

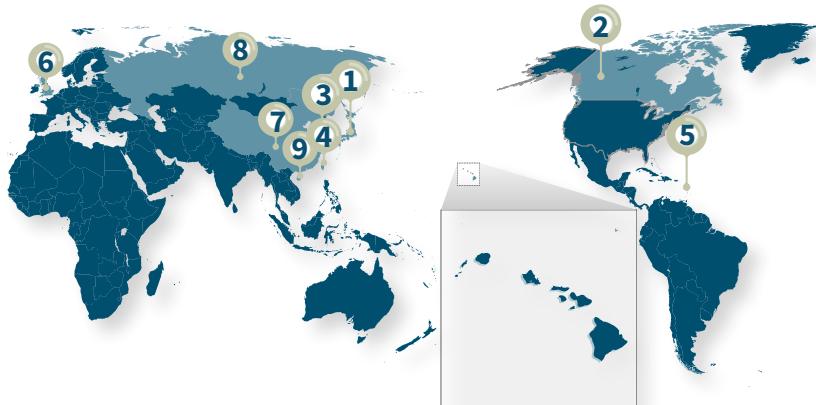


TITLE GUARANTY
HAWAII

BUYER STATISTICS

JAN-MAR 2024

TOP FOREIGN BUYERS OF HAWAII PROPERTY



1. Japan
↑ 82 | ↑ \$147.3M



2. Canada
↑ 46 | ↑ \$79.5M



3. Korea
↑ 3 | ↑ \$5.6M



4. Taiwan
2 | \$2.7M



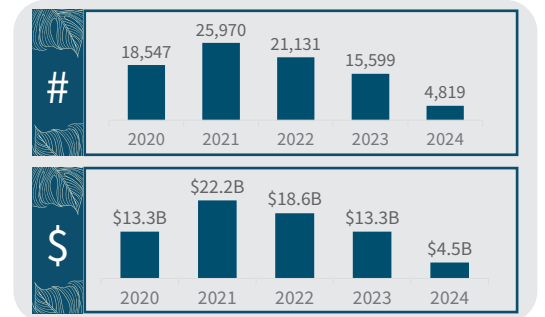
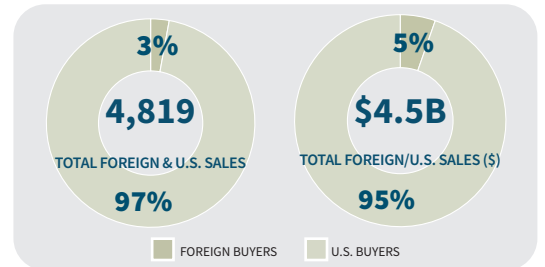
5. Barbados
1 | \$5.3M

6. United Kingdom
1 | \$1.3M

7. China
1 | ↑ \$1.3M

8. Russia
1 | \$1.0M

9. Hong Kong
1 | \$75.0K



*Year-over-year and current YTD shown

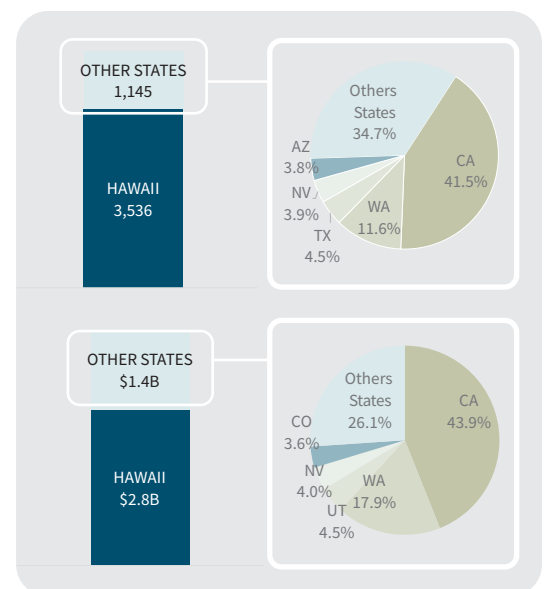
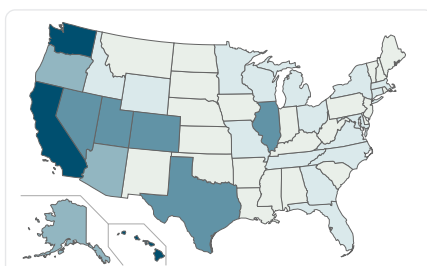
TOP U.S. BUYERS OF HAWAII PROPERTY

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 3,536
2. CALIFORNIA (CA) : 475
3. WASHINGTON (WA) : 133
4. TEXAS (TX) : 51
5. NEVADA (NV) : 45
6. ARIZONA (AZ) : 44
7. COLORADO (CO) : 35
8. OREGON (OR) : 34
9. FLORIDA (FL) : 32
10. ALASKA (AK) : 31

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$2.8B
2. CALIFORNIA (CA) : \$636.9M
3. WASHINGTON (WA) : \$259.8M
4. UTAH (UT) : \$64.8M
5. NEVADA (NV) : \$57.8M
6. COLORADO (CO) : \$52.2M
7. TEXAS (TX) : \$46.5M
8. ILLINOIS (IL) : \$41.3M
9. ARIZONA (AZ) : \$38.9M
10. OREGON (OR) : \$31.7M





TITLE GUARANTY
HAWAII

BUYER STATISTICS

MAUI | JAN-MAR 2024

TOP FOREIGN & U.S. BUYERS

TOP FOREIGN BUYERS



TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 371
2. CALIFORNIA (CA) : 67
3. WASHINGTON (WA) : 21
4. COLORADO (CO) : 8
5. OREGON (OR) : 8
6. TEXAS (TX) : 7
7. UTAH (UT) : 6
8. ARIZONA (AZ) : 5
9. MICHIGAN (MI) : 5
10. FLORIDA (FL) : 4

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$391.3M
2. CALIFORNIA (CA) : \$116.6M
3. WASHINGTON (WA) : \$71.2M
4. TEXAS (TX) : \$15.5M
5. NORTH CAROLINA (NC) : \$15.1M
6. OREGON (OR) : \$13.8M
7. UTAH (UT) : \$12.9M
8. COLORADO (CO) : \$12.8M
9. NEVADA (NV) : \$10.0M
10. ARIZONA (AZ) : \$10.0M

24

TOTAL FOREIGN SALES

\$47.1M

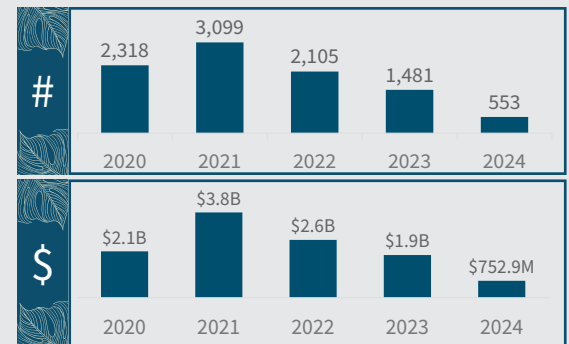
TOTAL FOREIGN SALES (\$)

529

TOTAL U.S. SALES

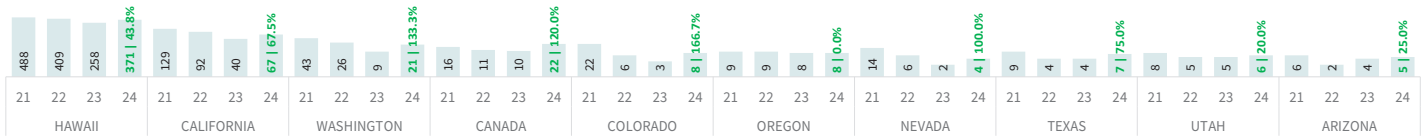
\$705.8M

TOTAL U.S. SALES (\$)



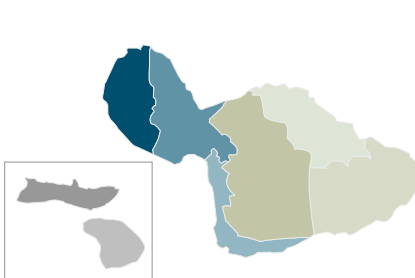
*Year-over-year and current YTD shown

TOP BUYERS BY TOTAL NO. OF SALES (2021-2024)

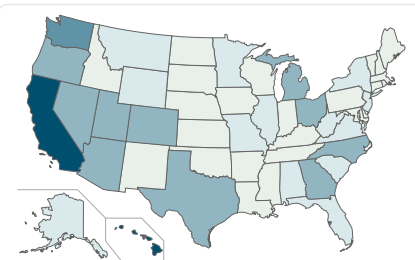


Note: % changes vs. same period of previous year

TOP BUYERS BY REGION



WESTSIDE	CENTRAL	SOUTHSIDE	UP COUNTRY
↑ 80 ↑ \$109.1M	↑ 143 ↑ \$129.4M	↑ 159 ↑ \$295.0M	↑ 69 ↑ \$73.1M
HI (↑ 55 ↑ \$62.1M)	HI (↑ 126 ↑ \$113.5M)	HI (↑ 84 ↑ \$102.4M)	HI (↑ 63 ↑ \$65.4M)
CA (↓ 8 ↓ \$7.3M)	CA (↑ 8 ↑ \$3.7M)	CA (↑ 40 ↑ \$87.9M)	CA (↓ 2 ↓ \$3.5M)
AZ (↓ 4 ↓ \$9.2M)	GA (↑ 3 ↑ \$3.8M)	WA (↑ 11 ↑ \$59.9M)	MI (↑ 2 ↑ \$2.1M)
TX (↑ 3 ↓ \$6.3M)	WA (2 ↓ \$2.8M)	CO (↑ 5 ↑ \$11.2M)	WA (1 ↓ \$1.2M)
UT (2 ↓ \$9.3M)	AL (2 ↓ \$2.7M)	TX (↑ 2 ↑ \$5.9M)	SC (1 ↓ \$926.0K)
1 ↓ \$369.0K	1 \$242.5K	↑ 21 ↑ \$45.2M	1 \$1.3M
CANADA (1 ↓ \$369.0K)	JAPAN (1 \$242.5K)	CANADA (↑ 21 ↑ \$45.2M)	UNITED KINGDOM (1 \$1.3M)



EAST MAUI	NORTH SHORE	MOLOKAI	LANAI
2 ↑ \$3.3M	↑ 40 ↑ \$76.3M	↑ 29 ↑ \$10.8M	↑ 7 ↑ \$8.6M
TX (2 \$3.3M)	HI (↑ 19 ↑ \$38.0M)	HI (↑ 20 ↑ \$8.2M)	HI (↑ 4 ↓ \$1.6M)
	OR (7 ↑ \$10.6M)	WA (↑ 3 ↑ \$1.0M)	CA (3 \$7.0M)
	CA (↑ 4 ↑ \$6.4M)	CA (2 \$750.0K)	
	WA (4 \$6.2M)	CO (2 \$432.0K)	
	NC (2 \$13.0M)	NJ (1 ↑ \$447.2K)	



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