

# NoLita Housing Market Overview



## Overview

NoLita's housing market saw a dramatic year-over-year price surge, with the median sale price reaching \$3.025M—an increase of 166.5%. Despite this sharp rise, the median price per square foot dropped 41.6% to \$1,580, suggesting buyers are securing larger or more unique properties. Homes are lingering on the market much longer, averaging 390 days compared to just 60 last year. Although only four homes sold in October, that's a 100% increase from the prior year, indicating a small but growing buyer base.

## Migration and Relocation Trends

NoLita's blend of upscale boutiques, cafes, and historic charm continues to attract affluent buyers from other Manhattan neighborhoods and luxury buyers relocating from high-cost markets like San Francisco and Los Angeles. The significant jump in median price may reflect sales of high-end or boutique properties rather than broad-based appreciation. Extended days on market indicate that while interest exists, it may be focused on a narrow property type or hindered by pricing strategy. As relocation patterns shift, NoLita may be drawing those seeking prestige and space in one of NYC's most stylish pockets.

## Additional Insights

- The extreme rise in median price may reflect a shift in the types of properties sold, rather than overall value increases.
- Homes in NoLita now take over a year to sell, indicating a potentially over-saturated luxury segment or misalignment in pricing expectations.
- The doubling of sales from 2 to 4 indicates minor growth in buyer interest, albeit in a low-volume market.
- The steep decline in price per square foot suggests larger, higher-priced homes are dominating recent sales, possibly distorting market averages.

## Summary

NoLita is experiencing unique market dynamics—skyrocketing median prices alongside declining price per square foot and extended time on market. While buyer interest is growing slightly, the market appears heavily influenced by a small number of luxury transactions. Longer selling times and pricing mismatches are clear signals of a niche market adjusting to evolving demand. NoLita remains attractive for luxury buyers, but competitive positioning and patient timelines are key in this environment.

### CURRENT MARKET CONDITIONS

**\$3,025,000**

Median Sale Price

### INVENTORY AND SALES

**390**

Median Days on the Market

**4**

Total Homes Sold

### PRICING DYNAMICS

**\$1,580**

Price Per Square Foot