

Lynn North

Compass



COMPASS

Lynn North

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How has your experience made you a better agent?

I received my degree in organizational behavior, which is all about change management. Real estate is a world of change for people whether it's someone's parents moving into a retirement community, or a young couple finding their first house.

What special qualities do you bring to your work?

I learned a long time ago that ethics and integrity is everything. I've built a strong reputation, not only amongst the industry, but also with my peers. Clients trust me, which is so important, since this is their largest investment! Agents call me regularly asking when I am going to have another listing, because they love working with me and know they will be treated fairly.

What do you find most satisfying about your work?

People's homes are not only their biggest investment, but also it is where they will spend their life and make precious memories. I get to make that happen every day, which is incredibly rewarding.

What makes Peninsula life most meaningful to you?

This is the epicenter of the world in terms of technology and innovation. I grew up in San Carlos and raised my family in Los Altos. The weather is ideal and many activities are close by from hiking to visiting the beach or slopes. It has so many rich cultural experiences and opportunities!

What was your biggest accomplishment in 2019?

I'm board chair at Sunny View retirement community in Cupertino, and we helped fund the building of a senior center for elders in Cameroon, Africa. It was so heart warming for our residents to help their peers around the world.