



On the left: Millbrook, NY - Sold for \$12,450,000 this year. The Legacy Team represented the buyer. Photo below: The Buckley Estate, units 1 & 2, Sharon, CT - currently for sale at \$5,500,000.



The Legacy Team at William Pitt Sotheby's International Realty Welcomes You Home

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BY CLEMENTINA VERGE

FROM BREATHTAKING VIEWS to direct water access, Litchfield County offers a unique blend of luxury, elegance, and tranquility, and a recently formed team of award-winning agents provides unparalleled expertise in welcoming you home.

Founded by Diana Imperatore Bisselle, The Legacy Team at William Pitt Sotheby's International Realty features a compilation of unique backgrounds facilitating seamless transactions for qualified buyers and sellers. For the first half of 2024, the team was recognized as #1 in both dollar volume and units in the Salisbury brokerage.

The team name honors Diana's parents, Philip and Dobrila Waugh, who owned Waugh Real Estate—a preeminent brokerage covering the Tri-State area for over 30 years.

As a third generation Sharonite and second generation Realtor, "this exposure instilled in me the

importance of superior client service and professional integrity, core values that define The Legacy Team," explains Diana.

Prior to her role as global real estate advisor, Diana worked in New York City for several international investment banks and a hedge fund specializing in Russia, Eastern Europe, Turkey, and the Middle East, as an equity salesperson and emerging markets portfolio manager for over 20 years. She returned to the Northwest Corner's familiar and peaceful setting where clients benefit from her deep knowledge of the area.

In 2020, her husband Andrew joined The Legacy Team. After 10 years in business development for health care systems in Connecticut and Vermont, and a 20-year career in private education, appreciation for relationship building is a hallmark of his refined approach to real estate.

Earlier this year, the team

expanded, welcoming an exceptional agent: Alan O'Doherty. Hailing from Ireland, married to a Parisienne, and educated in London where he spent two decades in the real estate sector as a lawyer. O'Doherty brings a European sensibility to the Northwest Corner, along with passion for the area he now calls home.

Former New York City dwellers, he and his wife were drawn to the region's natural beauty and tranquility, and now enjoy water sports on Candlewood Lake. Specializing in waterfront properties, his combination of practical, detailed knowledge and legal astuteness is a powerful force when negotiating on behalf of clients.

"Being an integral part of a major life event like a real estate purchase is highly rewarding," O'Doherty reflects. "Introducing clients to this very unique and sophisticated part of the country is a real honor. Opening doors

both literally and figuratively for clients who are eager to be a part of this spectacular community makes each day that more exciting."

Based in Kent and Salisbury offices of William Pitt Sotheby's International Realty, the team's financial acumen and negotiating skills are derived from their combined international experience on both Wall Street and Chancery Lane.

"As country estates and waterfront home specialists, we have a deep understanding of the intricacies exhibited by these special properties, leveraging our team's extraordinary resources. We look forward to being your trusted advisors in the Northwest Corner, and are proud to be affiliated with Sotheby's International Realty global network," notes Diana.

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