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REFINED LIVING *by*  CINDY
PAUR



As we embrace the season of renewal, I'm excited to share a positive outlook for the spring real estate market. With inventory up by 15% as we head into the season, there are more options for both buyers and sellers, making it a great time to explore opportunities.

I'm proud to be part of Sotheby's International Realty, which continues to outperform the competition, showing a 9.4% year-over-year increase in U.S. sales volume. This speaks to the strength of our brand and the exceptional service we provide to clients like you.

In this newsletter, you'll find the 2025 Luxury Outlook Report, packed with valuable insights into the global market and economy. Whether you're thinking of buying, selling, or just staying informed, this report will help you stay ahead of the curve.

Thank you for trusting me with your real estate journey. I look forward to helping you make the most of this exciting spring market!

Cindy



Market *Insights*



Sotheby's International Realty recently released the Luxury Outlook Report, packed full of insights into the global market and economy and insights into what lies ahead in 2025. One of the most interesting explorations in the report is Millennial home-buying trends and how these affect the market as a whole.

[Read More](#)



Sold by *Cindy*



Tam O'Shanter Charmer

1465 185th Avenue NE

4 Bed | 2.75 Bath | 2,780 Sq. Ft.

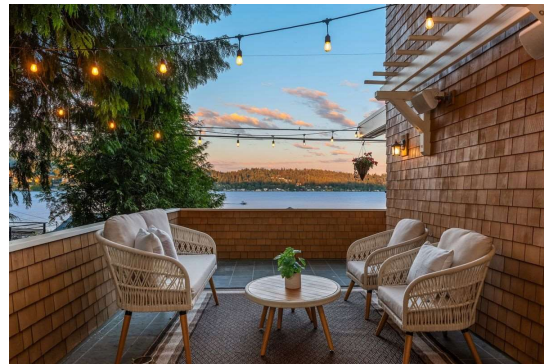
Sold for \$2,425,000 | Seller
Represented

Lake Sammamish Retreat

1448 W Lake Sammamish Pkwy NE

4 Bed | 4.25 Bath | 3,999 Sq. Ft.

Sold for \$2,850,000 | Seller
Represented





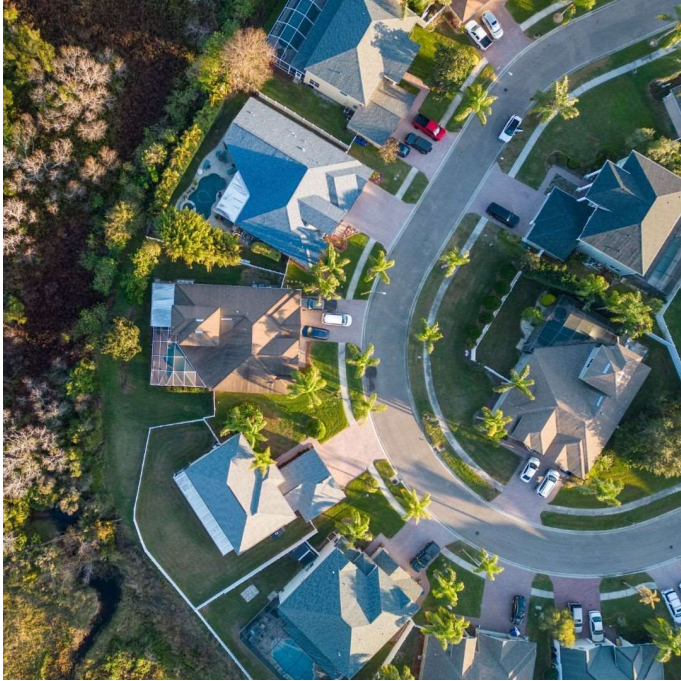
Waterfront Contemporary

2727 Mountain View Ave N

2 Bed | 2.75 Bath | 3,157 Sq. Ft.

Sold for \$5,120,000 | Buyer
Represented

Real *Estate*



Sotheby's International Realty U.S. Sales Volume Outpaces Industry Average by Nearly Double

Sotheby's International Realty reported a 9.4% year-over-year increase in U.S. sales volume for 2024, nearly doubling the National Association of Realtors' market growth of 5.2%.

[learn more](#)

Headlines V. Trendlines | Inventory Is Still On The Rise

The outlook for 2025 is promising, with a 15% increase in real estate inventory as we approach the spring season.

[Learn More](#)





From the *Auction House*



The Spring Shop: Treat Yourself to Something Nice

Explore a curated selection of designer handbags, fine jewelry, luxury collectibles, and more.

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