

NEW HAVEN & MIDDLESEX

JULY 2025

REAL PRODUCERS



WILLIAM RAVEIS

Top Brokerage

The #1 Real Estate Company in the U.S.

Lisa Fekete

DRIVEN BY DEDICATION,
GROUNDED IN FAMILY

Market Update
Madison, CT (Town)
Single Family
February
2024

45

HOMES FOR SALE
+73.08%
FROM LAST YEAR

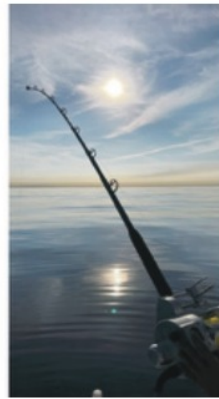
\$548,000

MEDIAN SALE PRICE
-22.27%
FROM LAST YEAR

8

HOMES SOLD
-38.46%
FROM LAST YEAR

Single Family
Feb. 2024 vs February 2023, SourceMLS



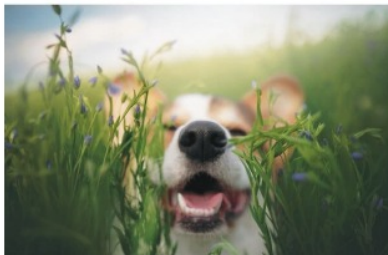
Open House
Newly Renovated

Sunday September 29th
9-11am
104 Burban Drive
Branford, CT 06405
\$349,000

WILLIAM RAVEIS

3
BED
1.0
BATH
1086
59 FT

WILLIAM RAVEIS



WILLIAM RAVEIS



WILLIAM RAVEIS



Testimonials Matter

Testimonials are gold - They come with built in credibility, authenticity and integrity as it takes a commitment to spending the time to communicate a client's personal experience. I take pride in the relationships I build, and all are motivated by the desire to help a client find their perfect fit, while gaining an understanding of their needs vs. wants. Evaluating realistic opportunities and following the process through to the end and beyond is paramount to ensure the client is in capable and caring hands. Outside the box thinking, research, curiosity and intuition play a huge role in separating strengths and weaknesses of different real estate agents. I am grateful for my network and enjoy the work involved with expanding it.

CLICK HERE TO GET YOUR HOME ESTIMATE



Lisa Fekete
SALES ASSOCIATE

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33 MAIN ST. OLD SAYBROOK, CT 06475

Know Your Worth

As your Buyer Broker, I recognize communication is paramount to gain your trust and confidence. Details matter and I will research comps, investigate town reports and collaborate with other agents to confirm proper value, mitigate risk and avoid buyer's remorse.

I will be more than your tour guide to homes by serving as your General Contractor to the transaction coordinating inspections, appraisals, interpreting reports, disclosures and contracts. In addition, I will provide credible professionals to facilitate and keep closing dates on track.

With solid intuition, I will ask pointed questions to dial into your needs/wants. I will provide guidance through this emotional journey anticipating concerns and questions to demystify the process.

There is a solution to every problem and I won't relent until your goals have been achieved.



Lisa Fekete

Customer Service Award May 2024

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The Election is Over

Refocus on your real estate goals

The end of the election season often brings more stability and predictability to the real estate market, as many buyers and sellers wait for the outcome before making major decisions. Now that the election is over, people feel more certain about future policies, interest rates, and economic trends, creating a window of opportunity for motivated buyers and sellers.

For sellers, it's a chance to attract serious buyers who are now ready to make a move. For buyers, new listings and post-election momentum can lead to finding a property before demand rises further. Overall, it's an ideal time to act on real estate goals with the fresh market energy that often follows an election.

Scan the QR code to see what your home is worth.

Click Here to see How Off the Price Range Calculation



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Social Media Influence

Social media captures instant attention. Sharing engaging content, stories, and timely real estate information and trends with clients. Creating video messaging from our Studio One at William Raveis to announce new listings, promote our communities, and relay local marketplace dynamics. Posting milestones for the world to see our success.

About Lisa



Professional Experience

Meet Lisa Fekete, a seasoned business professional with an impressive 18-year track record in the dynamic landscape of the New York City construction industry. As the leader of a 65-year-old family business, Lisa has successfully navigated the intricacies of business ownership while establishing a reputation for excellence, integrity, and unparalleled expertise.

Throughout her career, Lisa has cultivated an extensive network of connections across many industries, enabling her to stay at the forefront of market trends and opportunities. A Connecticut native who raised 4 children in Cheshire, Lisa leverages her attention to detail and takes pride in her skillful cultivation of genuine relationships, empowering her to achieve remarkable results for her clients whether buying, selling or investing in properties.

In addition to her business acumen, Lisa's intuitive character enables her to prioritize communication with clients by being an active listener and asking the right questions to make deals happen. She will be right beside you every step of the way to ensure seamless success.

Education

Bachelor of Science, Finance, Bentley University, 1990

Masters of Organization Leadership, Quinnipiac University, 2013

Volunteer

Lisa has served on the Advisory Board for the CT Chapter of Alzheimer's Associate for 7 years, with 3 as Chairwoman. She is passionate about spreading awareness of this disease and has raised over \$100,000 in her annual Aces for Hope Golf Tournament.

Lisa is also currently serving on the Board of Livewell, a CT based facility advancing the wellbeing and inclusion of those living with dementia.

Personal

In her spare time, Lisa enjoys spending time with her family, running, biking, skiing, golfing, paddleboarding with her dogs and cooking for family and friends. She also works tirelessly walking dogs and assisting various rescue organizations to match homeless dogs with the right families.

Professional Association

National Association of Realtors (NAR)

New Haven Middlesex Association of Realtors

CT MLS





