

# N/NW SUBURBS

## NEIGHBORHOOD MARKET REPORT

Insight, trends and outlook on your local real estate market

UPDATED NOVEMBER 16, 2022



# Algonquin

Local Market Update / October 2022

- 11.4%

- 15.9%

+ 32.7%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	45	54	+ 20.0%	628	553	- 11.9%
Under Contract (includes Contingent and Pending)	44	31	- 29.5%	536	403	- 24.8%
Closed Sales	47	36	- 23.4%	532	417	- 21.6%
Median Sales Price*	\$350,000	\$385,000	+ 10.0%	\$338,550	\$379,500	+ 12.1%
Average Sales Price*	\$358,845	\$380,886	+ 6.1%	\$343,447	\$387,904	+ 12.9%
Percent of Original List Price Received*	98.8%	97.0%	- 1.8%	100.4%	100.7%	+ 0.3%
Average Market Time	24	40	+ 66.7%	27	28	+ 3.7%
Inventory of Homes for Sale at Month End	39	58	+ 48.7%	--	--	--

## October

## Trailing 12 Months

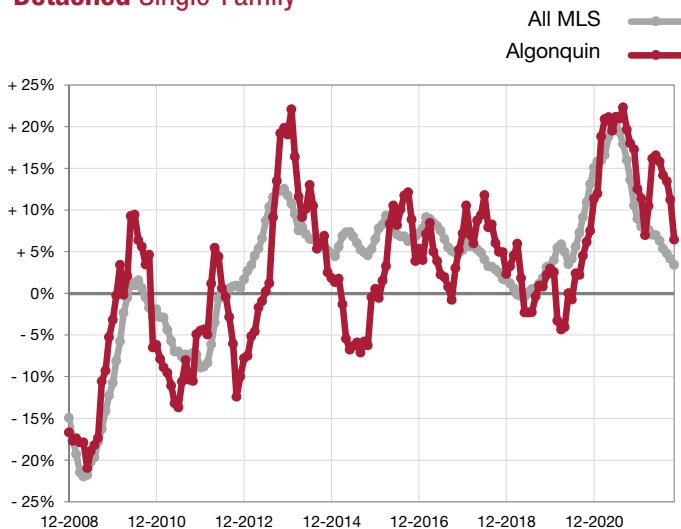
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	25	8	- 68.0%	213	169	- 20.7%
Under Contract (includes Contingent and Pending)	25	5	- 80.0%	200	148	- 26.0%
Closed Sales	16	17	+ 6.3%	192	169	- 12.0%
Median Sales Price*	\$234,500	\$232,500	- 0.9%	\$209,075	\$235,000	+ 12.4%
Average Sales Price*	\$227,000	\$246,650	+ 8.7%	\$212,181	\$238,130	+ 12.2%
Percent of Original List Price Received*	98.1%	99.4%	+ 1.3%	100.1%	101.3%	+ 1.2%
Average Market Time	17	19	+ 11.8%	26	15	- 42.3%
Inventory of Homes for Sale at Month End	10	7	- 30.0%	--	--	--

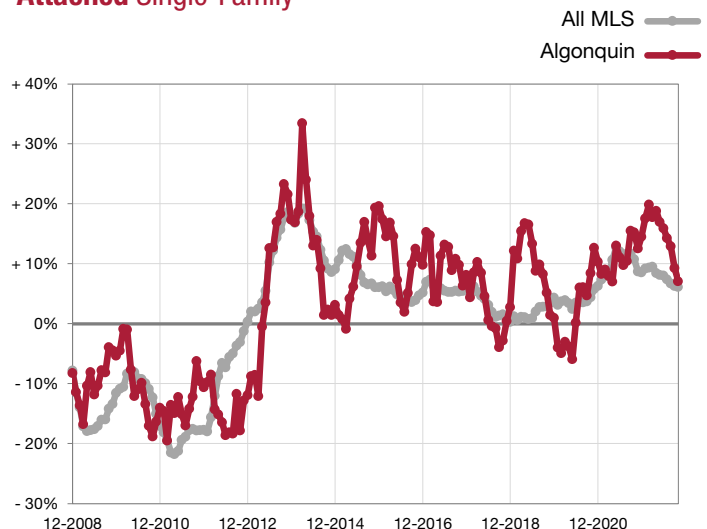
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Antioch

Local Market Update / October 2022

- 36.4%

- 34.7%

- 9.9%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	53	31	- 41.5%	650	514	- 20.9%
Under Contract (includes Contingent and Pending)	36	28	- 22.2%	495	363	- 26.7%
Closed Sales	47	28	- 40.4%	500	375	- 25.0%
Median Sales Price*	\$288,000	\$302,500	+ 5.0%	\$265,000	\$300,000	+ 13.2%
Average Sales Price*	\$283,051	\$300,875	+ 6.3%	\$287,341	\$311,984	+ 8.6%
Percent of Original List Price Received*	98.0%	98.7%	+ 0.7%	98.7%	98.5%	- 0.2%
Average Market Time	41	36	- 12.2%	48	39	- 18.8%
Inventory of Homes for Sale at Month End	70	61	- 12.9%	--	--	--

## October

## Trailing 12 Months

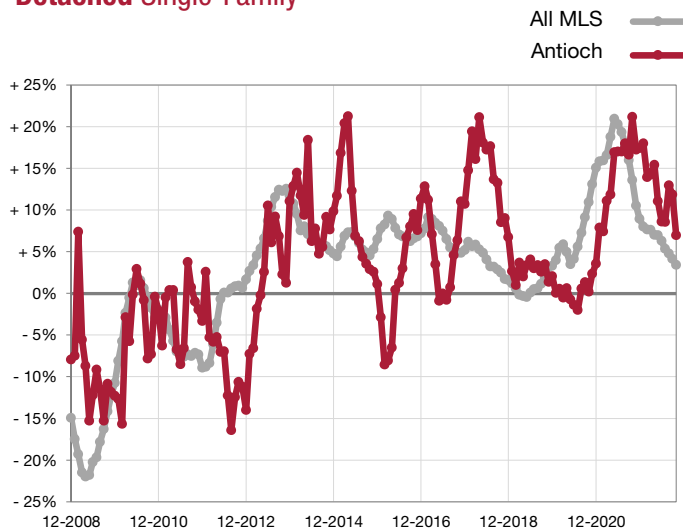
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	2	4	+ 100.0%	37	38	+ 2.7%
Under Contract (includes Contingent and Pending)	2	4	+ 100.0%	36	28	- 22.2%
Closed Sales	2	4	+ 100.0%	38	26	- 31.6%
Median Sales Price*	\$186,000	\$172,000	- 7.5%	\$159,500	\$199,950	+ 25.4%
Average Sales Price*	\$186,000	\$166,250	- 10.6%	\$174,064	\$214,104	+ 23.0%
Percent of Original List Price Received*	103.3%	101.4%	- 1.8%	99.3%	98.3%	- 1.0%
Average Market Time	4	61	+ 1,425.0%	16	29	+ 81.3%
Inventory of Homes for Sale at Month End	1	3	+ 200.0%	--	--	--

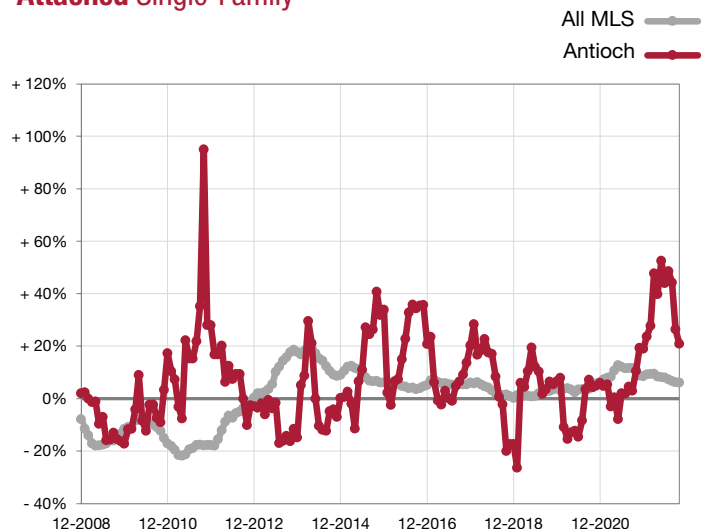
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Arlington Heights

Local Market Update / October 2022

- 49.7%

- 36.0%

- 53.4%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	October			Trailing 12 Months		
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	100	56	- 44.0%	1,556	1,025	- 34.1%
Under Contract (includes Contingent and Pending)	73	28	- 61.6%	1,044	743	- 28.8%
Closed Sales	92	47	- 48.9%	1,049	805	- 23.3%
Median Sales Price*	\$420,000	\$410,000	- 2.4%	\$422,000	\$450,000	+ 6.6%
Average Sales Price*	\$468,649	\$435,644	- 7.0%	\$467,796	\$488,645	+ 4.5%
Percent of Original List Price Received*	97.0%	97.3%	+ 0.3%	98.3%	99.3%	+ 1.0%
Average Market Time	42	46	+ 9.5%	47	46	- 2.1%
Inventory of Homes for Sale at Month End	126	80	- 36.5%	--	--	--

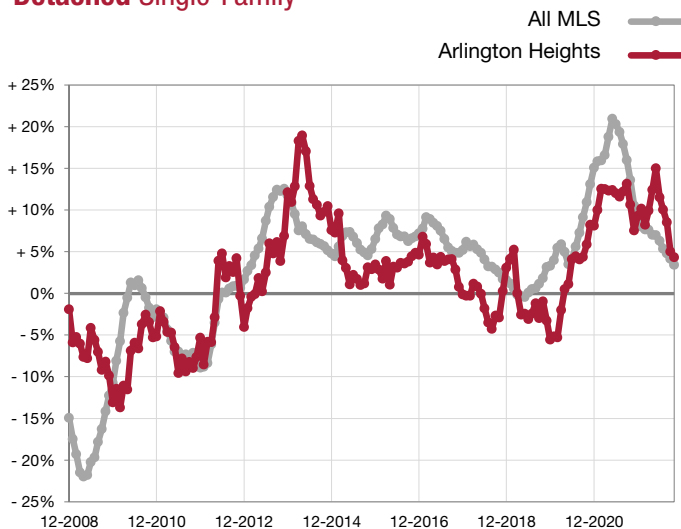
## Attached Single-Family

	October			Trailing 12 Months		
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	69	29	- 58.0%	841	617	- 26.6%
Under Contract (includes Contingent and Pending)	57	30	- 47.4%	598	529	- 11.5%
Closed Sales	44	40	- 9.1%	602	563	- 6.5%
Median Sales Price*	\$182,500	\$211,250	+ 15.8%	\$180,500	\$191,000	+ 5.8%
Average Sales Price*	\$210,241	\$238,660	+ 13.5%	\$217,848	\$230,162	+ 5.7%
Percent of Original List Price Received*	97.1%	99.0%	+ 2.0%	97.0%	98.7%	+ 1.8%
Average Market Time	32	35	+ 9.4%	56	39	- 30.4%
Inventory of Homes for Sale at Month End	93	22	- 76.3%	--	--	--

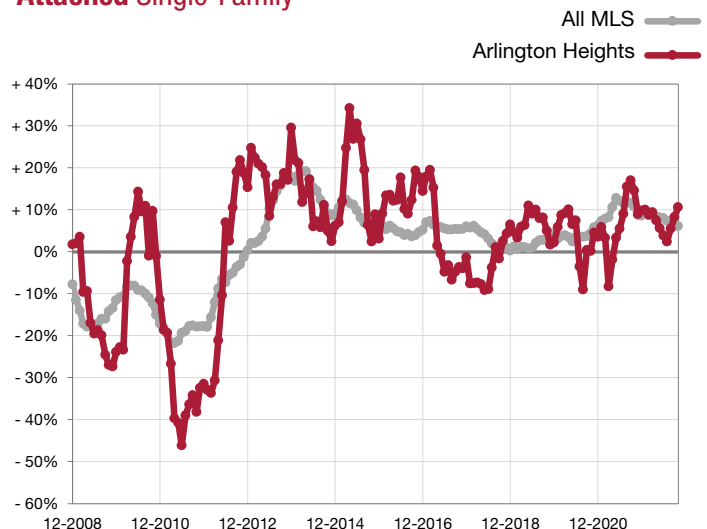
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Barrington

Local Market Update / October 2022

- 32.0%

- 43.9%

- 23.3%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	October			Trailing 12 Months		
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	86	50	- 41.9%	1,400	1,017	- 27.4%
Under Contract (includes Contingent and Pending)	63	32	- 49.2%	919	662	- 28.0%
Closed Sales	61	35	- 42.6%	916	713	- 22.2%
Median Sales Price*	\$637,000	\$550,000	- 13.7%	\$610,000	\$650,000	+ 6.6%
Average Sales Price*	\$711,622	\$772,317	+ 8.5%	\$671,204	\$766,406	+ 14.2%
Percent of Original List Price Received*	95.9%	95.4%	- 0.5%	96.7%	97.5%	+ 0.8%
Average Market Time	55	48	- 12.7%	98	63	- 35.7%
Inventory of Homes for Sale at Month End	192	136	- 29.2%	--	--	--

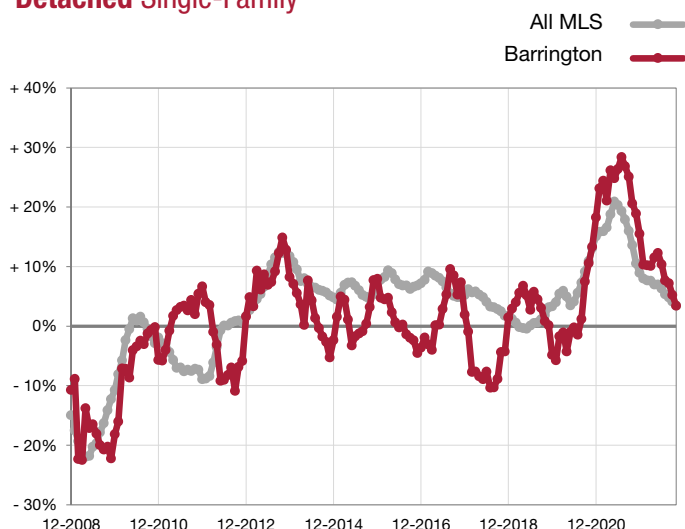
## Attached Single-Family

	October			Trailing 12 Months		
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	11	16	+ 45.5%	223	165	- 26.0%
Under Contract (includes Contingent and Pending)	14	4	- 71.4%	185	128	- 30.8%
Closed Sales	21	11	- 47.6%	194	144	- 25.8%
Median Sales Price*	\$260,000	\$295,000	+ 13.5%	\$281,250	\$318,750	+ 13.3%
Average Sales Price*	\$294,710	\$303,045	+ 2.8%	\$299,361	\$330,554	+ 10.4%
Percent of Original List Price Received*	95.8%	99.7%	+ 4.1%	97.1%	98.5%	+ 1.4%
Average Market Time	47	14	- 70.2%	79	30	- 62.0%
Inventory of Homes for Sale at Month End	14	22	+ 57.1%	--	--	--

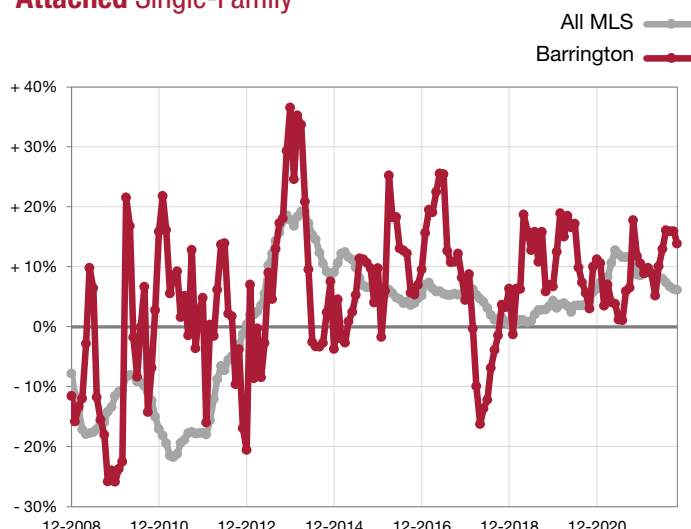
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Buffalo Grove

Local Market Update / October 2022

- 34.2%

- 48.1%

- 55.2%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	36	21	- 41.7%	708	562	- 20.6%
Under Contract (includes Contingent and Pending)	21	15	- 28.6%	523	420	- 19.7%
Closed Sales	31	22	- 29.0%	527	443	- 15.9%
Median Sales Price*	\$435,000	\$456,250	+ 4.9%	\$406,000	\$455,000	+ 12.1%
Average Sales Price*	\$431,470	\$473,905	+ 9.8%	\$423,170	\$482,234	+ 14.0%
Percent of Original List Price Received*	98.4%	97.9%	- 0.5%	99.4%	100.5%	+ 1.1%
Average Market Time	26	27	+ 3.8%	33	22	- 33.3%
Inventory of Homes for Sale at Month End	41	20	- 51.2%	--	--	--

## October

## Trailing 12 Months

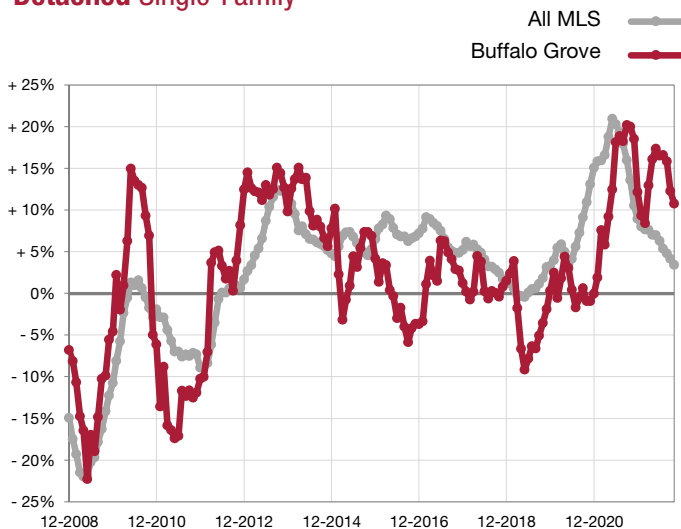
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	40	29	- 27.5%	735	554	- 24.6%
Under Contract (includes Contingent and Pending)	35	27	- 22.9%	509	434	- 14.7%
Closed Sales	46	18	- 60.9%	497	460	- 7.4%
Median Sales Price*	\$221,250	\$252,500	+ 14.1%	\$217,500	\$237,000	+ 9.0%
Average Sales Price*	\$247,289	\$277,634	+ 12.3%	\$234,532	\$261,632	+ 11.6%
Percent of Original List Price Received*	97.5%	96.3%	- 1.2%	96.7%	98.7%	+ 2.1%
Average Market Time	51	36	- 29.4%	55	36	- 34.5%
Inventory of Homes for Sale at Month End	64	27	- 57.8%	--	--	--

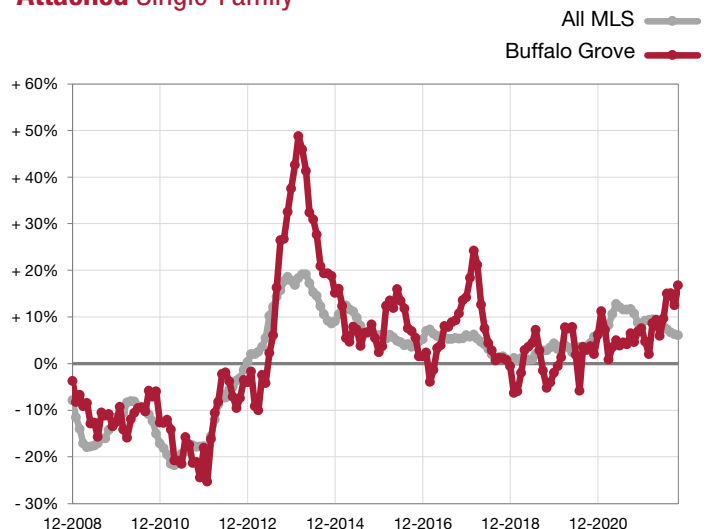
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Cary

Local Market Update / October 2022

- 19.5%

- 15.2%

- 16.9%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	24	24	0.0%	481	373	- 22.5%
Under Contract (includes Contingent and Pending)	18	14	- 22.2%	397	282	- 29.0%
Closed Sales	27	21	- 22.2%	400	294	- 26.5%
Median Sales Price*	\$293,000	\$375,000	+ 28.0%	\$310,000	\$341,750	+ 10.2%
Average Sales Price*	\$328,872	\$364,024	+ 10.7%	\$333,247	\$361,516	+ 8.5%
Percent of Original List Price Received*	97.4%	95.0%	- 2.5%	99.5%	99.4%	- 0.1%
Average Market Time	23	26	+ 13.0%	24	29	+ 20.8%
Inventory of Homes for Sale at Month End	37	35	- 5.4%	--	--	--

## October

## Trailing 12 Months

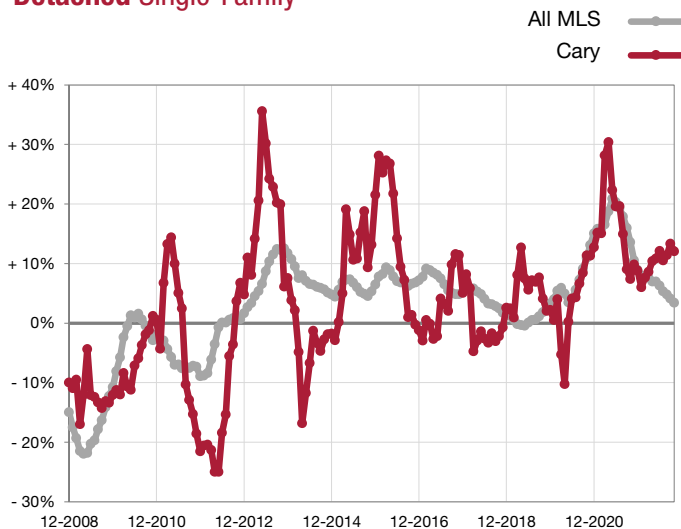
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	17	9	- 47.1%	183	170	- 7.1%
Under Contract (includes Contingent and Pending)	11	11	0.0%	136	136	0.0%
Closed Sales	6	7	+ 16.7%	128	144	+ 12.5%
Median Sales Price*	\$197,250	\$279,900	+ 41.9%	\$205,750	\$240,000	+ 16.6%
Average Sales Price*	\$201,413	\$243,826	+ 21.1%	\$209,864	\$243,484	+ 16.0%
Percent of Original List Price Received*	96.4%	94.5%	- 2.0%	100.2%	99.8%	- 0.4%
Average Market Time	76	56	- 26.3%	39	41	+ 5.1%
Inventory of Homes for Sale at Month End	22	14	- 36.4%	--	--	--

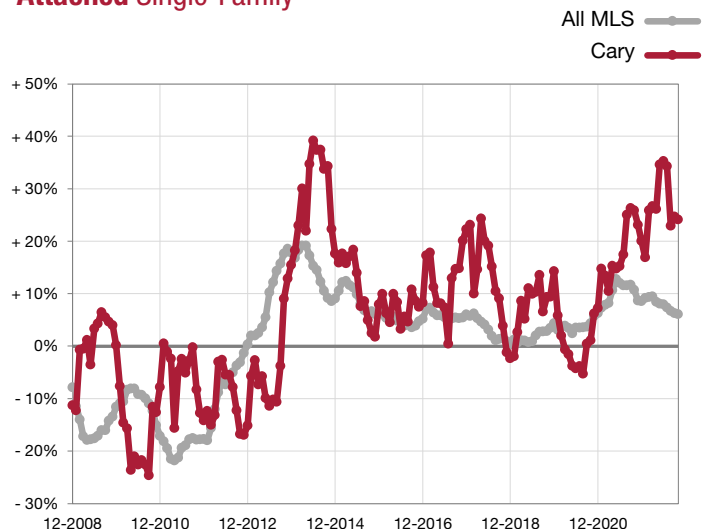
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Crystal Lake

Local Market Update / October 2022

- 13.3%

- 24.7%

+ 4.4%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	68	55	- 19.1%	1,116	867	- 22.3%
Under Contract (includes Contingent and Pending)	74	46	- 37.8%	943	693	- 26.5%
Closed Sales	67	56	- 16.4%	943	743	- 21.2%
Median Sales Price*	\$320,000	<b>\$329,000</b>	+ 2.8%	\$310,000	<b>\$340,000</b>	+ 9.7%
Average Sales Price*	\$334,705	<b>\$355,362</b>	+ 6.2%	\$332,045	<b>\$361,654</b>	+ 8.9%
Percent of Original List Price Received*	99.0%	<b>97.4%</b>	- 1.6%	99.7%	<b>100.1%</b>	+ 0.4%
Average Market Time	31	<b>33</b>	+ 6.5%	35	<b>29</b>	- 17.1%
Inventory of Homes for Sale at Month End	76	<b>81</b>	+ 6.6%	--	--	--

## October

## Trailing 12 Months

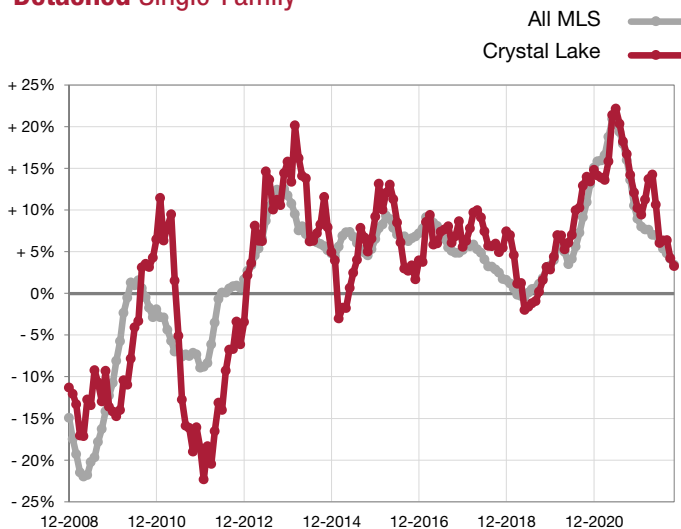
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	15	17	+ 13.3%	275	204	- 25.8%
Under Contract (includes Contingent and Pending)	18	13	- 27.8%	239	183	- 23.4%
Closed Sales	22	11	- 50.0%	249	187	- 24.9%
Median Sales Price*	\$165,500	<b>\$172,000</b>	+ 3.9%	\$202,000	<b>\$215,000</b>	+ 6.4%
Average Sales Price*	\$192,423	<b>\$190,218</b>	- 1.1%	\$202,616	<b>\$207,252</b>	+ 2.3%
Percent of Original List Price Received*	98.8%	<b>99.6%</b>	+ 0.8%	99.0%	<b>100.5%</b>	+ 1.5%
Average Market Time	31	<b>23</b>	- 25.8%	34	<b>28</b>	- 17.6%
Inventory of Homes for Sale at Month End	15	<b>14</b>	- 6.7%	--	--	--

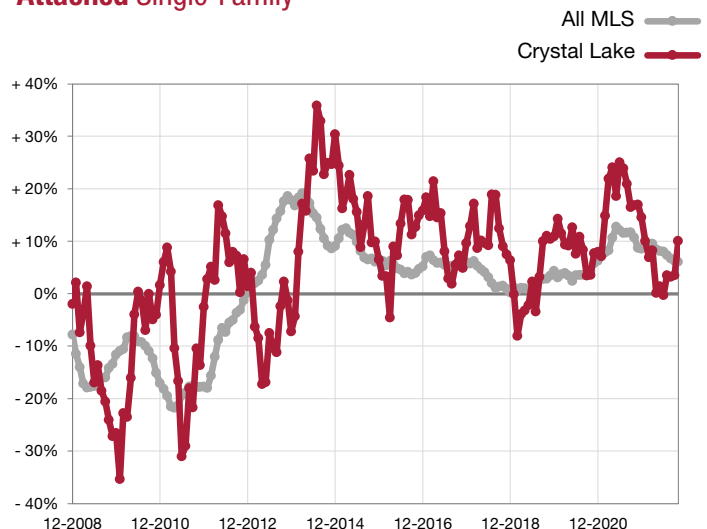
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### Detached Single-Family



### Attached Single-Family



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# Des Plaines

Local Market Update / October 2022

- 23.2%

- 32.2%

- 23.3%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	68	49	- 27.9%	890	744	- 16.4%
Under Contract (includes Contingent and Pending)	53	34	- 35.8%	626	499	- 20.3%
Closed Sales	61	35	- 42.6%	637	519	- 18.5%
Median Sales Price*	\$325,000	<b>\$335,000</b>	+ 3.1%	\$326,000	<b>\$345,000</b>	+ 5.8%
Average Sales Price*	\$342,469	<b>\$375,546</b>	+ 9.7%	\$341,179	<b>\$366,582</b>	+ 7.4%
Percent of Original List Price Received*	97.2%	<b>97.9%</b>	+ 0.7%	98.5%	<b>99.1%</b>	+ 0.6%
Average Market Time	33	32	- 3.0%	49	37	- 24.5%
Inventory of Homes for Sale at Month End	80	80	0.0%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

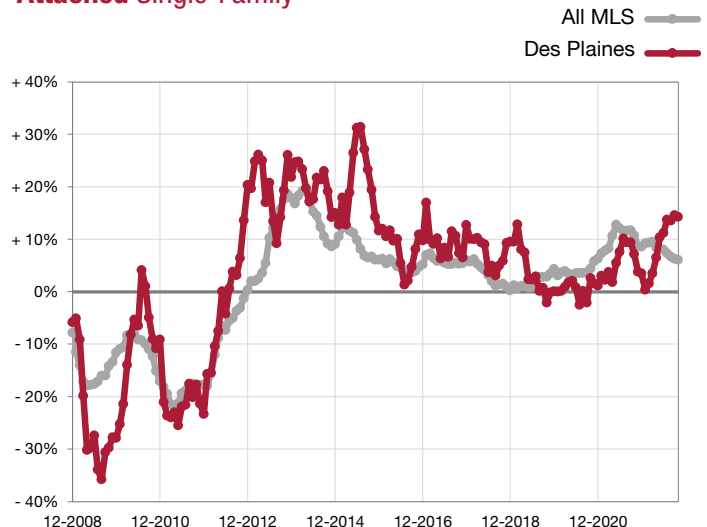
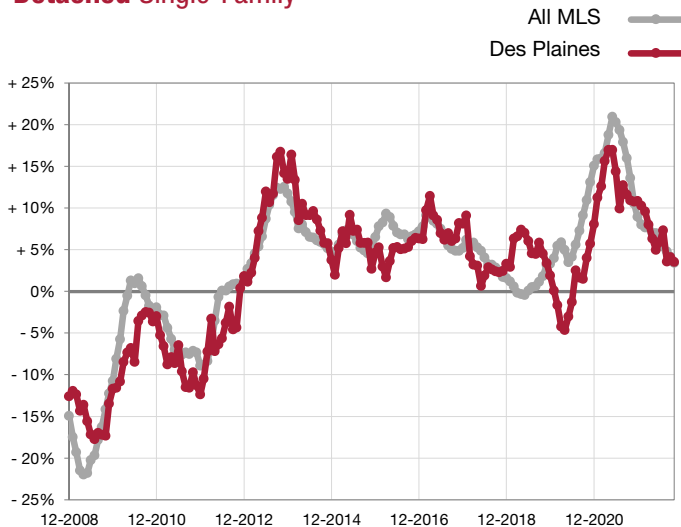
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	87	70	- 19.5%	1,153	866	- 24.9%
Under Contract (includes Contingent and Pending)	72	55	- 23.6%	735	655	- 10.9%
Closed Sales	60	47	- 21.7%	733	671	- 8.5%
Median Sales Price*	\$177,500	<b>\$205,000</b>	+ 15.5%	\$183,500	<b>\$195,599</b>	+ 6.6%
Average Sales Price*	\$194,420	<b>\$219,291</b>	+ 12.8%	\$197,804	<b>\$211,787</b>	+ 7.1%
Percent of Original List Price Received*	95.4%	<b>97.0%</b>	+ 1.7%	96.4%	<b>97.7%</b>	+ 1.3%
Average Market Time	45	33	- 26.7%	47	44	- 6.4%
Inventory of Homes for Sale at Month End	139	88	- 36.7%	--	--	--

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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY

# Elk Grove Village

Local Market Update / October 2022

- 36.5%

- 25.0%

- 41.4%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	42	26	- 38.1%	485	385	- 20.6%
Under Contract (includes Contingent and Pending)	21	18	- 14.3%	351	275	- 21.7%
Closed Sales	28	24	- 14.3%	359	281	- 21.7%
Median Sales Price*	\$313,000	\$370,000	+ 18.2%	\$330,000	\$370,000	+ 12.1%
Average Sales Price*	\$327,351	\$379,975	+ 16.1%	\$348,064	\$379,403	+ 9.0%
Percent of Original List Price Received*	96.7%	97.8%	+ 1.1%	98.8%	99.1%	+ 0.3%
Average Market Time	41	22	- 46.3%	42	30	- 28.6%
Inventory of Homes for Sale at Month End	43	31	- 27.9%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

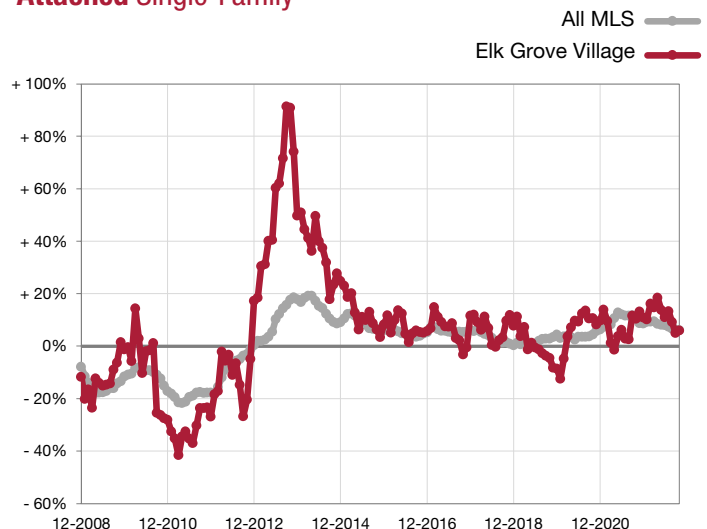
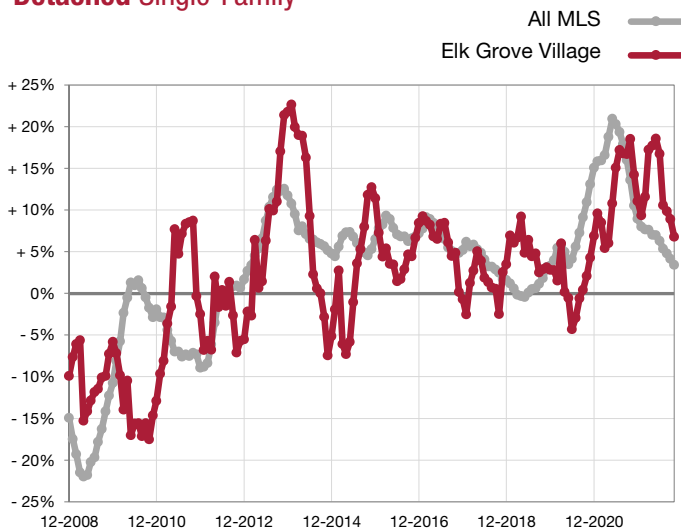
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	21	14	- 33.3%	328	205	- 37.5%
Under Contract (includes Contingent and Pending)	16	11	- 31.3%	250	178	- 28.8%
Closed Sales	20	12	- 40.0%	258	184	- 28.7%
Median Sales Price*	\$206,000	\$218,500	+ 6.1%	\$194,000	\$210,000	+ 8.2%
Average Sales Price*	\$228,545	\$244,049	+ 6.8%	\$196,792	\$218,537	+ 11.0%
Percent of Original List Price Received*	96.6%	98.4%	+ 1.9%	97.1%	99.7%	+ 2.7%
Average Market Time	39	23	- 41.0%	50	28	- 44.0%
Inventory of Homes for Sale at Month End	27	10	- 63.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



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# Elmwood Park

Local Market Update / October 2022

- 8.6%

- 46.7%

- 14.6%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	October			Trailing 12 Months		
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	35	35	0.0%	439	370	- 15.7%
Under Contract (includes Contingent and Pending)	24	18	- 25.0%	281	204	- 27.4%
Closed Sales	18	11	- 38.9%	275	222	- 19.3%
Median Sales Price*	\$305,750	<b>\$345,700</b>	+ 13.1%	\$324,500	<b>\$340,000</b>	+ 4.8%
Average Sales Price*	\$327,408	<b>\$328,518</b>	+ 0.3%	\$343,893	<b>\$356,695</b>	+ 3.7%
Percent of Original List Price Received*	97.7%	<b>101.3%</b>	+ 3.7%	98.2%	<b>97.8%</b>	- 0.4%
Average Market Time	36	48	+ 33.3%	48	56	+ 16.7%
Inventory of Homes for Sale at Month End	59	53	- 10.2%	--	--	--

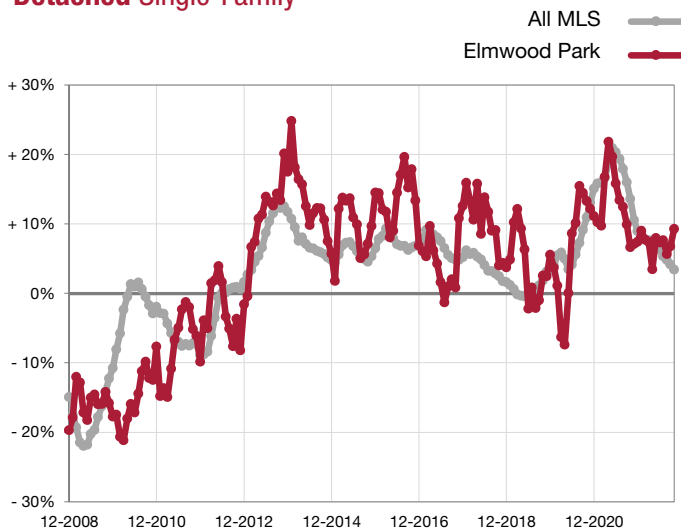
## Attached Single-Family

	October			Trailing 12 Months		
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	23	18	- 21.7%	246	245	- 0.4%
Under Contract (includes Contingent and Pending)	8	10	+ 25.0%	141	140	- 0.7%
Closed Sales	12	5	- 58.3%	140	140	0.0%
Median Sales Price*	\$122,000	<b>\$146,900</b>	+ 20.4%	\$130,000	<b>\$140,000</b>	+ 7.7%
Average Sales Price*	\$137,575	<b>\$169,080</b>	+ 22.9%	\$155,336	<b>\$161,206</b>	+ 3.8%
Percent of Original List Price Received*	97.8%	<b>92.9%</b>	- 5.0%	95.8%	<b>95.8%</b>	0.0%
Average Market Time	68	76	+ 11.8%	71	69	- 2.8%
Inventory of Homes for Sale at Month End	37	29	- 21.6%	--	--	--

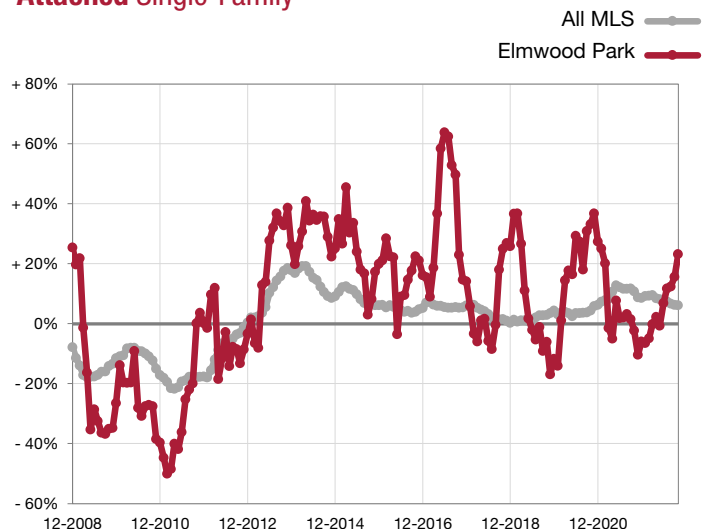
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Grayslake

Local Market Update / October 2022

- 26.1%

- 32.8%

+ 1.6%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	50	32	- 36.0%	758	565	- 25.5%
Under Contract (includes Contingent and Pending)	48	33	- 31.3%	657	449	- 31.7%
Closed Sales	44	28	- 36.4%	670	470	- 29.9%
Median Sales Price*	\$283,500	<b>\$300,000</b>	+ 5.8%	\$265,000	<b>\$308,000</b>	+ 16.2%
Average Sales Price*	\$278,365	<b>\$294,966</b>	+ 6.0%	\$260,695	<b>\$316,074</b>	+ 21.2%
Percent of Original List Price Received*	99.2%	<b>97.3%</b>	- 1.9%	98.7%	<b>99.8%</b>	+ 1.1%
Average Market Time	24	28	+ 16.7%	45	28	- 37.8%
Inventory of Homes for Sale at Month End	37	45	+ 21.6%	--	--	--

## October

## Trailing 12 Months

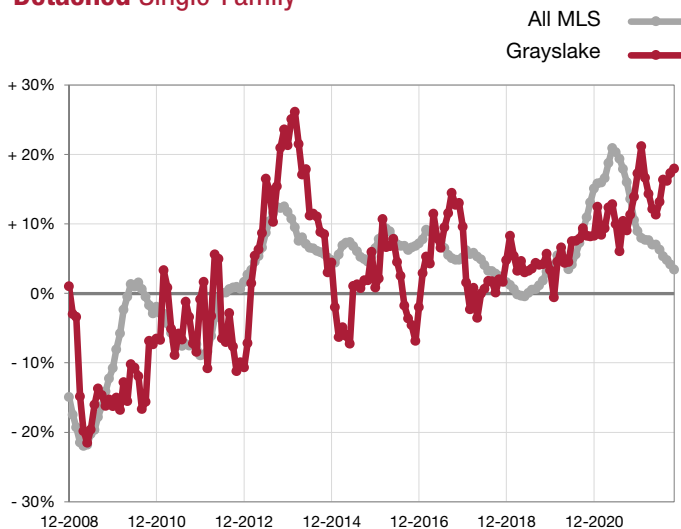
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	19	19	0.0%	333	238	- 28.5%
Under Contract (includes Contingent and Pending)	21	15	- 28.6%	274	199	- 27.4%
Closed Sales	23	17	- 26.1%	272	207	- 23.9%
Median Sales Price*	\$210,000	<b>\$226,900</b>	+ 8.0%	\$189,450	<b>\$215,000</b>	+ 13.5%
Average Sales Price*	\$218,343	<b>\$229,188</b>	+ 5.0%	\$193,742	<b>\$214,687</b>	+ 10.8%
Percent of Original List Price Received*	97.2%	<b>99.2%</b>	+ 2.1%	98.7%	<b>100.4%</b>	+ 1.7%
Average Market Time	32	26	- 18.8%	39	22	- 43.6%
Inventory of Homes for Sale at Month End	26	19	- 26.9%	--	--	--

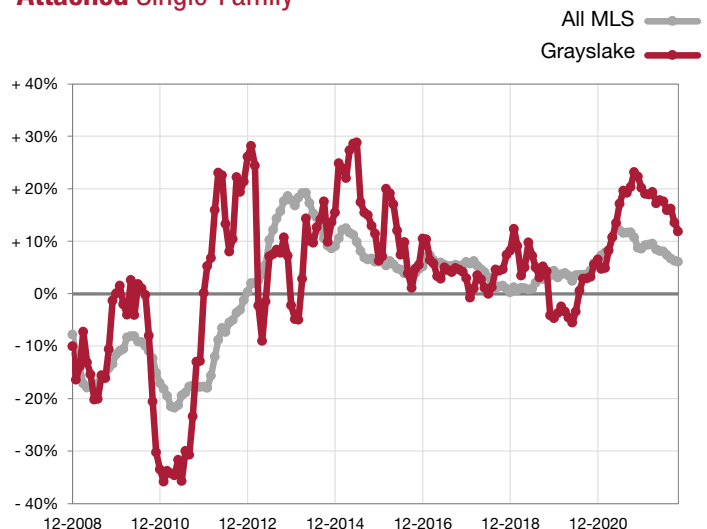
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Gurnee

Local Market Update / October 2022

- 40.5%

- 24.1%

- 21.0%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	62	36	- 41.9%	739	608	- 17.7%
Under Contract (includes Contingent and Pending)	48	25	- 47.9%	577	438	- 24.1%
Closed Sales	39	28	- 28.2%	575	466	- 19.0%
Median Sales Price*	\$340,000	<b>\$344,500</b>	+ 1.3%	\$335,000	<b>\$365,000</b>	+ 9.0%
Average Sales Price*	\$356,061	<b>\$376,496</b>	+ 5.7%	\$346,192	<b>\$370,933</b>	+ 7.1%
Percent of Original List Price Received*	99.6%	<b>96.9%</b>	- 2.7%	99.8%	<b>99.8%</b>	0.0%
Average Market Time	22	41	+ 86.4%	38	29	- 23.7%
Inventory of Homes for Sale at Month End	51	50	- 2.0%	--	--	--

## October

## Trailing 12 Months

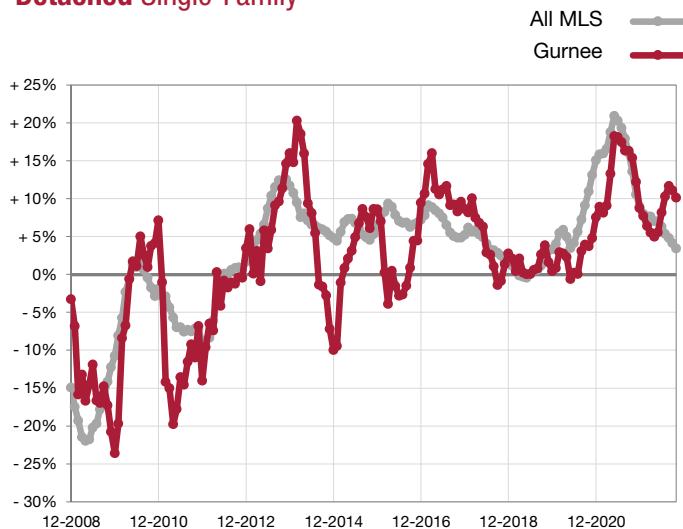
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	22	14	- 36.4%	314	243	- 22.6%
Under Contract (includes Contingent and Pending)	18	12	- 33.3%	224	207	- 7.6%
Closed Sales	15	13	- 13.3%	227	221	- 2.6%
Median Sales Price*	\$174,900	<b>\$164,000</b>	- 6.2%	\$174,000	<b>\$195,000</b>	+ 12.1%
Average Sales Price*	\$190,427	<b>\$184,638</b>	- 3.0%	\$179,248	<b>\$201,618</b>	+ 12.5%
Percent of Original List Price Received*	100.0%	<b>96.9%</b>	- 3.1%	98.6%	<b>99.2%</b>	+ 0.6%
Average Market Time	25	57	+ 128.0%	30	37	+ 23.3%
Inventory of Homes for Sale at Month End	30	14	- 53.3%	--	--	--

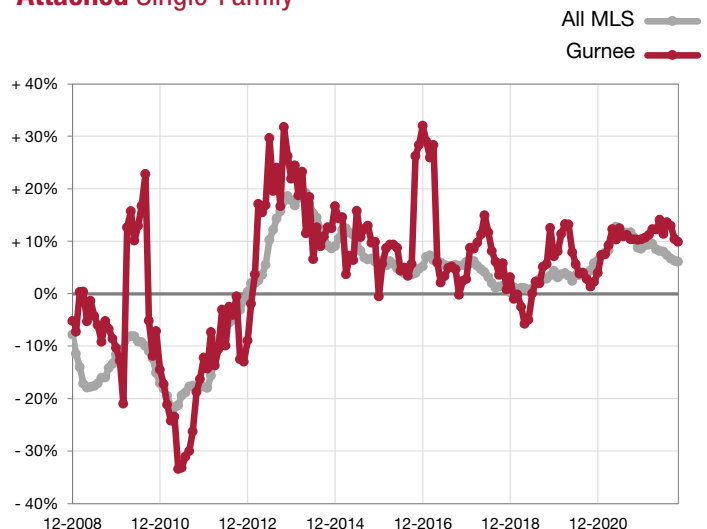
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family





# Hoffman Estates

Local Market Update / October 2022

- 33.7%

- 30.3%

- 26.2%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	47	37	- 21.3%	696	588	- 15.5%
Under Contract (includes Contingent and Pending)	36	20	- 44.4%	547	401	- 26.7%
Closed Sales	34	23	- 32.4%	565	422	- 25.3%
Median Sales Price*	\$356,000	\$395,000	+ 11.0%	\$346,000	\$395,000	+ 14.2%
Average Sales Price*	\$357,973	\$408,552	+ 14.1%	\$354,635	\$407,721	+ 15.0%
Percent of Original List Price Received*	99.4%	98.5%	- 0.9%	99.1%	100.1%	+ 1.0%
Average Market Time	15	33	+ 120.0%	34	25	- 26.5%
Inventory of Homes for Sale at Month End	39	40	+ 2.6%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

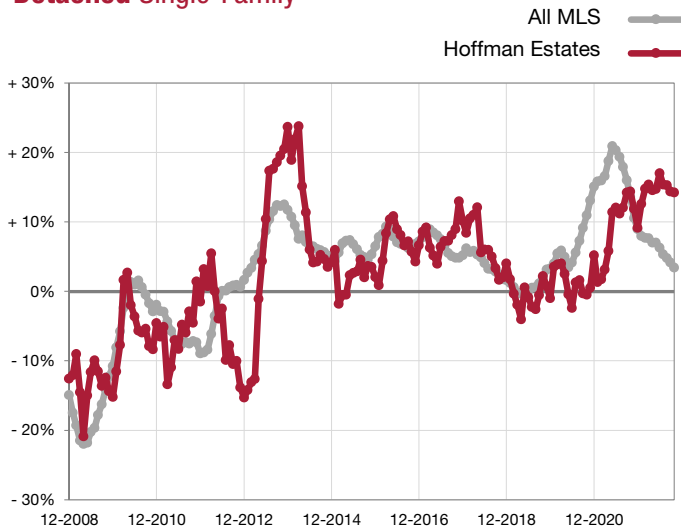
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	48	26	- 45.8%	472	351	- 25.6%
Under Contract (includes Contingent and Pending)	33	34	+ 3.0%	348	304	- 12.6%
Closed Sales	32	23	- 28.1%	341	310	- 9.1%
Median Sales Price*	\$212,500	\$173,400	- 18.4%	\$180,000	\$184,500	+ 2.5%
Average Sales Price*	\$207,694	\$182,800	- 12.0%	\$191,763	\$205,200	+ 7.0%
Percent of Original List Price Received*	98.1%	96.8%	- 1.3%	98.0%	98.8%	+ 0.8%
Average Market Time	26	46	+ 76.9%	36	31	- 13.9%
Inventory of Homes for Sale at Month End	45	22	- 51.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



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# Itasca

Local Market Update / October 2022

- 47.4%

- 27.8%

+ 20.0%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	11	10	- 9.1%	137	117	- 14.6%
Under Contract (includes Contingent and Pending)	7	3	- 57.1%	93	78	- 16.1%
Closed Sales	14	9	- 35.7%	91	82	- 9.9%
Median Sales Price*	\$327,500	<b>\$450,000</b>	+ 37.4%	\$364,000	<b>\$420,000</b>	+ 15.4%
Average Sales Price*	\$359,493	<b>\$478,856</b>	+ 33.2%	\$404,657	<b>\$488,613</b>	+ 20.7%
Percent of Original List Price Received*	96.0%	<b>95.4%</b>	- 0.6%	97.8%	<b>97.2%</b>	- 0.6%
Average Market Time	26	<b>35</b>	+ 34.6%	37	<b>47</b>	+ 27.0%
Inventory of Homes for Sale at Month End	15	<b>16</b>	+ 6.7%	--	--	--

## October

## Trailing 12 Months

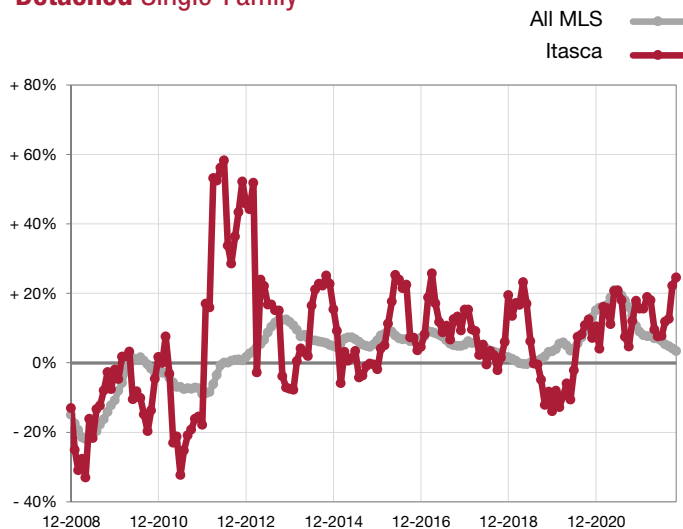
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	8	0	- 100.0%	100	66	- 34.0%
Under Contract (includes Contingent and Pending)	7	1	- 85.7%	73	43	- 41.1%
Closed Sales	4	4	0.0%	68	51	- 25.0%
Median Sales Price*	\$290,000	<b>\$298,500</b>	+ 2.9%	\$276,000	<b>\$302,500</b>	+ 9.6%
Average Sales Price*	\$298,500	<b>\$289,250</b>	- 3.1%	\$288,347	<b>\$304,899</b>	+ 5.7%
Percent of Original List Price Received*	97.1%	<b>93.3%</b>	- 3.9%	97.9%	<b>98.7%</b>	+ 0.8%
Average Market Time	26	<b>33</b>	+ 26.9%	51	<b>36</b>	- 29.4%
Inventory of Homes for Sale at Month End	10	<b>14</b>	+ 40.0%	--	--	--

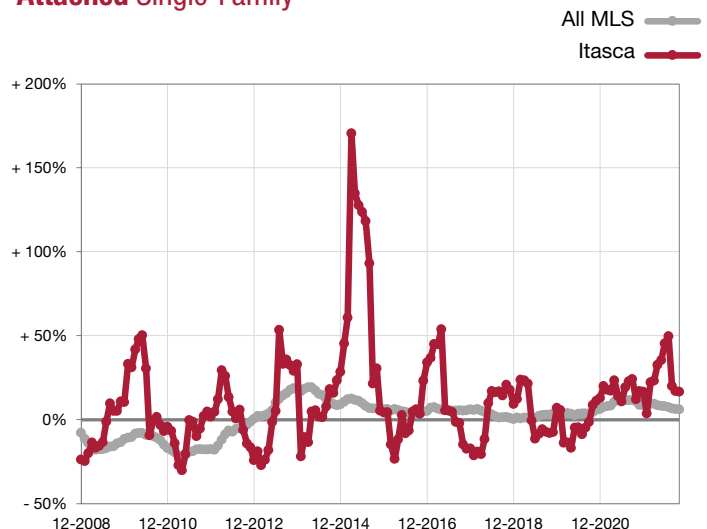
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Lake In The Hills

Local Market Update / October 2022

- 37.7%

- 65.1%

+ 2.6%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	44	30	- 31.8%	471	402	- 14.6%
Under Contract (includes Contingent and Pending)	32	16	- 50.0%	397	318	- 19.9%
Closed Sales	41	15	- 63.4%	410	336	- 18.0%
Median Sales Price*	\$318,000	\$345,000	+ 8.5%	\$293,250	\$330,000	+ 12.5%
Average Sales Price*	\$313,822	\$333,779	+ 6.4%	\$301,477	\$336,049	+ 11.5%
Percent of Original List Price Received*	100.3%	99.4%	- 0.9%	101.2%	101.7%	+ 0.5%
Average Market Time	31	18	- 41.9%	23	19	- 17.4%
Inventory of Homes for Sale at Month End	25	33	+ 32.0%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

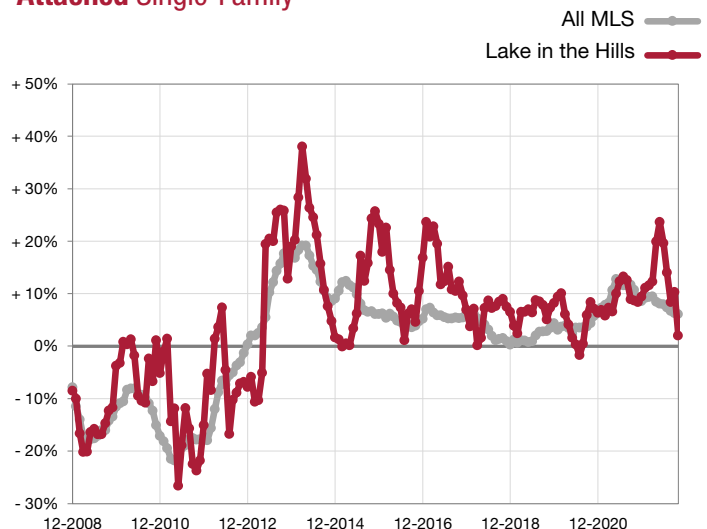
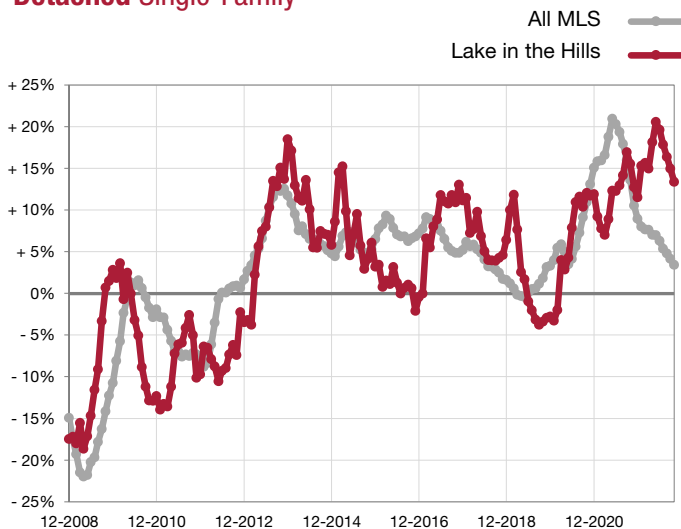
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	17	8	- 52.9%	255	176	- 31.0%
Under Contract (includes Contingent and Pending)	14	9	- 35.7%	227	159	- 30.0%
Closed Sales	22	7	- 68.2%	229	164	- 28.4%
Median Sales Price*	\$201,250	\$241,500	+ 20.0%	\$195,100	\$210,000	+ 7.6%
Average Sales Price*	\$213,827	\$231,143	+ 8.1%	\$203,391	\$221,286	+ 8.8%
Percent of Original List Price Received*	98.0%	99.5%	+ 1.5%	99.5%	101.1%	+ 1.6%
Average Market Time	33	32	- 3.0%	32	16	- 50.0%
Inventory of Homes for Sale at Month End	14	7	- 50.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



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# Lake Villa

Local Market Update / October 2022

- 42.5%

- 27.3%

- 37.3%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	39	22	- 43.6%	508	394	- 22.4%
Under Contract (includes Contingent and Pending)	30	13	- 56.7%	417	307	- 26.4%
Closed Sales	29	24	- 17.2%	422	327	- 22.5%
Median Sales Price*	\$310,000	\$275,000	- 11.3%	\$285,000	\$310,000	+ 8.8%
Average Sales Price*	\$316,193	\$300,837	- 4.9%	\$295,923	\$321,287	+ 8.6%
Percent of Original List Price Received*	95.1%	98.7%	+ 3.8%	99.7%	99.7%	0.0%
Average Market Time	35	45	+ 28.6%	29	33	+ 13.8%
Inventory of Homes for Sale at Month End	50	31	- 38.0%	--	--	--

## October

## Trailing 12 Months

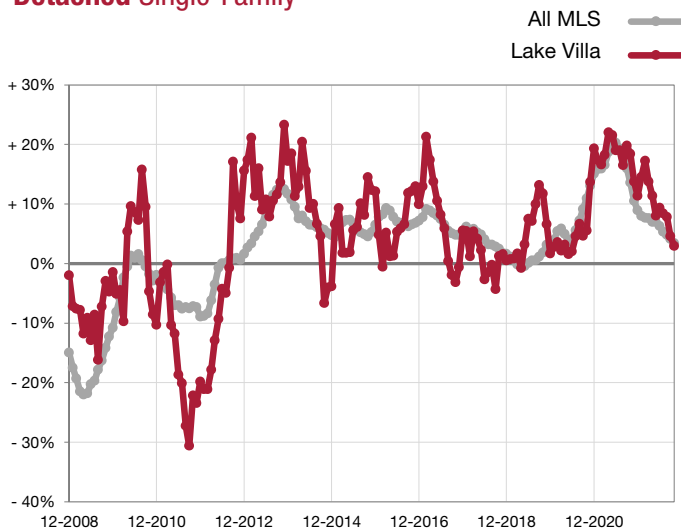
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	1	1	0.0%	20	13	- 35.0%
Under Contract (includes Contingent and Pending)	1	1	0.0%	17	12	- 29.4%
Closed Sales	4	0	- 100.0%	16	12	- 25.0%
Median Sales Price*	\$196,500	\$0	- 100.0%	\$200,000	\$200,000	0.0%
Average Sales Price*	\$202,750	\$0	- 100.0%	\$208,013	\$199,958	- 3.9%
Percent of Original List Price Received*	98.9%	0.0%	- 100.0%	99.1%	98.0%	- 1.1%
Average Market Time	59	0	- 100.0%	49	19	- 61.2%
Inventory of Homes for Sale at Month End	1	1	0.0%	--	--	--

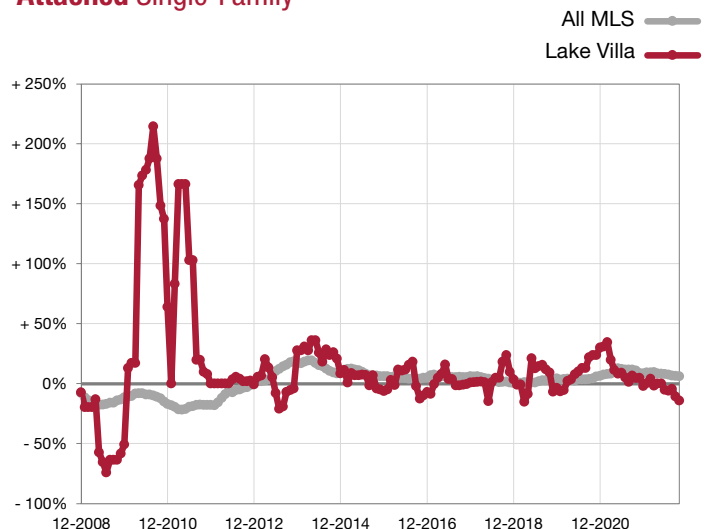
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Lake Zurich

Local Market Update / October 2022

- 19.4%

- 51.5%

- 15.8%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	30	24	- 20.0%	534	344	- 35.6%
Under Contract (includes Contingent and Pending)	25	13	- 48.0%	374	252	- 32.6%
Closed Sales	30	13	- 56.7%	380	274	- 27.9%
Median Sales Price*	\$371,000	\$345,000	- 7.0%	\$377,250	\$393,750	+ 4.4%
Average Sales Price*	\$404,170	\$384,762	- 4.8%	\$389,940	\$415,761	+ 6.6%
Percent of Original List Price Received*	95.6%	95.4%	- 0.2%	98.8%	100.1%	+ 1.3%
Average Market Time	63	33	- 47.6%	43	29	- 32.6%
Inventory of Homes for Sale at Month End	30	26	- 13.3%	--	--	--

## October

## Trailing 12 Months

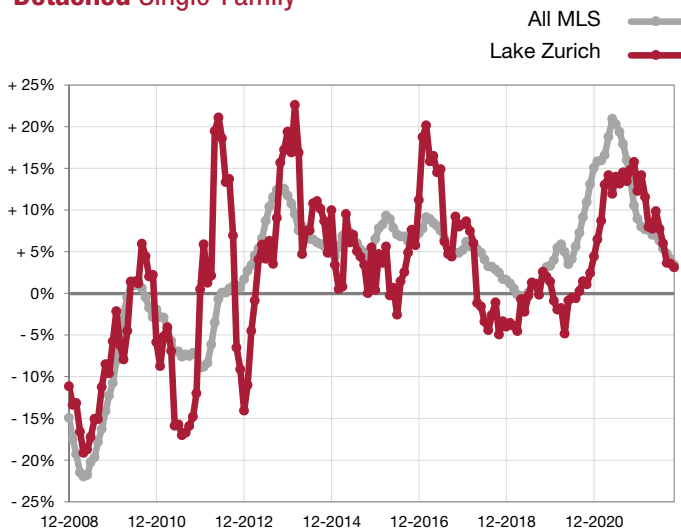
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	6	5	- 16.7%	82	92	+ 12.2%
Under Contract (includes Contingent and Pending)	5	2	- 60.0%	59	73	+ 23.7%
Closed Sales	3	3	0.0%	63	56	- 11.1%
Median Sales Price*	\$365,000	\$300,000	- 17.8%	\$255,000	\$301,000	+ 18.0%
Average Sales Price*	\$335,000	\$291,667	- 12.9%	\$267,307	\$300,333	+ 12.4%
Percent of Original List Price Received*	97.9%	96.2%	- 1.7%	97.5%	99.9%	+ 2.5%
Average Market Time	17	19	+ 11.8%	41	22	- 46.3%
Inventory of Homes for Sale at Month End	8	6	- 25.0%	--	--	--

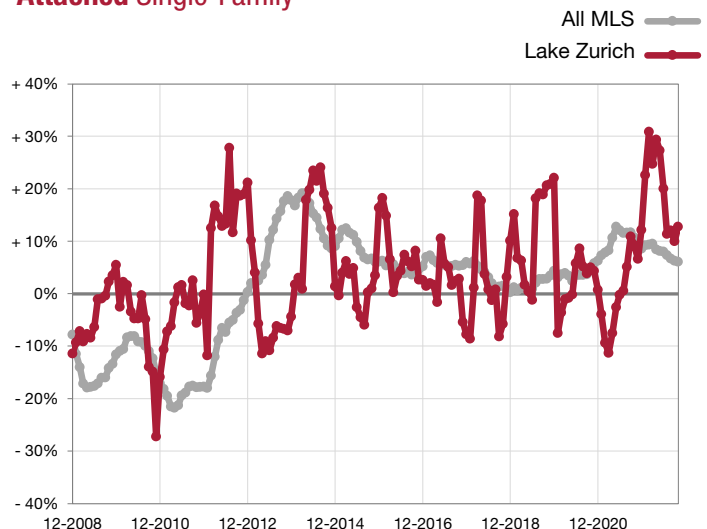
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Libertyville

Local Market Update / October 2022

- 7.4%

- 13.3%

- 33.3%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	42	39	- 7.1%	798	587	- 26.4%
Under Contract (includes Contingent and Pending)	40	27	- 32.5%	540	395	- 26.9%
Closed Sales	38	33	- 13.2%	546	415	- 24.0%
Median Sales Price*	\$531,250	<b>\$545,000</b>	+ 2.6%	\$498,250	<b>\$550,000</b>	+ 10.4%
Average Sales Price*	\$585,835	<b>\$560,424</b>	- 4.3%	\$556,380	<b>\$621,800</b>	+ 11.8%
Percent of Original List Price Received*	96.3%	<b>96.8%</b>	+ 0.5%	97.1%	<b>97.8%</b>	+ 0.7%
Average Market Time	39	51	+ 30.8%	74	45	- 39.2%
Inventory of Homes for Sale at Month End	77	51	- 33.8%	--	--	--

## October

## Trailing 12 Months

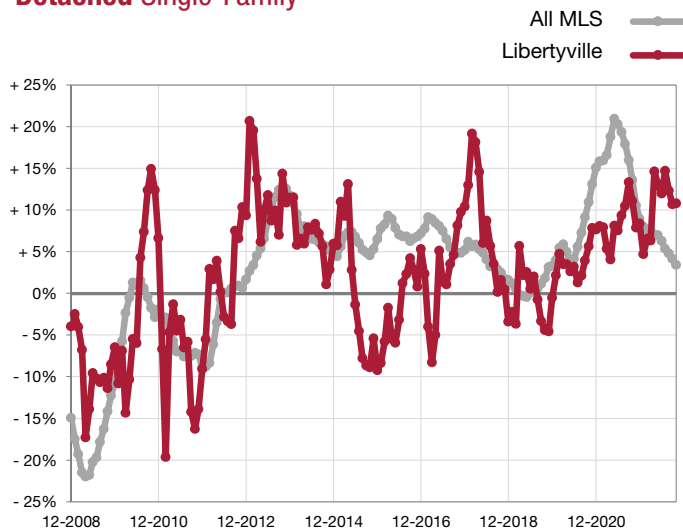
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	12	11	- 8.3%	169	127	- 24.9%
Under Contract (includes Contingent and Pending)	10	4	- 60.0%	137	103	- 24.8%
Closed Sales	7	6	- 14.3%	136	113	- 16.9%
Median Sales Price*	\$265,000	<b>\$318,000</b>	+ 20.0%	\$255,000	<b>\$285,000</b>	+ 11.8%
Average Sales Price*	\$252,357	<b>\$336,500</b>	+ 33.3%	\$282,661	<b>\$293,880</b>	+ 4.0%
Percent of Original List Price Received*	93.5%	<b>100.5%</b>	+ 7.5%	95.4%	<b>98.2%</b>	+ 2.9%
Average Market Time	34	45	+ 32.4%	69	32	- 53.6%
Inventory of Homes for Sale at Month End	13	9	- 30.8%	--	--	--

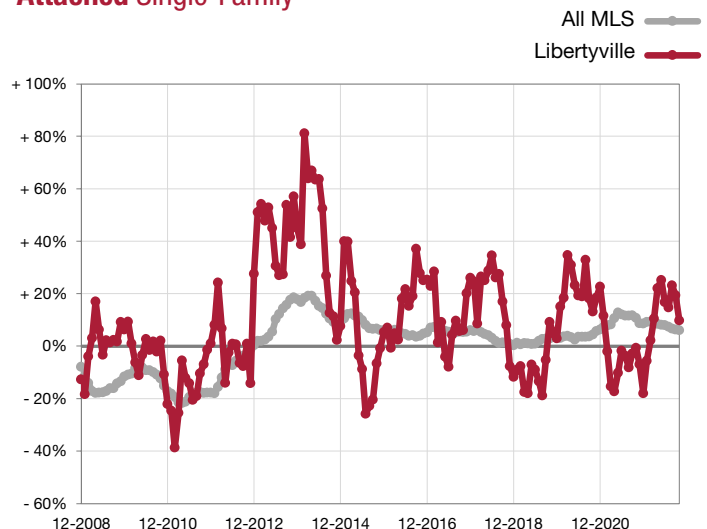
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Lindenhurst

Local Market Update / October 2022

- 31.7%

- 23.0%

- 29.1%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	54	38	- 29.6%	819	672	- 17.9%
Under Contract (includes Contingent and Pending)	50	19	- 62.0%	664	509	- 23.3%
Closed Sales	52	39	- 25.0%	672	553	- 17.7%
Median Sales Price*	\$284,950	\$275,000	- 3.5%	\$280,500	\$305,519	+ 8.9%
Average Sales Price*	\$308,429	\$290,955	- 5.7%	\$293,912	\$320,289	+ 9.0%
Percent of Original List Price Received*	97.1%	98.4%	+ 1.3%	99.9%	101.5%	+ 1.6%
Average Market Time	29	41	+ 41.4%	30	30	0.0%
Inventory of Homes for Sale at Month End	70	53	- 24.3%	--	--	--

## October

## Trailing 12 Months

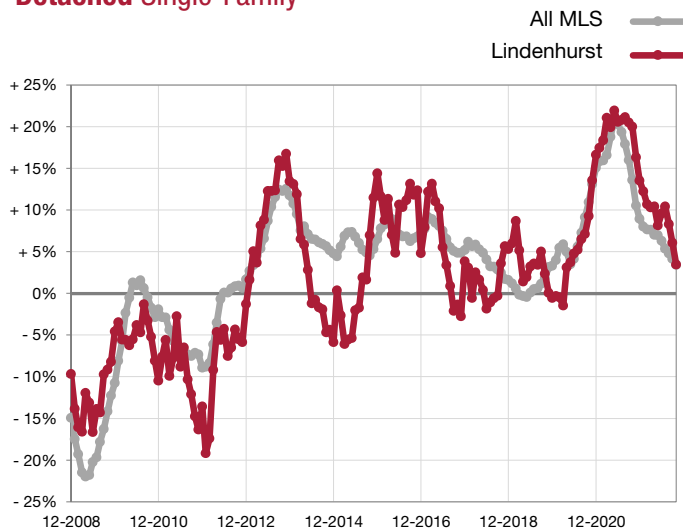
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	9	5	- 44.4%	107	79	- 26.2%
Under Contract (includes Contingent and Pending)	8	5	- 37.5%	89	71	- 20.2%
Closed Sales	9	8	- 11.1%	85	74	- 12.9%
Median Sales Price*	\$200,000	\$174,250	- 12.9%	\$179,000	\$199,950	+ 11.7%
Average Sales Price*	\$200,444	\$187,175	- 6.6%	\$183,579	\$205,795	+ 12.1%
Percent of Original List Price Received*	97.9%	97.8%	- 0.1%	99.2%	99.6%	+ 0.4%
Average Market Time	43	18	- 58.1%	24	119	+ 395.8%
Inventory of Homes for Sale at Month End	9	3	- 66.7%	--	--	--

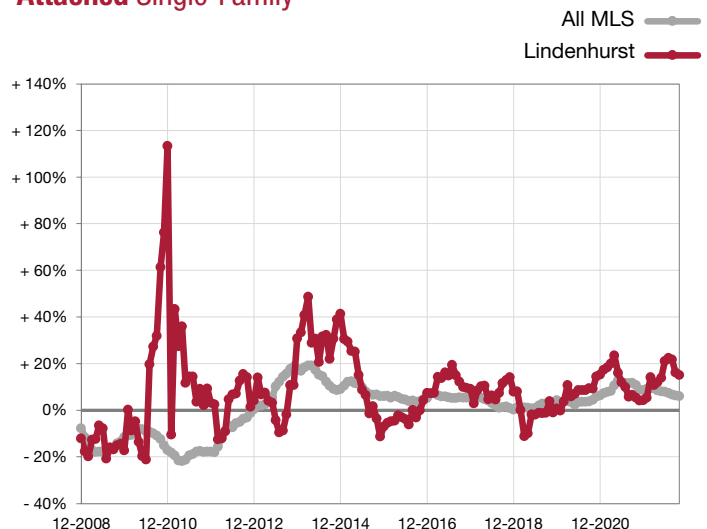
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Long Grove

Local Market Update / October 2022

+ 15.7%

- 53.1%

- 21.1%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

	October			Trailing 12 Months		
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	63	74	+ 17.5%	1,313	915	- 30.3%
Under Contract (includes Contingent and Pending)	58	41	- 29.3%	921	607	- 34.1%
Closed Sales	75	35	- 53.3%	955	613	- 35.8%
Median Sales Price*	\$502,500	\$575,000	+ 14.4%	\$525,000	\$572,000	+ 9.0%
Average Sales Price*	\$589,716	\$558,295	- 5.3%	\$550,412	\$596,322	+ 8.3%
Percent of Original List Price Received*	97.1%	97.2%	+ 0.1%	98.1%	99.7%	+ 1.6%
Average Market Time	65	40	- 38.5%	69	43	- 37.7%
Inventory of Homes for Sale at Month End	103	82	- 20.4%	--	--	--

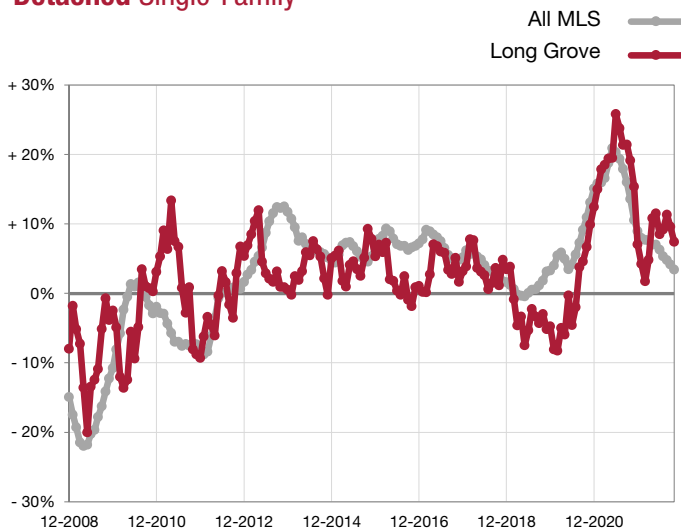
## Attached Single-Family

	October			Trailing 12 Months		
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	7	7	0.0%	120	108	- 10.0%
Under Contract (includes Contingent and Pending)	7	2	- 71.4%	94	81	- 13.8%
Closed Sales	6	3	- 50.0%	94	71	- 24.5%
Median Sales Price*	\$377,500	\$300,000	- 20.5%	\$297,500	\$315,000	+ 5.9%
Average Sales Price*	\$384,320	\$291,667	- 24.1%	\$311,862	\$333,363	+ 6.9%
Percent of Original List Price Received*	100.0%	96.2%	- 3.8%	98.1%	99.9%	+ 1.8%
Average Market Time	46	19	- 58.7%	60	27	- 55.0%
Inventory of Homes for Sale at Month End	11	8	- 27.3%	--	--	--

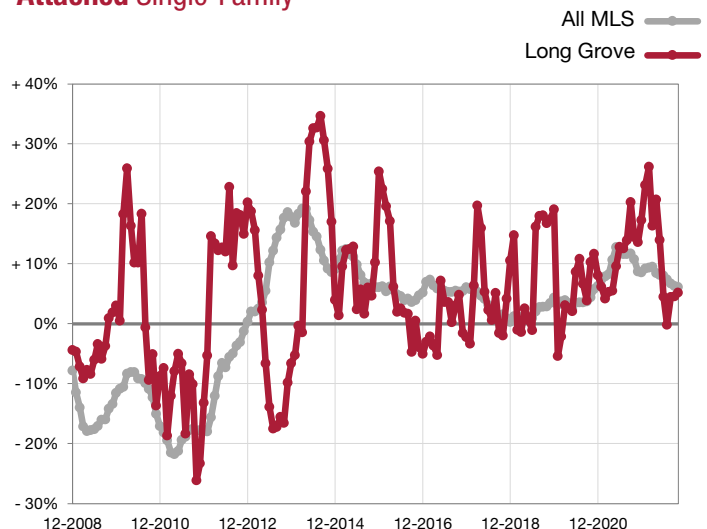
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Mount Prospect

Local Market Update / October 2022

- 33.3%

- 31.9%

- 50.4%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	58	41	- 29.3%	806	607	- 24.7%
Under Contract (includes Contingent and Pending)	43	30	- 30.2%	544	437	- 19.7%
Closed Sales	46	29	- 37.0%	535	463	- 13.5%
Median Sales Price*	\$370,000	\$365,000	- 1.4%	\$366,000	\$399,000	+ 9.0%
Average Sales Price*	\$388,093	\$374,971	- 3.4%	\$388,461	\$420,335	+ 8.2%
Percent of Original List Price Received*	97.6%	95.0%	- 2.7%	97.6%	98.9%	+ 1.3%
Average Market Time	42	46	+ 9.5%	48	32	- 33.3%
Inventory of Homes for Sale at Month End	67	40	- 40.3%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

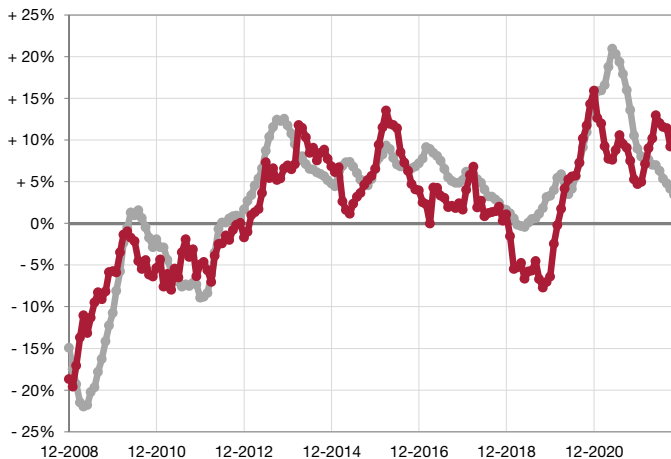
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	44	27	- 38.6%	456	323	- 29.2%
Under Contract (includes Contingent and Pending)	27	22	- 18.5%	296	282	- 4.7%
Closed Sales	26	20	- 23.1%	304	290	- 4.6%
Median Sales Price*	\$215,000	\$205,000	- 4.7%	\$189,000	\$200,000	+ 5.8%
Average Sales Price*	\$223,915	\$213,023	- 4.9%	\$206,753	\$217,425	+ 5.2%
Percent of Original List Price Received*	97.5%	99.6%	+ 2.2%	95.7%	97.9%	+ 2.3%
Average Market Time	29	22	- 24.1%	61	47	- 23.0%
Inventory of Homes for Sale at Month End	56	21	- 62.5%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

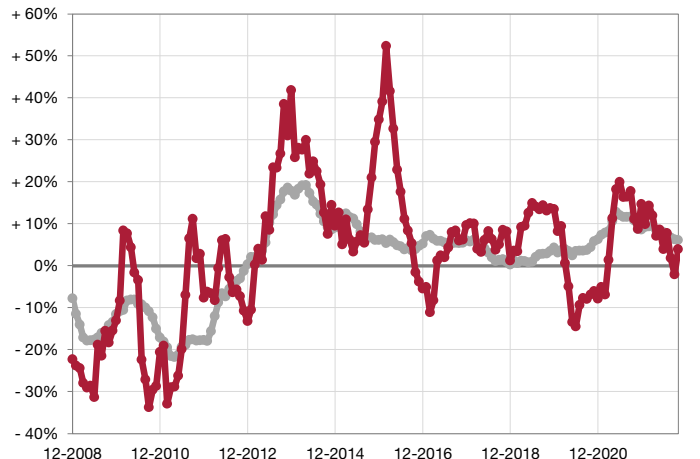
### Detached Single-Family

All MLS  
Mount Prospect



### Attached Single-Family

All MLS  
Mount Prospect



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# Mundelein

Local Market Update / October 2022

- 16.7%

- 26.7%

- 21.1%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	40	34	- 15.0%	608	498	- 18.1%
Under Contract (includes Contingent and Pending)	48	17	- 64.6%	502	359	- 28.5%
Closed Sales	36	19	- 47.2%	488	390	- 20.1%
Median Sales Price*	\$301,000	\$360,000	+ 19.6%	\$310,000	\$335,000	+ 8.1%
Average Sales Price*	\$338,828	\$377,517	+ 11.4%	\$336,118	\$365,392	+ 8.7%
Percent of Original List Price Received*	98.3%	98.8%	+ 0.5%	99.3%	100.0%	+ 0.7%
Average Market Time	19	22	+ 15.8%	44	30	- 31.8%
Inventory of Homes for Sale at Month End	49	48	- 2.0%	--	--	--

## October

## Trailing 12 Months

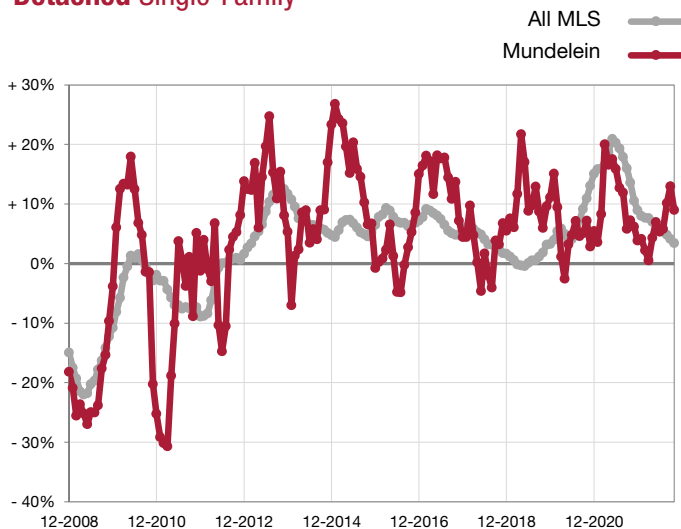
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	14	11	- 21.4%	230	191	- 17.0%
Under Contract (includes Contingent and Pending)	8	10	+ 25.0%	172	176	+ 2.3%
Closed Sales	9	14	+ 55.6%	149	156	+ 4.7%
Median Sales Price*	\$204,000	\$261,000	+ 27.9%	\$227,900	\$260,000	+ 14.1%
Average Sales Price*	\$224,944	\$293,237	+ 30.4%	\$239,480	\$272,958	+ 14.0%
Percent of Original List Price Received*	98.2%	97.5%	- 0.7%	98.8%	99.3%	+ 0.5%
Average Market Time	11	18	+ 63.6%	25	40	+ 60.0%
Inventory of Homes for Sale at Month End	27	12	- 55.6%	--	--	--

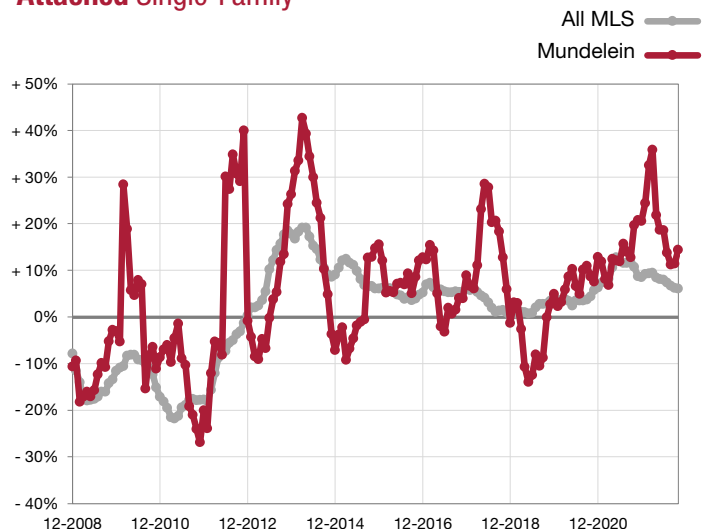
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Palatine

Local Market Update / October 2022

- 26.7%

- 26.6%

- 55.3%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	49	48	- 2.0%	1,050	733	- 30.2%
Under Contract (includes Contingent and Pending)	52	36	- 30.8%	758	532	- 29.8%
Closed Sales	69	40	- 42.0%	773	559	- 27.7%
Median Sales Price*	\$387,000	\$405,000	+ 4.7%	\$375,000	\$399,900	+ 6.6%
Average Sales Price*	\$414,034	\$456,897	+ 10.4%	\$405,602	\$435,333	+ 7.3%
Percent of Original List Price Received*	98.0%	97.8%	- 0.2%	98.5%	99.4%	+ 0.9%
Average Market Time	43	44	+ 2.3%	51	41	- 19.6%
Inventory of Homes for Sale at Month End	96	56	- 41.7%	--	--	--

## October

## Trailing 12 Months

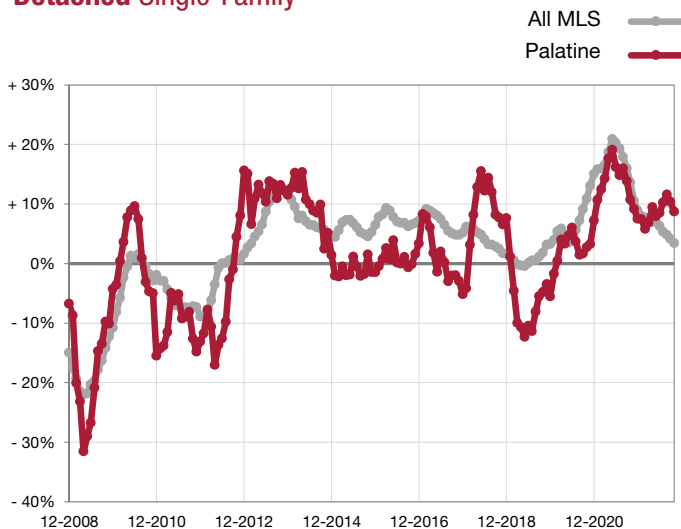
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	82	48	- 41.5%	1,314	856	- 34.9%
Under Contract (includes Contingent and Pending)	81	44	- 45.7%	962	739	- 23.2%
Closed Sales	74	65	- 12.2%	945	782	- 17.2%
Median Sales Price*	\$183,200	\$212,000	+ 15.7%	\$190,000	\$196,450	+ 3.4%
Average Sales Price*	\$199,574	\$222,436	+ 11.5%	\$207,673	\$213,605	+ 2.9%
Percent of Original List Price Received*	97.3%	99.1%	+ 1.8%	97.0%	99.4%	+ 2.5%
Average Market Time	41	32	- 22.0%	55	37	- 32.7%
Inventory of Homes for Sale at Month End	112	37	- 67.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Park Ridge

Local Market Update / October 2022

- 43.6%

- 51.8%

- 39.2%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	79	48	- 39.2%	1,098	772	- 29.7%
Under Contract (includes Contingent and Pending)	42	14	- 66.7%	577	459	- 20.5%
Closed Sales	43	20	- 53.5%	593	489	- 17.5%
Median Sales Price*	\$545,000	\$515,500	- 5.4%	\$510,000	\$525,000	+ 2.9%
Average Sales Price*	\$607,314	\$695,950	+ 14.6%	\$588,566	\$612,033	+ 4.0%
Percent of Original List Price Received*	96.1%	96.8%	+ 0.7%	97.3%	97.7%	+ 0.4%
Average Market Time	62	66	+ 6.5%	64	59	- 7.8%
Inventory of Homes for Sale at Month End	124	85	- 31.5%	--	--	--

## October

## Trailing 12 Months

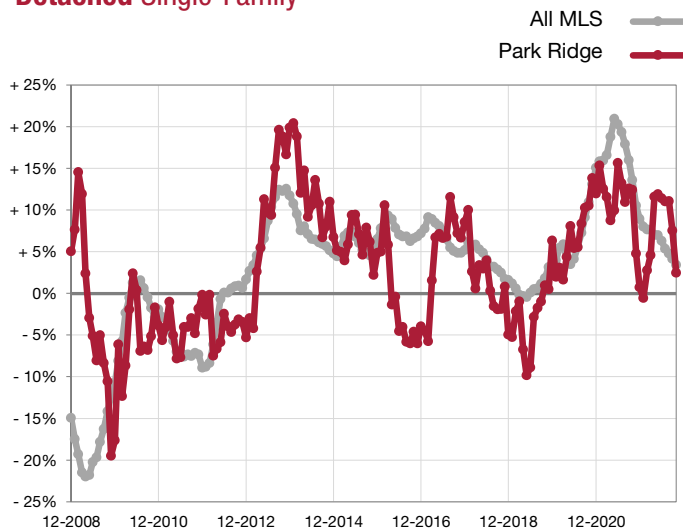
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	22	9	- 59.1%	286	212	- 25.9%
Under Contract (includes Contingent and Pending)	15	10	- 33.3%	174	157	- 9.8%
Closed Sales	13	7	- 46.2%	169	171	+ 1.2%
Median Sales Price*	\$345,000	\$240,000	- 30.4%	\$285,000	\$283,000	- 0.7%
Average Sales Price*	\$350,608	\$287,214	- 18.1%	\$320,536	\$310,485	- 3.1%
Percent of Original List Price Received*	99.2%	95.3%	- 3.9%	96.3%	96.8%	+ 0.5%
Average Market Time	45	78	+ 73.3%	62	44	- 29.0%
Inventory of Homes for Sale at Month End	34	11	- 67.6%	--	--	--

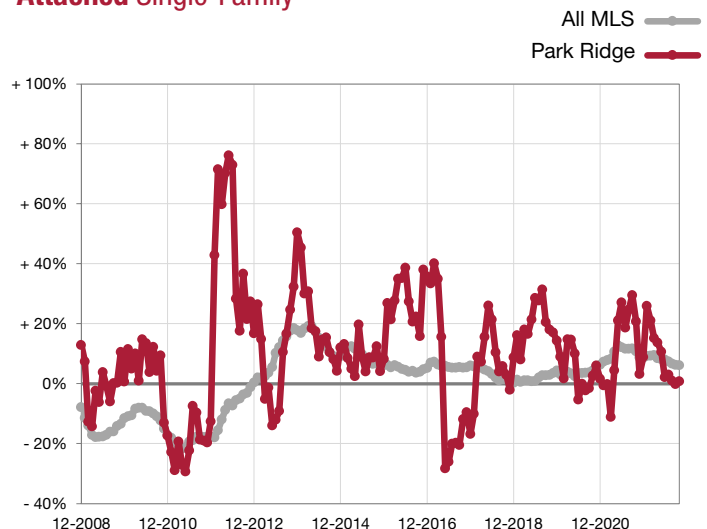
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Prospect Heights

Local Market Update / October 2022

- 55.3%

- 59.3%

- 58.2%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	18	8	- 55.6%	194	136	- 29.9%
Under Contract (includes Contingent and Pending)	9	5	- 44.4%	104	77	- 26.0%
Closed Sales	8	3	- 62.5%	104	84	- 19.2%
Median Sales Price*	\$454,000	<b>\$490,000</b>	+ 7.9%	\$445,000	<b>\$452,751</b>	+ 1.7%
Average Sales Price*	\$460,625	<b>\$489,667</b>	+ 6.3%	\$476,092	<b>\$500,916</b>	+ 5.2%
Percent of Original List Price Received*	96.8%	<b>98.2%</b>	+ 1.4%	98.0%	<b>97.0%</b>	- 1.0%
Average Market Time	52	30	- 42.3%	58	57	- 1.7%
Inventory of Homes for Sale at Month End	31	18	- 41.9%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

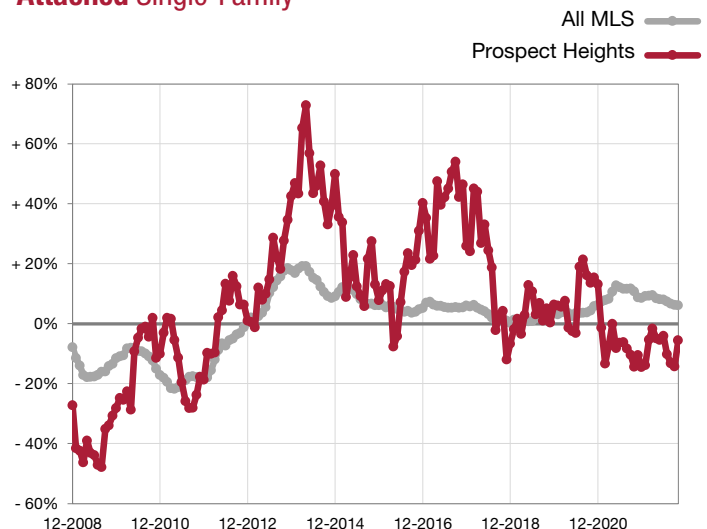
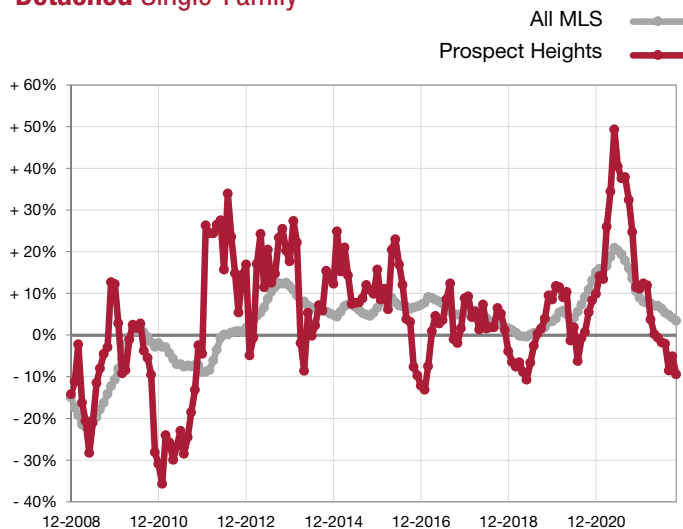
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	29	13	- 55.2%	265	186	- 29.8%
Under Contract (includes Contingent and Pending)	17	14	- 17.6%	160	148	- 7.5%
Closed Sales	19	8	- 57.9%	149	156	+ 4.7%
Median Sales Price*	\$127,000	<b>\$135,200</b>	+ 6.5%	\$145,000	<b>\$144,500</b>	- 0.3%
Average Sales Price*	\$160,839	<b>\$135,488</b>	- 15.8%	\$170,656	<b>\$170,908</b>	+ 0.1%
Percent of Original List Price Received*	95.3%	<b>97.9%</b>	+ 2.7%	95.3%	<b>97.7%</b>	+ 2.5%
Average Market Time	44	92	+ 109.1%	53	38	- 28.3%
Inventory of Homes for Sale at Month End	36	10	- 72.2%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



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# River Forest

Local Market Update / October 2022

- 7.1%

+ 72.7%

- 14.0%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	12	8	- 33.3%	227	164	- 27.8%
Under Contract (includes Contingent and Pending)	11	4	- 63.6%	154	107	- 30.5%
Closed Sales	6	10	+ 66.7%	156	118	- 24.4%
Median Sales Price*	\$1,072,000	\$850,250	- 20.7%	\$780,000	\$793,000	+ 1.7%
Average Sales Price*	\$984,917	\$928,730	- 5.7%	\$854,689	\$860,315	+ 0.7%
Percent of Original List Price Received*	94.0%	96.2%	+ 2.3%	96.2%	96.6%	+ 0.4%
Average Market Time	67	55	- 17.9%	78	57	- 26.9%
Inventory of Homes for Sale at Month End	26	18	- 30.8%	--	--	--

## October

## Trailing 12 Months

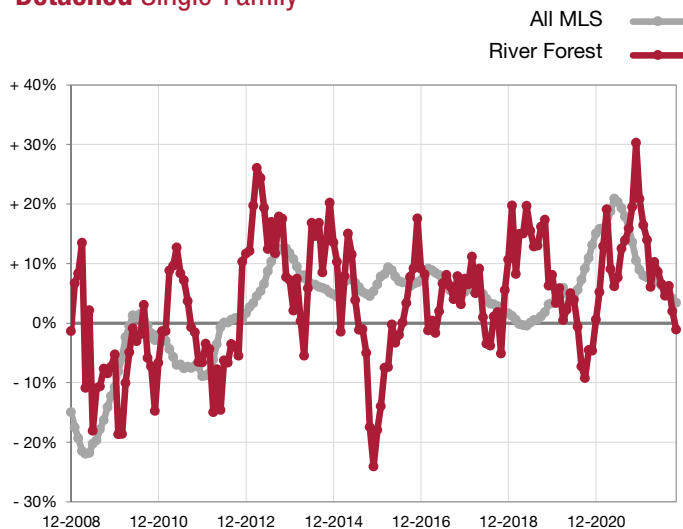
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	16	18	+ 12.5%	189	166	- 12.2%
Under Contract (includes Contingent and Pending)	12	4	- 66.7%	122	97	- 20.5%
Closed Sales	5	9	+ 80.0%	111	100	- 9.9%
Median Sales Price*	\$300,000	\$225,000	- 25.0%	\$200,000	\$211,000	+ 5.5%
Average Sales Price*	\$289,680	\$209,111	- 27.8%	\$224,116	\$241,146	+ 7.6%
Percent of Original List Price Received*	95.0%	94.6%	- 0.4%	95.6%	96.7%	+ 1.2%
Average Market Time	54	72	+ 33.3%	60	57	- 5.0%
Inventory of Homes for Sale at Month End	24	25	+ 4.2%	--	--	--

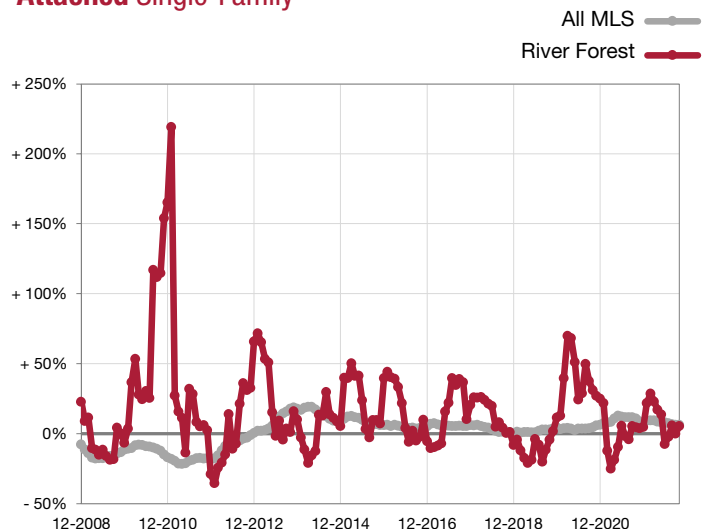
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Rolling Meadows

Local Market Update / October 2022

- 34.5%

- 40.5%

- 64.9%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	24	19	- 20.8%	299	242	- 19.1%
Under Contract (includes Contingent and Pending)	26	12	- 53.8%	241	194	- 19.5%
Closed Sales	20	15	- 25.0%	250	211	- 15.6%
Median Sales Price*	\$308,500	<b>\$285,000</b>	- 7.6%	\$290,000	<b>\$315,000</b>	+ 8.6%
Average Sales Price*	\$320,545	<b>\$281,867</b>	- 12.1%	\$307,342	<b>\$335,239</b>	+ 9.1%
Percent of Original List Price Received*	98.8%	<b>99.4%</b>	+ 0.6%	99.3%	<b>99.7%</b>	+ 0.4%
Average Market Time	37	27	- 27.0%	43	30	- 30.2%
Inventory of Homes for Sale at Month End	25	17	- 32.0%	--	--	--

## Attached Single-Family

### October

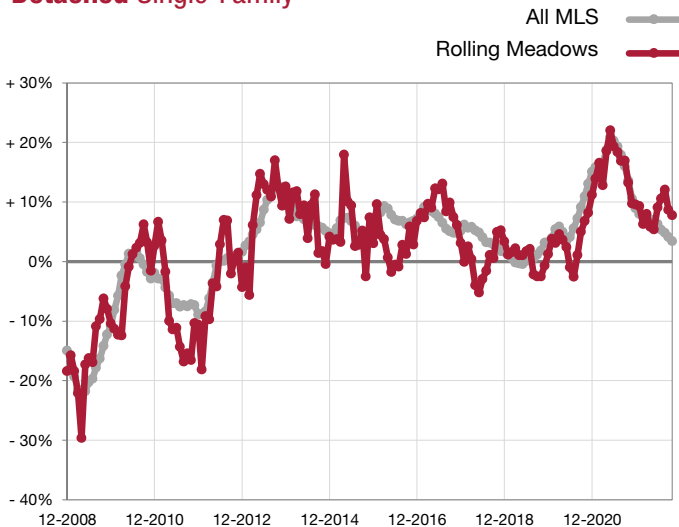
### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	34	19	- 44.1%	373	246	- 34.0%
Under Contract (includes Contingent and Pending)	32	17	- 46.9%	261	212	- 18.8%
Closed Sales	22	10	- 54.5%	254	232	- 8.7%
Median Sales Price*	\$143,000	<b>\$180,750</b>	+ 26.4%	\$165,500	<b>\$185,000</b>	+ 11.8%
Average Sales Price*	\$180,434	<b>\$199,720</b>	+ 10.7%	\$201,518	<b>\$220,060</b>	+ 9.2%
Percent of Original List Price Received*	97.2%	<b>100.1%</b>	+ 3.0%	97.9%	<b>99.0%</b>	+ 1.1%
Average Market Time	81	23	- 71.6%	55	41	- 25.5%
Inventory of Homes for Sale at Month End	52	10	- 80.8%	--	--	--

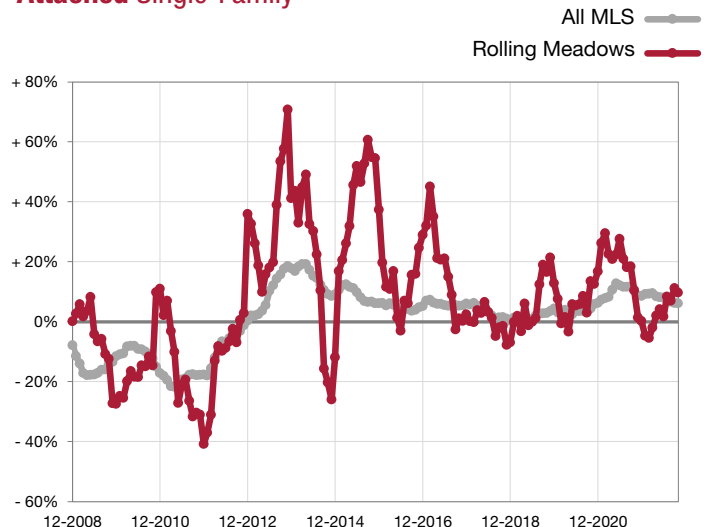
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family





# Roselle

Local Market Update / October 2022

- 33.3%

- 38.9%

- 14.8%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	25	16	- 36.0%	364	255	- 29.9%
Under Contract (includes Contingent and Pending)	16	8	- 50.0%	264	173	- 34.5%
Closed Sales	26	14	- 46.2%	265	191	- 27.9%
Median Sales Price*	\$352,750	\$344,500	- 2.3%	\$325,500	\$360,000	+ 10.6%
Average Sales Price*	\$376,881	\$361,714	- 4.0%	\$360,413	\$385,820	+ 7.0%
Percent of Original List Price Received*	98.9%	96.9%	- 2.0%	98.5%	98.3%	- 0.2%
Average Market Time	28	47	+ 67.9%	39	41	+ 5.1%
Inventory of Homes for Sale at Month End	36	31	- 13.9%	--	--	--

## October

## Trailing 12 Months

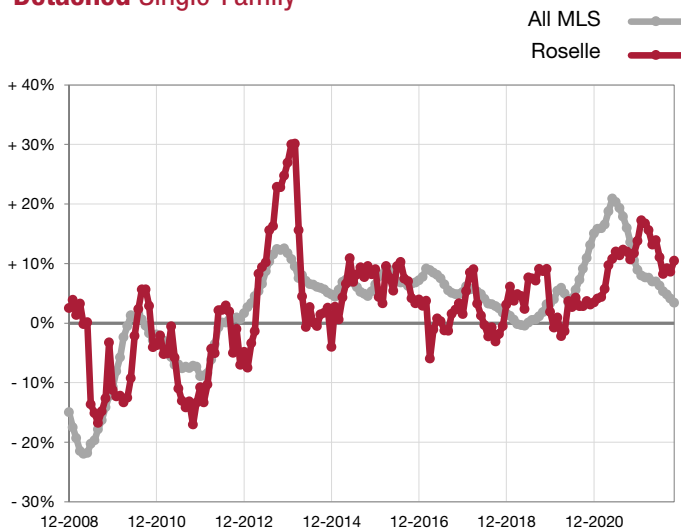
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	17	12	- 29.4%	258	202	- 21.7%
Under Contract (includes Contingent and Pending)	12	10	- 16.7%	211	164	- 22.3%
Closed Sales	10	8	- 20.0%	212	173	- 18.4%
Median Sales Price*	\$227,000	\$249,850	+ 10.1%	\$210,500	\$225,000	+ 6.9%
Average Sales Price*	\$205,040	\$236,325	+ 15.3%	\$212,905	\$227,015	+ 6.6%
Percent of Original List Price Received*	99.0%	99.5%	+ 0.5%	97.8%	99.7%	+ 1.9%
Average Market Time	57	21	- 63.2%	46	34	- 26.1%
Inventory of Homes for Sale at Month End	25	21	- 16.0%	--	--	--

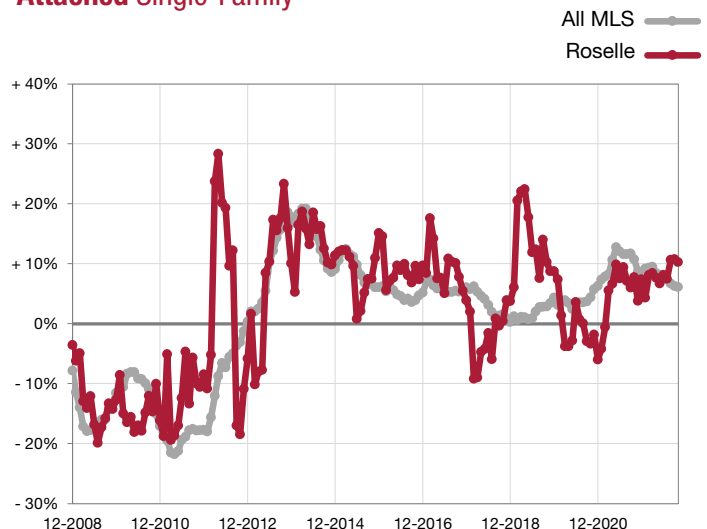
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Round Lake

Local Market Update / October 2022

- 10.3%

- 38.9%

- 13.5%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	21	22	+ 4.8%	330	248	- 24.8%
Under Contract (includes Contingent and Pending)	22	14	- 36.4%	258	174	- 32.6%
Closed Sales	21	13	- 38.1%	263	192	- 27.0%
Median Sales Price*	\$275,000	\$300,000	+ 9.1%	\$286,000	\$303,000	+ 5.9%
Average Sales Price*	\$270,348	\$256,331	- 5.2%	\$279,948	\$290,290	+ 3.7%
Percent of Original List Price Received*	99.1%	97.9%	- 1.2%	100.4%	100.0%	- 0.4%
Average Market Time	29	26	- 10.3%	25	28	+ 12.0%
Inventory of Homes for Sale at Month End	24	26	+ 8.3%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

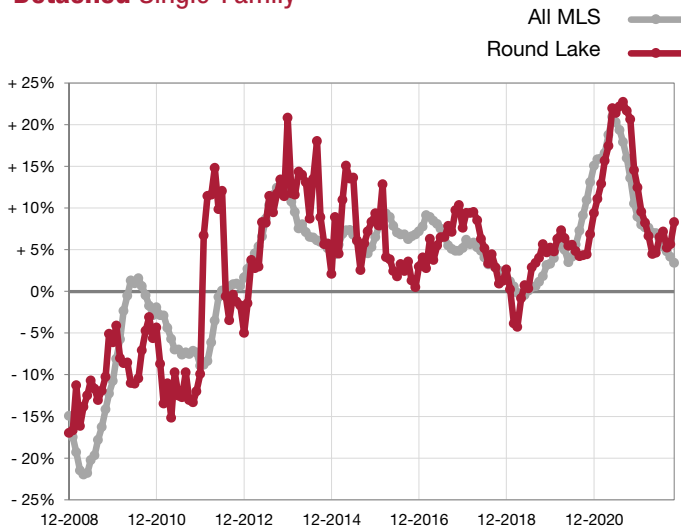
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	18	13	- 27.8%	224	157	- 29.9%
Under Contract (includes Contingent and Pending)	16	12	- 25.0%	179	136	- 24.0%
Closed Sales	15	9	- 40.0%	189	143	- 24.3%
Median Sales Price*	\$184,000	\$207,000	+ 12.5%	\$179,900	\$199,000	+ 10.6%
Average Sales Price*	\$175,600	\$206,167	+ 17.4%	\$174,832	\$194,969	+ 11.5%
Percent of Original List Price Received*	100.0%	96.9%	- 3.1%	99.6%	100.0%	+ 0.4%
Average Market Time	17	13	- 23.5%	24	24	0.0%
Inventory of Homes for Sale at Month End	13	6	- 53.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



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- 12.1%

- 45.9%

- 33.3%

# Round Lake Beach

Local Market Update / October 2022

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	23	23	0.0%	323	309	- 4.3%
Under Contract (includes Contingent and Pending)	21	19	- 9.5%	267	220	- 17.6%
Closed Sales	27	14	- 48.1%	275	224	- 18.5%
Median Sales Price*	\$210,000	\$197,500	- 6.0%	\$190,777	\$209,250	+ 9.7%
Average Sales Price*	\$201,781	\$210,582	+ 4.4%	\$194,391	\$212,384	+ 9.3%
Percent of Original List Price Received*	101.2%	97.5%	- 3.7%	101.3%	100.5%	- 0.8%
Average Market Time	39	44	+ 12.8%	30	27	- 10.0%
Inventory of Homes for Sale at Month End	28	22	- 21.4%	--	--	--

## October

## Trailing 12 Months

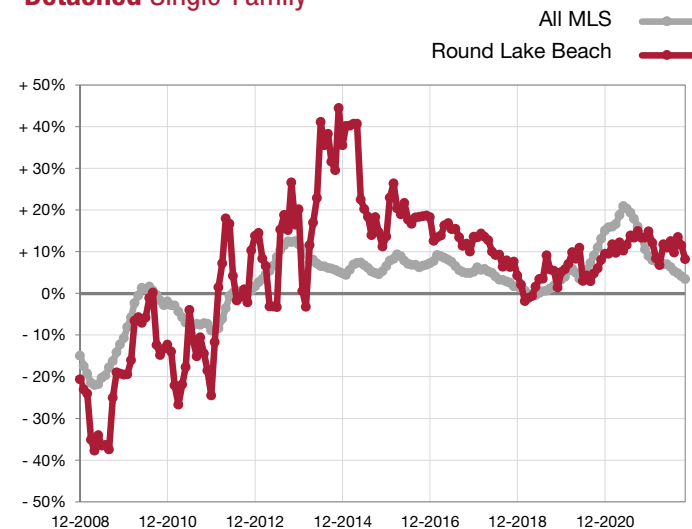
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	10	6	- 40.0%	143	97	- 32.2%
Under Contract (includes Contingent and Pending)	10	7	- 30.0%	117	91	- 22.2%
Closed Sales	10	6	- 40.0%	123	90	- 26.8%
Median Sales Price*	\$123,375	\$169,625	+ 37.5%	\$130,000	\$150,000	+ 15.4%
Average Sales Price*	\$132,990	\$159,875	+ 20.2%	\$137,268	\$150,162	+ 9.4%
Percent of Original List Price Received*	95.7%	96.6%	+ 0.9%	99.1%	100.1%	+ 1.0%
Average Market Time	15	17	+ 13.3%	30	23	- 23.3%
Inventory of Homes for Sale at Month End	11	4	- 63.6%	--	--	--

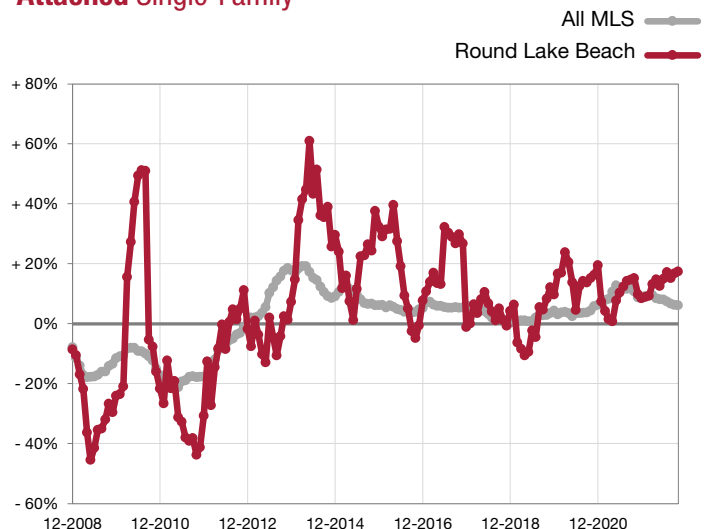
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Schaumburg

Local Market Update / October 2022

- 21.9%

- 35.1%

- 18.7%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	41	47	+ 14.6%	748	588	- 21.4%
Under Contract (includes Contingent and Pending)	34	26	- 23.5%	545	395	- 27.5%
Closed Sales	49	34	- 30.6%	559	416	- 25.6%
Median Sales Price*	\$350,000	\$392,450	+ 12.1%	\$359,500	\$405,000	+ 12.7%
Average Sales Price*	\$368,099	\$410,894	+ 11.6%	\$385,238	\$425,324	+ 10.4%
Percent of Original List Price Received*	97.0%	96.0%	- 1.0%	98.9%	100.2%	+ 1.3%
Average Market Time	34	44	+ 29.4%	35	29	- 17.1%
Inventory of Homes for Sale at Month End	52	57	+ 9.6%	--	--	--

## October

## Trailing 12 Months

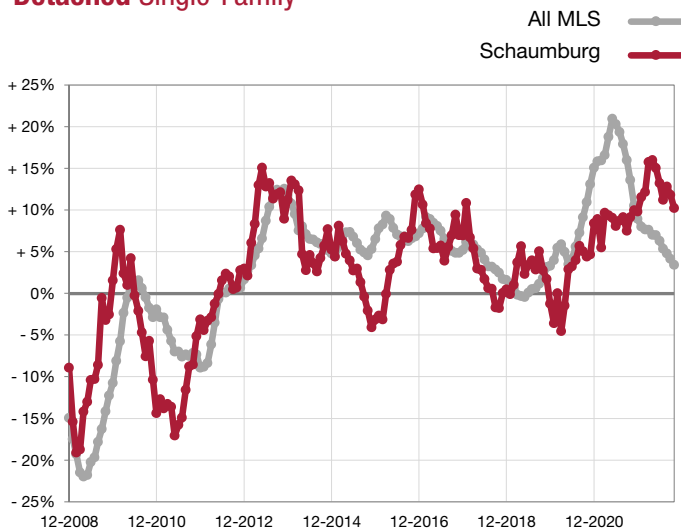
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	110	71	- 35.5%	1,378	1,071	- 22.3%
Under Contract (includes Contingent and Pending)	92	50	- 45.7%	1,020	847	- 17.0%
Closed Sales	85	53	- 37.6%	1,013	909	- 10.3%
Median Sales Price*	\$194,000	\$230,000	+ 18.6%	\$192,000	\$221,500	+ 15.4%
Average Sales Price*	\$214,791	\$265,018	+ 23.4%	\$206,250	\$243,076	+ 17.9%
Percent of Original List Price Received*	97.4%	98.6%	+ 1.2%	98.0%	99.9%	+ 1.9%
Average Market Time	37	26	- 29.7%	39	29	- 25.6%
Inventory of Homes for Sale at Month End	114	78	- 31.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Vernon Hills

Local Market Update / October 2022

- 43.5%

- 18.6%

- 63.1%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	35	18	- 48.6%	454	233	- 48.7%
Under Contract (includes Contingent and Pending)	29	14	- 51.7%	297	189	- 36.4%
Closed Sales	19	8	- 57.9%	275	228	- 17.1%
Median Sales Price*	\$460,000	\$737,757	+ 60.4%	\$490,000	\$542,500	+ 10.7%
Average Sales Price*	\$518,304	\$666,295	+ 28.6%	\$528,812	\$581,230	+ 9.9%
Percent of Original List Price Received*	99.0%	101.2%	+ 2.2%	99.0%	100.7%	+ 1.7%
Average Market Time	31	44	+ 41.9%	53	39	- 26.4%
Inventory of Homes for Sale at Month End	39	16	- 59.0%	--	--	--

## October

## Trailing 12 Months

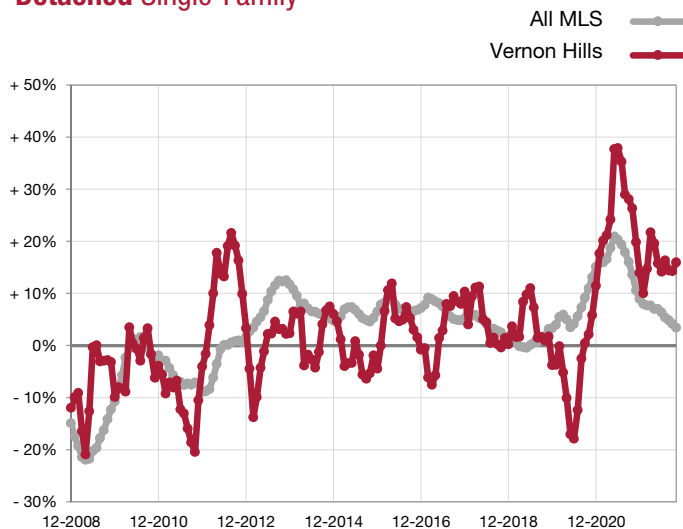
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	34	21	- 38.2%	421	279	- 33.7%
Under Contract (includes Contingent and Pending)	17	19	+ 11.8%	318	243	- 23.6%
Closed Sales	24	27	+ 12.5%	326	245	- 24.8%
Median Sales Price*	\$228,500	\$233,000	+ 2.0%	\$228,500	\$225,000	- 1.5%
Average Sales Price*	\$242,371	\$255,637	+ 5.5%	\$240,968	\$247,855	+ 2.9%
Percent of Original List Price Received*	96.8%	98.9%	+ 2.2%	97.2%	99.3%	+ 2.2%
Average Market Time	33	25	- 24.2%	41	34	- 17.1%
Inventory of Homes for Sale at Month End	45	15	- 66.7%	--	--	--

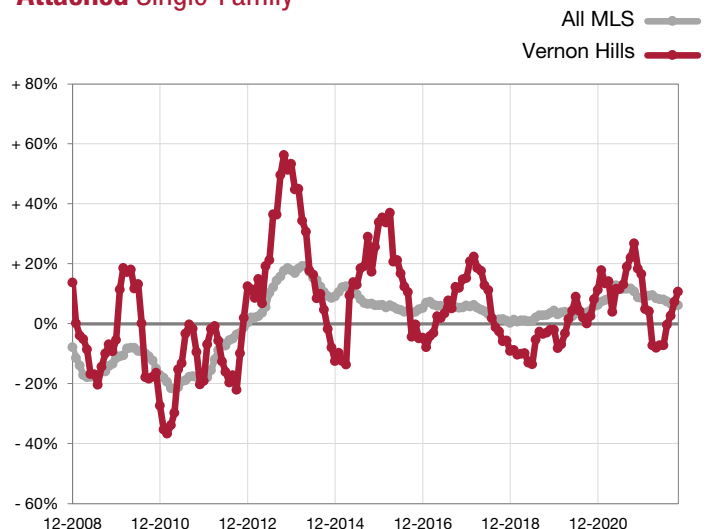
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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# Wauconda

Local Market Update / October 2022

- 48.4%

- 48.5%

- 22.6%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	24	11	- 54.2%	279	214	- 23.3%
Under Contract (includes Contingent and Pending)	20	11	- 45.0%	225	161	- 28.4%
Closed Sales	26	12	- 53.8%	229	169	- 26.2%
Median Sales Price*	\$303,000	\$324,950	+ 7.2%	\$300,000	\$327,500	+ 9.2%
Average Sales Price*	\$306,596	\$322,650	+ 5.2%	\$299,918	\$343,787	+ 14.6%
Percent of Original List Price Received*	98.0%	97.8%	- 0.2%	99.2%	99.4%	+ 0.2%
Average Market Time	20	31	+ 55.0%	34	28	- 17.6%
Inventory of Homes for Sale at Month End	21	22	+ 4.8%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

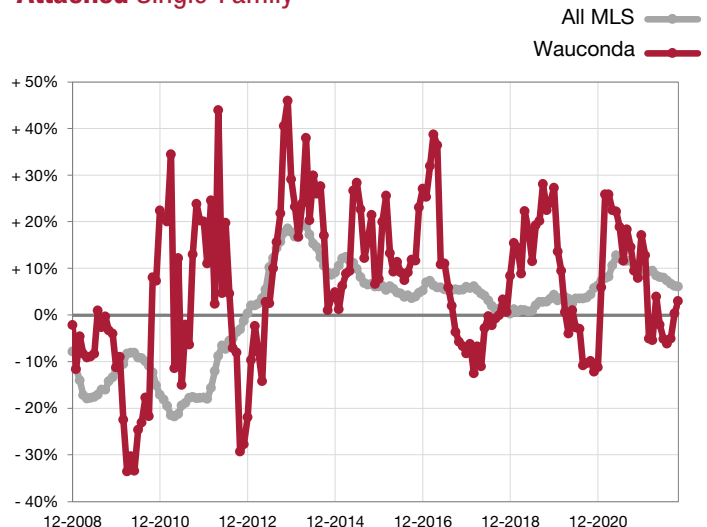
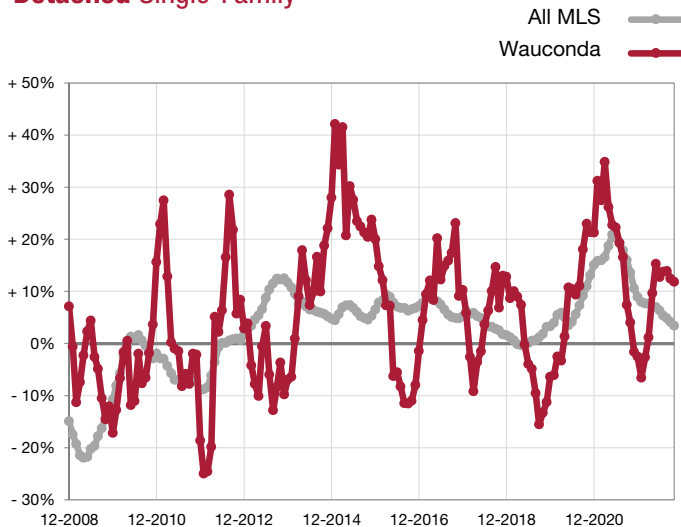
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	7	5	- 28.6%	100	72	- 28.0%
Under Contract (includes Contingent and Pending)	8	3	- 62.5%	88	67	- 23.9%
Closed Sales	7	5	- 28.6%	81	73	- 9.9%
Median Sales Price*	\$176,000	\$229,900	+ 30.6%	\$199,900	\$175,000	- 12.5%
Average Sales Price*	\$227,321	\$225,960	- 0.6%	\$204,857	\$189,569	- 7.5%
Percent of Original List Price Received*	96.7%	100.8%	+ 4.2%	97.4%	98.5%	+ 1.1%
Average Market Time	31	15	- 51.6%	27	28	+ 3.7%
Inventory of Homes for Sale at Month End	10	2	- 80.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing. A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC. RESIDENTIAL ACTIVITY ONLY



# Waukegan

Local Market Update / October 2022

- 18.3%

- 39.7%

- 9.1%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## Detached Single-Family

### October

### Trailing 12 Months

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	77	64	- 16.9%	715	689	- 3.6%
Under Contract (includes Contingent and Pending)	48	49	+ 2.1%	537	486	- 9.5%
Closed Sales	63	37	- 41.3%	527	496	- 5.9%
Median Sales Price*	\$185,000	\$185,000	0.0%	\$175,000	\$187,250	+ 7.0%
Average Sales Price*	\$182,268	\$188,076	+ 3.2%	\$179,110	\$193,040	+ 7.8%
Percent of Original List Price Received*	99.7%	96.4%	- 3.3%	100.0%	99.2%	- 0.8%
Average Market Time	36	34	- 5.6%	37	37	0.0%
Inventory of Homes for Sale at Month End	91	82	- 9.9%	--	--	--

## Attached Single-Family

### October

### Trailing 12 Months

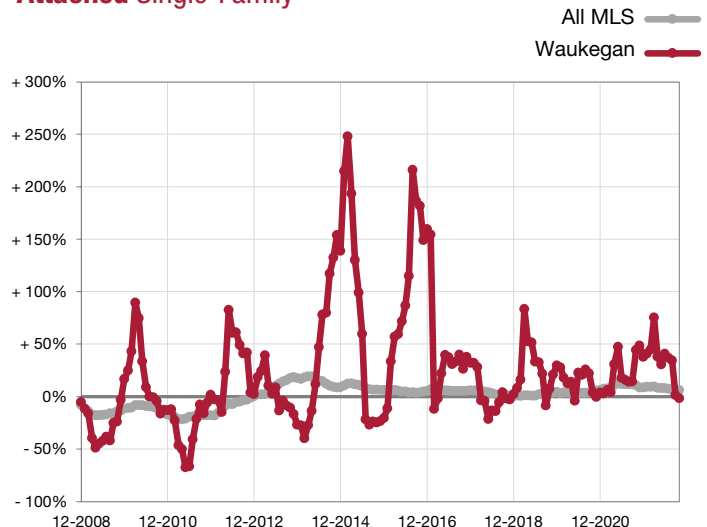
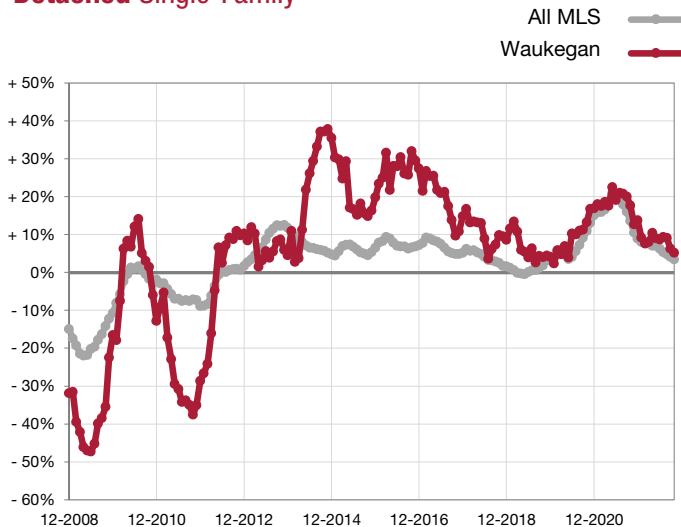
	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	5	3	- 40.0%	63	75	+ 19.0%
Under Contract (includes Contingent and Pending)	7	3	- 57.1%	56	63	+ 12.5%
Closed Sales	10	7	- 30.0%	55	68	+ 23.6%
Median Sales Price*	\$169,900	\$80,000	- 52.9%	\$145,000	\$160,000	+ 10.3%
Average Sales Price*	\$165,360	\$123,714	- 25.2%	\$127,080	\$138,679	+ 9.1%
Percent of Original List Price Received*	98.3%	94.8%	- 3.6%	96.6%	97.6%	+ 1.0%
Average Market Time	18	20	+ 11.1%	30	30	0.0%
Inventory of Homes for Sale at Month End	8	8	0.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family

### Attached Single-Family



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# Wheeling

Local Market Update / October 2022

- 25.0%

- 19.0%

- 16.7%

Change in  
New Listings  
All Properties

Change in  
Closed Sales  
All Properties

Change in  
Inventory of Homes  
All Properties

## October

## Trailing 12 Months

### Detached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	15	19	+ 26.7%	233	185	- 20.6%
Under Contract (includes Contingent and Pending)	8	7	- 12.5%	173	129	- 25.4%
Closed Sales	14	6	- 57.1%	174	131	- 24.7%
Median Sales Price*	\$294,000	\$295,500	+ 0.5%	\$295,000	\$325,000	+ 10.2%
Average Sales Price*	\$318,864	\$312,083	- 2.1%	\$304,209	\$336,695	+ 10.7%
Percent of Original List Price Received*	100.2%	99.9%	- 0.3%	98.8%	100.7%	+ 1.9%
Average Market Time	36	17	- 52.8%	43	26	- 39.5%
Inventory of Homes for Sale at Month End	18	29	+ 61.1%	--	--	--

## October

## Trailing 12 Months

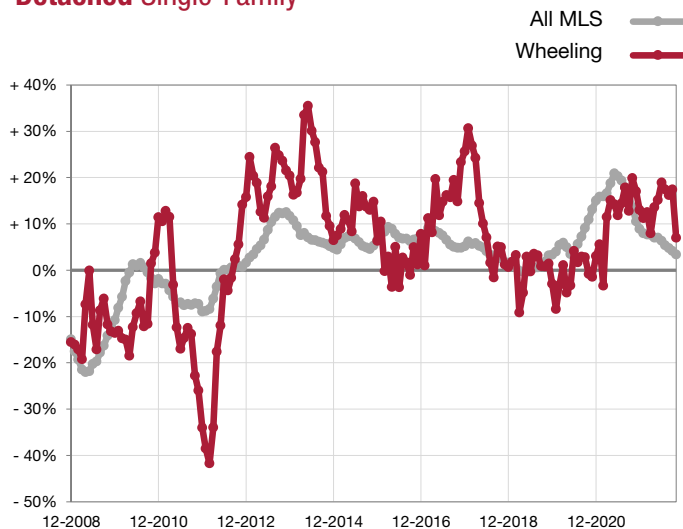
### Attached Single-Family

	10-2021	10-2022	+ / -	10-2021	10-2022	+ / -
New Listings	41	23	- 43.9%	573	446	- 22.2%
Under Contract (includes Contingent and Pending)	33	14	- 57.6%	426	369	- 13.4%
Closed Sales	28	28	0.0%	417	394	- 5.5%
Median Sales Price*	\$171,450	\$238,413	+ 39.1%	\$198,000	\$230,000	+ 16.2%
Average Sales Price*	\$203,154	\$230,862	+ 13.6%	\$213,814	\$230,253	+ 7.7%
Percent of Original List Price Received*	96.0%	97.3%	+ 1.4%	96.5%	99.2%	+ 2.8%
Average Market Time	66	26	- 60.6%	55	30	- 45.5%
Inventory of Homes for Sale at Month End	54	31	- 42.6%	--	--	--

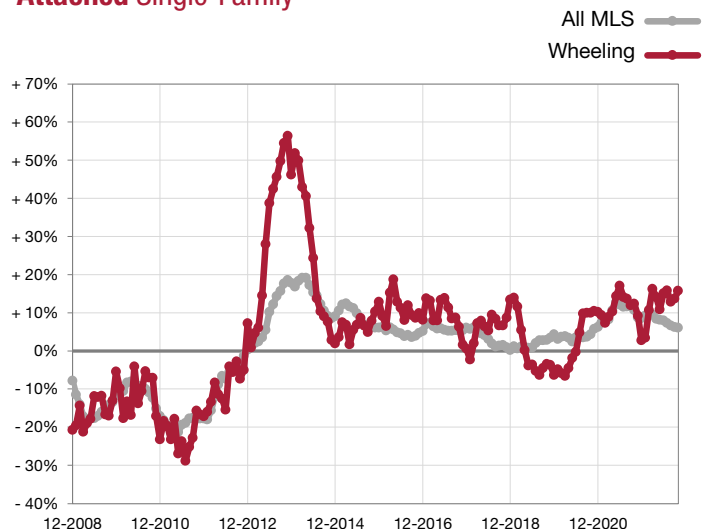
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## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



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