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REFINED LIVING *by*



Happy spring! With the wonderful warm days we've been enjoying and flowers blooming, it really does feel like the season has finally kicked off. The weather isn't the only thing that's changed since we've last checked in. Many of you are probably curious about the recent news regarding the National Association of Realtors settlement and how this will affect brokers, buyers, sellers, and the real estate market as a whole.

Luckily for those of us located in Washington state, these changes will not dramatically affect our real estate landscape as the changes brought about by the suit have already been in effect here. Our state has been ahead of the curve regarding transparency about compensation. In fact, starting in 2019,

brokerages in Washington have been able to disclose buyer agent compensation. The decision is up to the seller to designate any incentive they choose to a buyer's broker. If you're wondering how these changes might play into your real estate journey, please do not hesitate to reach out to me, and we can cover them in greater detail.

Read on for Realogics Sotheby's International Realty's recently released Q1-2024 Market Report, a recap of the insightful April Market Maker event, spring cleaning tips, and more.

Cindy

Market *Insights*



Check out insightful data from the first quarter of this year with Realogics Sotheby's International Realty's newly released report: Market Trends From Around the Sound. Find out how categories like average days on market, levels of supply, and the median sales price compare through a year-to-year analysis within 16 of the region's distinct communities.

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Real *Estate*



Insight on Today's Regional & National Real Estate Ecosystem

Jonathan Woloshin of UBS Wealth Management discusses mortgage rates, a snapshot of our local market, and why this market is much better positioned than the one of '08/'09.

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Spring Cleaning the Martha Stewart Way

Martha Stewart shares her top tips for approaching spring cleaning that will ensure you get even the smallest of tasks checked off your annual list.

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