

Luxury Real Estate
Market Research

Micro Market Report

January 2022

Los Angeles County
Orange County
Santa Barbara County
Monterey County
Riverside County
San Diego County

 Douglas Elliman

Reading the Report

Each Micro Market area contains an analysis of current conditions and past trends. In order to take the most away from this report, it is important to understand how to read each micro market.

The Data presents statistical information about past and current conditions, comparing the previous year's month to the current month. Each statistic is compiled from sales data during the month of the respective year. It is then analyzed by Percent Change, which is calculated by taking Current Value minus Past Value and then divided by Past Value.

The Numbers is a compilation of important take-away statistics for each area to gain a quick understanding of market conditions. Median Sales Price and Days on market are 12 month averages for the period ending in the current month. The values for Properties for Sale and Shadow Inventory are presented in both text and graphical form to show the relationship of Shadow to Active Inventory.

The Yearly Trend presents the Median Sales Prices for each month during the past year in graphical format to easily visualize the changes and help identify any trends in sales for that micro market.

Median Price:

A value that separates the upper half of prices from the lower half of prices. It can be interpreted like an average, however the extreme prices (high and low) do not hold undue influence.

Average Price per Square Foot:

The price of each property divided by their respective square footage then averaged across all properties sold in the area for a given time period.

Properties Sold:

The number of property transactions that closed and transferred ownership.

Properties Pending Sale:

The number of properties that entered escrow in preparation for sale.

Properties For Sale:

The number of properties on the market and seeking buyers.

Days of market (Pending Sale):

he number of days that properties currently in escrow were on the market.

Month's Supply of Inventory:

The number of months it would take to sell all the properties listed for sale at the current pace of sales and if no new listings entered the market.

Percent Under Contract:

The ratio of properties for sale to properties pending sale.

Average Median Price for Last 12:

The Average Median Price for the Last 12 Months is sales data from 12 months ending in the identified month.

Los Angeles County

Los Angeles County Macro	Sunset Strip - Hollywood Hills West	Calabasas
Bel Air - Holmby Hills	Venice	Encino
Beverly Center - Miracle Mile	West Hollywood	Glendale
Beverly Hills	West Los Angeles	La Crescenta
Beverly Hills P.O.	Westchester	North Hollywood
Beverlywood	Westwood - Century City	Shadow Hills
Brentwood	South Bay Macro	Sherman Oaks
Cheviot Hills - Rancho Park	El Segundo	Studio City
Culver City	Hermosa Beach	Sun Valley
Downtown Los Angeles	Manhattan Beach	Sunland - Tujunga
Hancock Park - Wilshire	Manhattan Mira Costa	Tarzana
Hollywood	Manhattan Beach Sand	Toluca Lake
Hollywood Hills East	Manhattan Beach Tree	Valley Village
Inglewood	Palos Verdes Estates	Westlake Village
Ladera Heights	Rancho Palos Verdes	Woodland Hills
Laurel Canyon	Redondo Beach - North	San Gabriel Valley Macro
Los Feliz	Redondo Beach - South	Alhambra
Malibu	Rolling Hills	Altadena
Malibu Beach	Rolling Hills Estates	Arcadia
Marina Del Rey	San Pedro	Duarte
Mid Los Angeles	Torrance - County Strip	Eagle Rock
Mid Wilshire	Torrance - North	La Canada Flintridge
Pacific Palisades	Torrance - South	Monrovia
Palms - Mar Vista	Torrance - Southeast	Pasadena
Park Hills Heights	Torrance - West	San Gabriel
Playa Del Rey	San Fernando Macro	San Marino
Playa Vista	Agoura Hills	Sierra Madre
Santa Monica	Burbank	South Pasadena



County
Los Angeles

Area
4,752 SqMiles

Founded
1850

Los Angeles County

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$785,000	\$900,000	\$880,000	\$892,000	13.6%
Average Price per Square Foot	\$561	\$642	\$653	\$670	19.4%
Properties Sold	3489	4894	4521	3117	-10.7%
Properties Pending Sale	3547	4695	4562	3399	-4.2%
Properties For Sale	14,099	15,846	14,532	9,575	-32.1%
Days on Market (Pending Sale)	34	21	23	30	-11.0%
Percent Under Contract	25.2%	29.6%	31.4%	35.5%	41.1%
Average Median Price for Last 12 Months	\$755,000	\$892,417	\$894,000	\$879,154	14.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Los Angeles County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$892,000

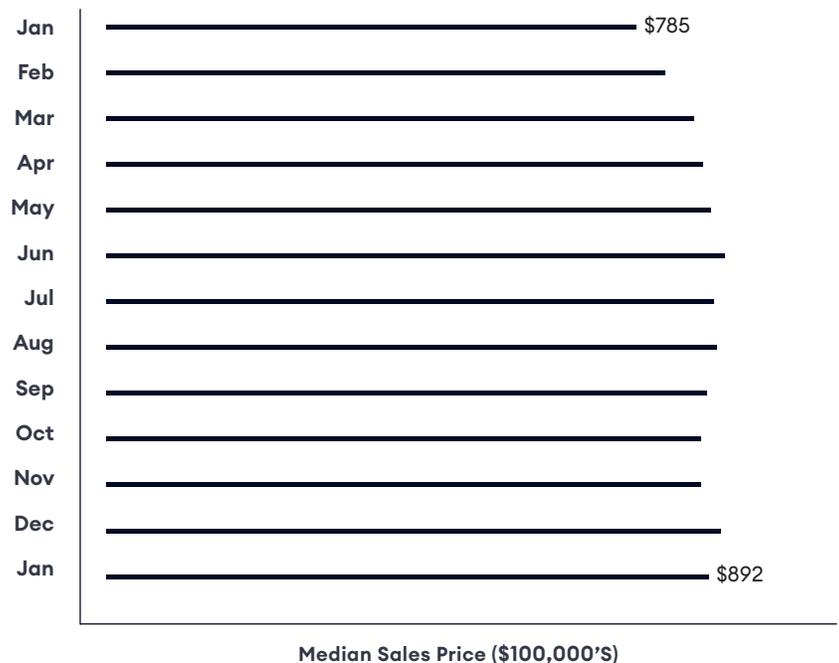
Median sales price.

\$670

Average price per square foot.

9,575

Properties for sale.



Bel-Air Holmby Hills

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,943,000	\$2,796,500	\$3,229,000	\$4,975,000	156.0%
Average Price per Square Foot	\$902	\$1,145	\$1,134	\$968	7.3%
Properties Sold	10	18	16	12	20.0%
Properties Pending Sale	21	16	16	14	-33.3%
Properties For Sale	189	149	146	104	-45.0%
Days on Market (Pending Sale)	67	41	47	69	2.6%
Percent Under Contract	11.1%	10.7%	11.0%	13.5%	21.2%
Average Median Price for Last 12 Months	\$2,498,188	\$3,732,583	\$4,233,333	\$3,170,962	21.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bel-Air Holmby Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,975,000

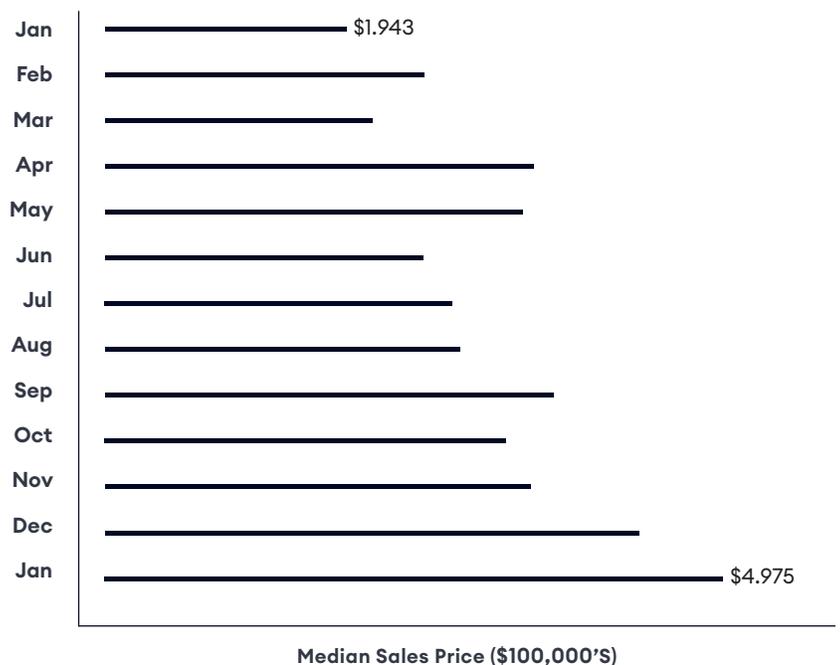
Median sales price.

\$968

Average price per square foot.

104

Properties for sale.



Beverly Center - Miracle Mile

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,767,500	\$2,206,500	\$2,151,500	\$2,550,000	44.3%
Average Price per Square Foot	\$858	\$903	\$865	\$1,015	18.3%
Properties Sold	18	22	22	12	-33.3%
Properties Pending Sale	21	31	16	10	-52.4%
Properties For Sale	132	107	71	50	-62.1%
Days on Market (Pending Sale)	43	32	28	32	-25.5%
Percent Under Contract	15.9%	29.0%	22.5%	20.0%	25.7%
Average Median Price for Last 12 Months	\$1,852,250	\$2,417,750	\$2,643,333	\$2,268,342	18.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Center - Miracle Mile Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,550,000

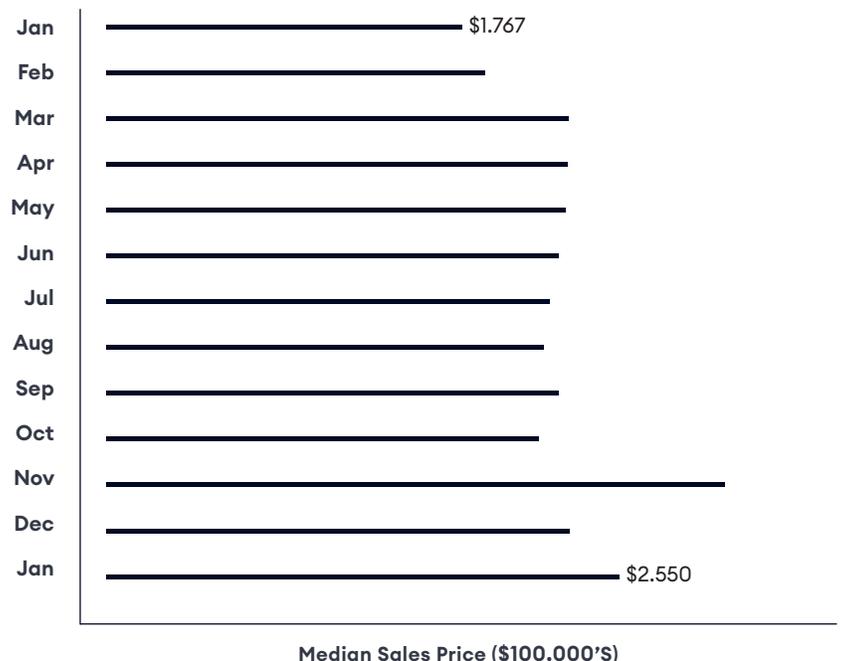
Median sales price.

\$1,015

Average price per square foot.

50

Properties for sale.



Beverly Hills

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$6,675,000	\$6,500,000	\$8,858,506	\$7,495,000	12.3%
Average Price per Square Foot	\$1,464	\$1,424	\$1,873	\$1,787	22.1%
Properties Sold	11	19	25	13	18.2%
Properties Pending Sale	11	22	15	14	27.3%
Properties For Sale	175	154	104	99	-43.4%
Days on Market (Pending Sale)	121	77	57	36	-70.2%
Percent Under Contract	6.3%	14.3%	14.4%	14.1%	125.0%
Average Median Price for Last 12 Months	\$6,275,792	\$7,904,751	\$7,898,333	\$7,402,885	15.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$7,495,000

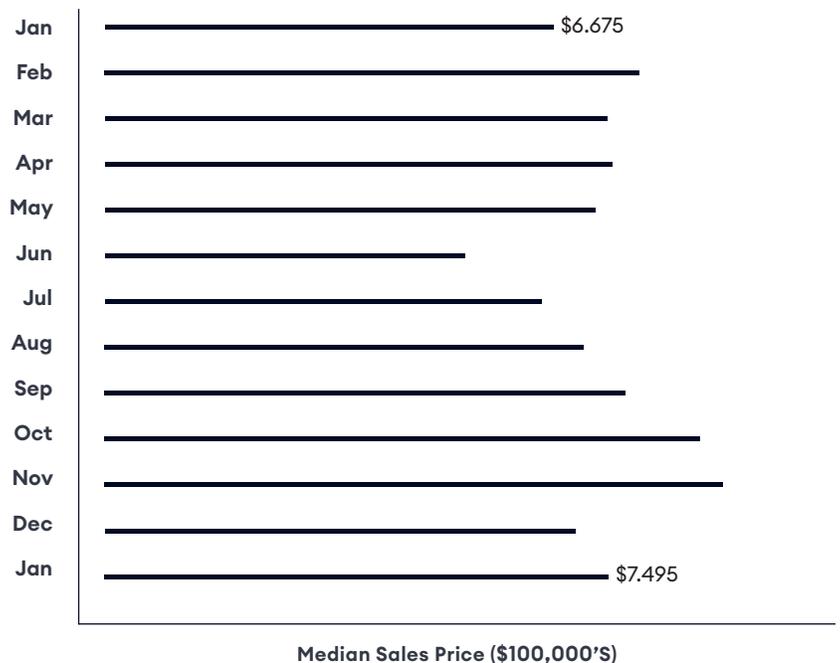
Median sales price.

\$1,787

Average price per square foot.

99

Properties for sale.



Beverly Hills- Post Office

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,000,000	\$4,010,000	\$3,375,000	\$5,699,444	90.0%
Average Price per Square Foot	\$1,102	\$1,108	\$955	\$1,590	44.3%
Properties Sold	7	17	11	18	157.1%
Properties Pending Sale	11	19	16	18	63.6%
Properties For Sale	177	159	140	117	-33.9%
Days on Market (Pending Sale)	92	41	77	96	3.9%
Percent Under Contract	6.2%	11.9%	11.4%	15.4%	147.6%
Average Median Price for Last 12 Months	\$3,869,631	\$3,779,491	\$4,166,481	\$3,503,309	-10.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills- Post Office Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$5,699,444

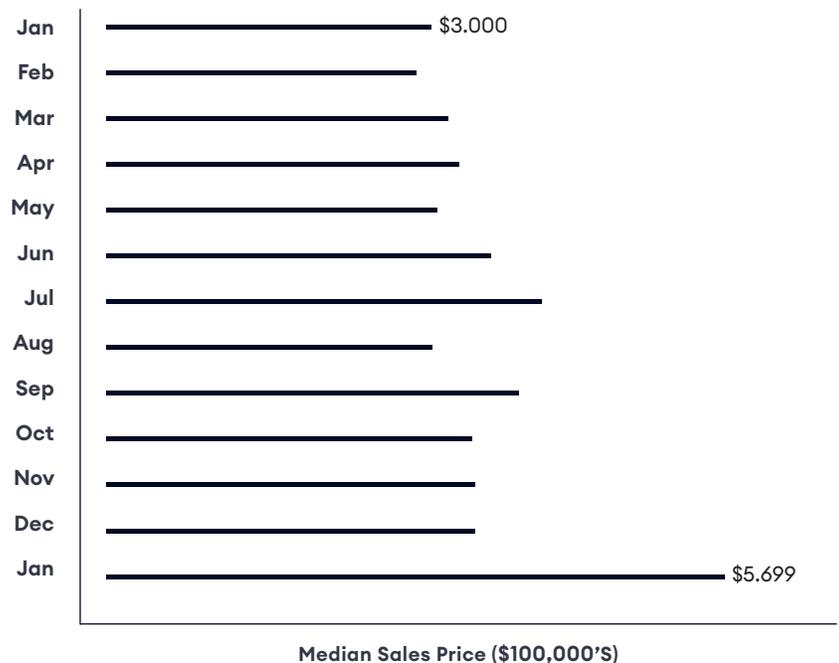
Median sales price.

\$1,590

Average price per square foot.

117

Properties for sale.



Beverlywood

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,662,500	\$1,848,000	\$1,730,000	\$1,687,500	1.5%
Average Price per Square Foot	\$823	\$870	\$861	\$922	12.0%
Properties Sold	14	20	24	8	-42.9%
Properties Pending Sale	6	14	15	13	116.7%
Properties For Sale	58	51	52	27	-53.4%
Days on Market (Pending Sale)	16	28	25	34	120.3%
Percent Under Contract	10.3%	27.5%	28.8%	48.1%	365.4%
Average Median Price for Last 12 Months	\$1,932,379	\$1,675,425	\$1,732,517	\$1,746,512	-10.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverlywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,687,500

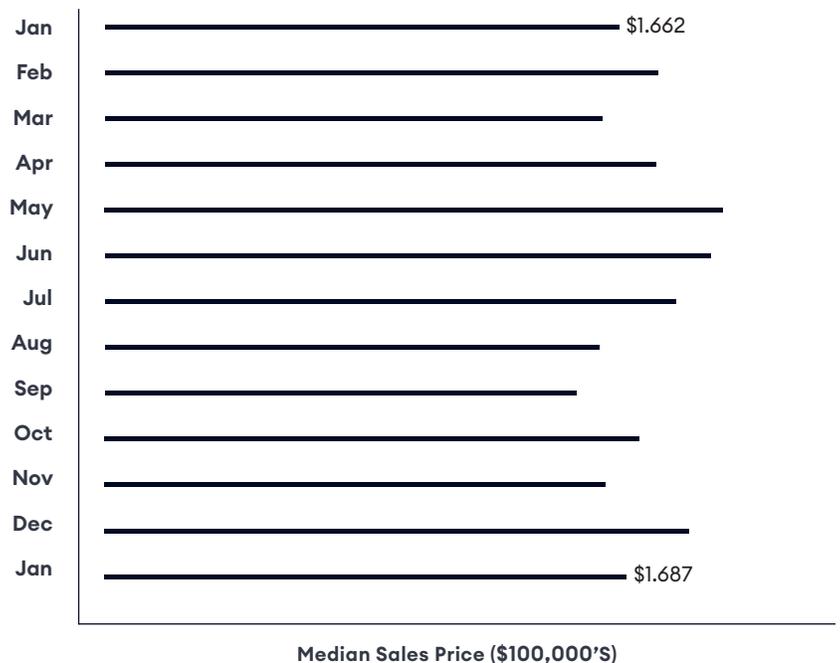
Median sales price.

\$922

Average price per square foot.

27

Properties for sale.



Brentwood

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$4,167,500	\$3,647,500	\$3,315,000	\$2,900,000	-30.4%
Average Price per Square Foot	\$1,105	\$1,180	\$1,204	\$1,194	8.1%
Properties Sold	16	24	19	16	0.0%
Properties Pending Sale	25	27	23	15	-40.0%
Properties For Sale	185	161	139	81	-56.2%
Days on Market (Pending Sale)	84	36	34	28	-67.1%
Percent Under Contract	13.5%	16.8%	16.5%	18.5%	37.0%
Average Median Price for Last 12 Months	\$3,383,738	\$3,649,503	\$3,846,000	\$3,863,463	12.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Brentwood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,900,000

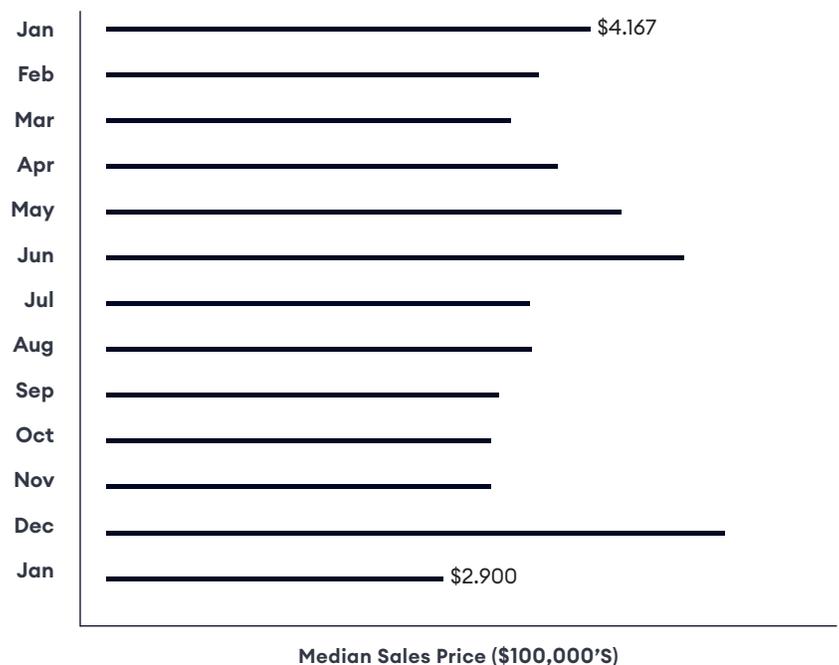
Median sales price.

\$1,194

Average price per square foot.

81

Properties for sale.



Cheviot Hills - Rancho Park

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,400,000	\$2,142,000	\$2,419,000	\$3,212,500	33.9%
Average Price per Square Foot	\$1,005	\$845	\$997	\$969	-3.6%
Properties Sold	7	7	7	8	14.3%
Properties Pending Sale	9	7	9	4	-55.6%
Properties For Sale	34	21	31	12	-64.7%
Days on Market (Pending Sale)	48	25	17	56	17.0%
Percent Under Contract	26.5%	33.3%	29.0%	33.3%	25.9%
Average Median Price for Last 12 Months	\$2,568,949	\$2,580,083	\$3,012,500	\$2,478,077	-3.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Cheviot Hills - Rancho Park Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,212,500

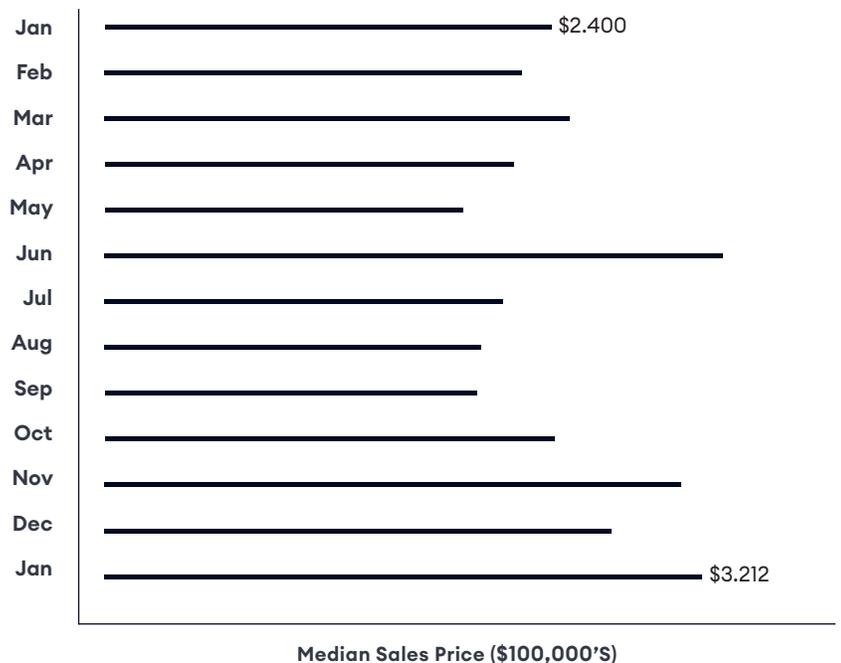
Median sales price.

\$969

Average price per square foot.

12

Properties for sale.



Culver City

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,482,500	\$1,645,000	\$1,460,000	\$1,800,000	21.4%
Average Price per Square Foot	\$874	\$950	\$922	\$976	11.7%
Properties Sold	16	32	23	13	-18.8%
Properties Pending Sale	24	23	25	14	-41.7%
Properties For Sale	85	87	83	45	-47.1%
Days on Market (Pending Sale)	38	18	18	44	16.6%
Percent Under Contract	28.2%	26.4%	30.1%	31.1%	10.2%
Average Median Price for Last 12 Months	\$1,430,187	\$1,622,417	\$1,639,000	\$1,603,077	10.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Culver City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,800,000

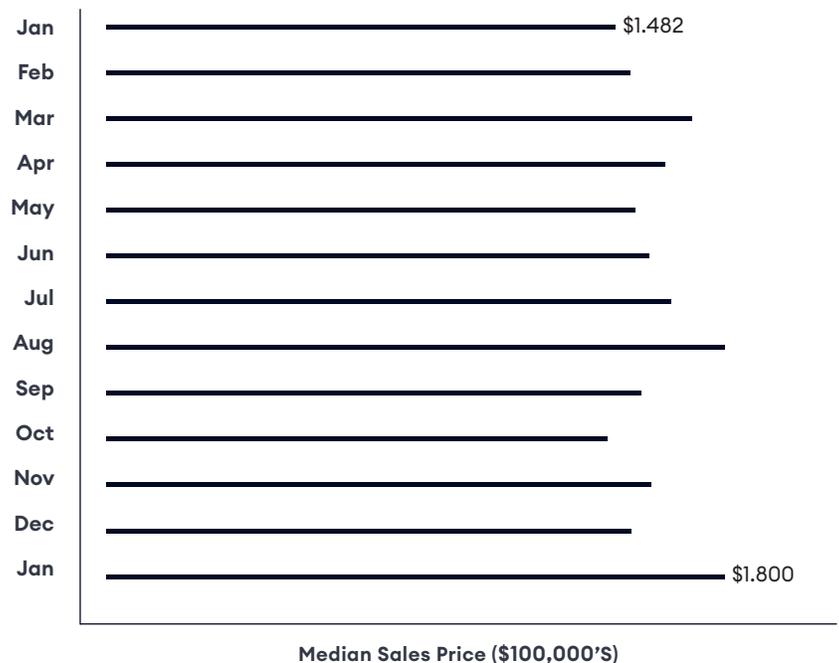
Median sales price.

\$976

Average price per square foot.

45

Properties for sale.



Downtown

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$540,000	\$475,000	\$570,000	\$457,450	-15.3%
Average Price per Square Foot	\$409	\$491	\$515	\$533	30.3%
Properties Sold	10	11	11	4	-60.0%
Properties Pending Sale	11	8	14	11	0.0%
Properties For Sale	65	62	59	45	-30.8%
Days on Market (Pending Sale)	73	18	28	26	-64.8%
Percent Under Contract	16.9%	12.9%	23.7%	24.4%	44.4%
Average Median Price for Last 12 Months	\$514,579	\$515,742	\$508,150	\$518,342	0.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Downtown Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$457,450

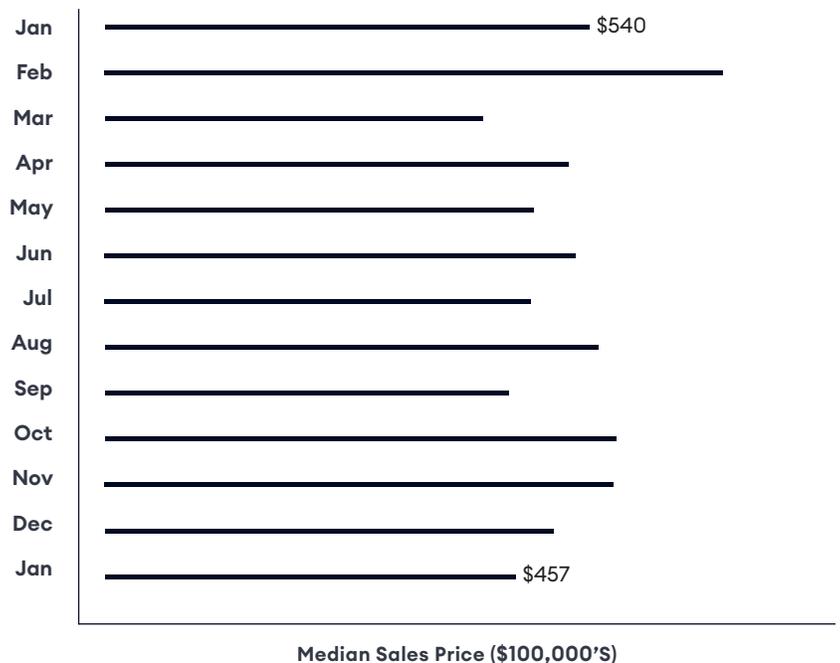
Median sales price.

\$533

Average price per square foot.

45

Properties for sale.



Hancock Park - Wilshire

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,100,000	\$2,355,000	\$2,387,500	\$2,102,500	0.1%
Average Price per Square Foot	\$808	\$973	\$891	\$1,066	31.9%
Properties Sold	29	26	18	22	-24.1%
Properties Pending Sale	21	28	21	16	-23.8%
Properties For Sale	132	127	100	64	-51.5%
Days on Market (Pending Sale)	33	44	23	65	94.3%
Percent Under Contract	15.9%	22.0%	21.0%	25.0%	57.1%
Average Median Price for Last 12 Months	\$1,800,299	\$2,247,833	\$2,142,500	\$2,142,942	16.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hancock Park - Wilshire Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,102,500

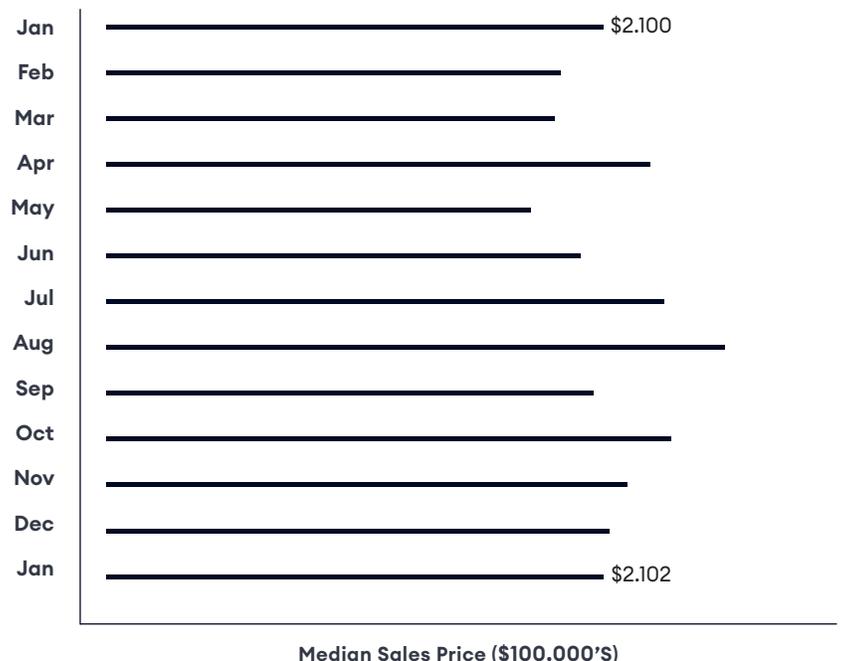
Median sales price.

\$1,066

Average price per square foot.

64

Properties for sale.



Hollywood

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,212,500	\$1,450,000	\$1,287,500	\$1,300,000	7.2%
Average Price per Square Foot	\$702	\$705	\$852	\$874	24.5%
Properties Sold	14	9	18	13	-7.1%
Properties Pending Sale	18	11	15	13	-27.8%
Properties For Sale	91	71	62	39	-57.1%
Days on Market (Pending Sale)	62	38	37	61	-1.9%
Percent Under Contract	19.8%	15.5%	24.2%	33.3%	68.5%
Average Median Price for Last 12 Months	\$1,217,396	\$1,280,533	\$1,267,567	\$1,290,592	5.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,300,000

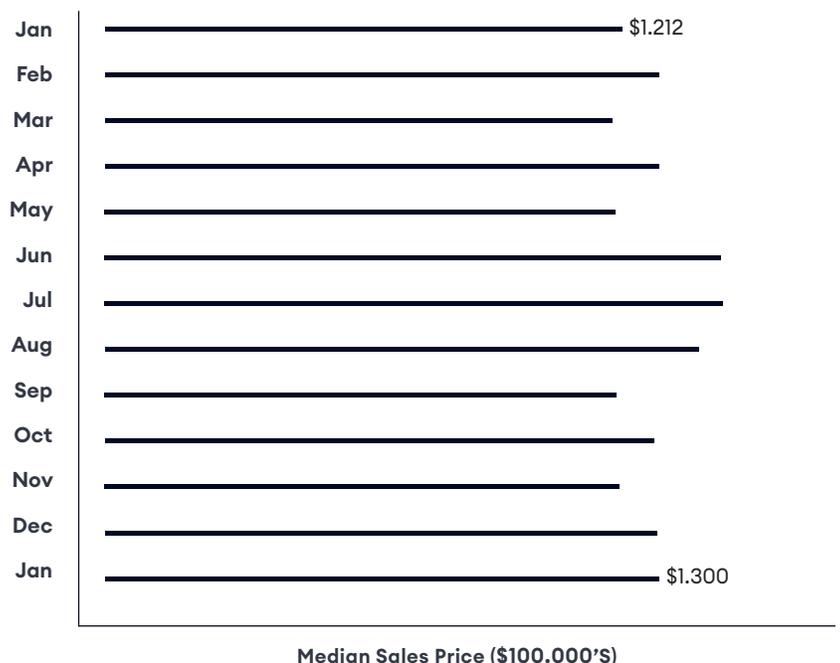
Median sales price.

\$874

Average price per square foot.

39

Properties for sale.



Median Sales Price (\$100,000'S)

Hollywood Hills East

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,599,000	\$2,081,280	\$1,801,250	\$1,900,000	18.8%
Average Price per Square Foot	\$765	\$779	\$880	\$869	13.6%
Properties Sold	17	24	18	9	-47.1%
Properties Pending Sale	16	13	19	13	-18.8%
Properties For Sale	88	67	59	28	-68.2%
Days on Market (Pending Sale)	68	14	19	49	-28.0%
Percent Under Contract	18.2%	19.4%	32.2%	46.4%	155.4%
Average Median Price for Last 12 Months	\$1,548,865	\$1,817,625	\$1,847,333	\$1,772,195	12.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hollywood Hills East Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,900,000

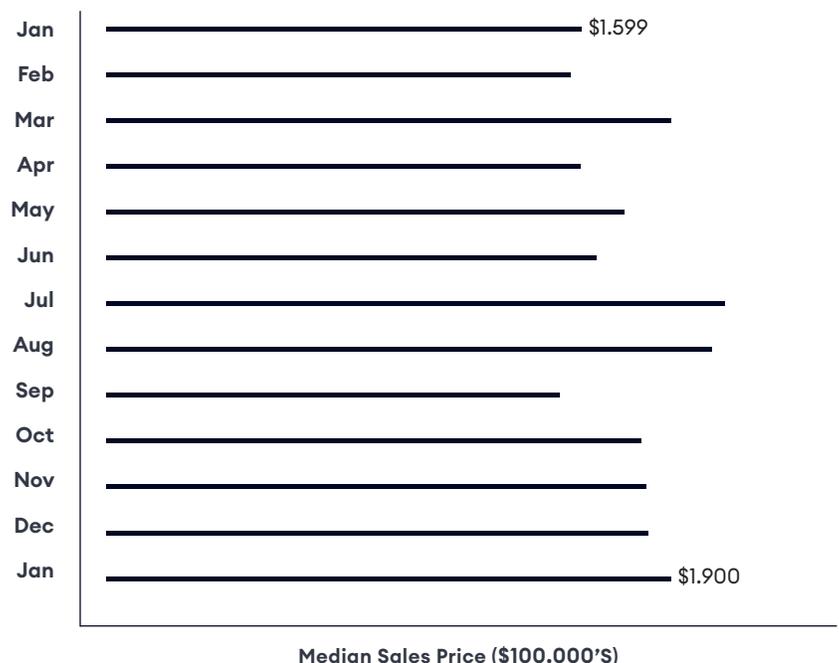
Median sales price.

\$869

Average price per square foot.

28

Properties for sale.



Inglewood

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$702,000	\$839,900	\$754,000	\$740,000	5.4%
Average Price per Square Foot	\$489	\$590	\$578	\$605	23.7%
Properties Sold	15	11	27	21	40.0%
Properties Pending Sale	14	23	26	16	14.3%
Properties For Sale	62	74	71	45	-27.4%
Days on Market (Pending Sale)	45	19	24	24	-46.0%
Percent Under Contract	22.6%	31.1%	36.6%	35.6%	57.5%
Average Median Price for Last 12 Months	\$716,074	\$783,083	\$769,833	\$784,479	8.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Inglewood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$740,000

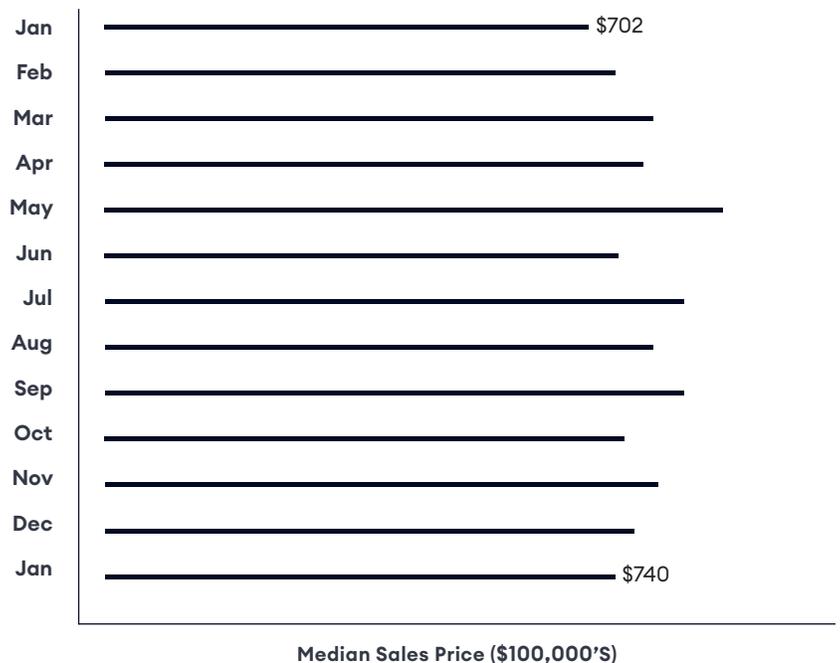
Median sales price.

\$605

Average price per square foot.

45

Properties for sale.



Ladera Heights

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,585,000	\$1,635,000	\$1,700,000	\$1,608,750	1.5%
Average Price per Square Foot	\$651	\$639	\$585	\$693	6.5%
Properties Sold	3	4	7	5	66.7%
Properties Pending Sale	9	6	3	4	-55.6%
Properties For Sale	23	25	16	11	-52.2%
Days on Market (Pending Sale)	40	25	25	38	-5.9%
Percent Under Contract	39.1%	24.0%	18.8%	36.4%	-7.1%
Average Median Price for Last 12 Months	\$1,496,792	\$1,638,958	\$1,662,917	\$1,635,885	8.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Ladera Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,608,750

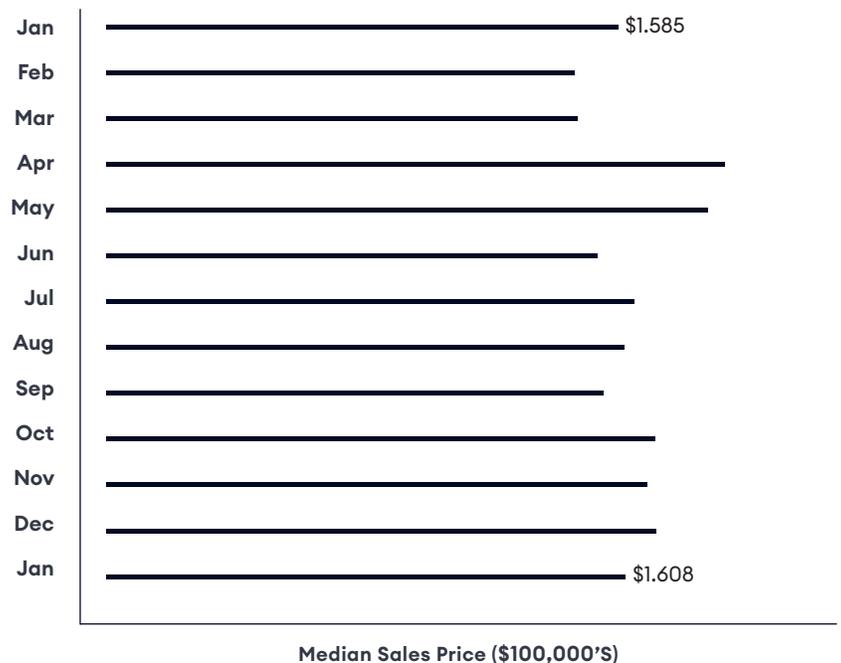
Median sales price.

\$693

Average price per square foot.

11

Properties for sale.



Laurel Canyon

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,825,000	\$2,100,000	\$2,250,000	\$2,362,500	29.5%
Average Price per Square Foot	\$830	\$928	\$982	\$926	11.6%
Properties Sold	37	37	37	22	-40.5%
Properties Pending Sale	37	30	30	23	-37.8%
Properties For Sale	211	184	162	111	-47.4%
Days on Market (Pending Sale)	81	26	26	37	-53.8%
Percent Under Contract	17.5%	16.3%	18.5%	20.7%	18.2%
Average Median Price for Last 12 Months	\$1,876,267	\$2,226,667	\$2,315,000	\$2,140,045	12.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laurel Canyon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,362,500

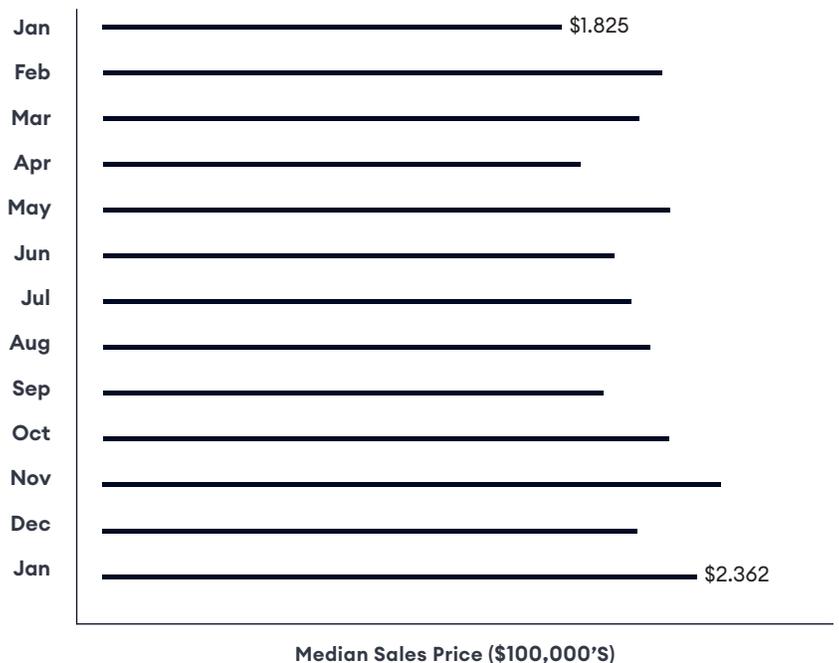
Median sales price.

\$926

Average price per square foot.

111

Properties for sale.



Los Feliz

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,848,500	\$2,100,000	\$2,027,500	\$2,400,000	29.8%
Average Price per Square Foot	\$831	\$938	\$1,021	\$1,115	34.2%
Properties Sold	12	29	26	13	8.3%
Properties Pending Sale	21	22	23	10	-52.4%
Properties For Sale	102	94	79	37	-63.7%
Days on Market (Pending Sale)	48	41	21	38	-22.4%
Percent Under Contract	20.6%	23.4%	29.1%	27.0%	31.3%
Average Median Price for Last 12 Months	\$1,892,929	\$2,152,500	\$2,034,167	\$2,154,566	12.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Los Feliz Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,400,000

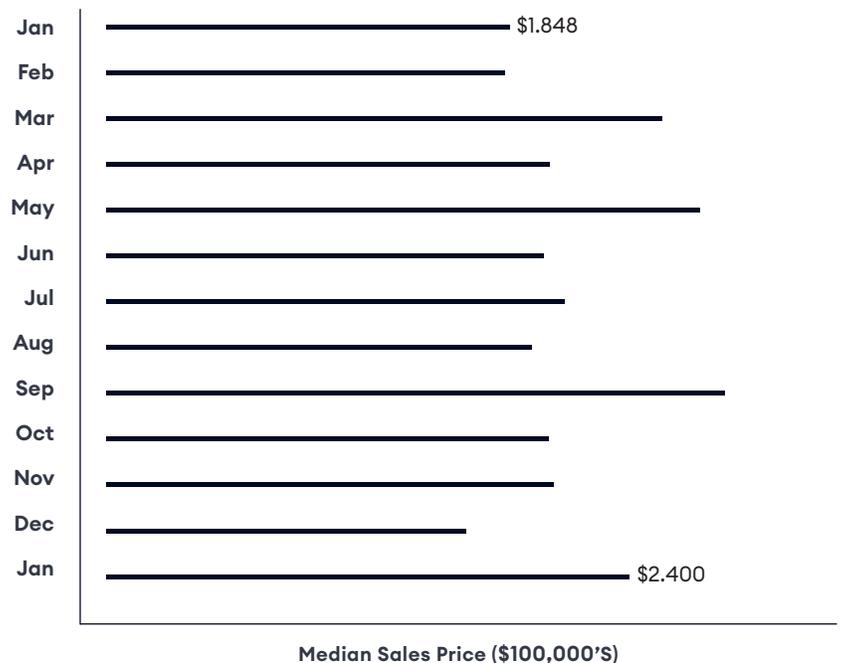
Median sales price.

\$1,115

Average price per square foot.

37

Properties for sale.



Malibu

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,100,000	\$4,162,051	\$3,822,500	\$3,362,500	60.1%
Average Price per Square Foot	\$1,043	\$1,532	\$1,474	\$1,287	23.4%
Properties Sold	17	24	22	13	-23.5%
Properties Pending Sale	16	18	22	19	18.8%
Properties For Sale	166	181	159	109	-34.3%
Days on Market (Pending Sale)	108	79	98	55	-49.5%
Percent Under Contract	9.6%	9.9%	13.8%	17.4%	80.8%
Average Median Price for Last 12 Months	\$2,780,375	\$3,492,465	\$3,304,167	\$3,563,969	22.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,362,500

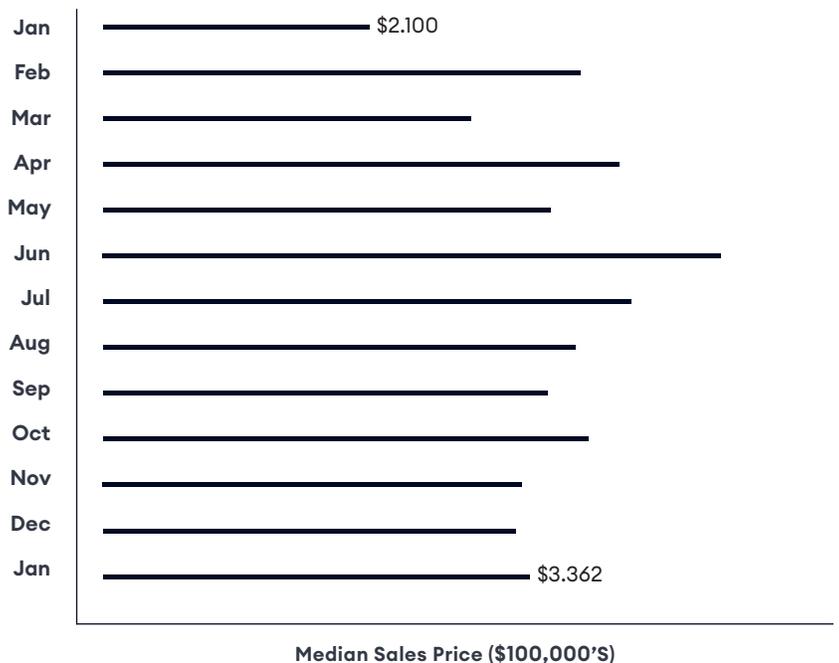
Median sales price.

\$1,287

Average price per square foot.

109

Properties for sale.



Malibu Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$8,882,500	\$12,175,000	\$5,200,000	\$12,250,000	37.9%
Average Price per Square Foot	\$2,624	\$2,551	\$2,730	\$4,609	75.6%
Properties Sold	10	7	5	5	-50.0%
Properties Pending Sale	11	5	3	12	9.1%
Properties For Sale	63	55	49	42	-33.3%
Days on Market (Pending Sale)	92	160	55	81	-11.4%
Percent Under Contract	17.5%	9.1%	6.1%	28.6%	63.6%
Average Median Price for Last 12 Months	\$7,457,222	\$8,156,500	\$8,808,333	\$8,779,346	15.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$12,250,000

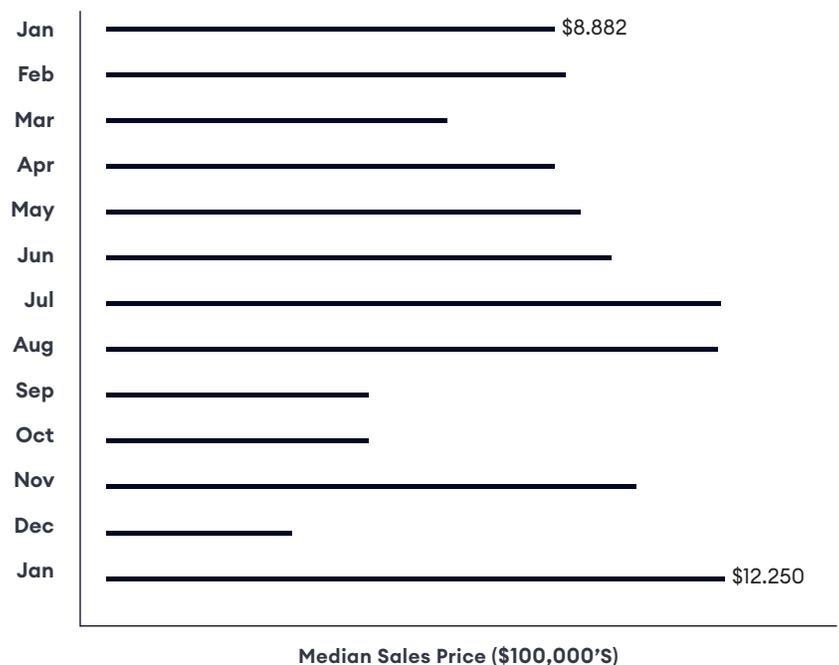
Median sales price.

\$4,609

Average price per square foot.

42

Properties for sale.



Marina Del Rey

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,660,000	\$1,391,500	\$1,877,700	\$1,655,000	-0.3%
Average Price per Square Foot	\$917	\$1,007	\$879	\$843	-8.1%
Properties Sold	9	8	15	8	-11.1%
Properties Pending Sale	10	12	20	6	-40.0%
Properties For Sale	39	53	49	23	-41.0%
Days on Market (Pending Sale)	82	26	38	50	-38.3%
Percent Under Contract	25.6%	22.6%	40.8%	26.1%	1.7%
Average Median Price for Last 12 Months	\$1,625,250	\$2,041,117	\$1,889,833	\$1,913,765	15.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,655,000

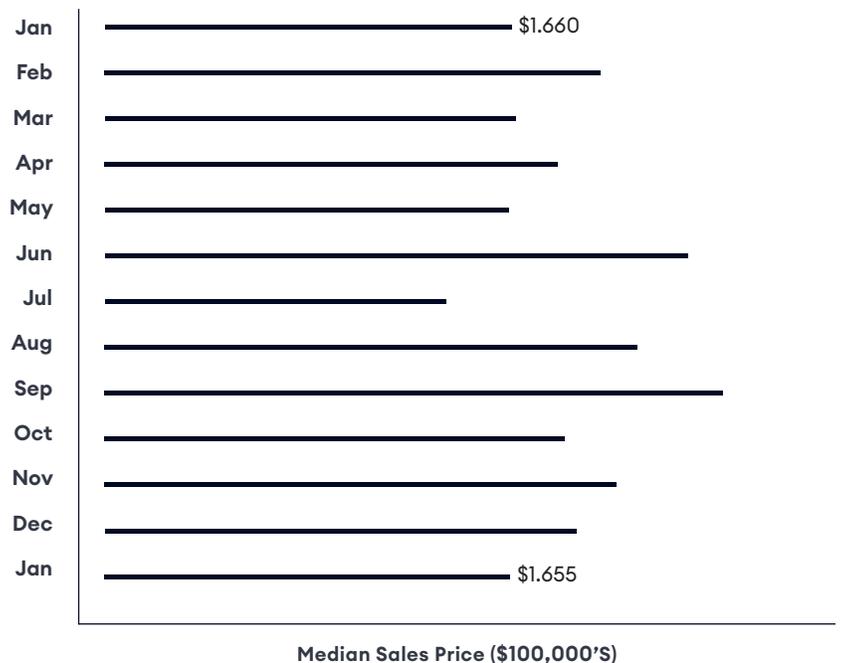
Median sales price.

\$843

Average price per square foot.

23

Properties for sale.



Mid Los Angeles

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$915,000	\$1,100,000	\$1,082,875	\$1,010,000	10.4%
Average Price per Square Foot	\$613	\$670	\$639	\$614	0.2%
Properties Sold	27	35	28	27	0.0%
Properties Pending Sale	27	36	35	38	40.7%
Properties For Sale	146	143	129	97	-33.6%
Days on Market (Pending Sale)	46	37	27	43	-7.9%
Percent Under Contract	18.5%	25.2%	27.1%	39.2%	111.8%
Average Median Price for Last 12 Months	\$876,917	\$1,092,979	\$1,123,333	\$1,043,144	15.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mid Los Angeles Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,010,000

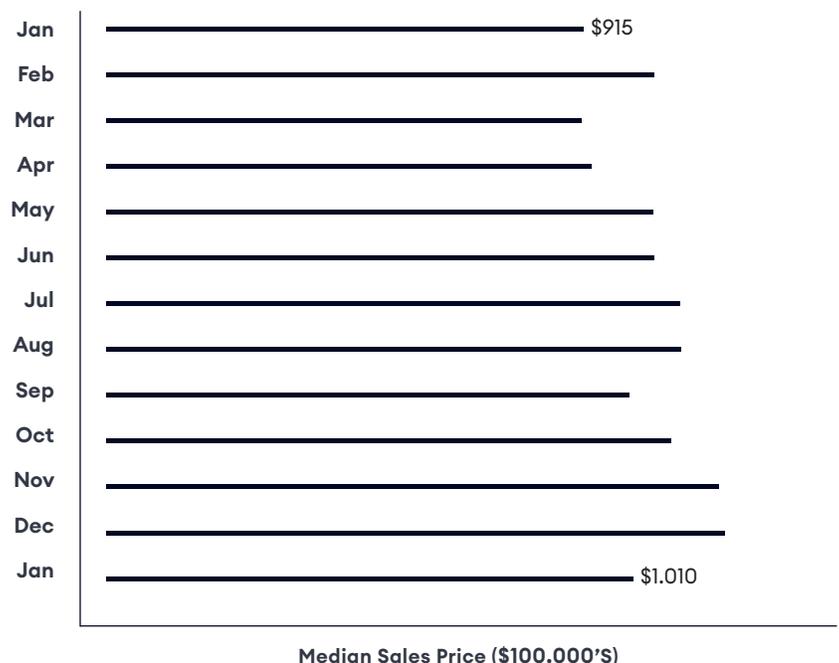
Median sales price.

\$614

Average price per square foot.

97

Properties for sale.



Mid Wilshire

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,075,000	\$1,275,000	\$1,420,000	\$1,500,000	39.5%
Average Price per Square Foot	\$616	\$639	\$408	\$943	53.1%
Properties Sold	6	5	1	5	-16.7%
Properties Pending Sale	4	3	1	5	25.0%
Properties For Sale	41	32	28	21	-48.8%
Days on Market (Pending Sale)	45	105	36	28	-37.4%
Percent Under Contract	9.8%	9.4%	3.6%	23.8%	144.0%
Average Median Price for Last 12 Months	\$1,086,567	\$1,428,083	\$1,482,000	\$1,263,346	14.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mid Wilshire Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,500,000

Median sales price.

\$943

Average price per square foot.

21

Properties for sale.



Pacific Palisades

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,950,000	\$4,350,000	\$3,494,002	\$3,640,000	23.4%
Average Price per Square Foot	\$1,071	\$1,435	\$1,202	\$1,637	52.8%
Properties Sold	17	35	23	15	-11.8%
Properties Pending Sale	34	30	37	20	-41.2%
Properties For Sale	146	159	139	82	-43.8%
Days on Market (Pending Sale)	82	40	29	122	48.7%
Percent Under Contract	23.3%	18.9%	26.6%	24.4%	4.7%
Average Median Price for Last 12 Months	\$3,303,250	\$4,031,917	\$4,039,167	\$3,894,087	15.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pacific Palisades Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,640,000

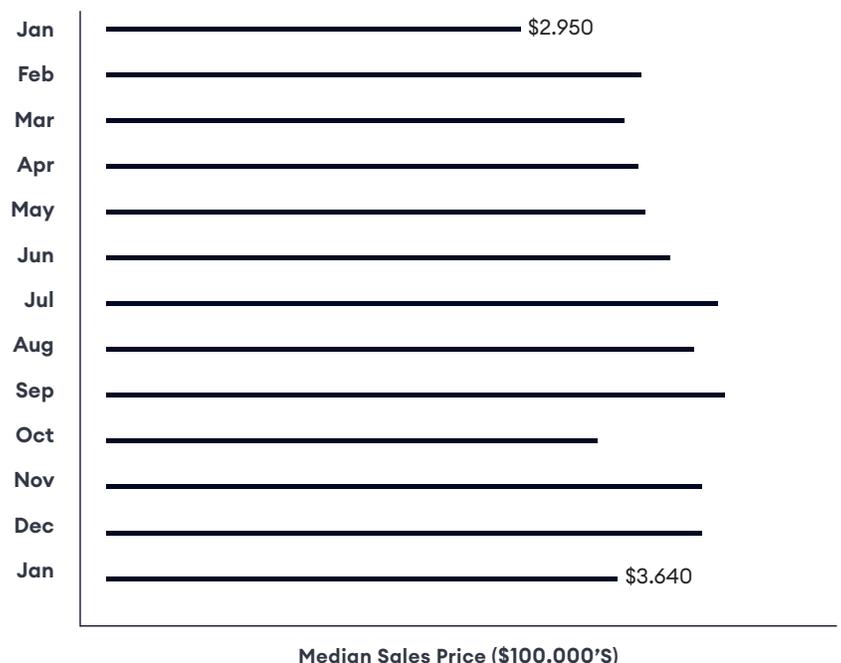
Median sales price.

\$1,637

Average price per square foot.

82

Properties for sale.



Palms - Mar Vista

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,000,000	\$1,915,000	\$1,787,000	\$1,789,200	-10.5%
Average Price per Square Foot	\$927	\$961	\$990	\$1,043	12.5%
Properties Sold	22	32	32	21	-4.5%
Properties Pending Sale	31	22	33	19	-38.7%
Properties For Sale	110	96	86	49	-55.5%
Days on Market (Pending Sale)	39	23	18	34	-13.2%
Percent Under Contract	28.2%	22.9%	38.4%	38.8%	37.6%
Average Median Price for Last 12 Months	\$1,842,302	\$1,878,117	\$1,883,067	\$1,897,592	2.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palms - Mar Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,789,200

Median sales price.

\$1,043

Average price per square foot.

49

Properties for sale.



Park Hills Heights

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$880,000	\$930,000	\$1,100,000	\$1,047,500	19.0%
Average Price per Square Foot	\$549	\$623	\$653	\$618	12.6%
Properties Sold	34	45	41	39	14.7%
Properties Pending Sale	38	31	40	44	15.8%
Properties For Sale	115	135	140	111	-3.5%
Days on Market (Pending Sale)	26	19	33	47	79.5%
Percent Under Contract	33.0%	23.0%	28.6%	39.6%	20.0%
Average Median Price for Last 12 Months	\$810,792	\$1,045,917	\$1,043,500	\$971,077	16.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Park Hills Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,047,500

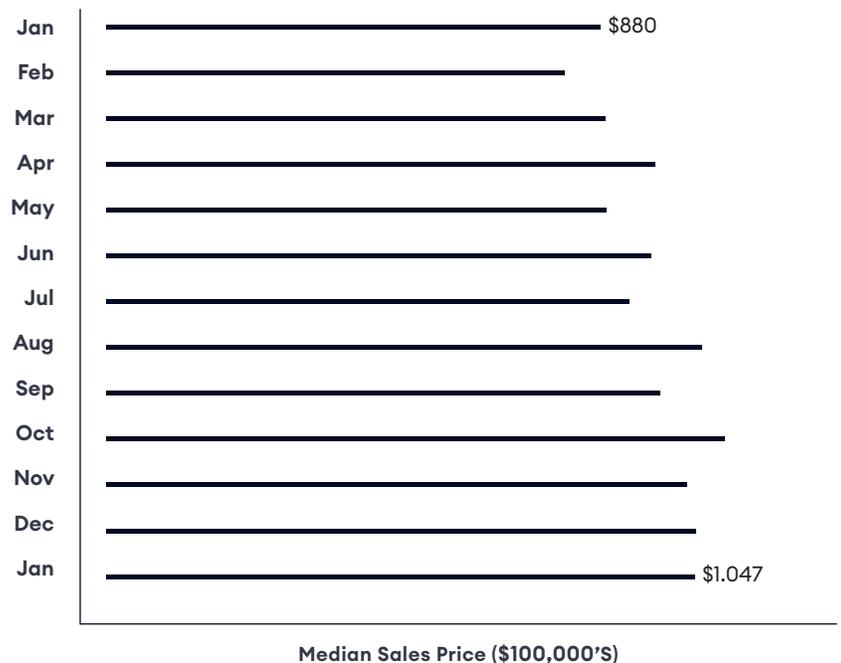
Median sales price.

\$618

Average price per square foot.

111

Properties for sale.



Playa Del Rey

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,445,000	\$2,285,000	\$2,123,750	\$2,800,000	93.8%
Average Price per Square Foot	\$801	\$818	\$798	\$695	-13.2%
Properties Sold	3	5	4	3	0.0%
Properties Pending Sale	5	7	9	5	0.0%
Properties For Sale	19	31	32	15	-21.1%
Days on Market (Pending Sale)	56	36	39	98	73.4%
Percent Under Contract	26.3%	22.6%	28.1%	33.3%	26.7%
Average Median Price for Last 12 Months	\$1,821,083	\$2,150,283	\$2,250,148	\$2,059,053	11.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Playa Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,800,000

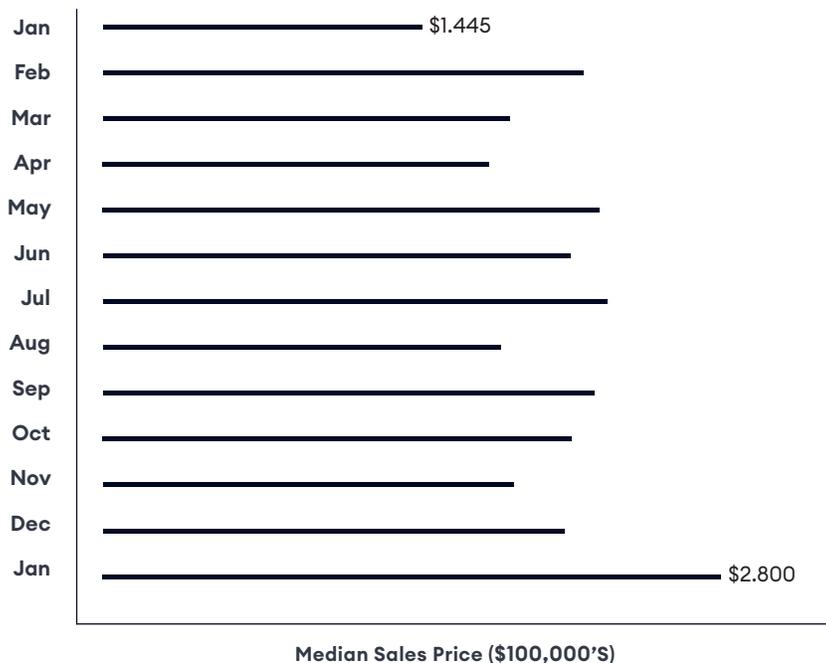
Median sales price.

\$695

Average price per square foot.

15

Properties for sale.



Playa Vista

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,220,000	\$2,505,000	\$2,600,000	\$3,624,500	63.3%
Average Price per Square Foot	\$805	\$777	\$967	\$1,049	30.3%
Properties Sold	5	7	1	2	-60.0%
Properties Pending Sale	2	8	3	2	0.0%
Properties For Sale	18	20	11	8	-55.6%
Days on Market (Pending Sale)	26	15	10	19	-27.5%
Percent Under Contract	11.1%	40.0%	27.3%	25.0%	125.0%
Average Median Price for Last 12 Months	\$2,140,917	\$2,752,083	\$2,934,833	\$2,496,245	14.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Playa Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,624,500

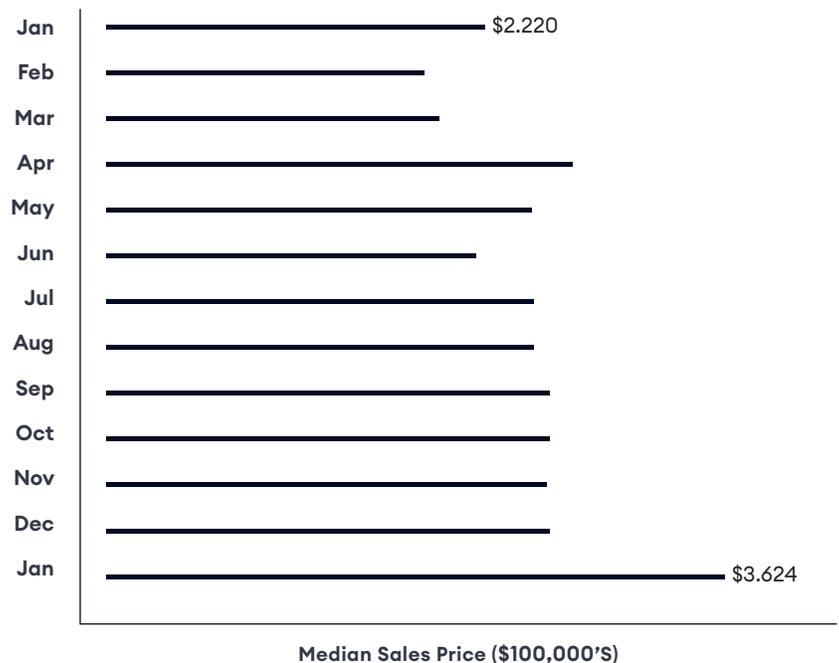
Median sales price.

\$1,049

Average price per square foot.

8

Properties for sale.



Santa Monica

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,475,000	\$3,281,250	\$4,100,000	\$4,302,000	23.8%
Average Price per Square Foot	\$1,090	\$1,314	\$1,234	\$1,484	36.1%
Properties Sold	15	28	29	21	40.0%
Properties Pending Sale	14	36	35	12	-14.3%
Properties For Sale	135	166	145	80	-40.7%
Days on Market (Pending Sale)	50	26	31	16	-68.4%
Percent Under Contract	10.4%	21.7%	24.1%	15.0%	44.6%
Average Median Price for Last 12 Months	\$2,855,396	\$3,615,333	\$3,670,667	\$3,450,612	17.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Monica Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,302,000

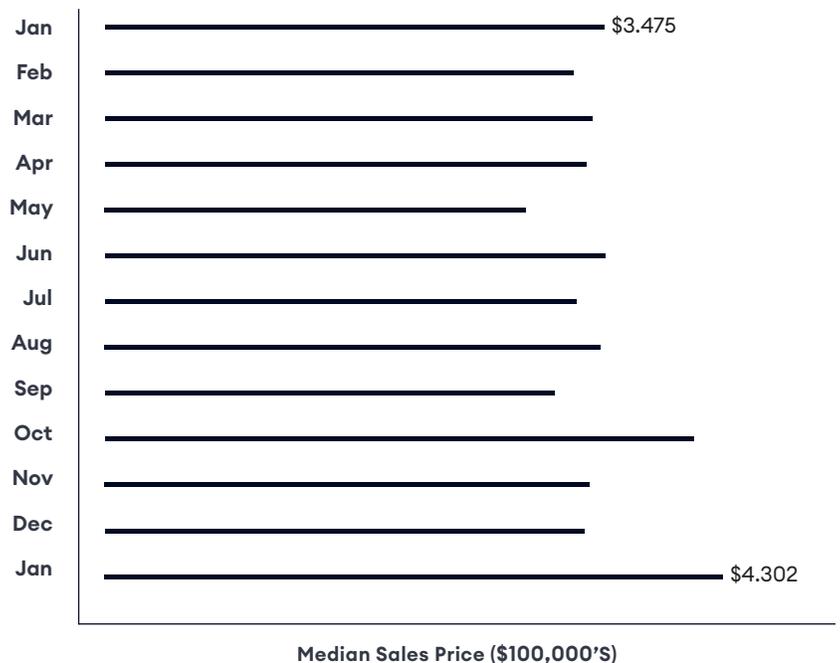
Median sales price.

\$1,484

Average price per square foot.

80

Properties for sale.



Sunset Strip - Hollywood Hills West

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,995,000	\$2,696,944	\$2,497,500	\$2,250,000	12.8%
Average Price per Square Foot	\$854	\$1,123	\$1,067	\$911	6.7%
Properties Sold	47	46	58	31	-34.0%
Properties Pending Sale	42	49	44	42	0.0%
Properties For Sale	378	346	288	205	-45.8%
Days on Market (Pending Sale)	72	44	28	44	-38.9%
Percent Under Contract	11.1%	14.2%	15.3%	20.5%	84.4%
Average Median Price for Last 12 Months	\$2,086,132	\$2,507,292	\$2,425,000	\$2,468,938	15.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sunset Strip - Hollywood Hills West Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,250,000

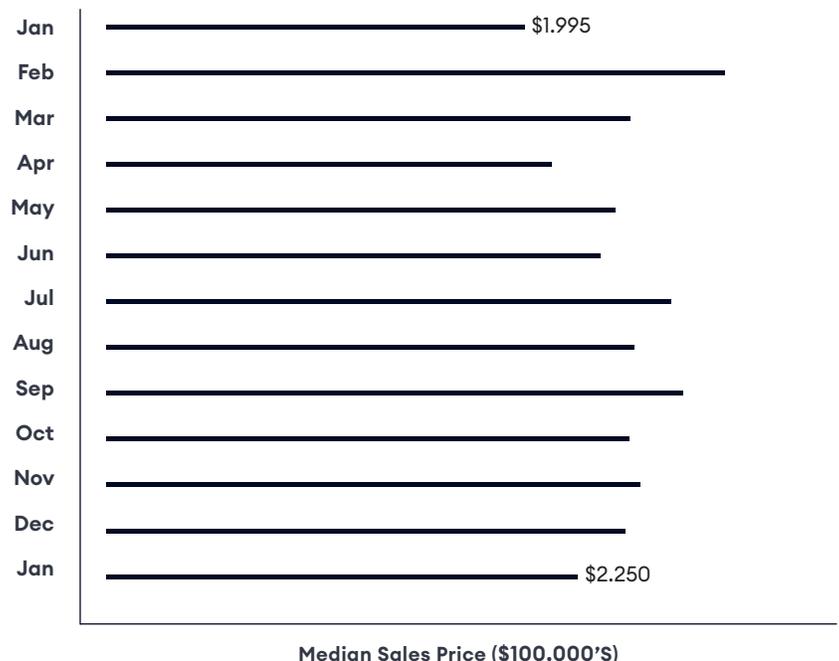
Median sales price.

\$911

Average price per square foot.

205

Properties for sale.



Venice

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,602,500	\$2,230,000	\$2,685,000	\$3,152,500	96.7%
Average Price per Square Foot	\$942	\$1,189	\$1,202	\$1,031	9.4%
Properties Sold	10	30	24	14	40.0%
Properties Pending Sale	24	29	24	22	-8.3%
Properties For Sale	185	187	139	95	-48.6%
Days on Market (Pending Sale)	73	31	43	69	-5.5%
Percent Under Contract	13.0%	15.5%	17.3%	23.2%	78.5%
Average Median Price for Last 12 Months	\$2,063,117	\$2,459,750	\$2,625,833	\$2,216,808	6.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Venice Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,152,500

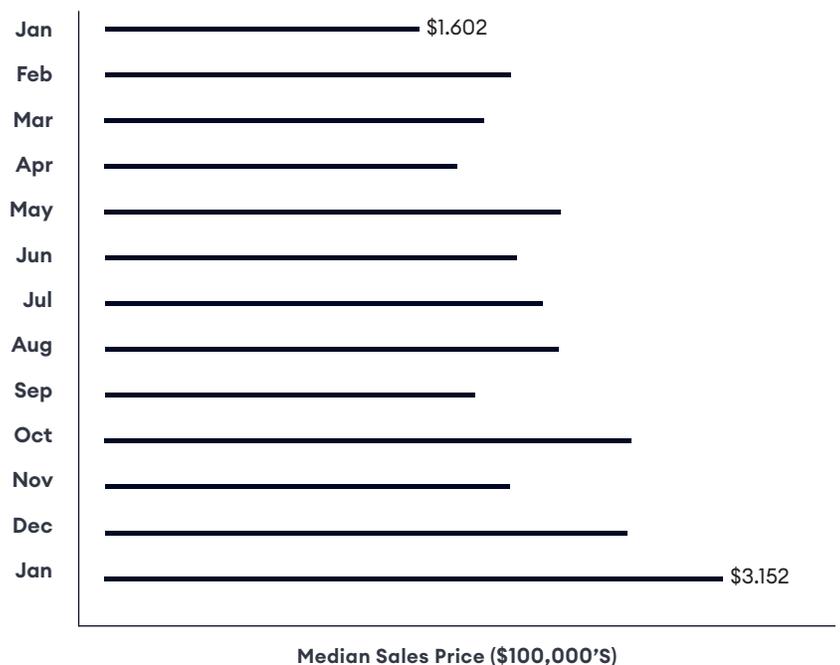
Median sales price.

\$1,031

Average price per square foot.

95

Properties for sale.



West Hollywood

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,050,000	\$1,967,500	\$2,000,000	\$2,300,000	12.2%
Average Price per Square Foot	\$1,197	\$930	\$1,293	\$1,026	-14.3%
Properties Sold	14	24	13	10	-28.6%
Properties Pending Sale	16	17	17	6	-62.5%
Properties For Sale	118	93	76	59	-50.0%
Days on Market (Pending Sale)	85	44	26	33	-61.2%
Percent Under Contract	13.6%	18.3%	22.4%	10.2%	-25.0%
Average Median Price for Last 12 Months	\$2,160,856	\$2,403,746	\$2,716,250	\$2,268,847	4.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,300,000

Median sales price.

\$1,026

Average price per square foot.

59

Properties for sale.



West Los Angeles

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$975,000	\$1,486,500	\$1,800,000	\$1,608,500	65.0%
Average Price per Square Foot	\$616	\$880	\$832	\$899	45.9%
Properties Sold	7	13	11	10	42.9%
Properties Pending Sale	14	15	7	10	-28.6%
Properties For Sale	49	70	30	28	-42.9%
Days on Market (Pending Sale)	41	22	25	42	4.4%
Percent Under Contract	28.6%	21.4%	23.3%	35.7%	25.0%
Average Median Price for Last 12 Months	\$1,374,667	\$1,610,767	\$1,572,000	\$1,495,662	8.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Los Angeles Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,608,500

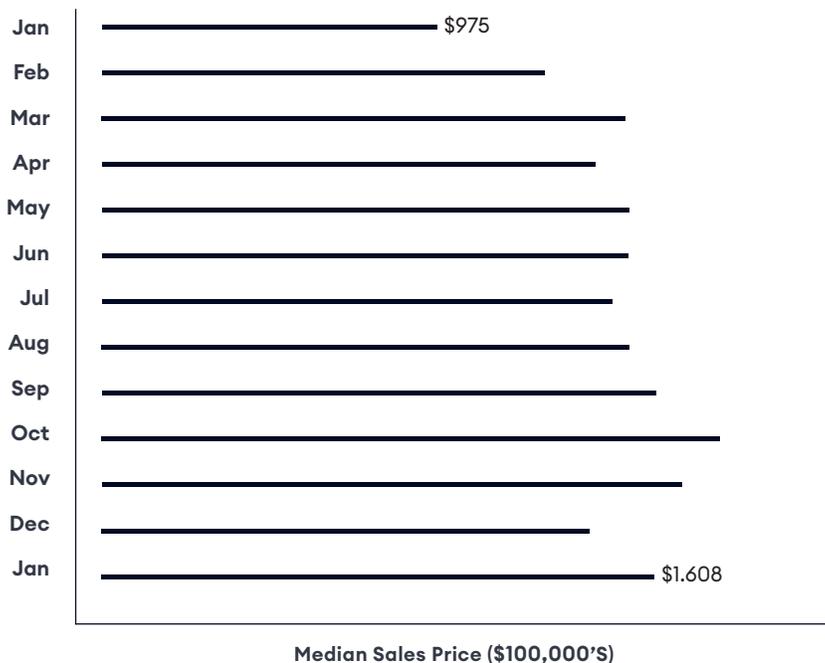
Median sales price.

\$899

Average price per square foot.

28

Properties for sale.



Westchester

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,405,000	\$1,450,000	\$1,439,900	\$1,267,500	-9.8%
Average Price per Square Foot	\$764	\$798	\$794	\$827	8.2%
Properties Sold	14	46	21	10	-28.6%
Properties Pending Sale	25	29	26	18	-28.0%
Properties For Sale	59	114	60	50	-15.3%
Days on Market (Pending Sale)	50	20	25	22	-55.1%
Percent Under Contract	42.4%	25.4%	43.3%	36.0%	-15.0%
Average Median Price for Last 12 Months	\$1,325,430	\$1,413,233	\$1,367,333	\$1,409,395	6.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westchester Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,267,500

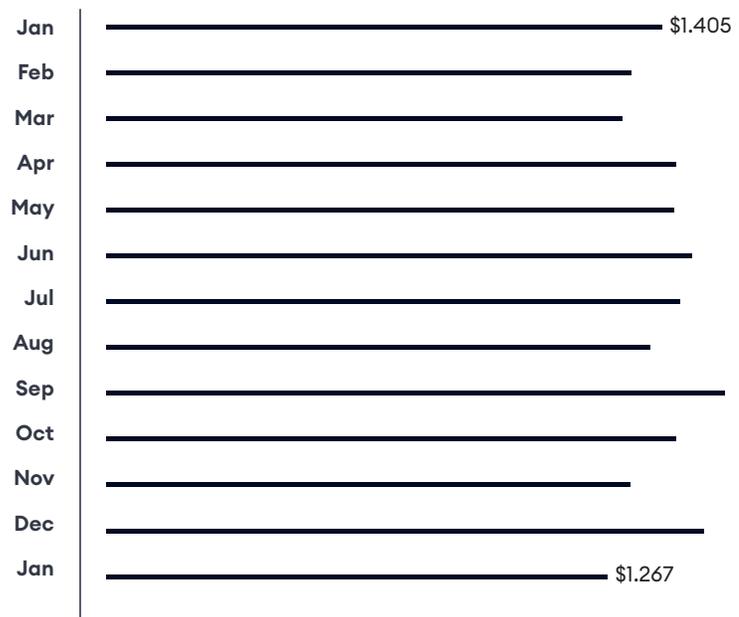
Median sales price.

\$827

Average price per square foot.

50

Properties for sale.



Median Sales Price (\$100,000'S)

Westwood - Century City

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,520,000	\$2,847,500	\$2,912,500	\$2,706,350	7.4%
Average Price per Square Foot	\$895	\$1,111	\$1,215	\$1,288	43.9%
Properties Sold	11	14	16	8	-27.3%
Properties Pending Sale	12	20	20	18	50.0%
Properties For Sale	61	77	61	53	-13.1%
Days on Market (Pending Sale)	80	35	24	42	-47.3%
Percent Under Contract	19.7%	26.0%	32.8%	34.0%	72.6%
Average Median Price for Last 12 Months	\$2,386,676	\$2,654,378	\$2,602,192	\$2,584,844	7.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westwood - Century City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,706,350

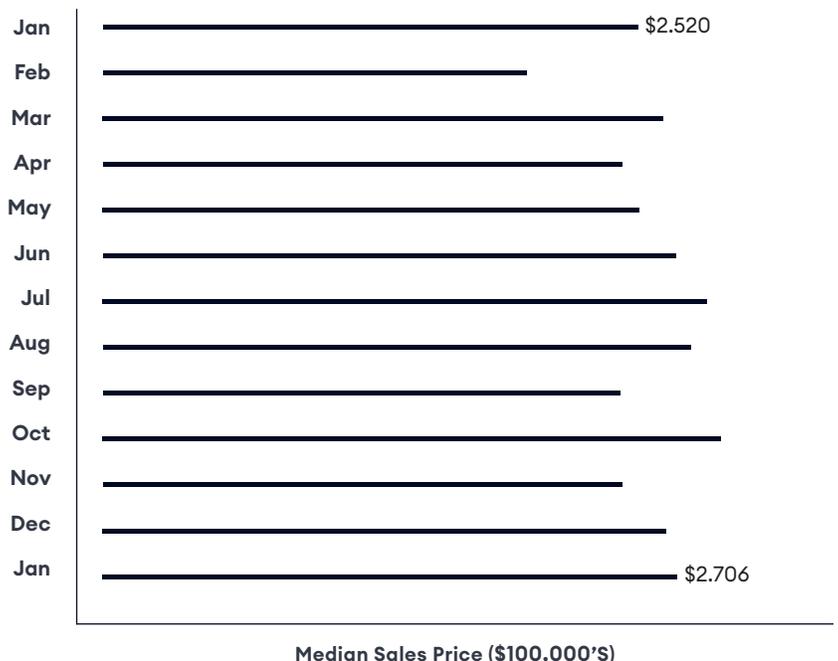
Median sales price.

\$1,288

Average price per square foot.

53

Properties for sale.



South Bay Macro Market

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,310,000	\$1,530,000	\$1,460,000	\$1,430,000	9.2%
Average Price per Square Foot	\$771	\$868	\$919	\$887	15.0%
Properties Sold	189	289	267	139	-26.5%
Properties Pending Sale	224	314	272	169	-24.6%
Properties For Sale	668	855	687	436	-34.7%
Days on Market (Pending Sale)	32	21	20	28	-14.1%
Percent Under Contract	33.5%	36.7%	39.6%	38.8%	15.6%
Average Median Price for Last 12 Months	\$1,268,750	\$1,514,057	\$1,490,613	\$1,477,642	16.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in South Bay Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,430,000

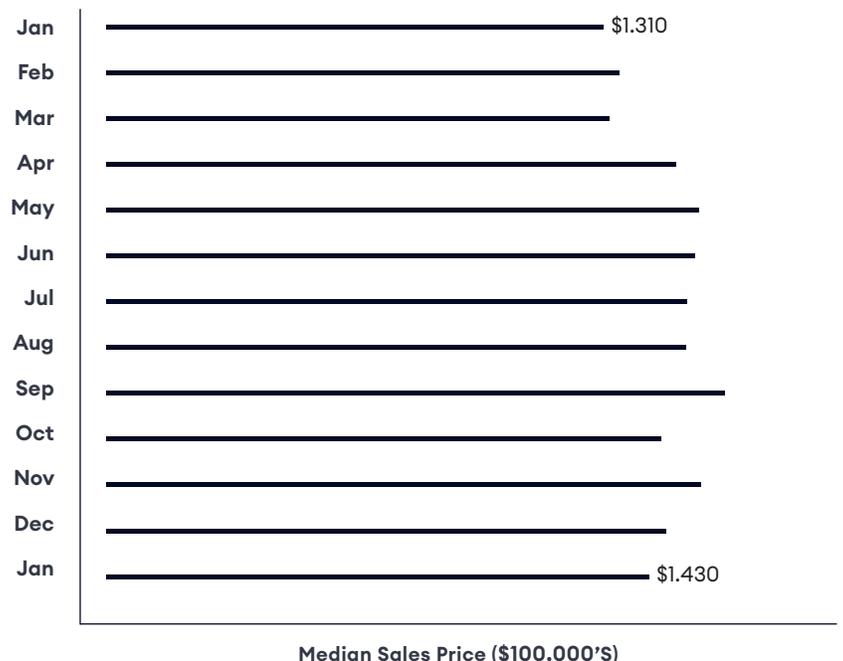
Median sales price.

\$887

Average price per square foot.

436

Properties for sale.



El Segundo

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,650,000	\$1,748,750	\$1,630,000	\$2,200,000	33.3%
Average Price per Square Foot	\$774	\$835	\$1,219	\$813	5.0%
Properties Sold	9	12	3	3	-66.7%
Properties Pending Sale	9	4	16	5	-44.4%
Properties For Sale	23	23	28	16	-30.4%
Days on Market (Pending Sale)	29	6	26	19	-35.1%
Percent Under Contract	39.1%	17.4%	57.1%	31.2%	-20.1%
Average Median Price for Last 12 Months	\$1,585,583	\$1,839,583	\$1,935,833	\$1,776,250	12.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in El Segundo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,200,000

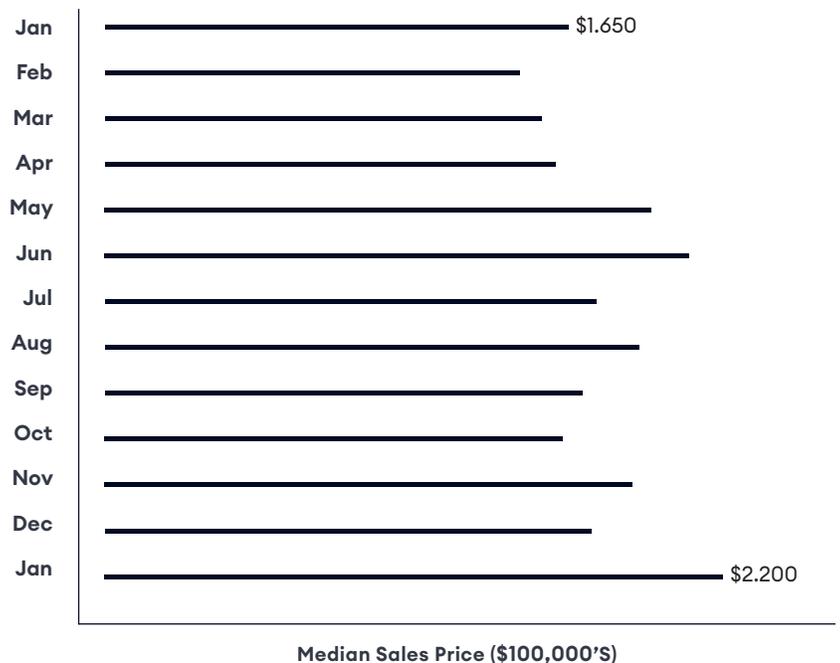
Median sales price.

\$813

Average price per square foot.

16

Properties for sale.



Hermosa Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,651,000	\$2,310,000	\$2,375,000	\$3,450,000	109.0%
Average Price per Square Foot	\$1,092	\$1,171	\$1,154	\$1,261	15.5%
Properties Sold	8	10	8	9	12.5%
Properties Pending Sale	11	14	15	9	-18.2%
Properties For Sale	48	54	41	20	-58.3%
Days on Market (Pending Sale)	68	26	33	24	-64.9%
Percent Under Contract	22.9%	25.9%	36.6%	45.0%	96.4%
Average Median Price for Last 12 Months	\$2,003,792	\$2,592,917	\$2,967,500	\$2,503,346	24.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hermosa Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,450,000

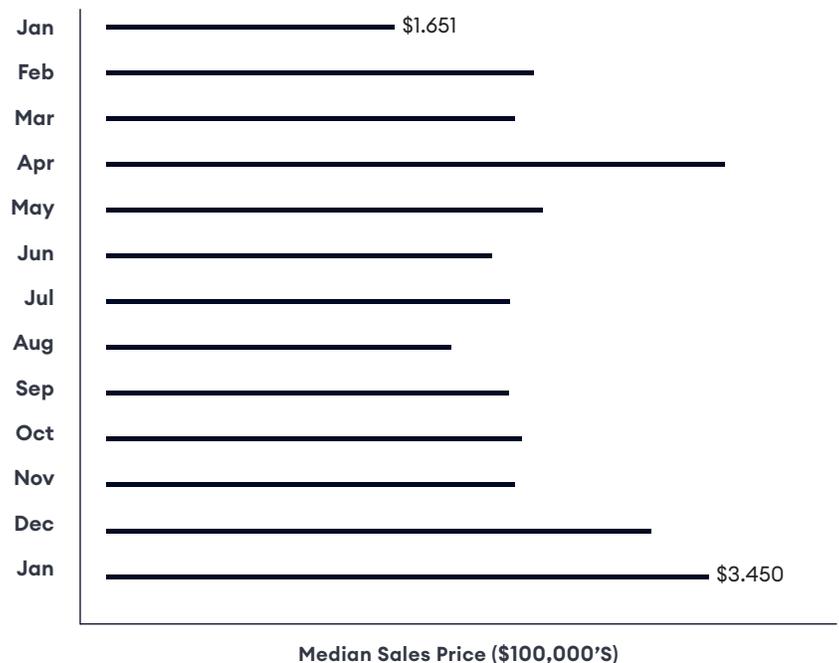
Median sales price.

\$1,261

Average price per square foot.

20

Properties for sale.



Manhattan Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,417,500	\$3,432,500	\$3,725,000	\$3,200,000	-6.4%
Average Price per Square Foot	\$1,691	\$1,294	\$1,522	\$1,206	-28.7%
Properties Sold	14	40	32	15	7.1%
Properties Pending Sale	21	40	33	14	-33.3%
Properties For Sale	105	117	93	53	-49.5%
Days on Market (Pending Sale)	48	34	15	61	26.8%
Percent Under Contract	20.0%	34.2%	35.5%	26.4%	32.1%
Average Median Price for Last 12 Months	\$2,768,963	\$3,212,167	\$3,129,333	\$3,222,652	16.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,200,000

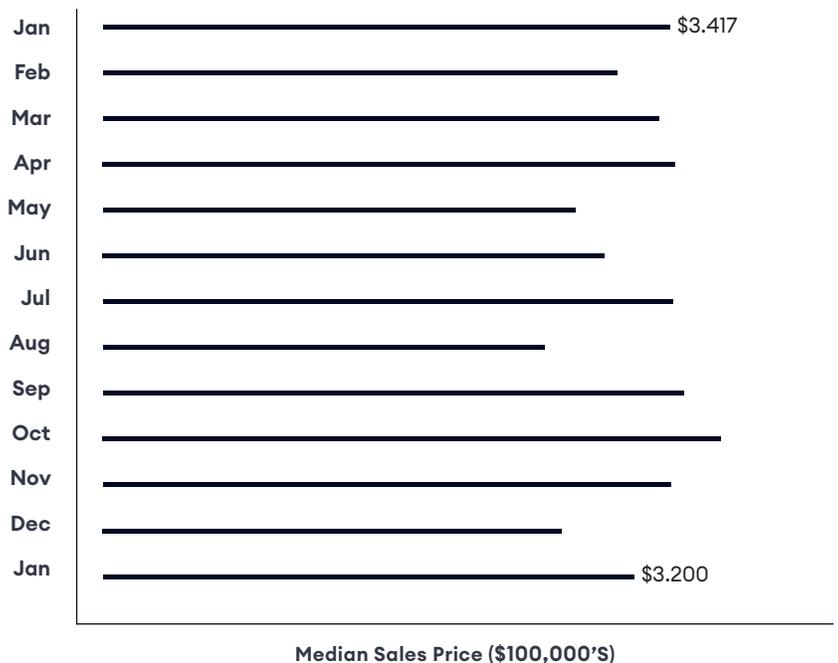
Median sales price.

\$1,206

Average price per square foot.

53

Properties for sale.



Manhattan Beach Mira Costa

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$0	\$3,025,000	\$2,972,500	\$2,350,000	n/a
Average Price per Square Foot	\$0	\$846	\$1,218	\$962	n/a
Properties Sold	0	9	4	2	n/a
Properties Pending Sale	4	8	9	3	-25.0%
Properties For Sale	13	13	12	6	-53.8%
Days on Market (Pending Sale)	30	31	15	26	-14.4%
Percent Under Contract	30.8%	61.5%	75.0%	50.0%	62.5%
Average Median Price for Last 12 Months	\$2,323,417	\$2,986,407	\$2,978,648	\$2,811,355	21.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Mira Costa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,350,000

Median sales price.

\$962

Average price per square foot.

6

Properties for sale.



Manhattan Beach Sand

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$6,990,000	\$3,787,500	\$5,000,000	\$4,775,000	-31.7%
Average Price per Square Foot	\$2,140	\$1,765	\$1,969	\$1,317	-38.5%
Properties Sold	5	10	11	2	-60.0%
Properties Pending Sale	5	7	9	5	0.0%
Properties For Sale	47	39	35	22	-53.2%
Days on Market (Pending Sale)	86	89	13	110	28.0%
Percent Under Contract	10.6%	17.9%	25.7%	22.7%	113.6%
Average Median Price for Last 12 Months	\$3,533,513	\$3,917,438	\$3,668,209	\$4,169,587	18.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Sand Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,775,000

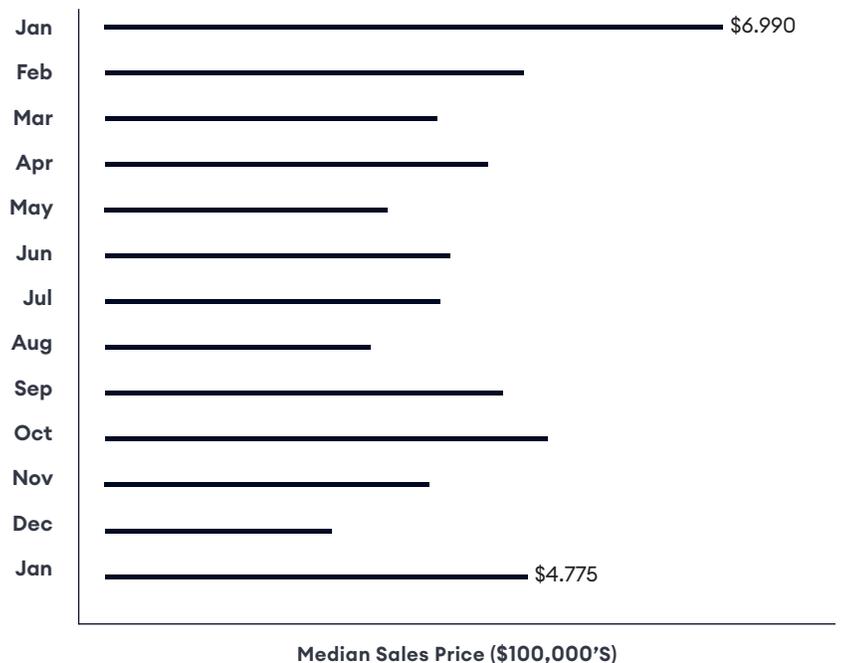
Median sales price.

\$1,317

Average price per square foot.

22

Properties for sale.



Manhattan Beach Tree

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,077,000	\$3,700,000	\$3,112,500	\$3,200,000	4.0%
Average Price per Square Foot	\$1,071	\$1,254	\$1,215	\$1,301	21.5%
Properties Sold	6	8	12	9	50.0%
Properties Pending Sale	5	14	8	5	0.0%
Properties For Sale	27	39	26	12	-55.6%
Days on Market (Pending Sale)	54	14	12	25	-54.1%
Percent Under Contract	18.5%	35.9%	30.8%	41.7%	125.0%
Average Median Price for Last 12 Months	\$2,851,375	\$2,860,013	\$2,767,033	\$2,905,953	1.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Manhattan Beach Tree Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,200,000

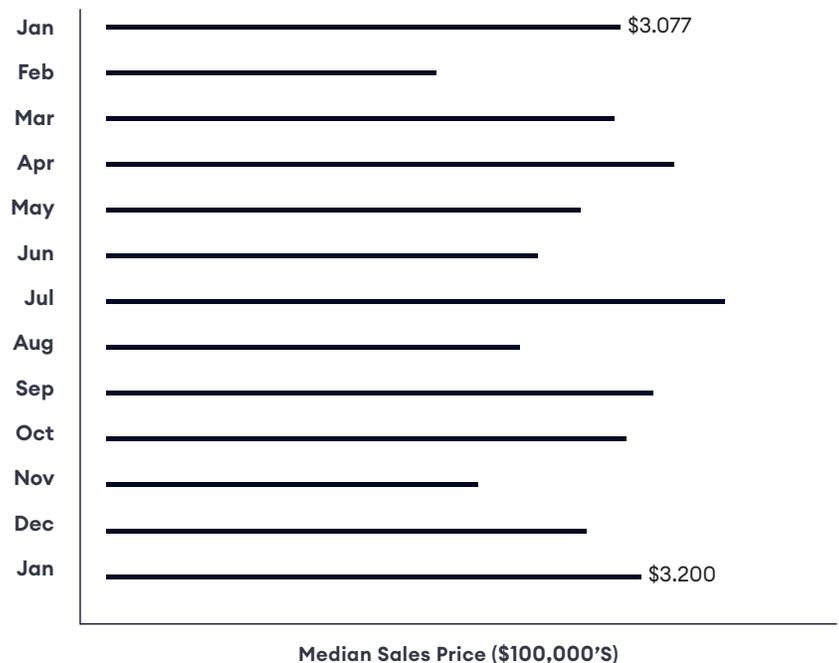
Median sales price.

\$1,301

Average price per square foot.

12

Properties for sale.



Palos Verdes Estates

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,075,000	\$2,662,500	\$2,646,500	\$2,425,000	16.9%
Average Price per Square Foot	\$716	\$864	\$996	\$942	31.6%
Properties Sold	11	26	10	7	-36.4%
Properties Pending Sale	11	24	20	10	-9.1%
Properties For Sale	59	74	60	43	-27.1%
Days on Market (Pending Sale)	75	23	22	64	-14.3%
Percent Under Contract	18.6%	32.4%	33.3%	23.3%	24.7%
Average Median Price for Last 12 Months	\$2,092,542	\$2,554,917	\$2,641,667	\$2,431,087	16.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palos Verdes Estates Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,425,000

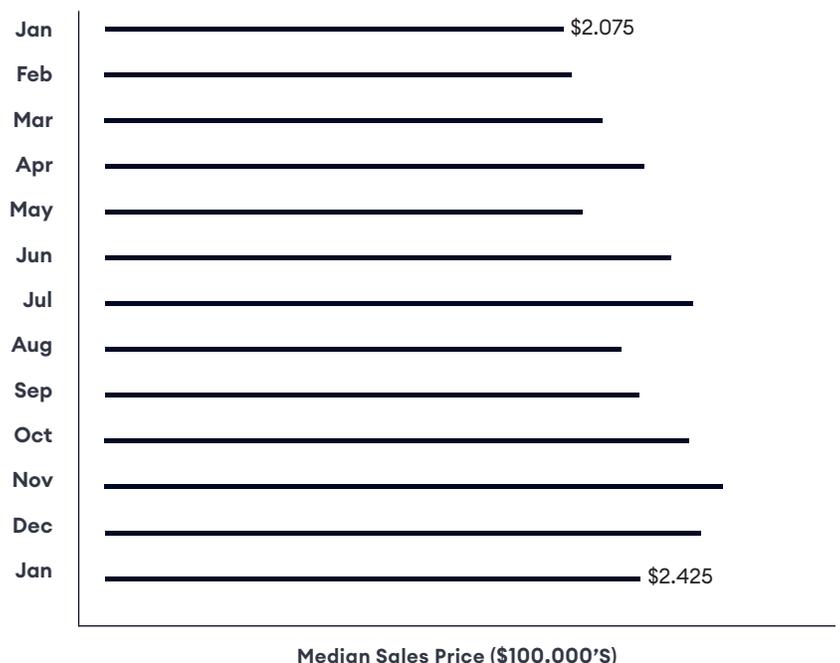
Median sales price.

\$942

Average price per square foot.

43

Properties for sale.



Rancho Palos Verdes

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,451,000	\$1,699,500	\$1,854,000	\$1,749,950	20.6%
Average Price per Square Foot	\$673	\$766	\$825	\$844	25.4%
Properties Sold	29	44	34	22	-24.1%
Properties Pending Sale	37	49	43	32	-13.5%
Properties For Sale	111	138	114	79	-28.8%
Days on Market (Pending Sale)	27	18	19	24	-14.0%
Percent Under Contract	33.3%	35.5%	37.7%	40.5%	21.5%
Average Median Price for Last 12 Months	\$1,453,771	\$1,745,992	\$1,719,983	\$1,717,112	18.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Palos Verdes Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,749,950

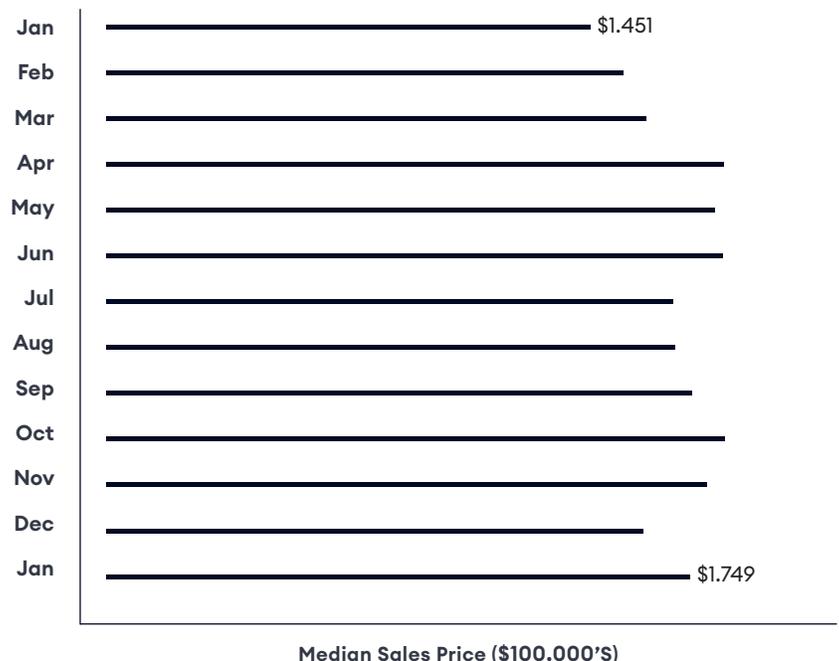
Median sales price.

\$844

Average price per square foot.

79

Properties for sale.



Redondo Beach- North

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,202,500	\$1,350,000	\$1,363,250	\$1,368,660	13.8%
Average Price per Square Foot	\$737	\$845	\$911	\$894	21.3%
Properties Sold	18	17	26	8	-55.6%
Properties Pending Sale	23	16	19	7	-69.6%
Properties For Sale	41	47	42	17	-58.5%
Days on Market (Pending Sale)	40	13	17	12	-70.5%
Percent Under Contract	56.1%	34.0%	45.2%	41.2%	-26.6%
Average Median Price for Last 12 Months	\$1,149,135	\$1,442,318	\$1,463,720	\$1,369,339	19.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Redondo Beach- North Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,368,660

Median sales price.

\$894

Average price per square foot.

17

Properties for sale.



Median Sales Price (\$100,000'S)

Redondo Beach- South

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,610,000	\$1,780,000	\$1,798,000	\$2,340,000	45.3%
Average Price per Square Foot	\$796	\$870	\$931	\$1,042	30.9%
Properties Sold	7	13	19	2	-71.4%
Properties Pending Sale	10	13	7	5	-50.0%
Properties For Sale	33	39	18	8	-75.8%
Days on Market (Pending Sale)	21	37	48	10	-53.1%
Percent Under Contract	30.3%	33.3%	38.9%	62.5%	106.2%
Average Median Price for Last 12 Months	\$1,660,125	\$2,068,417	\$2,288,333	\$1,917,077	15.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Redondo Beach- South Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,340,000

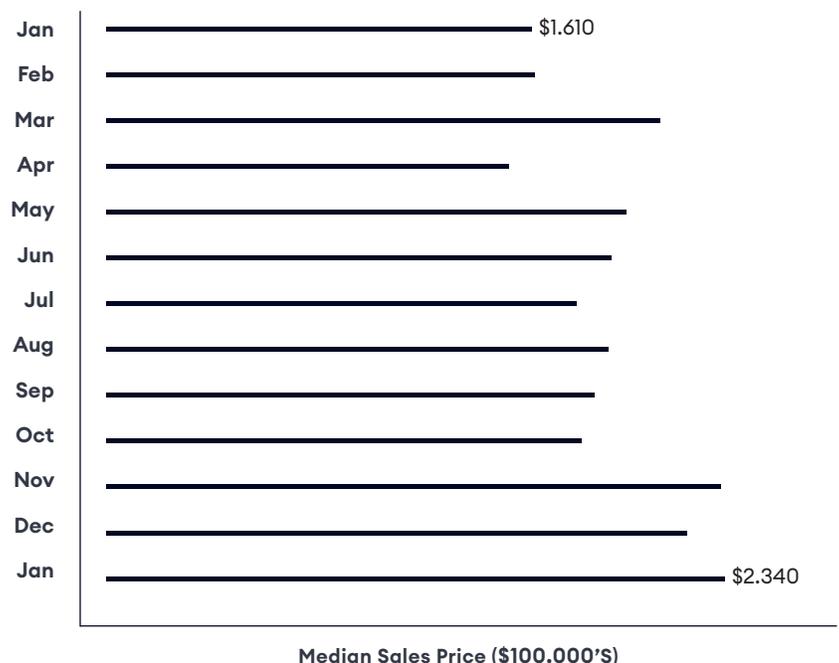
Median sales price.

\$1,042

Average price per square foot.

8

Properties for sale.



Rolling Hills

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$4,050,000	\$3,795,900	\$4,500,000	\$0	-100.0%
Average Price per Square Foot	\$788	\$1,054	\$1,394	\$0	-100.0%
Properties Sold	5	2	1	0	-100.0%
Properties Pending Sale	3	5	2	6	100.0%
Properties For Sale	20	19	14	16	-20.0%
Days on Market (Pending Sale)	61	60	11	53	-12.8%
Percent Under Contract	15.0%	26.3%	14.3%	37.5%	150.0%
Average Median Price for Last 12 Months	\$3,546,042	\$3,301,000	\$2,602,000	\$3,622,779	2.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rolling Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

NO SALES

Median sales price.

NO SALES

Average price per square foot.

16

Properties for sale.



Rolling Hills Estates

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,930,750	\$2,025,000	\$2,660,000	\$2,700,000	39.8%
Average Price per Square Foot	\$614	\$940	\$862	\$849	38.3%
Properties Sold	6	9	14	5	-16.7%
Properties Pending Sale	7	9	6	4	-42.9%
Properties For Sale	14	22	13	11	-21.4%
Days on Market (Pending Sale)	39	23	22	8	-80.1%
Percent Under Contract	50.0%	40.9%	46.2%	36.4%	-27.3%
Average Median Price for Last 12 Months	\$1,864,770	\$2,571,417	\$2,543,333	\$2,518,635	35.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rolling Hills Estates Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,700,000

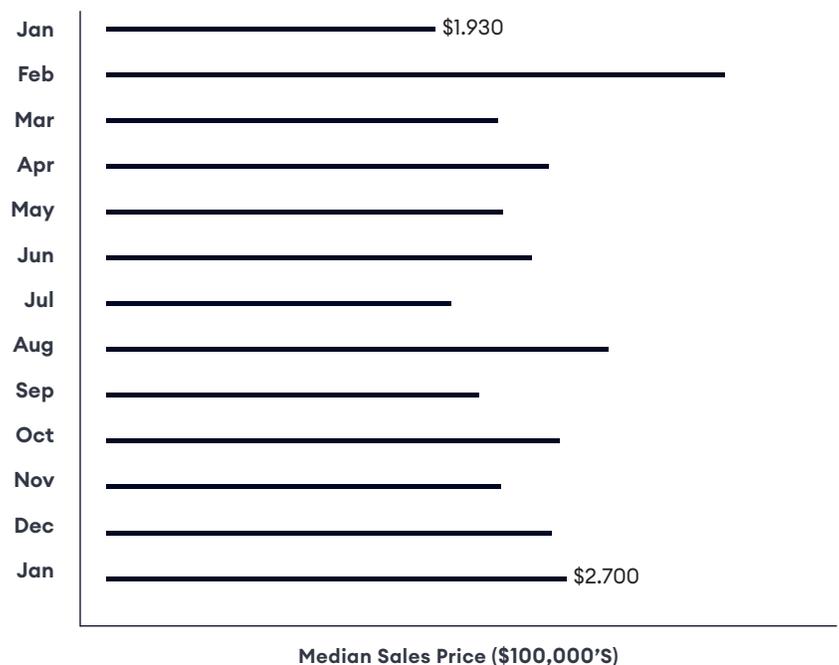
Median sales price.

\$849

Average price per square foot.

11

Properties for sale.



San Pedro

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$908,500	\$860,000	\$877,500	\$839,500	-7.6%
Average Price per Square Foot	\$526	\$564	\$615	\$646	22.8%
Properties Sold	26	39	36	20	-23.1%
Properties Pending Sale	33	40	39	29	-12.1%
Properties For Sale	79	100	103	76	-3.8%
Days on Market (Pending Sale)	19	19	22	33	74.7%
Percent Under Contract	41.8%	40.0%	37.9%	38.2%	-8.7%
Average Median Price for Last 12 Months	\$766,583	\$879,217	\$869,266	\$869,326	13.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Pedro Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$839,500

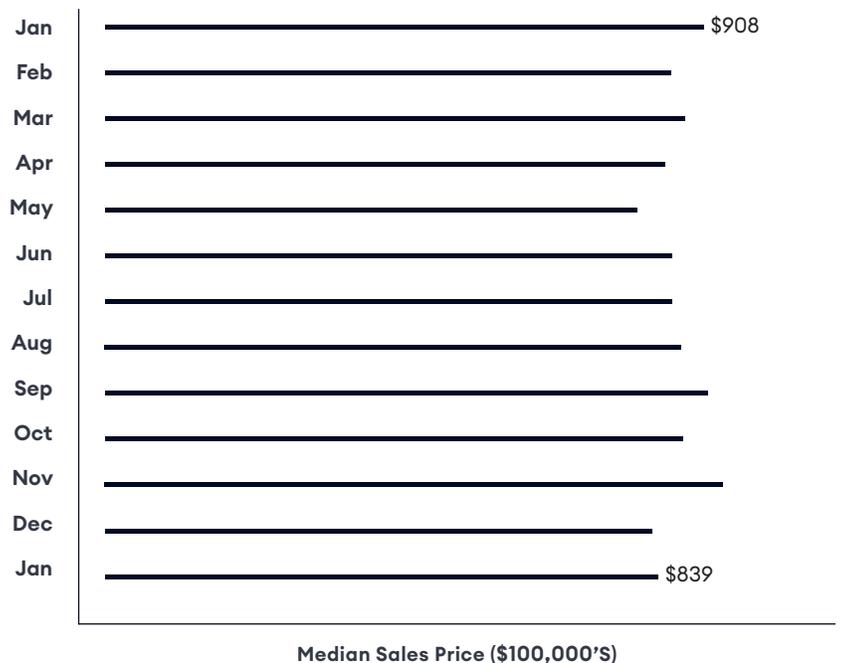
Median sales price.

\$646

Average price per square foot.

76

Properties for sale.



Torrance- County Strip

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$707,500	\$650,000	\$810,000	\$845,000	19.4%
Average Price per Square Foot	\$498	\$669	\$484	\$602	20.9%
Properties Sold	8	7	7	7	-12.5%
Properties Pending Sale	6	9	11	7	16.7%
Properties For Sale	9	21	24	13	44.4%
Days on Market (Pending Sale)	22	19	12	20	-9.7%
Percent Under Contract	66.7%	42.9%	45.8%	53.8%	-19.2%
Average Median Price for Last 12 Months	\$649,875	\$786,917	\$801,000	\$732,962	12.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- County Strip Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$845,000

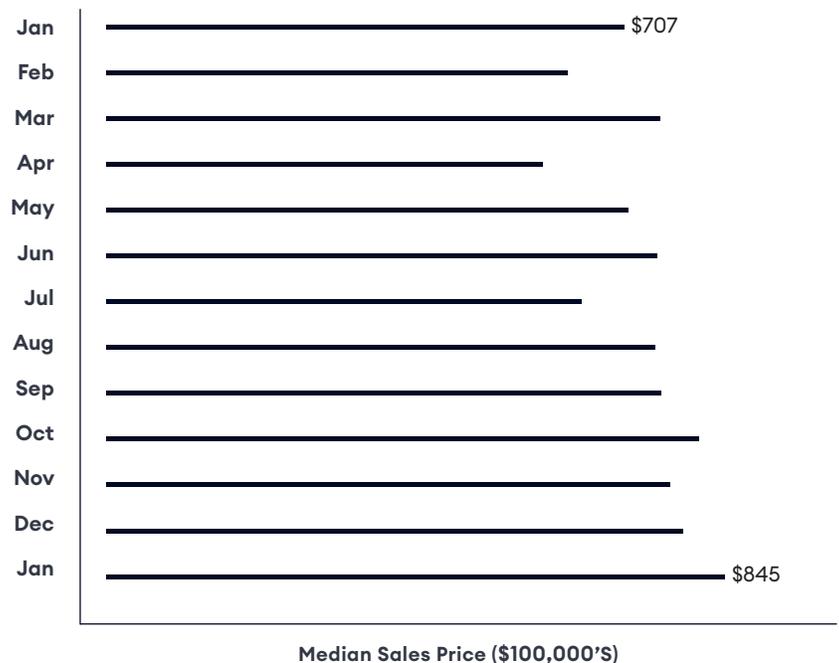
Median sales price.

\$602

Average price per square foot.

13

Properties for sale.



Torrance- North

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$846,000	\$900,000	\$885,000	\$915,000	8.2%
Average Price per Square Foot	\$599	\$615	\$598	\$655	9.3%
Properties Sold	9	22	12	10	11.1%
Properties Pending Sale	9	24	14	13	44.4%
Properties For Sale	22	44	32	20	-9.1%
Days on Market (Pending Sale)	12	14	14	22	87.7%
Percent Under Contract	40.9%	54.5%	43.8%	65.0%	58.9%
Average Median Price for Last 12 Months	\$798,542	\$909,917	\$916,667	\$890,639	11.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- North Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$915,000

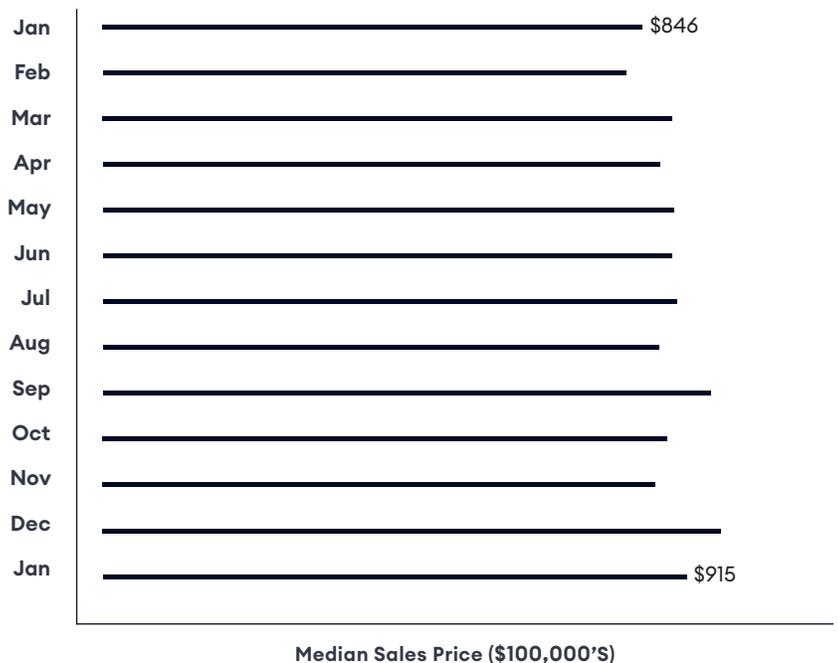
Median sales price.

\$655

Average price per square foot.

20

Properties for sale.



Torrance- South

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,195,000	\$1,334,500	\$1,417,700	\$1,247,500	4.4%
Average Price per Square Foot	\$609	\$704	\$705	\$782	28.4%
Properties Sold	16	18	23	12	-25.0%
Properties Pending Sale	14	26	18	11	-21.4%
Properties For Sale	39	61	37	22	-43.6%
Days on Market (Pending Sale)	15	12	27	11	-29.6%
Percent Under Contract	35.9%	42.6%	48.6%	50.0%	39.3%
Average Median Price for Last 12 Months	\$1,082,167	\$1,327,825	\$1,268,750	\$1,287,046	18.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- South Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,247,500

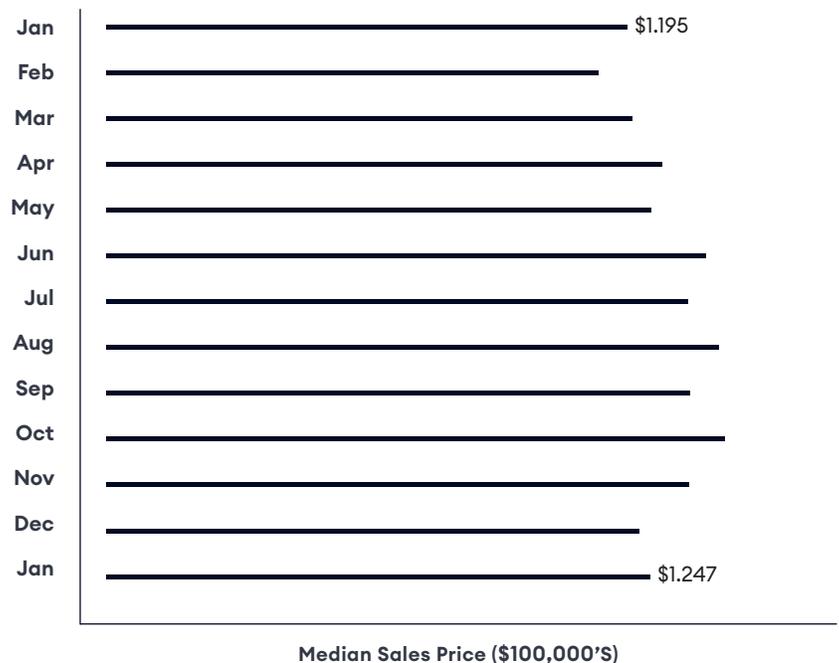
Median sales price.

\$782

Average price per square foot.

22

Properties for sale.



Torrance- Southeast

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$785,000	\$815,000	\$840,500	\$675,000	-14.0%
Average Price per Square Foot	\$578	\$579	\$657	\$680	17.6%
Properties Sold	15	13	20	7	-53.3%
Properties Pending Sale	14	14	15	8	-42.9%
Properties For Sale	36	44	38	22	-38.9%
Days on Market (Pending Sale)	31	18	18	9	-70.7%
Percent Under Contract	38.9%	31.8%	39.5%	36.4%	-6.5%
Average Median Price for Last 12 Months	\$813,250	\$836,083	\$826,667	\$858,115	5.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- Southeast Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$675,000

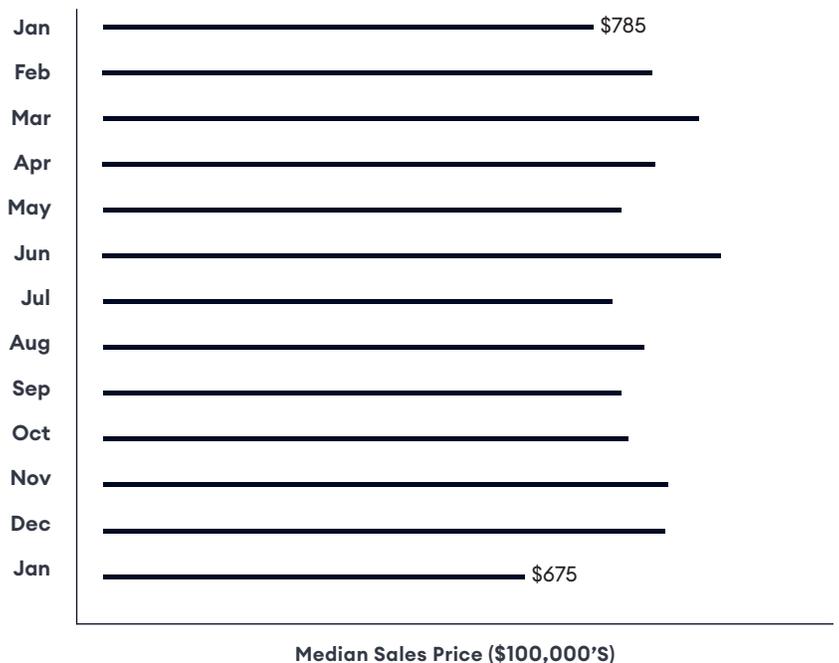
Median sales price.

\$680

Average price per square foot.

22

Properties for sale.



Torrance- West

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,030,000	\$1,202,500	\$1,186,000	\$1,257,500	22.1%
Average Price per Square Foot	\$630	\$692	\$745	\$676	7.3%
Properties Sold	8	18	22	12	50.0%
Properties Pending Sale	16	28	14	9	-43.8%
Properties For Sale	30	55	32	23	-23.3%
Days on Market (Pending Sale)	19	8	9	10	-47.6%
Percent Under Contract	53.3%	50.9%	43.8%	39.1%	-26.6%
Average Median Price for Last 12 Months	\$984,333	\$1,230,250	\$1,215,167	\$1,180,423	19.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Torrance- West Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,257,500

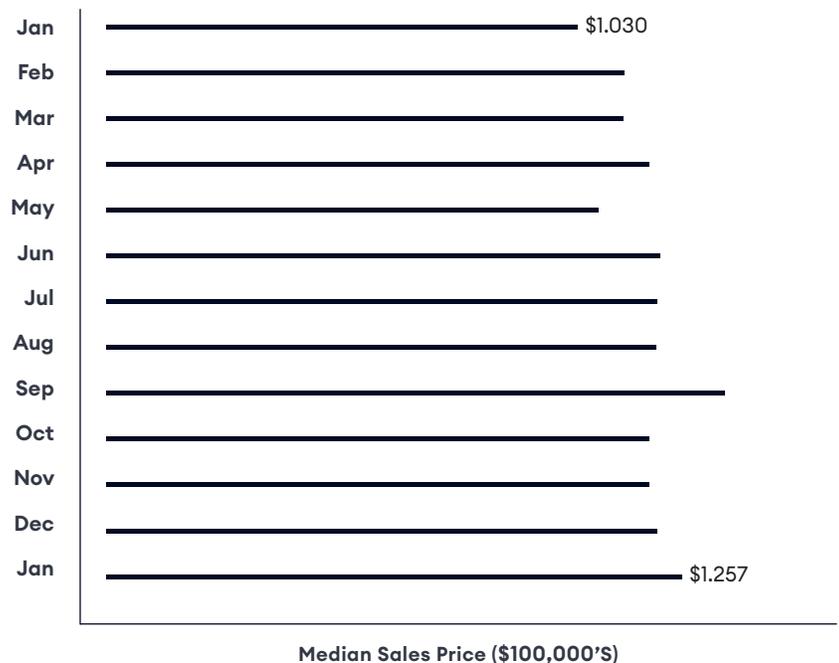
Median sales price.

\$676

Average price per square foot.

23

Properties for sale.



San Fernando Valley Macro Market

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,210,000	\$1,337,000	\$1,300,000	\$1,350,000	11.6%
Average Price per Square Foot	\$582	\$649	\$659	\$679	16.7%
Properties Sold	451	602	507	350	-22.4%
Properties Pending Sale	460	560	510	378	-17.8%
Properties For Sale	1,720	1,879	1,634	1,058	-38.5%
Days on Market (Pending Sale)	38	21	22	26	-31.5%
Percent Under Contract	26.7%	29.8%	31.2%	35.7%	33.6%
Average Median Price for Last 12 Months	\$1,136,538	\$1,324,158	\$1,333,317	\$1,313,150	15.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Fernando Valley Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,350,000

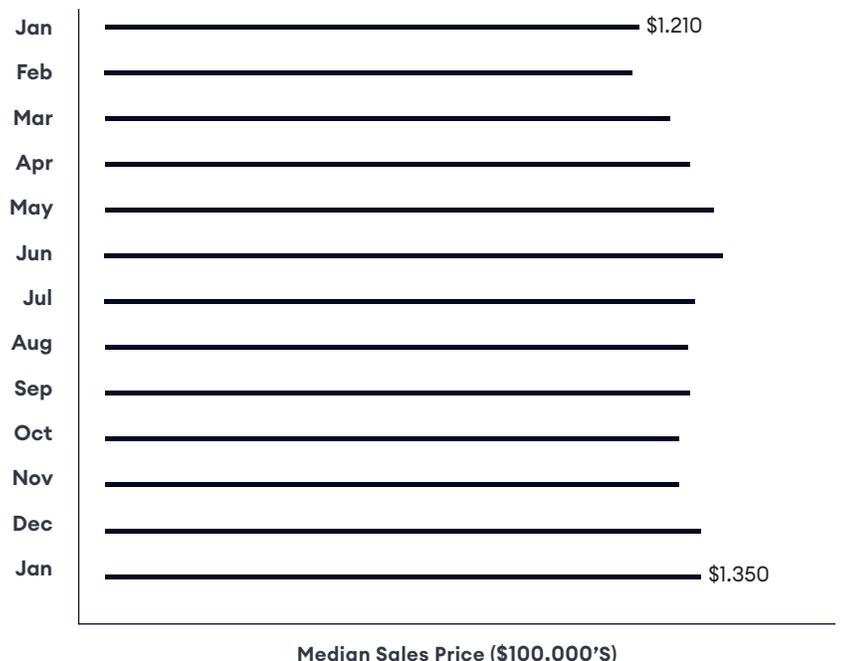
Median sales price.

\$679

Average price per square foot.

1,058

Properties for sale.



Agoura Hills

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,022,500	\$1,265,000	\$1,190,000	\$1,513,000	48.0%
Average Price per Square Foot	\$475	\$507	\$510	\$597	25.7%
Properties Sold	20	34	20	11	-45.0%
Properties Pending Sale	20	29	10	12	-40.0%
Properties For Sale	85	94	61	43	-49.4%
Days on Market (Pending Sale)	61	35	49	29	-53.3%
Percent Under Contract	23.5%	30.9%	16.4%	27.9%	18.6%
Average Median Price for Last 12 Months	\$1,083,688	\$1,295,000	\$1,376,000	\$1,286,562	18.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Agoura Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,513,000

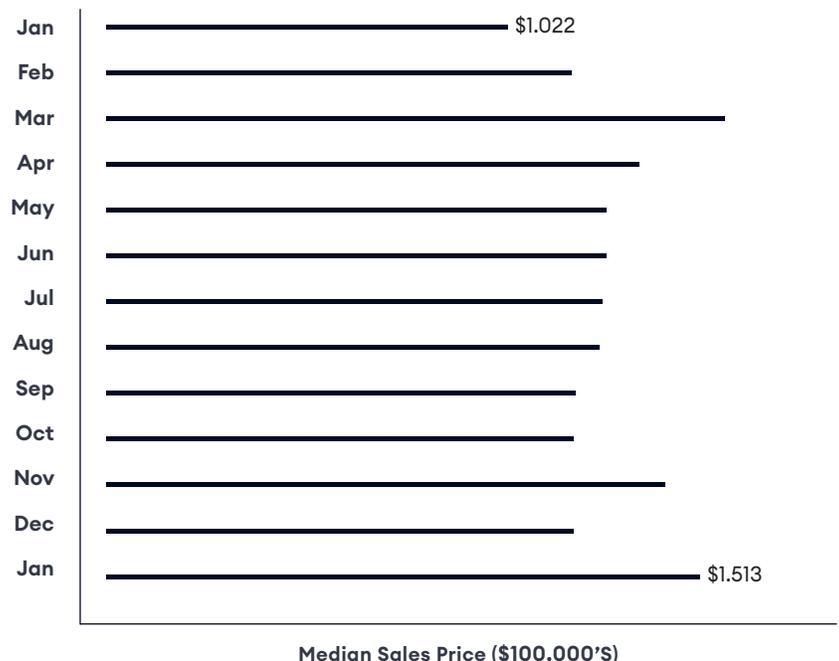
Median sales price.

\$597

Average price per square foot.

43

Properties for sale.



Burbank

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$949,500	\$1,150,000	\$1,137,500	\$1,125,000	18.5%
Average Price per Square Foot	\$679	\$752	\$781	\$770	13.4%
Properties Sold	30	68	52	45	50.0%
Properties Pending Sale	29	63	56	39	34.5%
Properties For Sale	85	172	142	81	-4.7%
Days on Market (Pending Sale)	21	15	19	16	-21.9%
Percent Under Contract	34.1%	36.6%	39.4%	48.1%	41.1%
Average Median Price for Last 12 Months	\$952,458	\$1,168,750	\$1,175,000	\$1,125,385	18.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Burbank Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,125,000

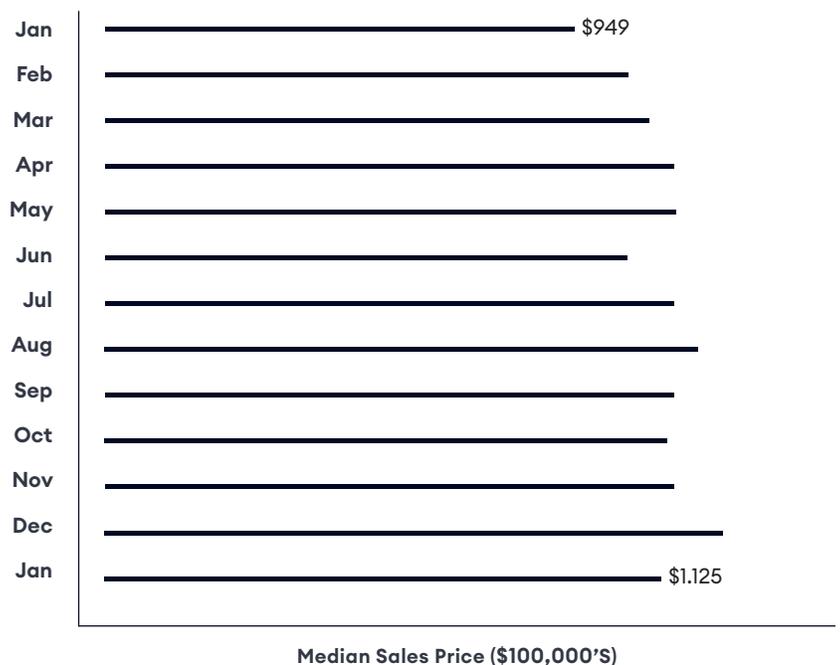
Median sales price.

\$770

Average price per square foot.

81

Properties for sale.



Calabasas

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,810,000	\$1,845,375	\$1,710,000	\$1,400,000	-22.7%
Average Price per Square Foot	\$568	\$606	\$564	\$601	5.8%
Properties Sold	21	28	30	24	14.3%
Properties Pending Sale	16	30	22	23	43.8%
Properties For Sale	89	112	98	68	-23.6%
Days on Market (Pending Sale)	47	25	14	29	-38.3%
Percent Under Contract	18.0%	26.8%	22.4%	33.8%	88.1%
Average Median Price for Last 12 Months	\$1,679,740	\$1,823,750	\$1,683,333	\$1,899,644	13.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Calabasas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,400,000

Median sales price.

\$601

Average price per square foot.

68

Properties for sale.



Encino

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,010,000	\$1,981,300	\$2,014,000	\$2,180,000	8.5%
Average Price per Square Foot	\$613	\$722	\$737	\$821	33.9%
Properties Sold	36	52	44	19	-47.2%
Properties Pending Sale	36	52	36	29	-19.4%
Properties For Sale	138	173	141	101	-26.8%
Days on Market (Pending Sale)	38	25	21	24	-37.1%
Percent Under Contract	26.1%	30.1%	25.5%	28.7%	10.1%
Average Median Price for Last 12 Months	\$1,621,573	\$1,927,500	\$2,062,833	\$1,907,254	17.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,180,000

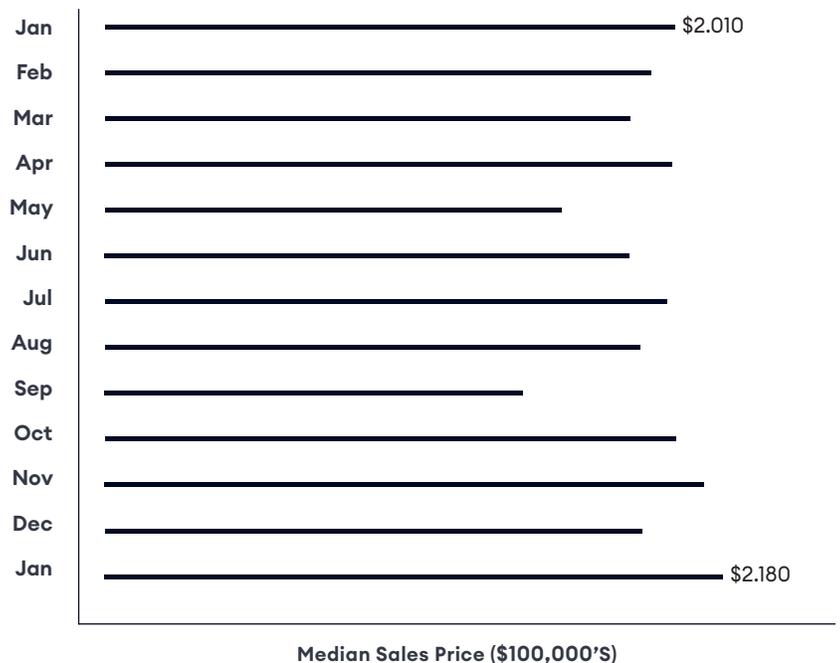
Median sales price.

\$821

Average price per square foot.

101

Properties for sale.



Glendale

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,050,000	\$1,250,000	\$1,167,500	\$1,420,000	35.2%
Average Price per Square Foot	\$594	\$693	\$705	\$701	18.0%
Properties Sold	59	61	56	46	-22.0%
Properties Pending Sale	60	63	58	42	-30.0%
Properties For Sale	260	191	182	106	-59.2%
Days on Market (Pending Sale)	41	20	23	28	-30.8%
Percent Under Contract	23.1%	33.0%	31.9%	39.6%	71.7%
Average Median Price for Last 12 Months	\$1,044,113	\$1,292,407	\$1,356,481	\$1,268,967	21.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Glendale Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,420,000

Median sales price.

\$701

Average price per square foot.

106

Properties for sale.



La Crescenta

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,125,750	\$1,142,889	\$1,193,500	\$1,400,000	24.4%
Average Price per Square Foot	\$604	\$709	\$679	\$686	13.6%
Properties Sold	10	24	26	7	-30.0%
Properties Pending Sale	9	25	12	18	100.0%
Properties For Sale	47	68	42	40	-14.9%
Days on Market (Pending Sale)	30	22	22	24	-21.1%
Percent Under Contract	19.1%	36.8%	28.6%	45.0%	135.0%
Average Median Price for Last 12 Months	\$1,026,417	\$1,216,917	\$1,279,667	\$1,210,665	18.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Crescenta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,400,000

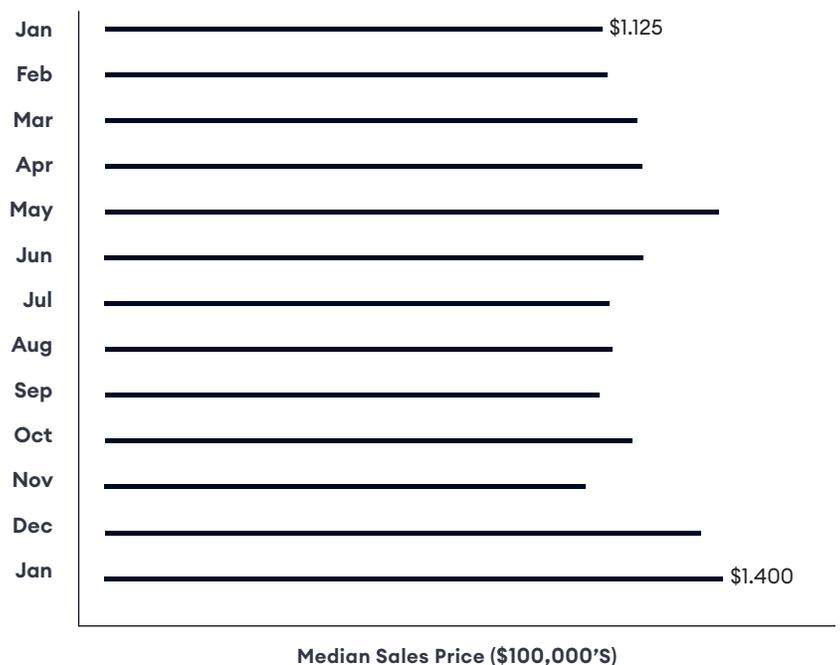
Median sales price.

\$686

Average price per square foot.

40

Properties for sale.



North Hollywood

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$775,000	\$860,000	\$890,000	\$865,000	11.6%
Average Price per Square Foot	\$512	\$587	\$590	\$640	25.0%
Properties Sold	30	39	31	35	16.7%
Properties Pending Sale	34	24	43	33	-2.9%
Properties For Sale	125	122	128	86	-31.2%
Days on Market (Pending Sale)	24	11	18	32	34.7%
Percent Under Contract	27.2%	19.7%	33.6%	38.4%	41.1%
Average Median Price for Last 12 Months	\$758,427	\$879,708	\$862,750	\$856,442	12.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in North Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$865,000

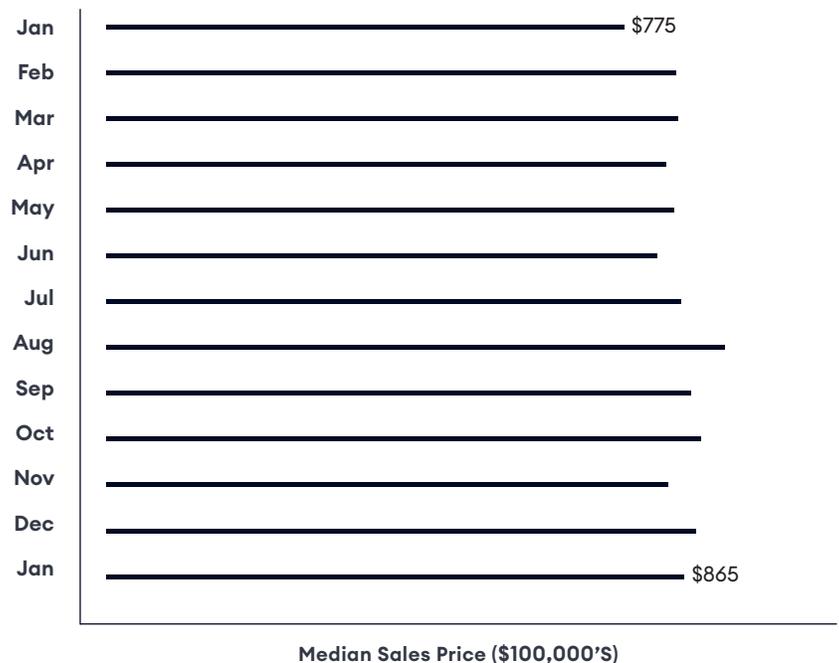
Median sales price.

\$640

Average price per square foot.

86

Properties for sale.



Shadow Hills

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,084,500	\$1,415,000	\$1,236,500	\$1,255,000	15.7%
Average Price per Square Foot	\$508	\$509	\$517	\$518	2.0%
Properties Sold	2	5	2	5	150.0%
Properties Pending Sale	3	1	8	4	33.3%
Properties For Sale	9	15	21	9	0.0%
Days on Market (Pending Sale)	45	12	16	79	76.1%
Percent Under Contract	33.3%	6.7%	38.1%	44.4%	33.3%
Average Median Price for Last 12 Months	\$935,197	\$1,223,917	\$1,209,000	\$1,226,308	31.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Shadow Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,255,000

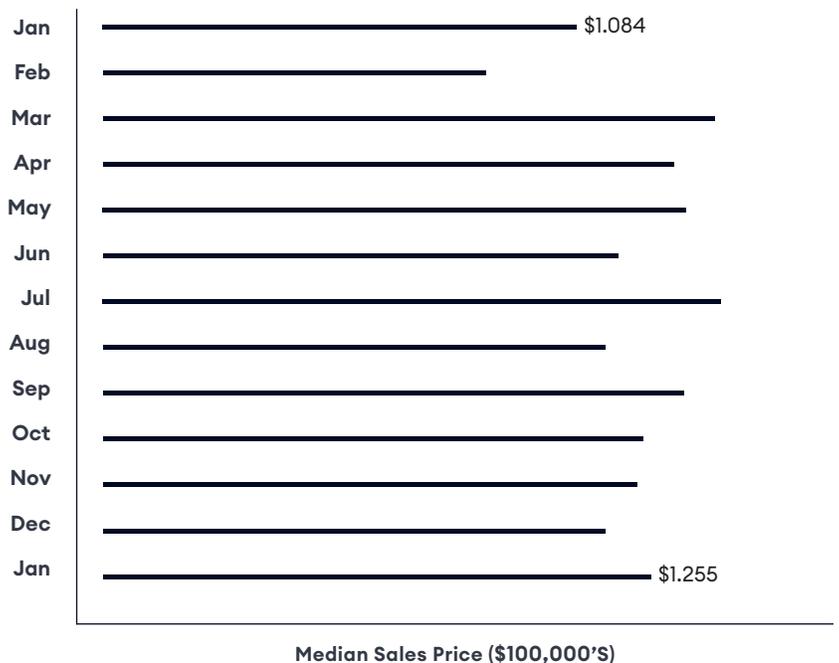
Median sales price.

\$518

Average price per square foot.

9

Properties for sale.



Sherman Oaks

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,476,500	\$1,490,000	\$1,500,000	\$1,775,000	20.2%
Average Price per Square Foot	\$672	\$716	\$715	\$769	14.4%
Properties Sold	52	67	52	35	-32.7%
Properties Pending Sale	51	56	52	37	-27.5%
Properties For Sale	170	192	158	115	-32.4%
Days on Market (Pending Sale)	36	19	20	36	2.2%
Percent Under Contract	30.0%	29.2%	32.9%	32.2%	7.2%
Average Median Price for Last 12 Months	\$1,403,957	\$1,663,286	\$1,725,083	\$1,604,517	14.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sherman Oaks Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,775,000

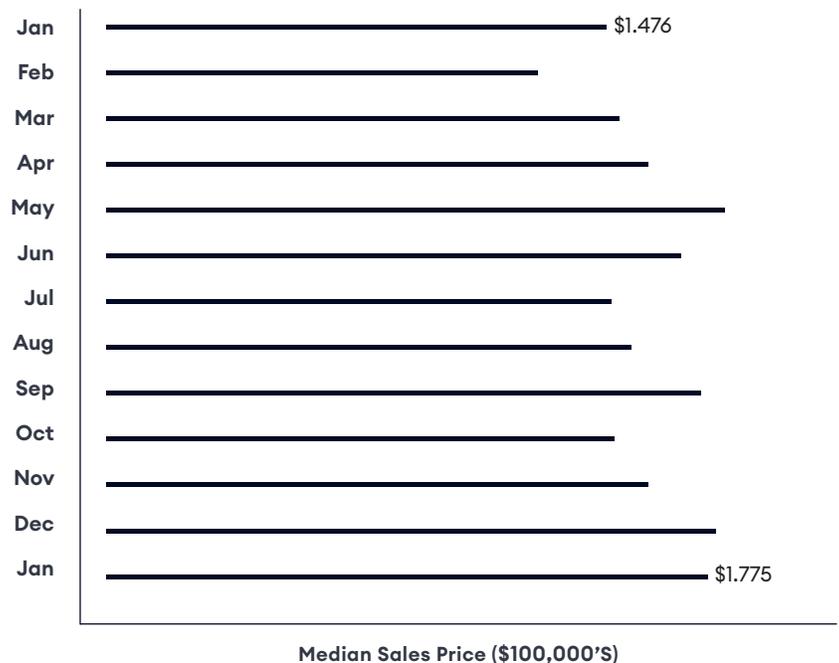
Median sales price.

\$769

Average price per square foot.

115

Properties for sale.



Studio City

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,685,000	\$2,350,000	\$1,975,250	\$2,155,000	27.9%
Average Price per Square Foot	\$721	\$772	\$810	\$786	9.0%
Properties Sold	37	32	30	13	-64.9%
Properties Pending Sale	27	26	28	16	-40.7%
Properties For Sale	143	122	112	77	-46.2%
Days on Market (Pending Sale)	45	18	24	38	-13.9%
Percent Under Contract	18.9%	21.3%	25.0%	20.8%	10.1%
Average Median Price for Last 12 Months	\$1,861,092	\$2,024,984	\$2,090,750	\$2,040,839	9.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Studio City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,155,000

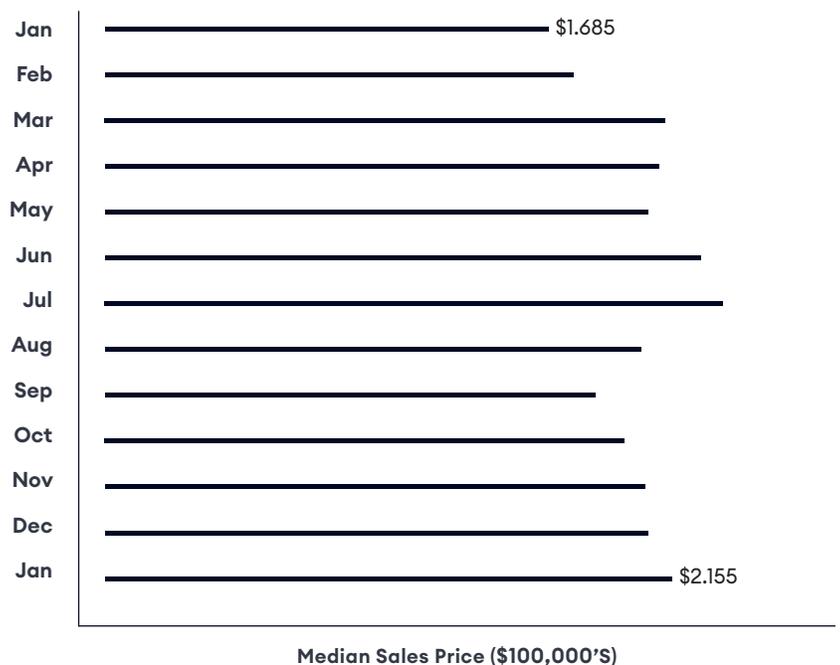
Median sales price.

\$786

Average price per square foot.

77

Properties for sale.



Sun Valley

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$687,000	\$820,000	\$765,000	\$640,000	-6.8%
Average Price per Square Foot	\$484	\$520	\$584	\$525	8.5%
Properties Sold	15	24	11	11	-26.7%
Properties Pending Sale	9	22	14	9	0.0%
Properties For Sale	51	66	57	33	-35.3%
Days on Market (Pending Sale)	33	23	24	39	16.8%
Percent Under Contract	17.6%	33.3%	24.6%	27.3%	54.5%
Average Median Price for Last 12 Months	\$690,048	\$752,500	\$744,167	\$753,904	9.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sun Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$640,000

Median sales price.

\$525

Average price per square foot.

33

Properties for sale.



Sunland/Tujunga

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$731,000	\$820,000	\$855,000	\$980,000	34.1%
Average Price per Square Foot	\$489	\$545	\$553	\$664	35.8%
Properties Sold	34	31	35	15	-55.9%
Properties Pending Sale	30	42	30	27	-10.0%
Properties For Sale	97	129	103	66	-32.0%
Days on Market (Pending Sale)	27	15	27	31	13.4%
Percent Under Contract	30.9%	32.6%	29.1%	40.9%	32.3%
Average Median Price for Last 12 Months	\$729,083	\$871,667	\$913,333	\$835,385	14.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sunland/Tujunga Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$980,000

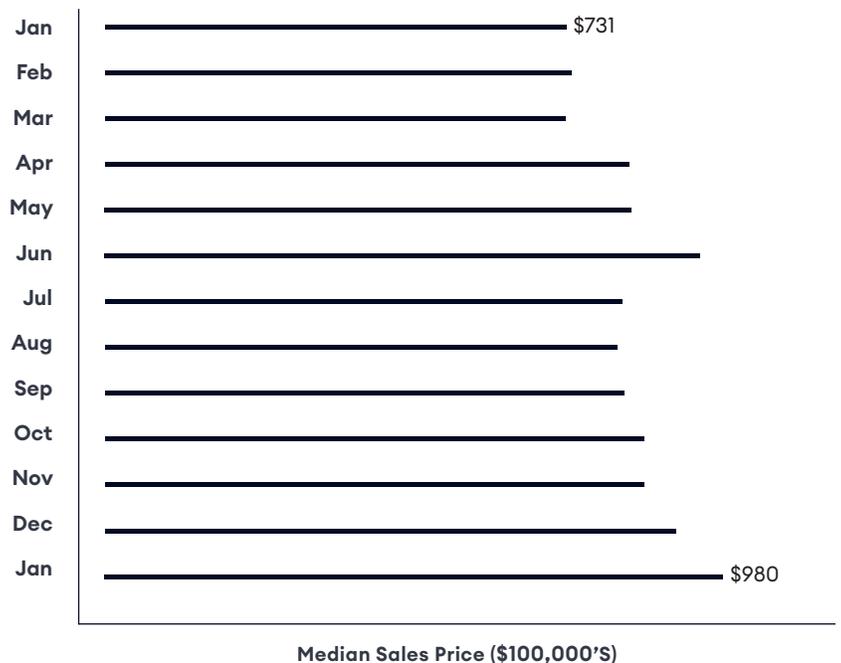
Median sales price.

\$664

Average price per square foot.

66

Properties for sale.



Tarzana

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,400,000	\$1,500,000	\$1,549,500	\$1,975,000	41.1%
Average Price per Square Foot	\$537	\$608	\$557	\$621	15.6%
Properties Sold	15	31	18	13	-13.3%
Properties Pending Sale	27	23	26	18	-33.3%
Properties For Sale	90	102	87	59	-34.4%
Days on Market (Pending Sale)	59	17	26	21	-63.8%
Percent Under Contract	30.0%	22.5%	29.9%	30.5%	1.7%
Average Median Price for Last 12 Months	\$1,243,608	\$1,532,167	\$1,433,333	\$1,527,538	22.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Tarzana Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,975,000

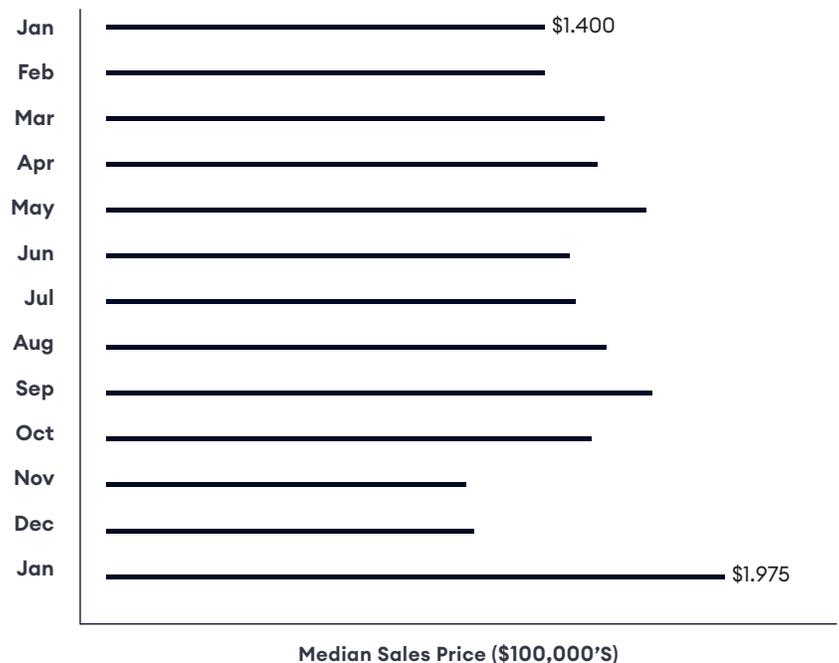
Median sales price.

\$621

Average price per square foot.

59

Properties for sale.



Toluca Lake

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,222,500	\$2,259,000	\$2,325,000	\$1,625,000	32.9%
Average Price per Square Foot	\$778	\$756	\$767	\$765	-1.7%
Properties Sold	4	9	11	7	75.0%
Properties Pending Sale	6	5	8	7	16.7%
Properties For Sale	25	21	20	18	-28.0%
Days on Market (Pending Sale)	41	28	20	23	-43.2%
Percent Under Contract	24.0%	23.8%	40.0%	38.9%	62.0%
Average Median Price for Last 12 Months	\$1,789,471	\$2,246,250	\$2,296,667	\$2,087,712	16.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Toluca Lake Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,625,000

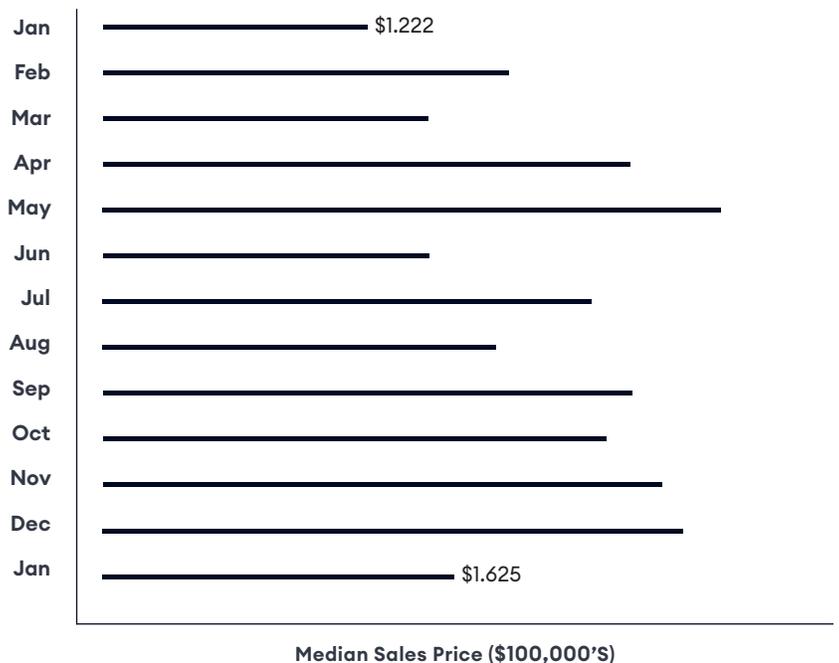
Median sales price.

\$765

Average price per square foot.

18

Properties for sale.



Valley Village

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,363,750	\$1,349,000	\$1,157,350	\$1,462,500	7.2%
Average Price per Square Foot	\$655	\$643	\$673	\$629	-4.0%
Properties Sold	20	31	11	14	-30.0%
Properties Pending Sale	18	25	16	11	-38.9%
Properties For Sale	64	57	50	32	-50.0%
Days on Market (Pending Sale)	44	11	25	13	-70.0%
Percent Under Contract	28.1%	43.9%	32.0%	34.4%	22.2%
Average Median Price for Last 12 Months	\$1,201,796	\$1,324,250	\$1,372,433	\$1,359,962	13.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Valley Village Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,462,500

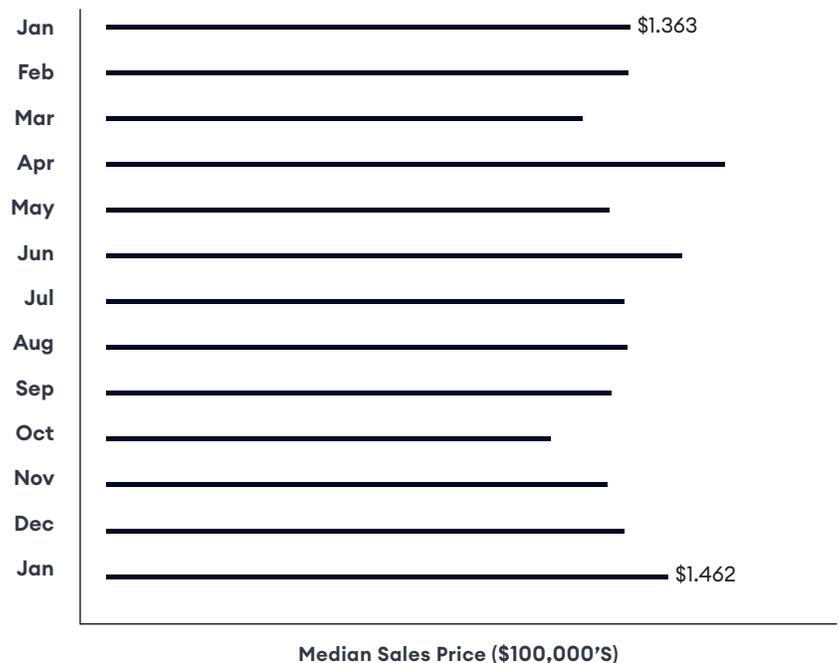
Median sales price.

\$629

Average price per square foot.

32

Properties for sale.



Westlake Village

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,650,000	\$1,815,000	\$1,680,000	\$1,750,000	6.1%
Average Price per Square Foot	\$536	\$600	\$622	\$637	18.8%
Properties Sold	28	31	29	15	-46.4%
Properties Pending Sale	28	31	36	24	-14.3%
Properties For Sale	133	141	124	75	-43.6%
Days on Market (Pending Sale)	64	31	26	28	-56.6%
Percent Under Contract	21.1%	22.0%	29.0%	32.0%	52.0%
Average Median Price for Last 12 Months	\$1,484,339	\$1,674,771	\$1,718,042	\$1,644,221	10.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westlake Village Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,750,000

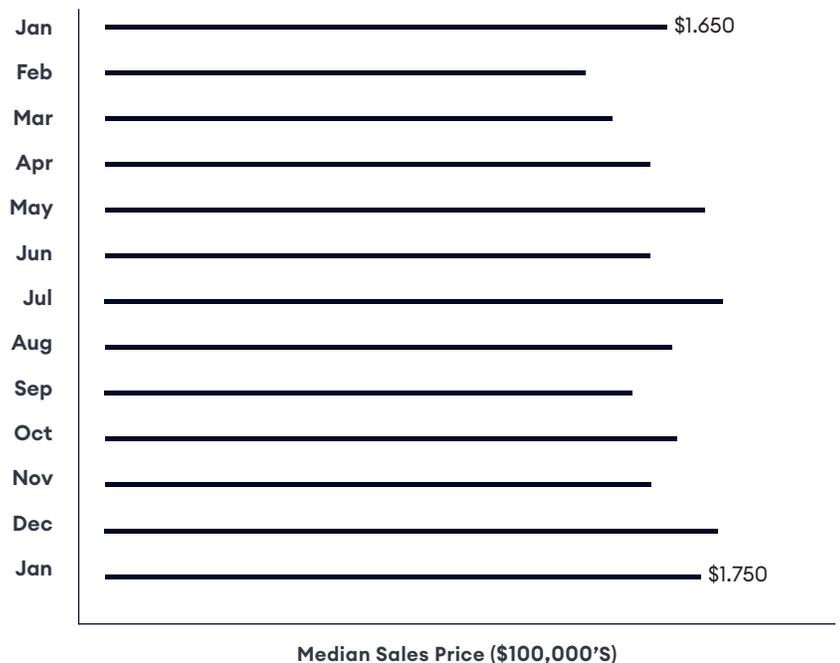
Median sales price.

\$637

Average price per square foot.

75

Properties for sale.



Woodland Hills

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,078,500	\$1,250,000	\$1,280,000	\$1,275,000	18.2%
Average Price per Square Foot	\$470	\$551	\$575	\$592	26.0%
Properties Sold	68	79	77	56	-17.6%
Properties Pending Sale	78	85	84	53	-32.1%
Properties For Sale	219	240	227	123	-43.8%
Days on Market (Pending Sale)	26	21	20	18	-29.1%
Percent Under Contract	35.6%	35.4%	37.0%	43.1%	21.0%
Average Median Price for Last 12 Months	\$979,510	\$1,243,183	\$1,230,833	\$1,198,085	22.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Woodland Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,275,000

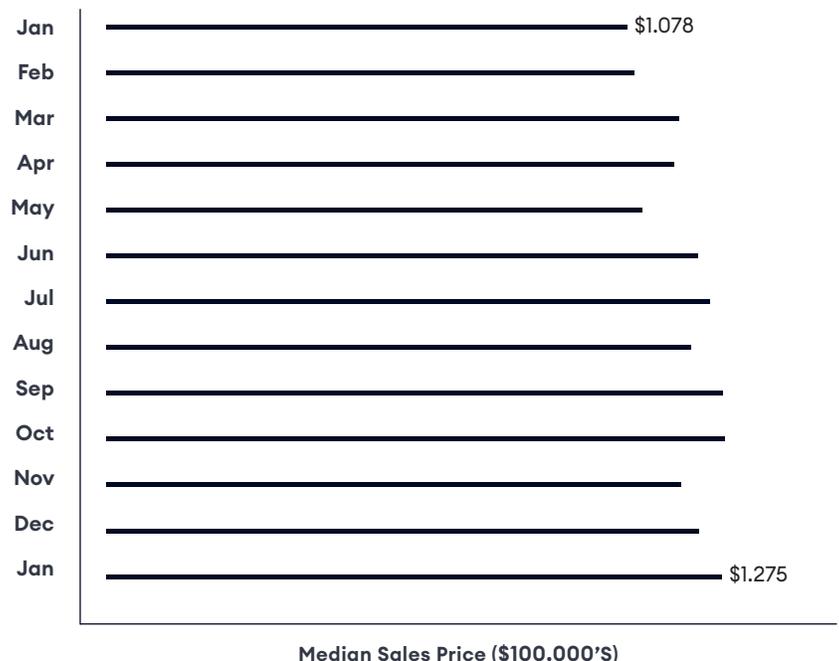
Median sales price.

\$592

Average price per square foot.

123

Properties for sale.



San Gabriel Valley Macro Market

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,096,180	\$1,258,000	\$1,151,000	\$1,300,000	18.6%
Average Price per Square Foot	\$629	\$722	\$698	\$682	8.4%
Properties Sold	204	307	267	184	-9.8%
Properties Pending Sale	209	327	256	210	0.5%
Properties For Sale	1,370	1,162	986	679	-50.4%
Days on Market (Pending Sale)	45	26	27	39	-14.9%
Percent Under Contract	15.3%	28.1%	26.0%	30.9%	102.7%
Average Median Price for Last 12 Months	\$1,003,682	\$1,259,667	\$1,288,000	\$1,216,783	21.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Gabriel Valley Macro Market Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,300,000

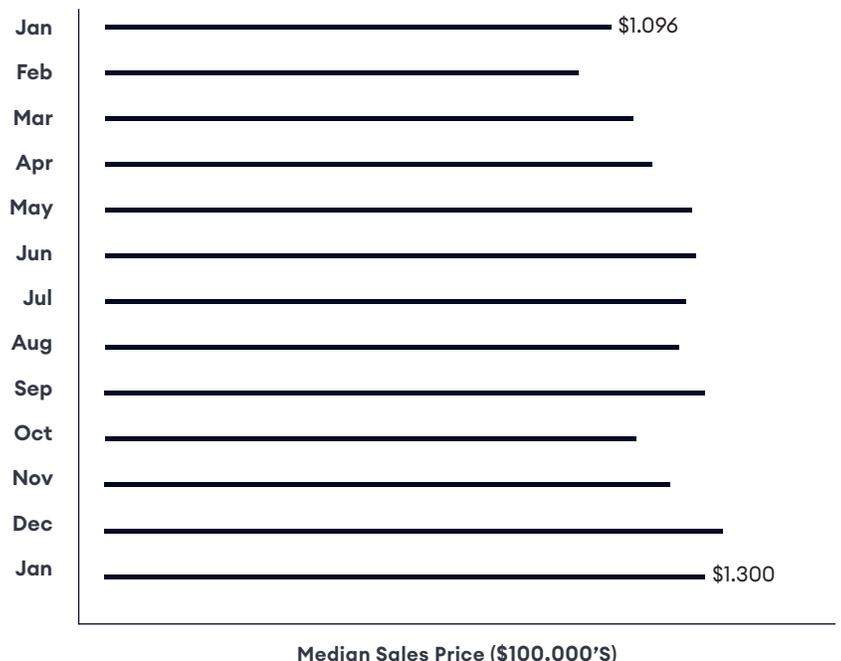
Median sales price.

\$682

Average price per square foot.

679

Properties for sale.



Alhambra

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$844,000	\$918,944	\$858,500	\$990,000	17.3%
Average Price per Square Foot	\$554	\$614	\$663	\$574	3.6%
Properties Sold	14	20	18	11	-21.4%
Properties Pending Sale	18	21	14	19	5.6%
Properties For Sale	54	67	60	47	-13.0%
Days on Market (Pending Sale)	26	15	14	30	16.0%
Percent Under Contract	33.3%	31.3%	23.3%	40.4%	21.3%
Average Median Price for Last 12 Months	\$765,750	\$912,250	\$948,667	\$884,315	15.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Alhambra Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$990,000

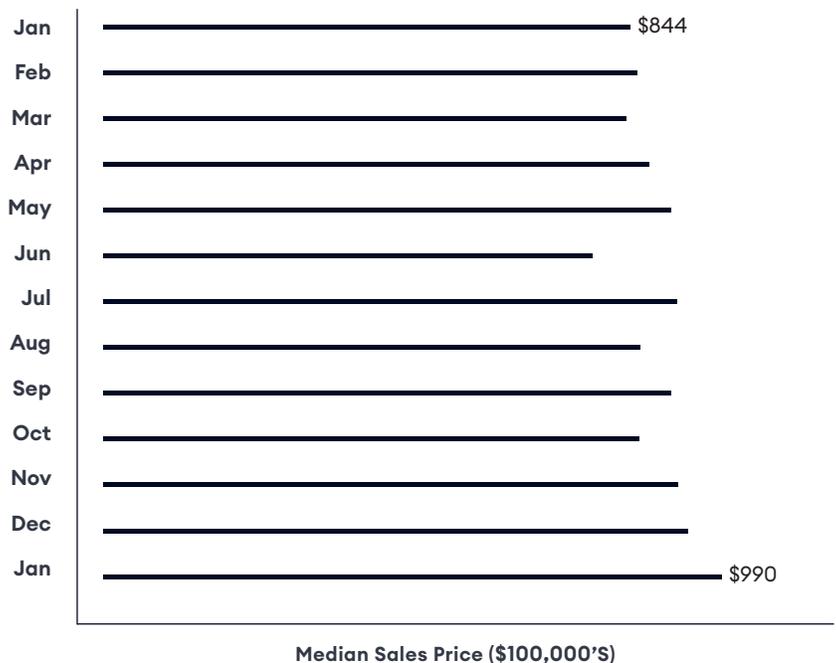
Median sales price.

\$574

Average price per square foot.

47

Properties for sale.



Altadena

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,142,500	\$1,221,500	\$1,141,000	\$1,250,000	9.4%
Average Price per Square Foot	\$625	\$721	\$664	\$713	14.1%
Properties Sold	26	36	34	21	-19.2%
Properties Pending Sale	19	33	29	28	47.4%
Properties For Sale	164	99	89	69	-57.9%
Days on Market (Pending Sale)	35	23	18	24	-31.9%
Percent Under Contract	11.6%	33.3%	32.6%	40.6%	250.3%
Average Median Price for Last 12 Months	\$1,000,771	\$1,196,448	\$1,205,896	\$1,179,014	17.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Altadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,250,000

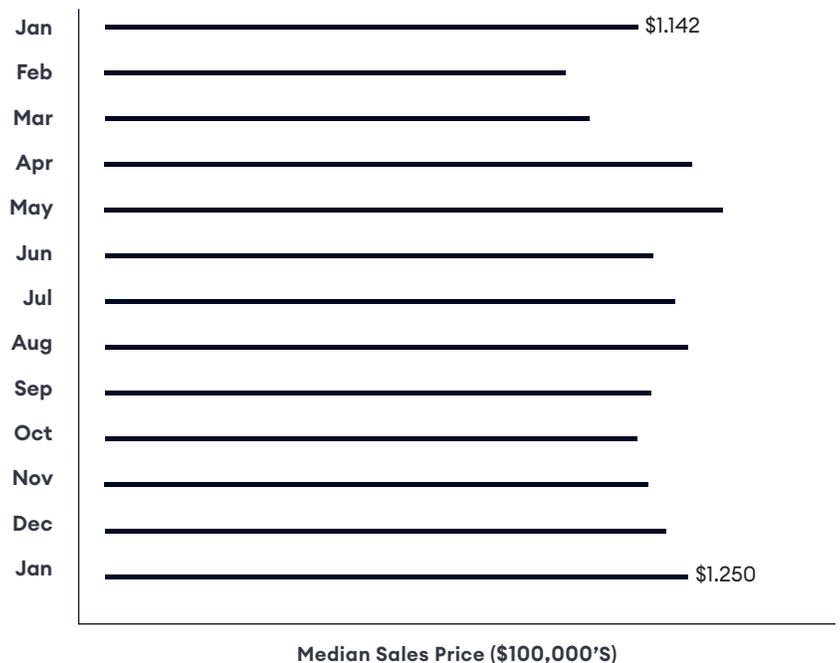
Median sales price.

\$713

Average price per square foot.

69

Properties for sale.



Arcadia

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,511,700	\$1,678,000	\$1,398,000	\$1,740,000	15.1%
Average Price per Square Foot	\$560	\$599	\$630	\$596	6.4%
Properties Sold	27	67	29	31	14.8%
Properties Pending Sale	41	58	45	31	-24.4%
Properties For Sale	268	242	203	130	-51.5%
Days on Market (Pending Sale)	49	27	36	62	24.4%
Percent Under Contract	15.3%	24.0%	22.2%	23.8%	55.9%
Average Median Price for Last 12 Months	\$1,296,137	\$1,608,575	\$1,666,333	\$1,570,742	21.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Arcadia Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,740,000

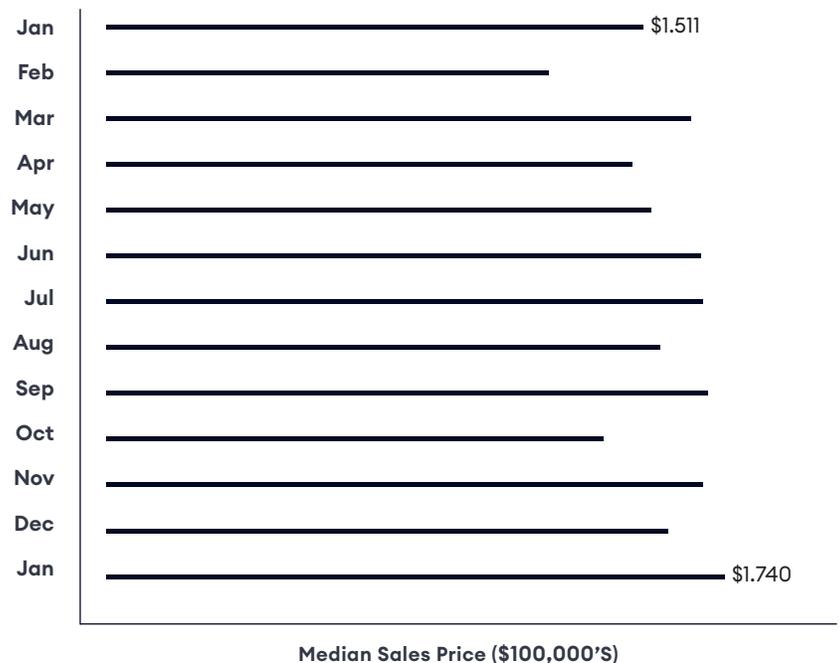
Median sales price.

\$596

Average price per square foot.

130

Properties for sale.



Duarte

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$682,000	\$737,300	\$644,000	\$696,500	2.1%
Average Price per Square Foot	\$490	\$527	\$520	\$567	15.7%
Properties Sold	7	17	17	12	71.4%
Properties Pending Sale	13	17	14	11	-15.4%
Properties For Sale	32	44	35	25	-21.9%
Days on Market (Pending Sale)	33	19	13	20	-39.9%
Percent Under Contract	40.6%	38.6%	40.0%	44.0%	8.3%
Average Median Price for Last 12 Months	\$631,333	\$697,815	\$686,333	\$699,707	10.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Duarte Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$696,500

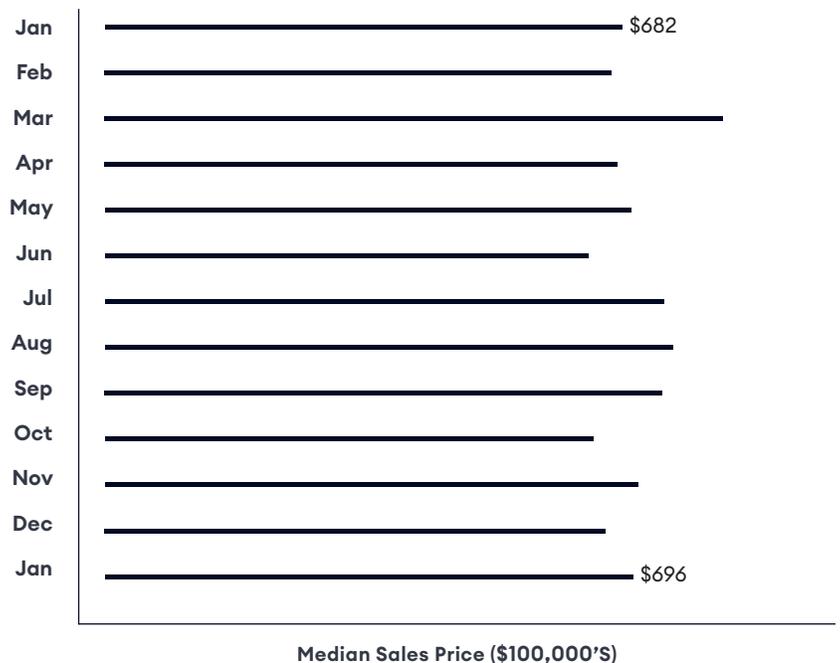
Median sales price.

\$567

Average price per square foot.

25

Properties for sale.



Eagle Rock

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,305,000	\$1,170,000	\$1,200,000	\$1,252,500	-4.0%
Average Price per Square Foot	\$685	\$783	\$763	\$813	18.7%
Properties Sold	6	13	15	8	33.3%
Properties Pending Sale	16	23	21	14	-12.5%
Properties For Sale	46	60	71	32	-30.4%
Days on Market (Pending Sale)	37	20	21	33	-12.0%
Percent Under Contract	34.8%	38.3%	29.6%	43.8%	25.8%
Average Median Price for Last 12 Months	\$989,333	\$1,280,420	\$1,302,500	\$1,225,835	23.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Eagle Rock Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,252,500

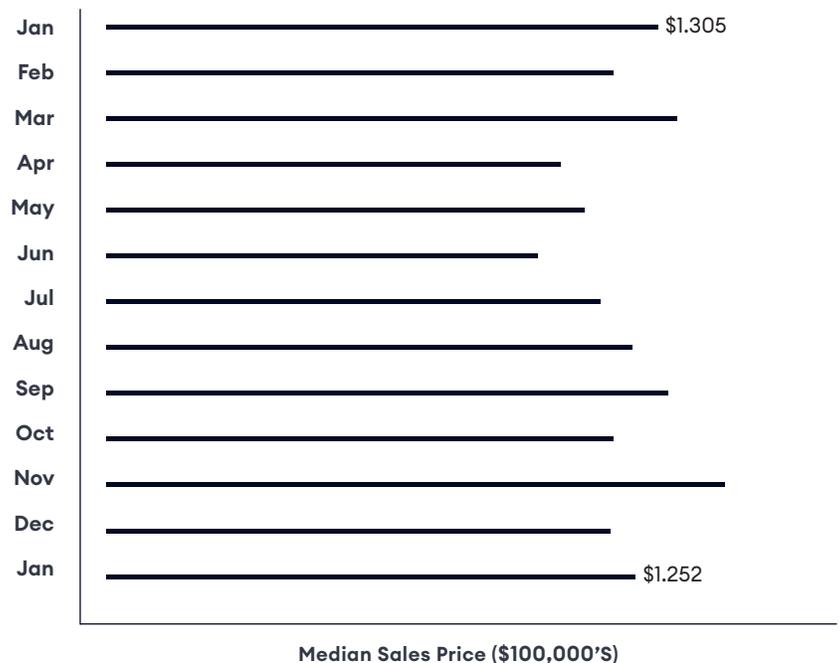
Median sales price.

\$813

Average price per square foot.

32

Properties for sale.



La Canada Flintridge

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,875,000	\$2,040,000	\$2,260,000	\$2,875,000	53.3%
Average Price per Square Foot	\$700	\$808	\$857	\$852	21.7%
Properties Sold	18	27	30	13	-27.8%
Properties Pending Sale	11	30	27	10	-9.1%
Properties For Sale	151	125	102	67	-55.6%
Days on Market (Pending Sale)	52	26	55	47	-8.9%
Percent Under Contract	7.3%	24.0%	26.5%	14.9%	104.9%
Average Median Price for Last 12 Months	\$1,791,281	\$2,273,834	\$2,475,833	\$2,183,116	21.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Canada Flintridge Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,875,000

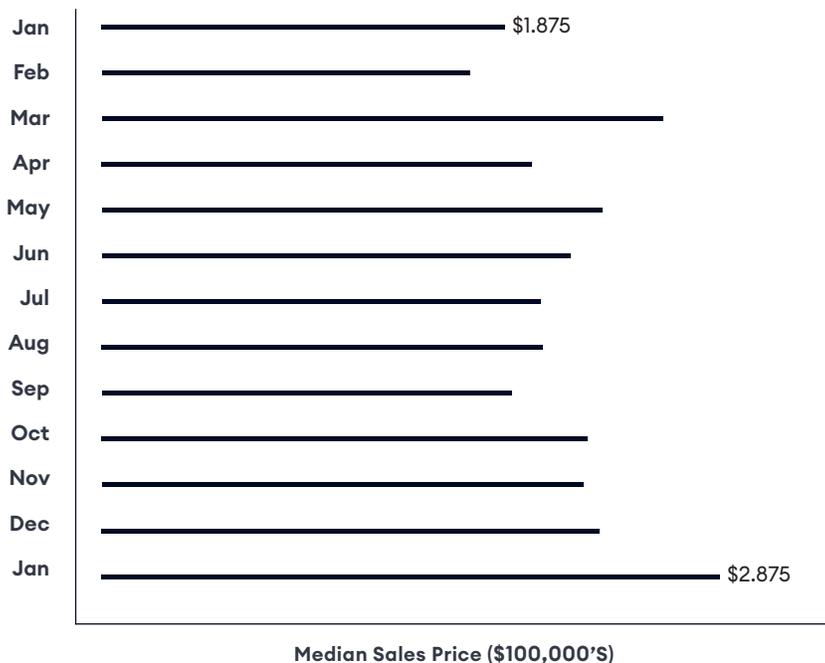
Median sales price.

\$852

Average price per square foot.

67

Properties for sale.



Monrovia

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$900,000	\$893,750	\$907,500	\$1,082,000	20.2%
Average Price per Square Foot	\$545	\$619	\$591	\$641	17.6%
Properties Sold	15	20	28	10	-33.3%
Properties Pending Sale	14	34	20	18	28.6%
Properties For Sale	57	85	65	41	-28.1%
Days on Market (Pending Sale)	31	22	28	17	-46.4%
Percent Under Contract	24.6%	40.0%	30.8%	43.9%	78.7%
Average Median Price for Last 12 Months	\$826,268	\$971,644	\$1,014,317	\$929,432	12.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monrovia Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,082,000

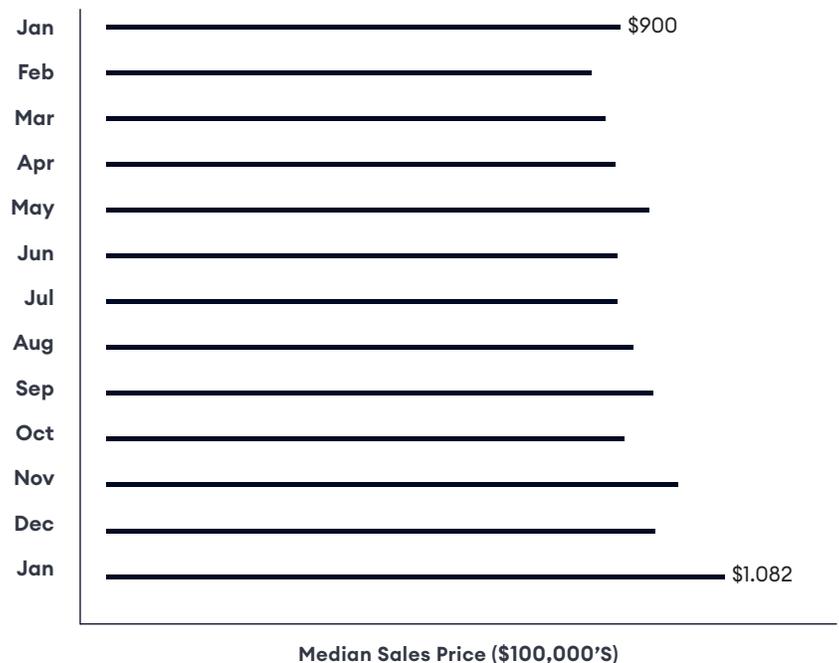
Median sales price.

\$641

Average price per square foot.

41

Properties for sale.



Pasadena

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,101,180	\$1,400,000	\$1,300,000	\$1,347,500	22.4%
Average Price per Square Foot	\$674	\$786	\$779	\$703	4.3%
Properties Sold	60	86	73	60	0.0%
Properties Pending Sale	64	96	75	66	3.1%
Properties For Sale	458	350	303	208	-54.6%
Days on Market (Pending Sale)	35	29	26	48	39.4%
Percent Under Contract	14.0%	27.4%	24.8%	31.7%	127.1%
Average Median Price for Last 12 Months	\$1,154,473	\$1,367,642	\$1,416,700	\$1,312,118	13.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pasadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,347,500

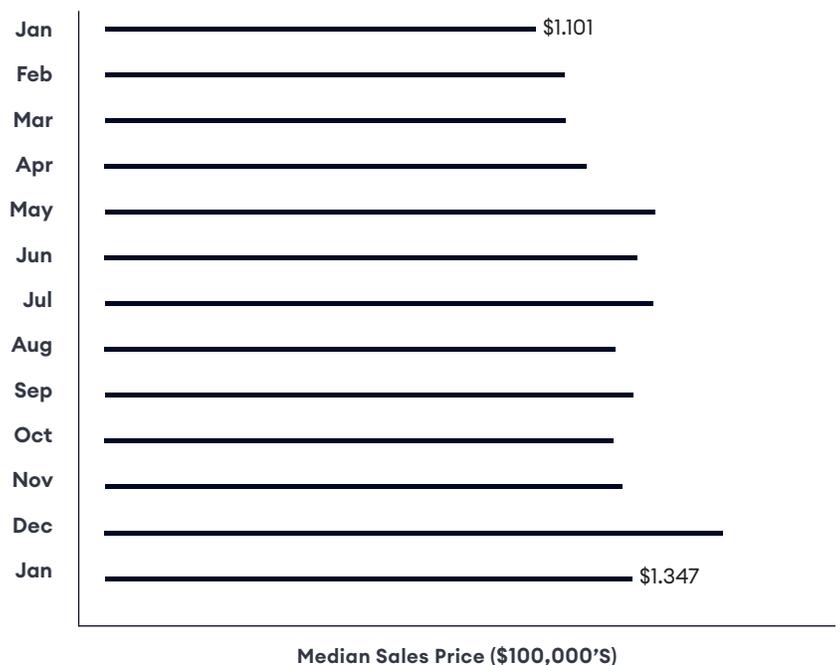
Median sales price.

\$703

Average price per square foot.

208

Properties for sale.



San Gabriel

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$940,000	\$963,000	\$1,105,000	\$1,080,000	14.9%
Average Price per Square Foot	\$595	\$566	\$595	\$608	2.2%
Properties Sold	21	23	26	14	-33.3%
Properties Pending Sale	18	29	21	12	-33.3%
Properties For Sale	54	76	60	39	-27.8%
Days on Market (Pending Sale)	40	33	24	18	-55.3%
Percent Under Contract	33.3%	38.2%	35.0%	30.8%	-7.7%
Average Median Price for Last 12 Months	\$889,850	\$1,100,917	\$1,026,833	\$1,025,808	15.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Gabriel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,080,000

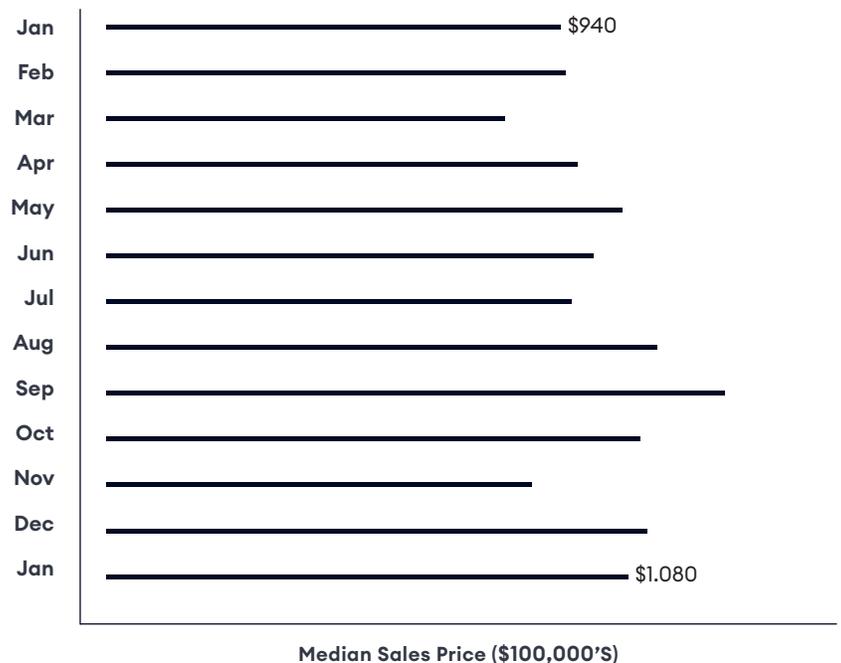
Median sales price.

\$608

Average price per square foot.

39

Properties for sale.



San Marino

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,740,000	\$3,001,500	\$2,480,000	\$2,508,344	44.2%
Average Price per Square Foot	\$828	\$1,061	\$849	\$907	9.5%
Properties Sold	7	16	15	10	42.9%
Properties Pending Sale	6	11	15	5	-16.7%
Properties For Sale	144	84	80	55	-61.8%
Days on Market (Pending Sale)	80	15	51	76	-5.4%
Percent Under Contract	4.2%	13.1%	18.8%	9.1%	118.2%
Average Median Price for Last 12 Months	\$2,248,958	\$2,553,891	\$2,607,781	\$2,481,642	10.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Marino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,508,344

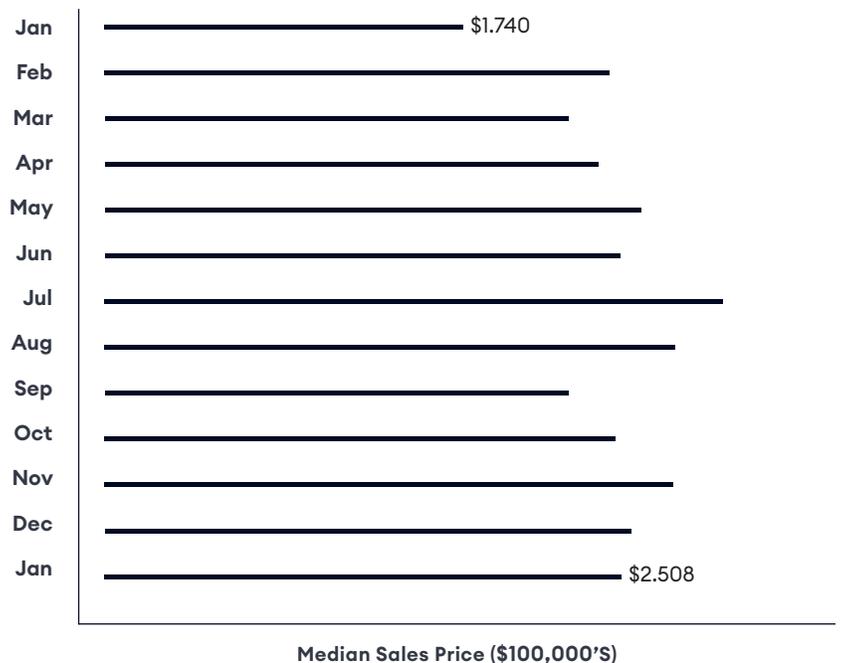
Median sales price.

\$907

Average price per square foot.

55

Properties for sale.



Sierra Madre

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,280,000	\$1,465,000	\$1,699,000	\$1,310,000	2.3%
Average Price per Square Foot	\$619	\$732	\$690	\$766	23.7%
Properties Sold	10	11	13	7	-30.0%
Properties Pending Sale	7	12	11	2	-71.4%
Properties For Sale	71	39	28	19	-73.2%
Days on Market (Pending Sale)	199	31	15	27	-86.7%
Percent Under Contract	9.9%	30.8%	39.3%	10.5%	6.8%
Average Median Price for Last 12 Months	\$1,115,221	\$1,400,750	\$1,315,000	\$1,304,192	16.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sierra Madre Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,310,000

Median sales price.

\$766

Average price per square foot.

19

Properties for sale.



South Pasadena

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,285,000	\$1,785,000	\$1,750,000	\$2,500,000	94.6%
Average Price per Square Foot	\$742	\$904	\$897	\$946	27.5%
Properties Sold	13	8	9	7	-46.2%
Properties Pending Sale	5	10	10	13	160.0%
Properties For Sale	51	51	46	31	-39.2%
Days on Market (Pending Sale)	56	14	39	30	-46.5%
Percent Under Contract	9.8%	19.6%	21.7%	41.9%	327.7%
Average Median Price for Last 12 Months	\$1,502,120	\$1,824,885	\$1,908,104	\$1,774,111	18.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in South Pasadena Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,500,000

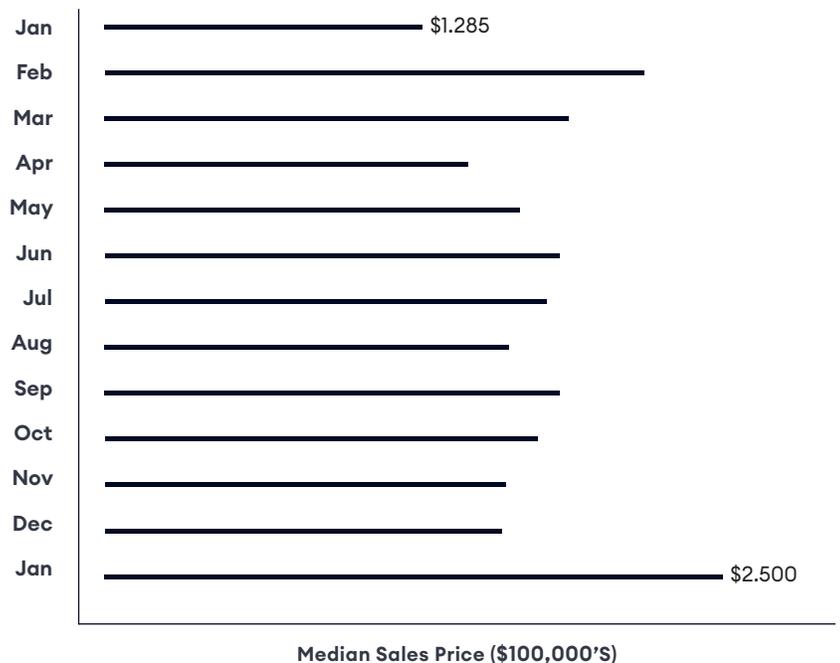
Median sales price.

\$946

Average price per square foot.

31

Properties for sale.



Orange County

Orange County Macro

Aliso Viejo

Balboa Peninsula

Capistrano Beach

Corona Del Mar - Spyglass

Costa Mesa

Coto De Caza

Crystal Cove

Dana Point

East Bluff - Harbor View

East Costa Mesa

Costa Mesa

Fountain Valley

Huntington Beach

Irvine

Ladera Ranch

Laguna Beach

Laguna Hills

Laguna Niguel

Laguna Woods

Lake Forest

Lantern Village In Dana Point

Lower Newport Bay - Balboa Island

Mission Viejo

Menifee

Monarch Beach

Murrieta

Nelle Gail

Newport Beach

Newport Coast

Newport Heights

North Tustin

Orange

Rancho Santa Margarita

San Clemente

San Juan Capistrano

Seal Beach

Shady Canyon

Temecula

Turtle Ridge

Turtle Rock

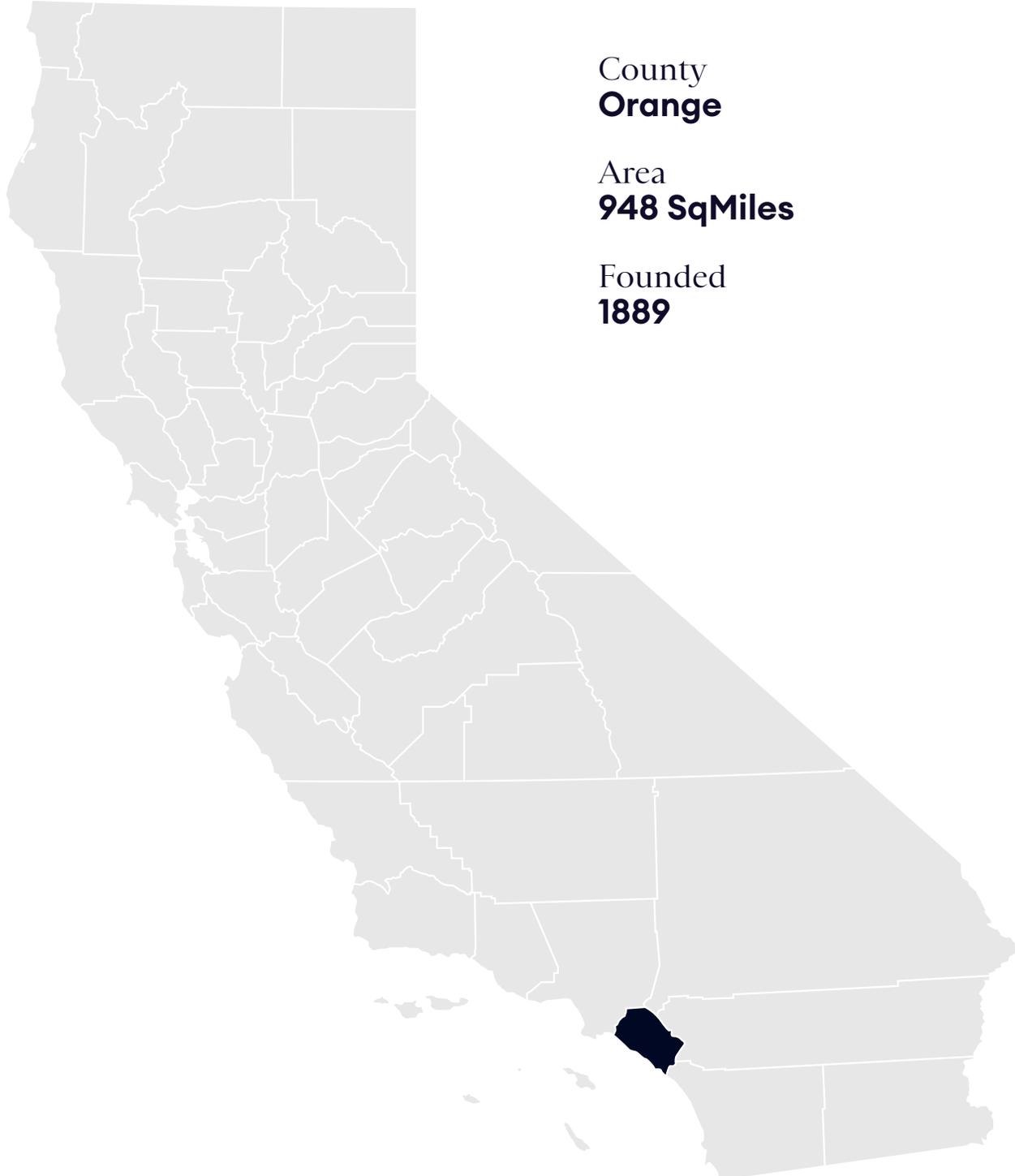
Tustin

Westminster

West Bay - Santa Ana Heights

West Newport - Lido

Yorba Linda



County
Orange

Area
948 SqMiles

Founded
1889

Orange County

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$950,000	\$1,075,000	\$1,104,000	\$1,180,000	24.2%
Average Price per Square Foot	\$543	\$615	\$646	\$691	27.3%
Properties Sold	1322	2000	1699	1051	-20.5%
Properties Pending Sale	1512	1943	1606	1062	-29.8%
Properties For Sale	3,950	4,571	3,578	2,069	-47.6%
Days on Market (Pending Sale)	32	17	19	21	-34.7%
Percent Under Contract	38.3%	42.5%	44.9%	51.3%	34.1%
Average Median Price for Last 12 Months	\$893,917	\$1,126,917	\$1,159,167	\$1,080,308	20.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Orange County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,180,000

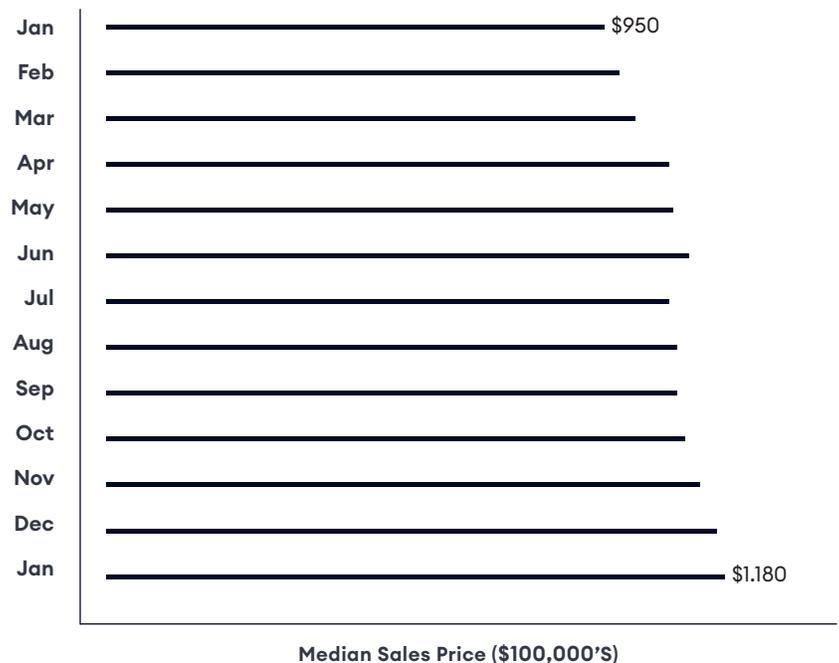
Median sales price.

\$691

Average price per square foot.

2,069

Properties for sale.



Aliso Viejo

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$939,000	\$1,208,167	\$1,410,000	\$1,141,250	21.5%
Average Price per Square Foot	\$448	\$512	\$523	\$588	31.2%
Properties Sold	13	24	11	12	-7.7%
Properties Pending Sale	14	21	9	13	-7.1%
Properties For Sale	28	42	23	23	-17.9%
Days on Market (Pending Sale)	33	8	14	11	-65.9%
Percent Under Contract	50.0%	50.0%	39.1%	56.5%	13.0%
Average Median Price for Last 12 Months	\$883,854	\$1,111,875	\$1,072,917	\$1,070,451	21.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Aliso Viejo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,141,250

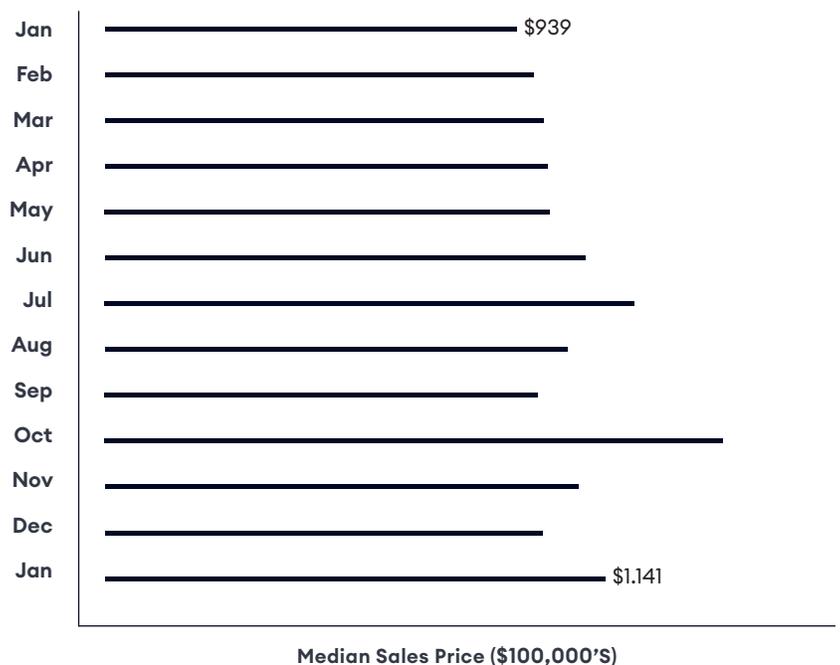
Median sales price.

\$588

Average price per square foot.

23

Properties for sale.



Balboa Peninsula

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,725,000	\$3,850,000	\$3,715,000	\$3,300,000	-11.4%
Average Price per Square Foot	\$1,300	\$1,493	\$1,574	\$2,272	74.8%
Properties Sold	8	4	5	6	-25.0%
Properties Pending Sale	12	8	5	10	-16.7%
Properties For Sale	36	22	23	18	-50.0%
Days on Market (Pending Sale)	78	34	13	42	-46.4%
Percent Under Contract	33.3%	36.4%	21.7%	55.6%	66.7%
Average Median Price for Last 12 Months	\$3,180,583	\$3,810,833	\$3,416,667	\$3,756,423	18.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Balboa Peninsula Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,300,000

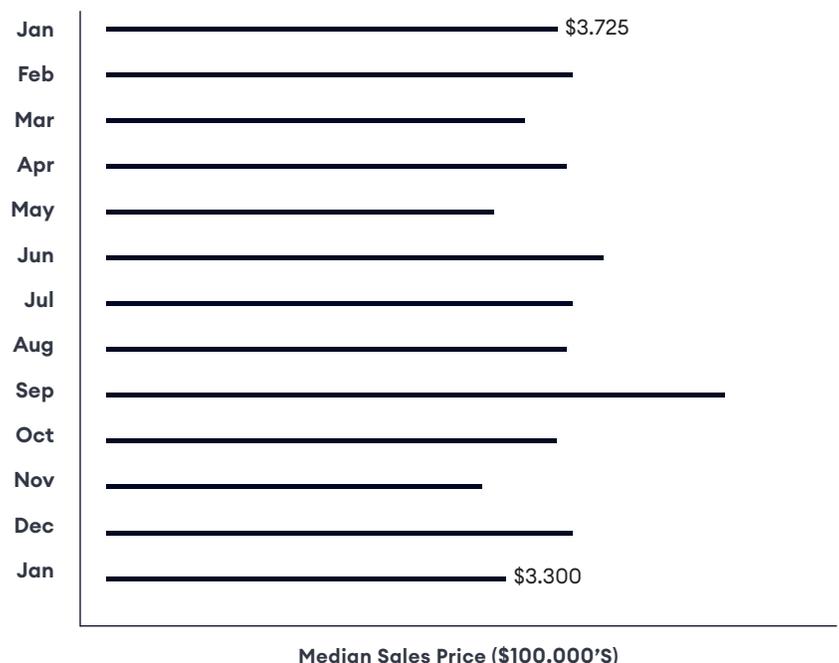
Median sales price.

\$2,272

Average price per square foot.

18

Properties for sale.



Capistrano Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,675,000	\$1,735,000	\$2,100,000	\$1,900,000	13.4%
Average Price per Square Foot	\$638	\$923	\$800	\$955	49.7%
Properties Sold	7	6	5	5	-28.6%
Properties Pending Sale	6	8	18	6	0.0%
Properties For Sale	23	27	37	16	-30.4%
Days on Market (Pending Sale)	81	17	38	70	-14.3%
Percent Under Contract	26.1%	29.6%	48.6%	37.5%	43.8%
Average Median Price for Last 12 Months	\$1,437,990	\$1,880,833	\$1,866,667	\$1,837,885	27.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Capistrano Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,900,000

Median sales price.

\$955

Average price per square foot.

16

Properties for sale.



Corona del Mar - Spyglass

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$4,043,000	\$4,200,000	\$4,500,000	\$4,637,500	14.7%
Average Price per Square Foot	\$1,433	\$1,556	\$1,521	\$1,449	1.1%
Properties Sold	12	21	15	14	16.7%
Properties Pending Sale	16	15	15	22	37.5%
Properties For Sale	86	73	71	64	-25.6%
Days on Market (Pending Sale)	117	61	49	64	-45.8%
Percent Under Contract	18.6%	20.5%	21.1%	34.4%	84.8%
Average Median Price for Last 12 Months	\$3,689,019	\$4,773,315	\$4,738,296	\$4,477,609	21.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Corona del Mar - Spyglass Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,637,500

Median sales price.

\$1,449

Average price per square foot.

64

Properties for sale.



Costa Mesa

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,092,500	\$1,167,500	\$1,171,815	\$1,409,500	29.0%
Average Price per Square Foot	\$612	\$671	\$685	\$687	12.3%
Properties Sold	44	56	60	32	-27.3%
Properties Pending Sale	60	59	57	31	-48.3%
Properties For Sale	140	134	108	55	-60.7%
Days on Market (Pending Sale)	29	16	20	14	-53.4%
Percent Under Contract	42.9%	44.0%	52.8%	56.4%	31.5%
Average Median Price for Last 12 Months	\$970,625	\$1,242,636	\$1,301,333	\$1,168,717	20.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Costa Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,409,500

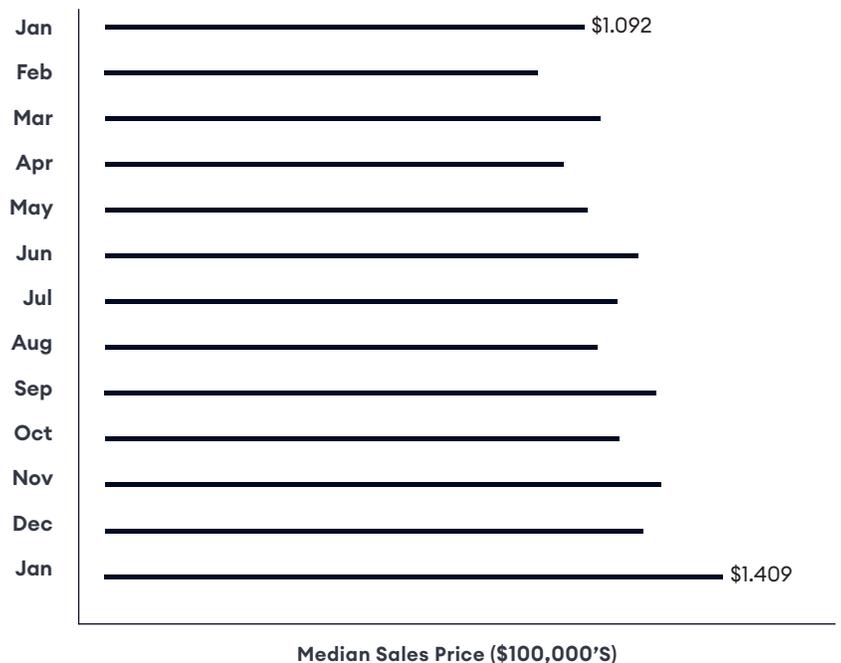
Median sales price.

\$687

Average price per square foot.

55

Properties for sale.



Coto de Caza

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,450,000	\$1,655,500	\$1,625,000	\$1,655,000	14.1%
Average Price per Square Foot	\$459	\$470	\$481	\$556	21.1%
Properties Sold	25	30	26	12	-52.0%
Properties Pending Sale	25	24	24	18	-28.0%
Properties For Sale	67	63	54	34	-49.3%
Days on Market (Pending Sale)	20	20	34	39	94.4%
Percent Under Contract	37.3%	38.1%	44.4%	52.9%	41.9%
Average Median Price for Last 12 Months	\$1,379,502	\$1,753,333	\$1,693,333	\$1,631,519	18.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coto de Caza Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,655,000

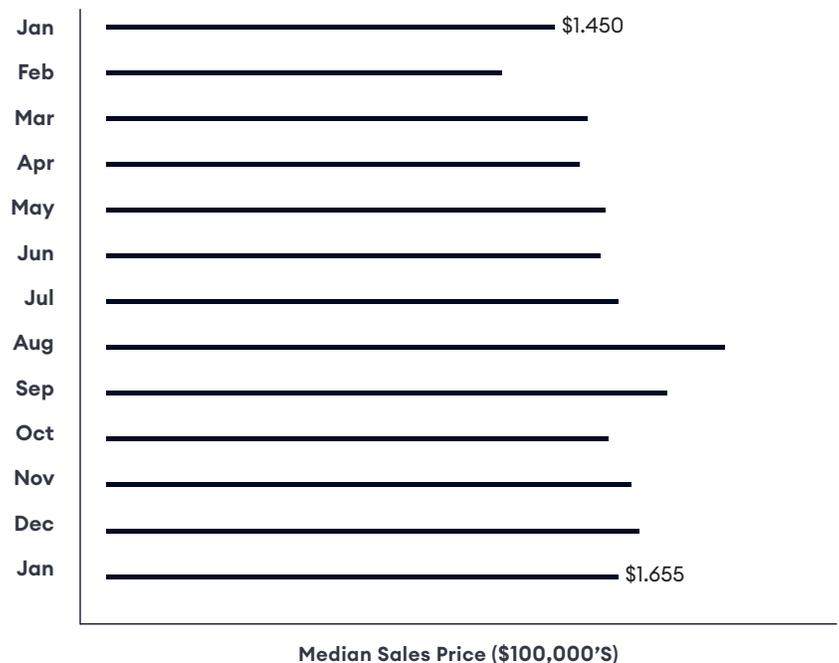
Median sales price.

\$556

Average price per square foot.

34

Properties for sale.



Crystal Cove

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$9,025,000	\$6,000,000	\$9,843,638	\$9,500,000	5.3%
Average Price per Square Foot	\$1,589	\$1,492	\$1,713	\$1,900	19.6%
Properties Sold	44	56	60	32	-27.3%
Properties Pending Sale	60	59	57	31	-48.3%
Properties For Sale	140	134	108	55	-60.7%
Days on Market (Pending Sale)	29	16	20	14	-53.4%
Percent Under Contract	42.9%	44.0%	52.8%	56.4%	31.5%
Average Median Price for Last 12 Months	\$7,968,412	\$7,508,106	\$4,981,667	\$7,796,434	-2.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Crystal Cove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$9,500,000

Median sales price.

\$1,900

Average price per square foot.

55

Properties for sale.



Dana Point

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,398,750	\$1,755,000	\$2,100,000	\$1,900,000	35.8%
Average Price per Square Foot	\$841	\$950	\$1,207	\$968	15.1%
Properties Sold	32	33	21	15	-53.1%
Properties Pending Sale	32	38	32	14	-56.2%
Properties For Sale	123	91	91	51	-58.5%
Days on Market (Pending Sale)	70	20	28	55	-20.9%
Percent Under Contract	26.0%	41.8%	35.2%	27.5%	5.5%
Average Median Price for Last 12 Months	\$1,338,856	\$1,837,917	\$1,780,000	\$1,770,404	32.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Dana Point Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,900,000

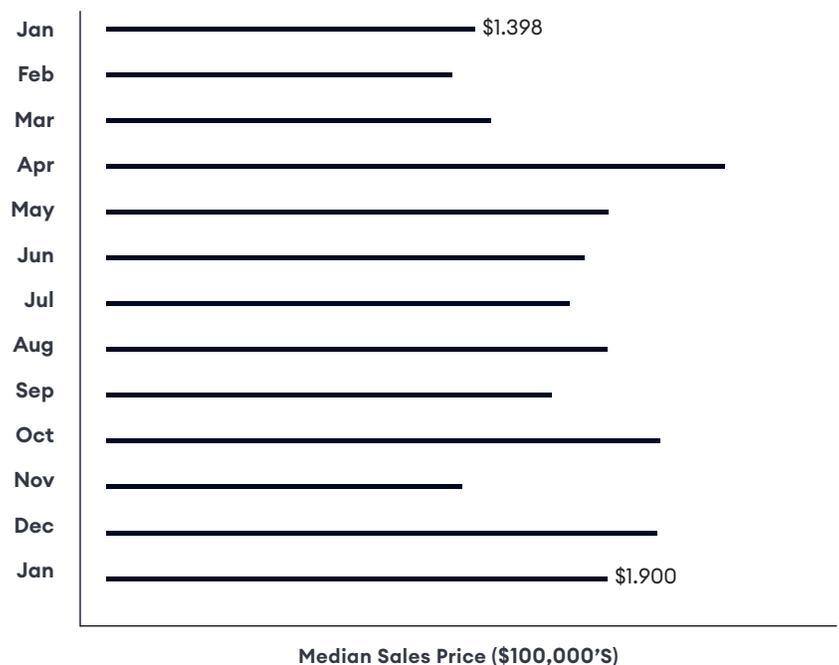
Median sales price.

\$968

Average price per square foot.

51

Properties for sale.



East Bluff - Harbor View

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,287,500	\$2,537,500	\$2,575,000	\$2,990,000	30.7%
Average Price per Square Foot	\$743	\$985	\$949	\$964	29.7%
Properties Sold	14	18	31	13	-7.1%
Properties Pending Sale	24	15	18	11	-54.2%
Properties For Sale	73	58	39	33	-54.8%
Days on Market (Pending Sale)	37	25	25	9	-75.5%
Percent Under Contract	32.9%	25.9%	46.2%	33.3%	1.4%
Average Median Price for Last 12 Months	\$2,195,833	\$2,672,083	\$2,734,333	\$2,630,115	19.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in East Bluff - Harbor View Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,990,000

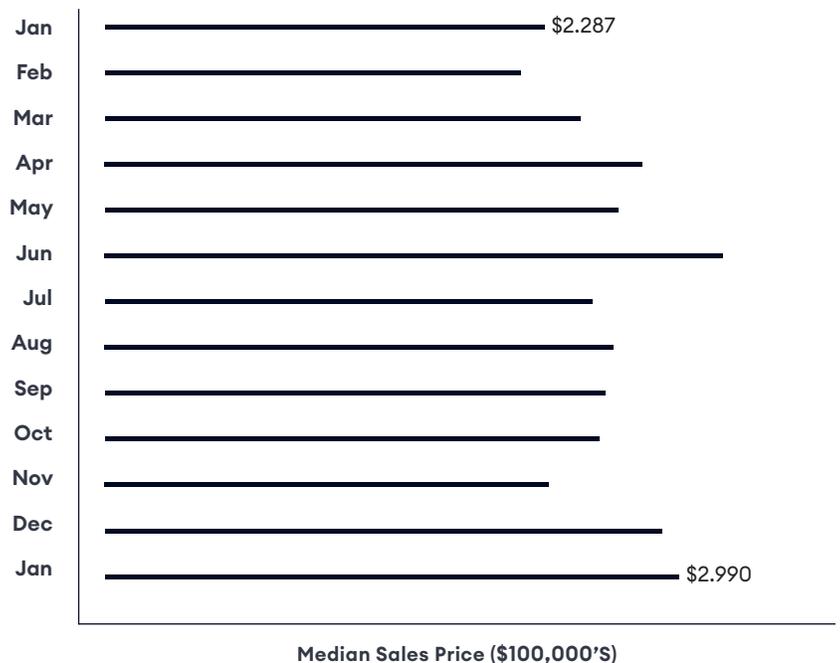
Median sales price.

\$964

Average price per square foot.

33

Properties for sale.



East Costa Mesa

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,386,000	\$1,601,250	\$1,490,000	\$1,825,000	31.7%
Average Price per Square Foot	\$730	\$805	\$786	\$761	4.2%
Properties Sold	21	14	16	8	-61.9%
Properties Pending Sale	22	15	20	7	-68.2%
Properties For Sale	62	48	37	15	-75.8%
Days on Market (Pending Sale)	41	17	21	14	-65.5%
Percent Under Contract	35.5%	31.2%	54.1%	46.7%	31.5%
Average Median Price for Last 12 Months	\$1,279,938	\$1,561,969	\$1,727,271	\$1,489,120	16.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in East Costa Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,825,000

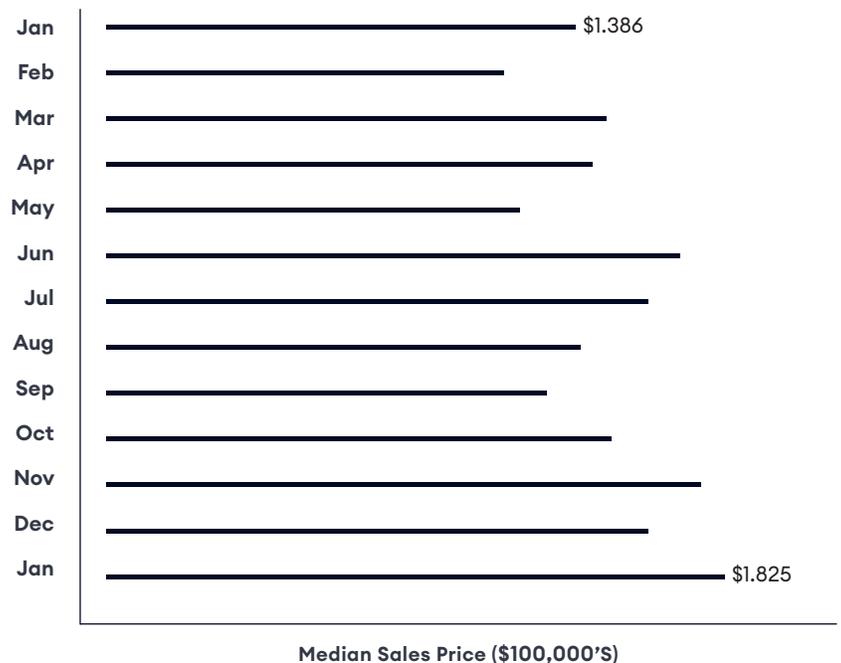
Median sales price.

\$761

Average price per square foot.

15

Properties for sale.



Fountain Valley

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$913,194	\$1,005,006	\$1,199,500	\$1,167,500	27.8%
Average Price per Square Foot	\$479	\$541	\$533	\$585	22.1%
Properties Sold	18	30	24	30	66.7%
Properties Pending Sale	24	35	33	19	-20.8%
Properties For Sale	41	85	63	32	-22.0%
Days on Market (Pending Sale)	16	13	14	10	-37.8%
Percent Under Contract	58.5%	41.2%	52.4%	59.4%	1.4%
Average Median Price for Last 12 Months	\$907,308	\$1,127,333	\$1,144,167	\$1,066,208	17.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Fountain Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,167,500

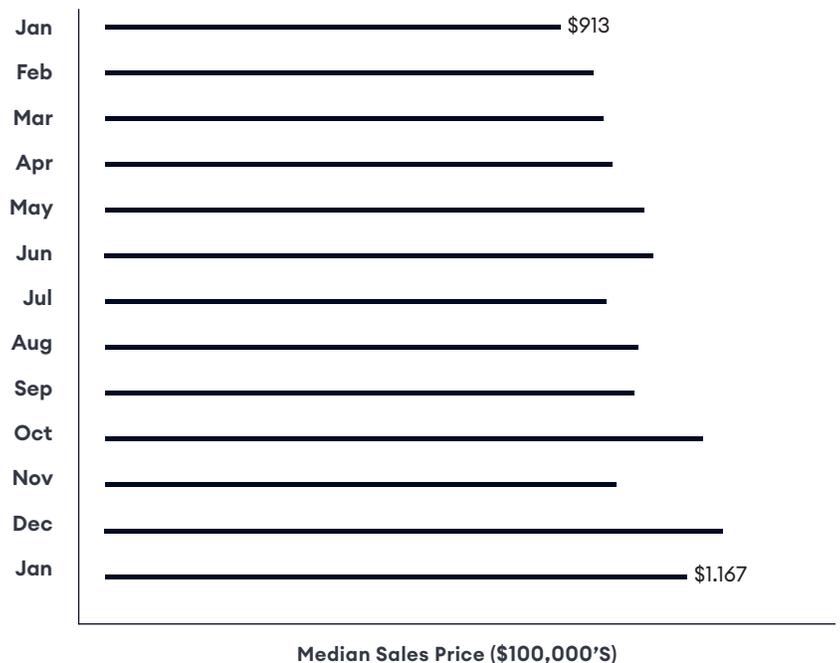
Median sales price.

\$585

Average price per square foot.

32

Properties for sale.



Huntington Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,100,000	\$1,250,000	\$1,186,000	\$1,255,000	14.1%
Average Price per Square Foot	\$595	\$663	\$686	\$765	28.6%
Properties Sold	101	144	111	78	-22.8%
Properties Pending Sale	108	129	117	71	-34.3%
Properties For Sale	256	302	236	137	-46.5%
Days on Market (Pending Sale)	31	14	18	21	-31.3%
Percent Under Contract	42.2%	42.7%	49.6%	51.8%	22.8%
Average Median Price for Last 12 Months	\$1,001,792	\$1,211,000	\$1,243,333	\$1,181,346	17.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Huntington Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,255,000

Median sales price.

\$765

Average price per square foot.

137

Properties for sale.



Irvine

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,312,500	\$1,500,000	\$1,488,000	\$1,805,000	37.5%
Average Price per Square Foot	\$518	\$613	\$671	\$715	38.0%
Properties Sold	88	139	117	70	-20.5%
Properties Pending Sale	115	155	97	72	-37.4%
Properties For Sale	339	369	224	150	-55.8%
Days on Market (Pending Sale)	41	25	18	14	-66.3%
Percent Under Contract	33.9%	42.0%	43.3%	48.0%	41.5%
Average Median Price for Last 12 Months	\$1,231,865	\$1,576,583	\$1,679,333	\$1,492,038	21.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Irvine Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,805,000

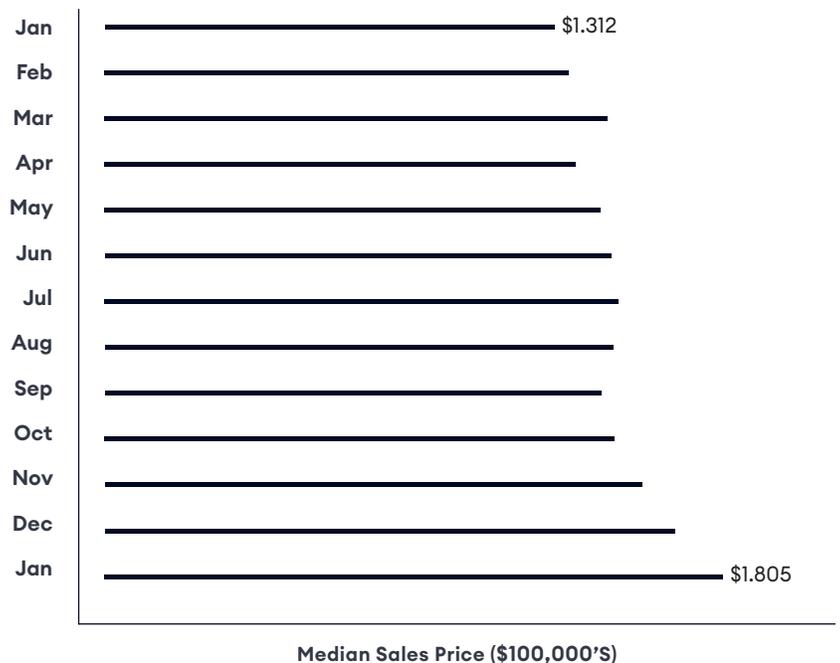
Median sales price.

\$715

Average price per square foot.

150

Properties for sale.



Ladera Ranch

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,125,000	\$1,596,225	\$1,250,000	\$1,775,000	57.8%
Average Price per Square Foot	\$432	\$524	\$494	\$582	34.7%
Properties Sold	17	21	19	8	-52.9%
Properties Pending Sale	33	19	17	9	-72.7%
Properties For Sale	66	51	34	18	-72.7%
Days on Market (Pending Sale)	33	11	15	8	-75.6%
Percent Under Contract	50.0%	37.3%	50.0%	50.0%	0.0%
Average Median Price for Last 12 Months	\$1,073,188	\$1,496,667	\$1,725,000	\$1,378,941	28.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Ladera Ranch Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,775,000

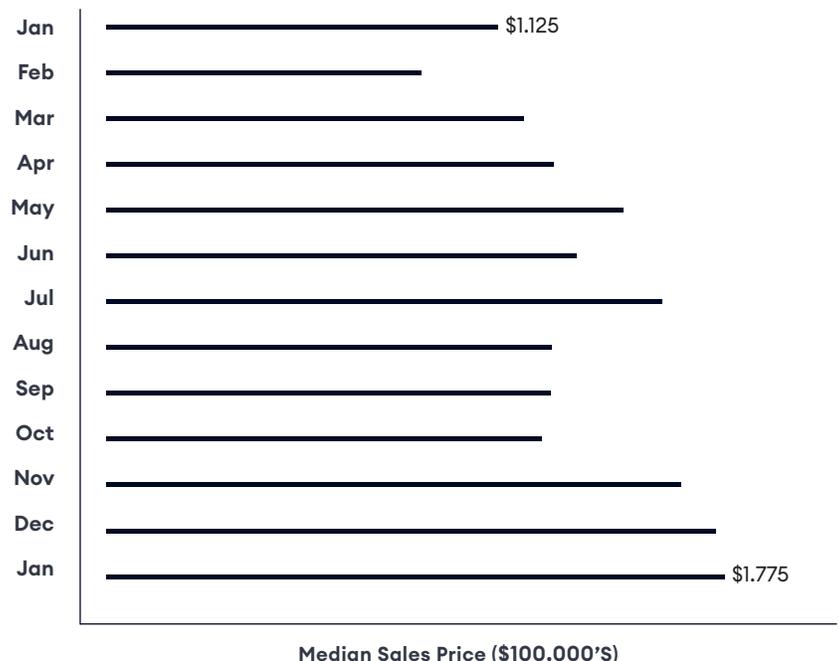
Median sales price.

\$582

Average price per square foot.

18

Properties for sale.



Laguna Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,035,000	\$2,762,500	\$2,912,500	\$3,279,050	61.1%
Average Price per Square Foot	\$1,051	\$1,322	\$1,446	\$1,597	52.0%
Properties Sold	24	44	34	22	-8.3%
Properties Pending Sale	30	42	35	28	-6.7%
Properties For Sale	188	168	138	87	-53.7%
Days on Market (Pending Sale)	78	48	39	49	-37.9%
Percent Under Contract	16.0%	25.0%	25.4%	32.2%	101.7%
Average Median Price for Last 12 Months	\$2,212,012	\$3,071,092	\$3,246,350	\$2,833,033	28.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,279,050

Median sales price.

\$1,597

Average price per square foot.

87

Properties for sale.



Laguna Hills

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,205,000	\$1,220,000	\$1,052,500	\$1,176,000	-2.4%
Average Price per Square Foot	\$460	\$495	\$549	\$603	31.1%
Properties Sold	20	33	20	14	-30.0%
Properties Pending Sale	18	22	26	17	-5.6%
Properties For Sale	45	61	55	33	-26.7%
Days on Market (Pending Sale)	38	15	18	28	-27.7%
Percent Under Contract	40.0%	36.1%	47.3%	51.5%	28.8%
Average Median Price for Last 12 Months	\$1,042,495	\$1,180,750	\$1,202,833	\$1,252,892	20.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,176,000

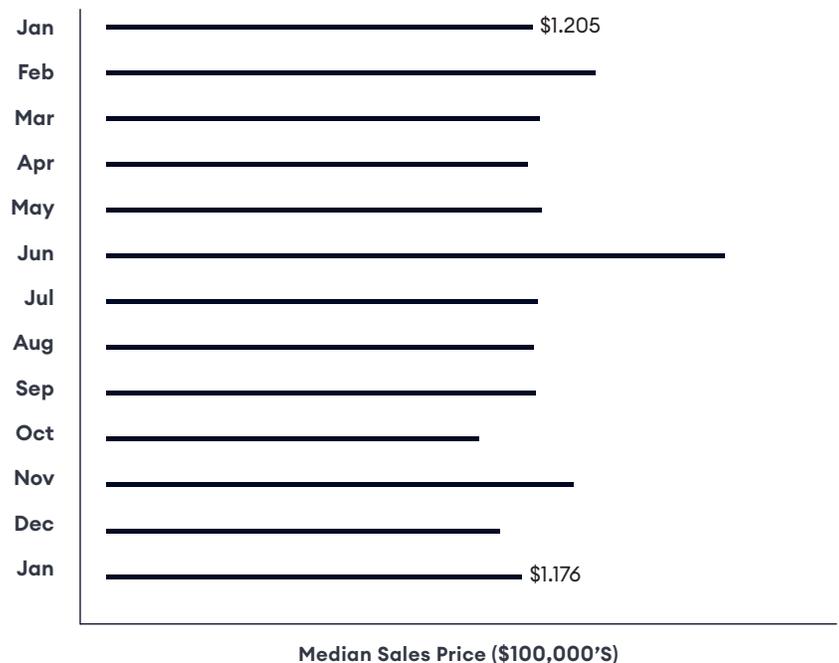
Median sales price.

\$603

Average price per square foot.

33

Properties for sale.



Laguna Niguel

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,120,750	\$1,301,000	\$1,350,000	\$1,520,000	35.6%
Average Price per Square Foot	\$501	\$558	\$595	\$683	36.3%
Properties Sold	52	59	50	26	-50.0%
Properties Pending Sale	45	67	38	28	-37.8%
Properties For Sale	119	153	98	64	-46.2%
Days on Market (Pending Sale)	25	21	17	13	-48.9%
Percent Under Contract	37.8%	43.8%	38.8%	43.8%	15.7%
Average Median Price for Last 12 Months	\$1,057,458	\$1,384,167	\$1,438,333	\$1,313,327	24.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Laguna Niguel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,520,000

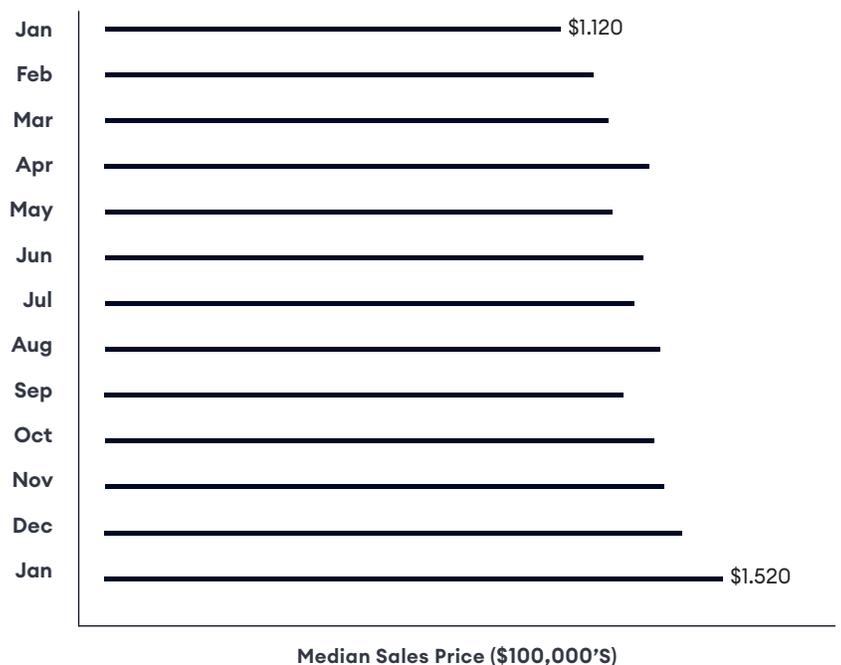
Median sales price.

\$683

Average price per square foot.

64

Properties for sale.



Lake Forest

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$897,500	\$1,005,000	\$1,047,500	\$1,190,500	32.6%
Average Price per Square Foot	\$411	\$485	\$478	\$527	28.2%
Properties Sold	46	96	62	34	-26.1%
Properties Pending Sale	51	86	59	47	-7.8%
Properties For Sale	118	170	112	80	-32.2%
Days on Market (Pending Sale)	22	17	16	11	-49.7%
Percent Under Contract	43.2%	50.6%	52.7%	58.8%	35.9%
Average Median Price for Last 12 Months	\$849,625	\$1,095,708	\$1,119,750	\$1,022,442	20.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lake Forest Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,190,500

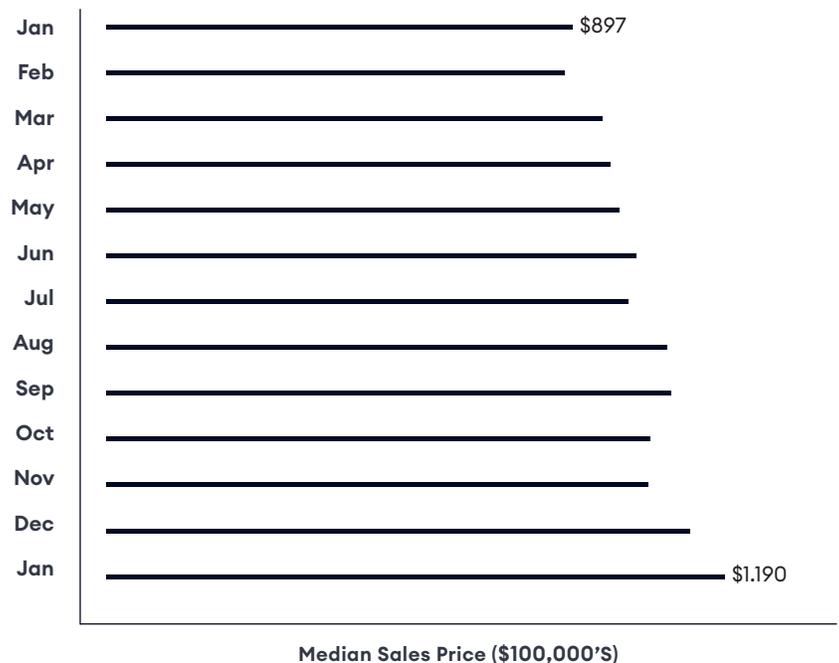
Median sales price.

\$527

Average price per square foot.

80

Properties for sale.



Lantern Village in Dana Point

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,005,000	\$1,460,500	\$2,712,500	\$1,630,000	62.2%
Average Price per Square Foot	\$710	\$757	\$732	\$714	0.6%
Properties Sold	3	4	2	1	-66.7%
Properties Pending Sale	4	7	4	2	-50.0%
Properties For Sale	16	17	13	5	-68.8%
Days on Market (Pending Sale)	63	20	28	42	-33.3%
Percent Under Contract	25.0%	41.2%	30.8%	40.0%	60.0%
Average Median Price for Last 12 Months	\$1,186,917	\$1,926,667	\$1,610,833	\$1,681,818	41.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lantern Village in Dana Point Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,630,000

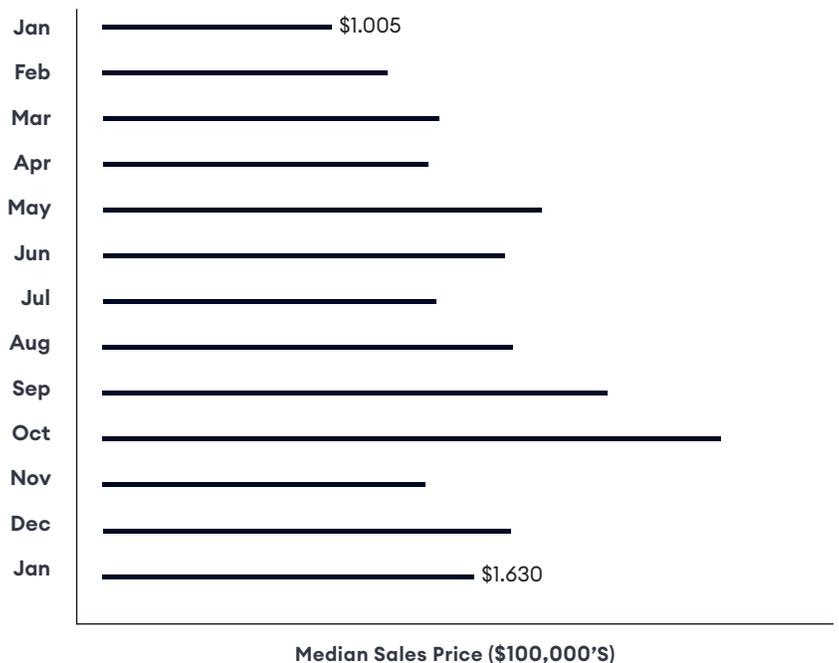
Median sales price.

\$714

Average price per square foot.

5

Properties for sale.



Lower Newport Bay - Balboa Island

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$4,325,000	\$3,850,000	\$6,962,500	\$4,200,000	-2.9%
Average Price per Square Foot	\$1,668	\$2,078	\$3,046	\$1,690	1.3%
Properties Sold	5	7	4	4	-20.0%
Properties Pending Sale	5	13	5	4	-20.0%
Properties For Sale	22	24	12	11	-50.0%
Days on Market (Pending Sale)	12	57	18	22	81.2%
Percent Under Contract	22.7%	54.2%	41.7%	36.4%	60.0%
Average Median Price for Last 12 Months	\$4,270,271	\$4,543,750	\$4,012,500	\$4,171,052	-2.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lower Newport Bay - Balboa Island Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,200,000

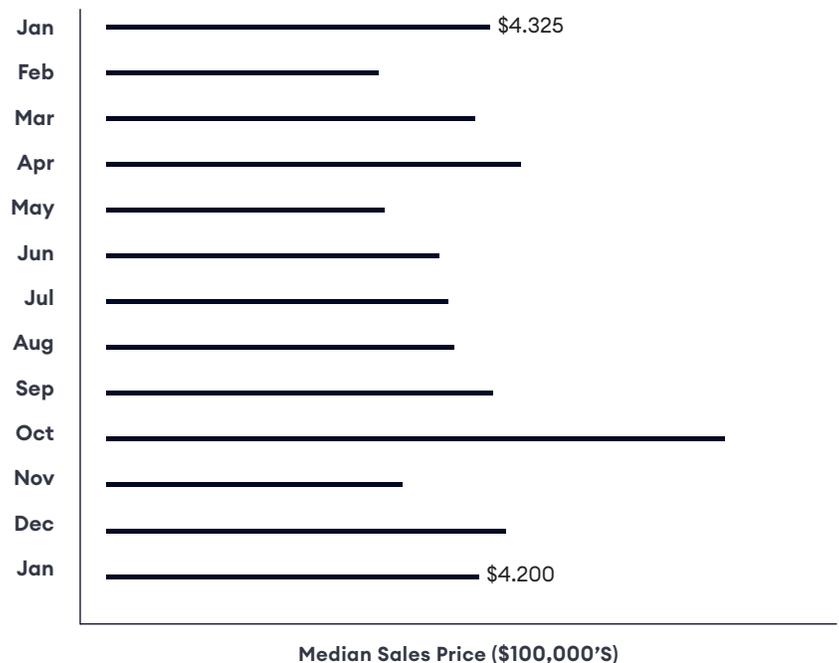
Median sales price.

\$1,690

Average price per square foot.

11

Properties for sale.



Mission Viejo

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$850,000	\$1,000,000	\$998,650	\$1,100,500	29.5%
Average Price per Square Foot	\$444	\$500	\$525	\$550	23.9%
Properties Sold	65	115	98	52	-20.0%
Properties Pending Sale	70	118	82	45	-35.7%
Properties For Sale	156	230	166	80	-48.7%
Days on Market (Pending Sale)	22	13	14	15	-33.4%
Percent Under Contract	44.9%	51.3%	49.4%	56.2%	25.4%
Average Median Price for Last 12 Months	\$822,833	\$1,026,775	\$1,053,833	\$971,973	18.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Mission Viejo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,100,500

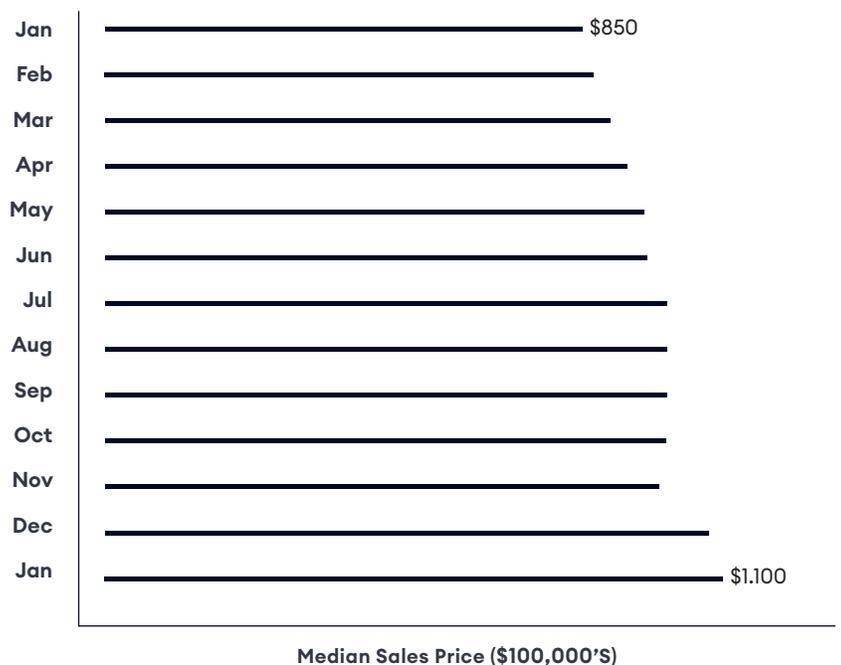
Median sales price.

\$550

Average price per square foot.

80

Properties for sale.



Menifee

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$435,000	\$515,000	\$525,000	\$532,500	22.4%
Average Price per Square Foot	\$213	\$243	\$256	\$256	20.2%
Properties Sold	161	207	207	150	-6.8%
Properties Pending Sale	156	170	184	197	26.3%
Properties For Sale	310	418	479	367	18.4%
Days on Market (Pending Sale)	18	14	19	30	65.1%
Percent Under Contract	50.3%	40.7%	38.4%	53.7%	6.7%
Average Median Price for Last 12 Months	\$416,231	\$523,103	\$534,040	\$496,548	19.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Menifee Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$532,500

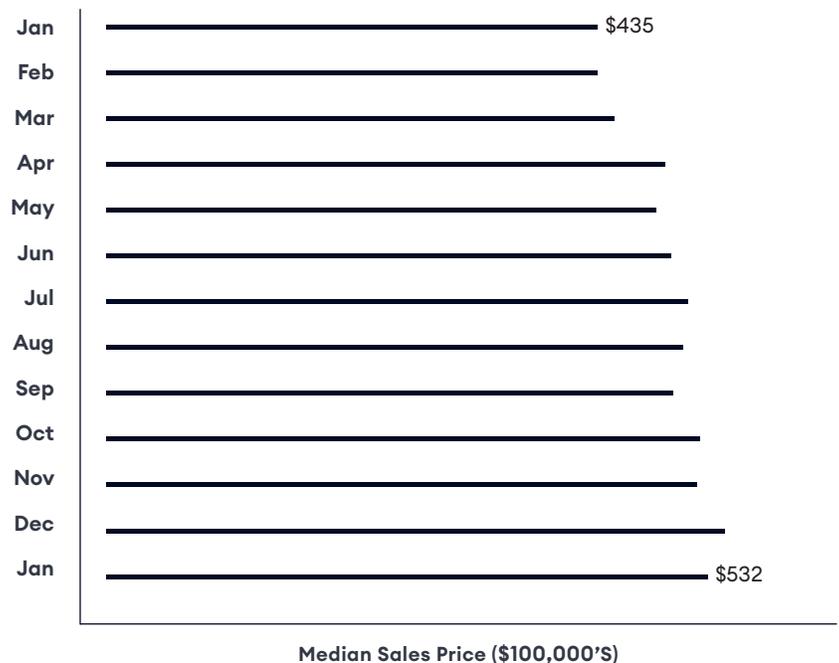
Median sales price.

\$256

Average price per square foot.

367

Properties for sale.



Monarch Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,250,000	\$2,550,000	\$2,700,000	\$2,035,000	-9.6%
Average Price per Square Foot	\$1,056	\$1,109	\$1,519	\$1,264	19.7%
Properties Sold	15	15	9	5	-66.7%
Properties Pending Sale	18	14	5	3	-83.3%
Properties For Sale	68	29	27	25	-63.2%
Days on Market (Pending Sale)	81	25	16	71	-11.6%
Percent Under Contract	26.5%	48.3%	18.5%	12.0%	-54.7%
Average Median Price for Last 12 Months	\$1,889,419	\$2,638,750	\$2,353,333	\$2,472,500	30.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monarch Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,035,000

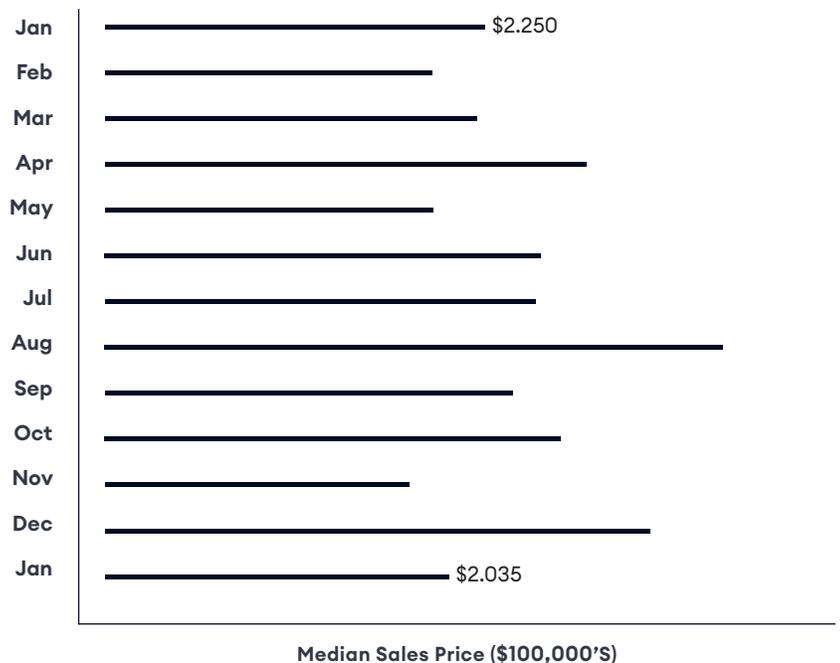
Median sales price.

\$1,264

Average price per square foot.

25

Properties for sale.



Murrieta

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$524,250	\$625,000	\$625,000	\$650,000	24.0%
Average Price per Square Foot	\$223	\$270	\$260	\$277	24.2%
Properties Sold	162	219	176	124	-23.5%
Properties Pending Sale	164	178	168	166	1.2%
Properties For Sale	351	443	439	272	-22.5%
Days on Market (Pending Sale)	51	14	22	23	-54.9%
Percent Under Contract	46.7%	40.2%	38.3%	61.0%	30.6%
Average Median Price for Last 12 Months	\$489,833	\$629,434	\$638,868	\$603,258	23.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Murrieta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$650,000

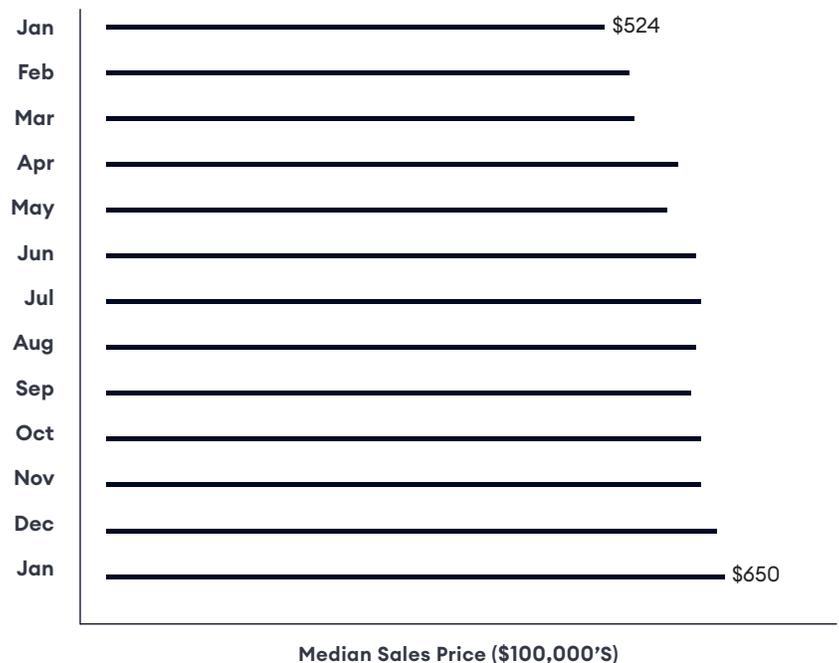
Median sales price.

\$277

Average price per square foot.

272

Properties for sale.



Newport Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,560,000	\$2,650,000	\$3,075,000	\$2,995,000	17.0%
Average Price per Square Foot	\$1,101	\$1,181	\$1,214	\$1,335	21.3%
Properties Sold	43	64	62	45	4.7%
Properties Pending Sale	72	67	56	46	-36.1%
Properties For Sale	246	188	153	106	-56.9%
Days on Market (Pending Sale)	47	32	33	33	-29.5%
Percent Under Contract	29.3%	35.6%	36.6%	43.4%	48.3%
Average Median Price for Last 12 Months	\$2,437,409	\$3,187,917	\$3,222,500	\$2,978,808	22.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,995,000

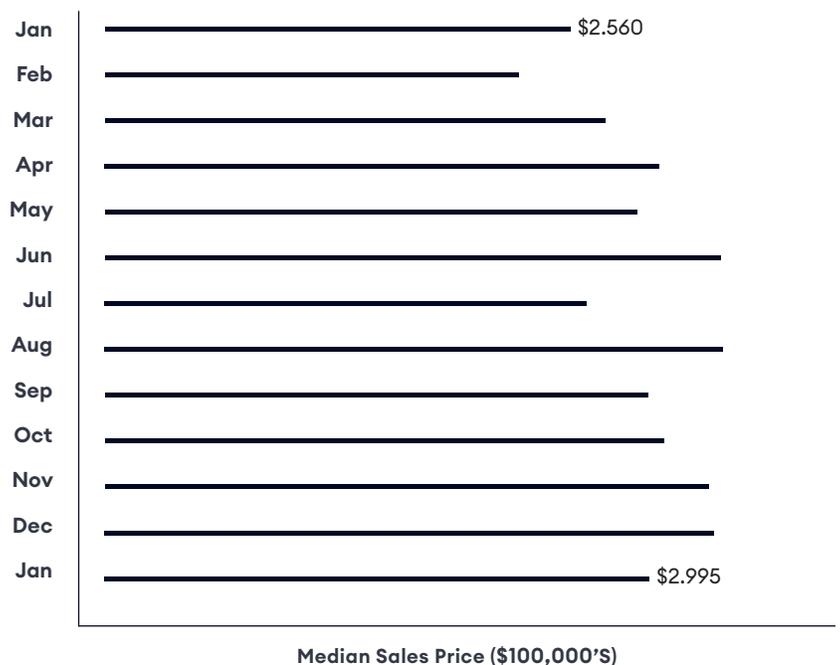
Median sales price.

\$1,335

Average price per square foot.

106

Properties for sale.



Newport Coast

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,150,000	\$6,220,000	\$5,360,000	\$7,925,000	151.6%
Average Price per Square Foot	\$1,081	\$1,192	\$1,337	\$1,399	29.4%
Properties Sold	8	15	16	8	0.0%
Properties Pending Sale	11	20	20	11	0.0%
Properties For Sale	75	76	57	38	-49.3%
Days on Market (Pending Sale)	74	39	36	41	-44.0%
Percent Under Contract	14.7%	26.3%	35.1%	28.9%	97.4%
Average Median Price for Last 12 Months	\$3,996,958	\$5,542,083	\$6,525,833	\$4,864,827	21.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Coast Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$7,925,000

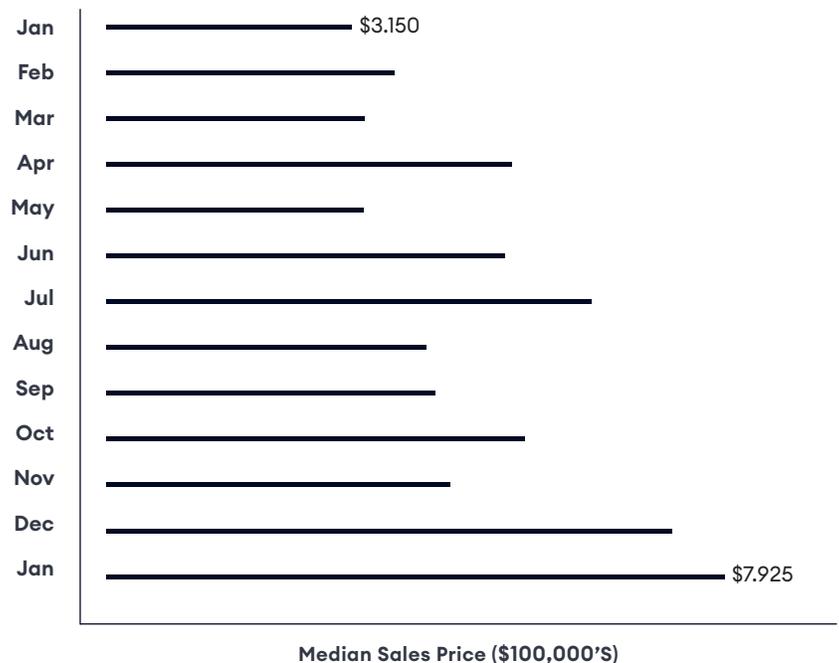
Median sales price.

\$1,399

Average price per square foot.

38

Properties for sale.



Newport Heights

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,600,000	\$2,112,500	\$2,200,000	\$2,766,000	-23.2%
Average Price per Square Foot	\$1,031	\$851	\$1,403	\$1,152	11.7%
Properties Sold	4	8	3	8	100.0%
Properties Pending Sale	5	4	10	5	0.0%
Properties For Sale	33	28	28	10	-69.7%
Days on Market (Pending Sale)	27	45	99	30	13.4%
Percent Under Contract	15.2%	14.3%	35.7%	50.0%	230.0%
Average Median Price for Last 12 Months	\$2,281,167	\$3,307,750	\$3,287,167	\$3,033,196	33.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Newport Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,766,000

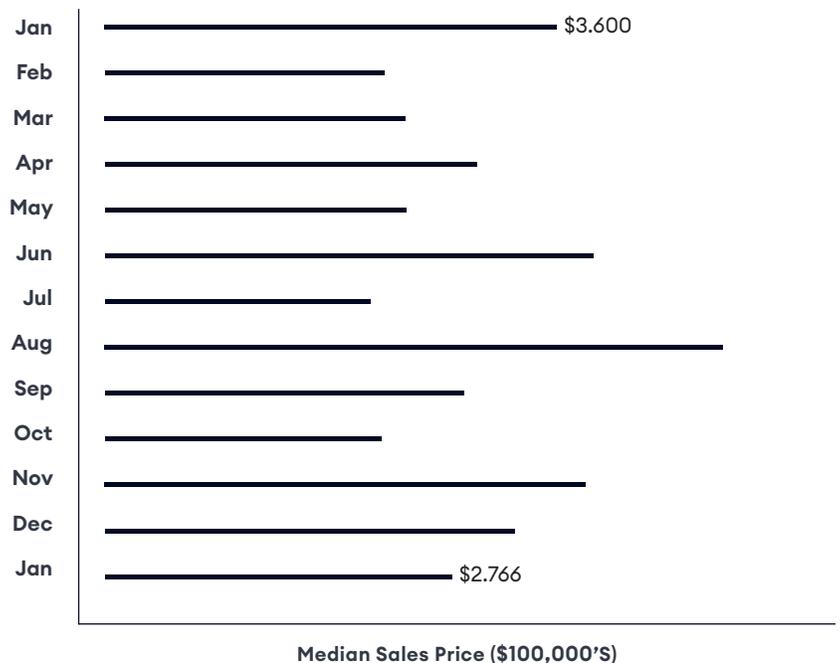
Median sales price.

\$1,152

Average price per square foot.

10

Properties for sale.



North Tustin

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,300,000	\$1,475,000	\$1,440,000	\$1,575,000	21.2%
Average Price per Square Foot	\$456	\$537	\$523	\$590	29.4%
Properties Sold	21	21	35	17	-19.0%
Properties Pending Sale	18	24	18	16	-11.1%
Properties For Sale	71	70	43	30	-57.7%
Days on Market (Pending Sale)	38	16	19	47	23.6%
Percent Under Contract	25.4%	34.3%	41.9%	53.3%	110.4%
Average Median Price for Last 12 Months	\$1,194,667	\$1,475,833	\$1,521,667	\$1,466,077	22.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in North Tustin Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,575,000

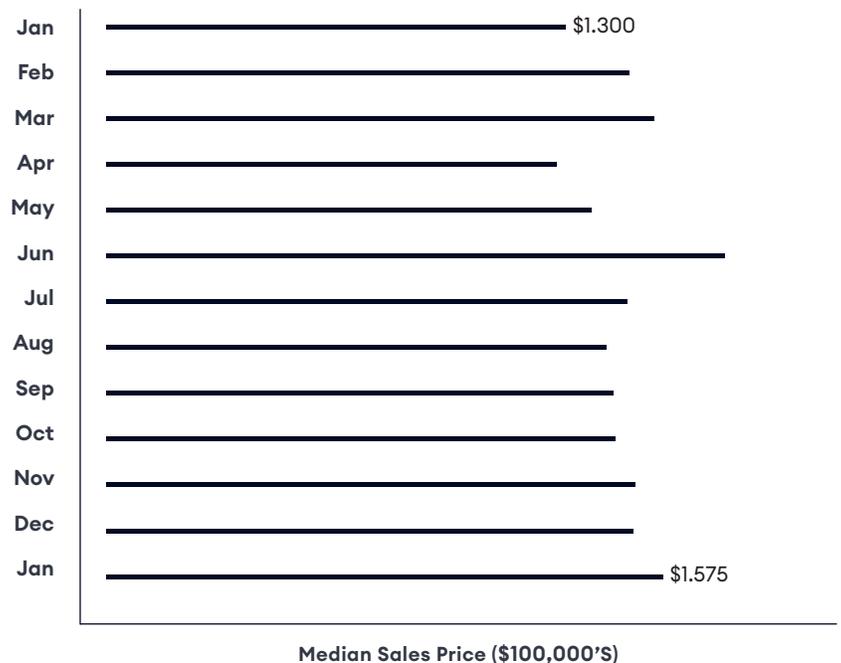
Median sales price.

\$590

Average price per square foot.

30

Properties for sale.



Orange

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$794,500	\$910,000	\$999,000	\$959,000	20.7%
Average Price per Square Foot	\$447	\$478	\$489	\$536	19.9%
Properties Sold	56	103	75	53	-5.4%
Properties Pending Sale	68	71	72	58	-14.7%
Properties For Sale	157	183	146	84	-46.5%
Days on Market (Pending Sale)	30	15	22	15	-51.9%
Percent Under Contract	43.3%	38.8%	49.3%	69.0%	59.4%
Average Median Price for Last 12 Months	\$798,000	\$967,000	\$977,667	\$923,019	15.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Orange Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$959,000

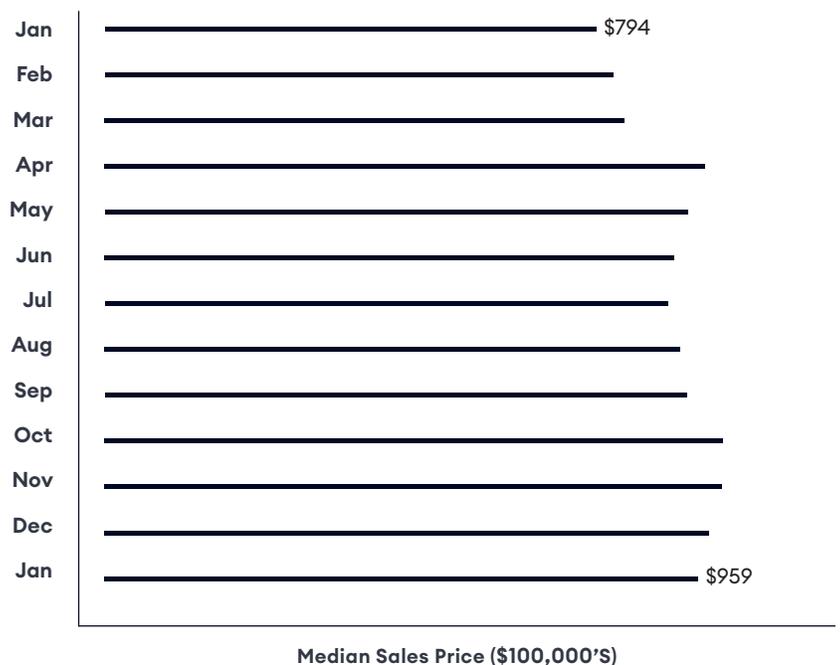
Median sales price.

\$536

Average price per square foot.

84

Properties for sale.



Rancho Santa Margarita

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$905,000	\$957,500	\$1,111,400	\$1,263,000	39.6%
Average Price per Square Foot	\$398	\$500	\$492	\$497	24.9%
Properties Sold	32	48	42	29	-9.4%
Properties Pending Sale	37	49	35	17	-54.1%
Properties For Sale	69	82	72	27	-60.9%
Days on Market (Pending Sale)	13	11	11	20	57.0%
Percent Under Contract	53.6%	59.8%	48.6%	63.0%	17.4%
Average Median Price for Last 12 Months	\$849,263	\$1,120,733	\$1,146,833	\$1,045,262	23.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Santa Margarita Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,263,000

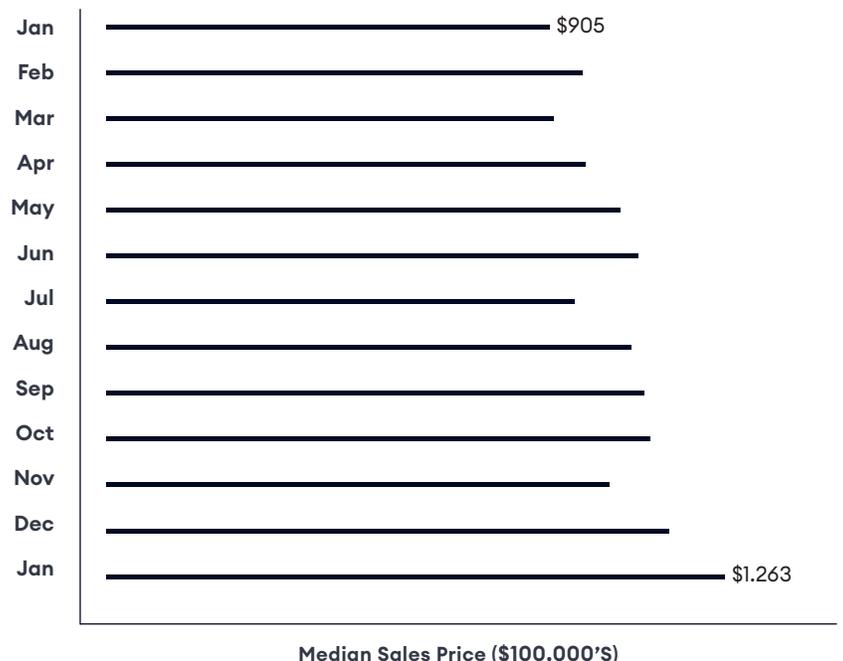
Median sales price.

\$497

Average price per square foot.

27

Properties for sale.



San Clemente

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,202,500	\$1,412,500	\$1,600,000	\$1,607,500	33.7%
Average Price per Square Foot	\$571	\$673	\$682	\$686	20.1%
Properties Sold	56	79	68	42	-25.0%
Properties Pending Sale	70	65	64	42	-40.0%
Properties For Sale	151	165	142	73	-51.7%
Days on Market (Pending Sale)	32	19	12	24	-24.7%
Percent Under Contract	46.4%	39.4%	45.1%	57.5%	24.1%
Average Median Price for Last 12 Months	\$1,132,063	\$1,547,917	\$1,562,500	\$1,444,538	27.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Clemente Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,607,500

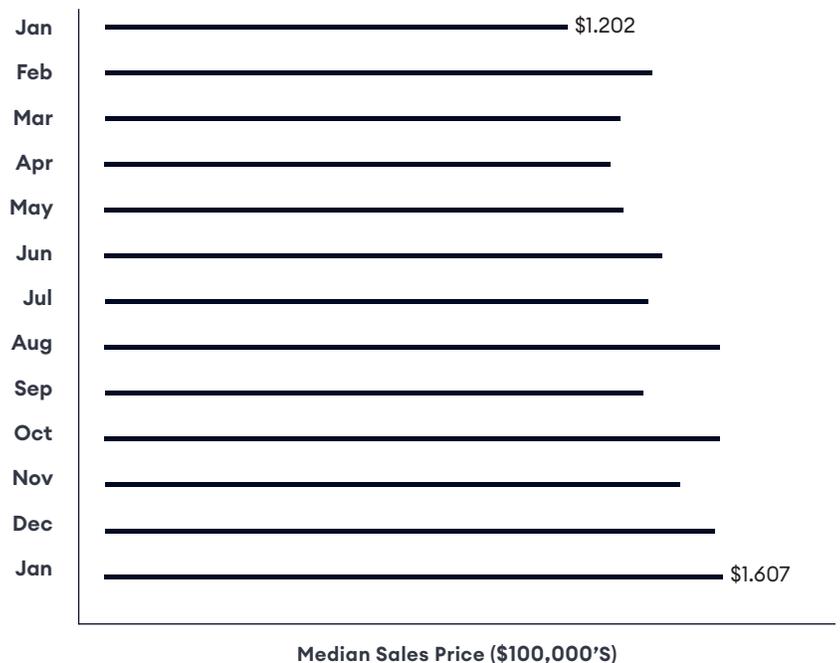
Median sales price.

\$686

Average price per square foot.

73

Properties for sale.



San Juan Capistrano

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,610,000	\$1,185,000	\$1,725,000	\$1,339,125	-16.8%
Average Price per Square Foot	\$507	\$553	\$583	\$584	15.2%
Properties Sold	13	42	33	18	38.5%
Properties Pending Sale	26	27	28	20	-23.1%
Properties For Sale	85	95	78	51	-40.0%
Days on Market (Pending Sale)	29	34	21	14	-52.2%
Percent Under Contract	30.6%	28.4%	35.9%	39.2%	28.2%
Average Median Price for Last 12 Months	\$1,155,033	\$1,615,265	\$1,712,196	\$1,557,060	34.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Juan Capistrano Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,339,125

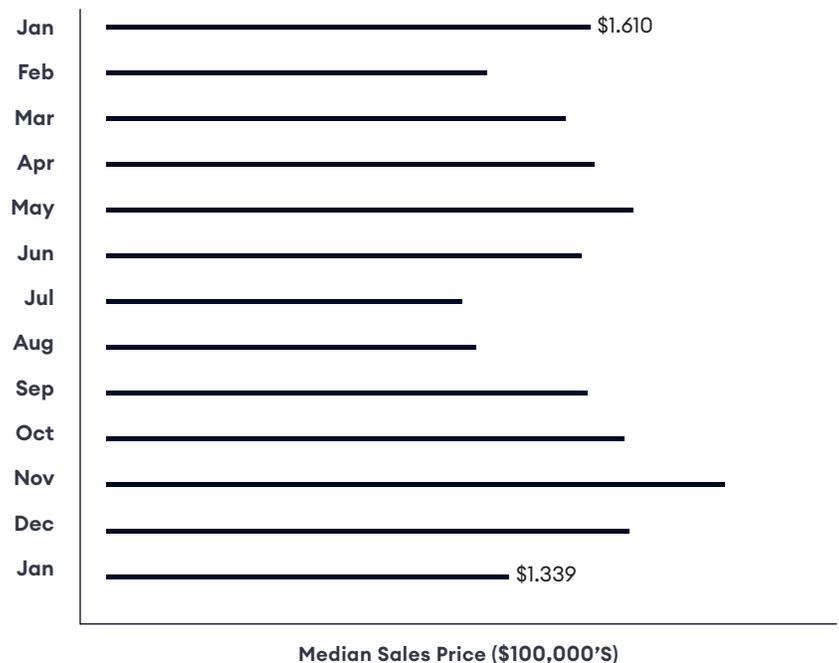
Median sales price.

\$584

Average price per square foot.

51

Properties for sale.



Seal Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,175,000	\$1,375,000	\$1,256,500	\$1,279,500	8.9%
Average Price per Square Foot	\$598	\$765	\$651	\$707	18.2%
Properties Sold	9	18	14	2	-77.8%
Properties Pending Sale	7	21	9	8	14.3%
Properties For Sale	27	36	16	16	-40.7%
Days on Market (Pending Sale)	74	12	17	21	-71.5%
Percent Under Contract	25.9%	58.3%	56.2%	50.0%	92.9%
Average Median Price for Last 12 Months	\$1,165,521	\$1,344,167	\$1,321,167	\$1,337,923	14.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Seal Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,279,500

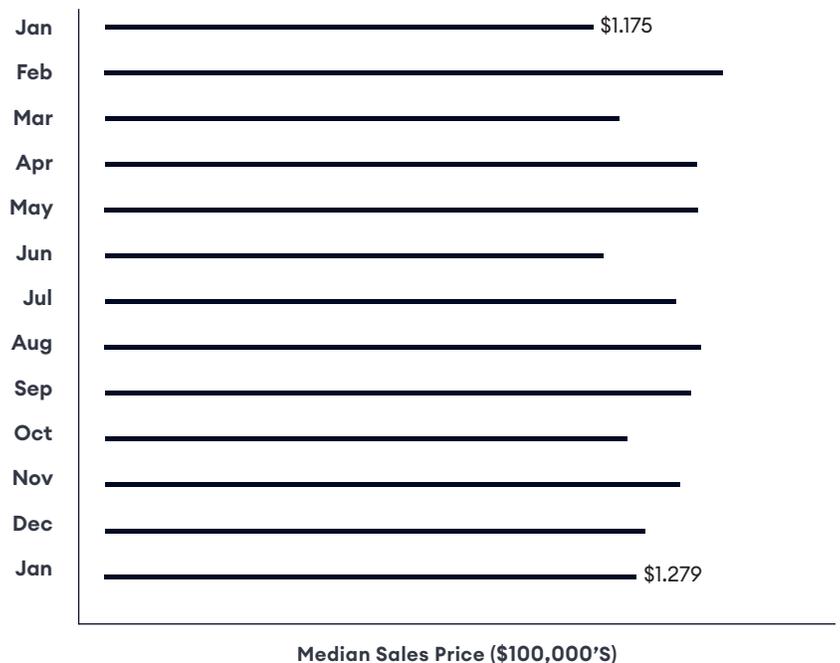
Median sales price.

\$707

Average price per square foot.

16

Properties for sale.



Shady Canyon

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$5,800,000	\$7,700,000	\$7,247,500	\$11,500,000	98.3%
Average Price per Square Foot	\$829	\$951	\$972	\$1,098	32.4%
Properties Sold	1	2	2	1	0.0%
Properties Pending Sale	4	6	0	0	-100.0%
Properties For Sale	22	24	13	10	-54.5%
Days on Market (Pending Sale)	64	151	0	0	-100.0%
Percent Under Contract	18.2%	25.0%	0.0%	0.0%	-100.0%
Average Median Price for Last 12 Months	\$5,968,297	\$7,005,833	\$7,446,667	\$6,527,692	9.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Shady Canyon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$11,500,000

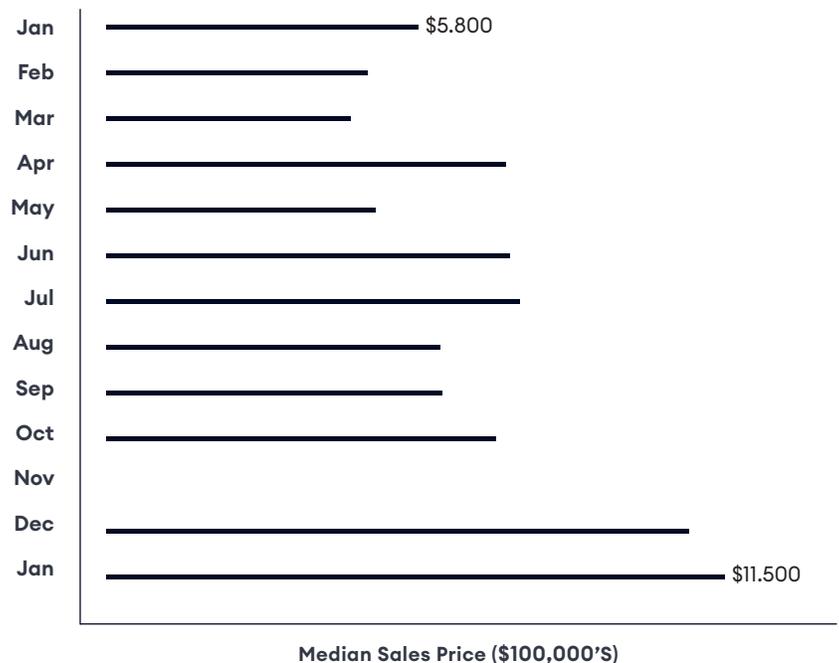
Median sales price.

\$1,098

Average price per square foot.

10

Properties for sale.



Temecula

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$583,250	\$666,944	\$715,000	\$720,000	23.4%
Average Price per Square Foot	\$262	\$305	\$314	\$321	22.5%
Properties Sold	122	202	171	128	4.9%
Properties Pending Sale	156	183	167	142	-9.0%
Properties For Sale	341	455	416	245	-28.2%
Days on Market (Pending Sale)	16	16	21	25	55.3%
Percent Under Contract	45.7%	40.2%	40.1%	58.0%	26.7%
Average Median Price for Last 12 Months	\$536,429	\$701,833	\$702,000	\$671,284	25.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Temecula Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$720,000

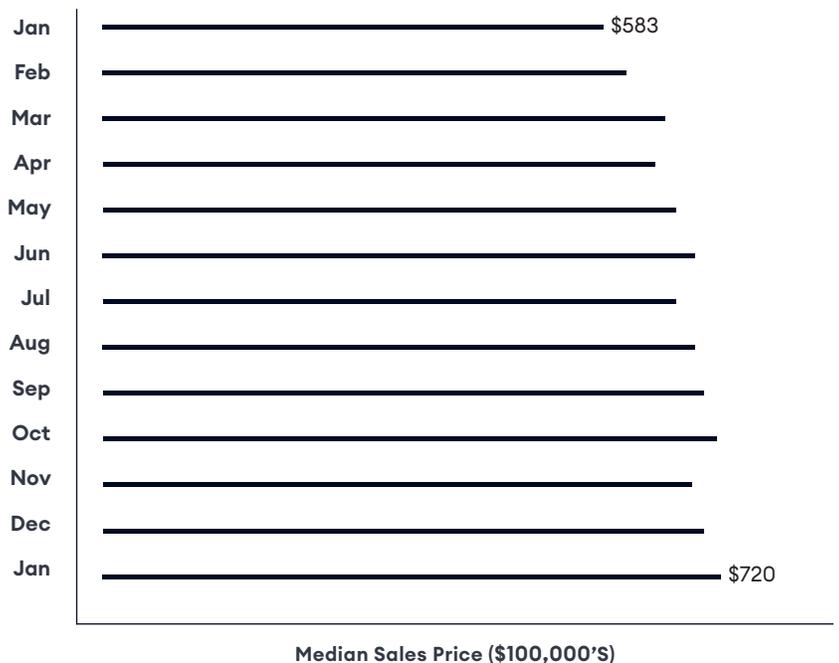
Median sales price.

\$321

Average price per square foot.

245

Properties for sale.



Turtle Rock

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,845,000	\$1,750,000	\$2,420,000	\$1,900,000	3.0%
Average Price per Square Foot	\$602	\$725	\$795	\$727	20.8%
Properties Sold	4	9	7	5	25.0%
Properties Pending Sale	5	10	4	4	-20.0%
Properties For Sale	16	24	12	6	-62.5%
Days on Market (Pending Sale)	57	25	102	6	-90.4%
Percent Under Contract	31.2%	41.7%	33.3%	66.7%	113.3%
Average Median Price for Last 12 Months	\$1,581,755	\$2,162,500	\$2,286,667	\$2,073,808	31.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Turtle Rock Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,900,000

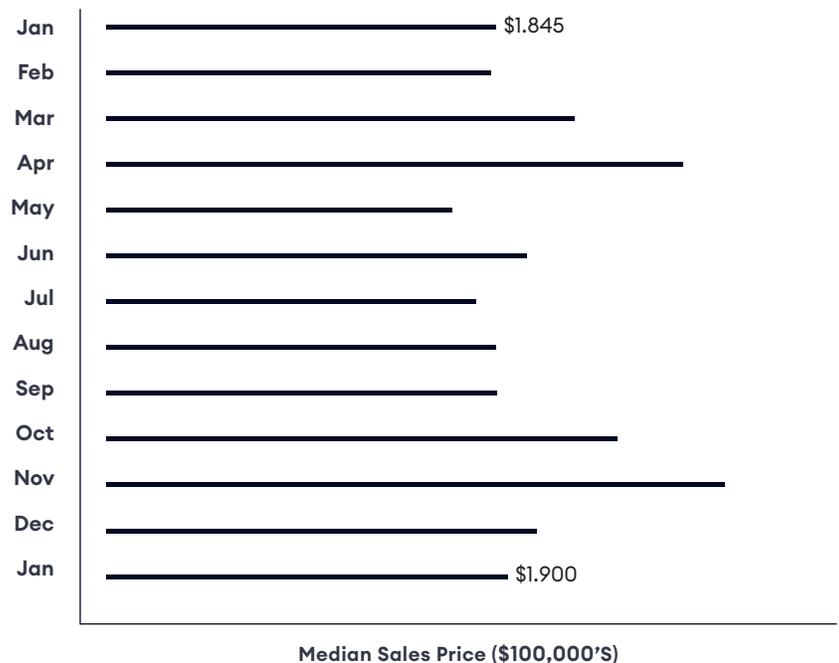
Median sales price.

\$727

Average price per square foot.

6

Properties for sale.



Tustin

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$885,000	\$1,065,000	\$1,150,000	\$992,500	12.1%
Average Price per Square Foot	\$452	\$507	\$514	\$575	27.2%
Properties Sold	27	29	24	16	-40.7%
Properties Pending Sale	22	40	23	6	-72.7%
Properties For Sale	60	70	51	22	-63.3%
Days on Market (Pending Sale)	47	8	12	20	-57.7%
Percent Under Contract	36.7%	57.1%	45.1%	27.3%	-25.6%
Average Median Price for Last 12 Months	\$893,616	\$1,110,490	\$1,060,979	\$1,033,341	15.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Tustin Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$992,500

Median sales price.

\$575

Average price per square foot.

22

Properties for sale.



West Bay - Santa Ana Heights

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,775,000	\$2,500,000	\$2,525,000	\$2,677,500	50.8%
Average Price per Square Foot	\$889	\$883	\$992	\$1,110	24.9%
Properties Sold	8	17	11	6	-25.0%
Properties Pending Sale	17	17	11	9	-47.1%
Properties For Sale	47	33	29	19	-59.6%
Days on Market (Pending Sale)	59	24	15	27	-54.5%
Percent Under Contract	36.2%	51.5%	37.9%	47.4%	31.0%
Average Median Price for Last 12 Months	\$2,099,333	\$2,873,292	\$3,017,500	\$2,600,750	23.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Bay - Santa Ana Heights Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,677,500

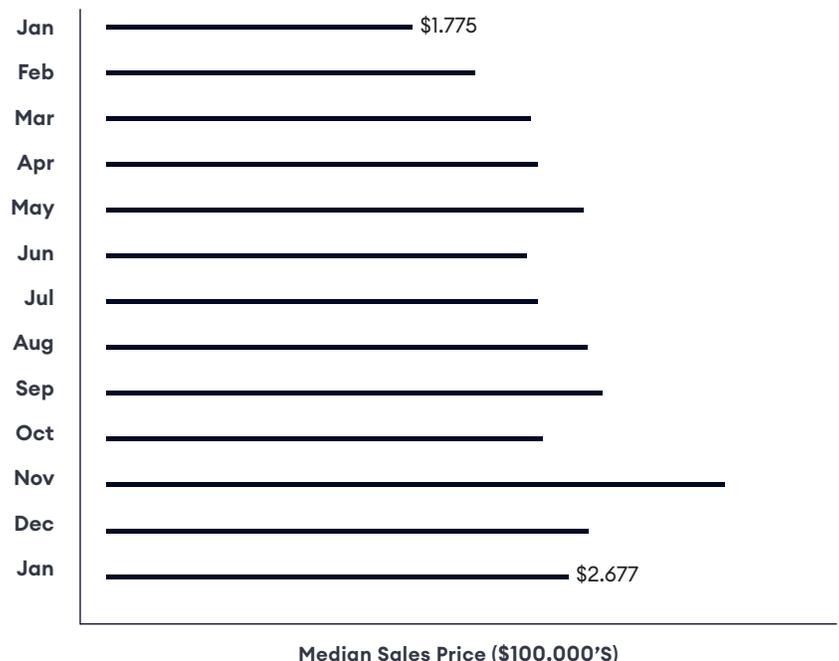
Median sales price.

\$1,110

Average price per square foot.

19

Properties for sale.



West Newport - Lido

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$4,362,500	\$3,425,000	\$4,120,000	\$4,575,000	4.9%
Average Price per Square Foot	\$1,901	\$2,064	\$1,591	\$1,854	-2.5%
Properties Sold	4	10	9	8	100.0%
Properties Pending Sale	9	10	7	6	-33.3%
Properties For Sale	33	23	20	13	-60.6%
Days on Market (Pending Sale)	39	19	16	56	45.7%
Percent Under Contract	27.3%	43.5%	35.0%	46.2%	69.2%
Average Median Price for Last 12 Months	\$3,073,333	\$4,766,258	\$5,655,850	\$4,117,850	34.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Newport - Lido Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,575,000

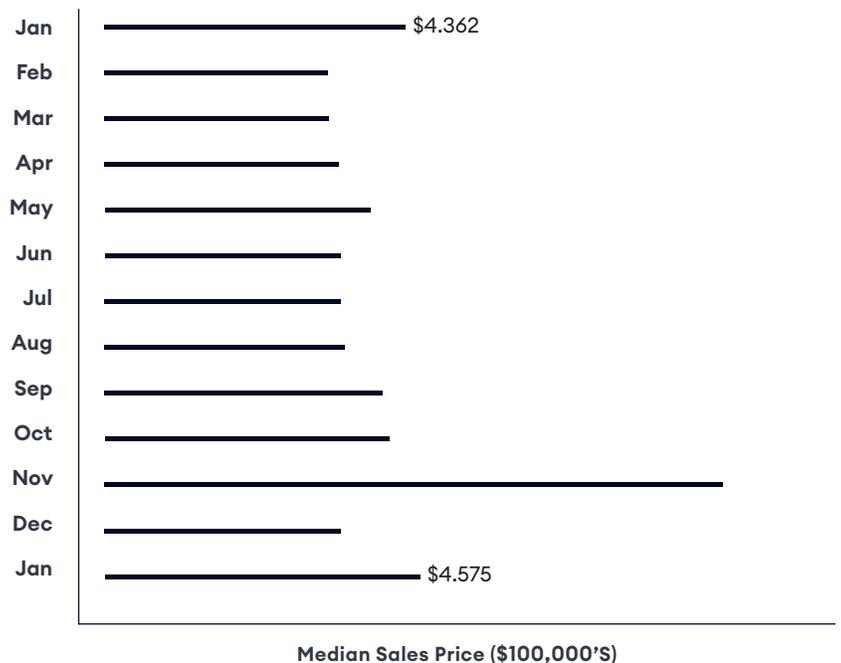
Median sales price.

\$1,854

Average price per square foot.

13

Properties for sale.



Westminster

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$738,000	\$830,000	\$850,000	\$891,500	20.8%
Average Price per Square Foot	\$489	\$534	\$515	\$555	13.5%
Properties Sold	15	26	31	20	33.3%
Properties Pending Sale	23	28	24	18	-21.7%
Properties For Sale	53	76	48	26	-50.9%
Days on Market (Pending Sale)	24	12	14	14	-43.5%
Percent Under Contract	43.4%	36.8%	50.0%	69.2%	59.5%
Average Median Price for Last 12 Months	\$742,865	\$888,333	\$898,833	\$853,727	14.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westminster Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$891,500

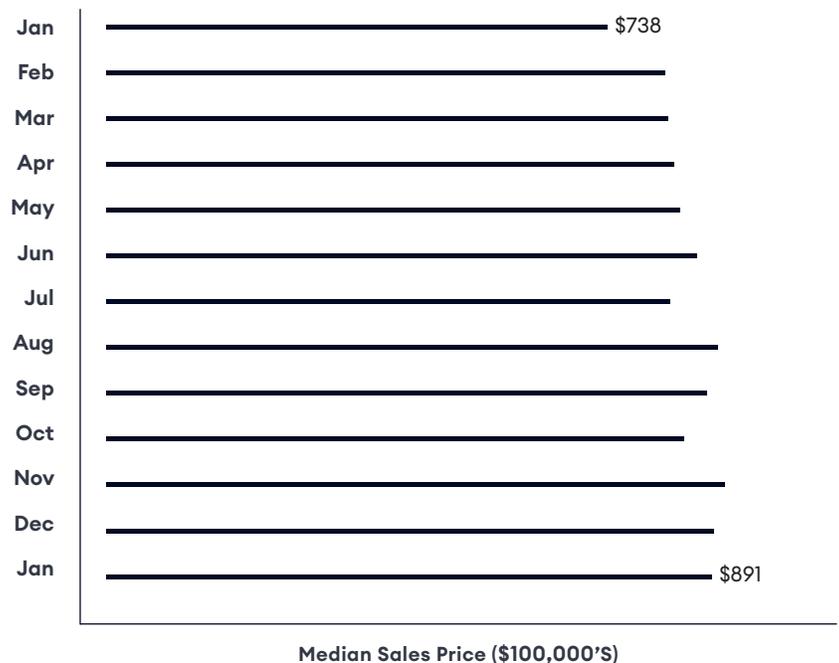
Median sales price.

\$555

Average price per square foot.

26

Properties for sale.



Yorba Linda

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,077,500	\$1,257,500	\$1,386,950	\$1,392,500	29.2%
Average Price per Square Foot	\$415	\$505	\$520	\$552	33.0%
Properties Sold	54	80	58	32	-40.7%
Properties Pending Sale	61	66	62	43	-29.5%
Properties For Sale	148	146	123	74	-50.0%
Days on Market (Pending Sale)	40	15	18	23	-43.6%
Percent Under Contract	41.2%	45.2%	50.4%	58.1%	41.0%
Average Median Price for Last 12 Months	\$997,021	\$1,343,075	\$1,435,500	\$1,254,496	25.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Yorba Linda Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,392,500

Median sales price.

\$552

Average price per square foot.

74

Properties for sale.



Santa Barbara County

Carpinteria

Goleta

Hope Ranch

Montecito

Santa Barbara East of State

Santa Barbara West of State

Santa Ynez



County
Santa Barbara

Area
3,789 SqMiles

Founded
1850

Carpinteria

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,235,500	\$1,085,625	\$1,812,500	\$1,506,000	-32.6%
Average Price per Square Foot	\$941	\$823	\$1,367	\$845	-10.2%
Properties Sold	3	8	9	6	100.0%
Properties Pending Sale	5	15	12	4	-20.0%
Properties For Sale	16	28	28	18	12.5%
Days on Market (Pending Sale)	21	14	12	13	-38.7%
Percent Under Contract	31.2%	53.6%	42.9%	22.2%	-28.9%
Average Median Price for Last 12 Months	\$1,232,842	\$1,573,917	\$1,546,167	\$1,735,702	40.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carpinteria Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,506,000

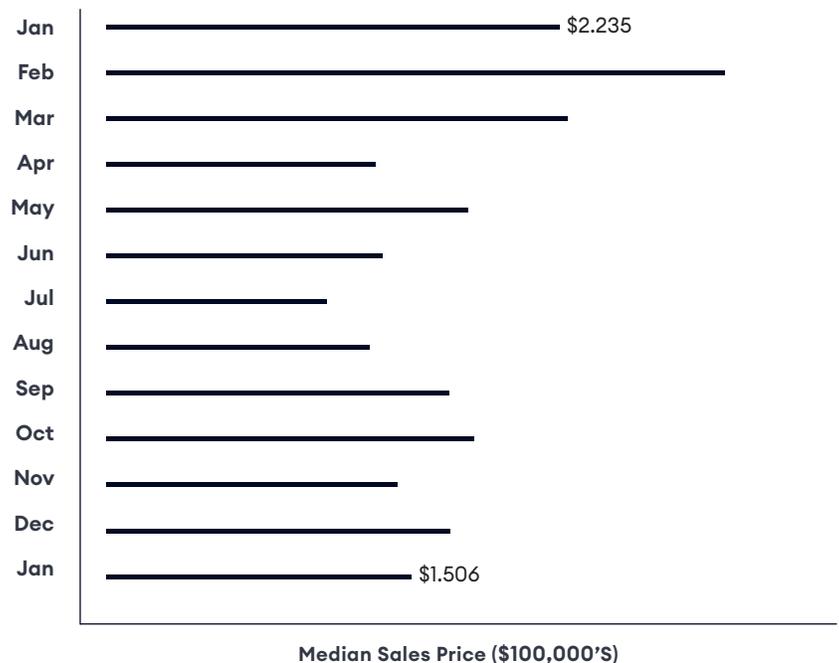
Median sales price.

\$845

Average price per square foot.

18

Properties for sale.



Goleta

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$985,316	\$1,356,750	\$1,255,000	\$1,355,000	37.5%
Average Price per Square Foot	\$613	\$839	\$830	\$810	32.1%
Properties Sold	5	12	11	14	180.0%
Properties Pending Sale	7	18	15	11	57.1%
Properties For Sale	21	39	30	21	0.0%
Days on Market (Pending Sale)	9	10	15	9	-2.6%
Percent Under Contract	33.3%	46.2%	50.0%	52.4%	57.1%
Average Median Price for Last 12 Months	\$959,501	\$1,223,333	\$1,218,333	\$1,177,467	22.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Goleta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,355,000

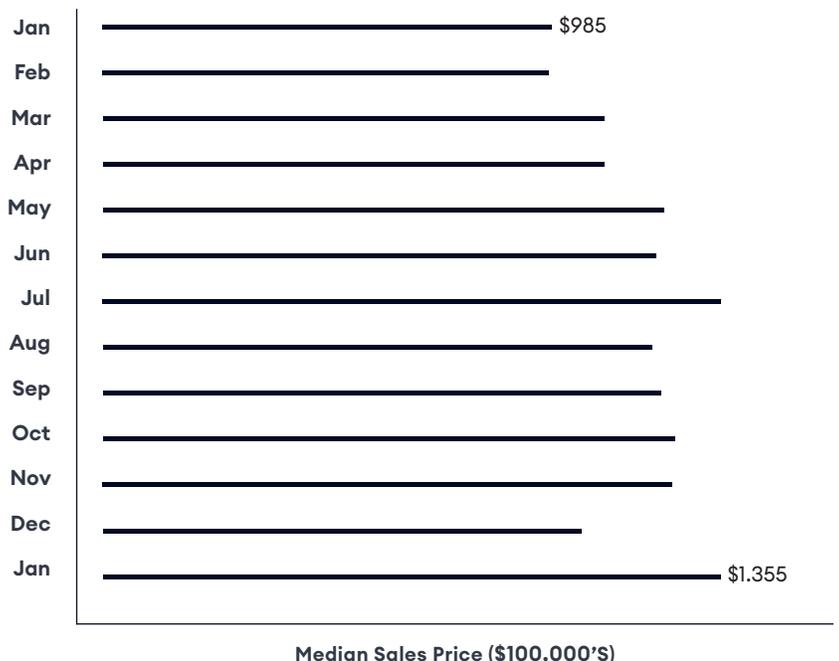
Median sales price.

\$810

Average price per square foot.

21

Properties for sale.



Hope Ranch

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,040,000	\$7,000,000	\$6,800,000	\$4,650,000	53.0%
Average Price per Square Foot	\$1,515	\$1,432	\$2,285	\$1,398	-7.7%
Properties Sold	7	3	3	5	-28.6%
Properties Pending Sale	5	5	6	1	-80.0%
Properties For Sale	16	13	17	7	-56.2%
Days on Market (Pending Sale)	135	12	11	7	-94.8%
Percent Under Contract	31.2%	38.5%	35.3%	14.3%	-54.3%
Average Median Price for Last 12 Months	\$3,390,366	\$4,950,000	\$4,483,333	\$4,988,346	47.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Hope Ranch Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,650,000

Median sales price.

\$1,398

Average price per square foot.

7

Properties for sale.



Montecito

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$4,994,380	\$6,748,000	\$5,441,945	\$7,500,000	50.2%
Average Price per Square Foot	\$1,111	\$1,607	\$1,769	\$1,721	54.9%
Properties Sold	18	19	15	11	-38.9%
Properties Pending Sale	24	22	15	20	-16.7%
Properties For Sale	137	102	91	90	-34.3%
Days on Market (Pending Sale)	114	47	38	46	-60.1%
Percent Under Contract	17.5%	21.6%	16.5%	22.2%	26.9%
Average Median Price for Last 12 Months	\$3,652,069	\$5,238,658	\$5,630,000	\$5,153,410	41.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Montecito Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$7,500,000

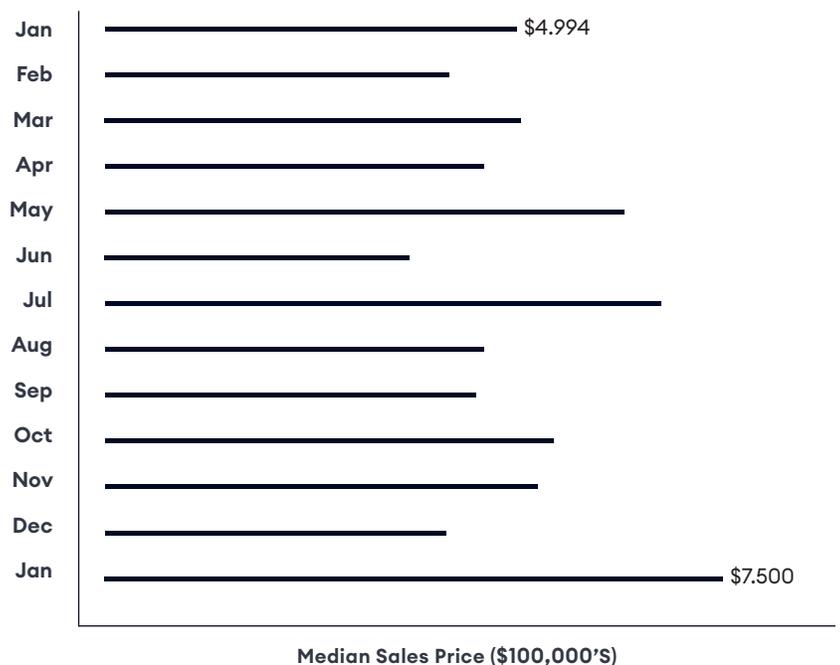
Median sales price.

\$1,721

Average price per square foot.

90

Properties for sale.



Santa Barbara East of State

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,500,000	\$2,225,000	\$2,075,000	\$1,710,500	14.0%
Average Price per Square Foot	\$775	\$1,104	\$1,015	\$933	20.4%
Properties Sold	20	30	34	10	-50.0%
Properties Pending Sale	32	43	29	16	-50.0%
Properties For Sale	77	97	72	51	-33.8%
Days on Market (Pending Sale)	44	20	17	23	-48.7%
Percent Under Contract	41.6%	44.3%	40.3%	31.4%	-24.5%
Average Median Price for Last 12 Months	\$1,532,513	\$1,939,667	\$2,027,667	\$1,966,748	28.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Barbara East of State Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,710,500

Median sales price.

\$933

Average price per square foot.

51

Properties for sale.



Santa Barbara West of State

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,553,000	\$1,600,000	\$1,824,215	\$2,193,500	41.2%
Average Price per Square Foot	\$777	\$1,081	\$1,191	\$1,525	96.3%
Properties Sold	17	29	19	14	-17.6%
Properties Pending Sale	17	11	17	12	-29.4%
Properties For Sale	53	50	52	40	-24.5%
Days on Market (Pending Sale)	18	16	9	7	-62.5%
Percent Under Contract	32.1%	22.0%	32.7%	30.0%	-6.5%
Average Median Price for Last 12 Months	\$1,287,896	\$1,705,286	\$1,815,333	\$1,641,805	27.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Barbara West of State Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,193,500

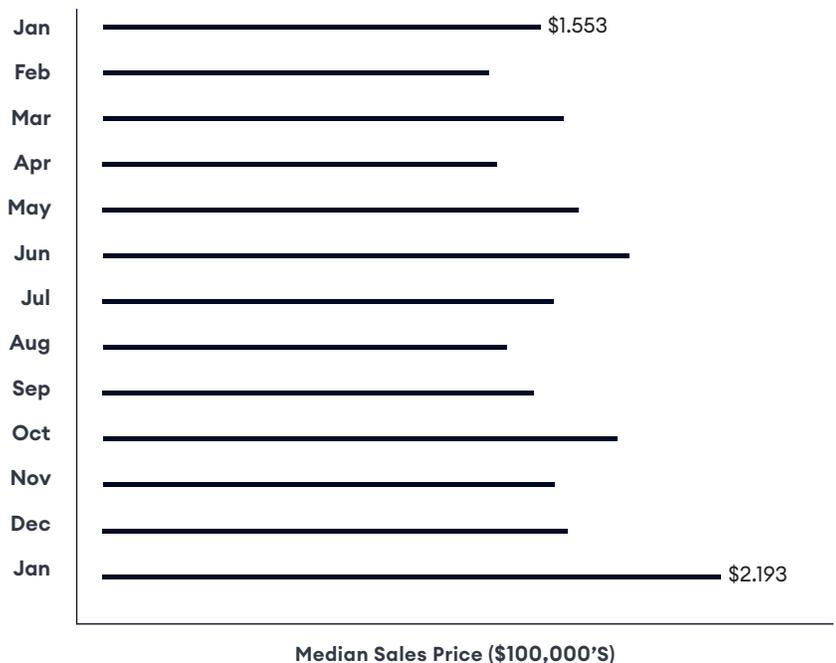
Median sales price.

\$1,525

Average price per square foot.

40

Properties for sale.



Santa Ynez

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,245,000	\$1,380,000	\$1,295,000	\$1,972,000	58.4%
Average Price per Square Foot	\$577	\$609	\$704	\$836	44.9%
Properties Sold	15	20	17	15	0.0%
Properties Pending Sale	21	18	14	13	-38.1%
Properties For Sale	67	49	48	34	-49.3%
Days on Market (Pending Sale)	43	33	50	30	-30.1%
Percent Under Contract	31.3%	36.7%	29.2%	38.2%	22.0%
Average Median Price for Last 12 Months	\$1,023,813	\$1,349,917	\$1,509,833	\$1,302,269	27.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Ynez Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,972,000

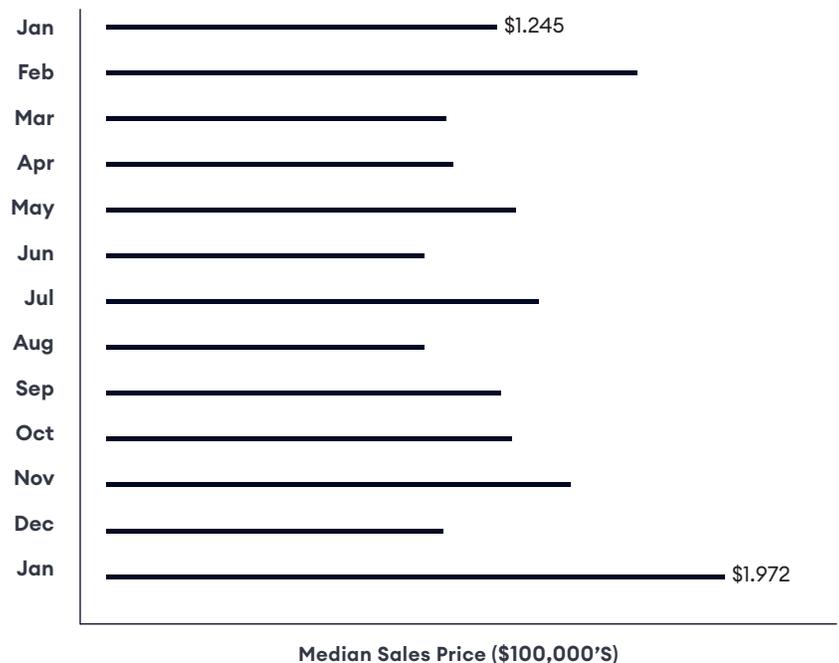
Median sales price.

\$836

Average price per square foot.

34

Properties for sale.



Monterey County

Carmel

Carmel Valley

Marina

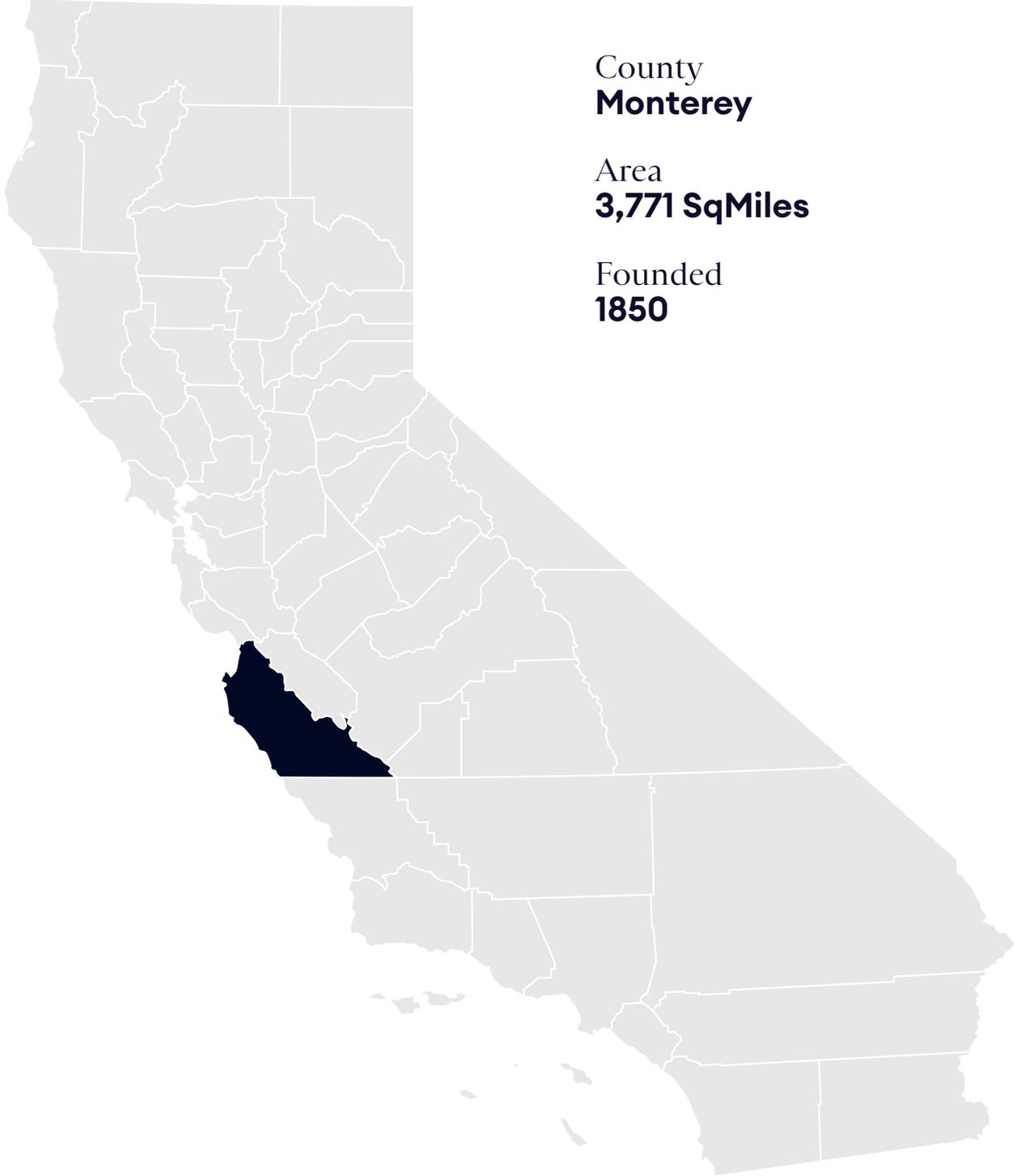
Monterey

Pacific Grove

Pebble Beach

Salinas

Seaside



County
Monterey

Area
3,771 SqMiles

Founded
1850

Carmel

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,900,000	\$2,587,500	\$2,700,000	\$2,912,500	53.3%
Average Price per Square Foot	\$1,056	\$1,157	\$1,374	\$1,433	35.7%
Properties Sold	23	28	27	22	-4.3%
Properties Pending Sale	30	26	27	20	-33.3%
Properties For Sale	98	83	67	47	-52.0%
Days on Market (Pending Sale)	59	50	42	37	-38.4%
Percent Under Contract	30.6%	31.3%	40.3%	42.6%	39.0%
Average Median Price for Last 12 Months	\$2,008,352	\$2,789,760	\$3,108,188	\$2,581,389	28.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,912,500

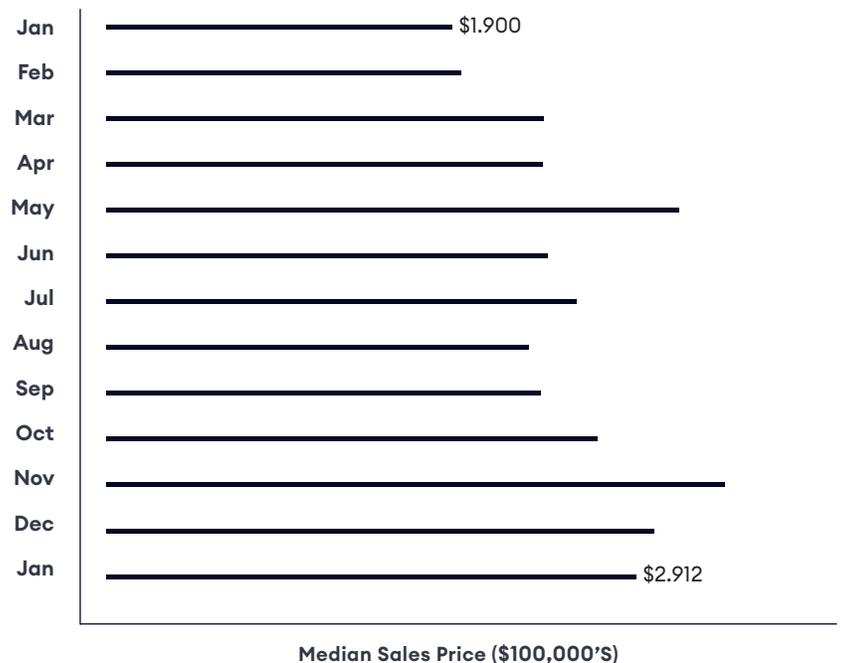
Median sales price.

\$1,433

Average price per square foot.

47

Properties for sale.



Carmel Valley

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,185,000	\$1,550,775	\$1,787,500	\$1,750,000	47.7%
Average Price per Square Foot	\$714	\$560	\$663	\$699	-2.1%
Properties Sold	8	8	12	5	-37.5%
Properties Pending Sale	9	9	13	8	-11.1%
Properties For Sale	58	36	41	24	-58.6%
Days on Market (Pending Sale)	53	29	70	14	-73.6%
Percent Under Contract	15.5%	25.0%	31.7%	33.3%	114.8%
Average Median Price for Last 12 Months	\$1,377,250	\$1,764,034	\$1,608,333	\$1,589,095	15.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,750,000

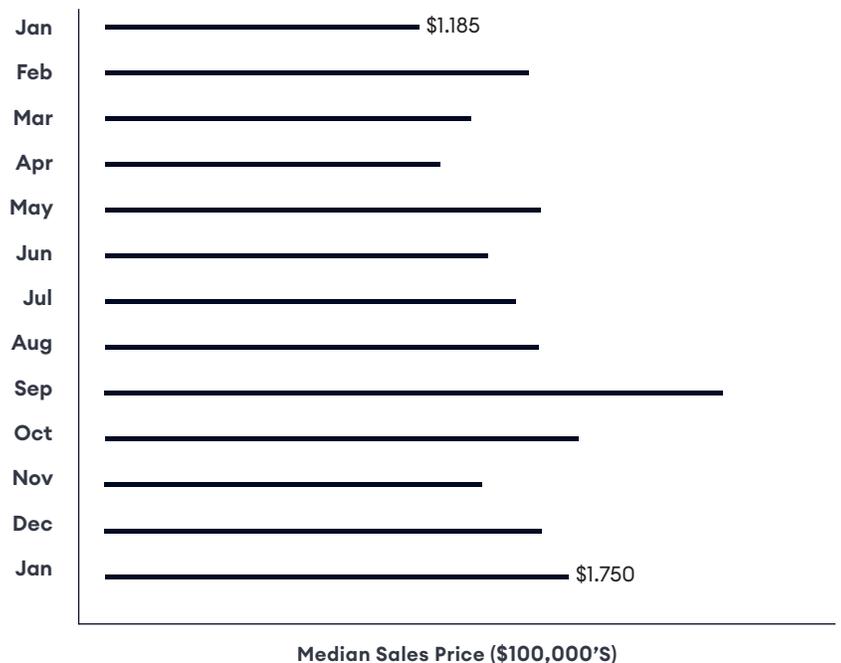
Median sales price.

\$699

Average price per square foot.

24

Properties for sale.



Marina

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$724,000	\$813,500	\$842,500	\$862,000	19.1%
Average Price per Square Foot	\$410	\$479	\$508	\$515	25.6%
Properties Sold	15	16	18	10	-33.3%
Properties Pending Sale	19	19	13	6	-68.4%
Properties For Sale	29	29	34	14	-51.7%
Days on Market (Pending Sale)	22	17	9	24	6.8%
Percent Under Contract	65.5%	65.5%	38.2%	42.9%	-34.6%
Average Median Price for Last 12 Months	\$684,389	\$830,208	\$824,583	\$808,058	18.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$862,000

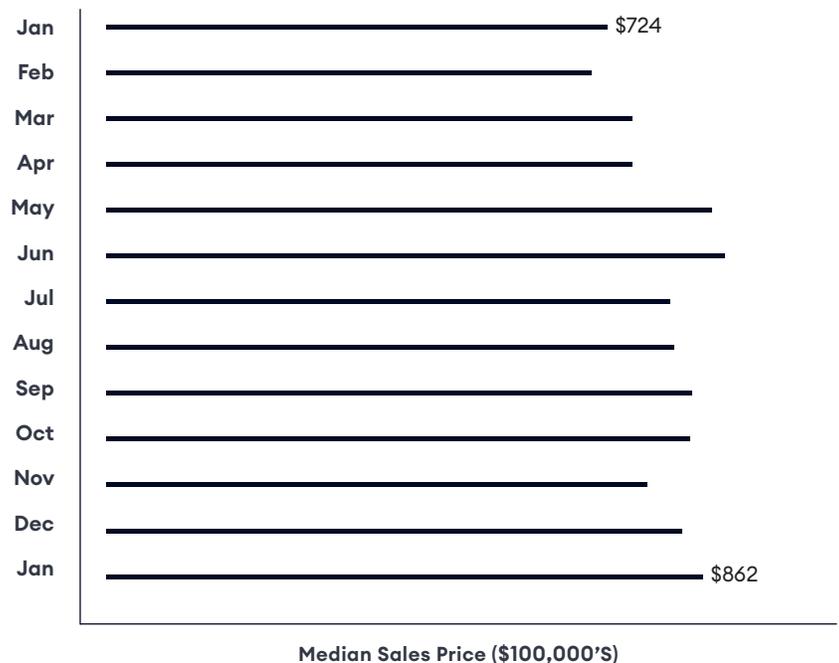
Median sales price.

\$515

Average price per square foot.

14

Properties for sale.



Monterey

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,099,012	\$1,027,500	\$1,250,000	\$1,125,000	2.4%
Average Price per Square Foot	\$539	\$607	\$646	\$638	18.4%
Properties Sold	11	26	31	23	109.1%
Properties Pending Sale	19	18	28	14	-26.3%
Properties For Sale	63	67	75	41	-34.9%
Days on Market (Pending Sale)	42	22	32	38	-8.5%
Percent Under Contract	30.2%	26.9%	37.3%	34.1%	13.2%
Average Median Price for Last 12 Months	\$998,376	\$1,167,223	\$1,157,238	\$1,164,604	16.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Monterey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,125,000

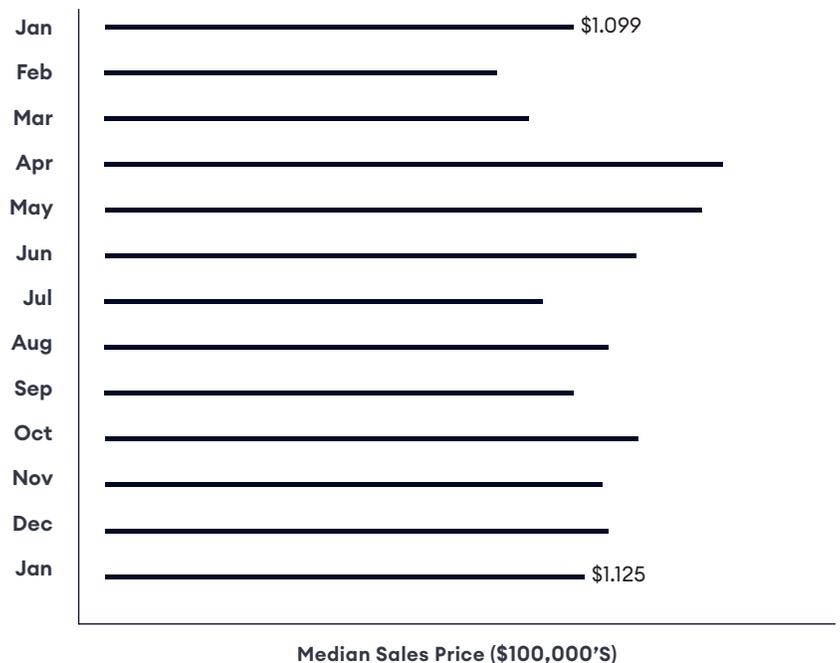
Median sales price.

\$638

Average price per square foot.

41

Properties for sale.



Pacific Grove

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,375,000	\$1,315,000	\$1,650,000	\$1,134,100	-17.5%
Average Price per Square Foot	\$907	\$1,019	\$1,087	\$1,024	12.9%
Properties Sold	14	20	13	5	-64.3%
Properties Pending Sale	16	22	18	9	-43.8%
Properties For Sale	42	45	35	13	-69.0%
Days on Market (Pending Sale)	36	50	16	64	75.9%
Percent Under Contract	38.1%	48.9%	51.4%	69.2%	81.7%
Average Median Price for Last 12 Months	\$1,063,693	\$1,338,017	\$1,176,033	\$1,345,296	26.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pacific Grove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,134,100

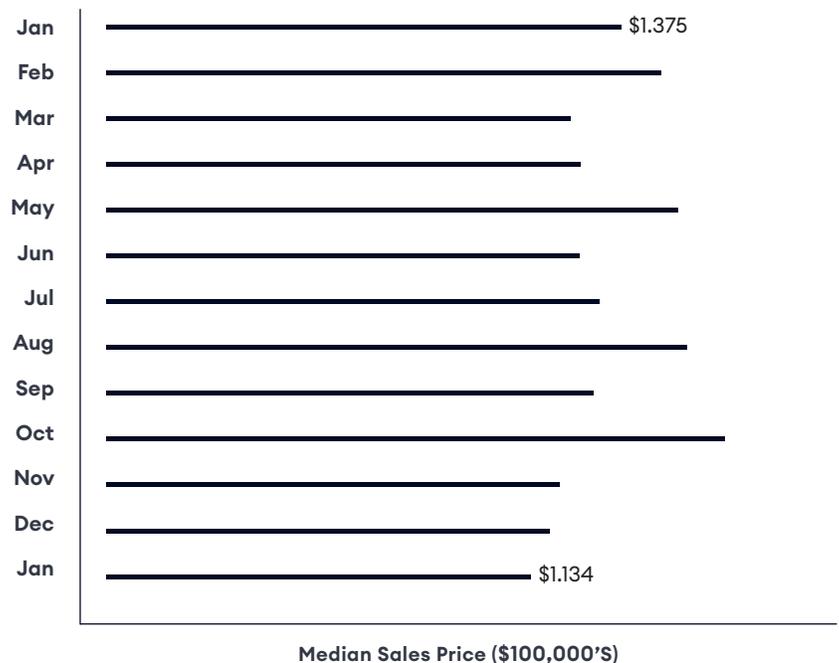
Median sales price.

\$1,024

Average price per square foot.

13

Properties for sale.



Pebble Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,650,000	\$3,628,500	\$3,072,500	\$3,280,000	98.8%
Average Price per Square Foot	\$1,059	\$1,687	\$1,089	\$1,422	34.3%
Properties Sold	11	9	8	10	-9.1%
Properties Pending Sale	13	12	10	8	-38.5%
Properties For Sale	54	43	41	23	-57.4%
Days on Market (Pending Sale)	42	30	45	92	117.4%
Percent Under Contract	24.1%	27.9%	24.4%	34.8%	44.5%
Average Median Price for Last 12 Months	\$2,195,250	\$2,888,214	\$3,014,761	\$3,371,970	53.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Pebble Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,280,000

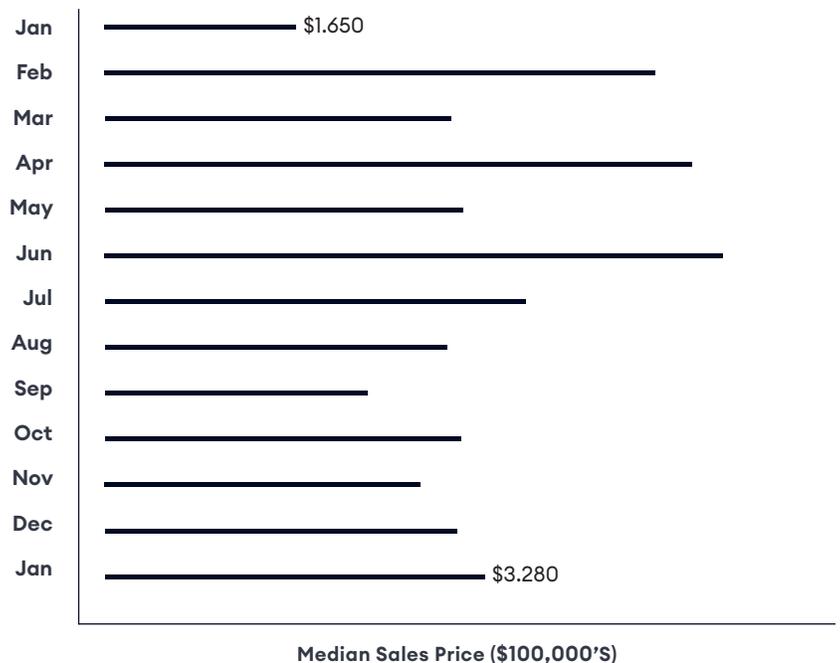
Median sales price.

\$1,422

Average price per square foot.

23

Properties for sale.



Salinas

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$664,000	\$729,000	\$720,000	\$689,900	3.9%
Average Price per Square Foot	\$416	\$433	\$409	\$452	8.7%
Properties Sold	39	62	45	27	-30.8%
Properties Pending Sale	36	72	67	42	16.7%
Properties For Sale	103	144	125	66	-35.9%
Days on Market (Pending Sale)	49	20	28	32	-34.6%
Percent Under Contract	35.0%	50.0%	53.6%	63.6%	82.1%
Average Median Price for Last 12 Months	\$623,102	\$697,858	\$694,050	\$694,627	11.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Salinas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$689,900

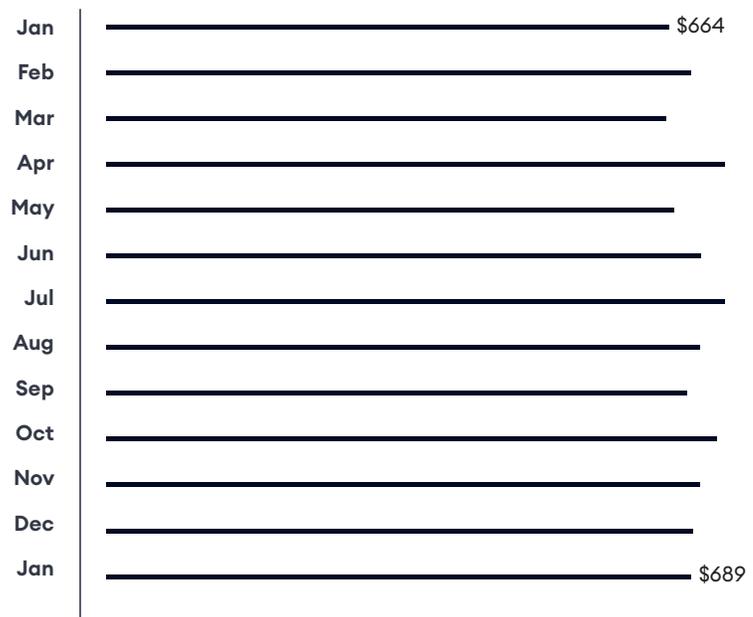
Median sales price.

\$452

Average price per square foot.

66

Properties for sale.



Median Sales Price (\$100,000'S)

Seaside

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$609,500	\$720,000	\$732,000	\$815,000	33.7%
Average Price per Square Foot	\$535	\$540	\$555	\$615	15.0%
Properties Sold	8	15	23	7	-12.5%
Properties Pending Sale	11	23	20	14	27.3%
Properties For Sale	22	47	42	24	9.1%
Days on Market (Pending Sale)	29	15	28	23	-20.7%
Percent Under Contract	50.0%	48.9%	47.6%	58.3%	16.7%
Average Median Price for Last 12 Months	\$603,634	\$757,250	\$741,333	\$715,808	18.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Seaside Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$815,000

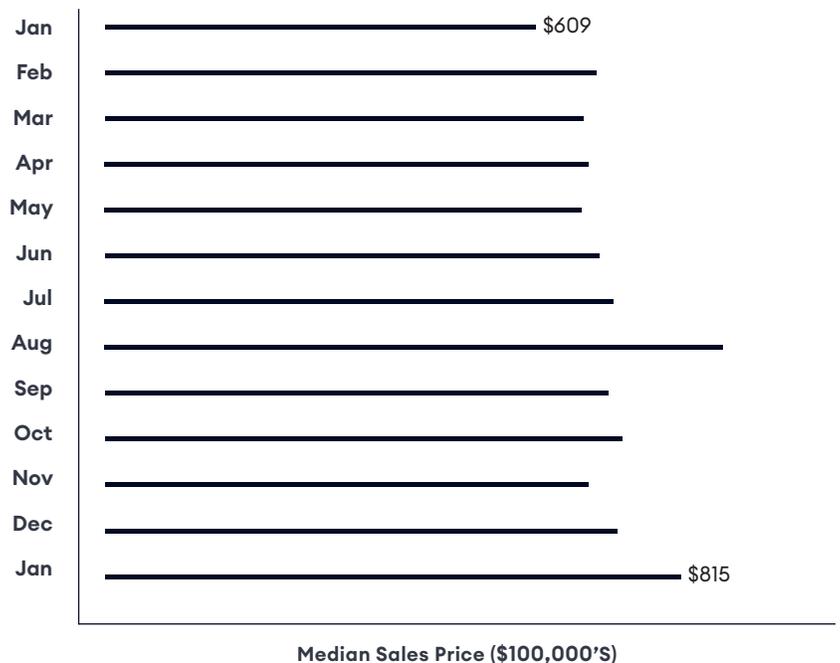
Median sales price.

\$615

Average price per square foot.

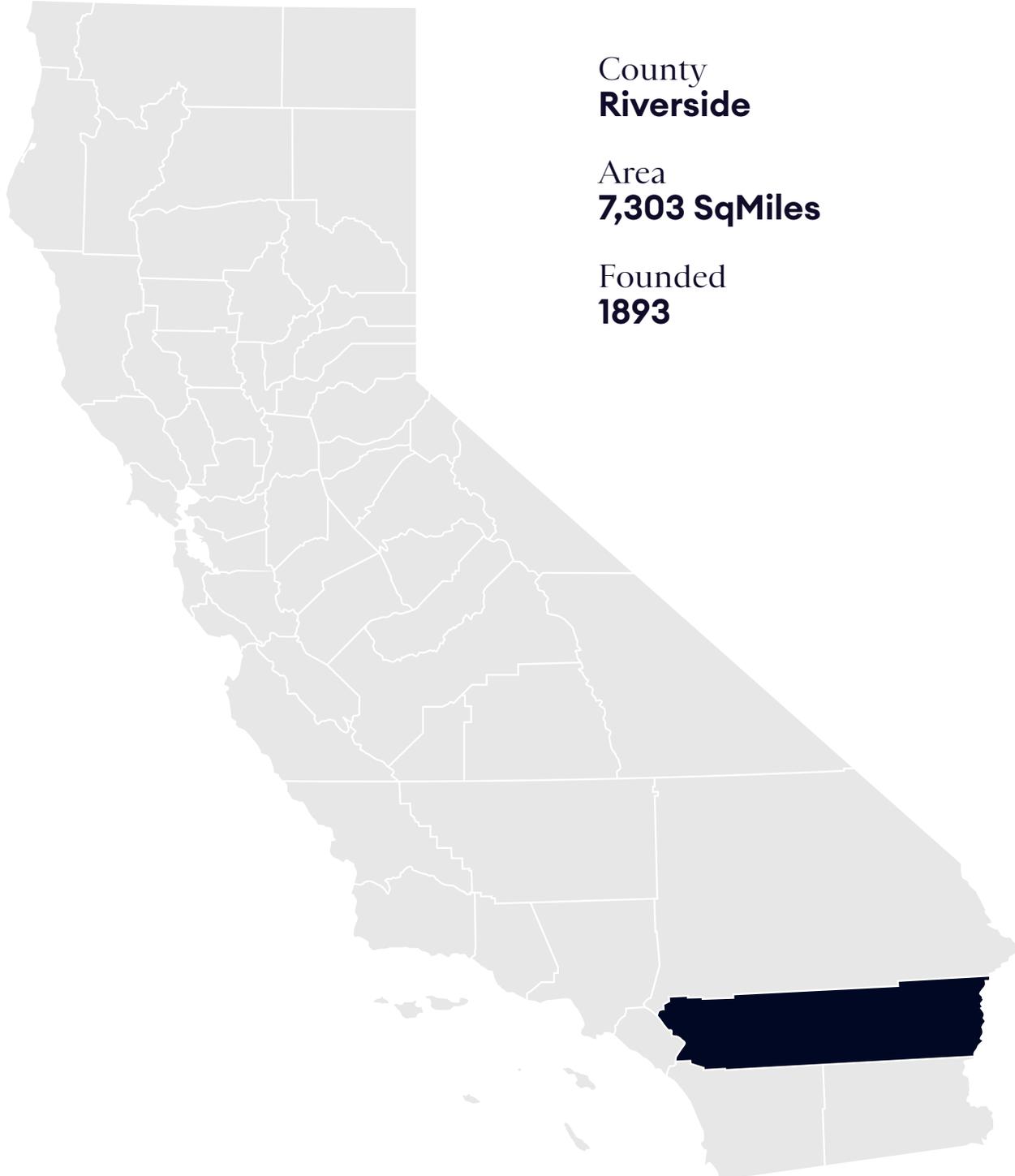
24

Properties for sale.



Riverside County

Bermuda Dunes
Cathedral City
Coachella
Desert Hot Springs
Indian Wells
Indio
La Quinta
Palm Desert
Palm Springs
Rancho Mirage
Thousand Palms



County
Riverside

Area
7,303 SqMiles

Founded
1893

Bermuda Dunes

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$449,750	\$570,000	\$582,500	\$805,000	79.0%
Average Price per Square Foot	\$227	\$280	\$319	\$297	30.8%
Properties Sold	14	13	10	7	-50.0%
Properties Pending Sale	11	6	13	14	27.3%
Properties For Sale	49	38	51	28	-42.9%
Days on Market (Pending Sale)	45	48	26	21	-52.8%
Percent Under Contract	22.4%	15.8%	25.5%	50.0%	122.7%
Average Median Price for Last 12 Months	\$499,163	\$617,583	\$679,333	\$600,558	16.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bermuda Dunes Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$805,000

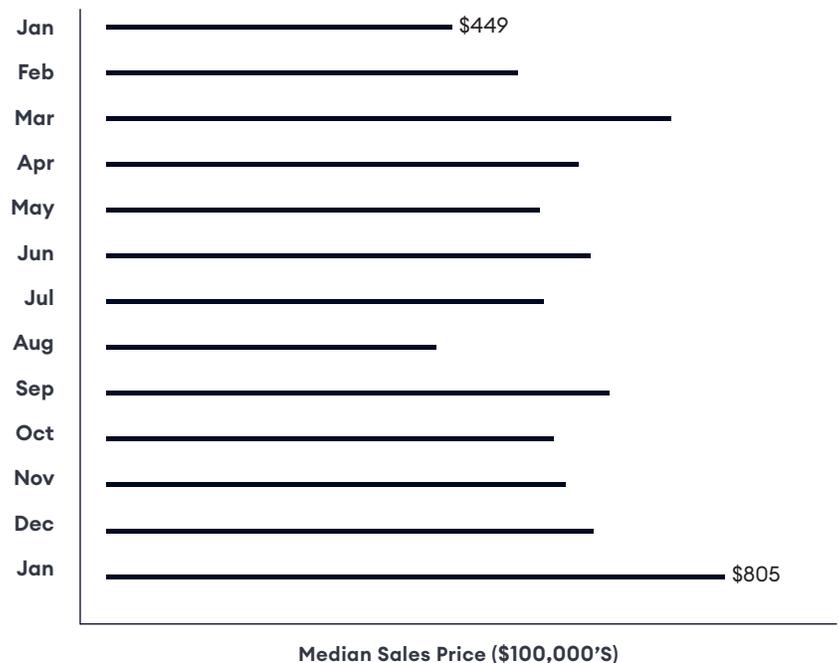
Median sales price.

\$297

Average price per square foot.

28

Properties for sale.



Cathedral City

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$417,500	\$470,450	\$517,500	\$500,000	19.8%
Average Price per Square Foot	\$233	\$288	\$290	\$311	33.5%
Properties Sold	52	68	64	45	-13.5%
Properties Pending Sale	63	58	61	87	38.1%
Properties For Sale	235	232	257	203	-13.6%
Days on Market (Pending Sale)	59	28	37	38	-34.6%
Percent Under Contract	26.8%	25.0%	23.7%	42.9%	59.9%
Average Median Price for Last 12 Months	\$395,250	\$504,917	\$506,667	\$474,496	16.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Cathedral City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$500,000

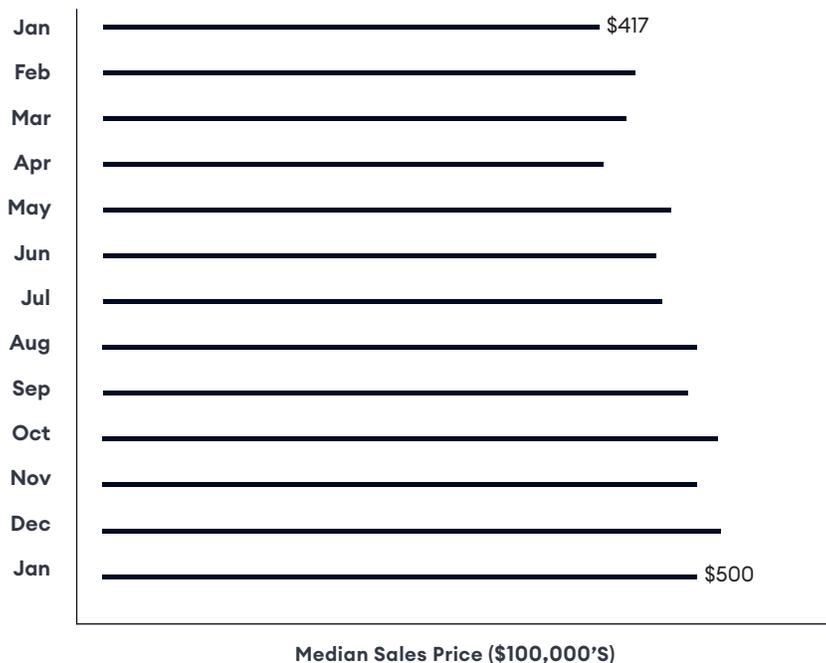
Median sales price.

\$311

Average price per square foot.

203

Properties for sale.



Coachella

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$321,000	\$365,000	\$350,000	\$375,000	16.8%
Average Price per Square Foot	\$204	\$214	\$237	\$230	12.7%
Properties Sold	16	14	15	8	-50.0%
Properties Pending Sale	18	13	16	22	22.2%
Properties For Sale	63	66	61	50	-20.6%
Days on Market (Pending Sale)	52	20	28	22	-57.3%
Percent Under Contract	28.6%	19.7%	26.2%	44.0%	54.0%
Average Median Price for Last 12 Months	\$290,531	\$362,833	\$370,667	\$340,385	14.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coachella Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$375,000

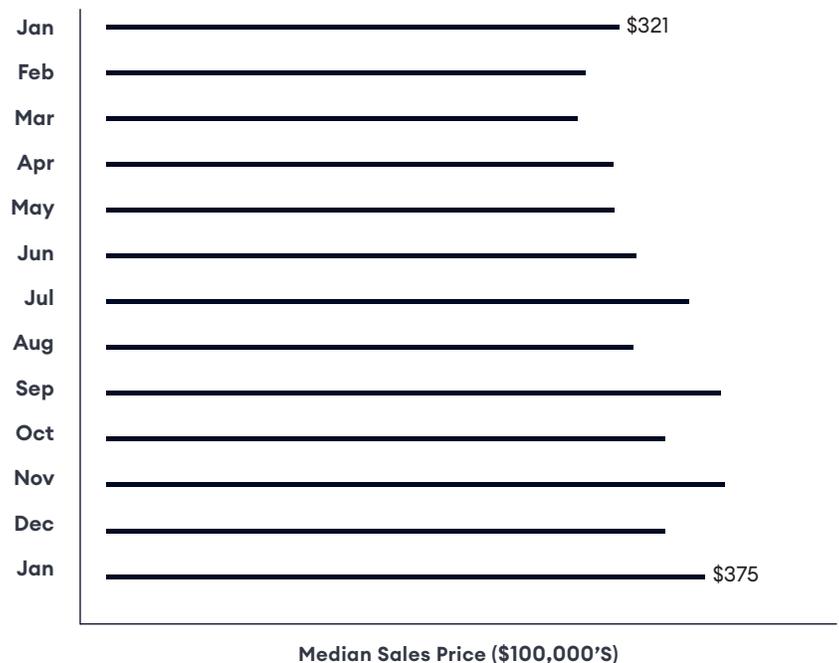
Median sales price.

\$230

Average price per square foot.

50

Properties for sale.



Desert Hot Springs

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$268,500	\$335,000	\$360,793	\$385,000	43.4%
Average Price per Square Foot	\$178	\$210	\$217	\$227	27.5%
Properties Sold	44	67	48	57	29.5%
Properties Pending Sale	52	72	54	81	55.8%
Properties For Sale	276	333	315	235	-14.9%
Days on Market (Pending Sale)	61	31	32	29	-53.1%
Percent Under Contract	18.8%	21.6%	17.1%	34.5%	82.9%
Average Median Price for Last 12 Months	\$260,996	\$356,146	\$369,528	\$334,164	21.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Desert Hot Springs Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$385,000

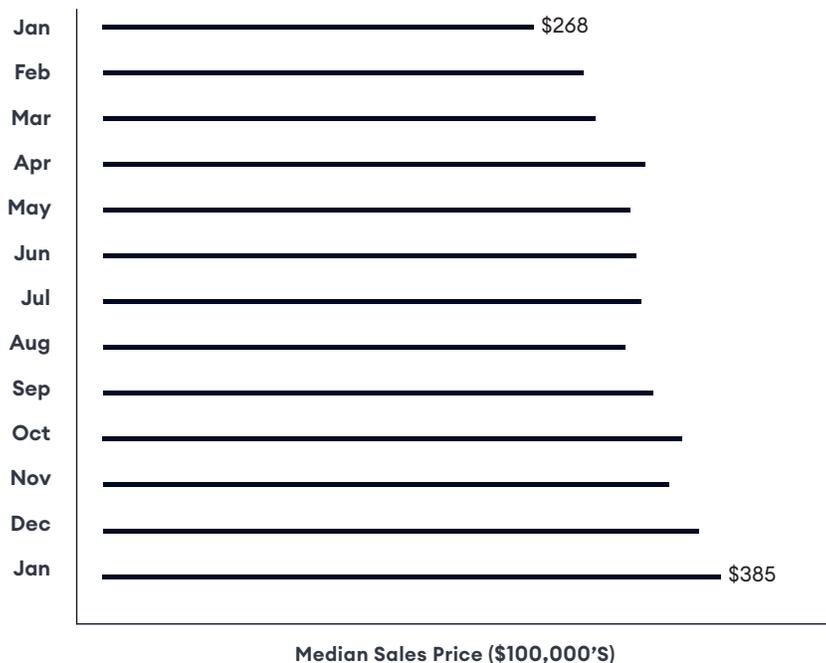
Median sales price.

\$227

Average price per square foot.

235

Properties for sale.



Indian Wells

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,225,000	\$1,625,000	\$1,642,500	\$1,362,500	11.2%
Average Price per Square Foot	\$390	\$450	\$544	\$595	52.6%
Properties Sold	30	15	18	22	-26.7%
Properties Pending Sale	34	18	18	33	-2.9%
Properties For Sale	192	105	98	86	-55.2%
Days on Market (Pending Sale)	84	102	79	61	-27.4%
Percent Under Contract	17.7%	17.1%	18.4%	38.4%	116.7%
Average Median Price for Last 12 Months	\$984,500	\$1,347,075	\$1,488,333	\$1,321,881	25.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Indian Wells Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,362,500

Median sales price.

\$595

Average price per square foot.

86

Properties for sale.



Indio

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$382,500	\$465,000	\$510,000	\$491,500	28.5%
Average Price per Square Foot	\$204	\$247	\$269	\$277	35.8%
Properties Sold	92	109	97	118	28.3%
Properties Pending Sale	115	102	109	189	64.3%
Properties For Sale	481	354	422	310	-35.6%
Days on Market (Pending Sale)	57	33	38	33	-43.0%
Percent Under Contract	23.9%	28.8%	25.8%	61.0%	155.0%
Average Median Price for Last 12 Months	\$360,088	\$496,625	\$495,667	\$460,481	21.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Indio Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$491,500

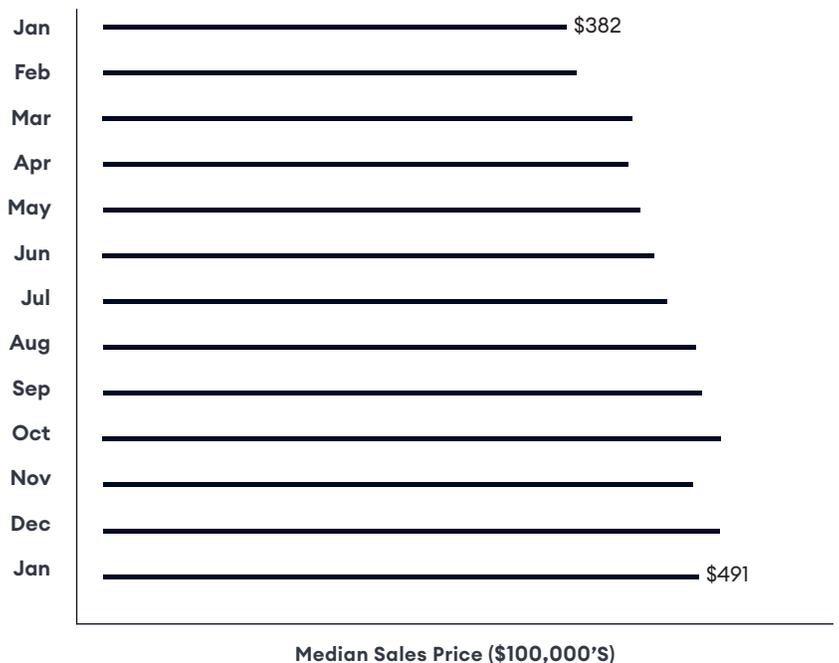
Median sales price.

\$277

Average price per square foot.

310

Properties for sale.



La Quinta

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$663,000	\$610,000	\$692,000	\$765,950	15.5%
Average Price per Square Foot	\$322	\$346	\$363	\$440	36.6%
Properties Sold	144	127	108	86	-40.3%
Properties Pending Sale	159	121	128	157	-1.3%
Properties For Sale	627	471	436	307	-51.0%
Days on Market (Pending Sale)	64	31	42	33	-48.6%
Percent Under Contract	25.4%	25.7%	29.4%	51.1%	101.7%
Average Median Price for Last 12 Months	\$610,913	\$706,829	\$737,992	\$707,025	13.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Quinta Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$765,950

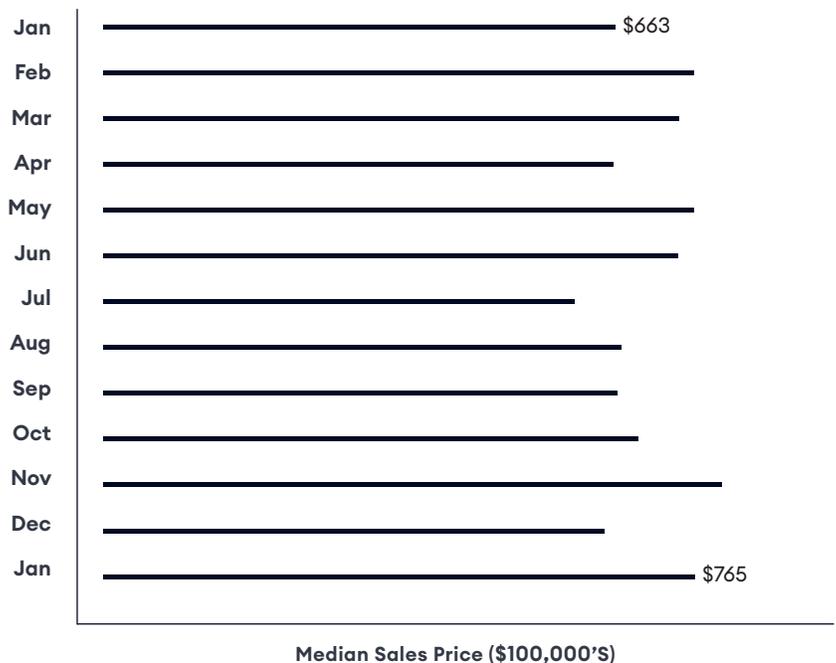
Median sales price.

\$440

Average price per square foot.

307

Properties for sale.



Palm Desert

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$500,000	\$590,000	\$690,500	\$667,500	33.5%
Average Price per Square Foot	\$316	\$350	\$375	\$559	76.9%
Properties Sold	109	117	100	80	-26.6%
Properties Pending Sale	135	109	100	123	-8.9%
Properties For Sale	532	375	404	283	-46.8%
Days on Market (Pending Sale)	52	35	39	34	-34.3%
Percent Under Contract	25.4%	29.1%	24.8%	43.5%	71.3%
Average Median Price for Last 12 Months	\$476,336	\$648,500	\$651,667	\$596,762	20.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palm Desert Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$667,500

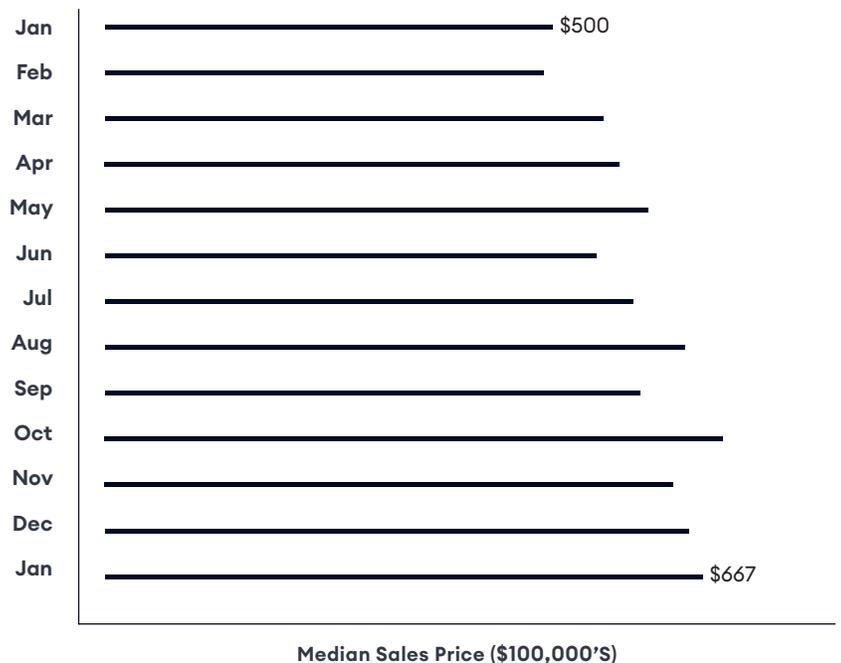
Median sales price.

\$559

Average price per square foot.

283

Properties for sale.



Palm Springs

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$875,000	\$902,667	\$1,150,000	\$1,064,000	21.6%
Average Price per Square Foot	\$485	\$577	\$563	\$543	12.0%
Properties Sold	83	98	84	68	-18.1%
Properties Pending Sale	77	92	80	115	49.4%
Properties For Sale	470	468	473	407	-13.4%
Days on Market (Pending Sale)	51	28	34	43	-15.0%
Percent Under Contract	16.4%	19.7%	16.9%	28.3%	72.5%
Average Median Price for Last 12 Months	\$753,667	\$1,030,446	\$1,008,292	\$971,026	22.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Palm Springs Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,064,000

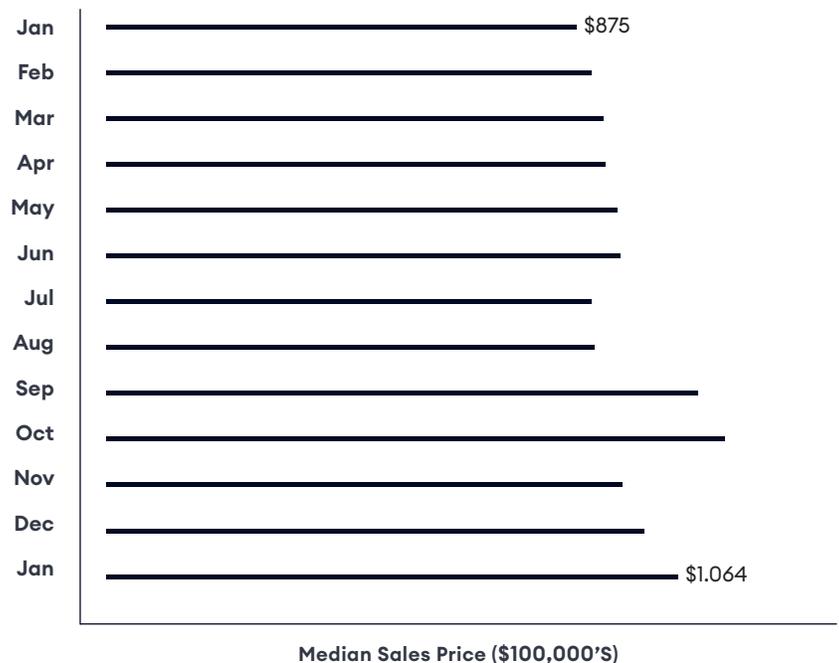
Median sales price.

\$543

Average price per square foot.

407

Properties for sale.



Rancho Mirage

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$739,900	\$910,000	\$966,500	\$1,013,250	36.9%
Average Price per Square Foot	\$305	\$379	\$401	\$431	41.3%
Properties Sold	65	63	58	56	-13.8%
Properties Pending Sale	60	56	65	81	35.0%
Properties For Sale	342	256	265	229	-33.0%
Days on Market (Pending Sale)	82	40	38	40	-51.8%
Percent Under Contract	17.5%	21.9%	24.5%	35.4%	101.6%
Average Median Price for Last 12 Months	\$691,283	\$950,458	\$969,250	\$905,108	23.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Mirage Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,013,250

Median sales price.

\$431

Average price per square foot.

229

Properties for sale.



Thousand Palms

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$302,750	\$377,500	\$306,940	\$264,500	-12.6%
Average Price per Square Foot	\$177	\$229	\$248	\$260	46.9%
Properties Sold	6	7	3	4	-33.3%
Properties Pending Sale	8	4	6	8	0.0%
Properties For Sale	38	26	29	19	-50.0%
Days on Market (Pending Sale)	67	33	51	76	14.3%
Percent Under Contract	21.1%	15.4%	20.7%	42.1%	100.0%
Average Median Price for Last 12 Months	\$312,079	\$261,657	\$214,833	\$295,630	-5.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Thousand Palms Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$264,500

Median sales price.

\$260

Average price per square foot.

19

Properties for sale.



San Diego County

San Diego Macro

Bay Park / Old Town / Midway District

Carlsbad

Carmel Valley

Chula Vista

Clairemont / Bay Ho / Bay Park

Coronado

Del Mar

El Cajon

Encinitas

Escondido

Imperial Beach

La Jolla

La Mesa

Linda Vista / Clairemont Mesa East

Lemon Grove

National City

Oceanside

Poway

Rancho Bernardo

San Marcos

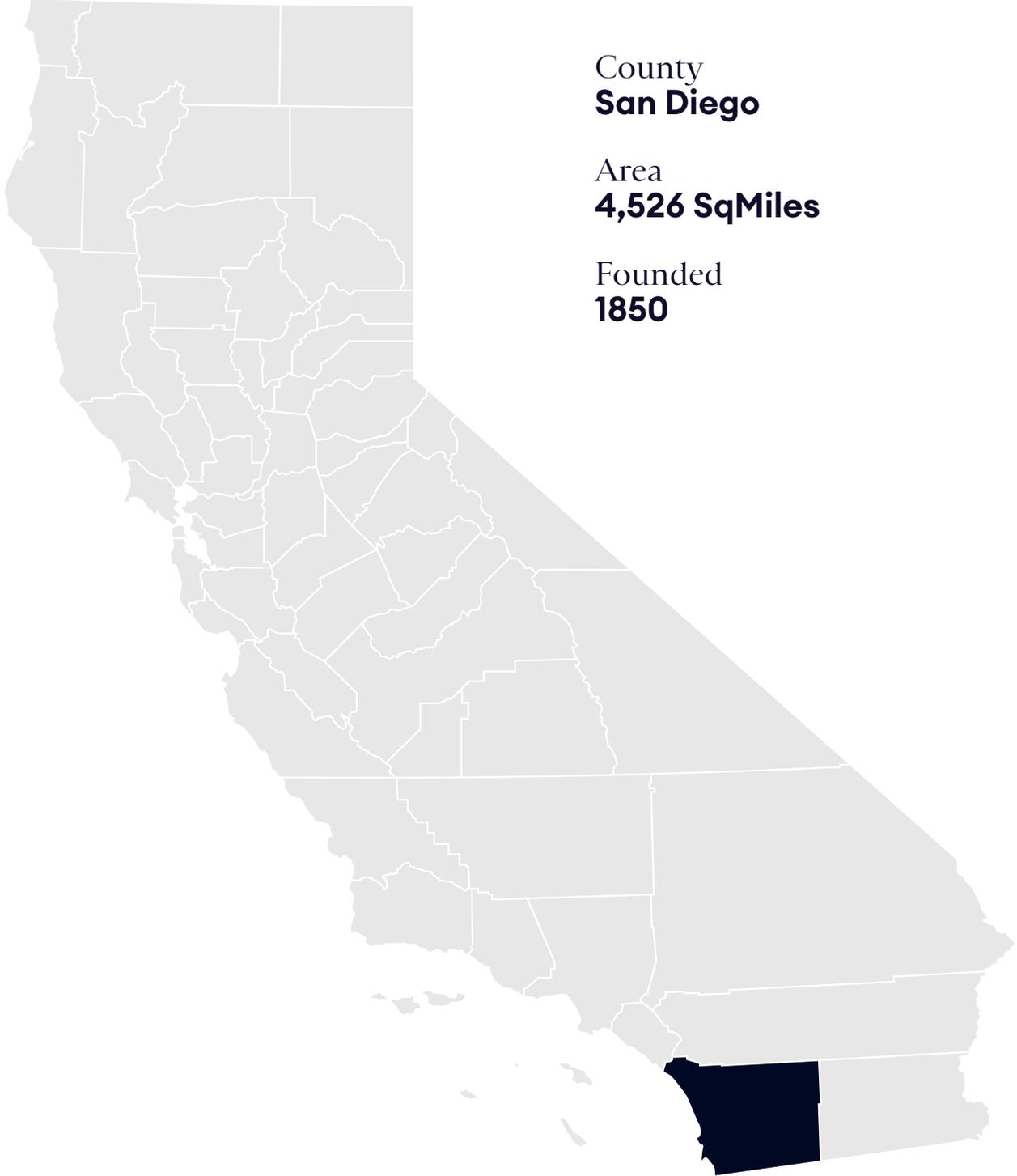
San Diego

Santee

Solana Beach

Spring Valley

Vista



County
San Diego

Area
4,526 SqMiles

Founded
1850

San Diego County

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$745,000	\$875,000	\$868,500	\$900,000	20.8%
Average Price per Square Foot	\$471	\$530	\$558	\$588	24.8%
Properties Sold	1426	2241	1942	1196	-16.1%
Properties Pending Sale	1621	2076	1912	1418	-12.5%
Properties For Sale	3,824	5,039	4,148	2,524	-34.0%
Days on Market (Pending Sale)	30	23	26	26	-11.2%
Percent Under Contract	42.4%	41.2%	46.1%	56.2%	32.5%
Average Median Price for Last 12 Months	\$717,331	\$865,583	\$871,667	\$846,900	18.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Diego County Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$900,000

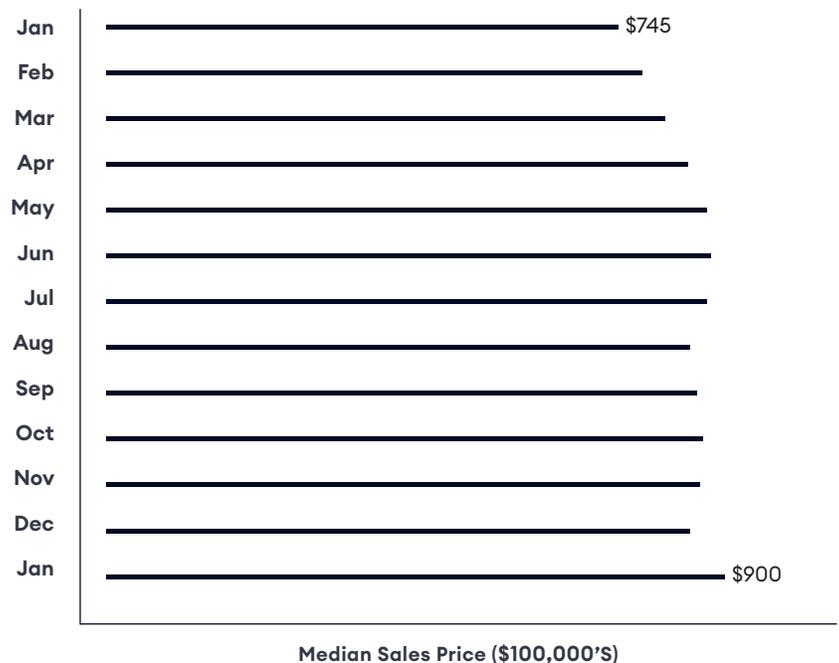
Median sales price.

\$588

Average price per square foot.

2,524

Properties for sale.



Bay Park/Old Town/Midway District

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,140,625	\$1,312,710	\$1,305,000	\$1,388,000	21.7%
Average Price per Square Foot	\$640	\$662	\$659	\$745	16.4%
Properties Sold	4	11	10	8	100.0%
Properties Pending Sale	15	13	15	8	-46.7%
Properties For Sale	27	31	37	15	-44.4%
Days on Market (Pending Sale)	34	19	26	12	-63.7%
Percent Under Contract	55.6%	41.9%	40.5%	53.3%	-4.0%
Average Median Price for Last 12 Months	\$	\$1,284,667	\$1,304,333	\$1,243,768	%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Bay Park/Old Town/Midway District Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,388,000

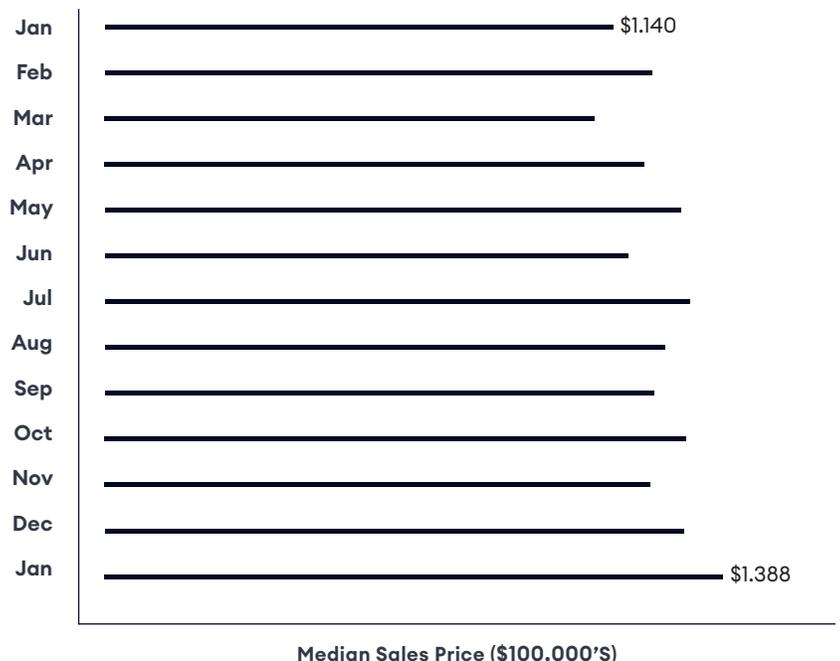
Median sales price.

\$745

Average price per square foot.

15

Properties for sale.



Carlsbad

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,305,000	\$1,355,000	\$1,480,000	\$1,712,500	31.2%
Average Price per Square Foot	\$506	\$602	\$579	\$640	26.5%
Properties Sold	52	106	90	36	-30.8%
Properties Pending Sale	58	73	72	35	-39.7%
Properties For Sale	125	203	133	65	-48.0%
Days on Market (Pending Sale)	32	25	22	33	2.0%
Percent Under Contract	46.4%	36.0%	54.1%	53.8%	16.0%
Average Median Price for Last 12 Months	\$1,154,250	\$1,555,958	\$1,610,500	\$1,463,519	26.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carlsbad Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,712,500

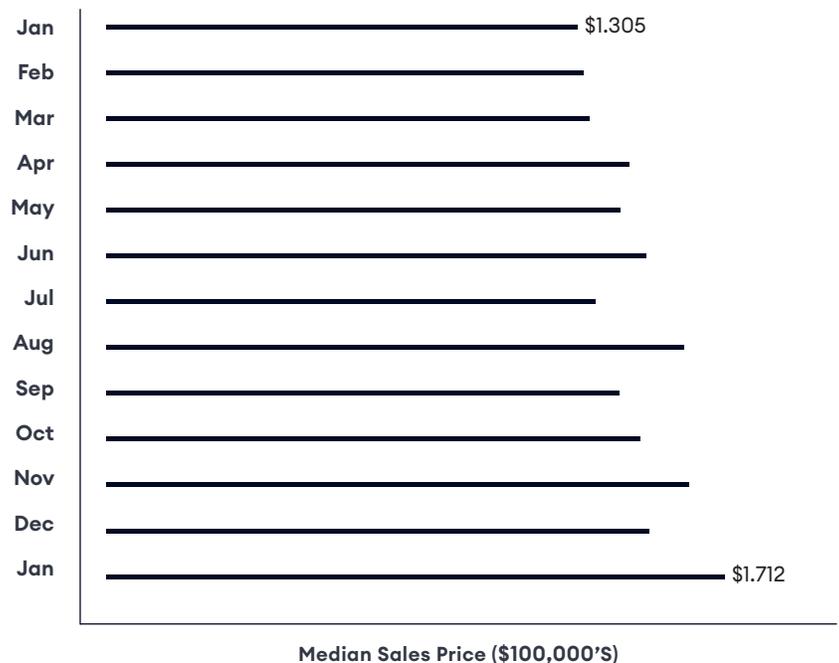
Median sales price.

\$640

Average price per square foot.

65

Properties for sale.



Carmel Valley

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,651,000	\$1,879,500	\$1,880,000	\$2,332,500	41.3%
Average Price per Square Foot	\$510	\$661	\$683	\$746	46.3%
Properties Sold	42	60	35	16	-61.9%
Properties Pending Sale	34	46	32	17	-50.0%
Properties For Sale	74	97	54	31	-58.1%
Days on Market (Pending Sale)	22	16	24	11	-50.7%
Percent Under Contract	45.9%	47.4%	59.3%	54.8%	19.4%
Average Median Price for Last 12 Months	\$1,529,530	\$2,086,833	\$2,280,333	\$1,939,077	26.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Carmel Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,332,500

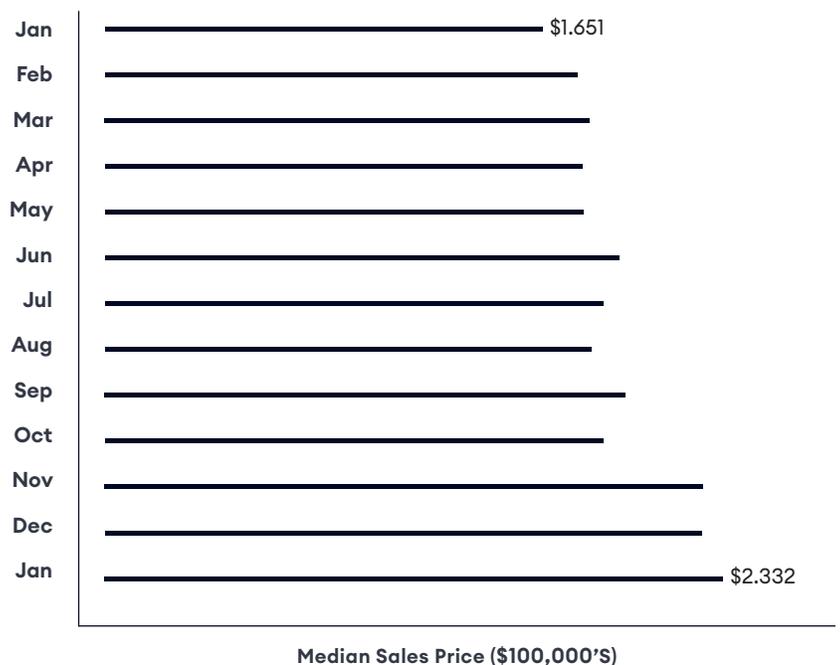
Median sales price.

\$746

Average price per square foot.

31

Properties for sale.



Chula Vista

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$695,000	\$777,500	\$805,000	\$820,000	18.0%
Average Price per Square Foot	\$343	\$401	\$394	\$427	24.5%
Properties Sold	95	140	139	78	-17.9%
Properties Pending Sale	111	133	149	81	-27.0%
Properties For Sale	201	310	278	129	-35.8%
Days on Market (Pending Sale)	21	20	22	22	5.7%
Percent Under Contract	55.2%	42.9%	53.6%	62.8%	13.7%
Average Median Price for Last 12 Months	\$642,187	\$799,083	\$801,500	\$769,443	19.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Chula Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$820,000

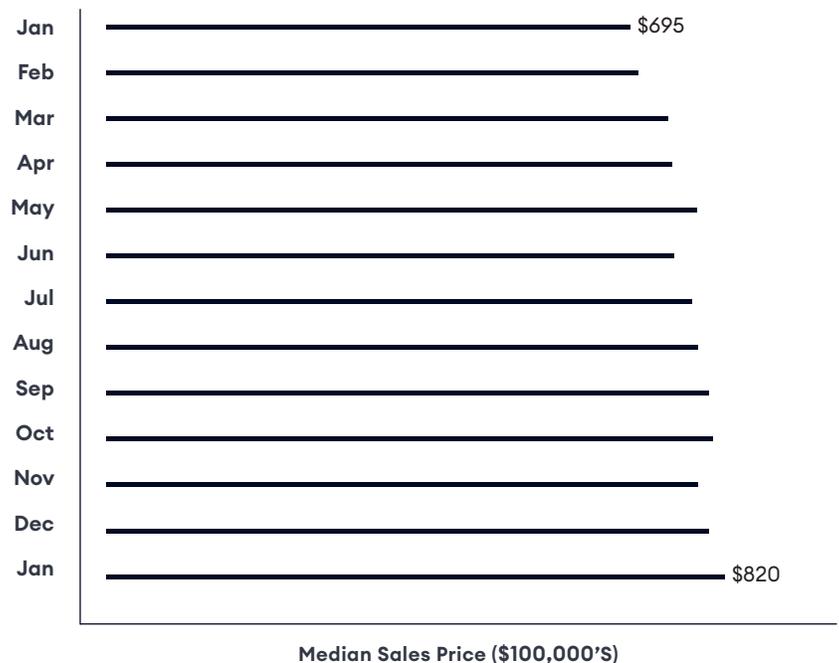
Median sales price.

\$427

Average price per square foot.

129

Properties for sale.



Clairemont/Bay Ho/Bay Park

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$821,000	\$922,500	\$900,000	\$1,206,500	47.0%
Average Price per Square Foot	\$567	\$633	\$667	\$727	28.2%
Properties Sold	26	36	39	24	-7.7%
Properties Pending Sale	24	39	38	21	-12.5%
Properties For Sale	53	90	76	35	-34.0%
Days on Market (Pending Sale)	18	19	29	16	-12.0%
Percent Under Contract	45.3%	43.3%	50.0%	60.0%	32.5%
Average Median Price for Last 12 Months	\$767,083	\$971,167	\$1,026,500	\$931,615	21.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Clairemont/Bay Ho/Bay Park Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,206,500

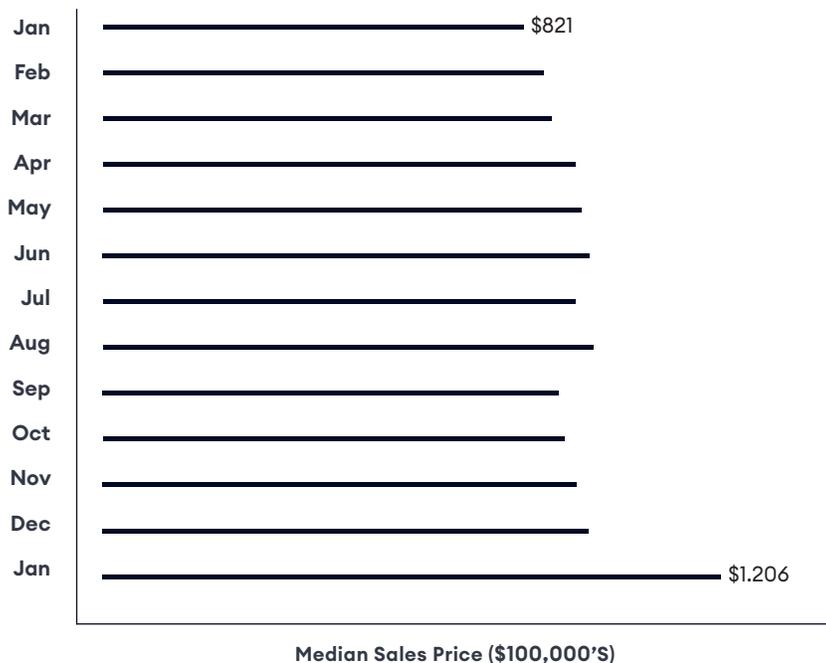
Median sales price.

\$727

Average price per square foot.

35

Properties for sale.



Coronado

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,435,000	\$2,240,000	\$2,950,000	\$2,845,000	-17.2%
Average Price per Square Foot	\$1,109	\$1,053	\$1,216	\$1,352	21.9%
Properties Sold	17	13	24	13	-23.5%
Properties Pending Sale	12	12	13	7	-41.7%
Properties For Sale	56	59	43	25	-55.4%
Days on Market (Pending Sale)	157	62	36	34	-78.1%
Percent Under Contract	21.4%	20.3%	30.2%	28.0%	30.7%
Average Median Price for Last 12 Months	\$2,269,333	\$2,871,083	\$2,872,500	\$2,639,923	16.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Coronado Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,845,000

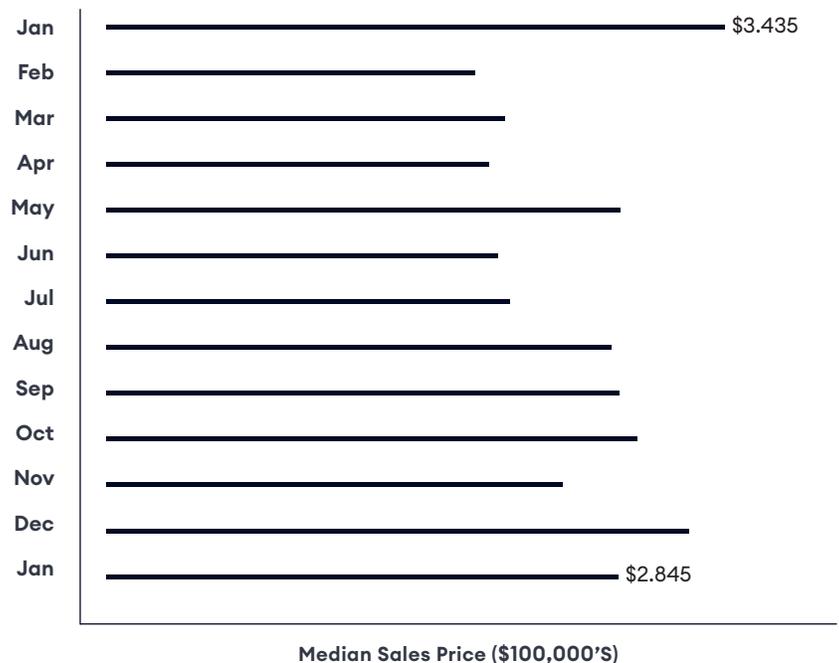
Median sales price.

\$1,352

Average price per square foot.

25

Properties for sale.



Del Mar

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,150,000	\$3,200,000	\$3,350,000	\$3,420,000	59.1%
Average Price per Square Foot	\$867	\$1,430	\$1,684	\$1,101	27.0%
Properties Sold	7	17	20	7	0.0%
Properties Pending Sale	7	14	20	12	71.4%
Properties For Sale	62	68	53	32	-48.4%
Days on Market (Pending Sale)	40	69	39	66	65.2%
Percent Under Contract	11.3%	20.6%	37.7%	37.5%	232.1%
Average Median Price for Last 12 Months	\$2,055,872	\$3,197,917	\$3,358,333	\$2,829,231	37.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Del Mar Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,420,000

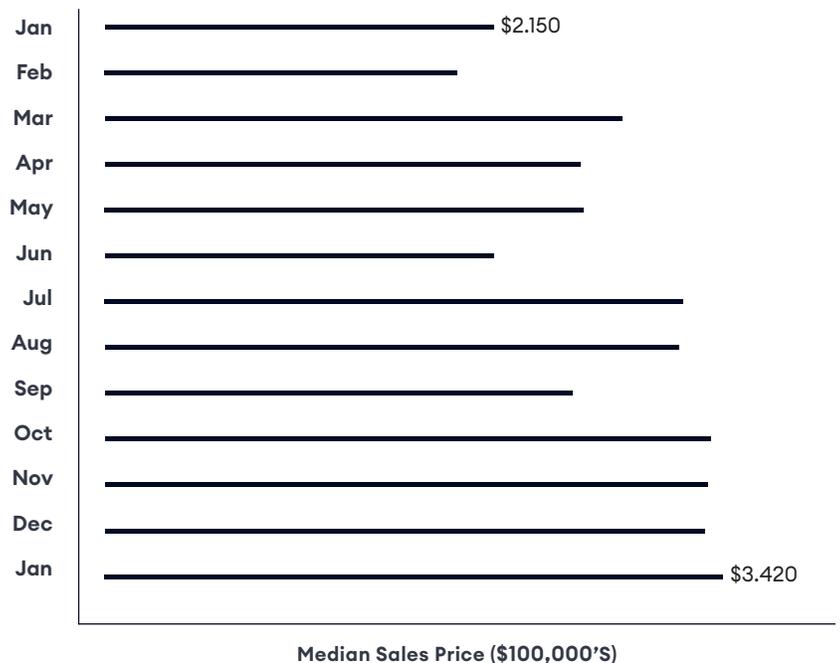
Median sales price.

\$1,101

Average price per square foot.

32

Properties for sale.



El Cajon

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$627,500	\$750,000	\$730,000	\$817,500	30.3%
Average Price per Square Foot	\$369	\$409	\$417	\$438	18.7%
Properties Sold	78	129	119	72	-7.7%
Properties Pending Sale	80	119	110	100	25.0%
Properties For Sale	205	264	210	153	-25.4%
Days on Market (Pending Sale)	18	22	31	21	17.6%
Percent Under Contract	39.0%	45.1%	52.4%	65.4%	67.5%
Average Median Price for Last 12 Months	\$617,729	\$759,275	\$795,233	\$725,838	17.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in El Cajon Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$817,500

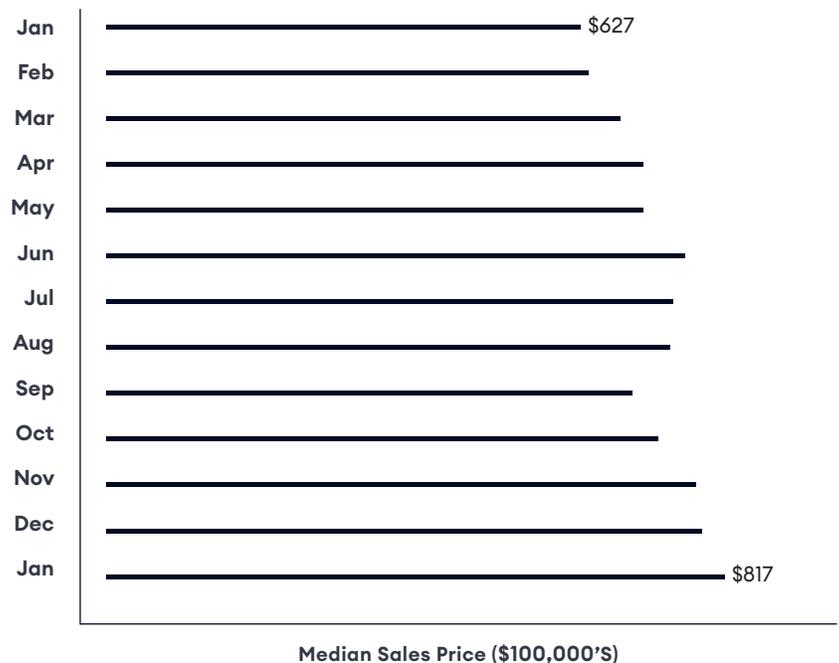
Median sales price.

\$438

Average price per square foot.

153

Properties for sale.



Encinitas

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,827,500	\$2,040,000	\$1,891,250	\$1,930,000	5.6%
Average Price per Square Foot	\$662	\$725	\$898	\$910	37.5%
Properties Sold	24	45	28	23	-4.2%
Properties Pending Sale	28	35	26	24	-14.3%
Properties For Sale	83	98	74	44	-47.0%
Days on Market (Pending Sale)	36	23	34	22	-38.5%
Percent Under Contract	33.7%	35.7%	35.1%	54.5%	61.7%
Average Median Price for Last 12 Months	\$1,537,063	\$1,982,823	\$2,131,896	\$1,889,187	22.9%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encinitas Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,930,000

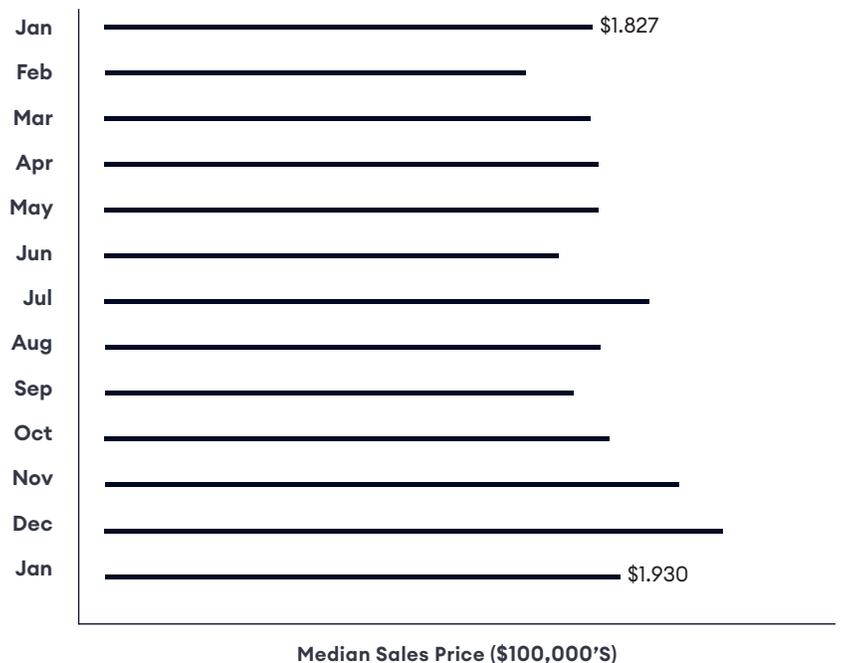
Median sales price.

\$910

Average price per square foot.

44

Properties for sale.



Escondido

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$658,950	\$799,500	\$811,000	\$780,000	18.4%
Average Price per Square Foot	\$353	\$402	\$398	\$477	35.1%
Properties Sold	94	170	124	71	-24.5%
Properties Pending Sale	96	149	124	104	8.3%
Properties For Sale	213	328	268	170	-20.2%
Days on Market (Pending Sale)	31	23	26	23	-23.5%
Percent Under Contract	45.1%	45.4%	46.3%	61.2%	35.7%
Average Median Price for Last 12 Months	\$644,579	\$796,667	\$783,000	\$772,021	19.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Escondido Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$780,000

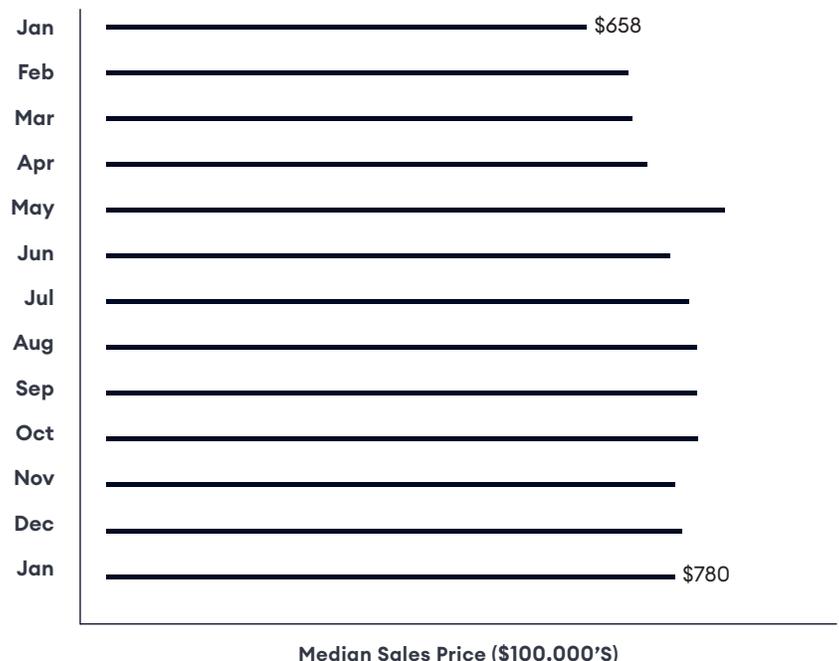
Median sales price.

\$477

Average price per square foot.

170

Properties for sale.



Imperial-Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$730,000	\$775,000	\$795,000	\$825,000	13.0%
Average Price per Square Foot	\$478	\$531	\$543	\$635	32.8%
Properties Sold	7	9	19	5	-28.6%
Properties Pending Sale	10	11	6	6	-40.0%
Properties For Sale	27	41	17	12	-55.6%
Days on Market (Pending Sale)	21	13	23	12	-41.5%
Percent Under Contract	37.0%	26.8%	35.3%	50.0%	35.0%
Average Median Price for Last 12 Months	\$697,042	\$838,583	\$833,333	\$788,308	13.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Imperial-Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$825,000

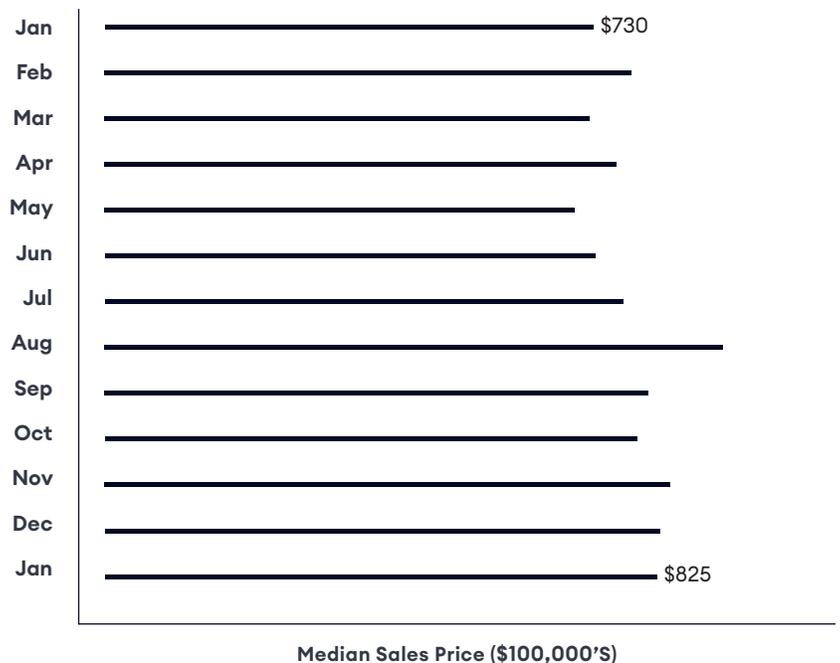
Median sales price.

\$635

Average price per square foot.

12

Properties for sale.



La Jolla

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,381,000	\$2,896,000	\$2,987,500	\$3,180,000	33.6%
Average Price per Square Foot	\$1,103	\$1,053	\$1,280	\$1,335	21.0%
Properties Sold	24	27	30	28	16.7%
Properties Pending Sale	37	35	32	35	-5.4%
Properties For Sale	153	150	131	106	-30.7%
Days on Market (Pending Sale)	75	30	33	53	-29.5%
Percent Under Contract	24.2%	23.3%	24.4%	33.0%	36.5%
Average Median Price for Last 12 Months	\$2,348,417	\$3,140,417	\$3,368,333	\$2,968,289	26.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Jolla Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,180,000

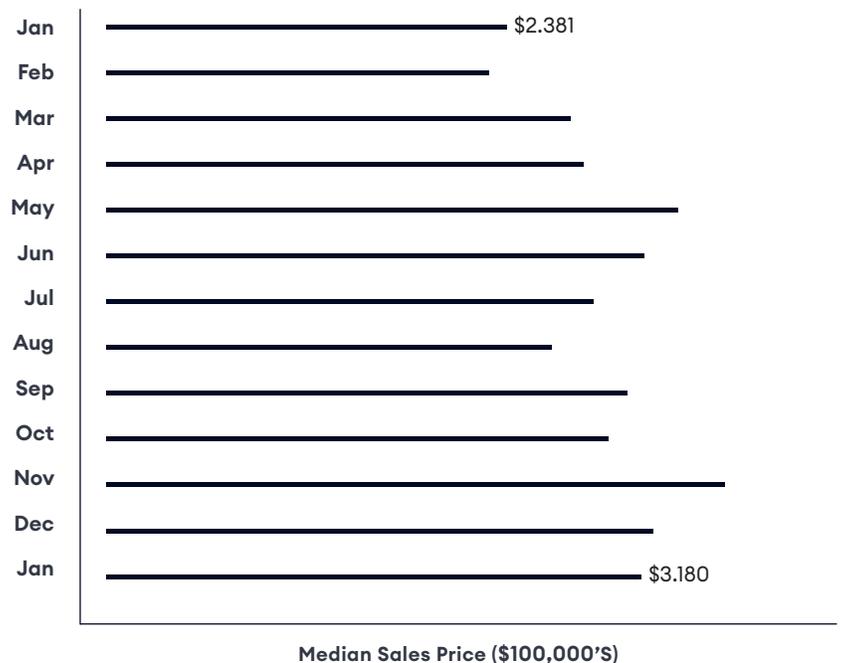
Median sales price.

\$1,335

Average price per square foot.

106

Properties for sale.



La Mesa

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$670,650	\$780,000	\$795,000	\$863,225	28.7%
Average Price per Square Foot	\$423	\$450	\$483	\$526	24.3%
Properties Sold	44	58	59	34	-22.7%
Properties Pending Sale	53	55	61	41	-22.6%
Properties For Sale	98	139	138	63	-35.7%
Days on Market (Pending Sale)	19	23	27	20	0.9%
Percent Under Contract	54.1%	39.6%	44.2%	65.1%	20.3%
Average Median Price for Last 12 Months	\$676,483	\$821,038	\$846,408	\$794,183	17.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in La Mesa Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$863,225

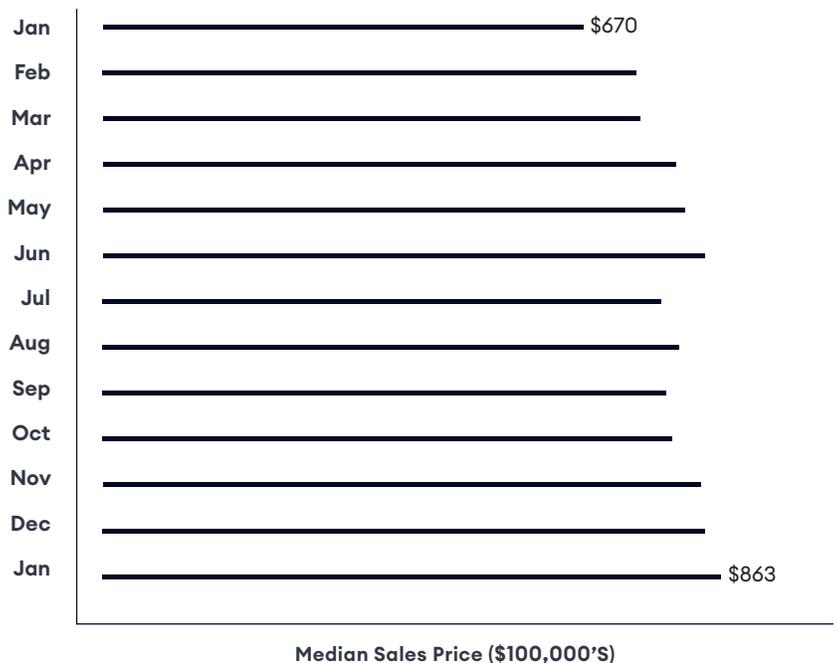
Median sales price.

\$526

Average price per square foot.

63

Properties for sale.



Linda Vista/Clairemont Mesa East

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$733,250	\$885,000	\$861,200	\$933,000	27.2%
Average Price per Square Foot	\$491	\$629	\$554	\$695	41.5%
Properties Sold	12	17	21	16	33.3%
Properties Pending Sale	21	20	14	15	-28.6%
Properties For Sale	32	47	27	19	-40.6%
Days on Market (Pending Sale)	24	17	28	10	-59.1%
Percent Under Contract	65.6%	42.6%	51.9%	78.9%	20.3%
Average Median Price for Last 12 Months	\$726,750	\$875,325	\$913,417	\$851,768	17.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Linda Vista/Clairemont Mesa East Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$933,000

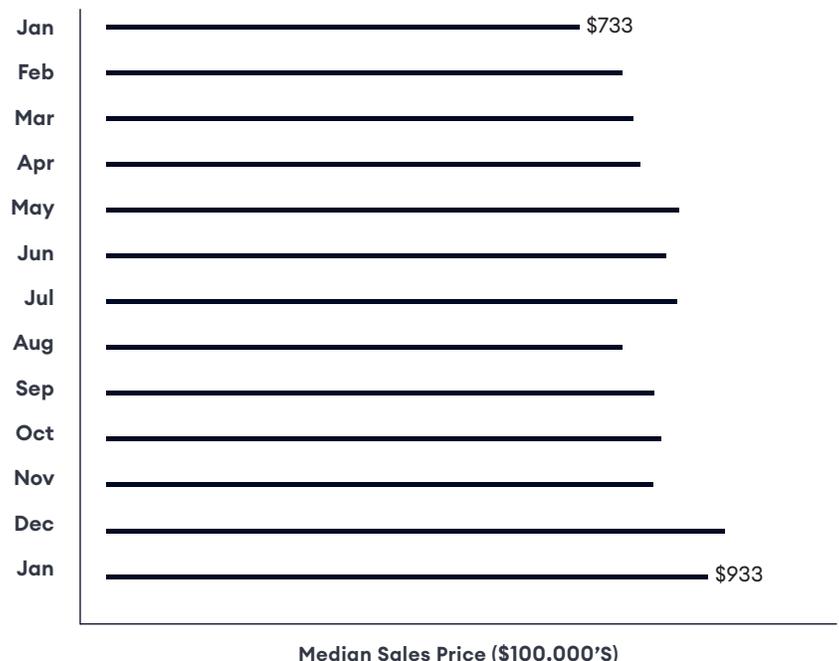
Median sales price.

\$695

Average price per square foot.

19

Properties for sale.



Lemon Grove

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$590,000	\$637,000	\$700,000	\$685,000	16.1%
Average Price per Square Foot	\$359	\$435	\$446	\$462	28.7%
Properties Sold	27	27	20	14	-48.1%
Properties Pending Sale	14	27	29	19	35.7%
Properties For Sale	29	48	47	25	-13.8%
Days on Market (Pending Sale)	12	22	22	28	134.9%
Percent Under Contract	48.3%	56.2%	61.7%	76.0%	57.4%
Average Median Price for Last 12 Months	\$539,146	\$666,667	\$676,667	\$639,885	18.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Lemon Grove Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$685,000

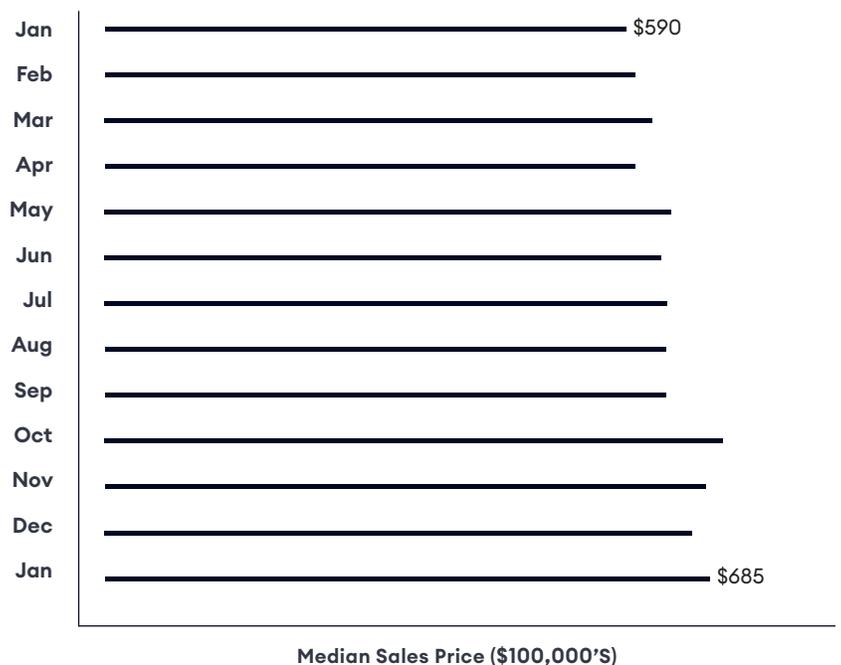
Median sales price.

\$462

Average price per square foot.

25

Properties for sale.



National City

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$550,000	\$600,000	\$582,500	\$585,000	6.4%
Average Price per Square Foot	\$395	\$443	\$398	\$542	37.2%
Properties Sold	13	13	10	13	0.0%
Properties Pending Sale	9	14	10	10	11.1%
Properties For Sale	24	33	28	25	4.2%
Days on Market (Pending Sale)	11	36	20	55	406.9%
Percent Under Contract	37.5%	42.4%	35.7%	40.0%	6.7%
Average Median Price for Last 12 Months	\$506,767	\$613,250	\$621,500	\$593,615	17.1%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in National City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$585,000

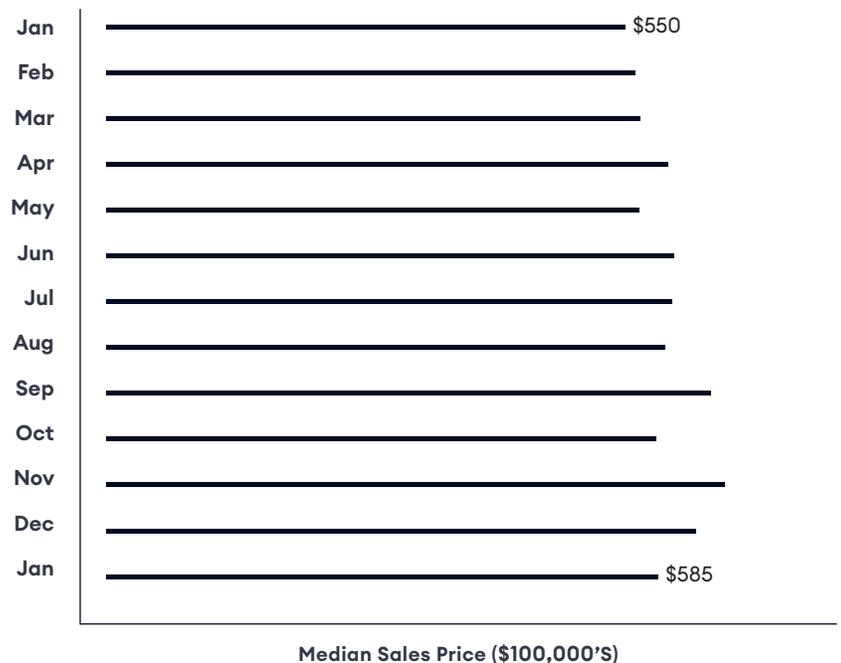
Median sales price.

\$542

Average price per square foot.

25

Properties for sale.



Oceanside

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$700,000	\$785,000	\$800,000	\$840,000	20.0%
Average Price per Square Foot	\$419	\$457	\$457	\$460	9.8%
Properties Sold	52	112	116	65	25.0%
Properties Pending Sale	87	127	124	77	-11.5%
Properties For Sale	176	255	216	130	-26.1%
Days on Market (Pending Sale)	21	19	23	26	23.0%
Percent Under Contract	49.4%	49.8%	57.4%	59.2%	19.8%
Average Median Price for Last 12 Months	\$643,079	\$816,650	\$835,633	\$775,992	20.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Oceanside Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$840,000

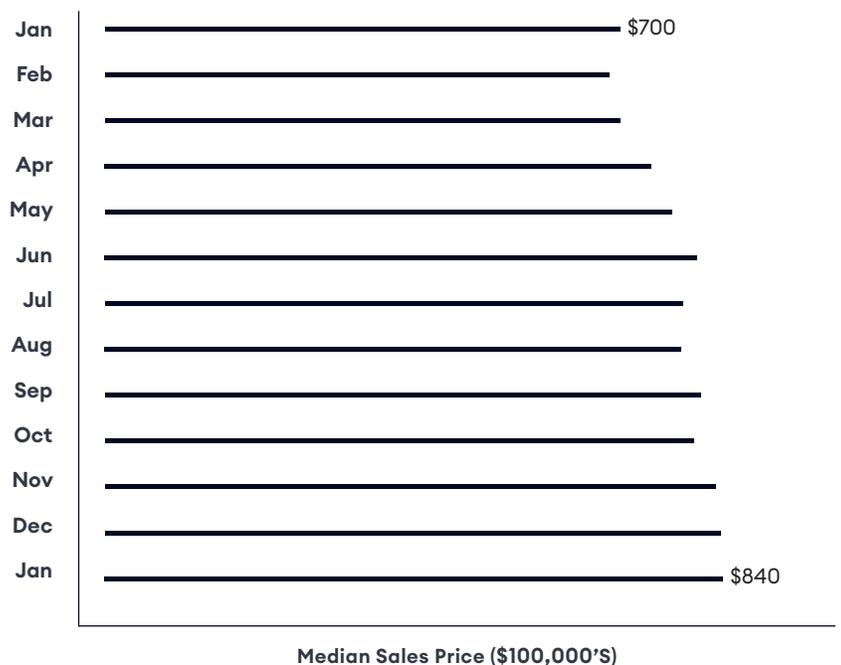
Median sales price.

\$460

Average price per square foot.

130

Properties for sale.



Poway

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$762,500	\$1,076,000	\$950,000	\$1,187,500	55.7%
Average Price per Square Foot	\$440	\$498	\$510	\$597	35.7%
Properties Sold	24	61	41	26	8.3%
Properties Pending Sale	37	48	41	35	-5.4%
Properties For Sale	78	106	77	53	-32.1%
Days on Market (Pending Sale)	25	14	21	15	-39.5%
Percent Under Contract	47.4%	45.3%	53.2%	66.0%	39.2%
Average Median Price for Last 12 Months	\$860,388	\$1,101,833	\$1,121,167	\$1,060,308	23.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Poway Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,187,500

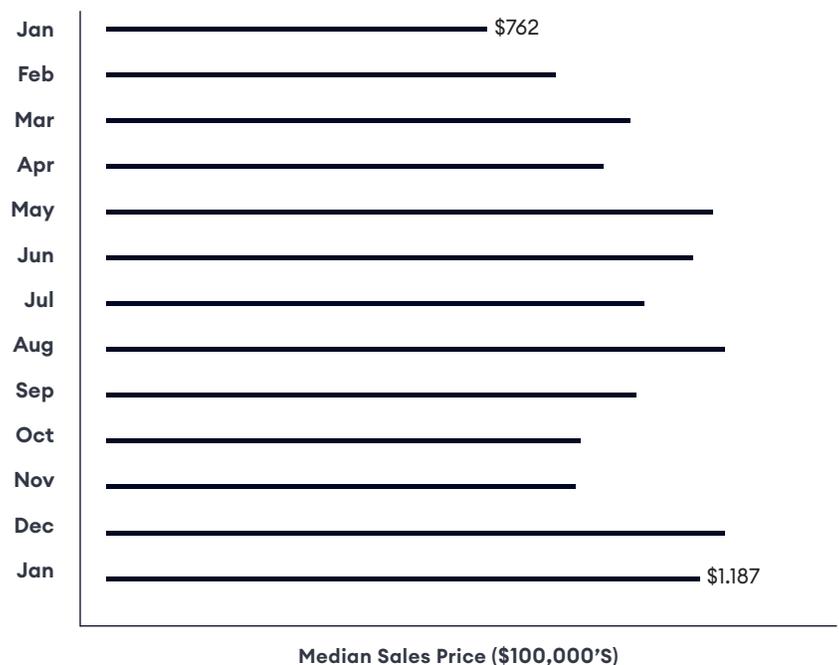
Median sales price.

\$597

Average price per square foot.

53

Properties for sale.



Rancho Bernardo

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$989,000	\$1,205,003	\$1,360,000	\$1,355,000	37.0%
Average Price per Square Foot	\$465	\$543	\$572	\$589	26.7%
Properties Sold	65	122	81	35	-46.2%
Properties Pending Sale	56	91	70	48	-14.3%
Properties For Sale	118	170	123	73	-38.1%
Days on Market (Pending Sale)	24	18	22	14	-42.8%
Percent Under Contract	47.5%	53.5%	56.9%	65.8%	38.6%
Average Median Price for Last 12 Months	\$963,083	\$1,276,917	\$1,287,667	\$1,222,846	27.0%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Bernardo Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,355,000

Median sales price.

\$589

Average price per square foot.

73

Properties for sale.



Rancho Santa Fe

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$3,300,000	\$3,795,000	\$4,300,000	\$4,050,000	22.7%
Average Price per Square Foot	\$635	\$697	\$734	\$828	30.4%
Properties Sold	22	32	23	13	-40.9%
Properties Pending Sale	29	29	14	21	-27.6%
Properties For Sale	177	122	96	74	-58.2%
Days on Market (Pending Sale)	99	51	38	64	-34.8%
Percent Under Contract	16.4%	23.8%	14.6%	28.4%	73.2%
Average Median Price for Last 12 Months	\$2,805,342	\$4,043,333	\$4,219,167	\$3,697,764	31.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Rancho Santa Fe Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$4,050,000

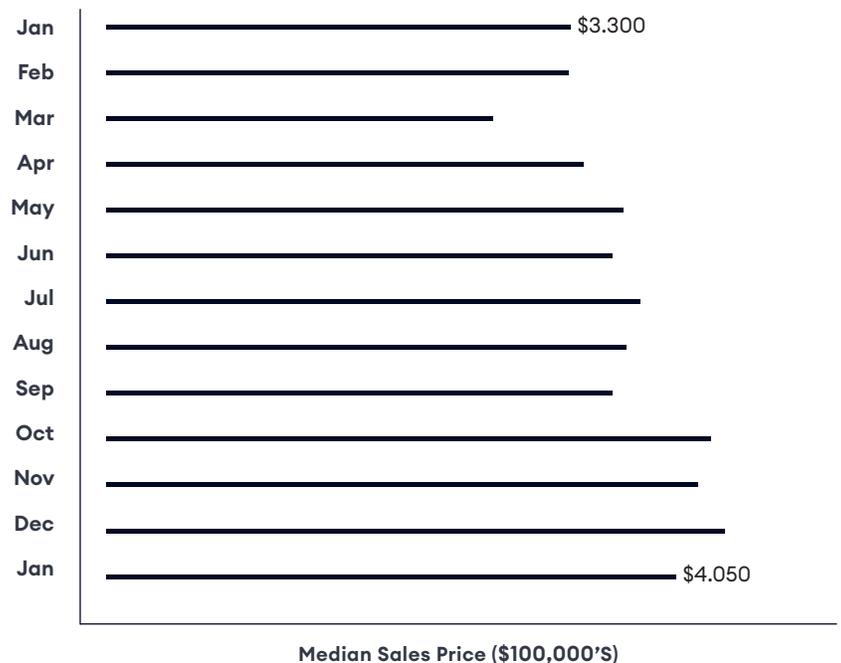
Median sales price.

\$828

Average price per square foot.

74

Properties for sale.



San Marcos

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$777,000	\$927,500	\$933,000	\$942,500	21.3%
Average Price per Square Foot	\$385	\$438	\$440	\$507	31.7%
Properties Sold	52	84	68	42	-19.2%
Properties Pending Sale	42	70	51	41	-2.4%
Properties For Sale	100	153	91	60	-40.0%
Days on Market (Pending Sale)	20	25	38	18	-13.1%
Percent Under Contract	42.0%	45.8%	56.0%	68.3%	62.7%
Average Median Price for Last 12 Months	\$749,675	\$945,408	\$968,817	\$915,881	22.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Marcos Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$942,500

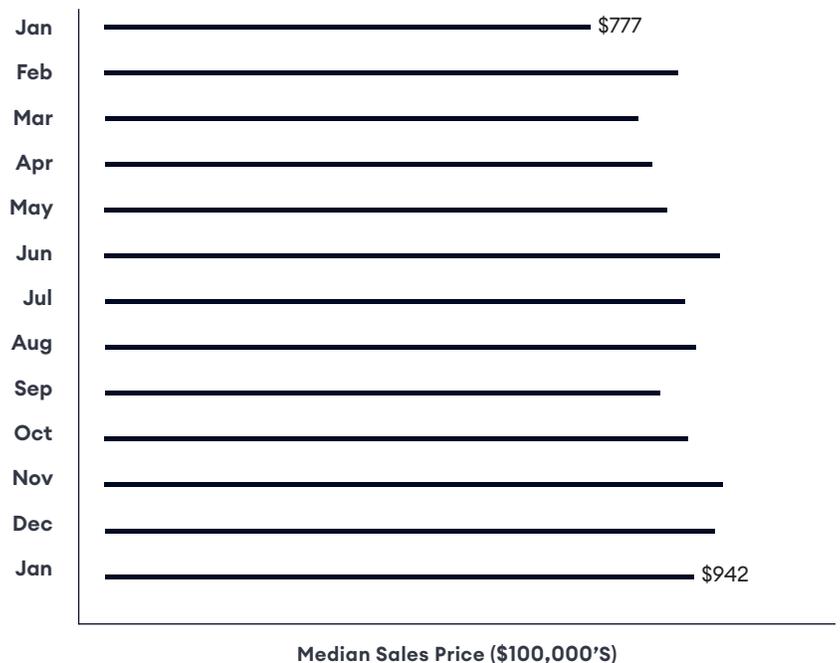
Median sales price.

\$507

Average price per square foot.

60

Properties for sale.



San Diego

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$821,000	\$922,500	\$931,500	\$1,062,500	29.4%
Average Price per Square Foot	\$555	\$639	\$631	\$722	30.1%
Properties Sold	42	64	70	48	14.3%
Properties Pending Sale	60	72	67	44	-26.7%
Properties For Sale	112	168	140	69	-38.4%
Days on Market (Pending Sale)	24	19	28	13	-45.6%
Percent Under Contract	53.6%	42.9%	47.9%	63.8%	19.0%
Average Median Price for Last 12 Months	\$767,409	\$955,875	\$999,167	\$923,788	20.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in San Diego Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,062,500

Median sales price.

\$722

Average price per square foot.

69

Properties for sale.



Santee

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$640,000	\$750,000	\$730,000	\$763,500	19.3%
Average Price per Square Foot	\$418	\$454	\$460	\$495	18.4%
Properties Sold	33	61	47	28	-15.2%
Properties Pending Sale	27	50	60	29	7.4%
Properties For Sale	57	91	101	47	-17.5%
Days on Market (Pending Sale)	12	21	17	19	57.9%
Percent Under Contract	47.4%	54.9%	59.4%	61.7%	30.3%
Average Median Price for Last 12 Months	\$612,008	\$740,467	\$747,600	\$712,908	16.5%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santee Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$763,500

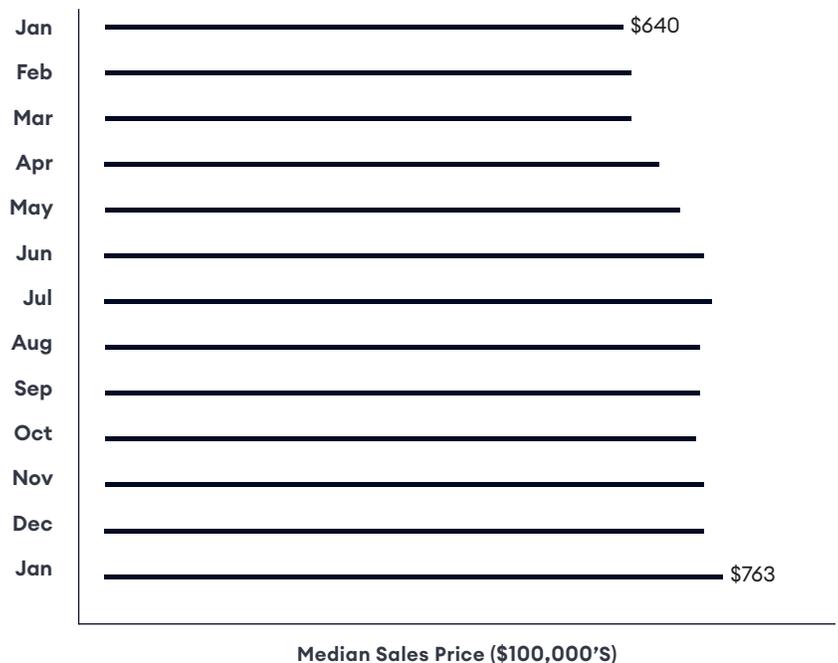
Median sales price.

\$495

Average price per square foot.

47

Properties for sale.



Solana Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$2,660,000	\$1,880,000	\$2,753,100	\$3,290,000	23.7%
Average Price per Square Foot	\$1,373	\$940	\$1,019	\$879	-36.0%
Properties Sold	5	11	8	4	-20.0%
Properties Pending Sale	5	7	9	6	20.0%
Properties For Sale	23	22	21	13	-43.5%
Days on Market (Pending Sale)	40	20	44	8	-80.7%
Percent Under Contract	21.7%	31.8%	42.9%	46.2%	112.3%
Average Median Price for Last 12 Months	\$1,955,366	\$2,522,183	\$2,510,000	\$2,569,508	31.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Solana Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$3,290,000

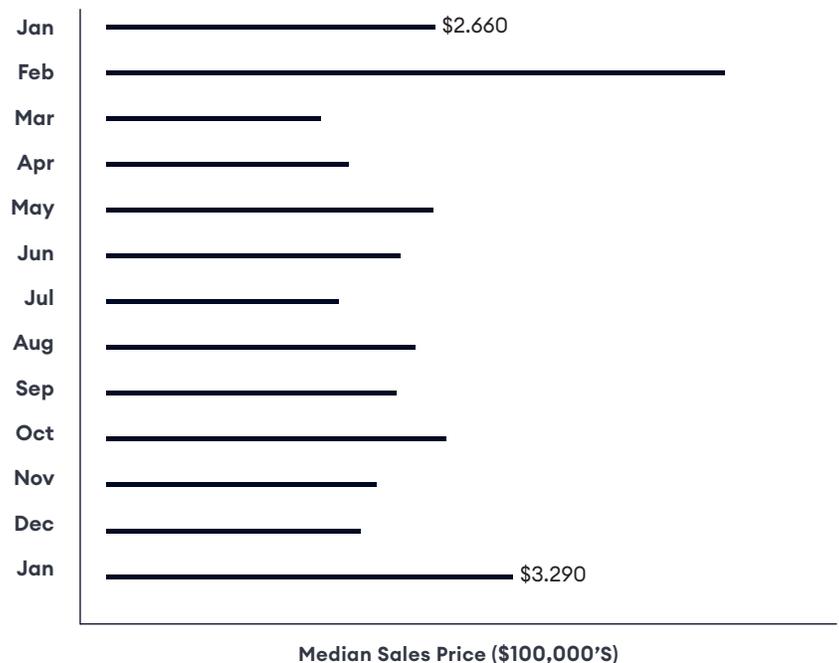
Median sales price.

\$879

Average price per square foot.

13

Properties for sale.



Spring Valley

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$576,000	\$720,000	\$670,000	\$675,000	17.2%
Average Price per Square Foot	\$372	\$400	\$424	\$448	20.4%
Properties Sold	32	43	47	43	34.4%
Properties Pending Sale	44	57	51	36	-18.2%
Properties For Sale	80	123	114	66	-17.5%
Days on Market (Pending Sale)	20	16	29	35	75.6%
Percent Under Contract	55.0%	46.3%	44.7%	54.5%	-0.8%
Average Median Price for Last 12 Months	\$560,748	\$687,417	\$697,500	\$665,197	18.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Spring Valley Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$675,000

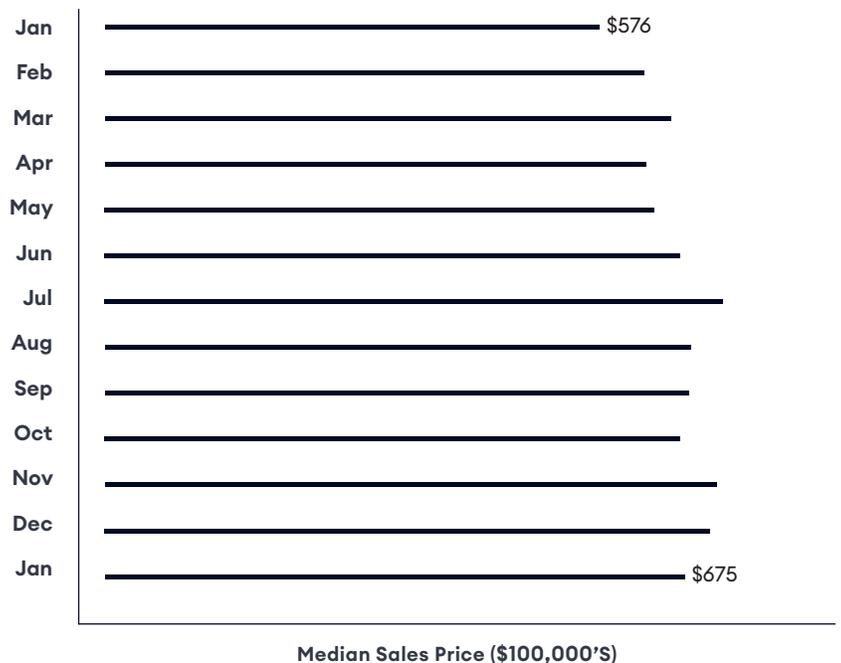
Median sales price.

\$448

Average price per square foot.

66

Properties for sale.



Vista

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$725,000	\$790,000	\$765,000	\$880,000	21.4%
Average Price per Square Foot	\$353	\$428	\$425	\$459	30.0%
Properties Sold	45	79	62	53	17.8%
Properties Pending Sale	57	70	76	66	15.8%
Properties For Sale	120	166	149	94	-21.7%
Days on Market (Pending Sale)	26	23	25	38	45.6%
Percent Under Contract	47.5%	42.2%	51.0%	70.2%	47.8%
Average Median Price for Last 12 Months	\$636,466	\$812,917	\$855,333	\$775,231	21.8%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Vista Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$880,000

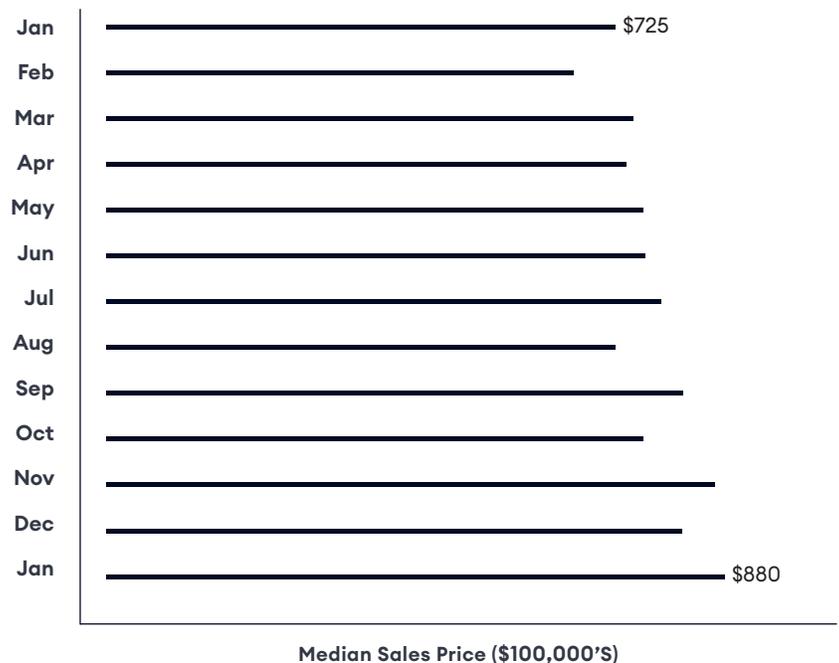
Median sales price.

\$459

Average price per square foot.

94

Properties for sale.



Condominiums

Beverly Center - Miracle Mile

Beverly Hills

Brentwood

Culver City

Downtown Los Angeles

Encino

Malibu

Malibu Beach

Marina Del Rey

Santa Monica

Sherman Oaks

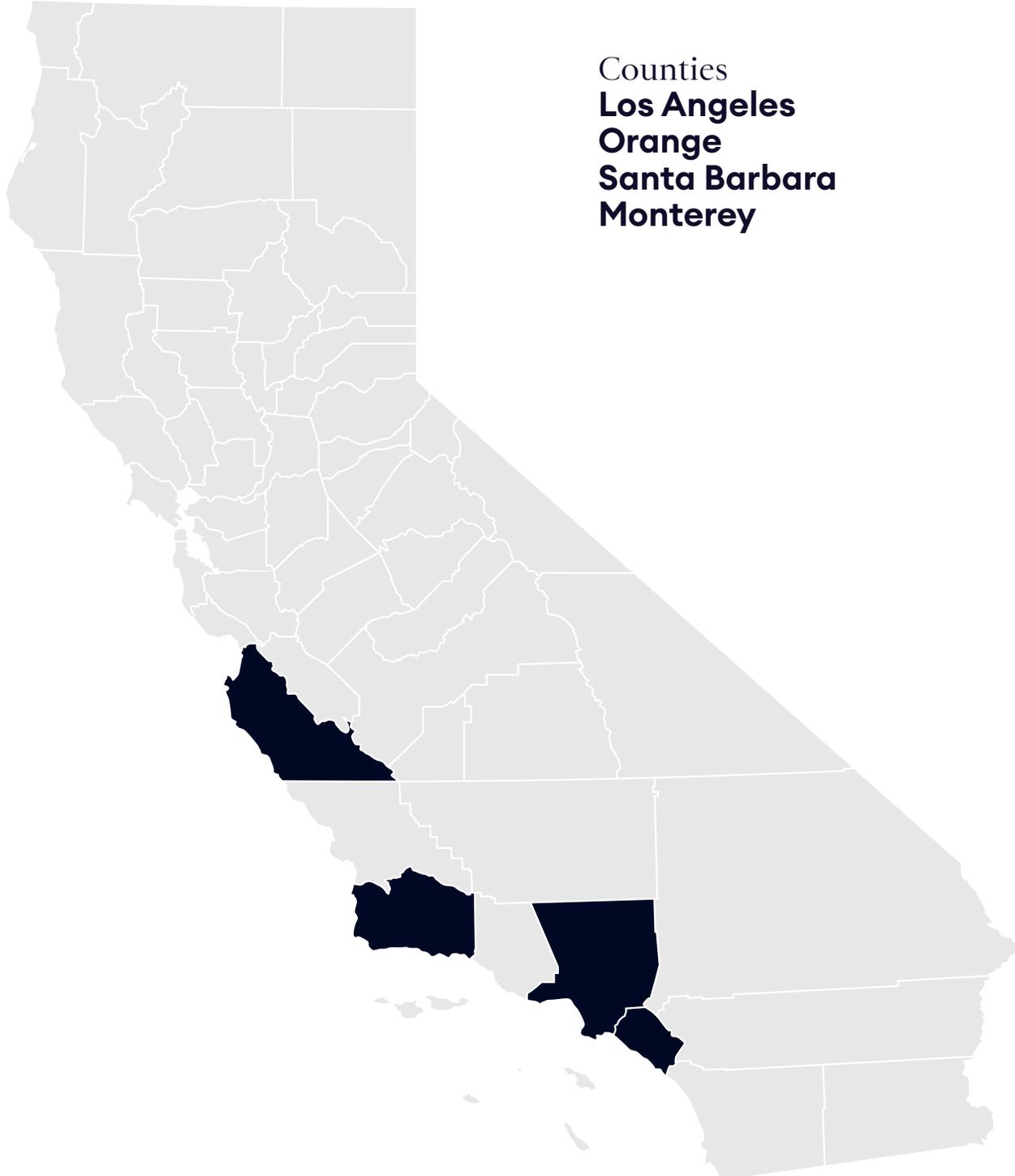
Studio City

Venice

West Hollywood

West LA

Westwood - Century City



Counties
Los Angeles
Orange
Santa Barbara
Monterey

Beverly Center - Miracle Mile

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$807,500	\$710,000	\$790,000	\$957,500	18.6%
Average Price per Square Foot	\$620	\$705	\$641	\$732	18.1%
Properties Sold	9	10	9	10	11.1%
Properties Pending Sale	12	21	12	15	25.0%
Properties For Sale	77	72	63	37	-51.9%
Days on Market (Pending Sale)	82	45	32	54	-34.2%
Percent Under Contract	15.6%	29.2%	19.0%	40.5%	160.1%
Average Median Price for Last 12 Months	\$814,197	\$845,875	\$847,667	\$819,299	0.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Center - Miracle Mile Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$957,500

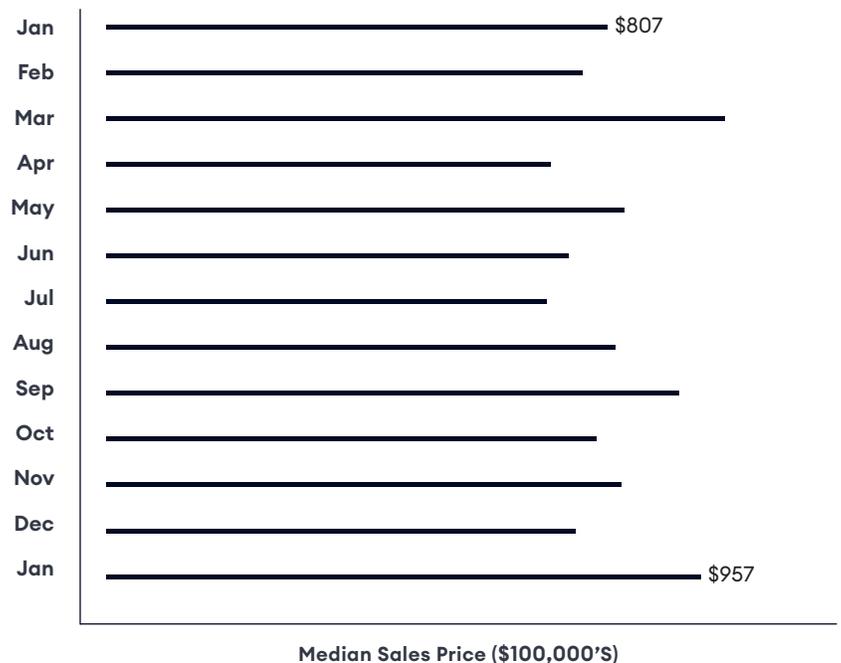
Median sales price.

\$732

Average price per square foot.

37

Properties for sale.



Beverly Hills

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,575,000	\$1,350,000	\$1,382,000	\$2,230,000	41.6%
Average Price per Square Foot	\$749	\$801	\$804	\$1,202	60.5%
Properties Sold	11	14	12	4	-63.6%
Properties Pending Sale	9	12	12	9	0.0%
Properties For Sale	85	74	54	44	-48.2%
Days on Market (Pending Sale)	57	78	50	75	32.5%
Percent Under Contract	10.6%	16.2%	22.2%	20.5%	93.2%
Average Median Price for Last 12 Months	\$1,145,854	\$1,543,667	\$1,740,667	\$1,390,269	21.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Beverly Hills Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$2,230,000

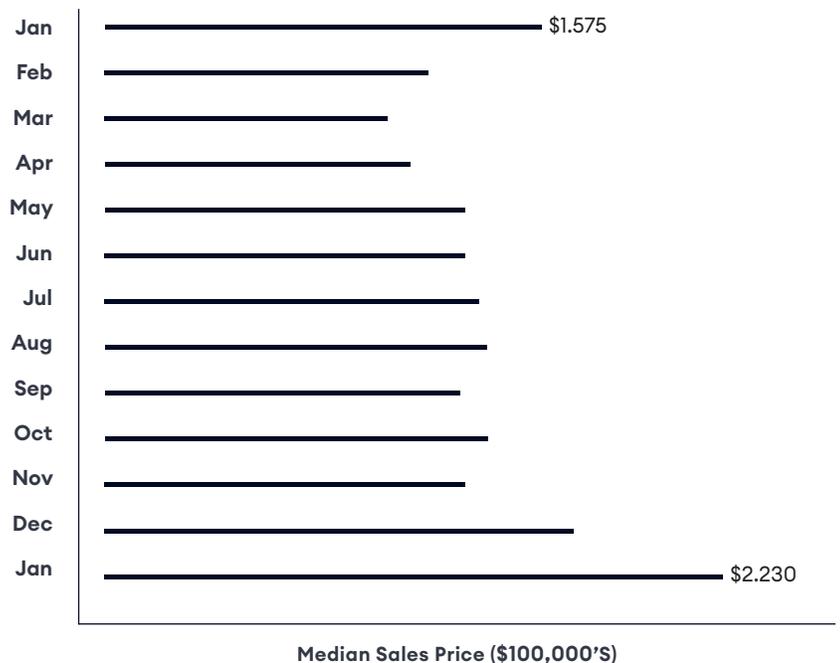
Median sales price.

\$1,202

Average price per square foot.

44

Properties for sale.



Brentwood

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$830,000	\$937,500	\$932,500	\$1,080,000	30.1%
Average Price per Square Foot	\$707	\$728	\$719	\$717	1.4%
Properties Sold	13	24	22	7	-46.2%
Properties Pending Sale	12	21	17	20	66.7%
Properties For Sale	103	103	80	52	-49.5%
Days on Market (Pending Sale)	39	25	43	32	-17.5%
Percent Under Contract	11.7%	20.4%	21.2%	38.5%	230.1%
Average Median Price for Last 12 Months	\$956,181	\$1,014,544	\$1,068,922	\$967,282	1.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Brentwood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,080,000

Median sales price.

\$717

Average price per square foot.

52

Properties for sale.



Culver City

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$540,000	\$660,000	\$563,500	\$628,750	16.4%
Average Price per Square Foot	\$589	\$601	\$613	\$594	0.8%
Properties Sold	15	27	26	14	-6.7%
Properties Pending Sale	15	30	20	17	13.3%
Properties For Sale	47	64	57	31	-34.0%
Days on Market (Pending Sale)	48	27	37	26	-46.6%
Percent Under Contract	31.9%	46.9%	35.1%	54.8%	71.8%
Average Median Price for Last 12 Months	\$604,279	\$634,875	\$675,417	\$617,288	2.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Culver City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$628,750

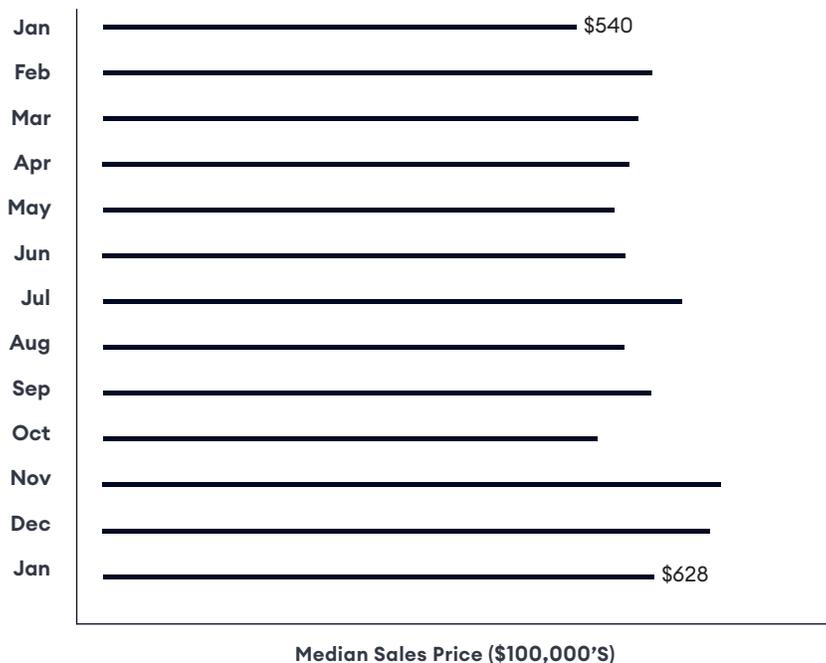
Median sales price.

\$594

Average price per square foot.

31

Properties for sale.



Downtown

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$525,000	\$535,000	\$559,000	\$510,000	-2.9%
Average Price per Square Foot	\$582	\$610	\$683	\$641	10.1%
Properties Sold	27	45	35	31	14.8%
Properties Pending Sale	38	45	23	49	28.9%
Properties For Sale	369	329	291	245	-33.6%
Days on Market (Pending Sale)	106	56	75	47	-56.0%
Percent Under Contract	10.3%	13.7%	7.9%	20.0%	94.2%
Average Median Price for Last 12 Months	\$571,475	\$607,000	\$625,000	\$584,269	2.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Downtown Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$510,000

Median sales price.

\$641

Average price per square foot.

245

Properties for sale.



Encino

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$397,500	\$502,500	\$497,500	\$410,000	3.1%
Average Price per Square Foot	\$354	\$412	\$392	\$471	33.1%
Properties Sold	16	24	18	17	6.2%
Properties Pending Sale	17	15	17	19	11.8%
Properties For Sale	72	67	50	37	-48.6%
Days on Market (Pending Sale)	49	24	30	34	-32.0%
Percent Under Contract	23.6%	22.4%	34.0%	51.4%	117.5%
Average Median Price for Last 12 Months	\$424,229	\$442,500	\$424,167	\$433,442	2.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Encino Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$410,000

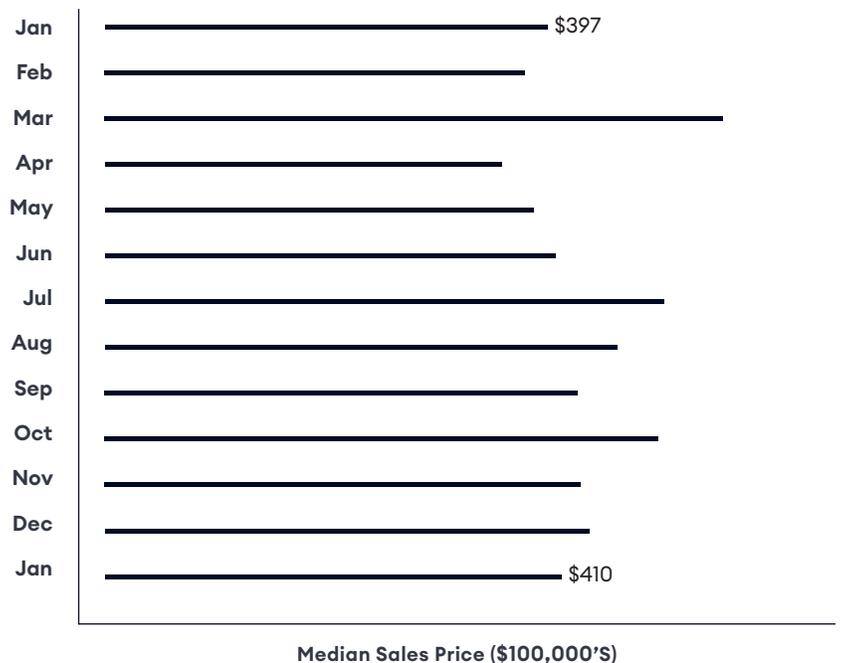
Median sales price.

\$471

Average price per square foot.

37

Properties for sale.



Malibu

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,460,000	\$1,100,000	\$1,326,563	\$1,779,231	21.9%
Average Price per Square Foot	\$892	\$1,015	\$953	\$931	4.4%
Properties Sold	3	3	2	2	-33.3%
Properties Pending Sale	4	5	6	1	-75.0%
Properties For Sale	18	17	10	4	-77.8%
Days on Market (Pending Sale)	147	21	11	10	-93.2%
Percent Under Contract	22.2%	29.4%	60.0%	25.0%	12.5%
Average Median Price for Last 12 Months	\$1,072,542	\$1,167,882	\$1,326,077	\$1,085,430	1.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,779,231

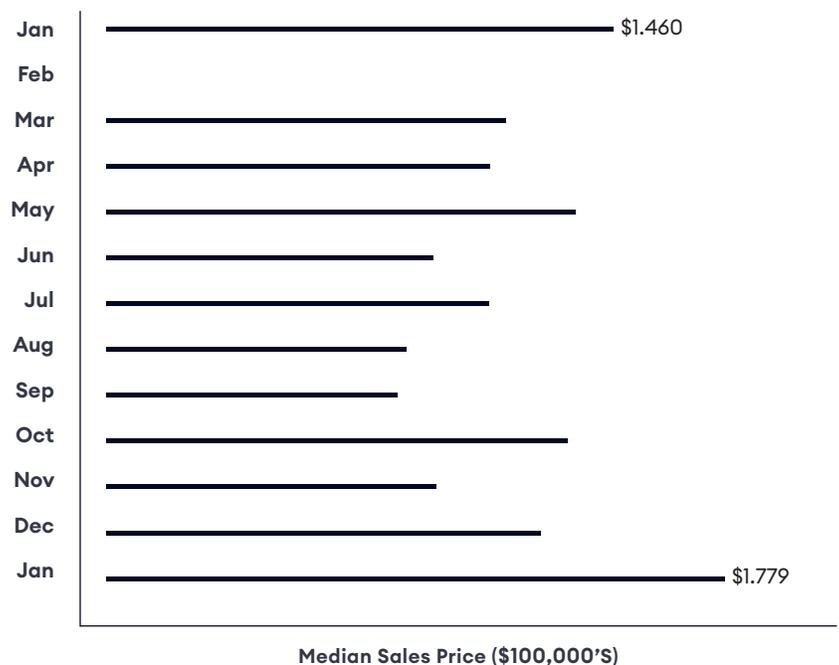
Median sales price.

\$931

Average price per square foot.

4

Properties for sale.



Malibu Beach

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$4,375,000	\$1,400,000	\$4,643,108	\$1,527,500	-65.1%
Average Price per Square Foot	\$2,376	\$1,781	\$3,696	\$1,361	-42.7%
Properties Sold	3	2	2	2	-33.3%
Properties Pending Sale	2	2	0	1	-50.0%
Properties For Sale	12	6	5	3	-75.0%
Days on Market (Pending Sale)	47	155	0	22	-53.2%
Percent Under Contract	16.7%	33.3%	0.0%	33.3%	100.0%
Average Median Price for Last 12 Months	\$1,981,392	\$1,178,435	\$509,167	\$1,554,124	-21.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Malibu Beach Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,527,500

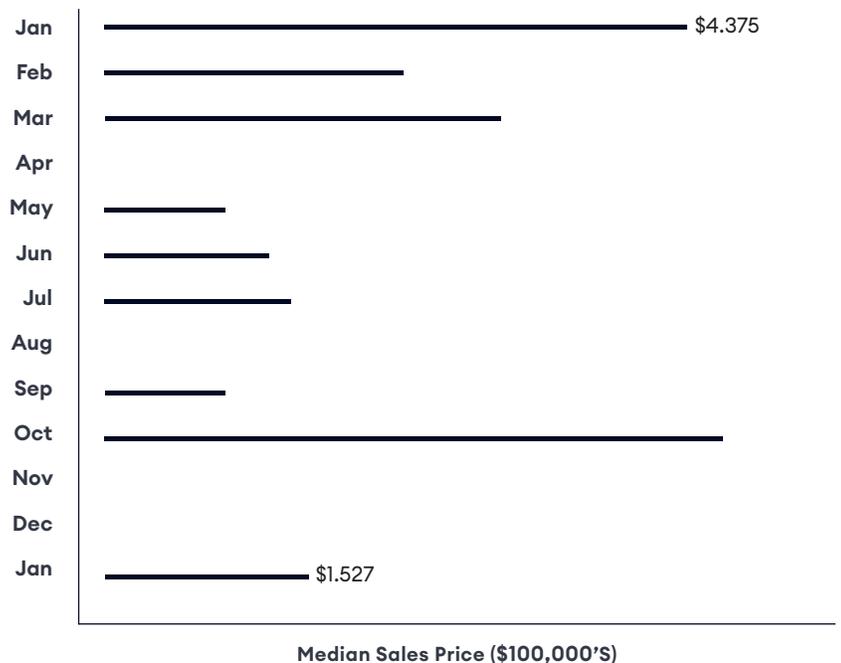
Median sales price.

\$1,361

Average price per square foot.

3

Properties for sale.



Marina Del Rey

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,071,000	\$1,075,000	\$1,182,500	\$945,000	-11.8%
Average Price per Square Foot	\$846	\$748	\$777	\$708	-16.3%
Properties Sold	17	35	30	14	-17.6%
Properties Pending Sale	25	24	24	19	-24.0%
Properties For Sale	125	139	112	66	-47.2%
Days on Market (Pending Sale)	48	44	34	42	-11.1%
Percent Under Contract	20.0%	17.3%	21.4%	28.8%	43.9%
Average Median Price for Last 12 Months	\$1,018,958	\$1,068,808	\$1,040,667	\$1,052,777	3.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Marina Del Rey Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$945,000

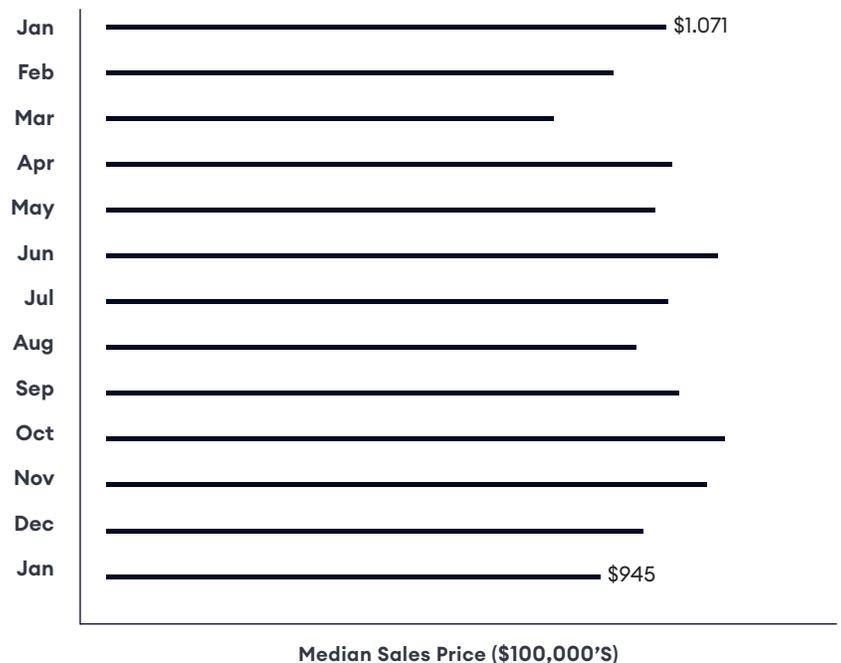
Median sales price.

\$708

Average price per square foot.

66

Properties for sale.



Santa Monica

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$775,000	\$1,025,000	\$960,000	\$1,315,000	69.7%
Average Price per Square Foot	\$880	\$955	\$934	\$1,169	32.8%
Properties Sold	23	35	30	16	-30.4%
Properties Pending Sale	24	29	39	32	33.3%
Properties For Sale	196	152	161	108	-44.9%
Days on Market (Pending Sale)	56	24	34	36	-35.2%
Percent Under Contract	12.2%	19.1%	24.2%	29.6%	142.0%
Average Median Price for Last 12 Months	\$919,636	\$1,069,917	\$1,090,833	\$989,962	7.6%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Santa Monica Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,315,000

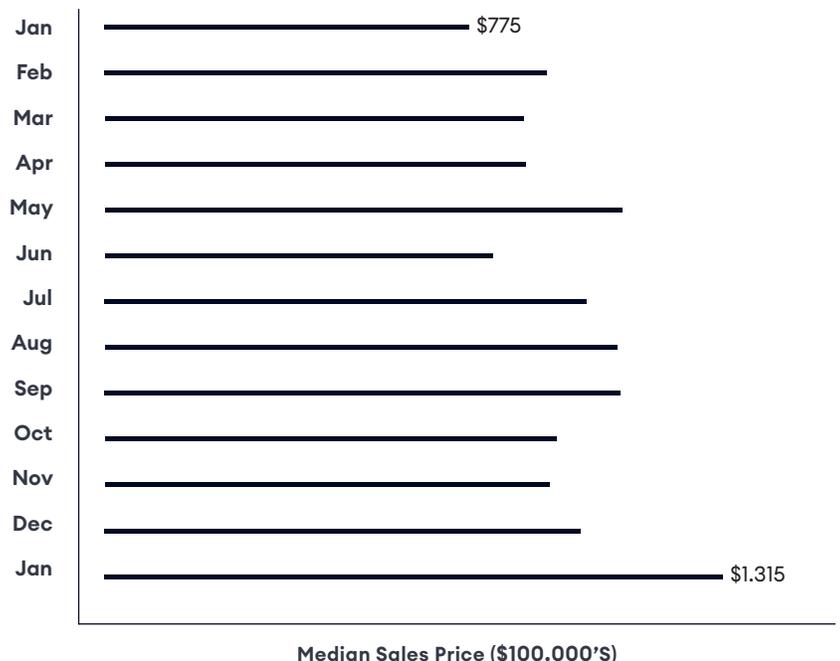
Median sales price.

\$1,169

Average price per square foot.

108

Properties for sale.



Sherman Oaks

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$650,000	\$637,000	\$630,000	\$564,000	-13.2%
Average Price per Square Foot	\$430	\$506	\$491	\$542	26.0%
Properties Sold	15	27	23	14	-6.7%
Properties Pending Sale	23	27	19	19	-17.4%
Properties For Sale	77	75	61	39	-49.4%
Days on Market (Pending Sale)	35	18	35	18	-49.6%
Percent Under Contract	29.9%	36.0%	31.1%	48.7%	63.1%
Average Median Price for Last 12 Months	\$569,938	\$608,917	\$593,833	\$611,788	7.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Sherman Oaks Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$564,000

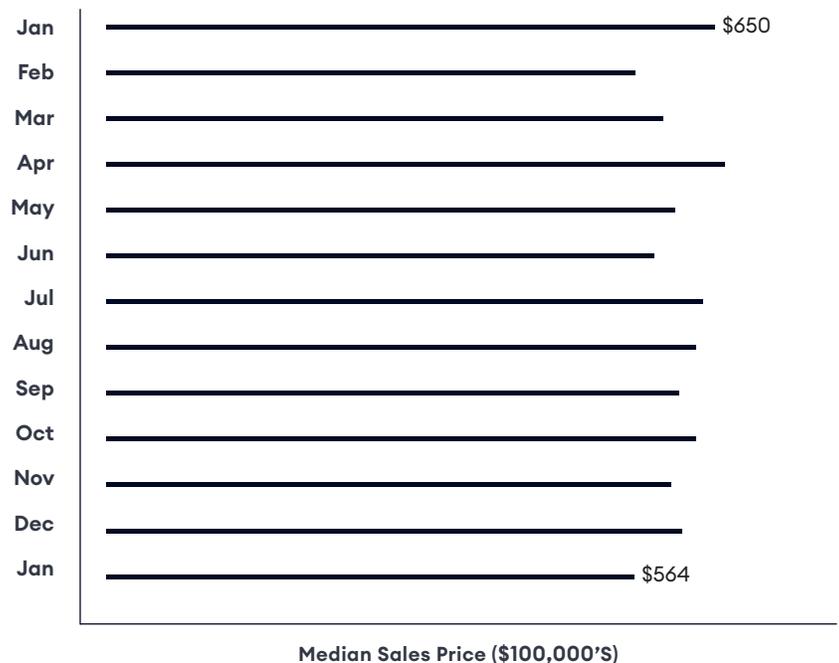
Median sales price.

\$542

Average price per square foot.

39

Properties for sale.



Studio City

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$636,800	\$802,900	\$710,000	\$890,000	39.8%
Average Price per Square Foot	\$510	\$546	\$571	\$582	14.1%
Properties Sold	13	10	9	8	-38.5%
Properties Pending Sale	17	15	12	5	-70.6%
Properties For Sale	47	38	43	20	-57.4%
Days on Market (Pending Sale)	64	31	28	10	-84.3%
Percent Under Contract	36.2%	39.5%	27.9%	25.0%	-30.9%
Average Median Price for Last 12 Months	\$689,129	\$762,750	\$813,917	\$742,246	7.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Studio City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$890,000

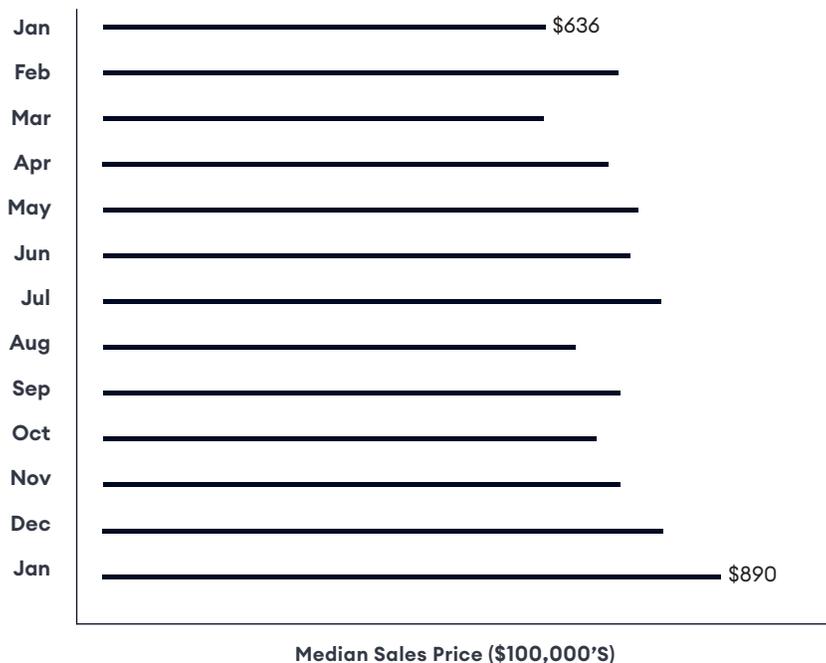
Median sales price.

\$582

Average price per square foot.

20

Properties for sale.



Venice

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$867,000	\$1,159,000	\$1,127,500	\$1,215,000	40.1%
Average Price per Square Foot	\$919	\$886	\$860	\$1,084	18.0%
Properties Sold	4	2	2	2	-50.0%
Properties Pending Sale	3	3	4	1	-66.7%
Properties For Sale	27	25	18	9	-66.7%
Days on Market (Pending Sale)	110	37	59	44	-59.9%
Percent Under Contract	11.1%	12.0%	22.2%	11.1%	0.0%
Average Median Price for Last 12 Months	\$1,107,854	\$1,191,983	\$1,163,333	\$1,204,641	8.7%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Venice Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$1,215,000

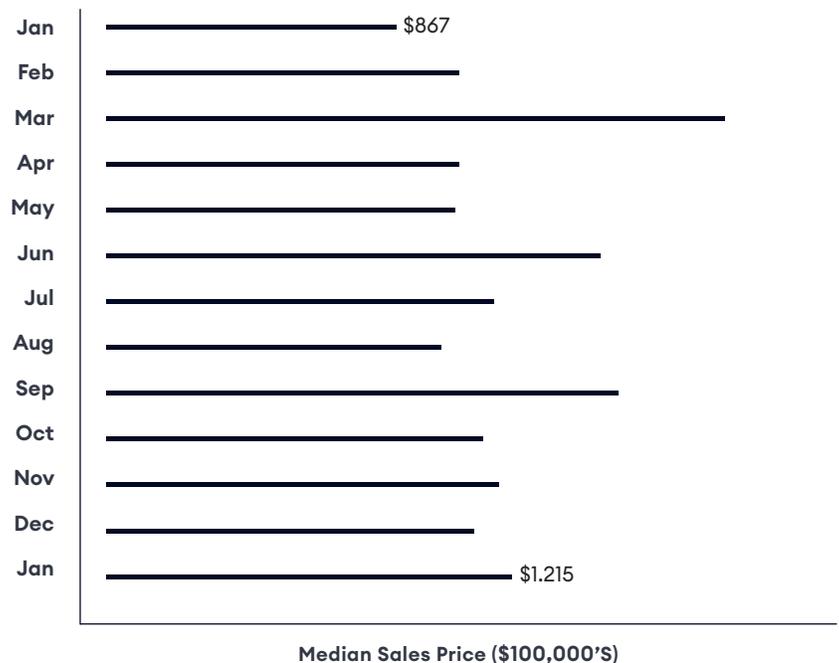
Median sales price.

\$1,084

Average price per square foot.

9

Properties for sale.



West Hollywood

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$690,000	\$800,000	\$799,900	\$867,000	25.7%
Average Price per Square Foot	\$735	\$1,100	\$782	\$958	30.3%
Properties Sold	23	31	41	24	4.3%
Properties Pending Sale	31	23	33	33	6.5%
Properties For Sale	176	172	158	109	-38.1%
Days on Market (Pending Sale)	61	38	26	54	-11.5%
Percent Under Contract	17.6%	13.4%	20.9%	30.3%	71.9%
Average Median Price for Last 12 Months	\$755,521	\$804,983	\$824,500	\$795,331	5.3%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West Hollywood Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$867,000

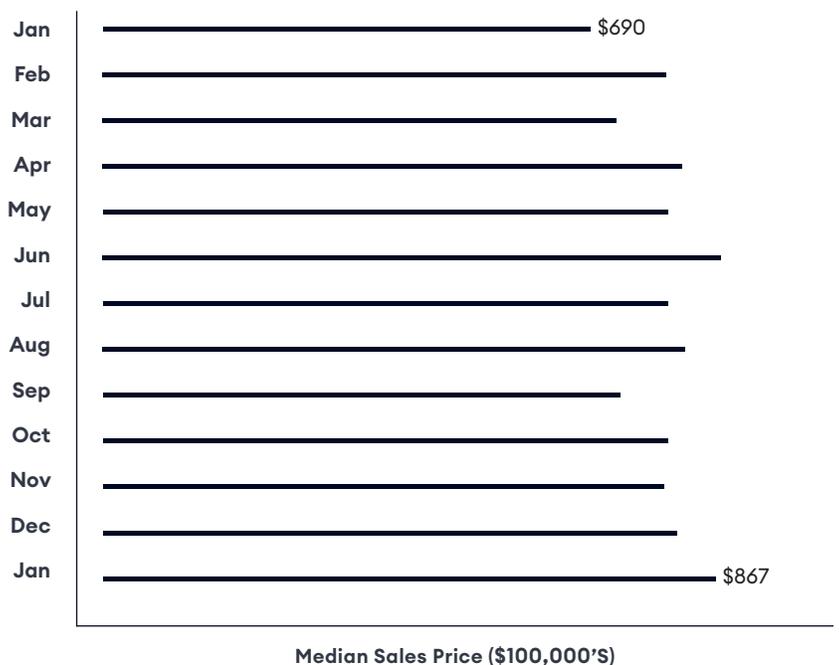
Median sales price.

\$958

Average price per square foot.

109

Properties for sale.



West LA

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$825,000	\$886,500	\$850,000	\$862,000	4.5%
Average Price per Square Foot	\$664	\$687	\$647	\$679	2.3%
Properties Sold	9	14	17	14	55.6%
Properties Pending Sale	13	18	16	11	-15.4%
Properties For Sale	80	62	50	28	-65.0%
Days on Market (Pending Sale)	60	34	20	29	-52.4%
Percent Under Contract	16.2%	29.0%	32.0%	39.3%	141.8%
Average Median Price for Last 12 Months	\$886,917	\$832,583	\$860,333	\$832,308	-6.2%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in West LA Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$862,000

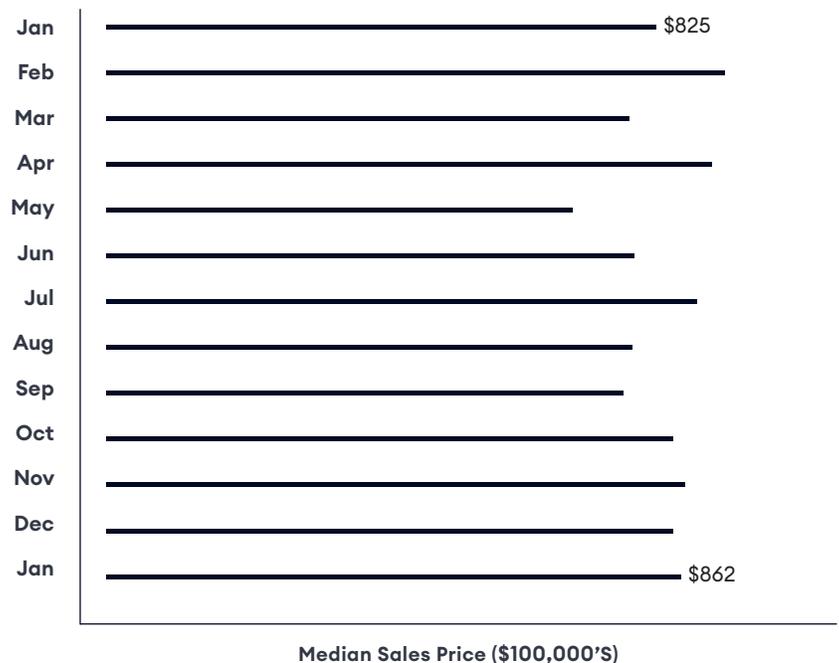
Median sales price.

\$679

Average price per square foot.

28

Properties for sale.



Westwood - Century City

Data*	Jan 2021	6 Month	3 Month	Jan 2022	% Change
Median Price	\$1,010,000	\$910,000	\$1,018,875	\$922,500	-8.7%
Average Price per Square Foot	\$759	\$754	\$800	\$766	0.9%
Properties Sold	37	63	67	44	18.9%
Properties Pending Sale	43	56	66	65	51.2%
Properties For Sale	352	415	359	247	-29.8%
Days on Market (Pending Sale)	52	43	49	66	25.9%
Percent Under Contract	12.2%	13.5%	18.4%	26.3%	115.4%
Average Median Price for Last 12 Months	\$954,292	\$991,896	\$1,020,833	\$986,529	3.4%

*Information obtained from Broker Metrics, The MLS and Foreclosure Radar for all areas in Westwood - Century City Micro Market Report. Statistics are subject to change due to individual real estate company reporting disciplines.

Current Market Snapshot

\$922,500

Median sales price.

\$766

Average price per square foot.

247

Properties for sale.

