

# PEOPLE IN REAL ESTATE



**Michele Walman**

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John Gibson, sales manager of Fred Sands Cheviot/Rancho Park/West Los Angeles office, commended sales associate **Michele Walman** for outstanding sales and listing production in the first quarter.

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Homa Shirzad of The Prudential California Realty's Santa Monica office, was congratulated for outstanding achievement. She ranks as one of the top six producers in the office for the first quarter.

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Pat Gustlin, manager of The Prudential California Realty's Brentwood office, welcomed Bibi Dooman to the Brentwood office sales force.

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John Aaroe, president of John Aaroe & Associates, congratulated **Rita Goldsmith** of the firm's Beverly Hills office for outstanding performance.

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## **Michele Walman of FSR commended for first quarter production**

John Gibson, sales manager of Fred Sands Cheviot/Rancho Park/West Los Angeles office, has commended sales associate Michele Walman for outstanding sales and listing production in the first quarter of this year.

A dynamic sales associate with consistently strong production, Walman has specialized in the sale of Westside/Culver City properties and living units for more than 10 years. She is a past recipient of her office's "Top Producer" award and is well known for utilizing innovative marketing tools and superior services to effectively meet her clients needs.

Prior to starting her real estate career, Walman was part of the competitive world of finance and sales. In a past position with Citicorp Savings, she handled all aspects of home loans, including purchase money loans and home equity second trust deeds. She



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subsequently developed her sales abilities with Northern Telecom, the world's largest telecommunications company.

Michele Walman can be reached at Fred Sands Realtors at (213) 838-1600.