



EQUITY
UNION
LUXURY PROPERTIES

2ND QUARTER | 2026

Indian Ridge Real Estate Market Update



DW & Associates

On-Site Sales Office (760) 776-7070

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ABOUT DW & ASSOCIATES

DW & Associates (AKA Diane Williams & Associates) serves as your community expert and lifestyle liaison providing exceptional service to homeowners, members, and potential buyers in Indian Ridge.

As the exclusive on-site real estate sales office at Indian Ridge Country Club, DW & Associates are uniquely positioned to provide unparalleled expertise and customer service. Located in the main clubhouse, we work closely with membership to ensure your experience is both smooth and enjoyable. We are available 7 days a week and can show homes or provide a club tour with a moment's notice. We are proud to be one of the top two real estate teams in the Greater Palm Springs Area with over 1,300 transactions representing buyers and sellers for a sales volume of over 1 Billion. In Indian Ridge alone, we represented 838 buyers and sellers since 2004 with over \$869,000,000 in sales volume making our team the top agents in Indian Ridge.

OUR SALES IN THE COACHELLA VALLEY

78

MILLION 2025
CLOSED VOLUME

54.5

2025 TOTAL
TRANSACTIONS

1

2025 MLS
RANKING

OUR SALES IN INDIAN RIDGE

71

MILLION 2025
CLOSED VOLUME

45

2025 TOTAL
TRANSACTIONS

1

2025 MLS
RANKING



DW & Associates

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76-375 Country Club Drive
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Dear Indian Ridge Residents,

We hope you're enjoying your summer, whether you're here in the desert or escaping to somewhere a little cooler.

As we close out the second quarter of 2026 and reach the halfway point of the year, we naturally begin the transition from our busy winter selling season into the quieter summer months. Seasonal residents return to their summer homes, visitor traffic slows, and the pace of the market becomes a little more relaxed. This seasonal shift is something we see every year.

In our first quarter letter, we shared that the market was beginning to move toward a more balanced, buyer-friendly environment, and that trend has continued. Fortunately, the change has been gradual rather than dramatic. Across the 13 Coachella Valley communities we track in our **Sales Update by Cities Report**, total sales increased 0.9% compared to the same period last year, while average home prices declined just 1.9%. Overall, the market remained stable.

Market activity continues to vary from city to city. Palm Desert and Palm Springs experienced increased sales in several neighborhoods, while luxury communities such as Indian Wells and Rancho Mirage saw fewer transactions. Even with buyers taking a little more time and homes spending longer on the market, sellers are still receiving an average of 96.7% of their asking price.

One of the most interesting trends this quarter has been how differently each country club community is performing. Looking at the **Country Club Homes Sales Report**, every community is responding to its own inventory levels, pricing, and buyer demand. Some clubs continue to see appreciation, while others are experiencing modest price adjustments after several years of exceptional growth. It's a great reminder that real estate is truly local, and national headlines rarely reflect what's happening within individual communities. Today's buyers remain active, but they're taking more time, comparing more options, and placing greater emphasis on value before deciding.

Here at Indian Ridge, the market continues to perform exceptionally well. We closed the second quarter with 45 homes sold, already surpassing the 40 total homes sold during all of 2025, a reflection of the continued demand for the Indian Ridge lifestyle. There are currently 23 homes actively on the market, and that number may decline further as we move through summer.

Both the HOA and PUD markets continue to experience healthy sales activity. The HOA recorded 24 sales, with the average sales price increasing from \$438 to \$486 per square foot compared to the same period last year. It's also worth noting that only 6 of those 24 sales were attached condominiums, indicating that attached homes have been moving at a slower pace.

The PUD market recorded 21 sales, averaging \$535 per square foot, compared to \$591 per square foot at the end of the second quarter last year. As is typical for this time of year, homes are taking a little longer to sell. Average days on market have increased from 45 to 65 days for HOA properties and from 53 to 108 days for PUD homes. The higher average days on market for PUD properties was influenced in part by several homes that entered the market at prices above where buyers were willing to transact, resulting in longer marketing times and multiple price adjustments before selling. As we move through the slower summer months, it's not unusual to see average days on market continue to increase, and we expect this seasonal trend to continue.

While today's market requires a more strategic approach than it did a few years ago, the fundamentals at Indian Ridge remain very strong, and buyer interest in our community continues to be one of the strongest in the valley.

As always, if you're curious about your home's current value, thinking about buying or selling, or simply have questions about the market, our team is always happy to help. We enjoy sharing what we're seeing and providing information that helps our neighbors make informed decisions. We wish you a wonderful rest of your summer and look forward to seeing many of you back in the fall.

Warm regards,

Heather Wong

Heather Wong, REALTOR® / Co-Owner
Indian Ridge On-Site Sales Office



DW & ASSOCIATES

Indian Ridge Country Club Sales January 1, 2026 to June 30, 2026

Beige highlighted homes indicate DW & Associates Represented Buyer or Seller

Blue highlighted homes indicate DW & Associates represented BOTH Buyer and Seller

SOLD

ADDRESS	FLOOR PLAN	SQ/FT	BD/BA	EXPOSURE	P/S	\$/SF	DATE	SOLD PRICE
435 Falcon View	Acacia 3	1903	3/2	South	No	\$615	3/16/26	\$1,171,074
472 Desert Holly	Acacia 3	1903	3/2	North	No	\$391	3/13/26	\$745,000
502 Desert Holly	Acacia 4	2,182	3/3.5	North	No	\$458	1/5/26	\$1,000,000
526 Desert Holly	Acacia 4	2,182	3/3.5	North	No	\$461	4/22/26	\$1,005,000
440 Desert Holly	Acacia 4	2,182	3/3.5	North	No	\$481	4/28/26	\$1,050,000
434 Desert Holly	Acacia 4	2,182	3/3.5	North	No	\$515	4/15/26	\$1,123,000
400 Tomahawk	Bougainvillea 1	2,430	3/3.5	North	No	\$420	3/13/26	\$1,020,000
830 Snow Creek	Bougainvillea 1	2,430	3/3.5	East	No	\$623	3/2/26	\$1,515,000
606 Mesa Grande	Bougainvillea 1	2,430	3/3.5	East	Yes	\$545	2/11/26	\$1,324,340
440 Gold Canyon	Bougainvillea 1	2,430	3/3.5	North	No	\$385	6/10/26	\$935,000
639 Mesa Grande	Bougainvillea 1	2,430	3/3.5	West	Yes	\$689	5/8/26	\$1,675,000
780 Dove Run	Bougainvillea 2G	3,542	5/4.5	North	Spa	\$462	1/20/26	\$1,635,000
525 Indian Ridge	Bougainvillea 2	2,742	3/3.5	West	Yes	\$337	6/3/26	\$925,000
936 Mesa Grande	Bougainvillea 2	2,742	3/3.5	North	Yes	\$602	4/27/26	\$1,650,000
620 Hawk Hill	Bougainvillea 3	2,217	3/3	North	No	\$507	4/15/26	\$1,125,000
601 Indian Ridge	Cortona 923	5,395	5/4.5	West	Yes	\$685	5/5/26	\$3,695,000
109 Rain Bird	Mesquite 5	2,473	3/3.5	South	No	\$526	3/13/26	\$1,300,000
795 Hawk Hill	Ocotillo 1G	3,371	4/4.5	South	Yes	\$570	1/16/26	\$1,920,000
963 Mesa Grande	Ocotillo 1G	3,371	4/4.5	South	Spa	\$801	2/17/26	\$2,700,000
650 Gold Canyon	Ocotillo 2	3,255	3/3.5	North	Spa	\$476	1/29/26	\$1,550,000
682 Elk Clover	Ocotillo 2	3,255	3/3.5	East	Yes	\$492	3/10/26	\$1,600,000
688 Mission Creek	Ocotillo 2	3,255	3/3.5	North	Yes	\$614	3/31/26	\$2,000,000
351 Tomahawk	Ocotillo 2	3,244	3/3.5	South	Spa	\$635	2/5/26	\$2,060,000
324 Tomahawk	Ocotillo 2	3,255	3/3.5	East	No	\$307	3/3/26	\$1,000,000
741 Mission Creek	Ocotillo 2G	3,576	4/4.5	East	Yes	\$538	2/24/26	\$1,924,500
716 Mission Creek	Ocotillo 2G	3,576	4/4.5	North	Yes	\$786	1/8/26	\$2,810,000
600 Gold Canyon	Ocotillo 3	3,513	3/3.5	North	Yes	\$498	1/30/26	\$1,750,000
580 Elk Clover	Ocotillo 3	3,513	3/3.5	East	No	\$683	2/26/26	\$2,400,000
181 Eagle Dance	Palo Verde 3	2,712	3/3.5	West	No	\$569	3/6/26	\$1,685,000
229 White Horse	Palo Verde 3	2,712	3/3.5	South	No	\$396	6/2/26	\$1,075,000
340 Bright Rock	Palo Verde 3	2,712	3/3.5	West	No	\$450	6/26/26	\$1,220,000
469 White Horse	Palo Verde 3	2,712	3/3.5	North	Spa	\$549	6/5/26	\$1,490,000
320 Bright Rock	Palo Verde 3	2,712	3/3.5	West	Yes	\$627	5/22/26	\$1,700,000
197 White Horse	Palo Verde 3	2,712	3/3.5	South	No	\$627	5/26/26	\$1,700,000
448 White Horse	Palo Verde 3	2,712	3/3.5	South	No	\$590	6/26/26	\$1,850,000
350 Bright Rock	Palo Verde 3G	2,976	4/4.5	West	Yes	\$603	2/20/26	\$1,795,000
461 White Horse	Palo Verde 5	3,310	4/4.5	North	No	\$566	3/30/26	\$1,875,000
405 White Horse	Palo Verde 5	3,310	4/4.5	North	No	\$383	6/17/26	\$1,275,000
903 Red Arrow Trail	Smoke Tree 2	2,682	3/3.5	South	Yes	\$503	2/25/26	\$1,350,000
501 Red Arrow Trail	Smoke Tree 2	2,682	3/3.5	South	Yes	\$567	1/12/26	\$1,520,000
321 Arrowhead	Smoke Tree 3	3,102	3/3.5	West	No	\$355	4/20/26	\$1,100,000
713 Red Arrow	Smoke Tree 4	3,402	3/3.5	South	Yes	\$353	4/15/26	\$1,200,000
811 Deer Haven	Smoke Tree 5	3,562	4/4.5	South	Yes	\$340	5/13/26	\$1,210,000
551 Red Arrow	Smoke Tree 5	3,562	4/4.5	South	Yes	\$472	2/9/26	\$1,680,000
770 Deer Haven	Smoke Tree 5	3,562	4/4.5	North	Yes	\$590	6/1/26	\$2,100,000

All information gathered from the California Desert Association of REALTORS® FlexMLS is deemed reliable but not guaranteed.

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Indian Ridge Country Club

QUARTERLY HOMES SALES ACTIVITY

	2004				2005				2006				2007				2008				2009			
	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM
1st Quarter	49	\$ 30,096,500		121	33	\$ 32,249,800		82	23	\$ 25,619,000			17	\$ 16,523,900			17	\$ 17,570,000			7	\$ 4,860,900		
HOA	26	\$ 13,074,500			15	\$ 11,152,900	\$ 292		11	\$ 8,997,500	\$ 352	47	7	\$ 4,885,000	\$ 365	77	7	\$ 4,021,000	\$ 291	70	5	\$ 3,405,900	\$ 272	187
PUD	23	\$ 17,022,000			18	\$ 21,096,900	\$ 364		12	\$ 16,621,500	\$ 440	75	10	\$ 11,638,900	\$ 428	134	10	\$ 13,549,000	\$ 392	91	2	\$ 1,455,000	\$ 313	101
2nd Quarter	66	\$49,879,500		58	52	\$54,965,352		52	20	\$23,294,000			21	\$19,177,000			15	\$16,984,000			7	\$6,202,000		
HOA	32	\$ 18,341,000			21	\$ 14,755,352	\$ 329		9	\$ 8,717,500	\$ 365	190	12	\$ 10,622,000	\$ 328	160	7	\$ 6,190,000	\$ 331	103	4	\$ 3,667,000	\$ 298	129
PUD	34	\$ 31,538,500			31	\$ 40,210,000	\$ 401		11	\$ 14,576,500	\$ 428	121	9	\$ 8,555,000	\$ 351	170	8	\$ 10,714,000	\$ 413	211	3	\$ 2,535,000	\$ 296	151
3rd Quarter	21	\$17,454,500		56	23	\$22,468,000		44	8	\$7,548,626			16	\$16,237,000			5	\$6,195,000			7	\$6,985,000		
HOA	11	\$ 7,402,500			14	\$ 10,049,000	\$ 340		5	\$ 3,841,125	\$ 312	208	12	\$ 9,727,000	\$ 323	140	2	\$ 1,510,000	\$ 312	243	1	\$ 925,000	\$ 311	204
PUD	10	\$ 10,052,000			9	\$ 12,419,000	\$ 433		3	\$ 3,707,500	\$ 481	107	4	\$ 7,290,000	\$ 497	44	3	\$ 4,685,000	\$ 436	185	6	\$ 6,060,000	\$ 309	121
4th Quarter	26	\$ 23,700,400		71	19	\$ 22,566,000		59	7	\$ 8,430,000			8	\$ 6,376,000			7	\$ 2,815,000			12	\$ 6,212,500		
HOA	10	\$ 6,789,000			6	\$ 5,122,000	\$ 343		2	\$ 2,065,000	\$ 329	147	4	\$ 2,116,000	\$ 269	327	2	\$ 565,000	\$ 259	45	10	\$ 4,650,000	\$ 218	222
PUD	16	\$ 16,911,400			13	\$ 17,444,000	\$ 423		5	\$ 6,365,000	\$ 437	89	4	\$ 4,260,000	\$ 376	74	5	\$ 2,250,000	\$ 492	63	2	\$ 1,562,500	\$ 285	37
Annual	162	\$ 121,130,900			127	\$ 132,249,152			58	\$ 64,991,626			62	\$ 59,072,900			44	\$ 42,634,000			33	\$ 24,260,400		
HOA	79	\$ 46,607,000	\$ 285		56	\$ 41,079,252	\$ 343		27	\$ 23,621,125	\$ 329		35	\$ 27,349,000	\$ 313	156	18	\$ 12,276,000	\$ 305	106	20	\$ 12,647,900	\$ 247	204
Average Price		\$ 877,303				\$ 733,558				\$ 874,400				\$ 767,250				\$ 767,250				\$ 632,395		
PUD	83	\$ 75,523,900	\$ 354		71	\$ 91,169,900	\$ 423		31	\$ 41,270,500	\$ 437		35	\$ 31,723,900	\$ 382	124	32	\$ 30,358,000	\$ 396	127	13	\$ 11,612,599	\$ 297	109
Average Price		\$ 909,926				\$ 1,284,083				\$ 1,331,306				\$ 1,174,959				\$ 1,319,913				\$ 893,269		
	2010				2011				2012				2013				2014				2015			
	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM
1st Quarter	15	\$ 12,476,500			19	\$ 14,632,900			18	\$ 12,895,000			20	\$ 14,239,500			16	\$ 12,348,625			18	\$ 14,572,000		
HOA	6	\$ 5,317,000	\$ 303	84	7	\$ 3,911,900	\$ 228	88	11	\$ 6,400,000	\$ 233	126	9	\$ 5,205,500	\$ 224	126	6	\$ 3,784,500	\$ 261	138	7	\$ 4,535,500	\$ 271	159
PUD	9	\$ 7,159,500	\$ 311	148	12	\$ 10,721,000	\$ 286	105	7	\$ 6,496,000	\$ 308	140	11	\$ 9,034,000	\$ 280	161	10	\$ 8,561,125	\$ 278	153	11	\$ 10,037,000	\$ 297	106
2nd Quarter	24	\$19,094,500			26	\$17,762,500			19	\$14,086,950			22	\$16,439,500			30	\$28,847,800			17	\$13,644,500		
HOA	9	\$ 4,659,500	\$ 229	216	15	\$ 7,837,500	\$ 216	159	5	\$ 2,179,000	\$ 191	165	9	\$ 4,296,500	\$ 214	79	9	\$ 5,682,500	\$ 263	109	11	\$ 7,479,500	\$ 274	204
PUD	15	\$ 14,435,000	\$ 304	156	11	\$ 9,925,000	\$ 310	180	14	\$ 11,907,550	\$ 282	169	13	\$ 12,144,000	\$ 287	152	21	\$ 23,165,300	\$ 322	139	6	\$ 6,165,000	\$ 314	125
3rd Quarter	12	\$9,846,000			12	\$7,924,900			13	\$7,543,500			17	\$12,044,900			16	\$14,513,243			15	\$10,350,400		
HOA	5	\$ 2,348,500	\$ 203	262	5	\$ 2,264,900	\$ 214	212	10	\$ 5,203,500	\$ 196	123	10	\$ 7,017,900	\$ 244	166	11	\$ 7,861,625	\$ 267	158	9	\$ 4,977,900	\$ 246	174
PUD	7	\$ 7,497,500	\$ 285	213	7	\$ 5,660,000	\$ 259	223	3	\$ 2,340,000	\$ 231	368	7	\$ 5,027,000	\$ 253	190	5	\$ 6,651,668	\$ 381	231	6	\$ 5,372,500	\$ 296	175
4th Quarter	12	\$ 9,474,500			21	\$ 15,443,900			23	\$ 15,531,000			20	\$ 16,992,000			12	\$8,272,450			10	\$ 7,414,000		
HOA	2	\$ 1,345,000	\$ 247	134	11	\$ 5,504,000	\$ 214	244	15	\$ 7,985,500	\$ 216	138	8	\$ 5,170,500	\$ 265	152	8	\$ 4,130,650	\$ 239	115	7	\$ 5,540,000	\$ 299	119
PUD	10	\$ 8,129,500	\$ 282	57	10	\$ 9,939,900	\$ 284	205	8	\$ 7,545,500	\$ 296	62	12	\$ 11,821,500	\$ 308	143	4	\$ 4,141,800	\$ 316	102	3	\$ 1,874,000	\$ 236	248
Annual	63	\$ 50,891,500			78	\$55,764,200			73	\$ 50,056,450			79	\$ 59,715,900			74	\$ 63,982,118			60	\$ 45,980,900		
HOA	22	\$ 13,670,000	\$ 238	181	38	\$ 19,518,300	\$ 213	188	41	\$ 21,768,000			36	\$ 21,690,400	\$ 236	132	35	\$ 21,459,275	\$ 261	145	34	\$ 22,532,900	\$ 261	177
Average Price		\$ 621,364				\$ 513,639				\$ 530,926	\$ 208	134		\$ 602,511				\$ 659,389				\$ 628,897		
PUD	41	\$ 37,221,500	\$ 288	123	40	\$ 36,245,900	\$ 284	200	32	\$ 28,289,050			43	\$ 38,026,500	\$ 285	158	39	\$ 42,522,843	\$ 313	168	26	\$ 23,448,500	\$ 301	127
Average Price		\$ 937,000				\$ 924,398				\$ 884,033	\$ 277	154		\$ 884,337				\$ 884,337				\$ 1,063,643		
	2016				2017				2018				2019				2020				2021			
	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM	Sold	\$\$ Sales	\$/SF	DOM
1st Quarter	9	\$ 7,038,500			20	\$ 13,835,500			21	\$ 15,472,000			21	\$ 17,187,400			23	\$ 19,015,400			39	\$ 37,240,792		
HOA	2	\$ 1,376,000	\$ 242	203	12	\$ 6,638,000	\$ 222	108	11	\$ 6,848,000	\$ 238	192	12	\$ 7,700,000	\$ 259	137	11	\$ 7,380,500	\$ 246	101	18	\$ 12,642,000	\$ 300	53
PUD	7	\$ 5,662,500	\$ 271	137	8	\$ 7,197,500	\$ 282	119	10	\$ 8,624,000	\$ 273	145	9	\$ 9,487,400	\$ 336	63	12	\$ 11,634,900	\$ 303	69	21	\$ 24,598,792	\$ 356	56
2nd Quarter	18	\$ 12,859,000			24	\$ 17,431,500			26	\$ 21,071,000			32	\$ 25,741,945			15	\$ 14,637,900			43	\$ 43,018,900		
HOA	8	\$ 5,319,000	\$ 237	169	14	\$ 11,735,500	\$ 226	117	14	\$ 8,947,000	\$ 249	101	18	\$ 10,850,995	\$ 241	103	8	\$ 5,678,000	\$ 266	97	28	\$ 23,941,400	\$ 341	33
PUD	10	\$ 7,531,000	\$ 255	158	10	\$ 5,696,000	\$ 278	133	12	\$ 12,124,000	\$ 313	145	14	\$ 14,890,950	\$ 324	99	7	\$ 8,959,900	\$ 353	60	15	\$ 19,077,500	\$ 373	76

3rd Quarter	24	\$	15,727,000			14	\$	11,943,083			19	\$	12,472,750			16	\$	11,859,300		119	30	\$	26,904,010			19	\$	20,715,000		
HOA	12	\$	7,147,500	\$ 233	107	5	\$	3,077,500	\$ 258	238	10	\$	5,759,500	\$ 239	150	10	\$	6,519,300	\$ 257	106	15	\$	10,056,800	\$ 258	99	11	\$	10,147,000	\$ 389	33
PUD	12	\$	8,579,500	\$ 265	202	9	\$	8,865,583	\$ 290	171	9	\$	6,713,250	\$ 257	107	6	\$	5,340,000	\$ 272	139	15	\$	16,847,210	\$ 334	99	8	\$	10,568,000	\$ 441	42
4th Quarter	10	\$	5,595,000			21	\$	15,559,000			19	\$	14,835,281			15	\$	11,523,650			30	\$	25,997,400			24	\$	29,338,500		
HOA	8	\$	4,220,000	\$ 210	139	11	\$	7,517,000	\$ 251	124	10	\$	6,535,281	\$ 266	129	7	\$	4,120,650		55	15	\$	10,923,000	\$ 302	81	13	\$	13,603,500	\$ 431	30
PUD	2	\$	1,375,000	\$ 241	270	10	\$	8,042,000	\$ 274	158	9	\$	8,300,000	\$ 292	120	8	\$	7,403,000		105	15	\$	15,074,400	\$ 329	94	11	\$	15,735,000	\$ 448	47
Annual	61	\$	41,210,500			79	\$	59,490,083			85	\$	63,851,031			85	\$	63,851,031			98	\$	86,554,710			125	\$	130,313,192		
HOA	30	\$	18,062,500	\$ 230	141	37	\$	22,441,000	\$ 237	133	45	\$	28,089,781	\$ 248	140	45	\$	28,089,781	\$ 248	140	49	\$	34,038,300	\$ 269	94	70	\$	60,333,900	\$ 355	38
Average Price		\$	608,707				\$	606,514				\$	624,217				\$	624,217				\$	694,659				\$	861,912		
PUD	31	\$	23,148,000	\$ 261	176	42	\$	37,049,083	\$ 279	146	40	\$	35,761,250	\$ 285	131	40	\$	35,761,250	\$ 285	131	49	\$	52,516,410	\$ 327	84	55	\$	69,979,292	\$ 391	58
Average Price		\$	904,083				\$	785,419				\$	882,121				\$	882,121				\$	1,071,763				\$	1,272,350		
	2022					2023					2024					2025					2026					2027				
	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM	Sold	\$ Sales		\$/SF	DOM
1st Quarter	16	\$	22,719,000			16	\$	20,192,000			14	\$	18,933,200			16	\$	24,416,000			25	\$	41,329,914							
HOA	8	\$	9,719,000	\$ 462	37	10	\$	10,667,000	\$ 447	61	8	\$	11,898,200	\$ 499	82	10	\$	12,704,000	\$ 482	85	10	\$	14,121,074	\$ 527	45					
PUD	8	\$	13,000,000	\$ 542	51	6	\$	9,525,000	\$ 542	69	6	\$	8,385,000	\$ 496	54	6	\$	11,712,000	\$ 518	50	15	\$	27,208,840	\$ 581	53					
2nd Quarter	25	\$	36,470,000			21	\$	27,395,000			17	\$	25,466,000			9	\$	15,710,000			20	\$	29,103,000							
HOA	14	\$	16,605,000	\$ 489	32	8	\$	8,354,000	\$ 430	102	8	\$	11,090,000	\$ 472	62	3	\$	3,035,000	\$ 436	93	14	\$	19,098,000	\$ 486	65					
PUD	11	\$	19,865,000	\$ 589	30	13	\$	19,041,000	\$ 508	87	9	\$	14,376,000	\$ 535	90	6	\$	12,675,000	\$ 591	30	6	\$	10,005,000	\$ 535	108					
3rd Quarter	10	\$	17,145,000			13	\$	14,913,000			16	\$	20,787,500			8	\$	9,312,500												
HOA	4	\$	5,275,000	\$ 565	42	10	\$	10,863,000	\$ 449	66	10	\$	10,182,500	\$ 453	77	4	\$	3,507,500	\$ 383	66										
PUD	6	\$	11,870,000	\$ 616	60	3	\$	4,050,000	\$ 468	71	6	\$	10,605,000	\$ 532	20	4	\$	5,805,000	\$ 533	30										
4th Quarter	9	\$	14,359,000			12	\$	12,760,000			7	\$	11,770,000			7	\$	7,742,500												
HOA	3	\$	3,670,000	\$ 495	38	4	\$	2,455,000	\$ 446	71	2	\$	3,275,000	\$ 560	22	5	\$	4,570,000	\$ 393	91										
PUD	6	\$	10,689,000	\$ 581	20	8	\$	10,305,000	\$ 501	67	5	\$	8,495,000	\$ 555	61	2	\$	3,172,500	\$ 578	18										
Annual	60	\$	90,693,000			62	\$	75,260,000			54	\$	76,956,700			40	\$	57,181,000												
HOA	29	\$	35,269,000	\$ 493	35	32	\$	32,339,000	\$ 446	71	28	\$	36,445,700	\$ 503	65	22	\$	23,816,500	\$ 438	84										
Average Price		\$	1,216,172				\$	1,077,966				\$	1,452,013				\$	1,082,568												
PUD	31	\$	55,424,000	\$ 582	39	30	\$	42,921,000	\$ 501	67	26	\$	41,861,000	\$ 529	60	18	\$	33,364,500	\$ 548	43										
Average Price		\$	1,787,870				\$	1,480,034				\$	1,610,038				\$	1,794,970												

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Country Club Home Sales

PRICE CHANGE AND APPRECIATION

AVERAGE SALES PRICE									TOTAL # OF HOMES SOLD							
<i>Country Club</i>	<i>2020 Total</i>	<i>2021 Total</i>	<i>2022 Total</i>	<i>2023 Total</i>	<i>2024 Total</i>	<i>2025 Total</i>	<i>2026 YTD</i>	<i>% of change 2025</i>	<i>2020 Total</i>	<i>2021 Total</i>	<i>2022 Total</i>	<i>2023 Total</i>	<i>2024 Total</i>	<i>2025 Total</i>	<i>2026 YTD</i>	<i>% of 2025 Sales</i>
Desert Horizons	\$ 611,122	\$ 730,063	\$ 908,609	\$ 996,270	\$ 1,181,141	\$ 1,283,462	\$ 1,110,922	-15.5%	57	71	50	37	39	27	22	81%
Indian Ridge	\$ 883,211	\$ 999,749	\$ 1,496,745	\$ 1,275,593	\$ 1,452,013	\$ 1,393,102	\$ 1,578,020	11.7%	98	125	60	62	54	40	45	113%
Indian Ridge PUD	\$ 1,061,240	\$ 1,232,824	\$ 1,789,400	\$ 1,480,034	\$ 1,610,038	\$ 1,794,170	\$ 1,810,692	0.9%	49	55	31	30	26	18	21	117%
Indian Ridge HOA	\$ 690,472	\$ 819,831	\$ 1,215,346	\$ 1,077,966	\$ 1,452,013	\$ 1,082,568	\$ 1,384,128	21.8%	49	70	29	32	28	22	24	109%
Indian Wells	\$ 775,089	\$ 954,075	\$ 1,168,172	\$ 965,465	\$ 1,111,375	\$ 1,364,867	\$ 1,039,884	-31.3%	131	145	91	80	81	66	36	55%
Ironwood	\$ 568,333	\$ 905,375	\$ 1,066,160	\$ 1,251,437	\$ 1,192,544	\$ 1,077,355	\$ 1,347,527	20.0%	77	123	63	48	45	52	36	69%
Mission Hills	\$ 684,791	\$ 730,410	\$ 975,429	\$ 950,965	\$ 958,734	\$ 1,062,068	\$ 1,134,920	6.4%	167	157	146	89	97	95	50	53%
Morningside	\$ 1,268,663	\$ 1,324,998	\$ 1,876,847	\$ 1,969,447	\$ 1,908,782	\$ 1,881,138	\$ 2,125,812	11.5%	30	39	19	19	23	18	14	78%
Mountain View	\$ 878,020	\$ 1,012,224	\$ 1,369,740	\$ 1,517,430	\$ 1,794,151	\$ 1,891,141	\$ 1,345,144	-40.6%	48	50	30	25	21	23	18	78%
Palm Valley	\$ 396,257	\$ 447,242	\$ 637,966	\$ 609,134	\$ 641,737	\$ 633,040	\$ 658,806	3.9%	97	133	71	70	56	69	35	51%
PGA West	\$ 691,031	\$ 878,234	\$ 1,201,142	\$ 1,143,734	\$ 1,110,713	\$ 1,150,394	\$ 1,274,240	9.7%	215	365	178	167	208	199	107	54%
Rancho LaQuinta	\$ 873,771	\$ 1,211,078	\$ 1,437,580	\$ 1,326,336	\$ 1,492,909	\$ 1,730,076	\$ 1,784,597	3.1%	117	115	67	52	51	64	42	66%
The Lakes	\$ 384,677	\$ 412,734	\$ 640,617	\$ 700,240	\$ 683,658	\$ 719,542	\$ 702,868	-2.4%	75	42	60	52	53	51	35	69%
The Springs	\$ 623,987	\$ 752,827	\$ 1,163,135	\$ 1,091,000	\$ 1,195,925	\$ 1,057,921	\$ 1,169,425	9.5%	117	92	68	66	60	54	35	65%
Andalusia	\$ 1,511,190	\$ 1,858,480	\$ 3,018,000	\$ 2,614,086	\$ 2,957,239	\$ 3,203,750	\$ 2,697,857	-18.8%	40	31	17	23	19	28	7	25%
Bighorn	\$ 4,164,344	\$ 3,579,592	\$ 6,769,529	\$ 5,758,095	\$ 5,706,568	\$ 5,010,370	\$ 6,017,428	16.7%	34	53	37	21	29	27	14	52%
Hideaway	\$ 2,518,859	\$ 3,100,664	\$ 4,586,527	\$ 4,400,904	\$ 4,641,250	\$ 4,866,800	\$ 6,107,000	20.3%	50	46	19	21	26	30	15	50%
Reserve	\$ 1,830,130	\$ 2,662,062	\$ 4,106,710	\$ 3,585,883	\$ 3,551,230	\$ 4,189,500	\$ 3,104,200	-35.0%	23	28	19	6	13	7	5	71%
Toscana	\$ 2,135,530	\$ 2,450,709	\$ 3,167,409	\$ 3,302,035	\$ 3,664,062	\$ 3,645,609	\$ 3,909,583	6.8%	44	44	27	28	24	41	24	59%
Tradition	\$ 2,823,947	\$ 3,337,130	\$ 3,576,500	\$ 4,466,944	\$ 4,019,656	\$ 5,090,687	\$ 6,390,142	20.3%	24	30	12	18	15	16	7	44%
Vintage	\$ 2,579,358	\$ 2,425,595	\$ 4,931,428	\$ 5,800,000	\$ 2,943,823	\$ 3,557,807	\$ 2,941,428	-21.0%	39	23	7	2	17	14	7	50%

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Sales Update by Cities

<i>Area</i>	<i>2025 2nd Qtr Sales</i>	<i>2026 2nd Qtr Sales</i>	<i>% Change Qtr Sales</i>	<i>2025 2nd Qtr Avg Price</i>	<i>2026 2nd Qtr Avg Price</i>	<i>% Change Avg Price</i>	<i>2026 2nd Qtr DOM</i>	<i>2026 2nd Qtr LP/SP</i>
Coachella Valley	2,095	2,113	0.9%	\$ 933,432	\$ 915,794	-1.9%	72	96.74%
Bermuda Dunes	34	35	2.9%	\$ 735,582	\$ 746,294	1.5%	60	95.28%
Indian Wells	86	65	-24.4%	\$ 1,902,880	\$ 1,798,435	-5.5%	74	95.90%
Indio Central	46	46	0.0%	\$ 518,194	\$ 488,986	-5.6%	83	98.32%
La Quinta North	36	37	2.8%	\$ 588,027	\$ 575,932	-2.1%	96	97.40%
La Quinta South	312	256	-17.9%	\$ 1,357,154	\$ 1,557,180	14.74%	73	96.06%
Palm Desert East	156	180	15.4%	\$ 611,544	\$ 656,371	7.33%	76	95.93%
Palm Desert North	104	114	9.6%	\$ 632,944	\$ 623,376	-1.51%	71	97.24%
Palm Desert South	94	112	19.1%	\$ 1,274,242	\$ 1,426,139	11.92%	75	95.64%
Palm Springs Central	137	114	-16.8%	\$ 1,073,056	\$ 1,306,941	21.80%	69	96.18%
Palm Springs North	83	121	45.8%	\$ 632,358	\$ 652,786	3.23%	71	96.85%
Palm Springs South	196	213	8.7%	\$ 944,568	\$ 945,126	0.06%	56	96.79%
Rancho Mirage	229	216	-5.68%	\$ 1,397,664	\$ 1,217,980	-12.86%	70	95.85%
Sun City	85	105	23.5%	\$ 582,464	\$ 524,975	-9.87%	70	97.82%

2nd Quarter of 2025 compared to 2nd Quarter of 2026

Lp/Sp - List Price to Sales Price

DOM - Days on Market



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Coachella Valley Total Home Sales Evaluation

	Total Sales	<\$500,000		>\$500,000		<\$1 Million		>\$1 Million	
2005	10,953	7,653	69.9%	3,302	30.1%	10,223	93.3%	720	6.6%
2006	7,608	5,066	66.6%	2,551	33.5%	6,906	90.8%	703	9.2%
2007	5,957	3,862	64.8%	2,097	35.2%	5,377	90.3%	581	9.8%
2008	7,292	5,825	79.9%	1,469	20.1%	6,885	94.4%	408	5.6%
2009	9,467	8,413	88.9%	1,055	11.1%	9,229	97.5%	238	2.5%
2010	9,402	8,143	86.6%	1,270	13.5%	9,061	96.4%	343	3.6%
2011	9,812	8,715	88.8%	1,293	13.2%	9,692	98.8%	315	3.2%
2012	10,081	8,648	85.8%	1,433	14.2%	9,698	96.2%	383	3.8%
2013	9,556	7,779	81.4%	1,778	18.6%	9,113	95.4%	443	4.6%
2014	8,387	6,538	78.0%	1,857	22.1%	7,916	94.4%	477	5.7%
2015	8,470	6,623	78.2%	1,773	20.9%	7,933	93.7%	462	5.5%
2016	8,938	6,982	78.1%	1983	22.2%	8,458	94.6%	481	5.5%
2017	10,081	7,594	75.3%	2486	24.6%	9,480	94.0%	601	5.9%
2018	10,295	7,502	72.9%	2776	27.0%	9,614	93.4%	676	6.6%
2019	9,787	6,829	69.8%	2922	29.9%	9,048	92.4%	739	7.6%
2020	11,144	6,878	61.7%	4317	38.7%	10,011	89.8%	1150	10.3%
2021	12,214	6,101	50.0%	6195	50.7%	10,357	84.8%	1899	15.5%
2022	8,749	3,091	35.3%	5742	65.6%	6,992	79.9%	1788	20.4%
2023	7,034	2,574	36.6%	4516	64.2%	5,584	79.4%	1478	21.0%
2024	7,220	2,444	33.9%	4831	66.9%	5,652	78.3%	1592	22.0%
2025	7,294	2,481	34.0%	4887	67.0%	5,653	77.5%	1666	22.8%
1st Quarter 2016	2,042	1,590	77.9%	452	22.1%	1,908	93.4%	134	6.6%
2nd Quarter 2016	2,755	2,141	77.7%	620	22.5%	2,598	94.3%	158	5.7%
3rd Quarter 2016	2,155	1,690	78.4%	486	22.6%	2,056	95.4%	100	4.6%
4th Quarter 2016	1,986	1,561	78.6%	425	21.4%	1,896	95.5%	89	4.5%
1st Quarter 2017	2,479	1,846	74.5%	633	25.5%	2,307	93.1%	172	6.9%
2nd Quarter 2017	3,043	2,292	75.3%	751	24.7%	2,841	93.4%	202	6.6%
3rd Quarter 2017	2,277	1,734	76.2%	543	23.8%	2,165	95.1%	112	4.9%
4th Quarter 2017	2,282	1,722	75.5%	559	24.5%	2,167	95.0%	115	5.0%
1st Quarter 2018	2,464	1,762	71.5%	682	27.7%	2,274	92.3%	183	7.4%
2nd Quarter 2018	3,094	2,171	70.2%	924	29.9%	2,834	91.6%	260	8.4%
3rd Quarter 2018	2,702	2,094	77.5%	610	22.6%	2,586	95.7%	117	4.3%
4th Quarter 2018	2,035	1,475	72.5%	560	27.5%	1,920	94.3%	116	5.7%
1st Quarter 2019	2,212	1,533	69.3%	668	30.2%	2,021	91.4%	185	8.4%
2nd Quarter 2019	2,959	2,021	68.3%	928	31.4%	2,708	91.5%	242	8.2%
3rd Quarter 2019	2,376	1,723	72.5%	660	27.8%	2,240	94.3%	142	6.0%
4th Quarter 2019	2,140	1,481	69.2%	659	30.8%	1,991	93.0%	151	7.1%
1st Quarter 2020	2,396	1,568	65.4%	828	34.6%	2,181	91.0%	215	9.0%
2nd Quarter 2020	1,778	1,117	62.8%	661	37.2%	1,609	90.5%	168	9.4%
3rd Quarter 2020	3,352	1,977	59.0%	1375	41.0%	3,011	89.8%	347	10.4%
4th Quarter 2020	3,433	2,025	59.0%	1394	40.6%	3,024	88.1%	409	11.9%
1st Quarter 2021	3332	1813	54.4%	1519	45.6%	2845	85.4%	487	14.6%
2nd Quarter 2021	3577	1771	49.5%	1806	50.5%	2995	83.7%	582	16.3%
3rd Quarter 2021	2608	1295	49.7%	1339	51.3%	2241	85.9%	380	14.6%
4th Quarter 2021	2642	1152	43.6%	1514	57.3%	2210	83.6%	446	16.9%
1st Quarter 2022	2746	1009	36.7%	1770	64.5%	2161	78.7%	596	21.7%
2nd Quarter 2022	2803	877	31.3%	1924	68.6%	2187	78.0%	615	21.9%
3rd Quarter 2022	2629	1305	49.6%	1350	51.4%	2259	85.9%	383	14.6%

4th Quarter 2022	1375	546	39.7%	835	60.7%	1140	82.9%	237	17.2%
1st Quarter 2023	1683	630	37.4%	1068	63.5%	1319	78.4%	369	21.9%
2nd Quarter 2023	2333	824	35.3%	1529	65.5%	1835	78.7%	512	21.9%
3rd Quarter 2023	1587	604	38.1%	994	62.6%	1285	81.0%	308	19.4%
4th Quarter 2023	1431	516	36.1%	925	64.6%	1145	80.0%	289	20.2%
1st Quarter 2024	1898	623	32.8%	1293	68.1%	1407	74.1%	495	26.1%
2nd Quarter 2024	2211	710	32.1%	1517	68.6%	1717	77.7%	504	22.8%
3rd Quarter 2024	1627	598	36.8%	1039	63.9%	1335	82.1%	298	18.3%
4th Quarter 2024	1512	517	34.2%	1007	66.6%	1210	80.0%	307	20.3%
1st Quarter 2025	1935	586	30.3%	1368	70.7%	1442	74.5%	497	25.7%
2nd Quarter 2025	2095	691	33.0%	1423	67.9%	1614	77.0%	492	23.5%
3rd Quarter 2025	1542	601	39.0%	961	62.3%	1269	82.3%	278	18.0%
4th Quarter 2025	1668	587	35.2%	1098	65.8%	1283	76.9%	389	23.3%
1st Quarter 2026	1940	640	33.0%	1311	67.6%	1477	76.1%	468	24.1%
2nd Quarter 2026	2113	749	35.4%	1377	65.2%	1617	76.5%	508	24.0%

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Country Club Home Sales

Country Club	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 YTD
Desert Horizons	35	40	37	35	36	47	34	38	57	71	50	37	39	27	22
Indian Ridge	73	79	74	60	61	79	85	84	98	125	60	62	54	40	45
Indian Wells	87	87	82	87	75	149	121	91	131	145	91	80	81	66	36
Ironwood	65	77	74	57	52	87	89	75	77	123	63	48	45	52	36
Mission Hills	122	123	111	111	104	137	131	126	167	157	146	89	97	95	50
Morningside	20	39	19	23	24	22	35	28	30	39	19	19	23	18	14
Mountain View	29	33	26	32	35	43	52	28	48	50	30	25	21	23	18
Palm Valley	71	80	78	65	78	95	75	95	97	133	71	70	56	69	35
PGA West	213	230	217	175	228	265	261	247	215	365	178	167	208	199	107
Rancho La Quinta	70	68	72	54	48	78	61	68	117	115	67	52	51	64	42
The Lakes	56	53	77	45	49	73	79	79	75	79	60	52	53	51	35
The Springs	54	53	71	40	68	91	90	77	117	92	68	66	60	54	35

Country Club																Average
	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	Average
Desert Horizons	\$ 583,500	\$ 557,945	\$ 563,532	\$ 514,119	\$ 573,647	\$ 621,453	\$ 667,124	\$ 579,296	\$ 611,122	\$760,150	\$940,190	\$996,270	\$1,181,141	\$1,283,462	\$1,110,922	\$383
Indian Ridge	\$ 685,705	\$ 891,670	\$ 871,969	\$ 766,490	\$ 700,008	\$ 753,411	\$ 742,663	\$ 789,432	\$ 883,211	\$1,042,505	\$1,511,550	\$1,275,593	\$1,605,040	\$1,393,102	\$1,578,020	\$532
Indian Wells	\$ 750,537	\$ 538,638	\$ 609,281	\$ 594,039	\$ 653,693	\$ 586,555	\$ 668,956	\$ 761,547	\$ 775,089	\$971,313	\$1,120,574	\$965,465	\$1,111,375	\$1,364,867	\$1,039,884	\$475
Ironwood	\$ 419,369	\$ 385,950	\$ 557,149	\$ 498,983	\$ 439,924	\$ 483,872	\$ 534,231	\$ 659,877	\$ 568,333	\$913,133	\$1,047,476	\$1,251,437	\$1,192,544	\$1,077,355	\$1,347,527	\$547
Mission Hills	\$ 411,092	\$ 653,095	\$ 534,861	\$ 463,437	\$ 497,940	\$ 498,406	\$ 511,697	\$ 719,132	\$ 684,791	\$745,285	\$951,894	\$950,965	\$958,734	\$1,062,068	\$1,134,920	\$390
Morningside	\$ 751,800	\$ 1,132,500	\$ 920,421	\$ 1,006,565	\$ 871,188	\$ 829,830	\$ 1,024,000	\$ 1,082,682	\$ 1,268,663	\$1,480,024	\$1,854,381	\$1,969,447	\$1,908,782	\$1,881,138	\$2,125,812	\$546
Mountain View	\$ 790,272	\$ 890,757	\$ 765,192	\$ 928,016	\$ 765,671	\$ 786,151	\$ 791,081	\$ 823,766	\$ 878,020	\$1,048,457	\$1,376,266	\$1,517,430	\$1,794,151	\$1,891,141	\$1,345,144	\$462
Palm Valley	\$ 287,241	\$ 291,208	\$ 339,455	\$ 331,302	\$ 321,678	\$ 344,909	\$ 341,983	\$ 371,905	\$ 396,257	\$467,326	\$632,266	\$609,134	\$641,737	\$633,040	\$658,806	\$367
PGA West	\$ 536,498	\$ 639,056	\$ 638,340	\$ 678,148	\$ 602,043	\$ 592,371	\$ 609,802	\$ 661,445	\$ 691,031	\$895,372	\$1,191,838	\$1,143,734	\$1,110,713	\$1,150,394	\$1,274,240	\$454
Rancho La Quinta	\$ 700,000	\$ 847,316	\$ 851,281	\$ 882,847	\$ 826,208	\$ 868,804	\$ 849,570	\$ 848,608	\$ 873,771	\$1,231,990	\$1,493,020	\$1,326,336	\$1,492,909	\$1,730,076	\$1,784,597	\$579
The Lakes	\$ 338,938	\$ 447,169	\$ 322,179	\$ 311,867	\$ 303,726	\$ 330,915	\$ 316,602	\$ 357,981	\$ 384,677	\$426,901	\$648,283	\$700,240	\$683,658	\$719,542	\$702,868	\$329
The Springs	\$ 403,456	\$ 533,225	\$ 468,925	\$ 515,082	\$ 488,184	\$ 492,013	\$ 575,023	\$ 598,277	\$ 623,987	\$793,645	\$1,170,367	\$1,091,000	\$1,195,925	\$1,057,921	\$1,169,425	\$395

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Average Price Range of Homes Sold in Country Clubs

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Desert Horizons																
Lowest Sales	\$ 210,000	\$ 233,000	\$ 250,000	\$ 315,000	\$ 249,000	\$ 327,000	\$ 300,000	\$ 410,000	\$ 323,000	\$ 360,000	\$ 399,000	\$ 510,000	\$ 600,000.00	\$ 600,000.00	\$ 599,000.00	\$ 675,000.00
Highest Sales	\$ 1,290,000	\$ 1,700,000	\$ 761,500	\$ 1,070,000	\$ 1,215,000	\$ 1,750,000	\$ 1,185,000	\$ 1,150,000	\$ 1,156,700	\$ 1,475,000	\$ 1,825,000	\$ 1,899,000	\$ 1,840,000.00	\$ 2,700,000.00	\$ 2,350,000.00	\$ 2,425,000.00
Indian Wells																
Lowest Sales	\$ 79,000	\$ 80,000	\$ 64,500	\$ 89,000	\$ 95,500	\$ 103,000	\$ 78,000	\$ 114,900	\$ 139,900	\$ 130,000	\$ 285,000	\$ 285,000	\$ 255,000.00	\$ 229,900.00	\$ 322,000.00	\$ 200,000.00
Highest Sales	\$ 1,950,000	\$ 2,400,000	\$ 1,250,000	\$ 1,850,000	\$ 2,100,000	\$ 1,450,000	\$ 1,850,000	\$ 2,925,000	\$ 2,300,000	\$ 2,300,000	\$ 3,750,000	\$ 3,750,000	\$ 4,320,000.00	\$ 3,395,000.00	\$ 4,000,000.00	\$ 2,900,000.00
Indian Ridge																
Lowest Sales	\$ 308,500	\$ 340,000	\$ 449,000	\$ 400,000	\$ 389,000	\$ 380,000	\$ 360,000	\$ 365,000	\$ 407,500	\$ 350,000	\$ 347,000	\$ 645,000	\$ 525,000.00	\$ 775,000.00	\$ 700,000.00	\$ 745,000.00
Highest Sales	\$ 1,950,000	\$ 2,300,000	\$ 1,400,000	\$ 2,730,000	\$ 2,050,000	\$ 1,200,000	\$ 2,200,000	\$ 1,900,000	\$ 2,225,000	\$ 2,800,000	\$ 2,175,000	\$ 2,900,000	\$ 2,750,000.00	\$ 2,300,000.00	\$ 3,100,000.00	\$ 3,695,000.00
Ironwood																
Lowest Sales	\$ 120,000	\$ 132,000	\$ 145,000	\$ 210,000	\$ 195,000	\$ 194,000	\$ 172,900	\$ 225,000	\$ 218,000	\$ 255,000	\$ 250,000	\$ 450,000	\$ 385,000.00	\$ 477,500.00	\$ 365,000.00	\$ 350,000.00
Highest Sales	\$ 2,312,500	\$ 1,895,000	\$ 1,090,000	\$ 2,025,000	\$ 2,599,000	\$ 1,250,000	\$ 1,465,000	\$ 1,450,000	\$ 2,938,000	\$ 3,285,000	\$ 4,275,000	\$ 4,600,000	\$ 4,350,000.00	\$ 5,495,000.00	\$ 4,900,000.00	\$ 6,500,000.00
Mission Hills																
Lowest Sales	\$ 94,000	\$ 85,000	\$ 105,000	\$ 120,000	\$ 122,000	\$ 120,000	\$ 97,500	\$ 120,000	\$ 175,000	\$ 174,000	\$ 170,000	\$ 310,000	\$ 250,000.00	\$ 280,000.00	\$ 175,000.00	\$ 270,000.00
Highest Sales	\$ 1,870,600	\$ 2,000,000	\$ 1,750,000	\$ 2,250,000	\$ 3,200,000	\$ 2,600,000	\$ 2,100,000	\$ 2,800,000	\$ 3,200,000	\$ 3,462,500	\$ 2,865,000	\$ 4,510,000	\$ 4,600,000.00	\$ 3,950,000.00	\$ 3,700,000.00	\$ 3,050,000.00
Morningside																
Lowest Sales	\$ 575,000	\$ 450,000	\$ 660,000	\$ 609,000	\$ 480,000	\$ 499,000	\$ 488,250	\$ 515,000	\$ 615,000	\$ 625,000	\$ 599,000	\$ 1,350,000	\$ 1,300,000.00	\$ 1,125,000.00	\$ 1,124,000.00	\$ 1,300,000.00
Highest Sales	\$ 1,745,000	\$ 1,750,000	\$ 1,650,000	\$ 1,375,000	\$ 2,525,000	\$ 1,900,000	\$ 1,600,000	\$ 2,250,000	\$ 2,200,000	\$ 2,800,000	\$ 2,850,000	\$ 2,750,000	\$ 3,425,000.00	\$ 2,825,000.00	\$ 2,995,000.00	\$ 3,500,000.00
Mountain View																
Lowest Sales	\$ 285,000	\$ 295,000	\$ 320,000	\$ 395,000	\$ 335,000	\$ 325,000	\$ 324,000	\$ 299,000	\$ 450,000	\$ 390,000	\$ 380,000	\$ 579,000	\$ 685,000.00	\$ 820,000.00	\$ 465,000.00	\$ 470,000.00
Highest Sales	\$ 1,250,000	\$ 1,465,000	\$ 1,550,000	\$ 1,350,000	\$ 1,580,000	\$ 1,800,000	\$ 1,325,000	\$ 1,335,000	\$ 1,600,000	\$ 1,710,000	\$ 1,950,000	\$ 2,320,000	\$ 2,600,000.00	\$ 2,750,000.00	\$ 2,800,000.00	\$ 2,200,000.00
Palm Valley																
Lowest Sales	\$ 120,000	\$ 99,650	\$ 179,000	\$ 128,000	\$ 130,000	\$ 127,500	\$ 145,000	\$ 177,450	\$ 197,000	\$ 159,000	\$ 257,000	\$ 249,000	\$ 325,000.00	\$ 390,000.00	\$ 269,000.00	\$ 315,000.00
Highest Sales	\$ 595,000	\$ 460,000	\$ 429,000	\$ 725,000	\$ 675,000	\$ 695,000	\$ 549,000	\$ 585,000	\$ 605,000	\$ 645,000	\$ 760,000	\$ 1,185,000	\$ 985,000.00	\$ 990,000.00	\$ 1,235,000.00	\$ 1,200,000.00
PGA West																
Lowest Sales	\$ 150,000	\$ 700,000	\$ 159,000	\$ 220,000	\$ 160,000	\$ 97,000	\$ 98,000	\$ 75,000	\$ 94,500	\$ 225,000	\$ 250,000	\$ 75,000	\$ 470,000.00	\$ 301,500.00	\$ 370,000.00	\$ 420,000.00
Highest Sales	\$ 2,050,000	\$ 4,250,000	\$ 1,200,000	\$ 2,000,000	\$ 2,700,000	\$ 2,175,000	\$ 1,925,000	\$ 2,500,000	\$ 2,650,000	\$ 2,750,000	\$ 3,200,000	\$ 3,800,000	\$ 3,100,000.00	\$ 2,995,000.00	\$ 3,700,000.00	\$ 3,550,000.00
Rancho La Quinta																
Lowest Sales	\$ 270,000	\$ 335,000	\$ 400,000	\$ 360,000	\$ 431,300	\$ 400,000	\$ 412,000	\$ 420,000	\$ 405,000	\$ 380,000	\$ 500,000	\$ 760,000	\$ 760,000.00	\$ 725,000.00	\$ 810,000.00	\$ 702,500.00
Highest Sales	\$ 1,450,000	\$ 1,500,000	\$ 1,300,000	\$ 1,550,000	\$ 2,150,000	\$ 1,565,000	\$ 1,725,000	\$ 2,350,000	\$ 1,690,000	\$ 1,800,000	\$ 2,950,000	\$ 3,000,000	\$ 3,000,000.00	\$ 3,165,000.00	\$ 4,510,000.00	\$ 4,125,000.00
The Lakes																
Lowest Sales	\$ 180,000	\$ 145,000	\$ 225,000	\$ 169,000	\$ 148,000	\$ 155,000	\$ 165,000	\$ 160,000	\$ 177,500	\$ 210,000	\$ 235,000	\$ 350,000	\$ 400,000.00	\$ 459,000.00	\$ 400,000.00	\$ 350,000.00
Highest Sales	\$ 900,000	\$ 720,000	\$ 799,000	\$ 1,250,000	\$ 710,000	\$ 785,000	\$ 750,000	\$ 720,000	\$ 950,000	\$ 740,000	\$ 990,000	\$ 1,150,000	\$ 1,550,000.00	\$ 967,500.00	\$ 1,300,000.00	\$ 1,225,000.00
The Springs																
Lowest Sales	\$ 235,000	\$ 240,000	\$ 420,000	\$ 325,000	\$ 350,000	\$ 300,000	\$ 330,000	\$ 375,000	\$ 365,000	\$ 400,000	\$ 465,000	\$ 515,000	\$ 710,000.00	\$ 690,000.00	\$ 550,000.00	\$ 655,000.00
Highest Sales	\$ 950,000	\$ 750,000	\$ 670,000	\$ 730,000	\$ 825,000	\$ 781,000	\$ 790,000	\$ 815,000	\$ 900,000	\$ 995,000	\$ 1,379,000	\$ 1,875,000	\$ 1,710,000.00	\$ 2,195,000.00	\$ 2,045,000.00	\$ 2,425,000.00

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Country Club Home Sales

Country Club	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Andalusia	18	11	17	44	28	29	32	26	32	27	40	31	17	23	19	28	7
Bighorn	12	20	14	20	23	20	21	21	35	31	34	53	37	21	29	27	14
Hideaway	21	21	26	28	18	27	15	22	28	45	50	46	19	21	26	30	15
The Reserve	9	6	18	20	14	8	10	22	11	14	23	28	19	6	13	7	5
Toscana	19	25	29	29	29	27	23	30	38	39	44	44	27	28	24	41	24
Tradition	20	15	13	18	21	11	15	13	23	22	24	30	12	18	15	16	7
Vintage	4	17	13	11	21	13	12	17	23	22	39	23	7	2	17	14	7

Average Country Club Home Price and Price Per Square Foot

Country Club	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2026 \$/sq ft
Andalusia	\$ 1,425,444	\$ 1,330,116	\$ 1,289,413	\$ 1,318,938	\$ 1,156,391	\$ 1,416,994	\$ 1,624,117	\$ 1,476,808	\$ 1,439,578	\$ 1,581,415	\$1,511,190	\$1,942,483	\$2,843,264	\$2,614,086	\$2,957,239	\$3,203,750	\$2,697,857	\$756
Bighorn	\$ 4,241,560	\$2,578,850	\$ 3,620,357	\$ 2,058,000	\$ 3,392,826	\$ 2,949,000	\$ 2,600,833	\$ 3,339,333	\$ 3,949,071	\$ 3,688,519	\$4,164,344	\$3,694,811	\$6,737,539	\$5,758,095	\$5,706,568	\$5,010,370	\$6,017,428	\$1,051
Hideaway	\$ 2,249,381	\$2,210,060	\$ 1,876,173	\$ 2,755,800	\$ 2,495,844	\$ 2,561,481	\$ 2,492,533	\$ 2,183,523	\$ 2,434,571	\$ 2,436,377	\$2,518,859	\$3,211,476	\$4,459,078	\$4,400,904	\$4,641,250	\$4,866,800	\$6,107,000	\$1,192
The Reserve	\$ 2,681,389	\$1,933,333	\$ 2,048,569	\$ 3,200,000	\$ 1,824,929	\$ 2,231,250	\$ 2,085,000	\$ 2,153,136	\$ 1,755,000	\$ 2,176,607	\$1,830,130	\$2,787,303	\$4,106,710	\$3,585,883	\$3,551,230	\$4,189,500	\$3,104,200	\$793
Toscana	\$ 1,707,895	\$1,538,060	\$ 1,771,672	\$ 1,902,500	\$ 1,968,328	\$ 1,663,107	\$ 1,611,646	\$ 1,842,381	\$ 1,956,374	\$ 2,161,059	\$2,135,530	\$2,655,612	\$3,211,777	\$3,302,035	\$3,664,062	\$3,645,609	\$3,909,583	\$883
Tradition	\$ 2,051,675	\$2,338,833	\$ 2,512,104	\$ 2,054,000	\$ 2,437,595	\$ 2,540,364	\$ 2,263,133	\$ 2,603,269	\$ 2,409,432	\$ 2,449,045	\$2,823,947	\$3,245,800	\$3,505,375	\$4,466,944	\$4,019,656	\$5,090,687	\$6,390,142	\$1,142
Vintage	\$ 1,877,301	\$1,968,147	\$ 1,669,769	\$ 999,000	\$ 2,850,476	\$ 2,121,988	\$ 2,011,250	\$ 2,380,824	\$ 2,053,587	\$ 2,218,181	\$2,579,358	\$2,499,456	\$4,931,428	\$5,800,000	\$2,943,823	\$3,557,807	\$2,941,428	\$884

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Note not all Bighorn properties sold are recorded in the MLS

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Price Ranges of Country Club Homes Sold

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026
Andalusia																
Lowest Sales Price	\$ 751,000	\$ 755,000	\$ 860,000	\$ 915,000	\$ 1,050,000.00	\$ 900,000.00	\$ 970,000.00	\$ 939,000.00	\$ 1,000,000.00	\$ 695,000.00	\$ 1,125,000.00	\$ 1,699,000.00	\$ 1,650,000.00	\$ 1,660,000.00	\$ 1,700,000.00	\$ 2,000,000.00
Highest Sales Price	\$ 2,025,000	\$ 2,000,000	\$ 1,937,500	\$ 1,872,680	\$ 2,005,000.00	\$ 2,250,000.00	\$ 2,075,000.00	\$ 1,995,000.00	\$ 2,500,000.00	\$ 2,750,000.00	\$ 3,150,000.00	\$ 4,200,000.00	\$ 4,200,000.00	\$ 4,300,000.00	\$ 5,700,000.00	\$ 3,850,000.00
Bighom																
Lowest Sales Price	\$ 1,200,000	\$ 1,155,000	\$ 1,200,000	\$ 1,010,000	\$ 1,065,000.00	\$ 1,100,000.00	\$ 1,499,000.00	\$ 1,350,000.00	\$ 1,420,000.00	\$ 1,000,000.00	\$ 1,325,000.00	\$ 1,800,000.00	\$ 2,250,000.00	\$ 2,150,000.00	\$ 2,300,000.00	\$ 2,975,000.00
Highest Sales Price	\$ 5,100,000	\$ 12,300,000	\$ 2,900,000	\$ 8,900,000	\$ 7,950,000.00	\$ 6,550,000.00	\$ 8,115,000.00	\$ 9,975,000.00	\$ 10,350,000.00	\$ 1,079,520.00	\$ 9,200,000.00	\$ 42,000,000.00	\$ 13,750,000.00	\$ 13,558,000.00	\$ 11,990,000.00	\$ 11,475,000.00
Hideaway																
Lowest Sales Price	\$ 850,000	\$ 925,000	\$ 1,816,000	\$ 1,250,000	\$ 1,540,000.00	\$ 1,150,000.00	\$ 875,000.00	\$ 950,000.00	\$ 910,000.00	\$ 985,000.00	\$ 1,490,000.00	\$ 2,165,000.00	\$ 2,225,000.00	\$ 2,000,000.00	\$ 2,650,000.00	\$ 3,650,000.00
Highest Sales Price	\$ 6,500,000	\$ 3,300,000	\$ 3,600,000	\$ 4,650,000	\$ 6,350,000.00	\$ 4,200,000.00	\$ 3,885,000.00	\$ 5,100,000.00	\$ 5,750,000.00	\$ 5,100,000.00	\$ 6,100,000.00	\$ 6,700,000.00	\$ 7,000,000.00	\$ 8,700,000.00	\$ 8,500,000.00	\$ 11,300,000.00
The Reserve																
Lowest Sales Price	\$ 1,125,000	\$ 900,000	\$ 1,100,000	\$ 940,000	\$ 1,075,000.00	\$ 1,250,000.00	\$ 750,000.00	\$ 1,050,000.00	\$ 825,000.00	\$ 960,000.00	\$ 1,250,000.00	\$ 1,450,000.00	\$ 1,825,000.00	\$ 1,925,000.00	\$ 1,900,000.00	\$ 2,237,500.00
Highest Sales Price	\$ 3,000,000	\$ 5,700,000	\$ 2,300,000	\$ 3,200,000	\$ 3,200,000.00	\$ 3,275,000.00	\$ 5,500,000.00	\$ 2,735,000.00	\$ 6,895,000.00	\$ 4,050,000.00	\$ 6,200,000.00	\$ 7,000,000.00	\$ 5,300,000.00	\$ 11,000,000.00	\$ 7,570,000.00	\$ 4,885,000.00
Toscana																
Lowest Sales Price	\$ 940,000	\$ 950,000	\$ 1,250,000	\$ 999,000	\$ 980,000.00	\$ 1,160,000.00	\$ 1,175,000.00	\$ 1,000,000.00	\$ 975,000.00	\$ 1,000,000.00	\$ 1,375,000.00	\$ 2,400,000.00	\$ 2,100,000.00	\$ 2,300,000.00	\$ 2,350,000.00	\$ 2,050,000.00
Highest Sales Price	\$ 2,700,000	\$ 3,500,000	\$ 2,500,000	\$ 5,000,000	\$ 4,049,000.00	\$ 2,250,000.00	\$ 3,550,000.00	\$ 4,850,000.00	\$ 5,150,000.00	\$ 6,225,000.00	\$ 5,400,000.00	\$ 5,800,000.00	\$ 7,750,000.00	\$ 7,950,000.00	\$ 7,000,000.00	\$ 11,375,000.00
Tradition																
Lowest Sales Price	\$ 1,300,000	\$ 620,000	\$ 1,495,000	\$ 1,150,000	\$ 1,450,000.00	\$ 1,342,000.00	\$ 1,350,000.00	\$ 1,100,000.00	\$ 950,000.00	\$ 1,365,000.00	\$ 2,100,000.00	\$ 2,350,000.00	\$ 2,380,000.00	\$ 2,800,000.00	\$ 2,719,000.00	\$ 4,500,000.00
Highest Sales Price	\$ 4,500,000	\$ 4,400,000	\$ 232,500	\$ 4,195,000	\$ 3,800,000.00	\$ 4,825,000.00	\$ 5,400,000.00	\$ 4,500,000.00	\$ 4,175,000.00	\$ 5,995,000.00	\$ 6,200,000.00	\$ 5,480,000.00	\$ 8,350,000.00	\$ 6,499,000.00	\$ 7,875,000.00	\$ 8,706,000.00
The Vintage																
Lowest Sales Price	\$ 315,000	\$ 350,000	\$ 700,000	\$ 410,000	\$ 500,000.00	\$ 490,000.00	\$ 387,500.00	\$ 400,000.00	\$ 485,000.00	\$ 595,000.00	\$ 550,000.00	\$ 1,500,000.00	\$ 5,300,000.00	\$ 1,425,000.00	\$ 1,475,000.00	\$ 1,600,000.00
Highest Sales Price	\$ 6,900,000	\$ 4,100,000	\$ 4,250,000	\$ 10,450,000	\$ 4,425,000.00	\$ 8,000,000.00	\$ 8,700,000.00	\$ 6,000,000.00	\$ 7,800,000.00	\$ 7,500,000.00	\$ 7,500,000.00	\$ 9,950,000.00	\$ 6,300,000.00	\$ 6,147,500.00	\$ 7,950,000.00	\$ 5,000,000.00

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