

# N/NW SUBURBS

## NEIGHBORHOOD MARKET REPORT

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Insight, trends and outlook on your local real estate market

UPDATED APRIL 16, 2022



# Algonquin

Local Market Update / March 2022

**- 23.9%**

Change in  
New Listings  
All Properties

**- 43.1%**

Change in  
Closed Sales  
All Properties

**- 42.9%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	72	55	- 23.6%	596	610	+ 2.3%
Under Contract (includes Contingent and Pending)	52	43	- 17.3%	534	520	- 2.6%
Closed Sales	37	26	- 29.7%	520	525	+ 1.0%
Median Sales Price*	\$312,500	<b>\$341,000</b>	+ 9.1%	\$305,000	<b>\$350,000</b>	+ 14.8%
Average Sales Price*	\$322,494	<b>\$363,973</b>	+ 12.9%	\$304,047	<b>\$356,280</b>	+ 17.2%
Percent of Original List Price Received*	100.3%	<b>100.6%</b>	+ 0.3%	97.5%	<b>100.8%</b>	+ 3.4%
Average Market Time	41	32	- 22.0%	66	23	- 65.2%
Inventory of Homes for Sale at Month End	41	25	- 39.0%	--	--	--

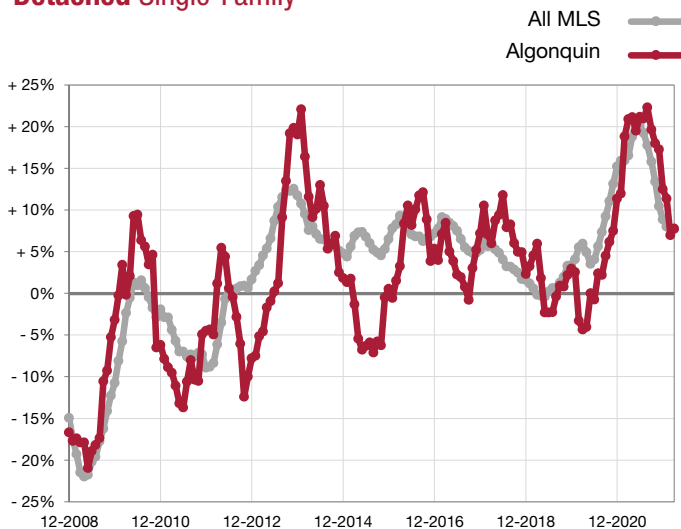
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	20	15	- 25.0%	220	204	- 7.3%
Under Contract (includes Contingent and Pending)	22	14	- 36.4%	181	180	- 0.6%
Closed Sales	21	7	- 66.7%	176	185	+ 5.1%
Median Sales Price*	\$199,000	<b>\$245,000</b>	+ 23.1%	\$190,350	<b>\$217,000</b>	+ 14.0%
Average Sales Price*	\$201,900	<b>\$249,429</b>	+ 23.5%	\$195,279	<b>\$221,782</b>	+ 13.6%
Percent of Original List Price Received*	98.7%	<b>101.0%</b>	+ 2.3%	97.5%	<b>100.7%</b>	+ 3.3%
Average Market Time	60	20	- 66.7%	44	17	- 61.4%
Inventory of Homes for Sale at Month End	8	3	- 62.5%	--	--	--

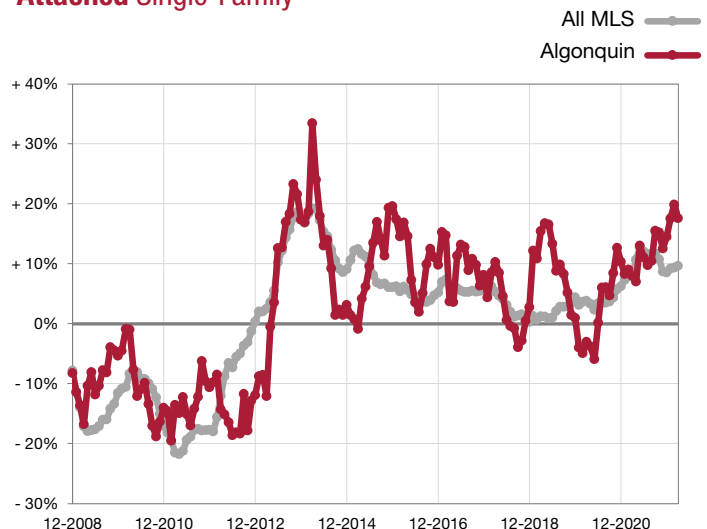
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



# Antioch

Local Market Update / March 2022

**0.0%**

**- 20.0%**

**- 11.1%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	40	39	- 2.5%	606	612	+ 1.0%
Under Contract (includes Contingent and Pending)	44	25	- 43.2%	531	432	- 18.6%
Closed Sales	44	35	- 20.5%	505	468	- 7.3%
Median Sales Price*	\$255,750	<b>\$240,000</b>	- 6.2%	\$239,900	<b>\$275,750</b>	+ 14.9%
Average Sales Price*	\$254,251	<b>\$276,114</b>	+ 8.6%	\$255,728	<b>\$293,406</b>	+ 14.7%
Percent of Original List Price Received*	99.6%	<b>99.2%</b>	- 0.4%	96.4%	<b>98.8%</b>	+ 2.5%
Average Market Time	78	62	- 20.5%	83	37	- 55.4%
Inventory of Homes for Sale at Month End	34	32	- 5.9%	--	--	--

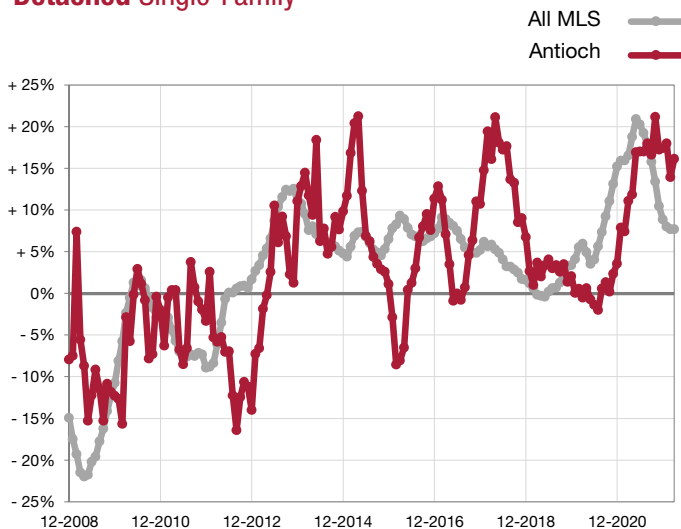
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	3	4	+ 33.3%	36	43	+ 19.4%
Under Contract (includes Contingent and Pending)	1	5	+ 400.0%	28	38	+ 35.7%
Closed Sales	1	1	0.0%	30	35	+ 16.7%
Median Sales Price*	\$98,000	<b>\$205,000</b>	+ 109.2%	\$149,750	<b>\$167,500</b>	+ 11.9%
Average Sales Price*	\$98,000	<b>\$205,000</b>	+ 109.2%	\$162,141	<b>\$184,700</b>	+ 13.9%
Percent of Original List Price Received*	93.3%	<b>102.8%</b>	+ 10.2%	98.2%	<b>99.4%</b>	+ 1.2%
Average Market Time	3	4	+ 33.3%	37	15	- 59.5%
Inventory of Homes for Sale at Month End	2	0	- 100.0%	--	--	--

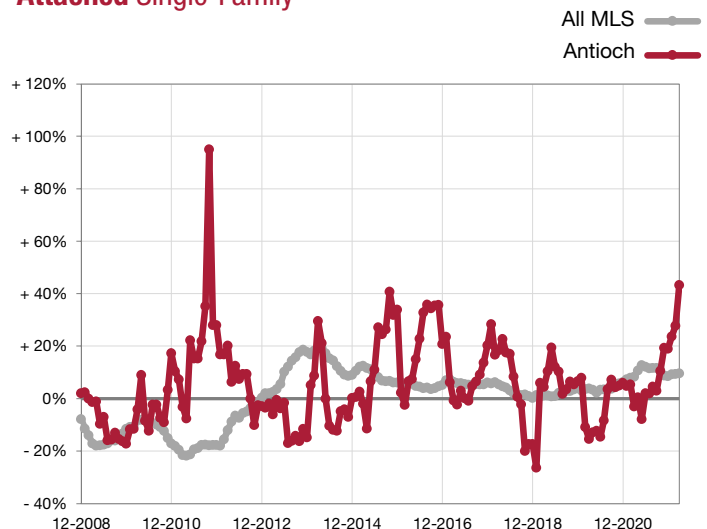
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

# Arlington Heights

Local Market Update / March 2022

**- 33.5%**

Change in  
New Listings  
All Properties

**- 30.7%**

Change in  
Closed Sales  
All Properties

**- 52.8%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	153	81	- 47.1%	1,493	1,386	- 7.2%
Under Contract (includes Contingent and Pending)	132	71	- 46.2%	1,011	951	- 5.9%
Closed Sales	90	58	- 35.6%	946	1,033	+ 9.2%
Median Sales Price*	\$419,750	<b>\$453,500</b>	+ 8.0%	\$386,250	<b>\$429,900</b>	+ 11.3%
Average Sales Price*	\$489,840	<b>\$507,055</b>	+ 3.5%	\$424,675	<b>\$475,727</b>	+ 12.0%
Percent of Original List Price Received*	97.9%	<b>101.4%</b>	+ 3.6%	96.4%	<b>98.7%</b>	+ 2.4%
Average Market Time	61	185	+ 203.3%	75	50	- 33.3%
Inventory of Homes for Sale at Month End	101	46	- 54.5%	--	--	--

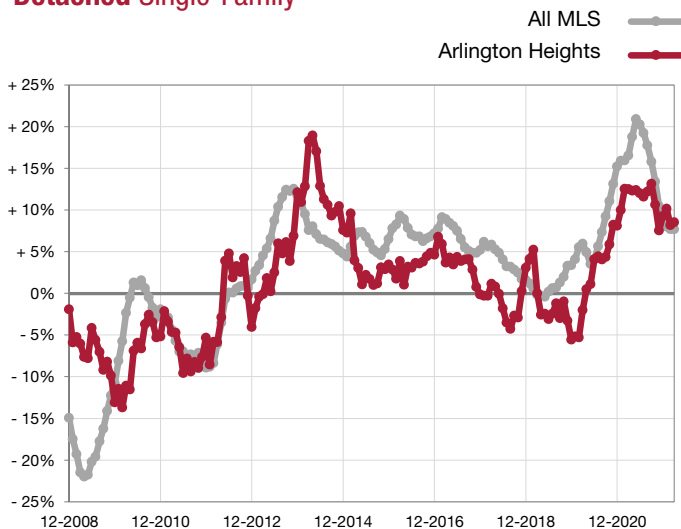
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	74	70	- 5.4%	822	810	- 1.5%
Under Contract (includes Contingent and Pending)	67	59	- 11.9%	541	588	+ 8.7%
Closed Sales	63	48	- 23.8%	503	607	+ 20.7%
Median Sales Price*	\$165,000	<b>\$180,500</b>	+ 9.4%	\$162,500	<b>\$187,000</b>	+ 15.1%
Average Sales Price*	\$203,753	<b>\$221,908</b>	+ 8.9%	\$197,251	<b>\$223,161</b>	+ 13.1%
Percent of Original List Price Received*	95.9%	<b>100.1%</b>	+ 4.4%	95.4%	<b>97.4%</b>	+ 2.1%
Average Market Time	92	44	- 52.2%	74	49	- 33.8%
Inventory of Homes for Sale at Month End	75	37	- 50.7%	--	--	--

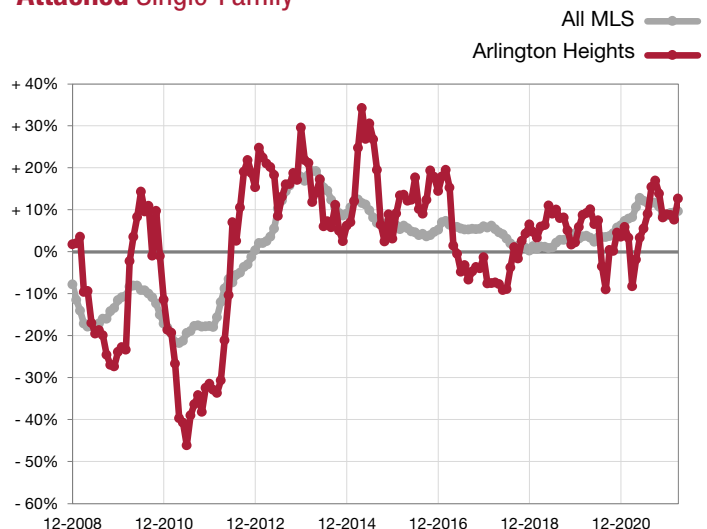
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family





# Barrington

Local Market Update / March 2022

**- 30.9%**

Change in  
New Listings  
All Properties

**- 35.4%**

Change in  
Closed Sales  
All Properties

**- 44.5%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	145	96	- 33.8%	1,411	1,208	- 14.4%
Under Contract (includes Contingent and Pending)	102	72	- 29.4%	960	816	- 15.0%
Closed Sales	75	54	- 28.0%	883	877	- 0.7%
Median Sales Price*	\$575,000	<b>\$643,750</b>	+ 12.0%	\$535,000	<b>\$627,500</b>	+ 17.3%
Average Sales Price*	\$609,799	<b>\$677,436</b>	+ 11.1%	\$584,044	<b>\$706,450</b>	+ 21.0%
Percent of Original List Price Received*	96.8%	<b>98.7%</b>	+ 2.0%	94.2%	<b>96.9%</b>	+ 2.9%
Average Market Time	148	71	- 52.0%	163	80	- 50.9%
Inventory of Homes for Sale at Month End	201	111	- 44.8%	--	--	--

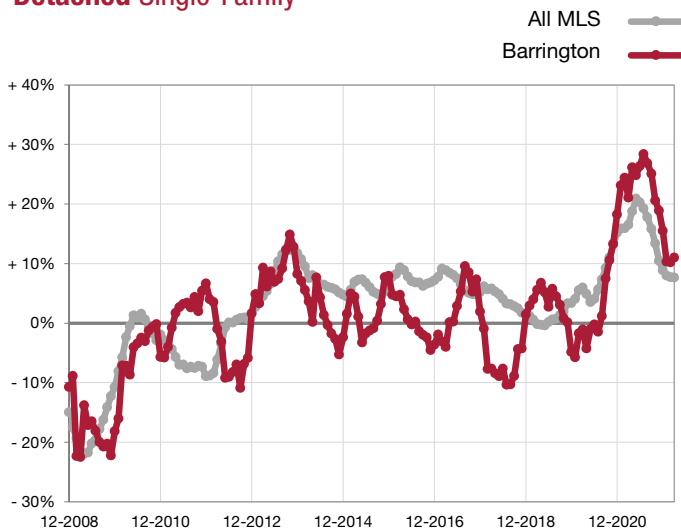
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	20	18	- 10.0%	269	206	- 23.4%
Under Contract (includes Contingent and Pending)	33	13	- 60.6%	188	163	- 13.3%
Closed Sales	21	8	- 61.9%	166	181	+ 9.0%
Median Sales Price*	\$281,500	<b>\$312,500</b>	+ 11.0%	\$283,500	<b>\$285,000</b>	+ 0.5%
Average Sales Price*	\$293,622	<b>\$315,125</b>	+ 7.3%	\$300,418	<b>\$301,813</b>	+ 0.5%
Percent of Original List Price Received*	94.9%	<b>99.3%</b>	+ 4.6%	95.6%	<b>97.5%</b>	+ 2.0%
Average Market Time	137	54	- 60.6%	96	60	- 37.5%
Inventory of Homes for Sale at Month End	17	10	- 41.2%	--	--	--

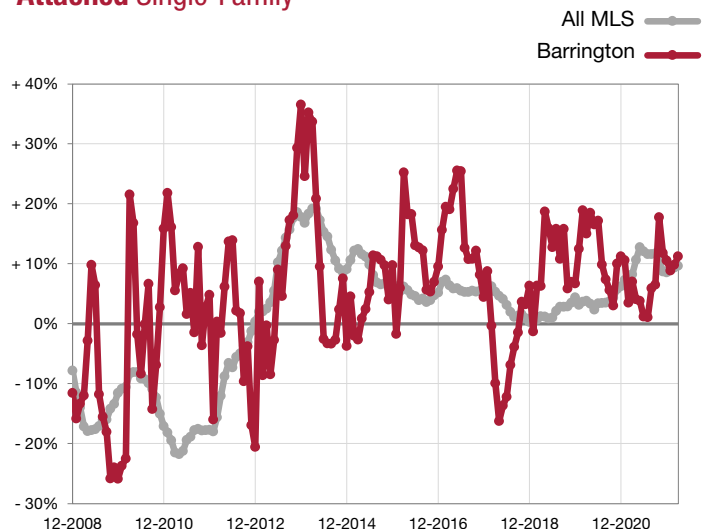
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Buffalo Grove

Local Market Update / March 2022

- 9.6%

- 34.5%

- 44.1%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	63	65	+ 3.2%	635	664	+ 4.6%
Under Contract (includes Contingent and Pending)	55	48	- 12.7%	465	482	+ 3.7%
Closed Sales	44	25	- 43.2%	431	499	+ 15.8%
Median Sales Price*	\$385,000	<b>\$467,000</b>	+ 21.3%	\$365,000	<b>\$418,000</b>	+ 14.5%
Average Sales Price*	\$390,727	<b>\$503,064</b>	+ 28.8%	\$381,186	<b>\$436,947</b>	+ 14.6%
Percent of Original List Price Received*	97.9%	<b>102.0%</b>	+ 4.2%	96.3%	<b>100.1%</b>	+ 3.9%
Average Market Time	71	12	- 83.1%	68	23	- 66.2%
Inventory of Homes for Sale at Month End	37	31	- 16.2%	--	--	--

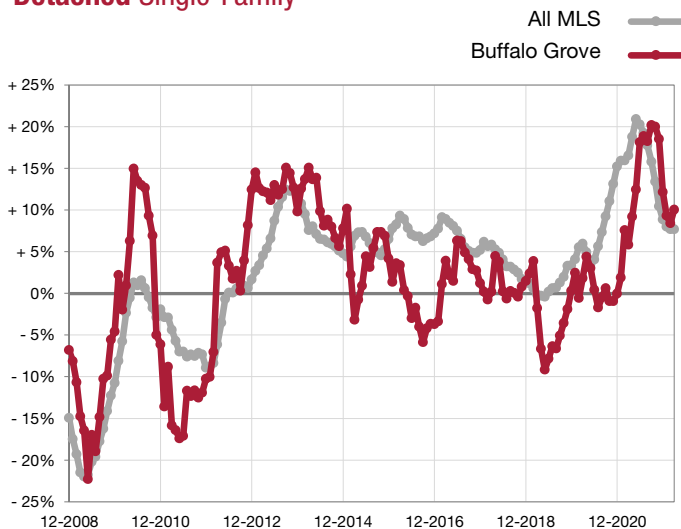
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	73	58	- 20.5%	697	659	- 5.5%
Under Contract (includes Contingent and Pending)	58	52	- 10.3%	420	500	+ 19.0%
Closed Sales	40	30	- 25.0%	382	495	+ 29.6%
Median Sales Price*	\$215,000	<b>\$203,000</b>	- 5.6%	\$212,000	<b>\$215,000</b>	+ 1.4%
Average Sales Price*	\$230,855	<b>\$200,460</b>	- 13.2%	\$224,327	<b>\$235,238</b>	+ 4.9%
Percent of Original List Price Received*	95.6%	<b>99.7%</b>	+ 4.3%	95.0%	<b>97.1%</b>	+ 2.2%
Average Market Time	84	76	- 9.5%	76	47	- 38.2%
Inventory of Homes for Sale at Month End	74	31	- 58.1%	--	--	--

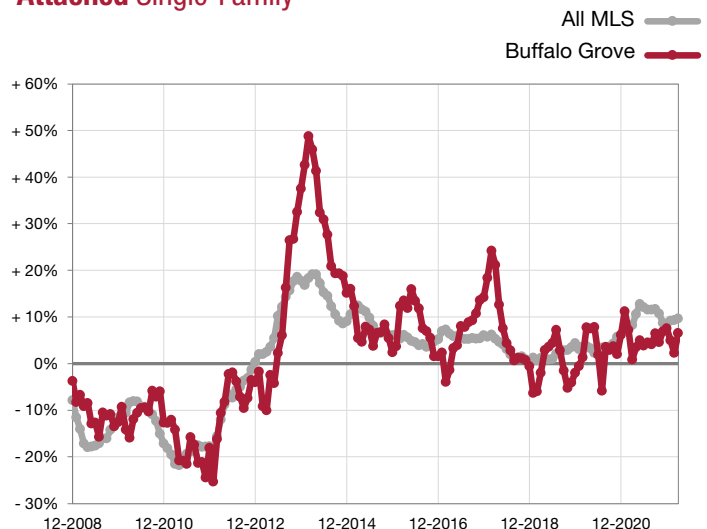
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Cary

Local Market Update / March 2022

**- 13.6%**

**- 11.9%**

**+ 21.4%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	51	26	- 49.0%	460	422	- 8.3%
Under Contract (includes Contingent and Pending)	51	27	- 47.1%	404	336	- 16.8%
Closed Sales	25	16	- 36.0%	390	372	- 4.6%
Median Sales Price*	\$345,000	<b>\$316,000</b>	- 8.4%	\$275,000	<b>\$315,000</b>	+ 14.5%
Average Sales Price*	\$355,704	<b>\$342,900</b>	- 3.6%	\$299,509	<b>\$342,207</b>	+ 14.3%
Percent of Original List Price Received*	99.8%	<b>99.8%</b>	0.0%	97.2%	<b>99.8%</b>	+ 2.7%
Average Market Time	54	64	+ 18.5%	62	24	- 61.3%
Inventory of Homes for Sale at Month End	17	15	- 11.8%	--	--	--

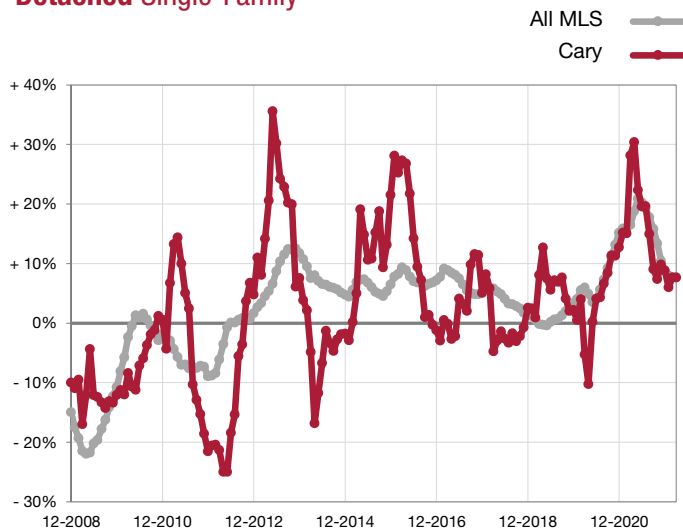
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	15	31	+ 106.7%	166	196	+ 18.1%
Under Contract (includes Contingent and Pending)	13	22	+ 69.2%	136	143	+ 5.1%
Closed Sales	17	21	+ 23.5%	133	142	+ 6.8%
Median Sales Price*	\$175,000	<b>\$278,500</b>	+ 59.1%	\$175,000	<b>\$215,000</b>	+ 22.9%
Average Sales Price*	\$191,101	<b>\$266,969</b>	+ 39.7%	\$190,267	<b>\$225,205</b>	+ 18.4%
Percent of Original List Price Received*	99.6%	<b>100.6%</b>	+ 1.0%	98.0%	<b>100.4%</b>	+ 2.4%
Average Market Time	49	69	+ 40.8%	59	43	- 27.1%
Inventory of Homes for Sale at Month End	11	19	+ 72.7%	--	--	--

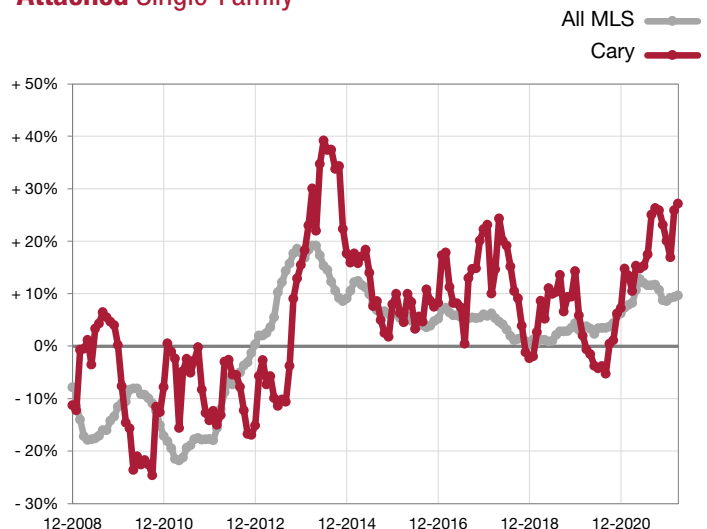
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



# Crystal Lake

Local Market Update / March 2022

**- 22.3%**

Change in  
New Listings  
All Properties

**- 21.0%**

Change in  
Closed Sales  
All Properties

**- 16.2%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	100	79	- 21.0%	1,046	1,052	+ 0.6%
Under Contract (includes Contingent and Pending)	88	67	- 23.9%	919	874	- 4.9%
Closed Sales	69	39	- 43.5%	891	904	+ 1.5%
Median Sales Price*	\$313,500	\$360,000	+ 14.8%	\$280,000	\$323,000	+ 15.4%
Average Sales Price*	\$376,507	\$364,383	- 3.2%	\$304,458	\$340,575	+ 11.9%
Percent of Original List Price Received*	99.1%	100.5%	+ 1.4%	97.5%	100.2%	+ 2.8%
Average Market Time	45	15	- 66.7%	66	27	- 59.1%
Inventory of Homes for Sale at Month End	51	49	- 3.9%	--	--	--

## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	30	22	- 26.7%	252	275	+ 9.1%
Under Contract (includes Contingent and Pending)	27	22	- 18.5%	238	236	- 0.8%
Closed Sales	12	25	+ 108.3%	226	245	+ 8.4%
Median Sales Price*	\$203,000	\$215,000	+ 5.9%	\$179,950	\$207,000	+ 15.0%
Average Sales Price*	\$186,704	\$200,172	+ 7.2%	\$180,828	\$205,422	+ 13.6%
Percent of Original List Price Received*	99.3%	100.8%	+ 1.5%	97.1%	99.9%	+ 2.9%
Average Market Time	29	21	- 27.6%	48	31	- 35.4%
Inventory of Homes for Sale at Month End	17	8	- 52.9%	--	--	--

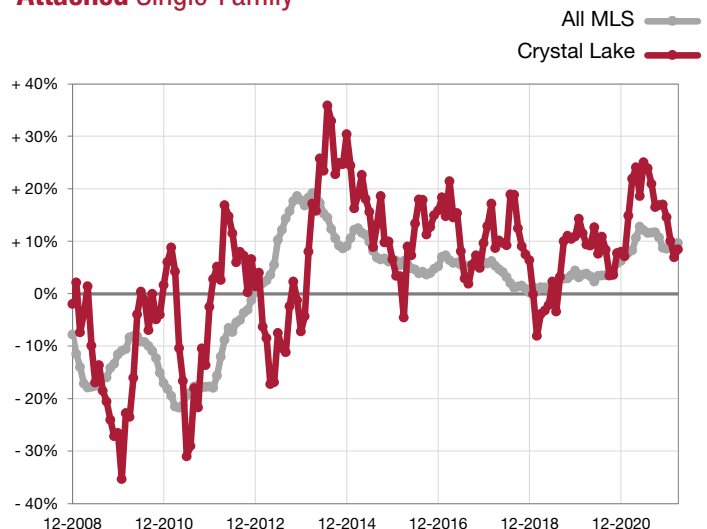
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Des Plaines

Local Market Update / March 2022

**- 23.3%**

**0.0%**

**- 34.2%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	88	63	- 28.4%	856	855	- 0.1%
Under Contract (includes Contingent and Pending)	63	42	- 33.3%	610	576	- 5.6%
Closed Sales	45	41	- 8.9%	598	607	+ 1.5%
Median Sales Price*	\$300,000	<b>\$355,000</b>	+ 18.3%	\$300,000	<b>\$336,000</b>	+ 12.0%
Average Sales Price*	\$325,294	<b>\$351,628</b>	+ 8.1%	\$315,895	<b>\$352,211</b>	+ 11.5%
Percent of Original List Price Received*	98.6%	<b>100.3%</b>	+ 1.7%	96.8%	<b>99.0%</b>	+ 2.3%
Average Market Time	69	50	- 27.5%	77	38	- 50.6%
Inventory of Homes for Sale at Month End	48	43	- 10.4%	--	--	--

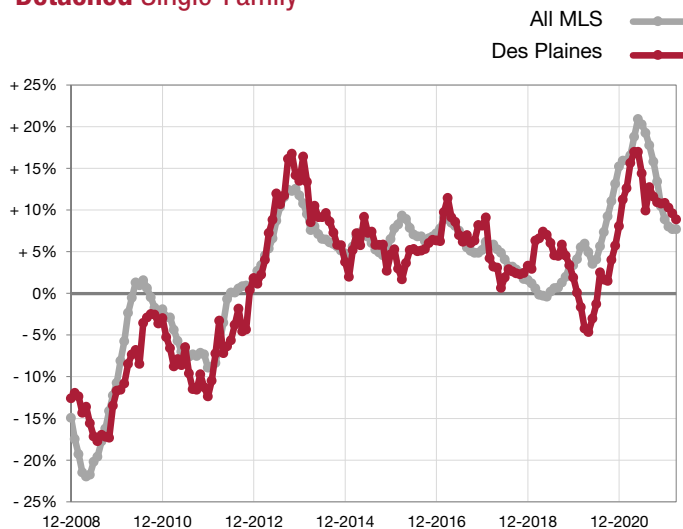
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	105	85	- 19.0%	1,036	1,103	+ 6.5%
Under Contract (includes Contingent and Pending)	69	62	- 10.1%	610	768	+ 25.9%
Closed Sales	67	71	+ 6.0%	578	784	+ 35.6%
Median Sales Price*	\$195,000	<b>\$210,000</b>	+ 7.7%	\$175,000	<b>\$185,000</b>	+ 5.7%
Average Sales Price*	\$196,886	<b>\$209,366</b>	+ 6.3%	\$188,033	<b>\$199,515</b>	+ 6.1%
Percent of Original List Price Received*	96.7%	<b>97.5%</b>	+ 0.8%	95.0%	<b>96.5%</b>	+ 1.6%
Average Market Time	81	70	- 13.6%	60	49	- 18.3%
Inventory of Homes for Sale at Month End	107	59	- 44.9%	--	--	--

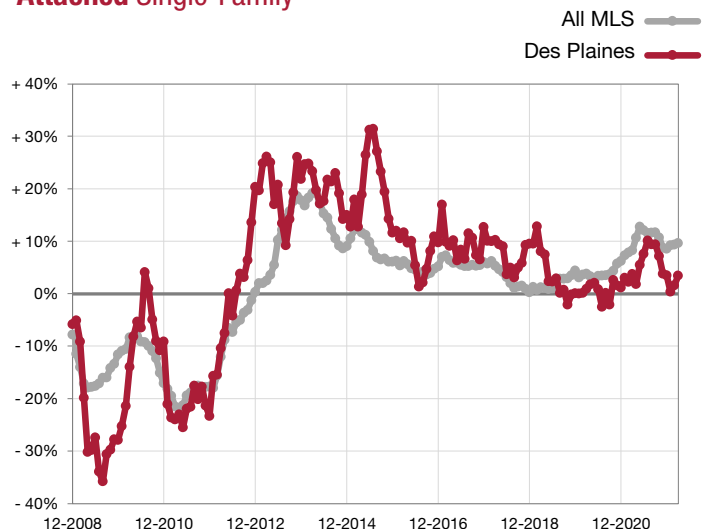
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

# Elk Grove Village

Local Market Update / March 2022

**- 41.0%**

**- 35.6%**

**- 69.0%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	52	29	- 44.2%	439	456	+ 3.9%
Under Contract (includes Contingent and Pending)	38	21	- 44.7%	331	327	- 1.2%
Closed Sales	36	19	- 47.2%	324	345	+ 6.5%
Median Sales Price*	\$302,700	<b>\$347,000</b>	+ 14.6%	\$310,000	<b>\$345,500</b>	+ 11.5%
Average Sales Price*	\$324,915	<b>\$367,395</b>	+ 13.1%	\$321,675	<b>\$360,037</b>	+ 11.9%
Percent of Original List Price Received*	98.6%	<b>98.9%</b>	+ 0.3%	97.3%	<b>98.9%</b>	+ 1.6%
Average Market Time	75	26	- 65.3%	64	31	- 51.6%
Inventory of Homes for Sale at Month End	23	13	- 43.5%	--	--	--

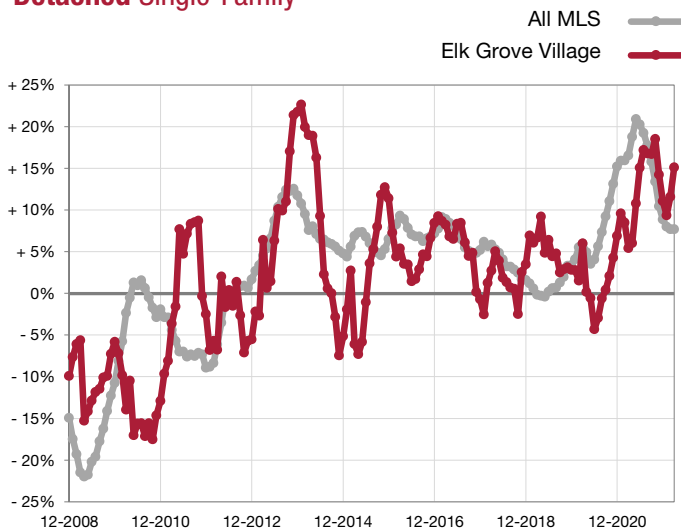
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	26	17	- 34.6%	355	287	- 19.2%
Under Contract (includes Contingent and Pending)	28	19	- 32.1%	243	236	- 2.9%
Closed Sales	23	19	- 17.4%	229	240	+ 4.8%
Median Sales Price*	\$173,040	<b>\$225,000</b>	+ 30.0%	\$181,900	<b>\$198,500</b>	+ 9.1%
Average Sales Price*	\$177,976	<b>\$249,308</b>	+ 40.1%	\$186,312	<b>\$204,501</b>	+ 9.8%
Percent of Original List Price Received*	96.4%	<b>102.6%</b>	+ 6.4%	96.2%	<b>98.1%</b>	+ 2.0%
Average Market Time	71	101	+ 42.3%	63	41	- 34.9%
Inventory of Homes for Sale at Month End	35	5	- 85.7%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Elmwood Park

Local Market Update / March 2022

**+ 14.3%**

**+ 2.9%**

**- 3.2%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	37	41	+ 10.8%	401	438	+ 9.2%
Under Contract (includes Contingent and Pending)	37	20	- 45.9%	294	258	- 12.2%
Closed Sales	16	23	+ 43.8%	272	275	+ 1.1%
Median Sales Price*	\$317,000	<b>\$340,000</b>	+ 7.3%	\$305,000	<b>\$336,000</b>	+ 10.2%
Average Sales Price*	\$332,806	<b>\$370,350</b>	+ 11.3%	\$316,900	<b>\$350,671</b>	+ 10.7%
Percent of Original List Price Received*	97.2%	<b>96.6%</b>	- 0.6%	97.0%	<b>98.3%</b>	+ 1.3%
Average Market Time	94	103	+ 9.6%	71	42	- 40.8%
Inventory of Homes for Sale at Month End	26	38	+ 46.2%	--	--	--

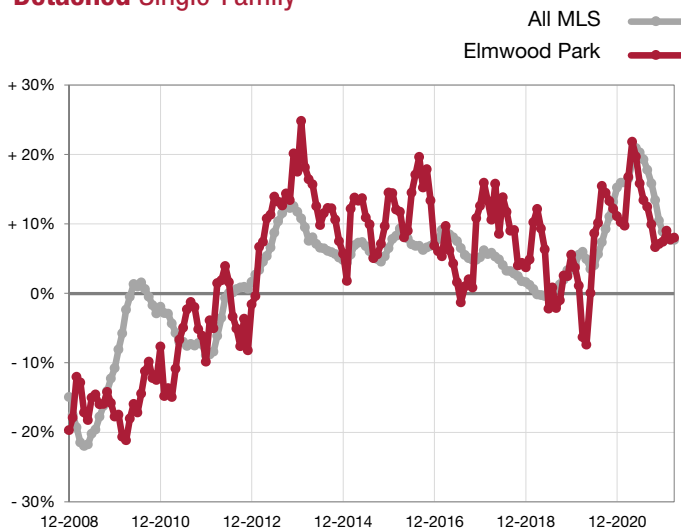
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	26	31	+ 19.2%	239	276	+ 15.5%
Under Contract (includes Contingent and Pending)	14	29	+ 107.1%	125	155	+ 24.0%
Closed Sales	19	13	- 31.6%	121	141	+ 16.5%
Median Sales Price*	\$127,000	<b>\$140,000</b>	+ 10.2%	\$134,000	<b>\$133,000</b>	- 0.7%
Average Sales Price*	\$156,442	<b>\$193,231</b>	+ 23.5%	\$147,113	<b>\$158,250</b>	+ 7.6%
Percent of Original List Price Received*	95.7%	<b>96.9%</b>	+ 1.3%	94.9%	<b>96.1%</b>	+ 1.3%
Average Market Time	97	80	- 17.5%	81	66	- 18.5%
Inventory of Homes for Sale at Month End	36	22	- 38.9%	--	--	--

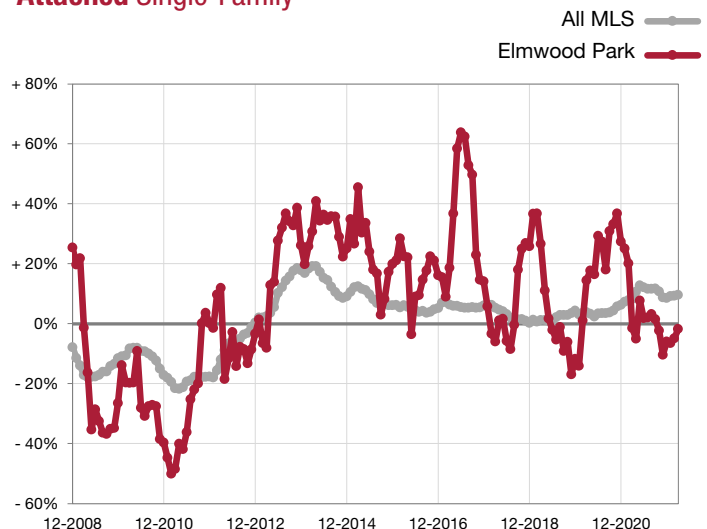
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



# Forest Park

Local Market Update / March 2022

**+ 48.1%**

**+ 17.4%**

**+ 20.0%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	9	17	+ 88.9%	131	177	+ 35.1%
Under Contract (includes Contingent and Pending)	7	12	+ 71.4%	109	110	+ 0.9%
Closed Sales	8	9	+ 12.5%	112	110	- 1.8%
Median Sales Price*	\$278,667	<b>\$440,000</b>	+ 57.9%	\$333,250	<b>\$369,500</b>	+ 10.9%
Average Sales Price*	\$305,148	<b>\$445,756</b>	+ 46.1%	\$346,545	<b>\$378,000</b>	+ 9.1%
Percent of Original List Price Received*	107.3%	<b>100.8%</b>	- 6.1%	97.4%	<b>96.8%</b>	- 0.6%
Average Market Time	47	47	0.0%	74	44	- 40.5%
Inventory of Homes for Sale at Month End	9	11	+ 22.2%	--	--	--

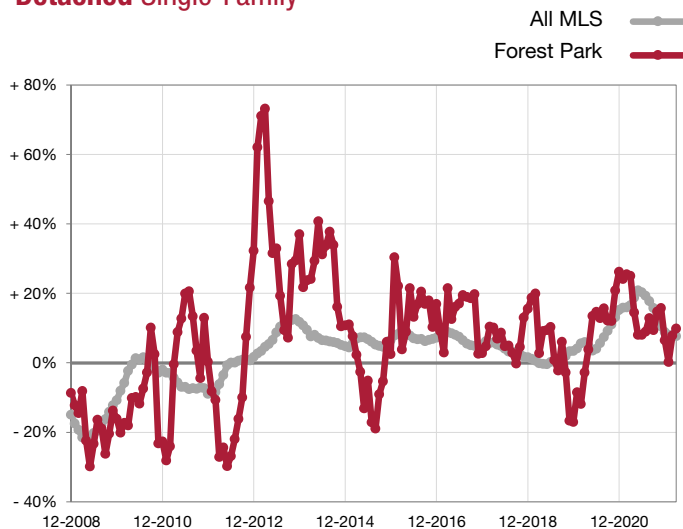
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	18	23	+ 27.8%	197	275	+ 39.6%
Under Contract (includes Contingent and Pending)	16	25	+ 56.3%	151	171	+ 13.2%
Closed Sales	15	18	+ 20.0%	138	168	+ 21.7%
Median Sales Price*	\$210,000	<b>\$168,750</b>	- 19.6%	\$186,625	<b>\$200,000</b>	+ 7.2%
Average Sales Price*	\$220,960	<b>\$235,967</b>	+ 6.8%	\$199,787	<b>\$212,744</b>	+ 6.5%
Percent of Original List Price Received*	97.9%	<b>98.1%</b>	+ 0.2%	96.4%	<b>97.0%</b>	+ 0.6%
Average Market Time	47	58	+ 23.4%	58	53	- 8.6%
Inventory of Homes for Sale at Month End	16	19	+ 18.8%	--	--	--

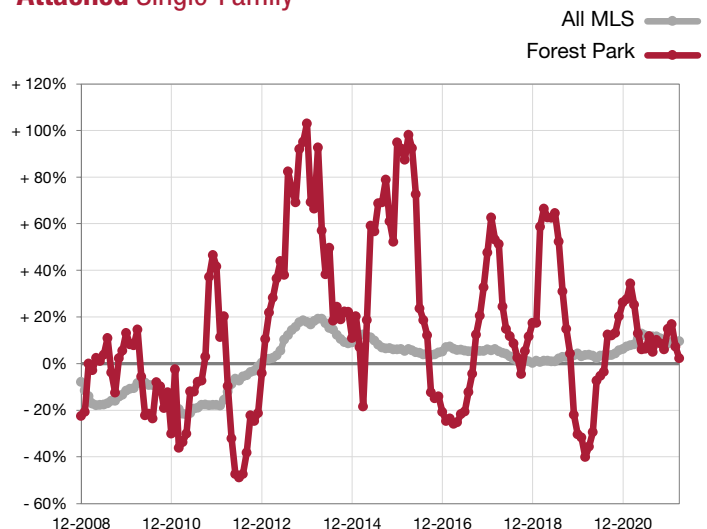
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Grayslake

Local Market Update / March 2022

**- 30.3%**

**- 43.6%**

**- 56.3%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	76	56	- 26.3%	808	680	- 15.8%
Under Contract (includes Contingent and Pending)	66	47	- 28.8%	696	577	- 17.1%
Closed Sales	54	25	- 53.7%	685	608	- 11.2%
Median Sales Price*	\$242,500	<b>\$240,000</b>	- 1.0%	\$245,000	<b>\$274,000</b>	+ 11.8%
Average Sales Price*	\$237,864	<b>\$286,412</b>	+ 20.4%	\$250,190	<b>\$286,130</b>	+ 14.4%
Percent of Original List Price Received*	98.7%	<b>97.2%</b>	- 1.5%	96.4%	<b>99.7%</b>	+ 3.4%
Average Market Time	46	36	- 21.7%	74	32	- 56.8%
Inventory of Homes for Sale at Month End	54	23	- 57.4%	--	--	--

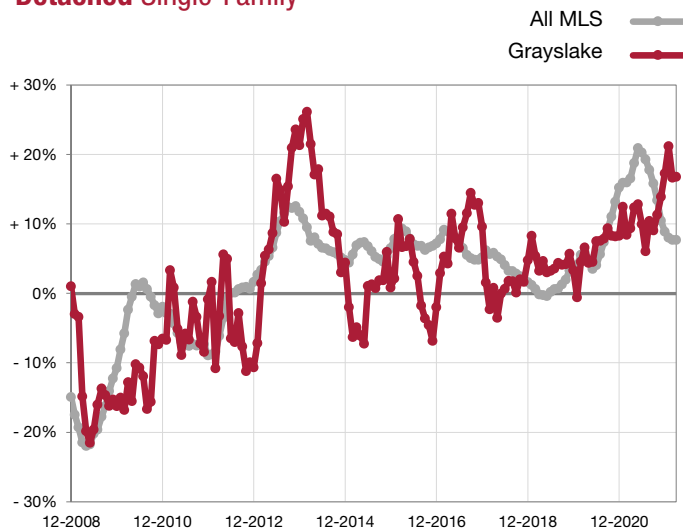
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	33	20	- 39.4%	322	294	- 8.7%
Under Contract (includes Contingent and Pending)	33	17	- 48.5%	265	249	- 6.0%
Closed Sales	24	19	- 20.8%	255	265	+ 3.9%
Median Sales Price*	\$183,250	<b>\$205,000</b>	+ 11.9%	\$165,000	<b>\$195,000</b>	+ 18.2%
Average Sales Price*	\$192,633	<b>\$203,071</b>	+ 5.4%	\$172,114	<b>\$202,503</b>	+ 17.7%
Percent of Original List Price Received*	100.4%	<b>100.0%</b>	- 0.4%	96.9%	<b>99.1%</b>	+ 2.3%
Average Market Time	33	35	+ 6.1%	56	30	- 46.4%
Inventory of Homes for Sale at Month End	17	8	- 52.9%	--	--	--

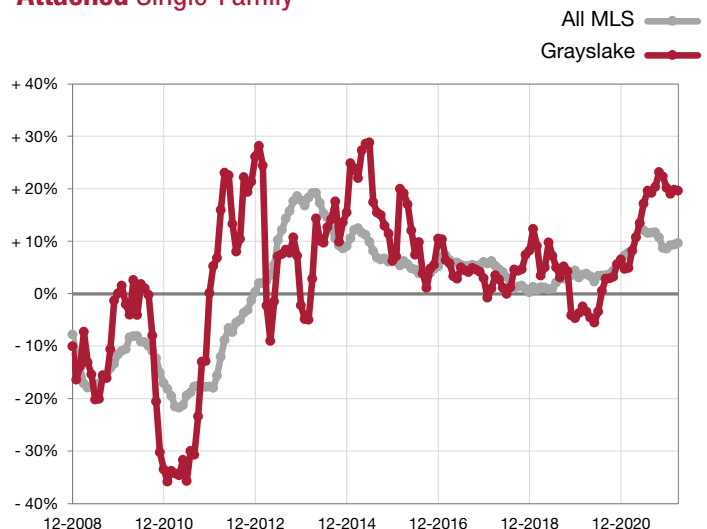
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Gurnee

Local Market Update / March 2022

**- 19.8%**

**- 17.5%**

**- 26.3%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	70	47	- 32.9%	689	706	+ 2.5%
Under Contract (includes Contingent and Pending)	53	38	- 28.3%	544	536	- 1.5%
Closed Sales	38	28	- 26.3%	521	556	+ 6.7%
Median Sales Price*	\$342,495	<b>\$334,950</b>	- 2.2%	\$305,000	<b>\$340,000</b>	+ 11.5%
Average Sales Price*	\$345,961	<b>\$330,129</b>	- 4.6%	\$316,227	<b>\$349,454</b>	+ 10.5%
Percent of Original List Price Received*	99.2%	<b>102.3%</b>	+ 3.1%	97.3%	<b>100.4%</b>	+ 3.2%
Average Market Time	59	22	- 62.7%	71	25	- 64.8%
Inventory of Homes for Sale at Month End	38	28	- 26.3%	--	--	--

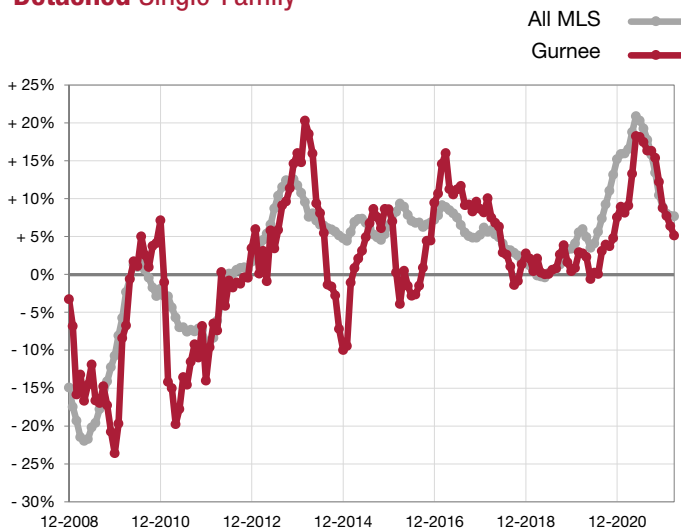
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	21	26	+ 23.8%	266	301	+ 13.2%
Under Contract (includes Contingent and Pending)	19	21	+ 10.5%	205	235	+ 14.6%
Closed Sales	19	19	0.0%	199	229	+ 15.1%
Median Sales Price*	\$175,000	<b>\$202,500</b>	+ 15.7%	\$163,000	<b>\$180,000</b>	+ 10.4%
Average Sales Price*	\$186,411	<b>\$217,616</b>	+ 16.7%	\$165,150	<b>\$189,072</b>	+ 14.5%
Percent of Original List Price Received*	98.7%	<b>100.8%</b>	+ 2.1%	96.9%	<b>98.9%</b>	+ 2.1%
Average Market Time	42	32	- 23.8%	43	37	- 14.0%
Inventory of Homes for Sale at Month End	19	14	- 26.3%	--	--	--

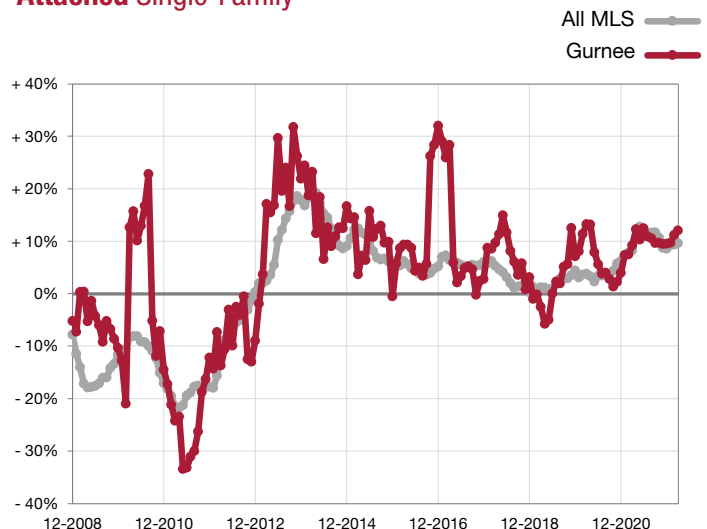
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Hoffman Estates

Local Market Update / March 2022

**- 19.6%**

**+ 6.6%**

**- 37.3%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	68	47	- 30.9%	761	626	- 17.7%
Under Contract (includes Contingent and Pending)	63	38	- 39.7%	600	498	- 17.0%
Closed Sales	42	35	- 16.7%	571	535	- 6.3%
Median Sales Price*	\$323,500	<b>\$395,000</b>	+ 22.1%	\$322,500	<b>\$355,000</b>	+ 10.1%
Average Sales Price*	\$333,388	<b>\$396,674</b>	+ 19.0%	\$330,161	<b>\$370,450</b>	+ 12.2%
Percent of Original List Price Received*	99.3%	<b>102.9%</b>	+ 3.6%	97.5%	<b>99.5%</b>	+ 2.1%
Average Market Time	25	27	+ 8.0%	65	29	- 55.4%
Inventory of Homes for Sale at Month End	31	19	- 38.7%	--	--	--

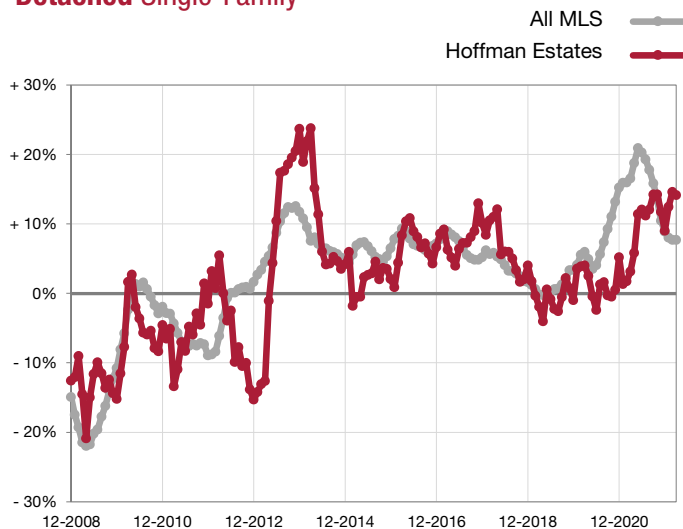
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	39	39	0.0%	386	462	+ 19.7%
Under Contract (includes Contingent and Pending)	27	31	+ 14.8%	293	357	+ 21.8%
Closed Sales	19	30	+ 57.9%	283	360	+ 27.2%
Median Sales Price*	\$165,000	<b>\$167,500</b>	+ 1.5%	\$179,900	<b>\$179,000</b>	- 0.5%
Average Sales Price*	\$182,263	<b>\$195,687</b>	+ 7.4%	\$184,270	<b>\$196,759</b>	+ 6.8%
Percent of Original List Price Received*	97.7%	<b>99.0%</b>	+ 1.3%	96.0%	<b>98.4%</b>	+ 2.5%
Average Market Time	44	24	- 45.5%	48	31	- 35.4%
Inventory of Homes for Sale at Month End	28	18	- 35.7%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



# Lake In The Hills

Local Market Update / March 2022

**+ 11.1%**

**- 17.6%**

**+ 3.8%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	46	50	+ 8.7%	488	452	- 7.4%
Under Contract (includes Contingent and Pending)	39	41	+ 5.1%	410	380	- 7.3%
Closed Sales	34	28	- 17.6%	413	380	- 8.0%
Median Sales Price*	\$281,250	<b>\$318,500</b>	+ 13.2%	\$268,900	<b>\$306,500</b>	+ 14.0%
Average Sales Price*	\$290,444	<b>\$343,247</b>	+ 18.2%	\$276,771	<b>\$315,693</b>	+ 14.1%
Percent of Original List Price Received*	101.0%	<b>101.6%</b>	+ 0.6%	98.8%	<b>101.8%</b>	+ 3.0%
Average Market Time	22	21	- 4.5%	40	21	- 47.5%
Inventory of Homes for Sale at Month End	20	16	- 20.0%	--	--	--

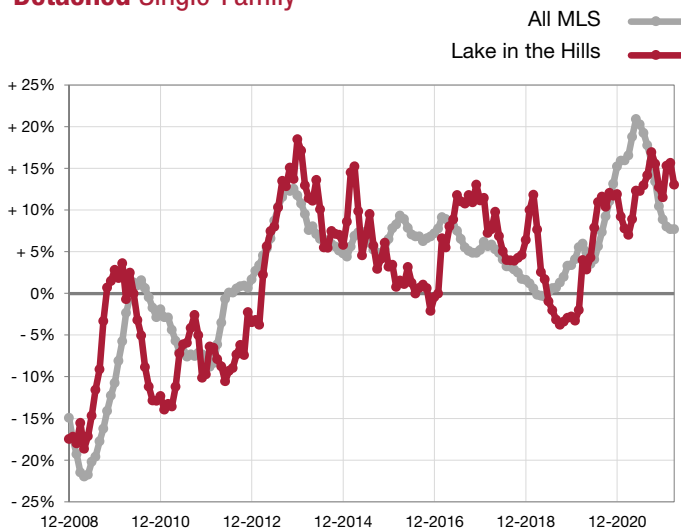
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	17	20	+ 17.6%	229	242	+ 5.7%
Under Contract (includes Contingent and Pending)	16	14	- 12.5%	185	208	+ 12.4%
Closed Sales	17	14	- 17.6%	182	213	+ 17.0%
Median Sales Price*	\$189,000	<b>\$203,500</b>	+ 7.7%	\$176,500	<b>\$200,000</b>	+ 13.3%
Average Sales Price*	\$216,576	<b>\$209,871</b>	- 3.1%	\$194,563	<b>\$207,382</b>	+ 6.6%
Percent of Original List Price Received*	100.0%	<b>103.2%</b>	+ 3.2%	98.0%	<b>100.1%</b>	+ 2.1%
Average Market Time	36	16	- 55.6%	61	18	- 70.5%
Inventory of Homes for Sale at Month End	6	11	+ 83.3%	--	--	--

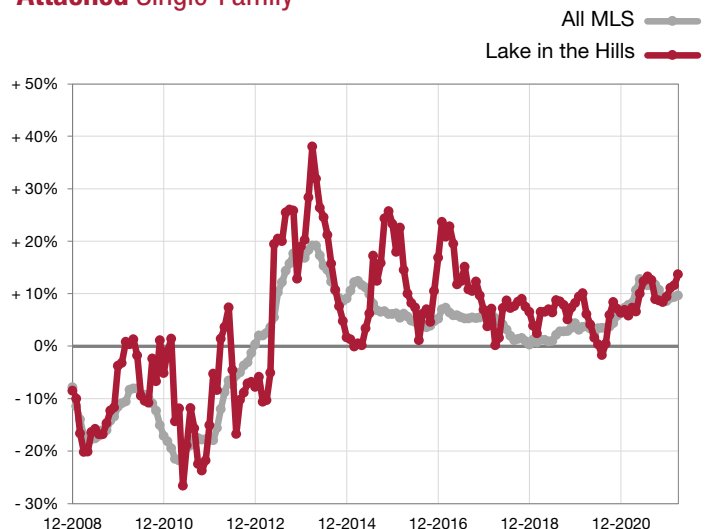
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Lake Villa

Local Market Update / March 2022

**- 11.1%**

Change in  
New Listings  
All Properties

**- 11.1%**

Change in  
Closed Sales  
All Properties

**+ 6.1%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	52	45	- 13.5%	438	480	+ 9.6%
Under Contract (includes Contingent and Pending)	45	32	- 28.9%	383	397	+ 3.7%
Closed Sales	26	24	- 7.7%	349	417	+ 19.5%
Median Sales Price*	\$280,500	<b>\$315,250</b>	+ 12.4%	\$249,900	<b>\$295,000</b>	+ 18.0%
Average Sales Price*	\$297,188	<b>\$318,965</b>	+ 7.3%	\$265,832	<b>\$304,716</b>	+ 14.6%
Percent of Original List Price Received*	100.1%	<b>100.5%</b>	+ 0.4%	97.1%	<b>100.1%</b>	+ 3.1%
Average Market Time	43	39	- 9.3%	66	24	- 63.6%
Inventory of Homes for Sale at Month End	31	35	+ 12.9%	--	--	--

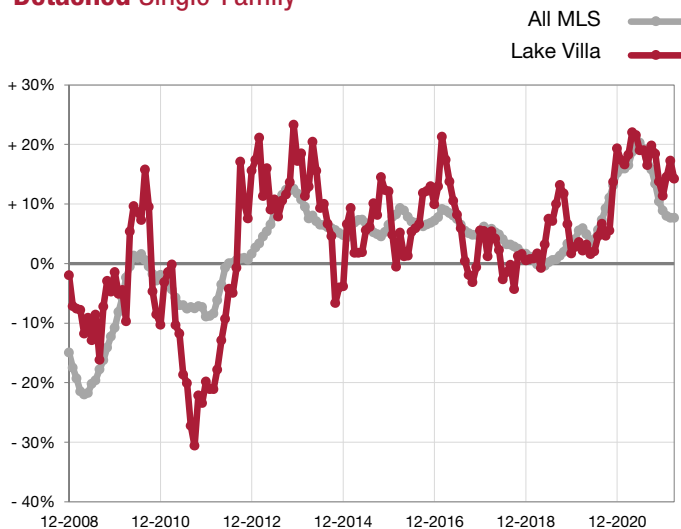
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	2	3	+ 50.0%	19	22	+ 15.8%
Under Contract (includes Contingent and Pending)	1	4	+ 300.0%	15	19	+ 26.7%
Closed Sales	1	0	- 100.0%	13	17	+ 30.8%
Median Sales Price*	\$230,000	<b>\$0</b>	- 100.0%	\$179,000	<b>\$194,900</b>	+ 8.9%
Average Sales Price*	\$230,000	<b>\$0</b>	- 100.0%	\$182,731	<b>\$202,276</b>	+ 10.7%
Percent of Original List Price Received*	102.3%	<b>0.0%</b>	- 100.0%	98.8%	<b>98.7%</b>	- 0.1%
Average Market Time	1	0	- 100.0%	42	42	0.0%
Inventory of Homes for Sale at Month End	2	0	- 100.0%	--	--	--

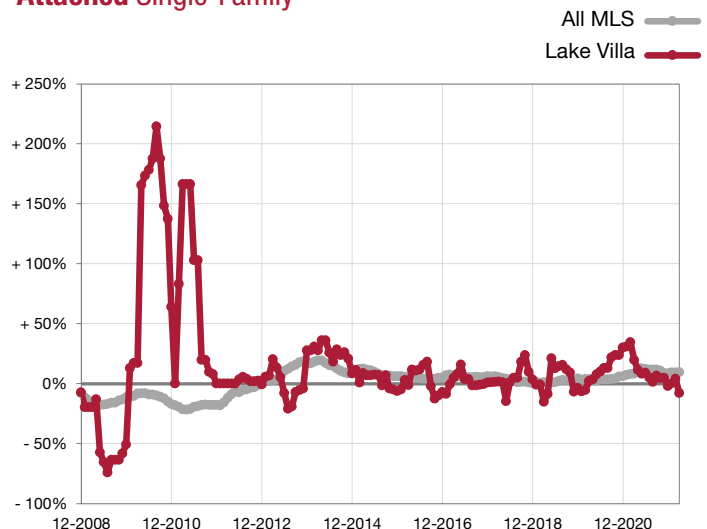
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Lake Zurich

Local Market Update / March 2022

**- 32.8%**

Change in  
New Listings  
All Properties

**- 48.6%**

Change in  
Closed Sales  
All Properties

**- 39.5%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	57	38	- 33.3%	535	486	- 9.2%
Under Contract (includes Contingent and Pending)	40	32	- 20.0%	364	349	- 4.1%
Closed Sales	30	15	- 50.0%	338	359	+ 6.2%
Median Sales Price*	\$366,000	<b>\$399,000</b>	+ 9.0%	\$341,000	<b>\$390,000</b>	+ 14.4%
Average Sales Price*	\$366,307	<b>\$381,167</b>	+ 4.1%	\$355,870	<b>\$402,898</b>	+ 13.2%
Percent of Original List Price Received*	99.4%	<b>101.2%</b>	+ 1.8%	97.0%	<b>99.3%</b>	+ 2.4%
Average Market Time	63	49	- 22.2%	72	36	- 50.0%
Inventory of Homes for Sale at Month End	33	21	- 36.4%	--	--	--

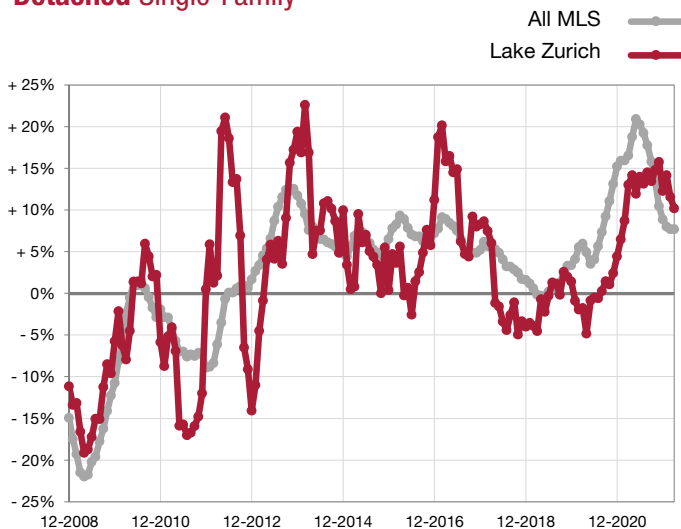
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	10	7	- 30.0%	102	90	- 11.8%
Under Contract (includes Contingent and Pending)	10	7	- 30.0%	76	67	- 11.8%
Closed Sales	7	4	- 42.9%	67	58	- 13.4%
Median Sales Price*	\$230,000	<b>\$300,000</b>	+ 30.4%	\$235,000	<b>\$271,500</b>	+ 15.5%
Average Sales Price*	\$261,507	<b>\$288,625</b>	+ 10.4%	\$256,031	<b>\$288,767</b>	+ 12.8%
Percent of Original List Price Received*	97.1%	<b>101.1%</b>	+ 4.1%	95.8%	<b>98.4%</b>	+ 2.7%
Average Market Time	89	5	- 94.4%	75	21	- 72.0%
Inventory of Homes for Sale at Month End	5	2	- 60.0%	--	--	--

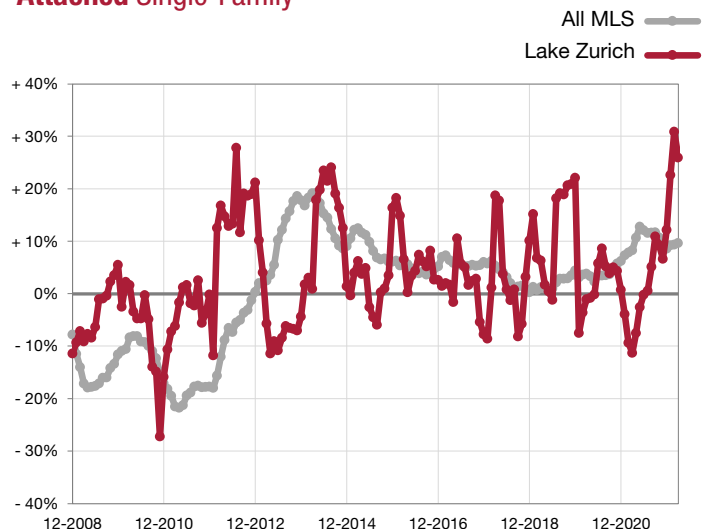
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Libertyville

Local Market Update / March 2022

**- 47.4%**

**- 33.3%**

**- 61.4%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	78	38	- 51.3%	831	683	- 17.8%
Under Contract (includes Contingent and Pending)	69	38	- 44.9%	536	461	- 14.0%
Closed Sales	50	27	- 46.0%	503	512	+ 1.8%
Median Sales Price*	\$441,250	<b>\$544,000</b>	+ 23.3%	\$465,000	<b>\$515,000</b>	+ 10.8%
Average Sales Price*	\$504,476	<b>\$633,669</b>	+ 25.6%	\$519,058	<b>\$576,104</b>	+ 11.0%
Percent of Original List Price Received*	96.9%	<b>98.8%</b>	+ 2.0%	95.4%	<b>97.3%</b>	+ 2.0%
Average Market Time	123	86	- 30.1%	114	58	- 49.1%
Inventory of Homes for Sale at Month End	70	27	- 61.4%	--	--	--

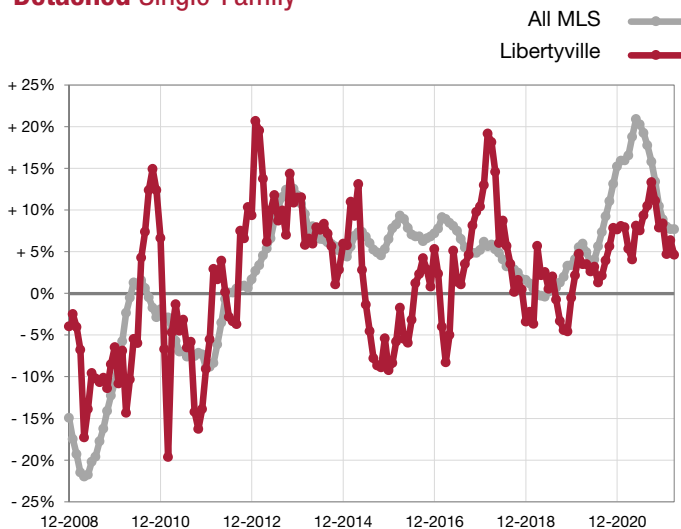
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	19	13	- 31.6%	166	156	- 6.0%
Under Contract (includes Contingent and Pending)	13	11	- 15.4%	110	130	+ 18.2%
Closed Sales	13	15	+ 15.4%	104	139	+ 33.7%
Median Sales Price*	\$290,000	<b>\$291,900</b>	+ 0.7%	\$267,500	<b>\$255,000</b>	- 4.7%
Average Sales Price*	\$288,096	<b>\$303,093</b>	+ 5.2%	\$281,934	<b>\$281,916</b>	- 0.0%
Percent of Original List Price Received*	97.0%	<b>98.7%</b>	+ 1.8%	95.1%	<b>96.2%</b>	+ 1.2%
Average Market Time	101	45	- 55.4%	90	47	- 47.8%
Inventory of Homes for Sale at Month End	13	5	- 61.5%	--	--	--

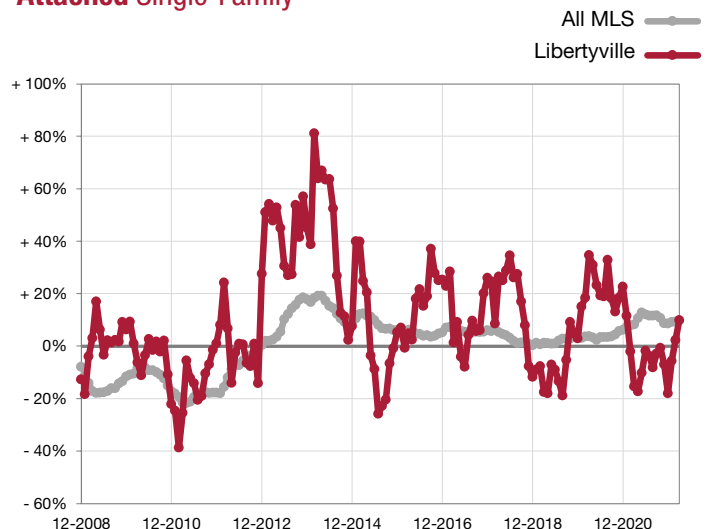
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Lindenhurst

Local Market Update / March 2022

**+ 2.4%**

**- 12.8%**

**- 5.8%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	75	73	- 2.7%	750	789	+ 5.2%
Under Contract (includes Contingent and Pending)	64	59	- 7.8%	650	632	- 2.8%
Closed Sales	44	36	- 18.2%	620	641	+ 3.4%
Median Sales Price*	\$277,250	<b>\$315,000</b>	+ 13.6%	\$248,750	<b>\$290,000</b>	+ 16.6%
Average Sales Price*	\$281,511	<b>\$310,377</b>	+ 10.3%	\$262,949	<b>\$303,716</b>	+ 15.5%
Percent of Original List Price Received*	100.3%	<b>100.4%</b>	+ 0.1%	97.5%	<b>101.6%</b>	+ 4.2%
Average Market Time	49	50	+ 2.0%	60	24	- 60.0%
Inventory of Homes for Sale at Month End	47	44	- 6.4%	--	--	--

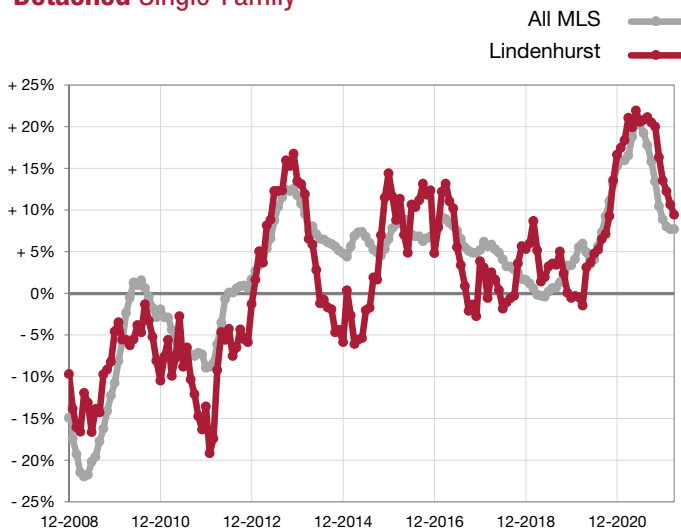
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	7	11	+ 57.1%	94	109	+ 16.0%
Under Contract (includes Contingent and Pending)	7	8	+ 14.3%	74	92	+ 24.3%
Closed Sales	3	5	+ 66.7%	72	93	+ 29.2%
Median Sales Price*	\$183,000	<b>\$240,000</b>	+ 31.1%	\$175,000	<b>\$185,000</b>	+ 5.7%
Average Sales Price*	\$187,000	<b>\$232,944</b>	+ 24.6%	\$169,872	<b>\$190,159</b>	+ 11.9%
Percent of Original List Price Received*	99.3%	<b>102.4%</b>	+ 3.1%	97.5%	<b>99.4%</b>	+ 1.9%
Average Market Time	21	23	+ 9.5%	38	23	- 39.5%
Inventory of Homes for Sale at Month End	5	5	0.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Long Grove

Local Market Update / March 2022

**- 39.9%**

Change in  
New Listings  
All Properties

**- 49.5%**

Change in  
Closed Sales  
All Properties

**- 52.2%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	149	90	- 39.6%	1,432	1,141	- 20.3%
Under Contract (includes Contingent and Pending)	117	83	- 29.1%	926	807	- 12.9%
Closed Sales	86	44	- 48.8%	845	846	+ 0.1%
Median Sales Price*	\$532,500	<b>\$552,500</b>	+ 3.8%	\$469,000	<b>\$530,000</b>	+ 13.0%
Average Sales Price*	\$525,617	<b>\$543,849</b>	+ 3.5%	\$493,122	<b>\$562,993</b>	+ 14.2%
Percent of Original List Price Received*	97.9%	<b>100.6%</b>	+ 2.8%	96.1%	<b>98.7%</b>	+ 2.7%
Average Market Time	116	111	- 4.3%	118	54	- 54.2%
Inventory of Homes for Sale at Month End	120	60	- 50.0%	--	--	--

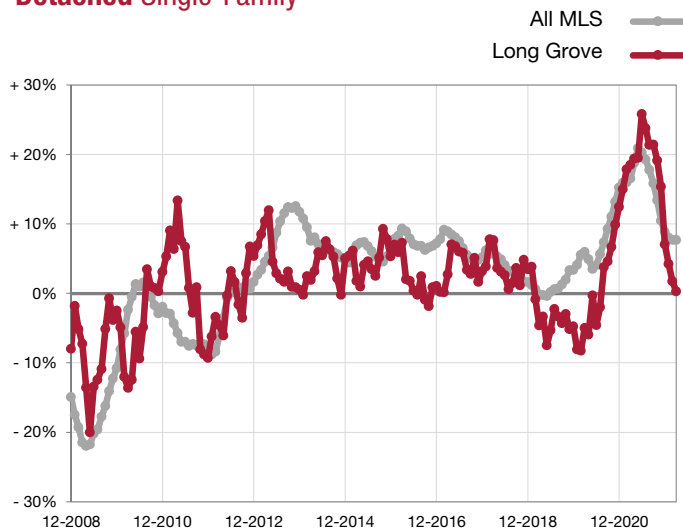
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	14	8	- 42.9%	145	108	- 25.5%
Under Contract (includes Contingent and Pending)	11	8	- 27.3%	108	88	- 18.5%
Closed Sales	11	5	- 54.5%	91	87	- 4.4%
Median Sales Price*	\$300,000	<b>\$300,000</b>	0.0%	\$270,000	<b>\$309,900</b>	+ 14.8%
Average Sales Price*	\$290,640	<b>\$344,748</b>	+ 18.6%	\$284,094	<b>\$337,733</b>	+ 18.9%
Percent of Original List Price Received*	95.8%	<b>103.5%</b>	+ 8.0%	94.5%	<b>99.4%</b>	+ 5.2%
Average Market Time	114	4	- 96.5%	106	37	- 65.1%
Inventory of Homes for Sale at Month End	14	4	- 71.4%	--	--	--

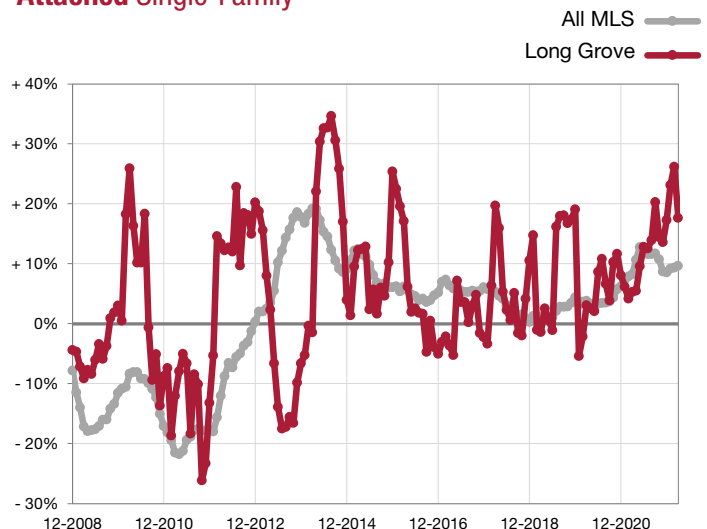
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Mount Prospect

Local Market Update / March 2022

**- 28.8%**

Change in  
New Listings  
All Properties

**- 8.3%**

Change in  
Closed Sales  
All Properties

**- 54.6%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	77	58	- 24.7%	808	767	- 5.1%
Under Contract (includes Contingent and Pending)	54	43	- 20.4%	561	532	- 5.2%
Closed Sales	41	36	- 12.2%	556	550	- 1.1%
Median Sales Price*	\$350,000	<b>\$402,550</b>	+ 15.0%	\$349,000	<b>\$375,000</b>	+ 7.4%
Average Sales Price*	\$369,335	<b>\$406,983</b>	+ 10.2%	\$366,337	<b>\$394,698</b>	+ 7.7%
Percent of Original List Price Received*	97.4%	<b>102.6%</b>	+ 5.3%	96.2%	<b>98.4%</b>	+ 2.3%
Average Market Time	89	24	- 73.0%	70	41	- 41.4%
Inventory of Homes for Sale at Month End	57	32	- 43.9%	--	--	--

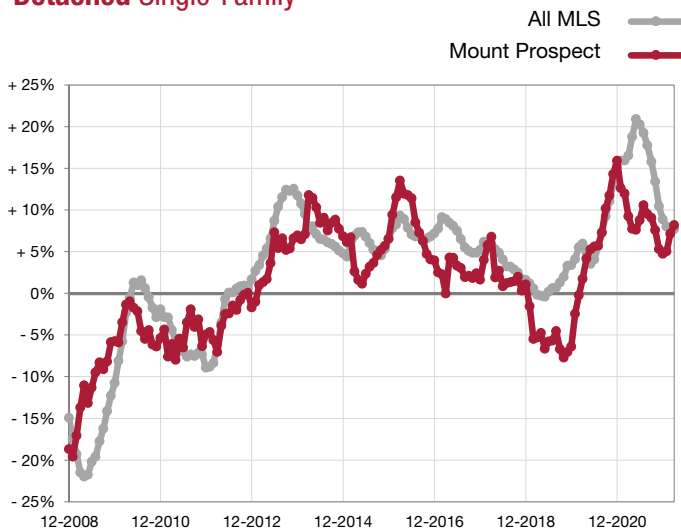
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	48	31	- 35.4%	462	417	- 9.7%
Under Contract (includes Contingent and Pending)	25	27	+ 8.0%	285	309	+ 8.4%
Closed Sales	31	30	- 3.2%	274	303	+ 10.6%
Median Sales Price*	\$175,000	<b>\$208,500</b>	+ 19.1%	\$174,450	<b>\$194,900</b>	+ 11.7%
Average Sales Price*	\$221,544	<b>\$239,150</b>	+ 7.9%	\$190,175	<b>\$211,693</b>	+ 11.3%
Percent of Original List Price Received*	95.8%	<b>96.7%</b>	+ 0.9%	94.7%	<b>96.5%</b>	+ 1.9%
Average Market Time	73	59	- 19.2%	76	59	- 22.4%
Inventory of Homes for Sale at Month End	51	17	- 66.7%	--	--	--

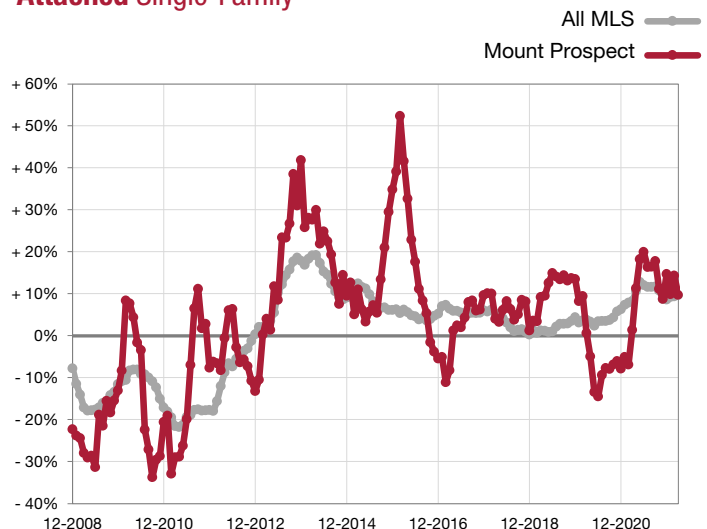
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Mundelein

Local Market Update / March 2022

**- 15.6%**

Change in  
New Listings  
All Properties

**- 2.4%**

Change in  
Closed Sales  
All Properties

**- 34.9%**

Change in  
Inventory of Homes  
All Properties

## December

## Trailing 12 Months

### Detached Single-Family

	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
New Listings	23	15	- 34.8%	632	600	- 5.1%
Under Contract (includes Contingent and Pending)	24	21	- 12.5%	471	501	+ 6.4%
Closed Sales	34	35	+ 2.9%	454	499	+ 9.9%
Median Sales Price*	\$280,375	<b>\$287,500</b>	+ 2.5%	\$290,000	<b>\$320,000</b>	+ 10.3%
Average Sales Price*	\$294,874	<b>\$346,571</b>	+ 17.5%	\$308,961	<b>\$340,470</b>	+ 10.2%
Percent of Original List Price Received*	95.6%	<b>98.5%</b>	+ 3.0%	96.3%	<b>99.6%</b>	+ 3.4%
Average Market Time	55	37	- 32.7%	76	40	- 47.4%
Inventory of Homes for Sale at Month End	51	23	- 54.9%	--	--	--

## December

## Trailing 12 Months

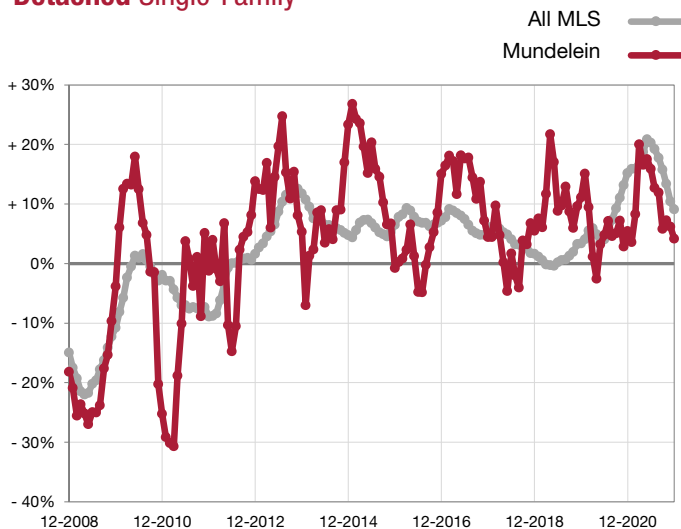
### Attached Single-Family

	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
New Listings	9	12	+ 33.3%	154	229	+ 48.7%
Under Contract (includes Contingent and Pending)	8	18	+ 125.0%	107	179	+ 67.3%
Closed Sales	8	6	- 25.0%	99	163	+ 64.6%
Median Sales Price*	\$218,200	<b>\$205,349</b>	- 5.9%	\$203,000	<b>\$237,000</b>	+ 16.7%
Average Sales Price*	\$186,225	<b>\$191,350</b>	+ 2.8%	\$199,347	<b>\$247,932</b>	+ 24.4%
Percent of Original List Price Received*	98.1%	<b>94.5%</b>	- 3.7%	105.4%	<b>98.7%</b>	- 6.4%
Average Market Time	24	61	+ 154.2%	51	26	- 49.0%
Inventory of Homes for Sale at Month End	12	18	+ 50.0%	--	--	--

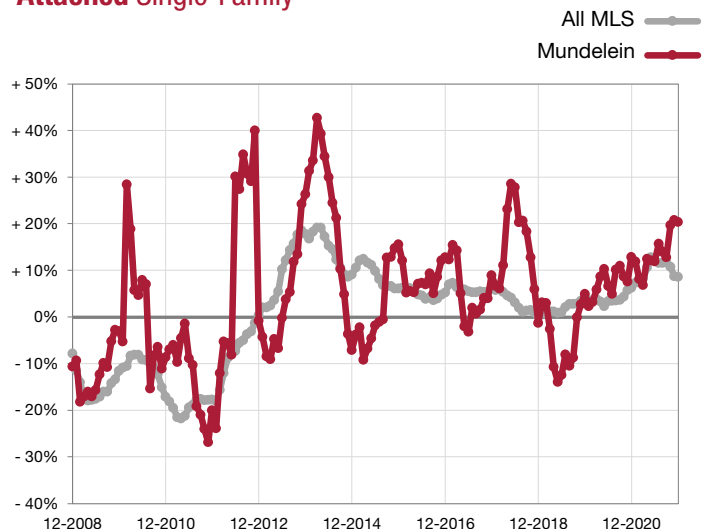
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Palatine

Local Market Update / March 2022

**- 36.1%**

**- 21.6%**

**- 49.2%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## December

## Trailing 12 Months

### Detached Single-Family

	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
New Listings	39	19	- 51.3%	1,116	1,003	- 10.1%
Under Contract (includes Contingent and Pending)	36	30	- 16.7%	653	734	+ 12.4%
Closed Sales	67	48	- 28.4%	630	747	+ 18.6%
Median Sales Price*	\$321,501	<b>\$354,750</b>	+ 10.3%	\$333,500	<b>\$379,990</b>	+ 13.9%
Average Sales Price*	\$360,669	<b>\$385,258</b>	+ 6.8%	\$364,816	<b>\$409,129</b>	+ 12.1%
Percent of Original List Price Received*	96.0%	<b>97.0%</b>	+ 1.0%	95.9%	<b>98.7%</b>	+ 2.9%
Average Market Time	69	58	- 15.9%	101	48	- 52.5%
Inventory of Homes for Sale at Month End	91	57	- 37.4%	--	--	--

## December

## Trailing 12 Months

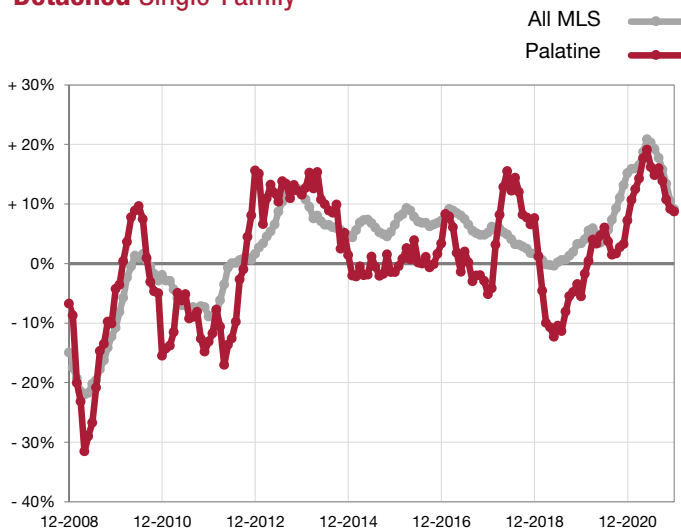
### Attached Single-Family

	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
New Listings	58	43	- 25.9%	1,212	1,249	+ 3.1%
Under Contract (includes Contingent and Pending)	62	42	- 32.3%	723	934	+ 29.2%
Closed Sales	72	61	- 15.3%	689	956	+ 38.8%
Median Sales Price*	\$159,950	<b>\$200,000</b>	+ 25.0%	\$176,000	<b>\$187,750</b>	+ 6.7%
Average Sales Price*	\$187,128	<b>\$222,114</b>	+ 18.7%	\$192,349	<b>\$208,716</b>	+ 8.5%
Percent of Original List Price Received*	94.9%	<b>96.7%</b>	+ 1.9%	95.6%	<b>97.1%</b>	+ 1.6%
Average Market Time	47	54	+ 14.9%	65	55	- 15.4%
Inventory of Homes for Sale at Month End	151	66	- 56.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Park Ridge

Local Market Update / March 2022

- 5.7%

+ 12.7%

- 36.2%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## December

## Trailing 12 Months

### Detached Single-Family

	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
New Listings	29	24	- 17.2%	1,108	1,077	- 2.8%
Under Contract (includes Contingent and Pending)	32	24	- 25.0%	576	581	+ 0.9%
Closed Sales	42	50	+ 19.0%	563	595	+ 5.7%
Median Sales Price*	\$493,000	\$455,000	- 7.7%	\$477,500	\$510,000	+ 6.8%
Average Sales Price*	\$568,560	\$535,624	- 5.8%	\$542,728	\$584,557	+ 7.7%
Percent of Original List Price Received*	95.8%	95.2%	- 0.6%	95.5%	97.3%	+ 1.9%
Average Market Time	65	93	+ 43.1%	83	64	- 22.9%
Inventory of Homes for Sale at Month End	88	57	- 35.2%	--	--	--

## December

## Trailing 12 Months

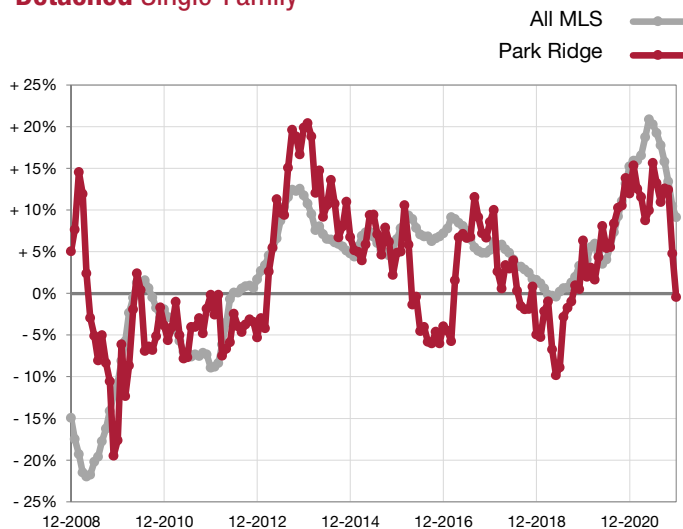
### Attached Single-Family

	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
New Listings	6	9	+ 50.0%	267	290	+ 8.6%
Under Contract (includes Contingent and Pending)	6	9	+ 50.0%	142	176	+ 23.9%
Closed Sales	13	12	- 7.7%	142	178	+ 25.4%
Median Sales Price*	\$260,000	\$202,450	- 22.1%	\$285,000	\$284,000	- 0.4%
Average Sales Price*	\$347,538	\$229,783	- 33.9%	\$320,344	\$316,791	- 1.1%
Percent of Original List Price Received*	93.8%	96.8%	+ 3.2%	95.0%	96.6%	+ 1.7%
Average Market Time	83	56	- 32.5%	82	59	- 28.0%
Inventory of Homes for Sale at Month End	28	17	- 39.3%	--	--	--

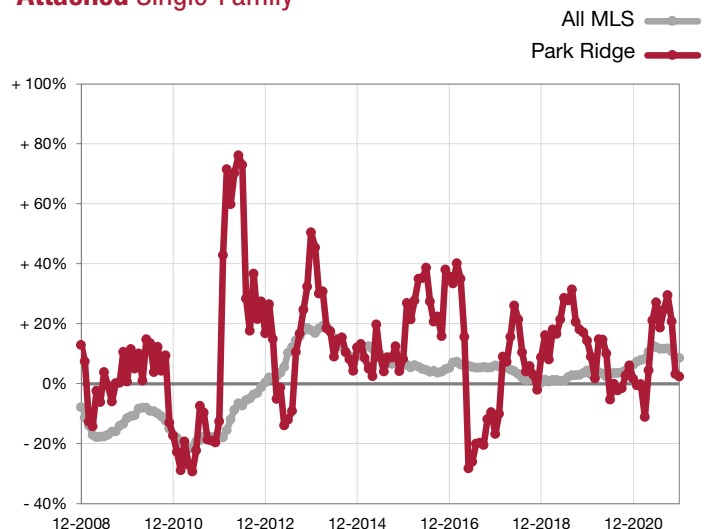
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

# Prospect Heights

Local Market Update / March 2022

**- 22.7%**

**+ 9.5%**

**+ 7.5%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## December

## Trailing 12 Months

### Detached Single-Family

	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
New Listings	6	5	- 16.7%	181	188	+ 3.9%
Under Contract (includes Contingent and Pending)	3	3	0.0%	103	104	+ 1.0%
Closed Sales	10	8	- 20.0%	107	102	- 4.7%
Median Sales Price*	\$422,813	<b>\$381,500</b>	- 9.8%	\$385,000	<b>\$453,500</b>	+ 17.8%
Average Sales Price*	\$443,263	<b>\$458,438</b>	+ 3.4%	\$400,967	<b>\$483,867</b>	+ 20.7%
Percent of Original List Price Received*	94.9%	<b>94.0%</b>	- 0.9%	94.3%	<b>98.0%</b>	+ 3.9%
Average Market Time	76	<b>70</b>	- 7.9%	135	<b>53</b>	- 60.7%
Inventory of Homes for Sale at Month End	15	<b>15</b>	0.0%	--	--	--

## December

## Trailing 12 Months

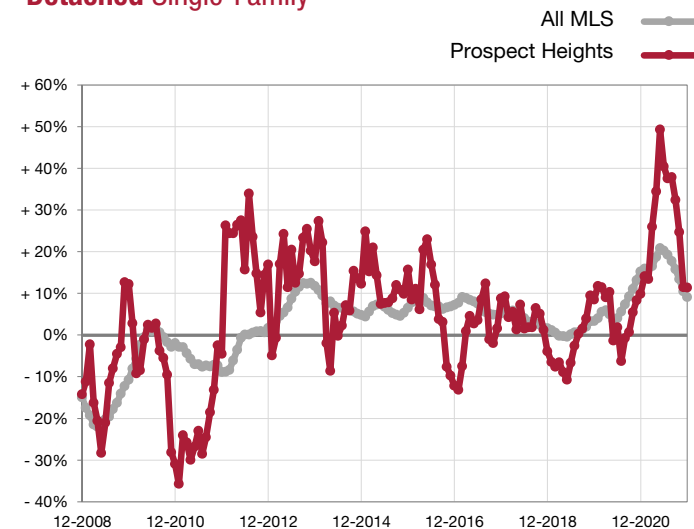
### Attached Single-Family

	12-2020	12-2021	+ / -	12-2020	12-2021	+ / -
New Listings	16	12	- 25.0%	200	261	+ 30.5%
Under Contract (includes Contingent and Pending)	8	10	+ 25.0%	126	157	+ 24.6%
Closed Sales	11	15	+ 36.4%	119	160	+ 34.5%
Median Sales Price*	\$140,000	<b>\$129,000</b>	- 7.9%	\$152,000	<b>\$145,000</b>	- 4.6%
Average Sales Price*	\$146,264	<b>\$153,752</b>	+ 5.1%	\$182,892	<b>\$167,587</b>	- 8.4%
Percent of Original List Price Received*	91.5%	<b>96.7%</b>	+ 5.7%	93.9%	<b>95.9%</b>	+ 2.1%
Average Market Time	46	<b>44</b>	- 4.3%	77	<b>51</b>	- 33.8%
Inventory of Homes for Sale at Month End	25	<b>28</b>	+ 12.0%	--	--	--

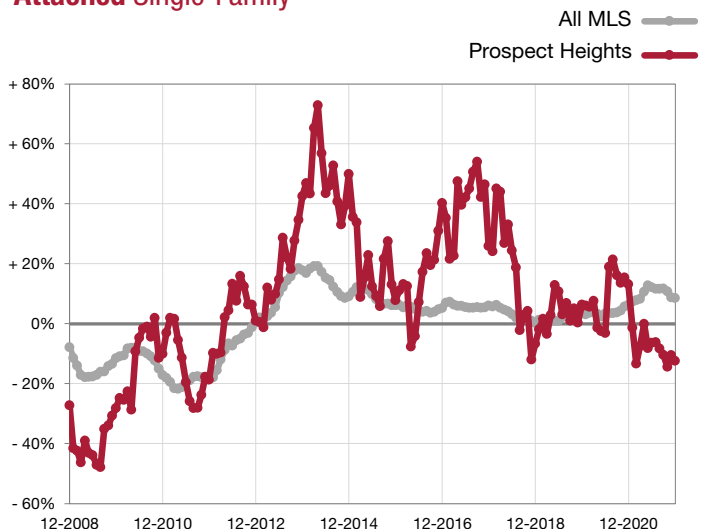
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# River Forest

Local Market Update / March 2022

**- 46.5%**

**- 36.7%**

**- 47.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	21	10	- 52.4%	265	180	- 32.1%
Under Contract (includes Contingent and Pending)	23	6	- 73.9%	177	121	- 31.6%
Closed Sales	14	6	- 57.1%	163	144	- 11.7%
Median Sales Price*	\$793,000	<b>\$757,750</b>	- 4.4%	\$682,500	<b>\$755,000</b>	+ 10.6%
Average Sales Price*	\$860,214	<b>\$856,617</b>	- 0.4%	\$776,794	<b>\$841,395</b>	+ 8.3%
Percent of Original List Price Received*	96.0%	<b>99.8%</b>	+ 4.0%	95.1%	<b>96.3%</b>	+ 1.3%
Average Market Time	168	36	- 78.6%	103	63	- 38.8%
Inventory of Homes for Sale at Month End	24	8	- 66.7%	--	--	--

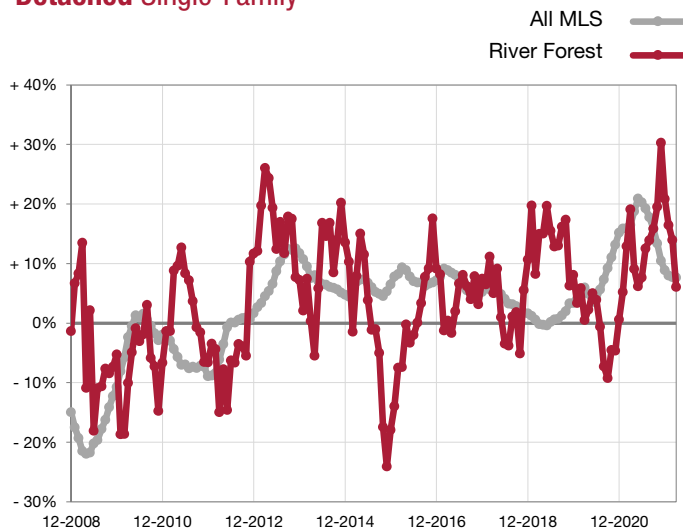
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	22	13	- 40.9%	154	186	+ 20.8%
Under Contract (includes Contingent and Pending)	23	14	- 39.1%	87	121	+ 39.1%
Closed Sales	16	13	- 18.8%	68	117	+ 72.1%
Median Sales Price*	\$213,250	<b>\$173,200</b>	- 18.8%	\$199,500	<b>\$212,000</b>	+ 6.3%
Average Sales Price*	\$250,551	<b>\$232,354</b>	- 7.3%	\$211,352	<b>\$241,768</b>	+ 14.4%
Percent of Original List Price Received*	92.3%	<b>96.8%</b>	+ 4.9%	92.7%	<b>96.4%</b>	+ 4.0%
Average Market Time	138	72	- 47.8%	108	43	- 60.2%
Inventory of Homes for Sale at Month End	24	17	- 29.2%	--	--	--

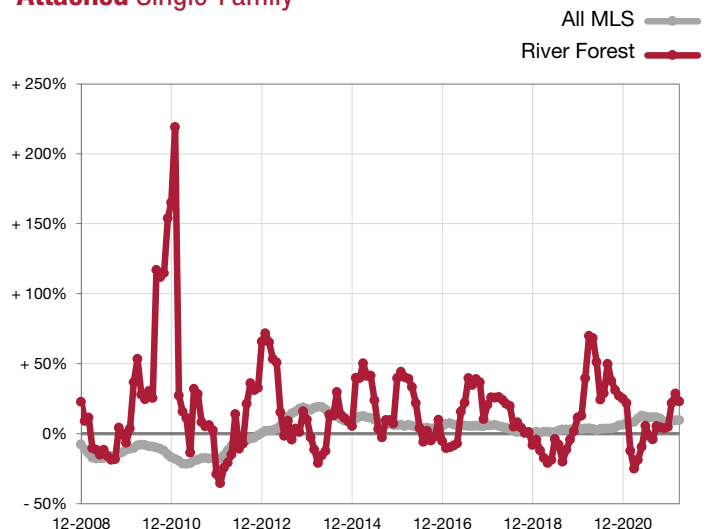
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Rolling Meadows

Local Market Update / March 2022

**- 26.9%**

Change in  
New Listings  
All Properties

**- 7.9%**

Change in  
Closed Sales  
All Properties

**- 52.1%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	33	21	- 36.4%	328	275	- 16.2%
Under Contract (includes Contingent and Pending)	27	19	- 29.6%	235	229	- 2.6%
Closed Sales	24	14	- 41.7%	221	247	+ 11.8%
Median Sales Price*	\$310,500	<b>\$282,000</b>	- 9.2%	\$271,000	<b>\$295,000</b>	+ 8.9%
Average Sales Price*	\$328,792	<b>\$319,986</b>	- 2.7%	\$289,775	<b>\$317,830</b>	+ 9.7%
Percent of Original List Price Received*	97.7%	<b>100.5%</b>	+ 2.9%	96.9%	<b>99.9%</b>	+ 3.1%
Average Market Time	41	58	+ 41.5%	58	32	- 44.8%
Inventory of Homes for Sale at Month End	14	7	- 50.0%	--	--	--

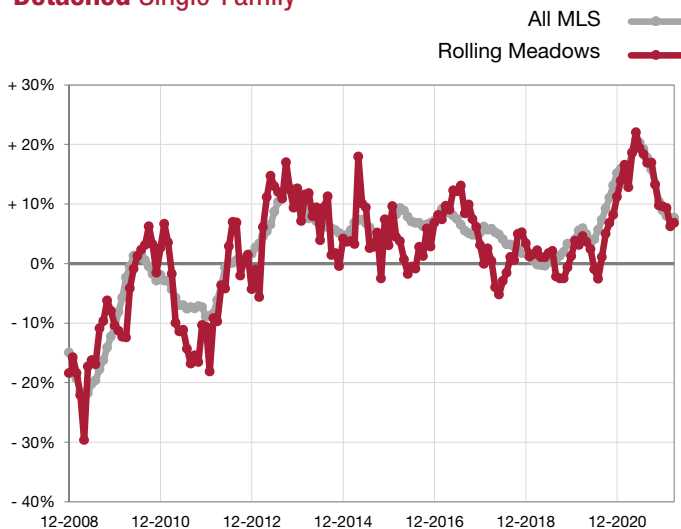
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	34	28	- 17.6%	336	373	+ 11.0%
Under Contract (includes Contingent and Pending)	28	21	- 25.0%	222	273	+ 23.0%
Closed Sales	14	21	+ 50.0%	197	274	+ 39.1%
Median Sales Price*	\$162,250	<b>\$166,000</b>	+ 2.3%	\$162,000	<b>\$165,500</b>	+ 2.2%
Average Sales Price*	\$189,255	<b>\$224,301</b>	+ 18.5%	\$183,374	<b>\$204,992</b>	+ 11.8%
Percent of Original List Price Received*	98.0%	<b>99.7%</b>	+ 1.7%	96.0%	<b>97.8%</b>	+ 1.9%
Average Market Time	42	47	+ 11.9%	76	45	- 40.8%
Inventory of Homes for Sale at Month End	34	16	- 52.9%	--	--	--

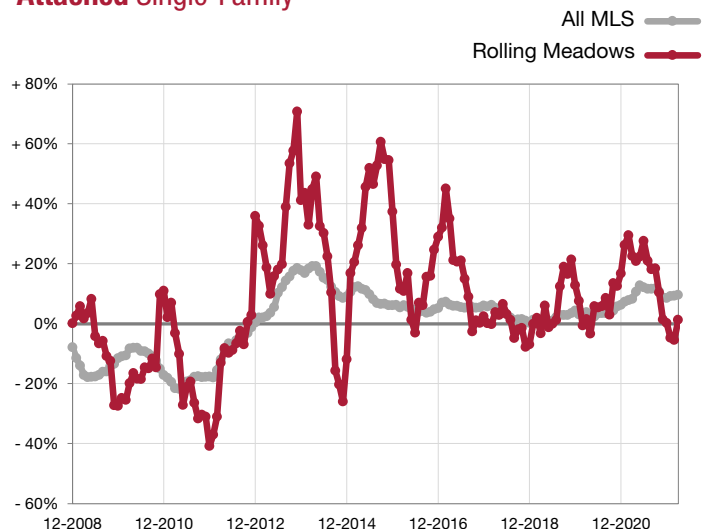
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family





# Round Lake

Local Market Update / March 2022

**- 60.3%**

**+ 8.7%**

**- 33.3%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	39	15	- 61.5%	279	288	+ 3.2%
Under Contract (includes Contingent and Pending)	26	12	- 53.8%	248	227	- 8.5%
Closed Sales	15	12	- 20.0%	243	247	+ 1.6%
Median Sales Price*	\$268,000	<b>\$327,450</b>	+ 22.2%	\$250,000	<b>\$294,000</b>	+ 17.6%
Average Sales Price*	\$250,233	<b>\$313,658</b>	+ 25.3%	\$237,233	<b>\$288,617</b>	+ 21.7%
Percent of Original List Price Received*	100.4%	<b>102.6%</b>	+ 2.2%	97.3%	<b>100.9%</b>	+ 3.7%
Average Market Time	25	33	+ 32.0%	49	26	- 46.9%
Inventory of Homes for Sale at Month End	14	11	- 21.4%	--	--	--

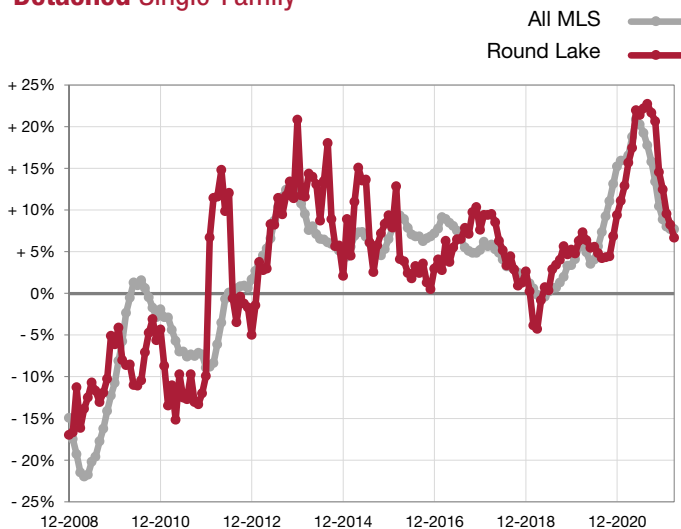
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	19	8	- 57.9%	202	218	+ 7.9%
Under Contract (includes Contingent and Pending)	17	7	- 58.8%	173	180	+ 4.0%
Closed Sales	8	13	+ 62.5%	166	192	+ 15.7%
Median Sales Price*	\$171,500	<b>\$187,000</b>	+ 9.0%	\$162,000	<b>\$184,950</b>	+ 14.2%
Average Sales Price*	\$166,250	<b>\$186,469</b>	+ 12.2%	\$159,345	<b>\$181,871</b>	+ 14.1%
Percent of Original List Price Received*	99.5%	<b>100.1%</b>	+ 0.6%	98.0%	<b>99.8%</b>	+ 1.8%
Average Market Time	106	31	- 70.8%	44	20	- 54.5%
Inventory of Homes for Sale at Month End	7	3	- 57.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Round Lake Beach

Local Market Update / March 2022

**+ 11.1%**

**0.0%**

**- 21.9%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	28	32	+ 14.3%	292	345	+ 18.2%
Under Contract (includes Contingent and Pending)	26	24	- 7.7%	259	263	+ 1.5%
Closed Sales	16	18	+ 12.5%	246	270	+ 9.8%
Median Sales Price*	\$211,500	<b>\$201,000</b>	- 5.0%	\$180,000	<b>\$197,500</b>	+ 9.7%
Average Sales Price*	\$193,125	<b>\$196,873</b>	+ 1.9%	\$177,927	<b>\$199,793</b>	+ 12.3%
Percent of Original List Price Received*	107.3%	<b>105.5%</b>	- 1.7%	98.4%	<b>101.5%</b>	+ 3.2%
Average Market Time	30	21	- 30.0%	44	27	- 38.6%
Inventory of Homes for Sale at Month End	24	23	- 4.2%	--	--	--

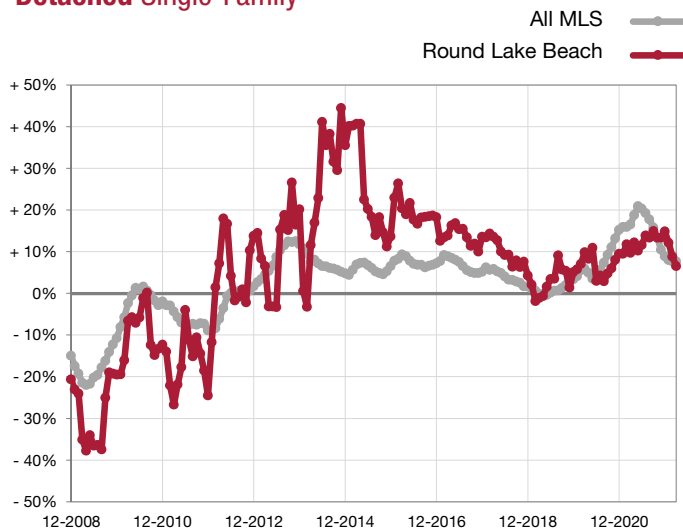
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	8	8	0.0%	122	132	+ 8.2%
Under Contract (includes Contingent and Pending)	7	8	+ 14.3%	103	113	+ 9.7%
Closed Sales	7	5	- 28.6%	98	112	+ 14.3%
Median Sales Price*	\$118,000	<b>\$150,000</b>	+ 27.1%	\$122,250	<b>\$134,950</b>	+ 10.4%
Average Sales Price*	\$122,214	<b>\$147,500</b>	+ 20.7%	\$126,274	<b>\$143,954</b>	+ 14.0%
Percent of Original List Price Received*	97.8%	<b>100.1%</b>	+ 2.4%	98.5%	<b>99.1%</b>	+ 0.6%
Average Market Time	66	60	- 9.1%	24	29	+ 20.8%
Inventory of Homes for Sale at Month End	8	2	- 75.0%	--	--	--

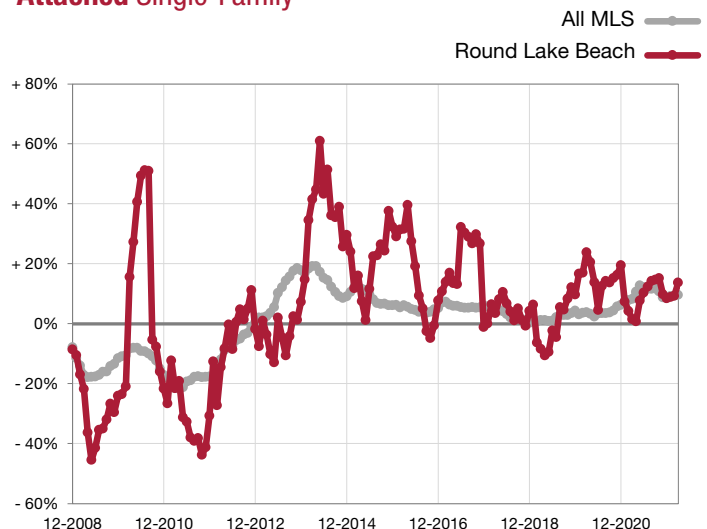
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Schaumburg

Local Market Update / March 2022

**- 30.0%**

Change in  
New Listings  
All Properties

**- 4.9%**

Change in  
Closed Sales  
All Properties

**- 55.6%**

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	71	57	- 19.7%	658	691	+ 5.0%
Under Contract (includes Contingent and Pending)	56	51	- 8.9%	509	513	+ 0.8%
Closed Sales	34	30	- 11.8%	498	529	+ 6.2%
Median Sales Price*	\$342,500	<b>\$360,750</b>	+ 5.3%	\$340,000	<b>\$370,000</b>	+ 8.8%
Average Sales Price*	\$381,877	<b>\$385,407</b>	+ 0.9%	\$361,236	<b>\$392,803</b>	+ 8.7%
Percent of Original List Price Received*	98.8%	<b>102.1%</b>	+ 3.3%	97.3%	<b>99.7%</b>	+ 2.5%
Average Market Time	72	19	- 73.6%	55	29	- 47.3%
Inventory of Homes for Sale at Month End	46	21	- 54.3%	--	--	--

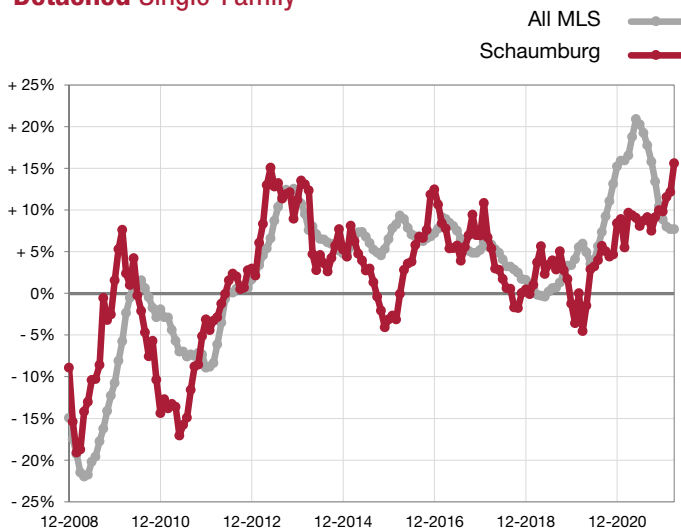
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	139	90	- 35.3%	1,213	1,330	+ 9.6%
Under Contract (includes Contingent and Pending)	106	73	- 31.1%	883	1,026	+ 16.2%
Closed Sales	68	67	- 1.5%	813	1,070	+ 31.6%
Median Sales Price*	\$190,500	<b>\$217,449</b>	+ 14.1%	\$181,500	<b>\$200,000</b>	+ 10.2%
Average Sales Price*	\$201,854	<b>\$252,026</b>	+ 24.9%	\$192,774	<b>\$217,005</b>	+ 12.6%
Percent of Original List Price Received*	97.5%	<b>100.9%</b>	+ 3.5%	96.6%	<b>98.6%</b>	+ 2.1%
Average Market Time	51	29	- 43.1%	51	35	- 31.4%
Inventory of Homes for Sale at Month End	96	42	- 56.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



# Vernon Hills

Local Market Update / March 2022

**- 43.8%**

**- 45.6%**

**- 58.3%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	46	23	- 50.0%	397	390	- 1.8%
Under Contract (includes Contingent and Pending)	27	19	- 29.6%	259	269	+ 3.9%
Closed Sales	24	12	- 50.0%	235	273	+ 16.2%
Median Sales Price*	\$509,000	<b>\$712,750</b>	+ 40.0%	\$423,000	<b>\$496,000</b>	+ 17.3%
Average Sales Price*	\$516,891	<b>\$680,414</b>	+ 31.6%	\$465,830	<b>\$545,054</b>	+ 17.0%
Percent of Original List Price Received*	101.1%	<b>100.0%</b>	- 1.1%	97.2%	<b>99.2%</b>	+ 2.1%
Average Market Time	108	72	- 33.3%	111	50	- 55.0%
Inventory of Homes for Sale at Month End	46	21	- 54.3%	--	--	--

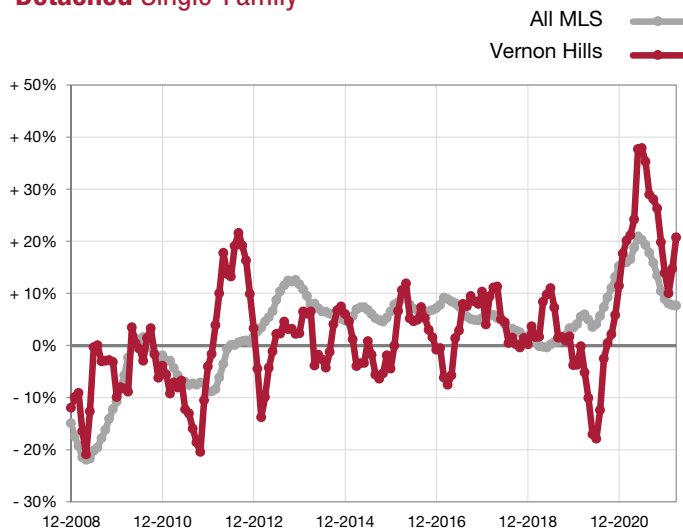
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	34	22	- 35.3%	362	366	+ 1.1%
Under Contract (includes Contingent and Pending)	30	21	- 30.0%	257	288	+ 12.1%
Closed Sales	33	19	- 42.4%	232	301	+ 29.7%
Median Sales Price*	\$175,000	<b>\$200,000</b>	+ 14.3%	\$192,125	<b>\$225,000</b>	+ 17.1%
Average Sales Price*	\$228,327	<b>\$215,147</b>	- 5.8%	\$222,708	<b>\$240,510</b>	+ 8.0%
Percent of Original List Price Received*	96.7%	<b>99.4%</b>	+ 2.8%	95.5%	<b>97.7%</b>	+ 2.3%
Average Market Time	49	47	- 4.1%	70	35	- 50.0%
Inventory of Homes for Sale at Month End	26	9	- 65.4%	--	--	--

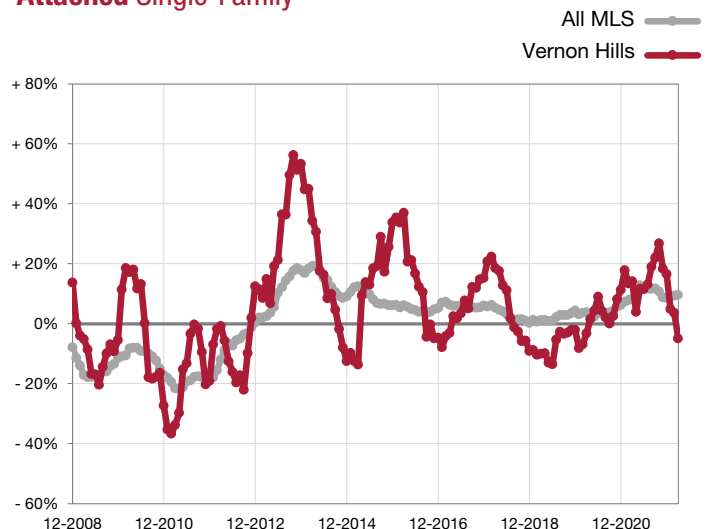
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Wauconda

Local Market Update / March 2022

**+ 11.5%**

**- 17.4%**

**0.0%**

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	17	19	+ 11.8%	248	278	+ 12.1%
Under Contract (includes Contingent and Pending)	19	15	- 21.1%	224	218	- 2.7%
Closed Sales	14	11	- 21.4%	214	227	+ 6.1%
Median Sales Price*	\$271,000	\$325,000	+ 19.9%	\$273,000	\$300,000	+ 9.9%
Average Sales Price*	\$273,139	\$324,500	+ 18.8%	\$271,876	\$305,012	+ 12.2%
Percent of Original List Price Received*	95.8%	98.3%	+ 2.6%	97.0%	99.0%	+ 2.1%
Average Market Time	48	12	- 75.0%	94	27	- 71.3%
Inventory of Homes for Sale at Month End	11	14	+ 27.3%	--	--	--

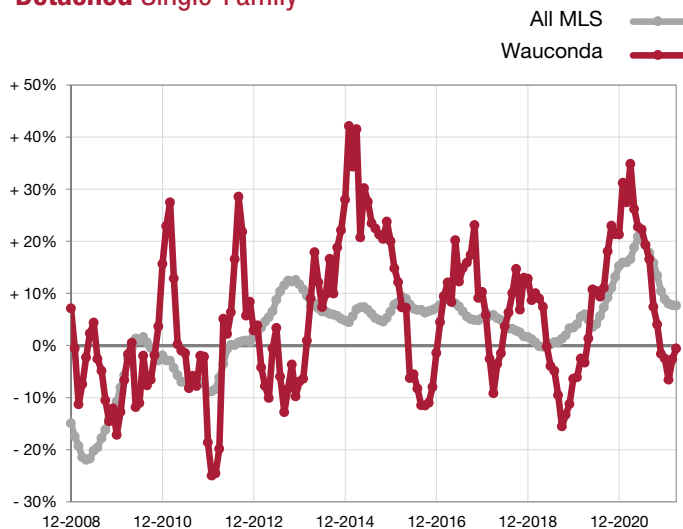
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	9	10	+ 11.1%	87	89	+ 2.3%
Under Contract (includes Contingent and Pending)	10	9	- 10.0%	87	79	- 9.2%
Closed Sales	9	8	- 11.1%	82	84	+ 2.4%
Median Sales Price*	\$199,000	\$172,500	- 13.3%	\$180,500	\$197,825	+ 9.6%
Average Sales Price*	\$182,056	\$186,969	+ 2.7%	\$184,572	\$201,111	+ 9.0%
Percent of Original List Price Received*	95.7%	97.2%	+ 1.6%	95.4%	97.5%	+ 2.2%
Average Market Time	28	52	+ 85.7%	51	28	- 45.1%
Inventory of Homes for Sale at Month End	5	2	- 60.0%	--	--	--

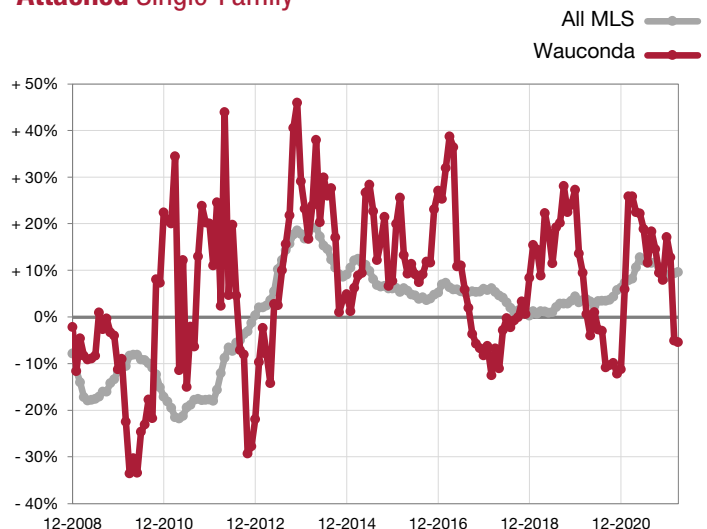
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



# Waukegan

Local Market Update / March 2022

**+ 32.6%**

**- 10.3%**

**- 13.0%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	40	49	+ 22.5%	581	721	+ 24.1%
Under Contract (includes Contingent and Pending)	25	49	+ 96.0%	484	559	+ 15.5%
Closed Sales	37	31	- 16.2%	481	537	+ 11.6%
Median Sales Price*	\$173,000	<b>\$182,900</b>	+ 5.7%	\$163,000	<b>\$179,000</b>	+ 9.8%
Average Sales Price*	\$164,992	<b>\$185,381</b>	+ 12.4%	\$164,119	<b>\$184,425</b>	+ 12.4%
Percent of Original List Price Received*	98.2%	<b>98.8%</b>	+ 0.6%	97.7%	<b>99.9%</b>	+ 2.3%
Average Market Time	44	68	+ 54.5%	57	34	- 40.4%
Inventory of Homes for Sale at Month End	45	34	- 24.4%	--	--	--

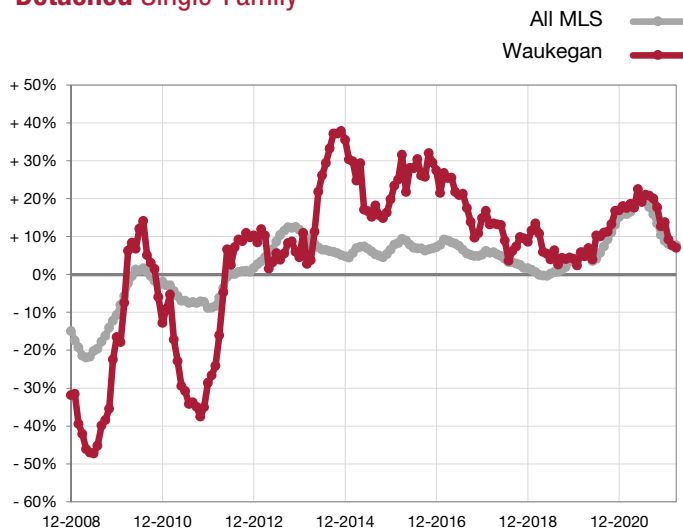
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	3	8	+ 166.7%	50	81	+ 62.0%
Under Contract (includes Contingent and Pending)	1	7	+ 600.0%	49	65	+ 32.7%
Closed Sales	2	4	+ 100.0%	56	58	+ 3.6%
Median Sales Price*	\$99,394	<b>\$144,500</b>	+ 45.4%	\$125,450	<b>\$155,500</b>	+ 24.0%
Average Sales Price*	\$99,394	<b>\$145,375</b>	+ 46.3%	\$114,300	<b>\$136,036</b>	+ 19.0%
Percent of Original List Price Received*	96.2%	<b>102.5%</b>	+ 6.5%	95.3%	<b>97.4%</b>	+ 2.2%
Average Market Time	168	7	- 95.8%	53	30	- 43.4%
Inventory of Homes for Sale at Month End	1	6	+ 500.0%	--	--	--

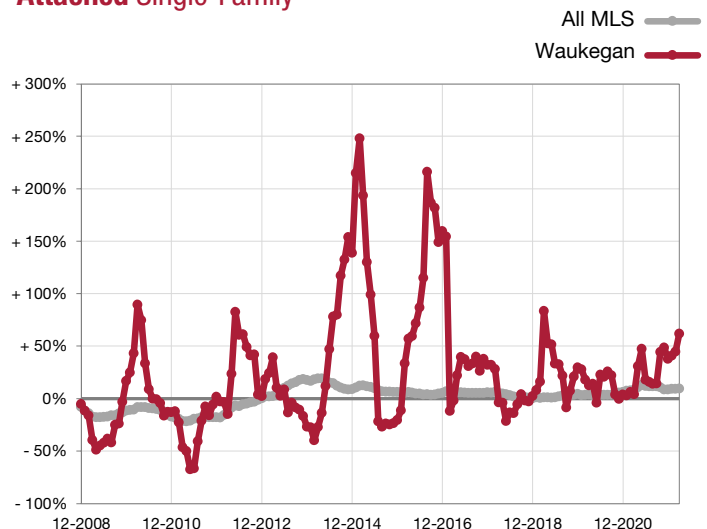
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY



# Wheeling

Local Market Update / March 2022

**- 18.5%**

**+ 11.4%**

**- 50.7%**

Change in  
**New Listings**  
All Properties

Change in  
**Closed Sales**  
All Properties

Change in  
**Inventory of Homes**  
All Properties

## Detached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	24	12	- 50.0%	220	212	- 3.6%
Under Contract (includes Contingent and Pending)	19	9	- 52.6%	153	162	+ 5.9%
Closed Sales	13	11	- 15.4%	144	173	+ 20.1%
Median Sales Price*	\$242,900	<b>\$289,000</b>	+ 19.0%	\$266,000	<b>\$295,000</b>	+ 10.9%
Average Sales Price*	\$269,377	<b>\$314,865</b>	+ 16.9%	\$272,993	<b>\$311,635</b>	+ 14.2%
Percent of Original List Price Received*	97.8%	<b>102.0%</b>	+ 4.3%	95.6%	<b>99.8%</b>	+ 4.4%
Average Market Time	67	<b>106</b>	+ 58.2%	82	<b>31</b>	- 62.2%
Inventory of Homes for Sale at Month End	21	<b>8</b>	- 61.9%	--	--	--

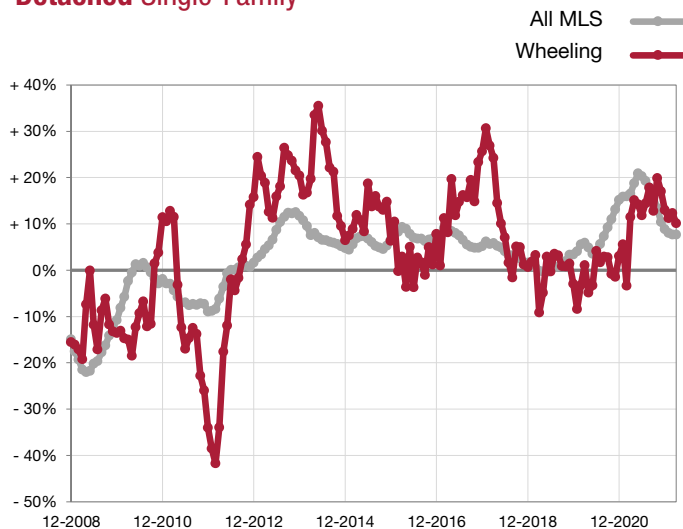
## Attached Single-Family

	March			Trailing 12 Months		
	3-2021	3-2022	+ / -	3-2021	3-2022	+ / -
New Listings	57	54	- 5.3%	559	562	+ 0.5%
Under Contract (includes Contingent and Pending)	43	47	+ 9.3%	358	426	+ 19.0%
Closed Sales	31	38	+ 22.6%	335	427	+ 27.5%
Median Sales Price*	\$171,000	<b>\$232,500</b>	+ 36.0%	\$187,000	<b>\$207,000</b>	+ 10.7%
Average Sales Price*	\$192,178	<b>\$235,668</b>	+ 22.6%	\$204,858	<b>\$216,955</b>	+ 5.9%
Percent of Original List Price Received*	94.3%	<b>100.0%</b>	+ 6.0%	95.3%	<b>97.3%</b>	+ 2.1%
Average Market Time	77	49	- 36.4%	73	47	- 35.6%
Inventory of Homes for Sale at Month End	50	27	- 46.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family

