

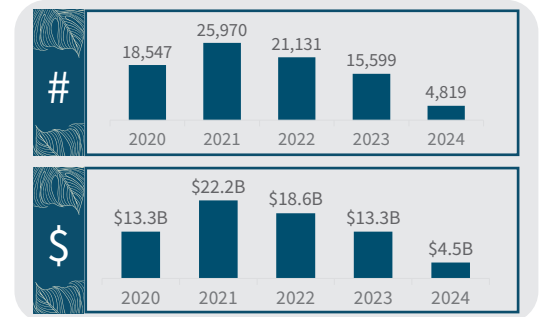
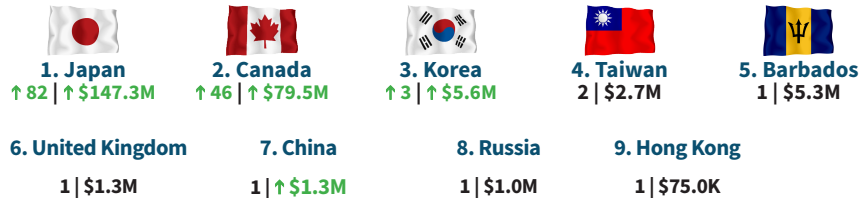
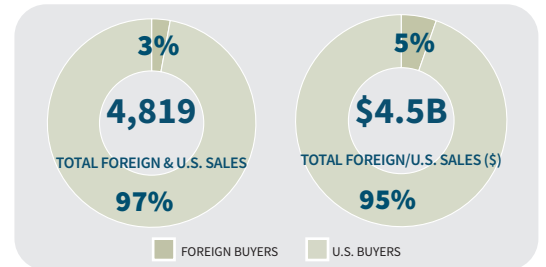
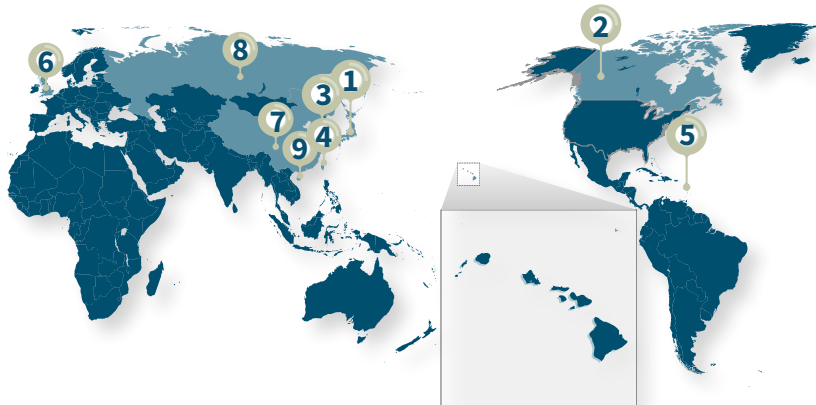


TITLE GUARANTY
HAWAII

BUYER STATISTICS

JAN-MAR 2024

TOP FOREIGN BUYERS OF HAWAII PROPERTY



*Year-over-year and current YTD shown

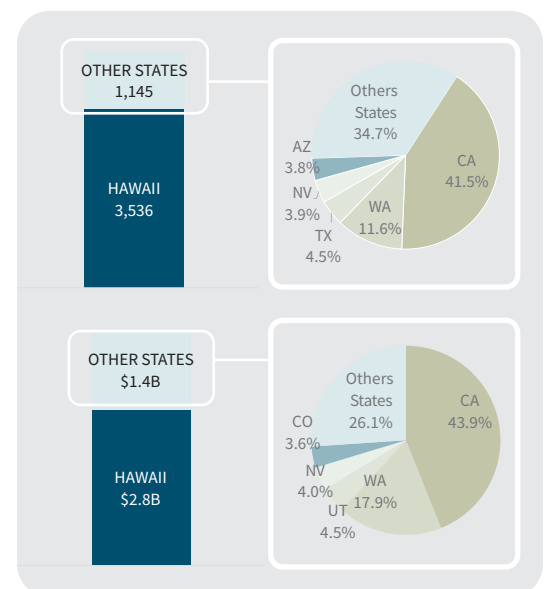
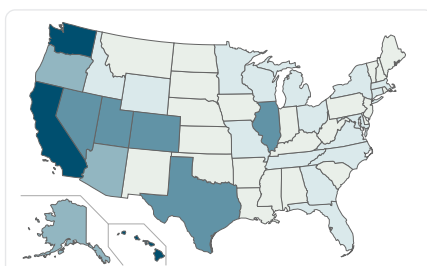
TOP U.S. BUYERS OF HAWAII PROPERTY

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 3,536
2. CALIFORNIA (CA) : 475
3. WASHINGTON (WA) : 133
4. TEXAS (TX) : 51
5. NEVADA (NV) : 45
6. ARIZONA (AZ) : 44
7. COLORADO (CO) : 35
8. OREGON (OR) : 34
9. FLORIDA (FL) : 32
10. ALASKA (AK) : 31

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$2.8B
2. CALIFORNIA (CA) : \$636.9M
3. WASHINGTON (WA) : \$259.8M
4. UTAH (UT) : \$64.8M
5. NEVADA (NV) : \$57.8M
6. COLORADO (CO) : \$52.2M
7. TEXAS (TX) : \$46.5M
8. ILLINOIS (IL) : \$41.3M
9. ARIZONA (AZ) : \$38.9M
10. OREGON (OR) : \$31.7M





TITLE GUARANTY
HAWAII

BUYER STATISTICS

OAHU | JAN-MAR 2024

TOP FOREIGN & U.S. BUYERS

TOP FOREIGN BUYERS

1. Japan	2. Canada	3. Korea	4. Taiwan	5. Barbados
↑ 79 ↑ \$142.6M	↑ 8 ↑ \$3.5M	↑ 3 ↑ \$5.6M	2 \$2.7M	1 \$5.3M

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 2,358
2. CALIFORNIA (CA) : 194
3. WASHINGTON (WA) : 55
4. TEXAS (TX) : 22
5. NEVADA (NV) : 22
6. NEW YORK (NY) : 18
7. ARIZONA (AZ) : 15
8. OREGON (OR) : 12
9. MICHIGAN (MI) : 11
10. ALASKA (AK) : 10

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$2.0B
2. CALIFORNIA (CA) : \$177.6M
3. WASHINGTON (WA) : \$57.9M
4. UTAH (UT) : \$18.8M
5. TEXAS (TX) : \$17.2M
6. NEVADA (NV) : \$15.7M
7. ARIZONA (AZ) : \$11.4M
8. ALASKA (AK) : \$9.7M
9. NEW YORK (NY) : \$8.6M
10. CONNECTICUT (CT) : \$8.0M

95

TOTAL FOREIGN SALES

\$161.8M

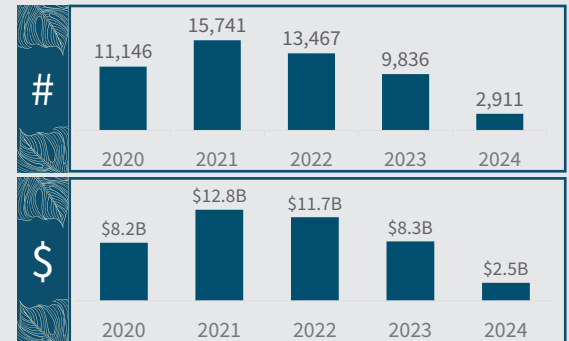
TOTAL FOREIGN SALES (\$)

2,816

TOTAL U.S. SALES

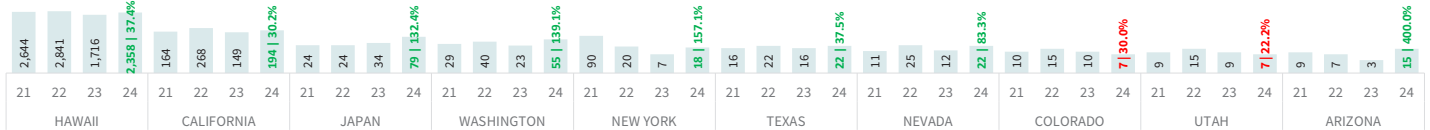
\$2.4B

TOTAL U.S. SALES (\$)



*Year-over-year and current YTD shown

TOP BUYERS BY TOTAL NO. OF SALES (2021-2024)



Note: % changes vs. same period of previous year

TOP BUYERS BY REGION



NORTH SHORE

↑ 53 | ↑ \$102.2M

HI (↑ 33 | ↑ \$62.9M)
CA (↑ 5 | ↑ \$10.1M)
NV (5 | \$2.0M)
ID (2 | \$3.4M)
FL (2 | \$2.5M)

LEEWARD

↑ 654 | ↑ \$514.2M

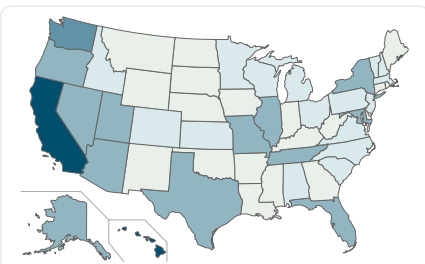
HI (↑ 583 | ↑ \$454.4M)
CA (↓ 23 | ↓ \$19.6M)
WA (↑ 10 | ↑ \$9.2M)
WI (4 | \$3.8M)
UT (↑ 4 | ↑ \$3.6M)

↓ 2 | ↓ \$480.0K
CANADA (↑ 2 | ↑ \$480.0K)

CENTRAL

↑ 487 | ↑ \$340.9M

HI (↑ 457 | ↑ \$321.3M)
CA (↑ 15 | ↑ \$10.8M)
TX (↑ 4 | ↑ \$3.1M)
WA (3 | ↓ \$2.0M)
NV (3 | \$1.4M)



■ <\$5M ■ \$5M - \$20M ■ \$20M - \$40M
■ \$40M - \$100M ■ >\$100M

HONOLULU

↑ 1,090 | ↑ \$676.2M

HI (↑ 840 | ↑ \$543.8M)
CA (↑ 114 | ↑ \$68.3M)
WA (↑ 30 | ↑ \$14.0M)
NY (↑ 13 | ↓ \$3.4M)
MI (↑ 11 | ↑ \$2.9M)

↑ 84 | ↑ \$60.0M
JAPAN (↑ 74 | ↑ \$48.2M)
KOREA (↑ 3 | ↑ \$5.6M)
CANADA (↓ 3 | ↓ \$1.2M)
TAIWAN (2 | \$2.7M)
CHINA (1 | ↑ \$1.3M)

EAST HONOLULU

↑ 264 | ↑ \$386.8M

HI (↑ 225 | ↑ \$312.5M)
CA (↑ 20 | ↑ \$47.5M)
WA (↑ 6 | ↑ \$17.1M)
TX (↑ 2 | ↑ \$3.1M)
CT (↑ 2 | ↑ \$2.0M)

↑ 5 | ↑ \$84.5M
JAPAN (4 | \$84.0M)
CANADA (1 | \$505.0K)

WINDWARD

↑ 268 | ↑ \$337.4M

HI (↑ 220 | ↑ \$266.3M)
CA (↑ 17 | ↑ \$21.2M)
WA (↑ 6 | ↑ \$15.6M)
AZ (↑ 3 | ↑ \$5.9M)
TX (3 | \$4.1M)

↑ 4 | ↑ \$16.9M
CANADA (2 | \$1.3M)
JAPAN (1 | ↑ \$10.4M)
BARBADOS (1 | \$5.3M)