

Justin Tolle

Tolle Real Estate Group · Licensed Minnesota Realtor Since 2005

Your home deserves
more than the market average.

PHONE 612.532.1298 EMAIL justin@tollrealestategroup.com

LIST-TO-SALE RATIO VS. MARKET

**4% above
market**

Justin: 102.6% · Twin Cities avg: 98.6% · MAAR / NorthstarMLS 2026

DAYS ON MARKET VS. MARKET

5× faster

Justin: 9.4 days avg · Twin Cities avg: 49 days · MAAR / NorthstarMLS 2026

102.6%

AVG LIST-TO-SALE RATIO

9.4

AVG DAYS ON MARKET

10/12

AT OR ABOVE ASKING

3 days

FASTEST SALE

\$6.6M

SELLER-SIDE VOLUME

HOW JUSTIN SELLS YOUR HOME

STEP 01

Strategic pricing

Data-driven pricing that attracts buyers and creates competition — not just a number to get you in the door.

STEP 02

White-glove prep

Professional photography, staging guidance, and pre-market positioning to maximize first impressions.

STEP 03

Full-market exposure

MLS, social media, email campaigns, and agent network outreach to put your home in front of every qualified buyer.

STEP 04

Expert negotiation

10 of 12 listings closed at or above asking. Justin negotiates to protect your equity at every turn.

RECENT LISTING RESULTS

PROPERTY	LIST PRICE	SOLD PRICE	DOM	RATIO	RESULT
2114 Pine View Blvd, Motley	\$400,000	\$430,000	3	107.50%	OVER ASKING
15271 Creekside Ln, Dayton	\$649,900	\$653,500	8	100.55%	OVER ASKING
5956 5th St NE, Fridley	\$309,900	\$325,000	8	104.87%	OVER ASKING
2740 Larch Ln N, Plymouth	\$285,000	\$295,000	4	103.51%	OVER ASKING
9125 Olive Ln N, Maple Grove	\$530,000	\$530,000	17	100.00%	AT ASKING
10056 Walnut Grove Ln, Maple Grove	\$935,000	\$935,000	7	100.00%	AT ASKING
14882 75th Ave N, Maple Grove	\$425,000	\$420,000	16	98.82%	ALL CASH
9126 Olive Ln N, Maple Grove	\$499,900	\$505,000	7	101.02%	OVER ASKING
20 Woodlawn Ave, Tonka Bay	\$569,900	\$575,000	11	100.90%	OVER ASKING
3431 Moorland Rd, Minnetonka	\$449,900	\$475,000	10	105.58%	OVER ASKING
10147 James Ave NE, Otsego	\$700,000	\$715,000	13	102.14%	OVER ASKING
415 Shelard Pkwy #103, St. Louis Park	\$164,900	\$165,000	27	100.06%	OVER ASKING

WHY SELLERS CHOOSE JUSTIN

Speed protects your price

Homes that linger attract lowball offers. At 9.4 days average, Justin keeps your listing fresh and buyers competing.

Results, not promises

102.6% average list-to-sale ratio. That's 4 full points above the Twin Cities market average of 98.6% per MAAR.

Client-first always

Nearly 20 years of entrepreneurship taught Justin that long-term relationships beat short-term commissions every time.

33 five-star reviews

On Google. Earned one at a time. Justin's referral-driven business is built on trust, accountability, and outcomes.

"Justin didn't just sell our home — he made us feel like the only clients he had. The results spoke for themselves, but it was the process that really set him apart."

— Past seller client, Maple Grove · 5-star Google review

Market benchmarks per Minneapolis Area Realtors® (MAAR) / NorthstarMLS, June 2026. Justin's data: all seller-side closed transactions Jan 2025-June 2026.

Tolle Real Estate Group

Brokered by Keller Williams Classic Realty NW

Justin Tolle | MN License #20291742
612.532.1298 · justin@tollrealestategroup.com
Twin Cities & Brainerd Lakes