8%	298	210	- 29.5%
Under Contract (includes Contingent and Pending)	16	15	- 6.3%	217	157	- 27.6%
Closed Sales	18	15	- 16.7%	216	159	- 26.4%
Median Sales Price*	\$1,009,000	\$1,500,000	+ 48.7%	\$974,950	\$1,333,750	+ 36.8%
Average Sales Price*	\$1,120,778	\$1,625,867	+ 45.1%	\$1,192,433	\$1,561,040	+ 30.9%
Percent of Original List Price Received*	100.2%	101.7%	+ 1.5%	94.8%	97.9%	+ 3.3%
Average Market Time	32	56	+ 75.0%	102	67	- 34.3%
Inventory of Homes for Sale at Month End	37	26	- 29.7%	--	--	--

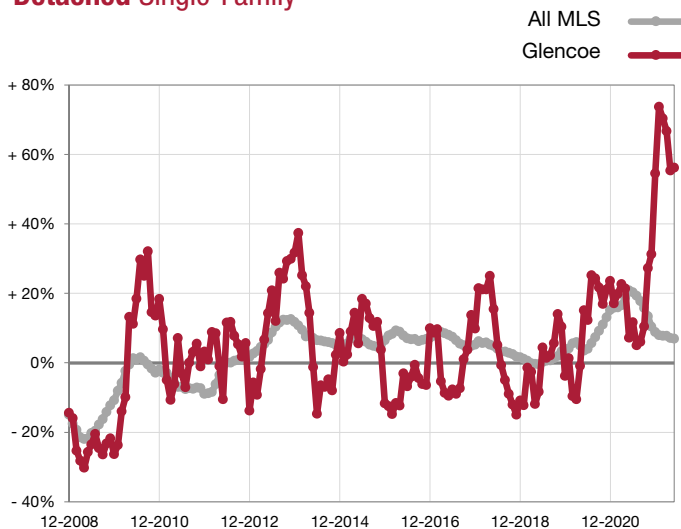
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	3	1	- 66.7%	24	21	- 12.5%
Under Contract (includes Contingent and Pending)	0	1	--	14	15	+ 7.1%
Closed Sales	3	1	- 66.7%	15	15	0.0%
Median Sales Price*	\$300,000	\$333,250	+ 11.1%	\$330,000	\$333,250	+ 1.0%
Average Sales Price*	\$281,500	\$333,250	+ 18.4%	\$333,633	\$412,358	+ 23.6%
Percent of Original List Price Received*	97.6%	102.5%	+ 5.0%	92.7%	97.6%	+ 5.3%
Average Market Time	35	3	- 91.4%	117	36	- 69.2%
Inventory of Homes for Sale at Month End	3	2	- 33.3%	--	--	--

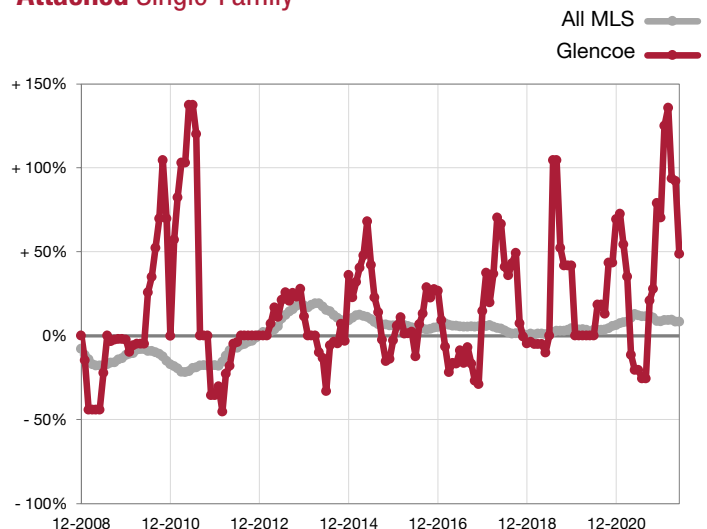
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Glenview

Local Market Update / May 2022

- 28.1%

- 17.7%

- 43.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	128	94	- 26.6%	1,269	975	- 23.2%
Under Contract (includes Contingent and Pending)	74	66	- 10.8%	851	645	- 24.2%
Closed Sales	83	69	- 16.9%	763	703	- 7.9%
Median Sales Price*	\$690,000	\$699,000	+ 1.3%	\$635,000	\$685,000	+ 7.9%
Average Sales Price*	\$759,806	\$802,284	+ 5.6%	\$714,455	\$779,169	+ 9.1%
Percent of Original List Price Received*	98.0%	100.6%	+ 2.7%	95.8%	98.1%	+ 2.4%
Average Market Time	70	34	- 51.4%	94	47	- 50.0%
Inventory of Homes for Sale at Month End	126	81	- 35.7%	--	--	--

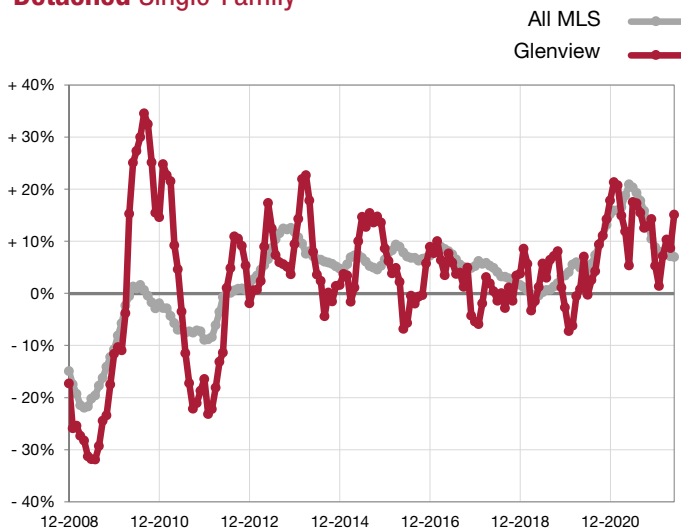
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	68	47	- 30.9%	627	551	- 12.1%
Under Contract (includes Contingent and Pending)	29	34	+ 17.2%	395	380	- 3.8%
Closed Sales	41	33	- 19.5%	355	390	+ 9.9%
Median Sales Price*	\$380,000	\$359,000	- 5.5%	\$310,000	\$308,950	- 0.3%
Average Sales Price*	\$368,995	\$407,242	+ 10.4%	\$335,743	\$353,048	+ 5.2%
Percent of Original List Price Received*	97.5%	98.1%	+ 0.6%	95.5%	97.1%	+ 1.7%
Average Market Time	57	28	- 50.9%	75	49	- 34.7%
Inventory of Homes for Sale at Month End	81	37	- 54.3%	--	--	--

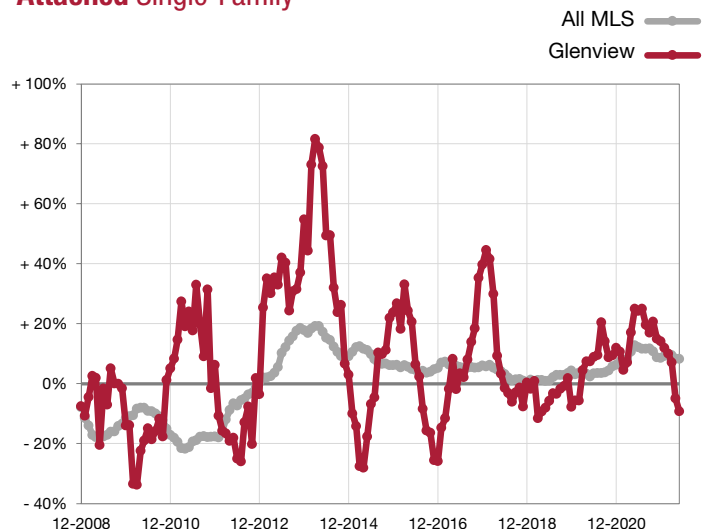
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Highland Park

Local Market Update / May 2022

- 17.8%

+ 3.8%

- 42.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	93	76	- 18.3%	885	737	- 16.7%
Under Contract (includes Contingent and Pending)	60	50	- 16.7%	666	542	- 18.6%
Closed Sales	37	45	+ 21.6%	617	573	- 7.1%
Median Sales Price*	\$610,000	\$685,000	+ 12.3%	\$580,000	\$660,000	+ 13.8%
Average Sales Price*	\$679,132	\$793,085	+ 16.8%	\$667,356	\$774,108	+ 16.0%
Percent of Original List Price Received*	97.3%	101.5%	+ 4.3%	94.5%	97.7%	+ 3.4%
Average Market Time	63	66	+ 4.8%	104	55	- 47.1%
Inventory of Homes for Sale at Month End	123	72	- 41.5%	--	--	--

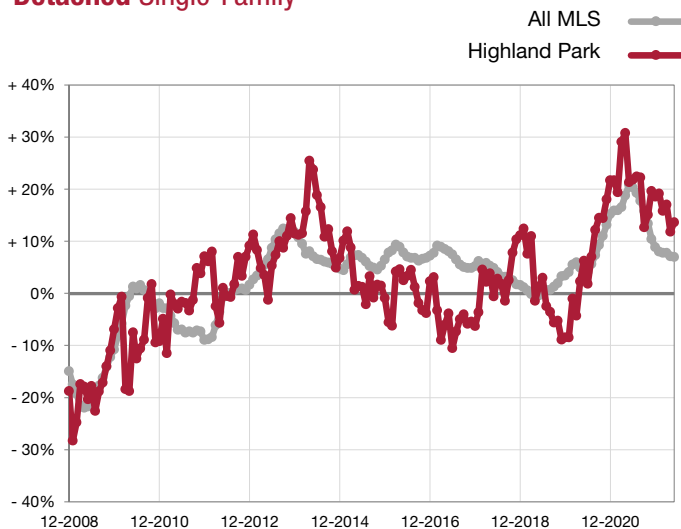
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	8	7	- 12.5%	209	151	- 27.8%
Under Contract (includes Contingent and Pending)	10	6	- 40.0%	166	134	- 19.3%
Closed Sales	16	10	- 37.5%	153	144	- 5.9%
Median Sales Price*	\$343,000	\$479,750	+ 39.9%	\$320,000	\$343,000	+ 7.2%
Average Sales Price*	\$447,813	\$543,400	+ 21.3%	\$378,877	\$397,560	+ 4.9%
Percent of Original List Price Received*	96.1%	102.7%	+ 6.9%	92.8%	97.5%	+ 5.1%
Average Market Time	229	10	- 95.6%	153	40	- 73.9%
Inventory of Homes for Sale at Month End	20	10	- 50.0%	--	--	--

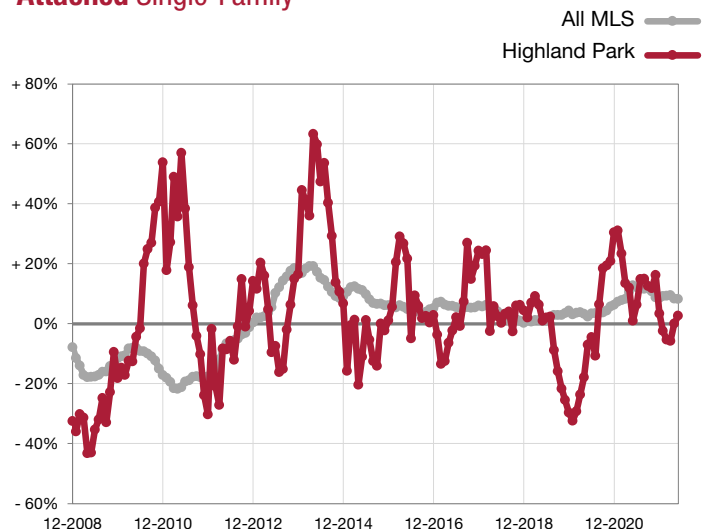
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Kenilworth

Local Market Update / May 2022

- 50.0%

+ 60.0%

- 50.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	20	9	- 55.0%	151	108	- 28.5%
Under Contract (includes Contingent and Pending)	5	4	- 20.0%	82	68	- 17.1%
Closed Sales	5	8	+ 60.0%	72	75	+ 4.2%
Median Sales Price*	\$1,185,000	\$1,861,000	+ 57.0%	\$1,298,000	\$1,600,000	+ 23.3%
Average Sales Price*	\$1,807,800	\$2,104,250	+ 16.4%	\$1,735,062	\$1,917,699	+ 10.5%
Percent of Original List Price Received*	90.6%	111.5%	+ 23.1%	92.4%	98.4%	+ 6.5%
Average Market Time	59	7	- 88.1%	194	70	- 63.9%
Inventory of Homes for Sale at Month End	20	9	- 55.0%	--	--	--

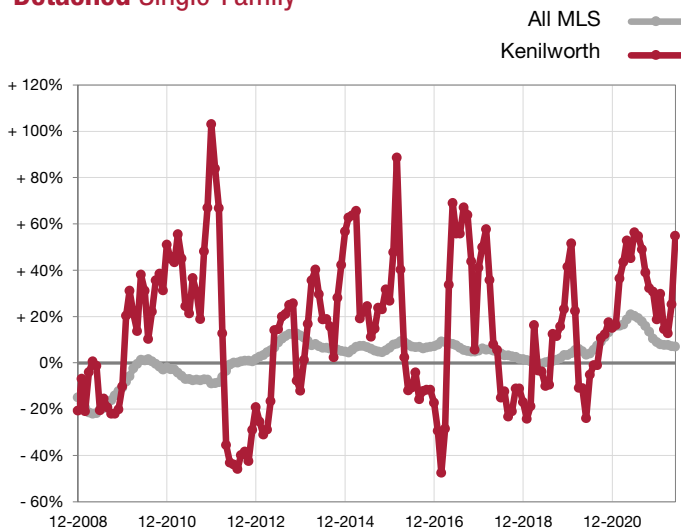
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	0	1	--	0	1	--
Under Contract (includes Contingent and Pending)	0	0	--	0	0	--
Closed Sales	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of Original List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Average Market Time	0	0	--	0	0	--
Inventory of Homes for Sale at Month End	0	1	--	--	--	--

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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Lake Bluff

Local Market Update / May 2022

+ 8.8%

- 19.2%

- 14.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	22	30	+ 36.4%	235	227	- 3.4%
Under Contract (includes Contingent and Pending)	21	16	- 23.8%	195	166	- 14.9%
Closed Sales	20	16	- 20.0%	178	183	+ 2.8%
Median Sales Price*	\$484,500	\$595,000	+ 22.8%	\$540,000	\$623,900	+ 15.5%
Average Sales Price*	\$647,295	\$943,000	+ 45.7%	\$648,160	\$870,780	+ 34.3%
Percent of Original List Price Received*	96.2%	99.9%	+ 3.8%	94.3%	97.6%	+ 3.5%
Average Market Time	106	67	- 36.8%	121	53	- 56.2%
Inventory of Homes for Sale at Month End	26	26	0.0%	--	--	--

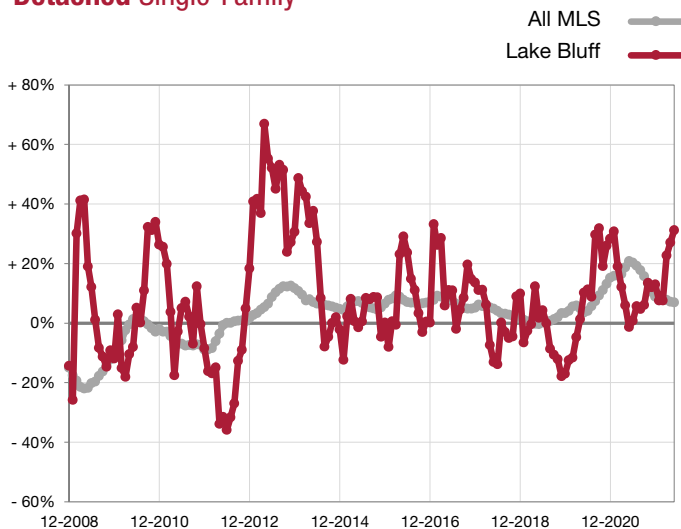
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	12	7	- 41.7%	63	77	+ 22.2%
Under Contract (includes Contingent and Pending)	7	7	0.0%	44	64	+ 45.5%
Closed Sales	6	5	- 16.7%	44	64	+ 45.5%
Median Sales Price*	\$147,575	\$187,500	+ 27.1%	\$200,750	\$222,000	+ 10.6%
Average Sales Price*	\$146,858	\$199,300	+ 35.7%	\$239,143	\$223,631	- 6.5%
Percent of Original List Price Received*	98.6%	100.9%	+ 2.3%	95.9%	98.2%	+ 2.4%
Average Market Time	22	14	- 36.4%	60	44	- 26.7%
Inventory of Homes for Sale at Month End	8	3	- 62.5%	--	--	--

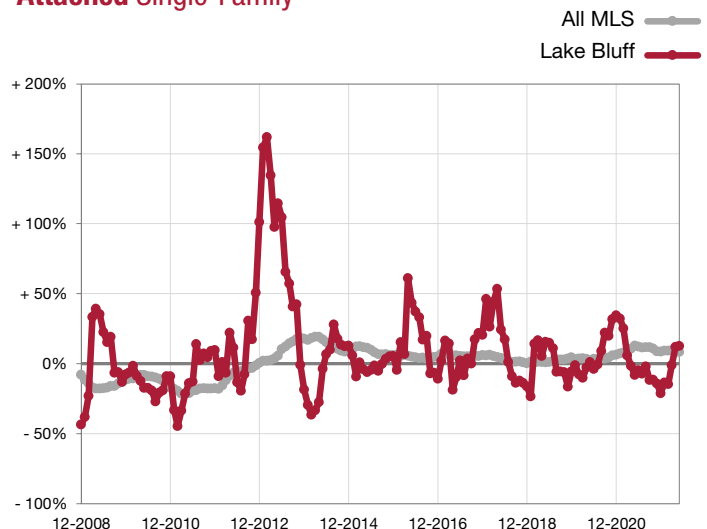
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Lake Forest

Local Market Update / May 2022

- 44.8%

- 2.0%

- 42.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	82	46	- 43.9%	744	574	- 22.8%
Under Contract (includes Contingent and Pending)	43	29	- 32.6%	542	406	- 25.1%
Closed Sales	41	39	- 4.9%	489	455	- 7.0%
Median Sales Price*	\$839,000	\$1,005,000	+ 19.8%	\$812,500	\$976,000	+ 20.1%
Average Sales Price*	\$1,051,089	\$1,246,477	+ 18.6%	\$1,027,257	\$1,201,872	+ 17.0%
Percent of Original List Price Received*	93.3%	98.0%	+ 5.0%	92.4%	95.7%	+ 3.6%
Average Market Time	197	51	- 74.1%	185	81	- 56.2%
Inventory of Homes for Sale at Month End	139	90	- 35.3%	--	--	--

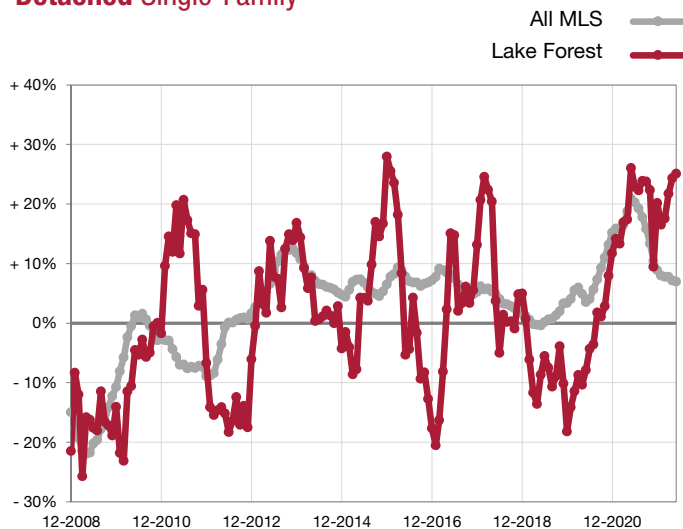
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	14	7	- 50.0%	151	100	- 33.8%
Under Contract (includes Contingent and Pending)	17	7	- 58.8%	122	99	- 18.9%
Closed Sales	9	10	+ 11.1%	107	110	+ 2.8%
Median Sales Price*	\$460,000	\$402,000	- 12.6%	\$525,000	\$451,469	- 14.0%
Average Sales Price*	\$565,375	\$452,800	- 19.9%	\$559,183	\$523,821	- 6.3%
Percent of Original List Price Received*	94.4%	99.2%	+ 5.1%	95.1%	95.5%	+ 0.4%
Average Market Time	84	46	- 45.2%	139	94	- 32.4%
Inventory of Homes for Sale at Month End	23	4	- 82.6%	--	--	--

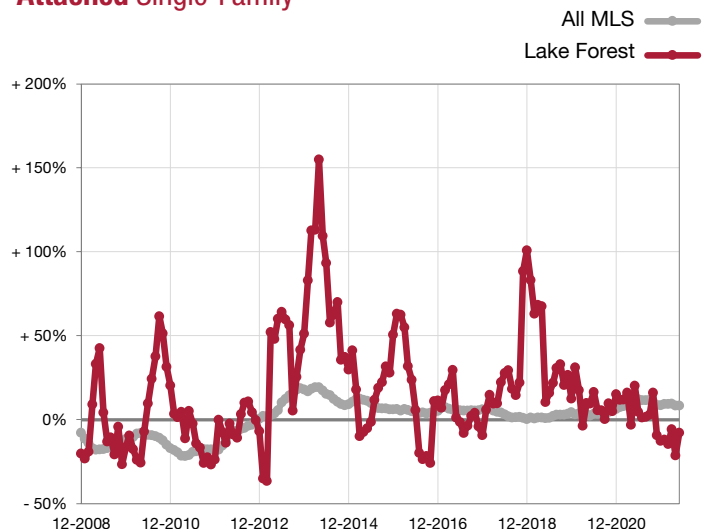
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Libertyville

Local Market Update / May 2022

- 32.6%

- 21.3%

- 44.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	83	51	- 38.6%	878	636	- 27.6%
Under Contract (includes Contingent and Pending)	49	33	- 32.7%	590	436	- 26.1%
Closed Sales	53	32	- 39.6%	549	472	- 14.0%
Median Sales Price*	\$465,000	\$590,500	+ 27.0%	\$466,500	\$530,000	+ 13.6%
Average Sales Price*	\$513,392	\$628,484	+ 22.4%	\$520,412	\$596,964	+ 14.7%
Percent of Original List Price Received*	99.1%	99.9%	+ 0.8%	96.1%	97.4%	+ 1.4%
Average Market Time	37	42	+ 13.5%	105	52	- 50.5%
Inventory of Homes for Sale at Month End	84	43	- 48.8%	--	--	--

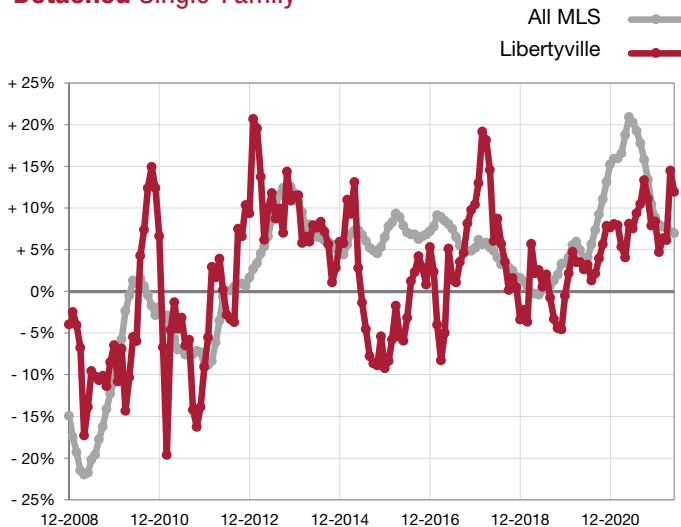
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	12	13	+ 8.3%	174	159	- 8.6%
Under Contract (includes Contingent and Pending)	14	9	- 35.7%	121	130	+ 7.4%
Closed Sales	8	16	+ 100.0%	111	138	+ 24.3%
Median Sales Price*	\$203,000	\$293,413	+ 44.5%	\$255,000	\$262,750	+ 3.0%
Average Sales Price*	\$232,375	\$296,545	+ 27.6%	\$268,986	\$291,036	+ 8.2%
Percent of Original List Price Received*	92.6%	100.0%	+ 8.0%	94.8%	97.1%	+ 2.4%
Average Market Time	54	6	- 88.9%	89	37	- 58.4%
Inventory of Homes for Sale at Month End	13	11	- 15.4%	--	--	--

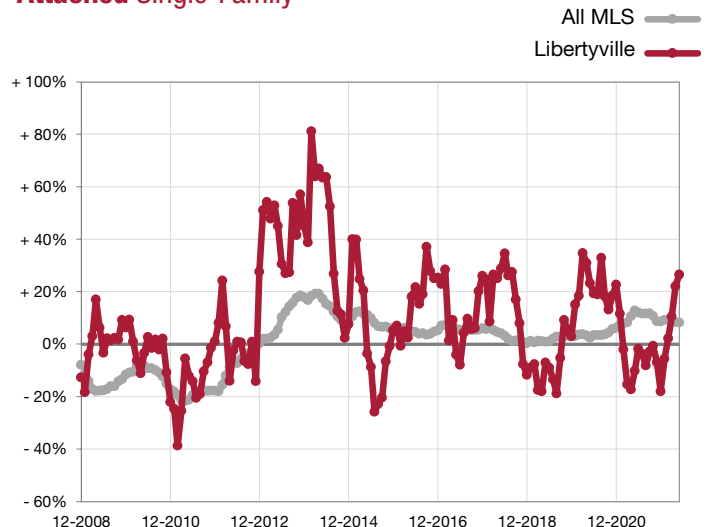
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Lincolnshire

Local Market Update / May 2022

- 15.6%

- 36.7%

- 24.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	33	31	- 6.1%	252	224	- 11.1%
Under Contract (includes Contingent and Pending)	20	15	- 25.0%	160	141	- 11.9%
Closed Sales	24	16	- 33.3%	134	159	+ 18.7%
Median Sales Price*	\$647,000	\$680,000	+ 5.1%	\$536,250	\$629,900	+ 17.5%
Average Sales Price*	\$657,796	\$722,810	+ 9.9%	\$583,428	\$700,305	+ 20.0%
Percent of Original List Price Received*	99.0%	101.3%	+ 2.3%	95.2%	98.5%	+ 3.5%
Average Market Time	21	33	+ 57.1%	99	41	- 58.6%
Inventory of Homes for Sale at Month End	31	21	- 32.3%	--	--	--

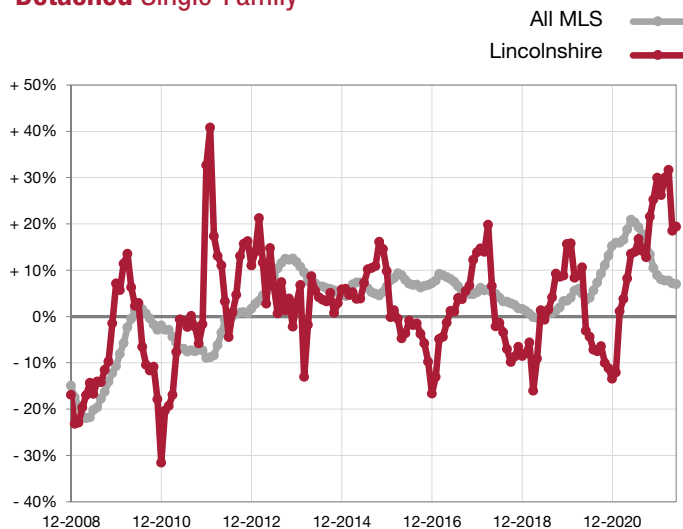
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	12	7	- 41.7%	109	97	- 11.0%
Under Contract (includes Contingent and Pending)	8	3	- 62.5%	87	60	- 31.0%
Closed Sales	6	3	- 50.0%	74	74	0.0%
Median Sales Price*	\$327,500	\$625,000	+ 90.8%	\$364,450	\$410,900	+ 12.7%
Average Sales Price*	\$355,209	\$593,333	+ 67.0%	\$388,259	\$444,501	+ 14.5%
Percent of Original List Price Received*	99.9%	99.7%	- 0.2%	93.4%	99.1%	+ 6.1%
Average Market Time	22	27	+ 22.7%	110	52	- 52.7%
Inventory of Homes for Sale at Month End	10	10	0.0%	--	--	--

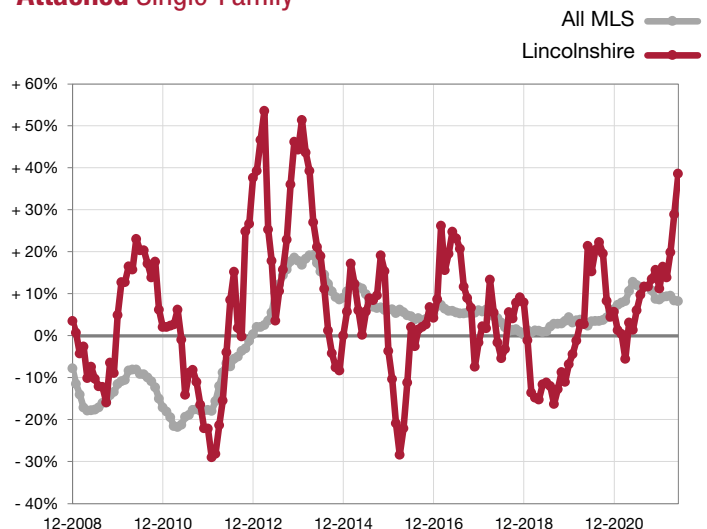
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Lincolnwood

Local Market Update / May 2022

- 23.8%

- 47.8%

- 53.7%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	34	25	- 26.5%	304	211	- 30.6%
Under Contract (includes Contingent and Pending)	22	15	- 31.8%	168	141	- 16.1%
Closed Sales	22	10	- 54.5%	147	156	+ 6.1%
Median Sales Price*	\$462,500	\$601,207	+ 30.0%	\$460,000	\$475,750	+ 3.4%
Average Sales Price*	\$563,916	\$583,741	+ 3.5%	\$541,931	\$541,015	- 0.2%
Percent of Original List Price Received*	96.3%	98.6%	+ 2.4%	95.8%	96.4%	+ 0.6%
Average Market Time	82	34	- 58.5%	101	66	- 34.7%
Inventory of Homes for Sale at Month End	33	16	- 51.5%	--	--	--

Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	8	7	- 12.5%	52	65	+ 25.0%
Under Contract (includes Contingent and Pending)	2	8	+ 300.0%	34	45	+ 32.4%
Closed Sales	1	2	+ 100.0%	33	39	+ 18.2%
Median Sales Price*	\$275,000	\$245,100	- 10.9%	\$255,500	\$270,000	+ 5.7%
Average Sales Price*	\$275,000	\$245,100	- 10.9%	\$273,997	\$277,538	+ 1.3%
Percent of Original List Price Received*	96.5%	105.7%	+ 9.5%	93.6%	96.6%	+ 3.2%
Average Market Time	389	6	- 98.5%	76	57	- 25.0%
Inventory of Homes for Sale at Month End	8	3	- 62.5%	--	--	--

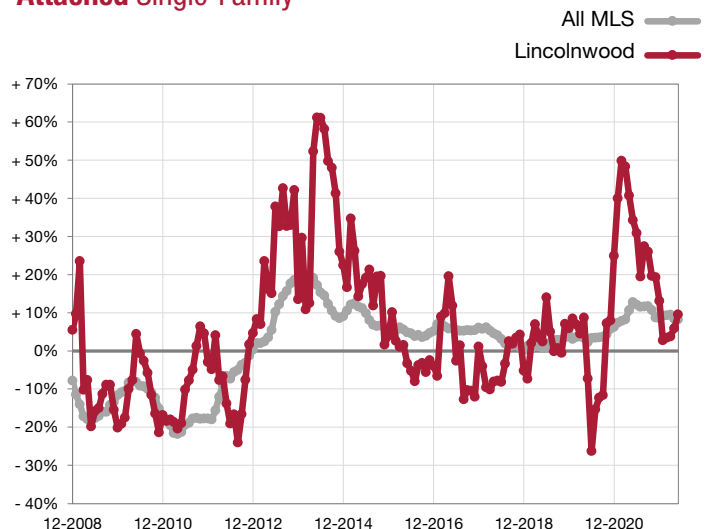
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Morton Grove

Local Market Update / May 2022

- 19.4%

+ 17.6%

- 26.5%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	41	37	- 9.8%	457	471	+ 3.1%
Under Contract (includes Contingent and Pending)	30	22	- 26.7%	326	303	- 7.1%
Closed Sales	20	24	+ 20.0%	308	319	+ 3.6%
Median Sales Price*	\$400,000	\$446,750	+ 11.7%	\$350,000	\$383,000	+ 9.4%
Average Sales Price*	\$399,045	\$459,521	+ 15.2%	\$368,483	\$413,766	+ 12.3%
Percent of Original List Price Received*	100.9%	98.8%	- 2.1%	96.8%	98.4%	+ 1.7%
Average Market Time	19	24	+ 26.3%	66	46	- 30.3%
Inventory of Homes for Sale at Month End	42	38	- 9.5%	--	--	--

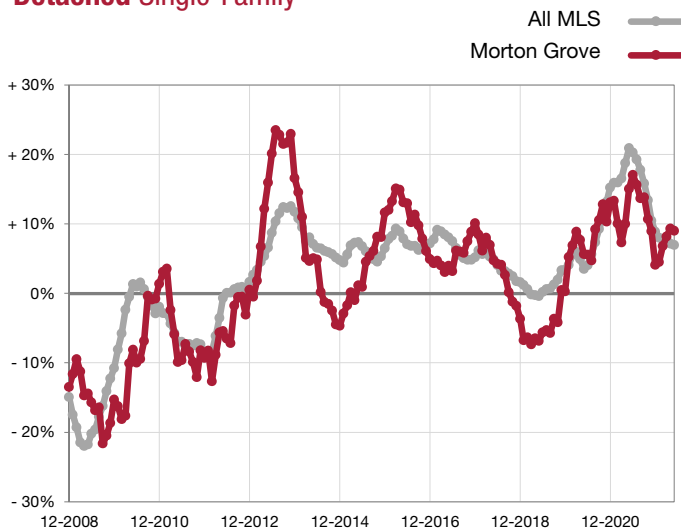
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	26	17	- 34.6%	213	184	- 13.6%
Under Contract (includes Contingent and Pending)	23	10	- 56.5%	122	131	+ 7.4%
Closed Sales	14	16	+ 14.3%	103	145	+ 40.8%
Median Sales Price*	\$280,000	\$287,500	+ 2.7%	\$257,000	\$250,000	- 2.7%
Average Sales Price*	\$279,421	\$285,703	+ 2.2%	\$262,857	\$265,773	+ 1.1%
Percent of Original List Price Received*	97.3%	97.7%	+ 0.4%	95.6%	97.0%	+ 1.5%
Average Market Time	104	43	- 58.7%	73	51	- 30.1%
Inventory of Homes for Sale at Month End	26	12	- 53.8%	--	--	--

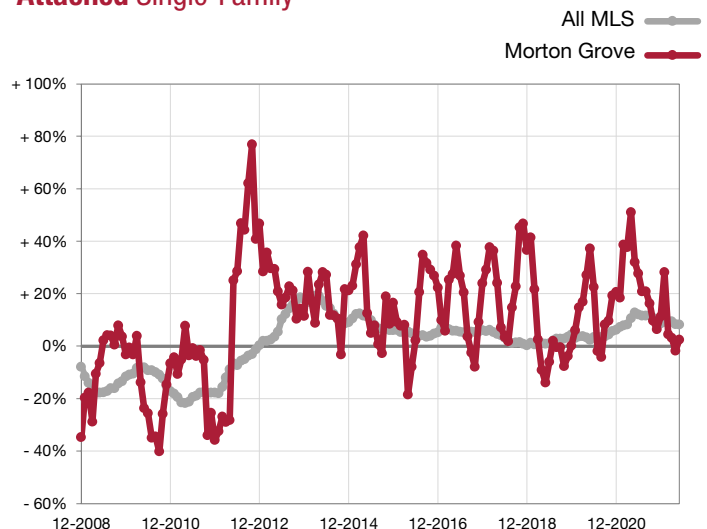
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Niles

Local Market Update / May 2022

- 28.2%

- 9.1%

- 43.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	43	36	- 16.3%	419	397	- 5.3%
Under Contract (includes Contingent and Pending)	27	21	- 22.2%	313	259	- 17.3%
Closed Sales	26	19	- 26.9%	302	268	- 11.3%
Median Sales Price*	\$379,500	\$434,000	+ 14.4%	\$342,725	\$375,000	+ 9.4%
Average Sales Price*	\$385,422	\$465,895	+ 20.9%	\$359,066	\$391,160	+ 8.9%
Percent of Original List Price Received*	100.2%	100.4%	+ 0.2%	96.6%	98.1%	+ 1.6%
Average Market Time	19	27	+ 42.1%	72	36	- 50.0%
Inventory of Homes for Sale at Month End	33	22	- 33.3%	--	--	--

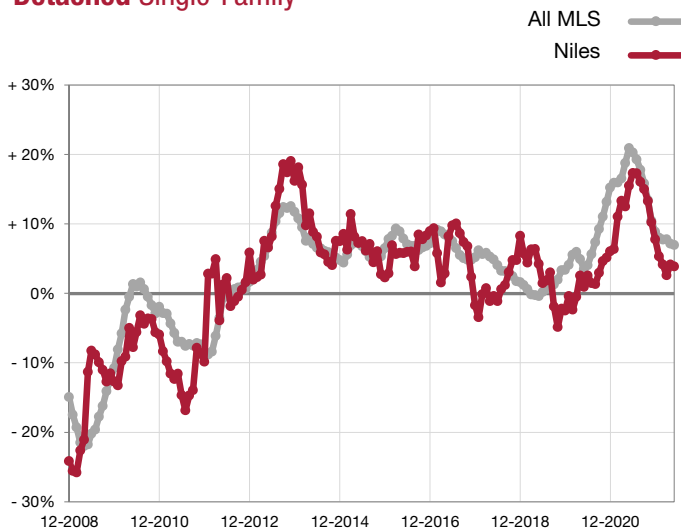
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	28	15	- 46.4%	250	245	- 2.0%
Under Contract (includes Contingent and Pending)	18	15	- 16.7%	177	182	+ 2.8%
Closed Sales	18	21	+ 16.7%	168	183	+ 8.9%
Median Sales Price*	\$222,250	\$235,000	+ 5.7%	\$216,750	\$226,000	+ 4.3%
Average Sales Price*	\$212,106	\$232,652	+ 9.7%	\$205,384	\$214,342	+ 4.4%
Percent of Original List Price Received*	95.0%	97.4%	+ 2.5%	95.2%	96.1%	+ 0.9%
Average Market Time	49	27	- 44.9%	62	49	- 21.0%
Inventory of Homes for Sale at Month End	33	15	- 54.5%	--	--	--

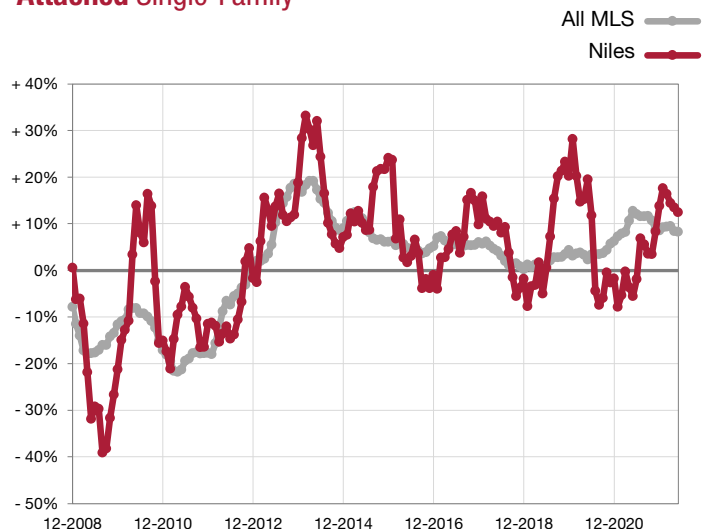
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Northbrook

Local Market Update / May 2022

- 8.3%

- 22.2%

- 33.9%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	77	75	- 2.6%	943	740	- 21.5%
Under Contract (includes Contingent and Pending)	65	44	- 32.3%	640	493	- 23.0%
Closed Sales	55	38	- 30.9%	564	534	- 5.3%
Median Sales Price*	\$535,000	\$680,000	+ 27.1%	\$574,750	\$639,500	+ 11.3%
Average Sales Price*	\$619,176	\$783,403	+ 26.5%	\$657,786	\$729,669	+ 10.9%
Percent of Original List Price Received*	96.8%	99.8%	+ 3.1%	95.0%	97.5%	+ 2.6%
Average Market Time	81	42	- 48.1%	107	60	- 43.9%
Inventory of Homes for Sale at Month End	102	73	- 28.4%	--	--	--

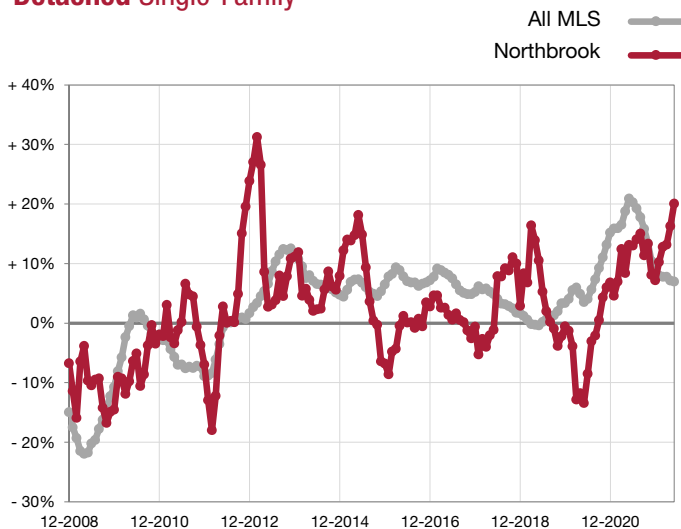
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	55	46	- 16.4%	545	457	- 16.1%
Under Contract (includes Contingent and Pending)	44	34	- 22.7%	384	348	- 9.4%
Closed Sales	44	39	- 11.4%	335	371	+ 10.7%
Median Sales Price*	\$336,250	\$410,000	+ 21.9%	\$315,000	\$340,000	+ 7.9%
Average Sales Price*	\$343,178	\$403,118	+ 17.5%	\$327,733	\$369,567	+ 12.8%
Percent of Original List Price Received*	96.8%	96.7%	- 0.1%	94.6%	97.2%	+ 2.7%
Average Market Time	62	38	- 38.7%	93	58	- 37.6%
Inventory of Homes for Sale at Month End	66	38	- 42.4%	--	--	--

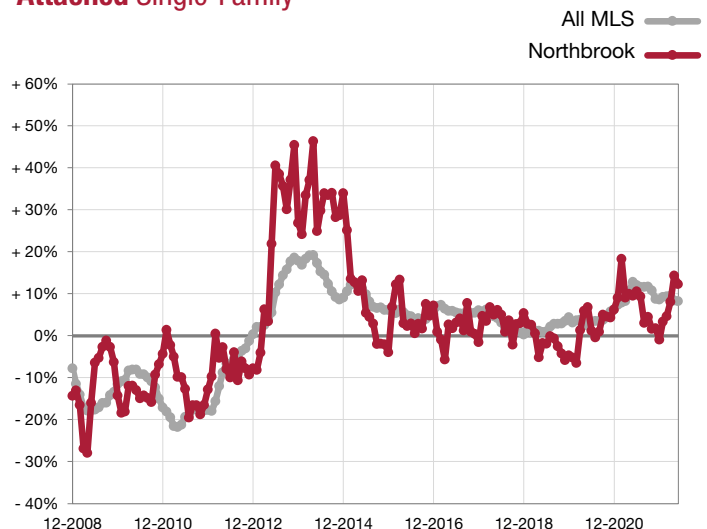
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Northfield

Local Market Update / May 2022

- 13.0%

- 41.2%

- 50.0%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	16	18	+ 12.5%	192	138	- 28.1%
Under Contract (includes Contingent and Pending)	15	12	- 20.0%	129	93	- 27.9%
Closed Sales	10	7	- 30.0%	111	108	- 2.7%
Median Sales Price*	\$819,500	\$776,000	- 5.3%	\$750,000	\$892,500	+ 19.0%
Average Sales Price*	\$882,300	\$1,194,214	+ 35.4%	\$853,961	\$1,115,900	+ 30.7%
Percent of Original List Price Received*	96.2%	102.4%	+ 6.4%	94.6%	98.1%	+ 3.7%
Average Market Time	63	135	+ 114.3%	109	74	- 32.1%
Inventory of Homes for Sale at Month End	24	15	- 37.5%	--	--	--

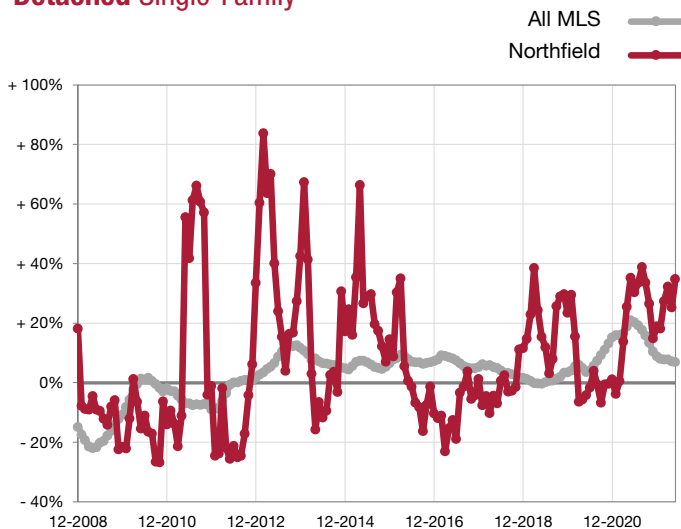
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	7	2	- 71.4%	59	54	- 8.5%
Under Contract (includes Contingent and Pending)	4	3	- 25.0%	49	38	- 22.4%
Closed Sales	7	3	- 57.1%	46	39	- 15.2%
Median Sales Price*	\$250,000	\$189,000	- 24.4%	\$252,500	\$379,000	+ 50.1%
Average Sales Price*	\$346,714	\$241,333	- 30.4%	\$325,830	\$427,872	+ 31.3%
Percent of Original List Price Received*	98.9%	99.2%	+ 0.3%	95.5%	97.5%	+ 2.1%
Average Market Time	52	4	- 92.3%	98	54	- 44.9%
Inventory of Homes for Sale at Month End	6	0	- 100.0%	--	--	--

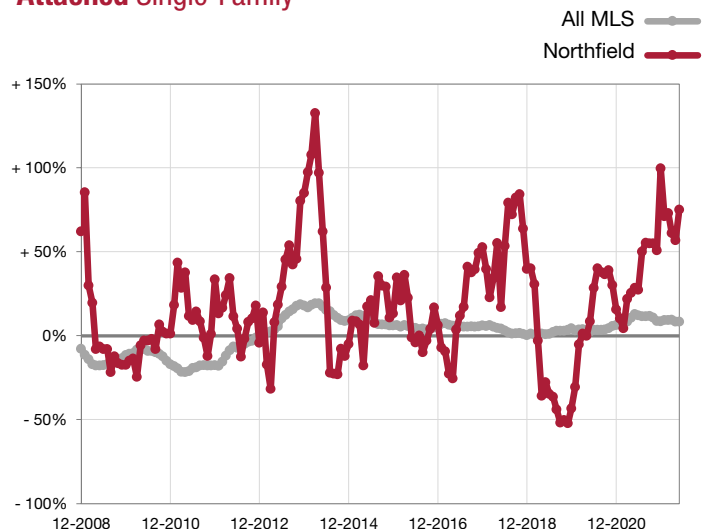
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Skokie

Local Market Update / May 2022

- 16.4%

- 31.8%

- 31.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	76	64	- 15.8%	781	786	+ 0.6%
Under Contract (includes Contingent and Pending)	54	37	- 31.5%	549	507	- 7.7%
Closed Sales	59	37	- 37.3%	511	536	+ 4.9%
Median Sales Price*	\$407,500	\$415,000	+ 1.8%	\$365,000	\$395,000	+ 8.2%
Average Sales Price*	\$422,860	\$436,192	+ 3.2%	\$393,364	\$430,551	+ 9.5%
Percent of Original List Price Received*	98.8%	101.7%	+ 2.9%	97.1%	98.4%	+ 1.3%
Average Market Time	39	27	- 30.8%	63	37	- 41.3%
Inventory of Homes for Sale at Month End	57	52	- 8.8%	--	--	--

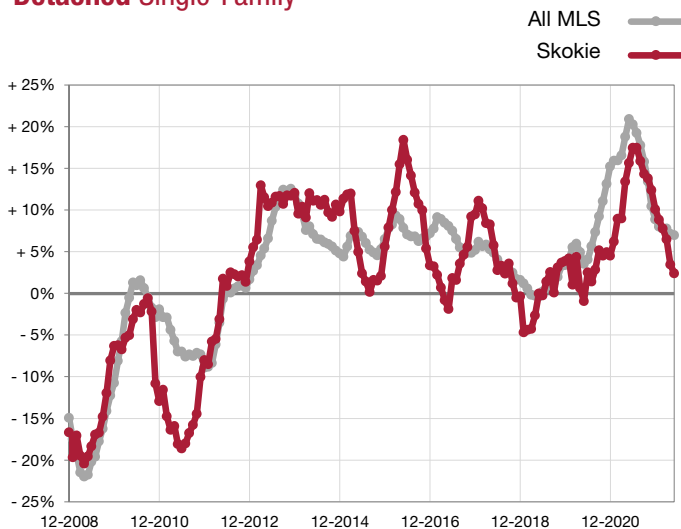
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	52	43	- 17.3%	568	533	- 6.2%
Under Contract (includes Contingent and Pending)	37	30	- 18.9%	332	334	+ 0.6%
Closed Sales	29	23	- 20.7%	308	350	+ 13.6%
Median Sales Price*	\$237,000	\$179,000	- 24.5%	\$205,750	\$219,000	+ 6.4%
Average Sales Price*	\$231,069	\$217,290	- 6.0%	\$216,284	\$235,014	+ 8.7%
Percent of Original List Price Received*	97.3%	98.4%	+ 1.1%	95.7%	96.5%	+ 0.8%
Average Market Time	51	67	+ 31.4%	76	66	- 13.2%
Inventory of Homes for Sale at Month End	74	38	- 48.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



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Wilmette

Local Market Update / May 2022

- 11.7%

- 12.9%

- 43.3%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	75	68	- 9.3%	732	537	- 26.6%
Under Contract (includes Contingent and Pending)	49	40	- 18.4%	545	392	- 28.1%
Closed Sales	44	38	- 13.6%	494	437	- 11.5%
Median Sales Price*	\$880,000	\$905,000	+ 2.8%	\$835,000	\$851,000	+ 1.9%
Average Sales Price*	\$1,027,152	\$1,200,871	+ 16.9%	\$938,753	\$982,788	+ 4.7%
Percent of Original List Price Received*	96.6%	103.3%	+ 6.9%	95.4%	99.3%	+ 4.1%
Average Market Time	77	30	- 61.0%	73	39	- 46.6%
Inventory of Homes for Sale at Month End	69	45	- 34.8%	--	--	--

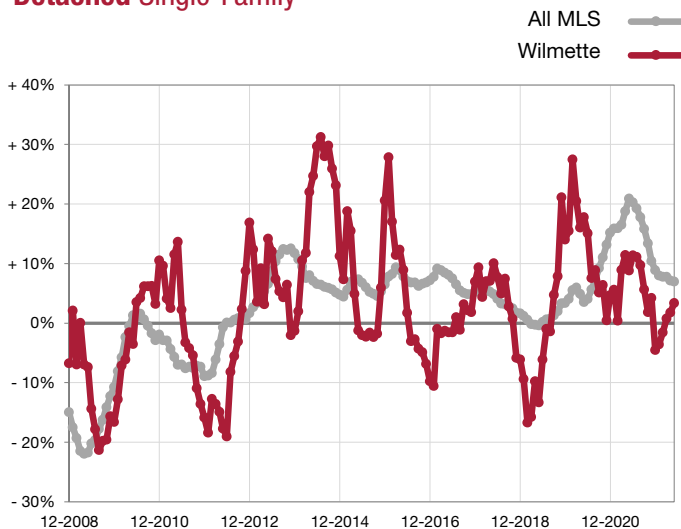
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	19	15	- 21.1%	204	144	- 29.4%
Under Contract (includes Contingent and Pending)	16	7	- 56.3%	148	116	- 21.6%
Closed Sales	18	16	- 11.1%	132	131	- 0.8%
Median Sales Price*	\$321,500	\$370,500	+ 15.2%	\$374,000	\$350,000	- 6.4%
Average Sales Price*	\$451,750	\$409,906	- 9.3%	\$403,421	\$388,687	- 3.7%
Percent of Original List Price Received*	96.5%	97.9%	+ 1.5%	94.0%	96.4%	+ 2.6%
Average Market Time	78	49	- 37.2%	108	73	- 32.4%
Inventory of Homes for Sale at Month End	28	10	- 64.3%	--	--	--

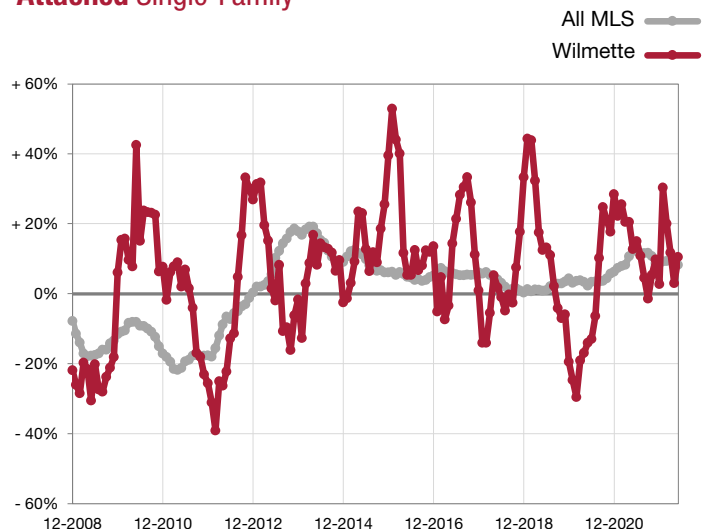
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Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



Winnetka

Local Market Update / May 2022

- 24.5%

0.0%

- 54.4%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	47	35	- 25.5%	541	360	- 33.5%
Under Contract (includes Contingent and Pending)	42	31	- 26.2%	396	287	- 27.5%
Closed Sales	33	33	0.0%	346	324	- 6.4%
Median Sales Price*	\$1,165,000	\$1,352,000	+ 16.1%	\$1,150,500	\$1,402,500	+ 21.9%
Average Sales Price*	\$1,459,376	\$1,573,197	+ 7.8%	\$1,415,552	\$1,714,522	+ 21.1%
Percent of Original List Price Received*	95.9%	106.7%	+ 11.3%	95.5%	99.7%	+ 4.4%
Average Market Time	47	21	- 55.3%	110	51	- 53.6%
Inventory of Homes for Sale at Month End	62	28	- 54.8%	--	--	--

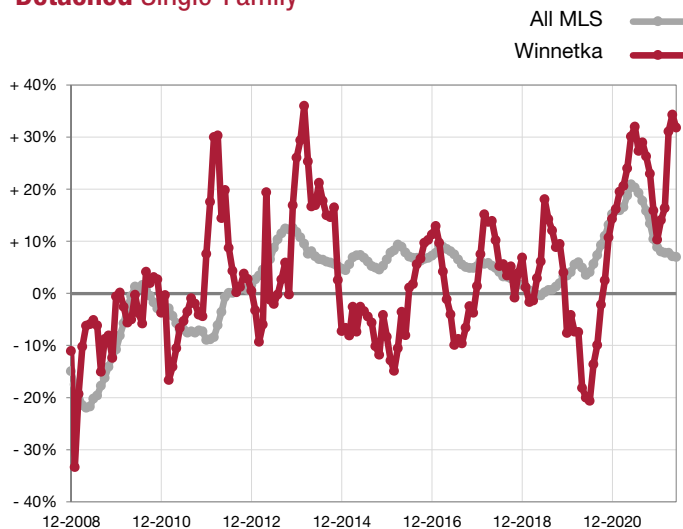
Attached Single-Family

	May			Trailing 12 Months		
	5-2021	5-2022	+ / -	5-2021	5-2022	+ / -
New Listings	6	5	- 16.7%	55	38	- 30.9%
Under Contract (includes Contingent and Pending)	7	3	- 57.1%	41	34	- 17.1%
Closed Sales	4	4	0.0%	32	40	+ 25.0%
Median Sales Price*	\$438,750	\$497,500	+ 13.4%	\$346,150	\$454,500	+ 31.3%
Average Sales Price*	\$421,125	\$496,250	+ 17.8%	\$410,214	\$451,877	+ 10.2%
Percent of Original List Price Received*	98.8%	99.4%	+ 0.6%	93.6%	95.9%	+ 2.5%
Average Market Time	10	32	+ 220.0%	129	53	- 58.9%
Inventory of Homes for Sale at Month End	6	3	- 50.0%	--	--	--

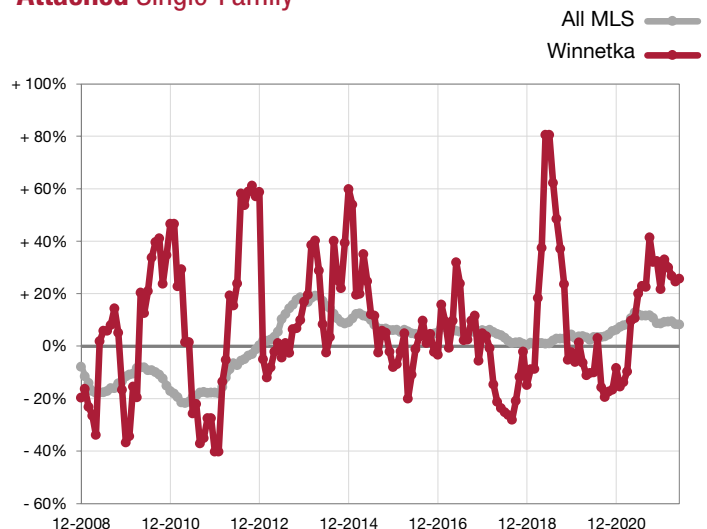
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY