



EQUITY
UNION
LUXURY PROPERTIES

4TH QUARTER | 2025

Indian Ridge Real Estate Market Update



DW & Associates

On-Site Sales Office (760) 776-7070

realestate@dwateam.com

www.dianewilliamsandassociates.com



ABOUT DW & ASSOCIATES

DW & Associates (AKA Diane Williams & Associates) serves as your community expert and lifestyle liaison providing exceptional service to homeowners, members, and potential buyers in Indian Ridge.

As the exclusive on-site real estate sales office at Indian Ridge Country Club, DW & Associates are uniquely positioned to provide unparalleled expertise and customer service. Located in the main clubhouse, we work closely with membership to ensure your experience is both smooth and enjoyable. We are available 7 days a week and can show homes or provide a club tour with a moment's notice. We are proud to be one of the top two real estate teams in the Greater Palm Springs Area with over 1,200 transactions representing buyers and sellers for a sales volume of over 1 Billion. In Indian Ridge alone, we represented 828 buyers and sellers since 2004 with over \$830,000,000 in sales volume making our team the top agents in Indian Ridge.

OUR SALES IN THE COACHELLA VALLEY

88

MILLION 2025
CLOSED VOLUME

69.5

2025 TOTAL
TRANSACTIONS

3

2025 MLS
RANKING

1,809

BILLION
CAREER SALES

OUR SALES IN INDIAN RIDGE

57

MILLION 2025
CLOSED VOLUME

57

2025 TOTAL
TRANSACTIONS

1

2025 MLS
RANKING

830

MILLION
CAREER SALES



DW & Associates

Indian Ridge On-Site Office
76-375 Country Club Drive
Palm Desert, CA 92211

Equity Union
44-495 Town Center Drive, Suite B
Palm Desert, CA 92260

realestate@dwateam.com | www.dianewilliamsandassociates.com | CalDRE#01991637/#01811831

January 2026

Dear Indian Ridge Residents,

Happy New Year! As we welcome a new year at Indian Ridge, it's always a pleasure to see so many familiar faces, along with new members joining our community. The energy and excitement of the season are truly what make this place so special.

As we look back on 2025, it was certainly an interesting year for real estate in the Coachella Valley. Real estate, much like the weather, is hyper-local. What happens in one market doesn't always reflect what's happening across the country.

The year started off slowly, with sales activity picking up late into January. We quieted down sooner than normal in beginning of May and didn't begin to see renewed buyer interest until right before Thanksgiving and that momentum has seemed to continue. Buyers are active, thoughtful, and patient taking their time to find homes that truly meet their needs. With inventory up and more choices available, negotiations have become a natural part of the process, and competitively priced homes are standing out the most.

In Indian Ridge, 40 homes closed in 2025 - 18 in the PUD and 22 in the HOA. While this reflects fewer sales than in 2024 (54 units), several factors played a role. One notable consideration is the golf membership waitlist, which has led some buyers to wait until the right home becomes available. This trend is evident when looking at clubs considered to be comparable without a golf waitlist, such as Rancho La Quinta and Ironwood, which experienced stronger sales activity last year.

Despite fewer transactions, pricing remained stable in the PUD. The average price per square foot in the PUD increased from \$529 to \$548. The HOA average came in lower than the prior year, \$503 compared to \$438, influenced by a handful of lower-priced sales something that can impact averages quickly. It's also worth noting that, nationwide, rising HOA costs have made condos more price-sensitive, a trend we're seeing locally as well. Sale prices in 2025 ranged from \$700,000 to \$3,100,000, demonstrating the wide variety of homes and opportunities within the club. Days on market was also up from 2024 with the HOA at 84 days on market and the PUD at 43 days on market.

For those interested in a deeper look, the first page of our Quarterly Reports provides a breakdown of every home sold during the year by floor plan, along with key details for each property. It's a helpful snapshot of what's selling and the range of values within Indian Ridge.

As of today, there are currently 34 active homes on the market. Of the 34, there are 11 with golf membership, 22 with club membership and 2 nonregistered. There are 6 homes in escrow, 2 with golf membership and 5 with club membership.

We are grateful for the opportunity to serve as the Indian Ridge On-Site Sales Office. In 2025, we closed 39 transaction sides - more than three times our closest competitor - representing 22 sellers and 17 buyers and accounting for \$57 million in Indian Ridge sales. Through the years, DW and Associates has represented over 800 clients with over \$830,000,000 in sales.

Thank you for trusting our team as your on-site real estate resource. We're always here to provide accurate market information and guidance whenever you need it. Wishing everyone a happy, healthy year and a wonderful season ahead.

Heather Wong

Heather Wong, REALTOR® / Co-Owner



DW & ASSOCIATES

Indian Ridge Country Club Sales January 1, 2025 to December 31, 2025

Beige highlighted homes indicate DW & Associates Represented Buyer or Seller

Blue highlighted homes indicate DW & Associates represented BOTH Buyer and Seller

SOLD

ADDRESS	FLOOR PLAN	SQ/FT	BD/BA	EXPOSURE	P/S	\$/SF	DATE	SOLD PRICE
275 Indian Ridge	Acacia 3	1903	3/2	West	No	\$394	4/24/25	\$750,000
497 Desert Holly	Acacia 3	1,903	3/2	South	No	\$447	3/19/25	\$850,000
401 Desert Holly	Acacia 3	1,903	3/2	South	No	\$465	5/12/25	\$885,000
437 Desert Holly	Acacia 3	1,903	3/2	South	No	\$381	7/18/25	\$725,000
667 Box Canyon	Acacia 3	1,903	3/2	South	No	\$432	8/11/25	\$822,500
374 Desert Holly	Acacia 4	2,182	3/4	North	No	\$429	2/7/25	\$935,000
368 Desert Holly	Acacia 4	2,182	3/4	North	No	\$503	3/20/25	\$1,055,000
709 Box Canyon	Acacia 4	2,182	3/4	South	No	\$596	2/10/25	\$1,300,000
811 Box Canyon	Acacia 4	2,182	3/4	South	No	\$431	10/1/25	\$940,000
835 Box Canyon	Acacia 4	2,182	3/4	South	No	\$321	10/31/25	\$700,000
455 Desert Holly	Acacia 4	2,182	3/4	South	No	\$396	12/9/25	\$865,000
347 Indian Ridge	Acacia 5	2,368	3/4	West	No	\$428	10/9/25	\$1,015,000
291 Indian Ridge	Acacia 5	2,368	3/4	West	No	\$371	3/28/25	\$879,000
143 Desert Holly	Acacia 5	2,368	3/4	West	Yes	\$475	9/30/25	\$1,125,000
710 Snow Creek	Bougainvillea 1	2,430	3/4	East	No	\$463	3/27/25	\$1,000,000
100 White Horse	Bougainvillea 1	2,430	3/4	North	No	\$432	3/14/25	\$1,050,000
731 Indian Ridge	Bougainvillea 1	2,430	3/4	West	Yes	\$453	6/23/25	\$1,100,000
932 Mesa Grande	Bougainvillea 1	2,430	3/4	North	No	\$566	4/30/25	\$1,375,000
470 Gold Canyon	Bougainvillea 1	2,430	3/4	North	Yes	\$560	9/5/25	\$1,360,000
679 Mesa Grande	Bougainvillea 2	2,742	3/4	West	No	\$602	9/9/25	\$1,650,000
840 Hawk Hill	Bougainvillea 2	2,742	3/4	North	Spa	\$576	12/17/25	\$1,580,000
761 Dove Run	Bougainvillea 2	2,742	3/4	North	Yes	\$581	10/21/25	\$1,592,500
630 Hawk Hill	Bougainvillea 3G	2,464	4/4	North	No	\$475	8/11/25	\$1,170,000
843 Mesa Grande	Jacaranda 1	4,575	4/5	South	Yes	\$678	1/9/25	\$3,100,000
913 Mission Creek	Jacaranda 1	4,575	4/5	South	Yes	\$623	6/1/25	\$2,850,000
725 Hawk Hill	Jacaranda 1	4,575	4/5	South	Yes	\$656	4/7/25	\$3,000,000
405 Indian Ridge	Jacaranda 2	4,580	4/5	West	Yes	\$389	2/3/25	\$1,782,000
109 Rain Bird	Mesquite 5	2,473	3/4	South	No	\$483	2/19/25	\$1,195,000
270 Tomahawk	Mesquite 5	2,368	3/4	North	No	\$465	3/25/25	\$1,100,000
246 Eagle Dance	Palo Verde 5	3,310	4/5	East	Yes	\$600	1/31/25	\$1,985,000
873 Mission Creek	Ocotillo 1G	3,371	4/5	West	Yes	\$549	6/2/25	\$1,850,000
907 Mesa Grande	Ocotillo 2	3,255	3/4	South	No	\$499	7/11/25	\$1,625,000
735 Hawk Hill	Ocotillo 2G	3,576	4/5	South	Yes	\$699	6/5/25	\$2,500,000
211 Tomahawk	Ocotillo 3G	4,213	4/5	South	Yes	\$617	3/11/25	\$2,600,000
788 Mission Creek	Ocotillo 3G	3,869	4/5	South	Yes	\$551	2/18/25	\$2,130,000
261 Eagle Dance	Smoke Tree 2	2,682	3/4	West	Spa	\$392	10/6/25	\$1,050,000
920 Deer Haven	Smoke Tree 3	3,102	3/4	North	No	\$451	5/30/25	\$1,400,000
191 Desert Holly	Smoke Tree 4	3,402	3/4	West	Yes	\$384	1/29/25	\$1,305,000
541 Red Arrow	Smoke Tree 4	3,402	3/4	South	Yes	\$245	9/2/25	\$835,000
880 Deer Haven	Smoke Tree 5	3,562	4/5	North	No	\$604	1/3/25	\$2,150,000

All information gathered from the California Desert Association of REALTORS® FlexMLS is deemed reliable but not guaranteed.

DW & Associates, Heather Wong DRE 01991637 | Equity Union DRE 01811831

www.DianeWilliamsAndAssociates.com | (760) 776-7070 | realestate@dwteam.com

Indian Ridge Country Club

QUARTERLY HOMES SALES ACTIVITY

	2004				2005				2006				2007				2008				2009			
	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM
1st Quarter	49	\$ 30,096,500		121	33	\$ 32,249,800		82	23	\$ 25,619,000			17	\$ 16,523,900			17	\$ 17,570,000			7	\$ 4,860,900		
HOA	26	\$ 13,074,500			15	\$ 11,152,900	\$ 292		11	\$ 8,997,500	\$ 352	47	7	\$ 4,885,000	\$ 365	77	7	\$ 4,021,000	\$ 291	70	5	\$ 3,405,900	\$ 272	187
PUD	23	\$ 17,022,000			18	\$ 21,096,900	\$ 364		12	\$ 16,621,500	\$ 440	75	10	\$ 11,638,900	\$ 428	134	10	\$ 13,549,000	\$ 392	91	2	\$ 1,455,000	\$ 313	101
2nd Quarter	66	\$49,879,500		58	52	\$54,965,352		52	20	\$23,294,000			21	\$19,177,000			15	\$16,984,000			7	\$6,202,000		
HOA	32	\$ 18,341,000			21	\$ 14,755,352	\$ 329		9	\$ 8,717,500	\$ 365	190	12	\$ 10,622,000	\$ 328	160	7	\$ 6,190,000	\$ 331	103	4	\$ 3,667,000	\$ 298	129
PUD	34	\$ 31,538,500			31	\$ 40,210,000	\$ 401		11	\$ 14,576,500	\$ 428	121	9	\$ 8,555,000	\$ 351	170	8	\$ 10,714,000	\$ 413	211	3	\$ 2,535,000	\$ 296	151
3rd Quarter	21	\$17,454,500		56	23	\$22,468,000		44	8	\$7,548,626			16	\$16,237,000			5	\$6,195,000			7	\$6,985,000		
HOA	11	\$ 7,402,500			14	\$ 10,049,000	\$ 340		5	\$ 3,841,125	\$ 312	208	12	\$ 9,727,000	\$ 323	140	2	\$ 1,510,000	\$ 312	243	1	\$ 925,000	\$ 311	204
PUD	10	\$ 10,052,000			9	\$ 12,419,000	\$ 433		3	\$ 3,707,500	\$ 481	107	4	\$ 7,290,000	\$ 497	44	3	\$ 4,685,000	\$ 436	185	6	\$ 6,060,000	\$ 309	121
4th Quarter	26	\$ 23,700,400		71	19	\$ 22,566,000		59	7	\$ 8,430,000			8	\$ 6,376,000			7	\$ 2,815,000			12	\$ 6,212,500		
HOA	10	\$ 6,789,000			6	\$ 5,122,000	\$ 343		2	\$ 2,065,000	\$ 329	147	4	\$ 2,116,000	\$ 269	327	2	\$ 565,000	\$ 259	45	10	\$ 4,650,000	\$ 218	222
PUD	16	\$ 16,911,400			13	\$ 17,444,000	\$ 423		5	\$ 6,365,000	\$ 437	89	4	\$ 4,260,000	\$ 376	74	5	\$ 2,250,000	\$ 492	63	2	\$ 1,562,500	\$ 285	37
Annual	162	\$ 121,130,900			127	\$ 132,249,152			58	\$ 64,991,626			62	\$ 59,072,900			44	\$ 42,634,000			33	\$ 24,260,400		
HOA	79	\$ 46,607,000	\$ 285		56	\$ 41,079,252	\$ 343		27	\$ 23,621,125	\$ 329		35	\$ 27,349,000	\$ 313	156	18	\$ 12,276,000	\$ 305	106	20	\$ 12,647,900	\$ 247	204
Average Price		\$ 877,303				\$ 733,558				\$ 874,400				\$ 767,250				\$ 767,250				\$ 632,395		
PUD	83	\$ 75,523,900	\$ 354		71	\$ 91,169,900	\$ 423		31	\$ 41,270,500	\$ 437		35	\$ 31,723,900	\$ 382	124	32	\$ 30,358,000	\$ 396	127	13	\$ 11,612,599	\$ 297	109
Average Price		\$ 909,926				\$ 1,284,083				\$ 1,331,306				\$ 1,174,959				\$ 1,319,913				\$ 893,269		
	2010				2011				2012				2013				2014				2015			
	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM
1st Quarter	15	\$ 12,476,500			19	\$ 14,632,900			18	\$ 12,895,000			20	\$ 14,239,500			16	\$ 12,348,625			18	\$ 14,572,000		
HOA	6	\$ 5,317,000	\$ 303	84	7	\$ 3,911,900	\$ 228	88	11	\$ 6,400,000	\$ 233	126	9	\$ 5,205,500	\$ 224	126	6	\$ 3,784,500	\$ 261	138	7	\$ 4,535,500	\$ 271	159
PUD	9	\$ 7,159,500	\$ 311	148	12	\$ 10,721,000	\$ 286	105	7	\$ 6,496,000	\$ 308	140	11	\$ 9,034,000	\$ 280	161	10	\$ 8,561,125	\$ 278	153	11	\$ 10,037,000	\$ 297	106
2nd Quarter	24	\$19,094,500			26	\$17,762,500			19	\$14,086,950			22	\$16,439,500			30	\$28,847,800			17	\$13,644,500		
HOA	9	\$ 4,659,500	\$ 229	216	15	\$ 7,837,500	\$ 216	159	5	\$ 2,179,000	\$ 191	165	9	\$ 4,296,500	\$ 214	79	9	\$ 5,682,500	\$ 263	109	11	\$ 7,479,500	\$ 274	204
PUD	15	\$ 14,435,000	\$ 304	156	11	\$ 9,925,000	\$ 310	180	14	\$ 11,907,550	\$ 282	169	13	\$ 12,144,000	\$ 287	152	21	\$ 23,165,300	\$ 322	139	6	\$ 6,165,000	\$ 314	125
3rd Quarter	12	\$9,846,000			12	\$7,924,900			13	\$7,543,500			17	\$12,044,900			16	\$14,513,243			15	\$10,350,400		
HOA	5	\$ 2,348,500	\$ 203	262	5	\$ 2,264,900	\$ 214	212	10	\$ 5,203,500	\$ 196	123	10	\$ 7,017,900	\$ 244	166	11	\$ 7,861,625	\$ 267	158	9	\$ 4,977,900	\$ 246	174
PUD	7	\$ 7,497,500	\$ 285	213	7	\$ 5,660,000	\$ 259	223	3	\$ 2,340,000	\$ 231	368	7	\$ 5,027,000	\$ 253	190	5	\$ 6,651,668	\$ 381	231	6	\$ 5,372,500	\$ 296	175
4th Quarter	12	\$ 9,474,500			21	\$ 15,443,900			23	\$ 15,531,000			20	\$ 16,992,000			12	\$8,272,450			10	\$ 7,414,000		
HOA	2	\$ 1,345,000	\$ 247	134	11	\$ 5,504,000	\$ 214	244	15	\$ 7,985,500	\$ 216	138	8	\$ 5,170,500	\$ 265	152	8	\$ 4,130,650	\$ 239	115	7	\$ 5,540,000	\$ 299	119
PUD	10	\$ 8,129,500	\$ 282	57	10	\$ 9,939,900	\$ 284	205	8	\$ 7,545,500	\$ 296	62	12	\$ 11,821,500	\$ 308	143	4	\$ 4,141,800	\$ 316	102	3	\$ 1,874,000	\$ 236	248
Annual	63	\$ 50,891,500			78	\$55,764,200			73	\$ 50,056,450			79	\$ 59,715,900			74	\$ 63,982,118			60	\$ 45,980,900		
HOA	22	\$ 13,670,000	\$ 238	181	38	\$ 19,518,300	\$ 213	188	41	\$ 21,768,000			36	\$ 21,690,400	\$ 236	132	35	\$ 21,459,275	\$ 261	145	34	\$ 22,532,900	\$ 261	177
Average Price		\$ 621,364				\$ 513,639				\$ 530,926	\$ 208	134		\$ 602,511				\$ 659,389				\$ 628,897		
PUD	41	\$ 37,221,500	\$ 288	123	40	\$ 36,245,900	\$ 284	200	32	\$ 28,289,050			43	\$ 38,026,500	\$ 285	158	39	\$ 42,522,843	\$ 313	168	26	\$ 23,448,500	\$ 301	127
Average Price		\$ 937,000				\$ 924,398				\$ 884,033	\$ 277	154		\$ 884,337				\$ 884,337				\$ 1,063,643		
	2016				2017				2018				2019				2020				2021			
	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM
1st Quarter	9	\$ 7,038,500			20	\$ 13,835,500			21	\$ 15,472,000			21	\$ 17,187,400			23	\$ 19,015,400			39	\$ 37,240,792		
HOA	2	\$ 1,376,000	\$ 242	203	12	\$ 6,638,000	\$ 222	108	11	\$ 6,848,000	\$ 238	192	12	\$ 7,700,000	\$ 259	137	11	\$ 7,380,500	\$ 246	101	18	\$ 12,642,000	\$ 300	53
PUD	7	\$ 5,662,500	\$ 271	137	8	\$ 7,197,500	\$ 282	119	10	\$ 8,624,000	\$ 273	145	9	\$ 9,487,400	\$ 336	63	12	\$ 11,634,900	\$ 303	69	21	\$ 24,598,792	\$ 356	56
2nd Quarter	18	\$ 12,859,000			24	\$ 17,431,500			26	\$ 21,071,000			32	\$ 25,741,945			15	\$ 14,637,900			43	\$ 43,018,900		
HOA	8	\$ 5,319,000	\$ 237	169	14	\$ 11,735,500	\$ 226	117	14	\$ 8,947,000	\$ 249	101	18	\$ 10,850,995	\$ 241	103	8	\$ 5,678,000	\$ 266	97	28	\$ 23,941,400	\$ 341	33
PUD	10	\$ 7,531,000	\$ 255	158	10	\$ 5,696,000	\$ 278	133	12	\$ 12,124,000	\$ 313	145	14	\$ 14,890,950	\$ 324	99	7	\$ 8,959,900	\$ 353	60	15	\$ 19,077,500	\$ 373	76

3rd Quarter	24	\$	15,727,000			14	\$	11,943,083			19	\$	12,472,750			16	\$	11,859,300		119	30	\$	26,904,010			19	\$	20,715,000		
HOA	12	\$	7,147,500	\$ 233	107	5	\$	3,077,500	\$ 258	238	10	\$	5,759,500	\$ 239	150	10	\$	6,519,300	\$ 257	106	15	\$	10,056,800	\$ 258	99	11	\$	10,147,000	\$ 389	33
PUD	12	\$	8,579,500	\$ 265	202	9	\$	8,865,583	\$ 290	171	9	\$	6,713,250	\$ 257	107	6	\$	5,340,000	\$ 272	139	15	\$	16,847,210	\$ 334	99	8	\$	10,568,000	\$ 441	42
4th Quarter	10	\$	5,595,000			21	\$	15,559,000			19	\$	14,835,281			15	\$	11,523,650			30	\$	25,997,400			24	\$	29,338,500		
HOA	8	\$	4,220,000	\$ 210	139	11	\$	7,517,000	\$ 251	124	10	\$	6,535,281	\$ 266	129	7	\$	4,120,650		55	15	\$	10,923,000	\$ 302	81	13	\$	13,603,500	\$ 431	30
PUD	2	\$	1,375,000	\$ 241	270	10	\$	8,042,000	\$ 274	158	9	\$	8,300,000	\$ 292	120	8	\$	7,403,000		105	15	\$	15,074,400	\$ 329	94	11	\$	15,735,000	\$ 448	47
Annual	61	\$	41,210,500			79	\$	59,490,083			85	\$	63,851,031			85	\$	63,851,031			98	\$	86,554,710			125	\$	130,313,192		
HOA	30	\$	18,062,500	\$ 230	141	37	\$	22,441,000	\$ 237	133	45	\$	28,089,781	\$ 248	140	45	\$	28,089,781	\$ 248	140	49	\$	34,038,300	\$ 269	94	70	\$	60,333,900	\$ 355	38
Average Price		\$	608,707				\$	606,514				\$	624,217				\$	624,217				\$	694,659				\$	861,912		
PUD	31	\$	23,148,000	\$ 261	176	42	\$	37,049,083	\$ 279	146	40	\$	35,761,250	\$ 285	131	40	\$	35,761,250	\$ 285	131	49	\$	52,516,410	\$ 327	84	55	\$	69,979,292	\$ 391	58
Average Price		\$	904,083				\$	785,419				\$	882,121				\$	882,121				\$	1,071,763				\$	1,272,350		
	2022					2023					2024					2025					2026					2027				
	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM
1st Quarter	16	\$	22,719,000			16	\$	20,192,000			14	\$	18,933,200			16	\$	24,416,000												
HOA	8	\$	9,719,000	\$ 462	37	10	\$	10,667,000	\$ 447	61	8	\$	11,898,200	\$ 499	82	10	\$	12,704,000	\$ 482	85										
PUD	8	\$	13,000,000	\$ 542	51	6	\$	9,525,000	\$ 542	69	6	\$	8,385,000	\$ 496	54	6	\$	11,712,000	\$ 518	50										
2nd Quarter	25	\$	36,470,000			21	\$	27,395,000			17	\$	25,466,000			9	\$	15,710,000												
HOA	14	\$	16,605,000	\$ 489	32	8	\$	8,354,000	\$ 430	102	8	\$	11,090,000	\$ 472	62	3	\$	3,035,000	\$ 436	93										
PUD	11	\$	19,865,000	\$ 589	30	13	\$	19,041,000	\$ 508	87	9	\$	14,376,000	\$ 535	90	6	\$	12,675,000	\$ 591	30										
3rd Quarter	10	\$	17,145,000			13	\$	14,913,000			16	\$	20,787,500			8	\$	9,312,500												
HOA	4	\$	5,275,000	\$ 565	42	10	\$	10,863,000	\$ 449	66	10	\$	10,182,500	\$ 453	77	4	\$	3,507,500	\$ 383	66										
PUD	6	\$	11,870,000	\$ 616	60	3	\$	4,050,000	\$ 468	71	6	\$	10,605,000	\$ 532	20	4	\$	5,805,000	\$ 533	30										
4th Quarter	9	\$	14,359,000			12	\$	12,760,000			7	\$	11,770,000			7	\$	7,742,500												
HOA	3	\$	3,670,000	\$ 495	38	4	\$	2,455,000	\$ 446	71	2	\$	3,275,000	\$ 560	22	5	\$	4,570,000	\$ 393	91										
PUD	6	\$	10,689,000	\$ 581	20	8	\$	10,305,000	\$ 501	67	5	\$	8,495,000	\$ 555	61	2	\$	3,172,500	\$ 578	18										
Annual	60	\$	90,693,000			62	\$	75,260,000			54	\$	76,956,700			40	\$	57,181,000												
HOA	29	\$	35,269,000	\$ 493	35	32	\$	32,339,000	\$ 446	71	28	\$	36,445,700	\$ 503	65	22	\$	23,816,500	\$ 438	84										
Average Price		\$	1,216,172				\$	1,077,966				\$	1,452,013				\$	1,082,568												
PUD	31	\$	55,424,000	\$ 582	39	30	\$	42,921,000	\$ 501	67	26	\$	41,861,000	\$ 529	60	18	\$	33,364,500	\$ 548	43										
Average Price		\$	1,787,870				\$	1,480,034				\$	1,610,038				\$	1,794,970												

DW & Associates, Heather Wong, CalDRE #01991637

(760) 776-7070 | realestate@dwateam.com | www.DianeWilliamsAndAssociates.com



DW & ASSOCIATES

Information compiled from the California Desert Association of REALTORS® FlexMLS. All information is deemed reliable but not guaranteed due to the new system.

If your property is currently listed with another Broker, please disregard. It is not our intention to solicit other Broker's listings.

Country Club Home Sales

PRICE CHANGE AND APPRECIATION

AVERAGE SALES PRICE								TOTAL # OF HOMES SOLD						
Country Club	2020 Total	2021 Total	2022 Total	2023 Total	2024 Total	2025 YTD	% of change 2024	2020 Total	2021 Total	2022 Total	2023 Total	2024 Total	2025 YTD	% of 2024 Sales
Desert Horizons	\$ 611,122	\$ 730,063	\$ 908,609	\$ 996,270	\$ 1,181,141	\$ 1,283,462	8.0%	57	71	50	37	39	27	69%
Indian Ridge	\$ 883,211	\$ 999,749	\$ 1,496,745	\$ 1,275,593	\$ 1,452,013	\$ 1,393,102	-4.2%	98	125	60	62	54	40	74%
Indian Ridge PUD	\$ 1,061,240	\$ 1,232,824	\$ 1,789,400	\$ 1,480,034	\$ 1,610,038	\$ 1,794,170	10.3%	49	55	31	30	26	18	69%
Indian Ridge HOA	\$ 690,472	\$ 819,831	\$ 1,215,346	\$ 1,077,966	\$ 1,452,013	\$ 1,082,568	-34.1%	49	70	29	32	28	22	79%
Indian Wells	\$ 775,089	\$ 954,075	\$ 1,168,172	\$ 965,465	\$ 1,111,375	\$ 1,364,867	18.6%	131	145	91	80	81	66	81%
Ironwood	\$ 568,333	\$ 905,375	\$ 1,066,160	\$ 1,251,437	\$ 1,192,544	\$ 1,077,355	-10.7%	77	123	63	48	45	52	116%
Mission Hills	\$ 684,791	\$ 730,410	\$ 975,429	\$ 950,965	\$ 958,734	\$ 1,062,068	9.7%	167	157	146	89	97	95	98%
Morningside	\$ 1,268,663	\$ 1,324,998	\$ 1,876,847	\$ 1,969,447	\$ 1,908,782	\$ 1,881,138	-1.5%	30	39	19	19	23	18	78%
Mountain View	\$ 878,020	\$ 1,012,224	\$ 1,369,740	\$ 1,517,430	\$ 1,794,151	\$ 1,891,141	5.1%	48	50	30	25	21	23	110%
Palm Valley	\$ 396,257	\$ 447,242	\$ 637,966	\$ 609,134	\$ 641,737	\$ 633,040	-1.4%	97	133	71	70	56	69	123%
PGA West	\$ 691,031	\$ 878,234	\$ 1,201,142	\$ 1,143,734	\$ 1,110,713	\$ 1,150,394	3.4%	215	365	178	167	208	199	96%
Rancho LaQuinta	\$ 873,771	\$ 1,211,078	\$ 1,437,580	\$ 1,326,336	\$ 1,492,909	\$ 1,730,076	13.7%	117	115	67	52	51	64	125%
The Lakes	\$ 384,677	\$ 412,734	\$ 640,617	\$ 700,240	\$ 683,658	\$ 719,542	5.0%	75	42	60	52	53	51	96%
The Springs	\$ 623,987	\$ 752,827	\$ 1,163,135	\$ 1,091,000	\$ 1,195,925	\$ 1,057,921	-13.0%	117	92	68	66	60	54	90%
Andalusia	\$ 1,511,190	\$ 1,858,480	\$ 3,018,000	\$ 2,614,086	\$ 2,957,239	\$ 3,203,750	7.7%	40	31	17	23	19	28	147%
Bighorn	\$ 4,164,344	\$ 3,579,592	\$ 6,769,529	\$ 5,758,095	\$ 5,706,568	\$ 5,010,370	-13.9%	34	53	37	21	29	27	93%
Hideaway	\$ 2,518,859	\$ 3,100,664	\$ 4,586,527	\$ 4,400,904	\$ 4,641,250	\$ 4,866,800	4.6%	50	46	19	21	26	30	115%
Reserve	\$ 1,830,130	\$ 2,662,062	\$ 4,106,710	\$ 3,585,883	\$ 3,551,230	\$ 4,189,500	15.2%	23	28	19	6	13	7	54%
Toscana	\$ 2,135,530	\$ 2,450,709	\$ 3,167,409	\$ 3,302,035	\$ 3,664,062	\$ 3,645,609	-0.5%	44	44	27	28	24	41	171%
Tradition	\$ 2,823,947	\$ 3,337,130	\$ 3,576,500	\$ 4,466,944	\$ 4,019,656	\$ 5,090,687	21.0%	24	30	12	18	15	16	107%
Vintage	\$ 2,579,358	\$ 2,425,595	\$ 4,931,428	\$ 5,800,000	\$ 2,943,823	\$ 3,557,807	17.3%	39	23	7	2	17	14	82%

DW & Associates, Heather Wong, CalDRE #01991637
 (760) 776-7070 | realestate@dwateam.com | www.DianeWilliamsAndAssociates.com



DW & ASSOCIATES

Information compiled from the California Desert Association of REALTORS® FlexMLS. All information is deemed reliable but not guaranteed due to the new system.
 If your property is currently listed with another Broker, please disregard. It is not our intention to solicit other Broker's Listings.

Sales Update by Cities

<i>Area</i>	<i>2024 4th Qtr Sales</i>	<i>2025 4thQtr Sales</i>	<i>% Change Qtr Sales</i>	<i>2024 4th Qtr Avg Price</i>	<i>2025 4th Qtr Avg Price</i>	<i>% Change Avg Price</i>	<i>2025 4th Qtr DOM</i>	<i>2025 4th Qtr LP/SP</i>
Coachella Valley	1,512	1,668	10.3%	\$ 848,255	\$ 887,344	4.6%	67	97.08%
Bermuda Dunes	24	30	25.0%	\$ 667,707	\$ 798,000	19.5%	93	95.45%
Indian Wells	38	62	63.2%	\$ 1,761,828	\$ 2,119,651	20.3%	59	96.49%
Indio Central	51	31	-39.2%	\$ 502,846	\$ 509,080	1.2%	73	97.63%
La Quinta North	30	28	-6.7%	\$ 584,440	\$ 617,228	5.6%	56	98.22%
La Quinta South	199	224	12.6%	\$ 1,303,501	\$ 1,355,922	4.02%	60	97.12%
Palm Desert East	106	119	12.3%	\$ 635,396	\$ 588,368	-7.40%	66	96.91%
Palm Desert North	98	102	4.1%	\$ 622,067	\$ 687,078	10.45%	86	96.76%
Palm Desert South	73	90	23.3%	\$ 1,452,945	\$ 1,204,645	-17.09%	68	97.07%
Palm Springs Central	94	103	9.6%	\$ 977,666	\$ 967,955	-0.99%	65	97.01%
Palm Springs North	83	104	25.3%	\$ 751,760	\$ 625,617	-16.78%	76	96.51%
Palm Springs South	123	151	22.8%	\$ 805,440	\$ 907,380	12.66%	61	96.68%
Rancho Mirage	145	154	6.21%	\$ 1,203,302	\$ 1,161,658	-3.46%	60	96.56%
Sun City	66	60	-9.1%	\$ 594,957	\$ 538,489	-9.49%	69	97.84%

4th Quarter of 2024 compared to 4th Quarter of 2025

Lp/Sp - List Price to Sales Price

DOM - Days on Market



DW & ASSOCIATES

DW & Associates, Heather Wong, CalDRE #01991637

(760) 776-7070 | realestate@dwateam.com | www.DianeWilliamsAndAssociates.com

Information compiled from the California Desert Association of REALTORS® FlexMLS. All information is deemed reliable but not guaranteed due to the new system.

If your property is currently listed with another Broker, disregard. It is not our intention to solicit other Broker's Listings.

Coachella Valley Total Home Sales Evaluation

	Total Sales	<\$500,000		>\$500,000		<\$1 Million		>\$1 Million	
2004	12,418	9,789	78.8%	2,629	21.2%	11,929	96.1%	489	3.9%
2005	10,953	7,653	69.9%	3,302	30.1%	10,223	93.3%	720	6.6%
2006	7,608	5,066	66.6%	2,551	33.5%	6,906	90.8%	703	9.2%
2007	5,957	3,862	64.8%	2,097	35.2%	5,377	90.3%	581	9.8%
2008	7,292	5,825	79.9%	1,469	20.1%	6,885	94.4%	408	5.6%
2009	9,467	8,413	88.9%	1,055	11.1%	9,229	97.5%	238	2.5%
2010	9,402	8,143	86.6%	1,270	13.5%	9,061	96.4%	343	3.6%
2011	9,812	8,715	88.8%	1,293	13.2%	9,692	98.8%	315	3.2%
2012	10,081	8,648	85.8%	1,433	14.2%	9,698	96.2%	383	3.8%
2013	9,556	7,779	81.4%	1,778	18.6%	9,113	95.4%	443	4.6%
2014	8,387	6,538	78.0%	1,857	22.1%	7,916	94.4%	477	5.7%
2015	8,470	6,623	78.2%	1,773	20.9%	7,933	93.7%	462	5.5%
2016	8,938	6,982	78.1%	1,983	22.2%	8,458	94.6%	481	5.5%
2017	10,081	7,594	75.3%	2486	24.6%	9,480	94.0%	601	5.9%
2018	10,295	7,502	72.9%	2776	27.0%	9,614	93.4%	676	6.6%
2019	9,787	6,829	69.8%	2922	29.9%	9,048	92.4%	739	7.6%
2020	11,144	6,878	61.7%	4317	38.7%	10,011	89.8%	1150	10.3%
2021	12,214	6,101	50.0%	6195	50.7%	10,357	84.8%	1899	15.5%
2022	8,749	3,091	35.3%	5742	65.6%	6,992	79.9%	1788	20.4%
2023	7,034	2,574	36.6%	4516	64.2%	5,584	79.4%	1478	21.0%
2024	7,220	2,444	33.9%	4831	66.9%	5,652	78.3%	1592	22.0%
2025	7,294	2,481	34.0%	4887	67.0%	5,653	77.5%	1666	22.8%
1st Quarter 2016	2,042	1,590	77.9%	452	22.1%	1,908	93.4%	134	6.6%
2nd Quarter 2016	2,755	2,141	77.7%	620	22.5%	2,598	94.3%	158	5.7%
3rd Quarter 2016	2,155	1,690	78.4%	486	22.6%	2,056	95.4%	100	4.6%
4th Quarter 2016	1,986	1,561	78.6%	425	21.4%	1,896	95.5%	89	4.5%
1st Quarter 2017	2,479	1,846	74.5%	633	25.5%	2,307	93.1%	172	6.9%
2nd Quarter 2017	3,043	2,292	75.3%	751	24.7%	2,841	93.4%	202	6.6%
3rd Quarter 2017	2,277	1,734	76.2%	543	23.8%	2,165	95.1%	112	4.9%
4th Quarter 2017	2,282	1,722	75.5%	559	24.5%	2,167	95.0%	115	5.0%
1st Quarter 2018	2,464	1,762	71.5%	682	27.7%	2,274	92.3%	183	7.4%
2nd Quarter 2018	3,094	2,171	70.2%	924	29.9%	2,834	91.6%	260	8.4%
3rd Quarter 2018	2,702	2,094	77.5%	610	22.6%	2,586	95.7%	117	4.3%
4th Quarter 2018	2,035	1,475	72.5%	560	27.5%	1,920	94.3%	116	5.7%
1st Quarter 2019	2,212	1,533	69.3%	668	30.2%	2,021	91.4%	185	8.4%
2nd Quarter 2019	2,959	2,021	68.3%	928	31.4%	2,708	91.5%	242	8.2%
3rd Quarter 2019	2,376	1,723	72.5%	660	27.8%	2,240	94.3%	142	6.0%
4th Quarter 2019	2,140	1,481	69.2%	659	30.8%	1,991	93.0%	151	7.1%
1st Quarter 2020	2,396	1,568	65.4%	828	34.6%	2,181	91.0%	215	9.0%
2nd Quarter 2020	1,778	1,117	62.8%	661	37.2%	1,609	90.5%	168	9.4%
3rd Quarter 2020	3,352	1,977	59.0%	1375	41.0%	3,011	89.8%	347	10.4%
4th Quarter 2020	3,433	2,025	59.0%	1394	40.6%	3,024	88.1%	409	11.9%
1st Quarter 2021	3332	1813	54.4%	1519	45.6%	2845	85.4%	487	14.6%
2nd Quarter 2021	3577	1771	49.5%	1806	50.5%	2995	83.7%	582	16.3%
3rd Quarter 2021	2608	1295	49.7%	1339	51.3%	2241	85.9%	380	14.6%
4th Quarter 2021	2642	1152	43.6%	1514	57.3%	2210	83.6%	446	16.9%
1st Quarter 2022	2746	1009	36.7%	1770	64.5%	2161	78.7%	596	21.7%
2nd Quarter 2022	2803	877	31.3%	1924	68.6%	2187	78.0%	615	21.9%

3rd Quarter 2022	2629	1305	49.6%	1350	51.4%	2259	85.9%	383	14.6%
4th Quarter 2022	1375	546	39.7%	835	60.7%	1140	82.9%	237	17.2%
1st Quarter 2023	1683	630	37.4%	1068	63.5%	1319	78.4%	369	21.9%
2nd Quarter 2023	2333	824	35.3%	1529	65.5%	1835	78.7%	512	21.9%
3rd Quarter 2023	1587	604	38.1%	994	62.6%	1285	81.0%	308	19.4%
4th Quarter 2023	1431	516	36.1%	925	64.6%	1145	80.0%	289	20.2%
1st Quarter 2024	1898	623	32.8%	1293	68.1%	1407	74.1%	495	26.1%
2nd Quarter 2024	2211	710	32.1%	1517	68.6%	1717	77.7%	504	22.8%
3rd Quarter 2024	1627	598	36.8%	1039	63.9%	1335	82.1%	298	18.3%
4th Quarter 2024	1512	517	34.2%	1007	66.6%	1210	80.0%	307	20.3%
1st Quarter 2025	1935	586	30.3%	1368	70.7%	1442	74.5%	497	25.7%
2nd Quarter 2025	2095	691	33.0%	1423	67.9%	1614	77.0%	492	23.5%
3rd Quarter 2025	1542	601	39.0%	961	62.3%	1269	82.3%	278	18.0%
4th Quarter 2025	1668	587	35.2%	1098	65.8%	1283	76.9%	389	23.3%

DW & Associates, Heather Wong, CalDRE #01991637

(760) 776-7070 | realestate@dwteam.com | www.DianeWilliamsAndAssociates.com



DW & ASSOCIATES

Information compiled from the California Desert Association of REALTORS® FlexMLS. All information is deemed reliable but not guaranteed due to the new system.

If your property is currently listed with another Broker, please disregard. It is not our intention to solicit other Broker's Listings.

Country Club Home Sales

Country Club	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD
Desert Horizons	45	35	40	37	35	36	47	34	38	57	71	50	37	39	27
Indian Ridge	78	73	79	74	60	61	79	85	84	98	125	60	62	54	40
Indian Wells	78	87	87	82	87	75	149	121	91	131	145	91	80	81	66
Ironwood	67	65	77	74	57	52	87	89	75	77	123	63	48	45	52
Mission Hills	92	122	123	111	111	104	137	131	126	167	157	146	89	97	95
Morningside	17	20	39	19	23	24	22	35	28	30	39	19	19	23	18
Mountain View	37	29	33	26	32	35	43	52	28	48	50	30	25	21	23
Palm Valley	57	71	80	78	65	78	95	75	95	97	133	71	70	56	69
PGA West	181	213	230	217	175	228	265	261	247	215	365	178	167	208	199
Rancho La Quinta	71	70	68	72	54	48	78	61	68	117	115	67	52	51	64
The Lakes	46	56	53	77	45	49	73	79	79	75	79	60	52	53	51
The Springs	50	54	53	71	40	68	91	90	77	117	92	68	66	60	54

Country Club	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	Average 2025	Average 2025 \$/SF
Desert Horizons	\$ 484,544	\$ 583,500	\$ 557,945	\$ 563,532	\$ 514,119	\$ 573,647	\$ 621,453	\$ 667,124	\$ 579,296	\$ 611,122	\$760,150	\$940,190	\$996,270	\$1,181,141	\$1,283,462	\$429
Indian Ridge	\$ 725,823	\$ 685,705	\$ 891,670	\$ 871,969	\$ 766,490	\$ 700,008	\$ 753,411	\$ 742,663	\$ 789,432	\$ 883,211	\$1,042,505	\$1,511,550	\$1,275,593	\$1,605,040	\$1,393,102	\$486
Indian Wells	\$ 584,842	\$ 750,537	\$ 538,638	\$ 609,281	\$ 594,039	\$ 653,693	\$ 586,555	\$ 668,956	\$ 761,547	\$ 775,089	\$971,313	\$1,120,574	\$965,465	\$1,111,375	\$1,364,867	\$456
Ironwood	\$ 478,491	\$ 419,369	\$ 385,950	\$ 557,149	\$ 498,983	\$ 439,924	\$ 483,872	\$ 534,231	\$ 659,877	\$ 568,333	\$913,133	\$1,047,476	\$1,251,437	\$1,192,544	\$1,077,355	\$484
Mission Hills	\$ 517,800	\$ 411,092	\$ 653,095	\$ 534,861	\$ 463,437	\$ 497,940	\$ 498,406	\$ 511,697	\$ 719,132	\$ 684,791	\$745,285	\$951,894	\$950,965	\$958,734	\$1,062,068	\$367
Morningside	\$ 939,324	\$ 751,800	\$ 1,132,500	\$ 920,421	\$ 1,006,565	\$ 871,188	\$ 829,830	\$ 1,024,000	\$ 1,082,682	\$ 1,268,663	\$1,480,024	\$1,854,381	\$1,969,447	\$1,908,782	\$1,881,138	\$488
Mountain View	\$ 665,693	\$ 790,272	\$ 890,757	\$ 765,192	\$ 928,016	\$ 765,671	\$ 786,151	\$ 791,081	\$ 823,766	\$ 878,020	\$1,048,457	\$1,376,266	\$1,517,430	\$1,794,151	\$1,891,141	\$549
Palm Valley	\$ 297,807	\$ 287,241	\$ 291,208	\$ 339,455	\$ 331,302	\$ 321,678	\$ 344,909	\$ 341,983	\$ 371,905	\$ 396,257	\$467,326	\$632,266	\$609,134	\$641,737	\$633,040	\$372
PGA West	\$ 608,421	\$ 536,498	\$ 639,056	\$ 638,340	\$ 678,148	\$ 602,043	\$ 592,371	\$ 609,802	\$ 661,445	\$ 691,031	\$895,372	\$1,191,838	\$1,143,734	\$1,110,713	\$1,150,394	\$438
Rancho La Quinta	\$ 742,050	\$ 700,000	\$ 847,316	\$ 851,281	\$ 882,847	\$ 826,208	\$ 868,804	\$ 849,570	\$ 848,608	\$ 873,771	\$1,231,990	\$1,493,020	\$1,326,336	\$1,492,909	\$1,730,076	\$559
The Lakes	\$ 397,880	\$ 338,938	\$ 447,169	\$ 322,179	\$ 311,867	\$ 303,726	\$ 330,915	\$ 316,602	\$ 357,981	\$ 384,677	\$426,901	\$648,283	\$700,240	\$683,658	\$719,542	\$339
The Springs	\$ 441,536	\$ 403,456	\$ 533,225	\$ 468,925	\$ 515,082	\$ 488,184	\$ 492,013	\$ 575,023	\$ 598,277	\$ 623,987	\$793,645	\$1,170,367	\$1,091,000	\$1,195,925	\$1,057,921	\$360

DW & Associates, Heather Wong, CalDRE #01991637

(760) 776-7070 | realestate@dwateam.com | www.DianeWilliamsAndAssociates.com



DW & ASSOCIATES

Information compiled from the California Desert Association of REALTORS® FlexMLS. All information is deemed reliable but not guaranteed due to the new system.

If your property is currently listed with another Broker, please disregard. It is not our intention to solicit other Broker's Listings.

Average Price Range of Homes Sold in Country Clubs

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Desert Horizons																
Lowest Sales	\$ 285,000	\$ 210,000	\$ 233,000	\$ 250,000	\$ 315,000	\$ 249,000	\$ 327,000	\$ 300,000	\$ 410,000	\$ 323,000	\$ 360,000	\$ 399,000	\$ 510,000	\$ 600,000.00	\$ 600,000.00	\$ 599,000.00
Highest Sales	\$ 1,100,000	\$ 1,290,000	\$ 1,700,000	\$ 761,500	\$ 1,070,000	\$ 1,215,000	\$ 1,750,000	\$ 1,185,000	\$ 1,150,000	\$ 1,156,700	\$ 1,475,000	\$ 1,825,000	\$ 1,899,000	\$ 1,840,000.00	\$ 2,700,000.00	\$ 2,350,000.00
Indian Wells																
Lowest Sales	\$ 90,000	\$ 79,000	\$ 80,000	\$ 64,500	\$ 89,000	\$ 95,500	\$ 103,000	\$ 78,000	\$ 114,900	\$ 139,900	\$ 130,000	\$ 285,000	\$ 285,000	\$ 255,000.00	\$ 229,900.00	\$ 322,000.00
Highest Sales	\$ 1,650,000	\$ 1,950,000	\$ 2,400,000	\$ 1,250,000	\$ 1,850,000	\$ 2,100,000	\$ 1,450,000	\$ 1,850,000	\$ 2,925,000	\$ 2,300,000	\$ 2,300,000	\$ 3,750,000	\$ 3,750,000	\$ 4,320,000.00	\$ 3,395,000.00	\$ 4,000,000.00
Indian Ridge																
Lowest Sales	\$ 350,000	\$ 308,500	\$ 340,000	\$ 449,000	\$ 400,000	\$ 389,000	\$ 380,000	\$ 360,000	\$ 365,000	\$ 407,500	\$ 350,000	\$ 347,000	\$ 645,000	\$ 525,000.00	\$ 775,000.00	\$ 700,000.00
Highest Sales	\$ 1,900,000	\$ 1,950,000	\$ 2,300,000	\$ 1,400,000	\$ 2,730,000	\$ 2,050,000	\$ 1,200,000	\$ 2,200,000	\$ 1,900,000	\$ 2,225,000	\$ 2,800,000	\$ 2,175,000	\$ 2,900,000	\$ 2,750,000.00	\$ 2,300,000.00	\$ 3,100,000.00
Ironwood																
Lowest Sales	\$ 120,000	\$ 120,000	\$ 132,000	\$ 145,000	\$ 210,000	\$ 195,000	\$ 194,000	\$ 172,900	\$ 225,000	\$ 218,000	\$ 255,000	\$ 250,000	\$ 450,000	\$ 385,000.00	\$ 477,500.00	\$ 365,000.00
Highest Sales	\$ 1,510,000	\$ 2,312,500	\$ 1,895,000	\$ 1,090,000	\$ 2,025,000	\$ 2,599,000	\$ 1,250,000	\$ 1,465,000	\$ 1,450,000	\$ 2,938,000	\$ 3,285,000	\$ 4,275,000	\$ 4,600,000	\$ 4,350,000.00	\$ 5,495,000.00	\$ 4,900,000.00
Mission Hills																
Lowest Sales	\$ 119,000	\$ 94,000	\$ 85,000	\$ 105,000	\$ 120,000	\$ 122,000	\$ 120,000	\$ 97,500	\$ 120,000	\$ 175,000	\$ 174,000	\$ 170,000	\$ 310,000	\$ 250,000.00	\$ 280,000.00	\$ 175,000.00
Highest Sales	\$ 1,800,000	\$ 1,870,600	\$ 2,000,000	\$ 1,750,000	\$ 2,250,000	\$ 3,200,000	\$ 2,600,000	\$ 2,100,000	\$ 2,800,000	\$ 3,200,000	\$ 3,462,500	\$ 2,865,000	\$ 4,510,000	\$ 4,600,000.00	\$ 3,950,000.00	\$ 3,700,000.00
Morningside																
Lowest Sales	\$ 525,000	\$ 575,000	\$ 450,000	\$ 660,000	\$ 609,000	\$ 480,000	\$ 499,000	\$ 488,250	\$ 515,000	\$ 615,000	\$ 625,000	\$ 599,000	\$ 1,350,000	\$ 1,300,000.00	\$ 1,125,000.00	\$ 1,124,000.00
Highest Sales	\$ 2,150,000	\$ 1,745,000	\$ 1,750,000	\$ 1,650,000	\$ 1,375,000	\$ 2,525,000	\$ 1,900,000	\$ 1,600,000	\$ 2,250,000	\$ 2,200,000	\$ 2,800,000	\$ 2,850,000	\$ 2,750,000	\$ 3,425,000.00	\$ 2,825,000.00	\$ 2,995,000.00
Mountain View																
Lowest Sales	\$ 288,750	\$ 285,000	\$ 295,000	\$ 320,000	\$ 395,000	\$ 335,000	\$ 325,000	\$ 324,000	\$ 299,000	\$ 450,000	\$ 390,000	\$ 380,000	\$ 579,000	\$ 685,000.00	\$ 820,000.00	\$ 465,000.00
Highest Sales	\$ 1,400,000	\$ 1,250,000	\$ 1,465,000	\$ 1,550,000	\$ 1,350,000	\$ 1,580,000	\$ 1,800,000	\$ 1,325,000	\$ 1,335,000	\$ 1,600,000	\$ 1,710,000	\$ 1,950,000	\$ 2,320,000	\$ 2,600,000.00	\$ 2,750,000.00	\$ 2,800,000.00
Palm Valley																
Lowest Sales	\$ 131,500	\$ 120,000	\$ 99,650	\$ 179,000	\$ 128,000	\$ 130,000	\$ 127,500	\$ 145,000	\$ 177,450	\$ 197,000	\$ 159,000	\$ 257,000	\$ 249,000	\$ 325,000.00	\$ 390,000.00	\$ 269,000.00
Highest Sales	\$ 556,000	\$ 595,000	\$ 460,000	\$ 429,000	\$ 725,000	\$ 675,000	\$ 695,000	\$ 549,000	\$ 585,000	\$ 605,000	\$ 645,000	\$ 760,000	\$ 1,185,000	\$ 985,000.00	\$ 990,000.00	\$ 1,235,000.00
PGA West																
Lowest Sales	\$ 117,700	\$ 150,000	\$ 700,000	\$ 159,000	\$ 220,000	\$ 160,000	\$ 97,000	\$ 98,000	\$ 75,000	\$ 94,500	\$ 225,000	\$ 250,000	\$ 75,000	\$ 470,000.00	\$ 301,500.00	\$ 370,000.00
Highest Sales	\$ 2,265,000	\$ 2,050,000	\$ 4,250,000	\$ 1,200,000	\$ 2,000,000	\$ 2,700,000	\$ 2,175,000	\$ 1,925,000	\$ 2,500,000	\$ 2,650,000	\$ 2,750,000	\$ 3,200,000	\$ 3,800,000	\$ 3,100,000.00	\$ 2,995,000.00	\$ 3,700,000.00
Rancho La Quinta																
Lowest Sales	\$ 250,000	\$ 270,000	\$ 335,000	\$ 400,000	\$ 360,000	\$ 431,300	\$ 400,000	\$ 412,000	\$ 420,000	\$ 405,000	\$ 380,000	\$ 500,000	\$ 760,000	\$ 760,000.00	\$ 725,000.00	\$ 810,000.00
Highest Sales	\$ 1,900,500	\$ 1,450,000	\$ 1,500,000	\$ 1,300,000	\$ 1,550,000	\$ 2,150,000	\$ 1,565,000	\$ 1,725,000	\$ 2,350,000	\$ 1,690,000	\$ 1,800,000	\$ 2,950,000	\$ 3,000,000	\$ 3,000,000.00	\$ 3,165,000.00	\$ 4,510,000.00
The Lakes																
Lowest Sales	\$ 205,000	\$ 180,000	\$ 145,000	\$ 225,000	\$ 169,000	\$ 148,000	\$ 155,000	\$ 165,000	\$ 160,000	\$ 177,500	\$ 210,000	\$ 235,000	\$ 350,000	\$ 400,000.00	\$ 459,000.00	\$ 400,000.00
Highest Sales	\$ 700,000	\$ 900,000	\$ 720,000	\$ 799,000	\$ 1,250,000	\$ 710,000	\$ 785,000	\$ 750,000	\$ 720,000	\$ 950,000	\$ 740,000	\$ 990,000	\$ 1,150,000	\$ 1,550,000.00	\$ 967,500.00	\$ 1,300,000.00
The Springs																
Lowest Sales	\$ 268,000	\$ 235,000	\$ 240,000	\$ 420,000	\$ 325,000	\$ 350,000	\$ 300,000	\$ 330,000	\$ 375,000	\$ 365,000	\$ 400,000	\$ 465,000	\$ 515,000	\$ 710,000.00	\$ 690,000.00	\$ 550,000.00
Highest Sales	\$ 980,000	\$ 950,000	\$ 750,000	\$ 670,000	\$ 730,000	\$ 825,000	\$ 781,000	\$ 790,000	\$ 815,000	\$ 900,000	\$ 995,000	\$ 1,379,000	\$ 1,875,000	\$ 1,710,000.00	\$ 2,195,000.00	\$ 2,045,000.00

DW & Associates, Heather Wong, CalDRE #01991637
(760) 776-7070 | realestate@dwateam.com | www.DianeWilliamsAndAssociates.com



Information compiled from the California Desert Association of REALTORS® FlexMLS. All information is deemed reliable but not guaranteed due to the new system.
If your property is currently listed with another Broker, please disregard. It is not our intention to solicit other Broker's Listings.

Country Club Home Sales

Country Club	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Andalusia	8	18	11	17	44	28	29	32	26	32	27	40	31	17	23	19	28
Bighorn	9	12	20	14	20	23	20	21	21	35	31	34	53	37	21	29	27
Hideaway	18	21	21	26	28	18	27	15	22	28	45	50	46	19	21	26	30
The Reserve	1	9	6	18	20	14	8	10	22	11	14	23	28	19	6	13	7
Toscana	11	19	25	29	29	29	27	23	30	38	39	44	44	27	28	24	41
Tradition	11	20	15	13	18	21	11	15	13	23	22	24	30	12	18	15	16
Vintage	6	4	17	13	11	21	13	12	17	23	22	39	23	7	2	17	14

Average Country Club Home Price and Price Per Square Foot

Country Club	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2025 \$/sq ft
Andalusia	\$ 1,336,125	\$ 1,425,444	\$ 1,330,116	\$ 1,289,413	\$ 1,318,938	\$ 1,156,391	\$ 1,416,994	\$ 1,624,117	\$ 1,476,808	\$ 1,439,578	\$ 1,581,415	\$1,511,190	\$1,942,483	\$2,843,264	\$2,614,086	\$2,957,239	\$3,203,750	\$815
Bighorn	\$ 4,551,667	\$ 4,241,560	\$2,578,850	\$ 3,620,357	\$ 2,058,000	\$ 3,392,826	\$ 2,949,000	\$ 2,600,833	\$ 3,339,333	\$ 3,949,071	\$ 3,688,519	\$4,164,344	\$3,694,811	\$6,737,539	\$5,758,095	\$5,706,568	\$5,010,370	\$1,013
Hideaway	\$ 2,482,500	\$ 2,249,381	\$2,210,060	\$ 1,876,173	\$ 2,755,800	\$ 2,495,844	\$ 2,561,481	\$ 2,492,533	\$ 2,183,523	\$ 2,434,571	\$ 2,436,377	\$2,518,859	\$3,211,476	\$4,459,078	\$4,400,904	\$4,641,250	\$4,866,800	\$1,051
The Reserve	\$ 2,900,000	\$ 2,681,389	\$1,933,333	\$ 2,048,569	\$ 3,200,000	\$ 1,824,929	\$ 2,231,250	\$ 2,085,000	\$ 2,153,136	\$ 1,755,000	\$ 2,176,607	\$1,830,130	\$2,787,303	\$4,106,710	\$3,585,883	\$3,551,230	\$4,189,500	\$858
Toscana	\$ 1,823,333	\$ 1,707,895	\$1,538,060	\$ 1,771,672	\$ 1,902,500	\$ 1,968,328	\$ 1,663,107	\$ 1,611,646	\$ 1,842,381	\$ 1,956,374	\$ 2,161,059	\$2,135,530	\$2,655,612	\$3,211,777	\$3,302,035	\$3,664,062	\$3,645,609	\$901
Tradition	\$ 2,762,273	\$ 2,051,675	\$2,338,833	\$ 2,512,104	\$ 2,054,000	\$ 2,437,595	\$ 2,540,364	\$ 2,263,133	\$ 2,603,269	\$ 2,409,432	\$ 2,449,045	\$2,823,947	\$3,245,800	\$3,505,375	\$4,466,944	\$4,019,656	\$5,090,687	\$973
Vintage	\$ 2,880,000	\$ 1,877,301	\$1,968,147	\$ 1,669,769	\$ 999,000	\$ 2,850,476	\$ 2,121,988	\$ 2,011,250	\$ 2,380,824	\$ 2,053,587	\$ 2,218,181	\$2,579,358	\$2,499,456	\$4,931,428	\$5,800,000	\$2,943,823	\$3,557,807	\$794

DW & Associates, Heather Wong, CalDRE #01991637

(760) 776-7070 | realestate@dwateam.com | www.DianeWilliamsAndAssociates.com



Note not all Bighorn properties sold are recorded in the MLS

Information compiled from the California Desert Association of REALTORS® FlexMLS. All information is deemed reliable but not guaranteed due to the new system.

If your property is currently listed with another Broker, please disregard. It is not our intention to solicit other Broker's Listings.

Price Ranges of Country Club Homes Sold

	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025
Andalusia																
Lowest Sales Price	\$ 985,000	\$ 751,000	\$ 755,000	\$ 860,000	\$ 915,000	\$ 1,050,000.00	\$ 900,000.00	\$ 970,000.00	\$ 939,000.00	\$ 1,000,000.00	\$ 695,000.00	\$ 1,125,000.00	\$ 1,699,000.00	\$ 1,650,000.00	\$ 1,660,000.00	\$ 1,700,000.00
Highest Sales Price	\$ 2,175,000	\$ 2,025,000	\$ 2,000,000	\$ 1,937,500	\$ 1,872,680	\$ 2,005,000.00	\$ 2,250,000.00	\$ 2,075,000.00	\$ 1,995,000.00	\$ 2,500,000.00	\$ 2,750,000.00	\$ 3,150,000.00	\$ 4,200,000.00	\$ 4,200,000.00	\$ 4,300,000.00	\$ 5,700,000.00
Bighorn																
Lowest Sales Price	\$ 2,150,000	\$ 1,200,000	\$ 1,155,000	\$ 1,200,000	\$ 1,010,000	\$ 1,065,000.00	\$ 1,100,000.00	\$ 1,499,000.00	\$ 1,350,000.00	\$ 1,420,000.00	\$ 1,000,000.00	\$ 1,325,000.00	\$ 1,800,000.00	\$ 2,250,000.00	\$ 2,150,000.00	\$ 2,300,000.00
Highest Sales Price	\$ 8,500,000	\$ 5,100,000	\$ 12,300,000	\$ 2,900,000	\$ 8,900,000	\$ 7,950,000.00	\$ 6,550,000.00	\$ 8,115,000.00	\$ 9,975,000.00	\$ 10,350,000.00	\$ 1,079,520.00	\$ 9,200,000.00	\$ 42,000,000.00	\$ 13,750,000.00	\$ 13,558,000.00	\$ 11,990,000.00
Hideaway																
Lowest Sales Price	\$ 950,000	\$ 850,000	\$ 925,000	\$ 1,816,000	\$ 1,250,000	\$ 1,540,000.00	\$ 1,150,000.00	\$ 875,000.00	\$ 950,000.00	\$ 910,000.00	\$ 985,000.00	\$ 1,490,000.00	\$ 2,165,000.00	\$ 2,225,000.00	\$ 2,000,000.00	\$ 2,650,000.00
Highest Sales Price	\$ 4,783,000	\$ 6,500,000	\$ 3,300,000	\$ 3,600,000	\$ 4,650,000	\$ 6,350,000.00	\$ 4,200,000.00	\$ 3,885,000.00	\$ 5,100,000.00	\$ 5,750,000.00	\$ 5,100,000.00	\$ 6,100,000.00	\$ 6,700,000.00	\$ 7,000,000.00	\$ 8,700,000.00	\$ 8,500,000.00
The Reserve																
Lowest Sales Price	\$ 720,000	\$ 1,125,000	\$ 900,000	\$ 1,100,000	\$ 940,000	\$ 1,075,000.00	\$ 1,250,000.00	\$ 750,000.00	\$ 1,050,000.00	\$ 825,000.00	\$ 960,000.00	\$ 1,250,000.00	\$ 1,450,000.00	\$ 1,825,000.00	\$ 1,925,000.00	\$ 1,900,000.00
Highest Sales Price	\$ 5,500,000	\$ 3,000,000	\$ 5,700,000	\$ 2,300,000	\$ 3,200,000	\$ 3,200,000.00	\$ 3,275,000.00	\$ 5,500,000.00	\$ 2,735,000.00	\$ 6,895,000.00	\$ 4,050,000.00	\$ 6,200,000.00	\$ 7,000,000.00	\$ 5,300,000.00	\$ 11,000,000.00	\$ 7,570,000.00
Toscana																
Lowest Sales Price	\$ 950,000	\$ 940,000	\$ 950,000	\$ 1,250,000	\$ 999,000	\$ 980,000.00	\$ 1,160,000.00	\$ 1,175,000.00	\$ 1,000,000.00	\$ 975,000.00	\$ 1,000,000.00	\$ 1,375,000.00	\$ 2,400,000.00	\$ 2,100,000.00	\$ 2,300,000.00	\$ 2,350,000.00
Highest Sales Price	\$ 5,000,000	\$ 2,700,000	\$ 3,500,000	\$ 2,500,000	\$ 5,000,000	\$ 4,049,000.00	\$ 2,250,000.00	\$ 3,550,000.00	\$ 4,850,000.00	\$ 5,150,000.00	\$ 6,225,000.00	\$ 5,400,000.00	\$ 5,800,000.00	\$ 7,750,000.00	\$ 7,950,000.00	\$ 7,000,000.00
Tradition																
Lowest Sales Price	\$ 995,000	\$ 1,300,000	\$ 620,000	\$ 1,495,000	\$ 1,150,000	\$ 1,450,000.00	\$ 1,342,000.00	\$ 1,350,000.00	\$ 1,100,000.00	\$ 950,000.00	\$ 1,365,000.00	\$ 2,100,000.00	\$ 2,350,000.00	\$ 2,380,000.00	\$ 2,800,000.00	\$ 2,719,000.00
Highest Sales Price	\$ 3,300,000	\$ 4,500,000	\$ 4,400,000	\$ 232,500	\$ 4,195,000	\$ 3,800,000.00	\$ 4,825,000.00	\$ 5,400,000.00	\$ 4,500,000.00	\$ 4,175,000.00	\$ 5,995,000.00	\$ 6,200,000.00	\$ 5,480,000.00	\$ 8,350,000.00	\$ 6,499,000.00	\$ 7,875,000.00
The Vintage																
Lowest Sales Price	\$ 460,000	\$ 315,000	\$ 350,000	\$ 700,000	\$ 410,000	\$ 500,000.00	\$ 490,000.00	\$ 387,500.00	\$ 400,000.00	\$ 485,000.00	\$ 595,000.00	\$ 550,000.00	\$ 1,500,000.00	\$ 5,300,000.00	\$ 1,425,000.00	\$ 1,475,000.00
Highest Sales Price	\$ 3,476,204	\$ 6,900,000	\$ 4,100,000	\$ 4,250,000	\$ 10,450,000	\$ 4,425,000.00	\$ 8,000,000.00	\$ 8,700,000.00	\$ 6,000,000.00	\$ 7,800,000.00	\$ 7,500,000.00	\$ 7,500,000.00	\$ 9,950,000.00	\$ 6,300,000.00	\$ 6,147,500.00	\$ 7,950,000.00

DW & Associates, Heather Wong, CalDRE #01991637

(760) 776-7070 | realestate@dwateam.com | www.DianeWilliamsAndAssociates.com

Information compiled from the California Desert Association of REALTORS® FlexMLS. All information is deemed reliable but not guaranteed due to the new system.
If your property is currently listed with another Broker, please disregard. It is not our intention to solicit other Broker's Listings.



DW & ASSOCIATES