

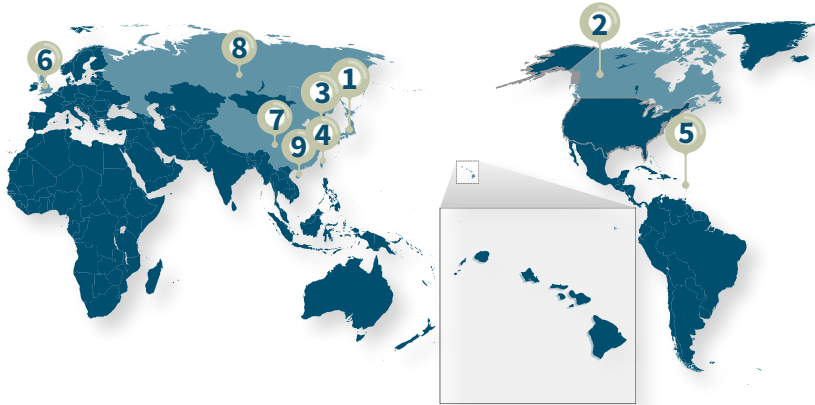


TITLE GUARANTY
HAWAII

BUYER STATISTICS

JAN-MAR 2024

TOP FOREIGN BUYERS OF HAWAII PROPERTY



1. Japan
↑ 82 | ↑ \$147.3M



2. Canada
↑ 46 | ↑ \$79.5M



3. Korea
↑ 3 | ↑ \$5.6M



4. Taiwan
2 | \$2.7M



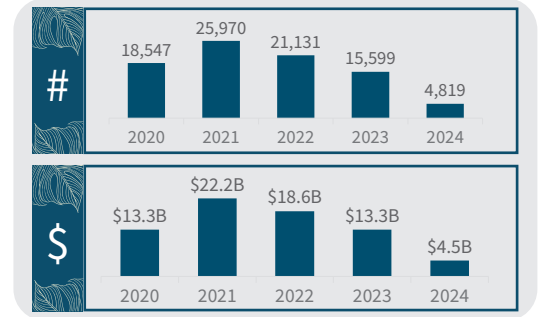
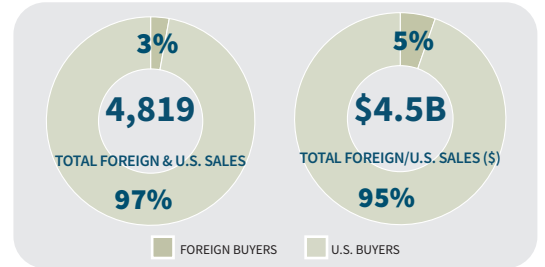
5. Barbados
1 | \$5.3M

6. United Kingdom
1 | \$1.3M

7. China
1 | ↑ \$1.3M

8. Russia
1 | \$1.0M

9. Hong Kong
1 | \$75.0K



*Year-over-year and current YTD shown

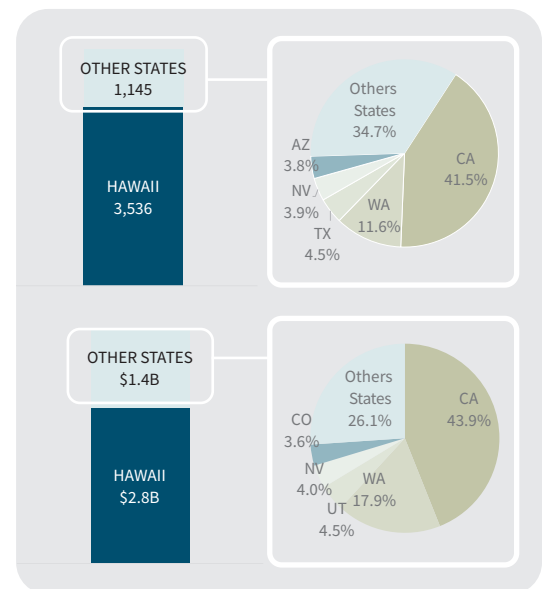
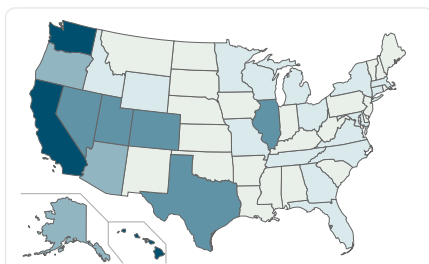
TOP U.S. BUYERS OF HAWAII PROPERTY

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 3,536
2. CALIFORNIA (CA) : 475
3. WASHINGTON (WA) : 133
4. TEXAS (TX) : 51
5. NEVADA (NV) : 45
6. ARIZONA (AZ) : 44
7. COLORADO (CO) : 35
8. OREGON (OR) : 34
9. FLORIDA (FL) : 32
10. ALASKA (AK) : 31

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$2.8B
2. CALIFORNIA (CA) : \$636.9M
3. WASHINGTON (WA) : \$259.8M
4. UTAH (UT) : \$64.8M
5. NEVADA (NV) : \$57.8M
6. COLORADO (CO) : \$52.2M
7. TEXAS (TX) : \$46.5M
8. ILLINOIS (IL) : \$41.3M
9. ARIZONA (AZ) : \$38.9M
10. OREGON (OR) : \$31.7M





TITLE GUARANTY
HAWAII

BUYER STATISTICS

HAWAII | JAN-MAR 2024

TOP FOREIGN & U.S. BUYERS

TOP FOREIGN BUYERS


1. Canada
↑ 16 | ↑ \$30.5M


2. Japan
↑ 2 | ↑ \$4.4M


3. Hong Kong
1 | \$75.0K

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 666
2. CALIFORNIA (CA) : 186
3. WASHINGTON (WA) : 55
4. ARIZONA (AZ) : 23
5. TEXAS (TX) : 22
6. ALASKA (AK) : 20
7. COLORADO (CO) : 17
8. FLORIDA (FL) : 16
9. NEVADA (NV) : 13
10. OREGON (OR) : 13

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$347.4M
2. CALIFORNIA (CA) : \$300.4M
3. WASHINGTON (WA) : \$121.9M
4. COLORADO (CO) : \$26.0M
5. ALASKA (AK) : \$19.0M
6. NEVADA (NV) : \$18.2M
7. ARIZONA (AZ) : \$16.5M
8. TEXAS (TX) : \$13.9M
9. OREGON (OR) : \$9.8M
10. MASSACHUSETTS (MA) : \$8.5M

19

TOTAL FOREIGN SALES

\$35.0M

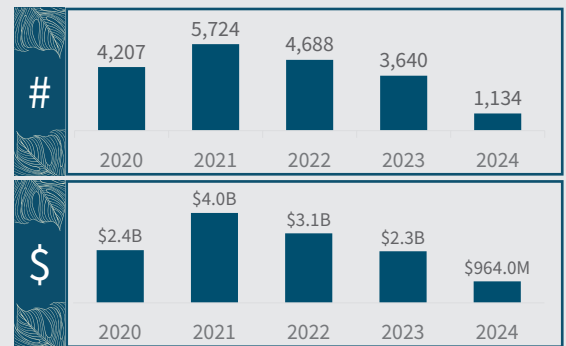
TOTAL FOREIGN SALES (\$)

1,115

TOTAL U.S. SALES

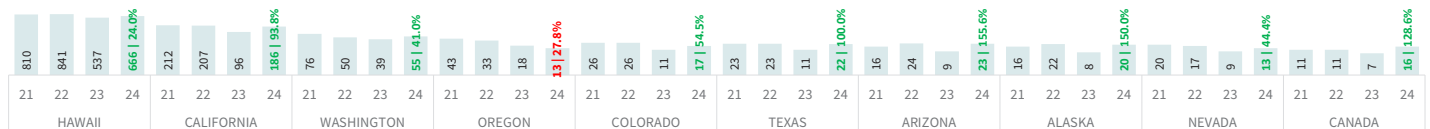
\$929.0M

TOTAL U.S. SALES (\$)



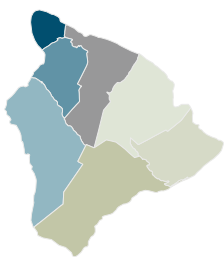
TOP BUYERS BY TOTAL NO. OF SALES (2021-2024)

*Year-over-year and current YTD shown



Note: % changes vs. same period of previous year

TOP BUYERS BY REGION

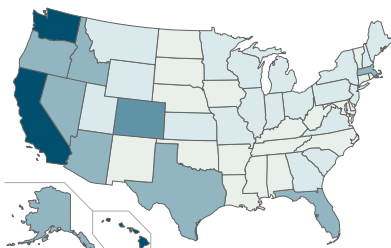


NORTH KOHALA
↑ 24 | ↑ \$17.5M
HI (↑ 16 | ↑ \$12.5M)
WA (↑ 2 | ↓ \$2.3M)
CA (2 | \$757.5K)
NV (2 | \$20.0K)
TX (1 | \$1.1M)

KOHALA COAST
↑ 421 | ↑ \$732.2M
HI (↑ 190 | ↑ \$208.0M)
CA (↑ 118 | ↑ \$282.2M)
WA (↑ 30 | ↑ \$113.5M)
CO (↑ 13 | ↑ \$24.8M)
AK (↑ 10 | ↑ \$16.3M)
↑ 13 | ↑ \$33.5M
CANADA (↑ 11 | ↑ \$29.1M)
JAPAN (↑ 2 | ↑ \$4.4M)

KONA
↓ 21 | ↓ \$8.6M
HI (↓ 11 | ↓ \$5.5M)
AK (3 | \$310.0K)
WA (↑ 2 | ↓ \$330.0K)
NJ (1 | \$805.0K)
FL (1 | ↑ \$750.0K)

KAU
↑ 65 | ↑ \$17.1M
HI (↑ 34 | ↑ \$7.8M)
AZ (6 | \$801.0K)
CA (↑ 5 | ↑ \$2.4M)
WA (↑ 5 | ↑ \$2.0M)
AK (↑ 4 | ↑ \$1.8M)
1 | \$75.0K
HONG KONG (1 | \$75.0K)



PUNA
↑ 420 | ↑ \$82.4M
HI (↑ 275 | ↑ \$53.0M)
CA (↑ 52 | ↑ \$11.4M)
WA (↑ 12 | ↑ \$2.0M)
TX (↑ 11 | ↑ \$2.3M)
FL (↑ 11 | ↑ \$745.3K)
↑ 4 | ↑ \$59.0K
CANADA (↑ 4 | ↑ \$59.0K)

HILO
↑ 150 | ↑ \$64.7M
HI (↑ 128 | ↑ \$55.1M)
CA (↑ 8 | ↑ \$3.6M)
WA (↑ 4 | ↑ \$1.8M)
AZ (3 | \$1.3M)
FL (2 | \$333.0K)

HAMAKUA
14 | ↓ \$6.5M
HI (↑ 12 | ↑ \$5.5M)
TX (2 | \$1.1M)
1 | \$1.3M
CANADA (1 | \$1.3M)

<\$5M
 \$5M - \$20M
 \$20M - \$40M
 \$40M - \$100M
 >\$100M

Statistics provided by Title Guaranty. Information deemed reliable but not guaranteed. All rights to these materials are reserved; no reproduction without prior written consent.