



ABOUT YOU

ARKANSAS' LIFESTYLE MAGAZINE | SEPTEMBER 2021 | AYMAG.COM



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INNOVATIVE
HOME AWARDS

Best Realtors | Prime Cuts Bucket List | Lonoke

\$5.00 U.S.

JON UNDERHILL REAL ESTATE



Left to Right (Standing) Belinda Grace, Kyle Davis, Debbie Heller, Terry Quinn, Kelly McConnell (Seated) Ashley Schwander, Cynthia Hu, Sue Fess and Stephanie Tharp

Left to Right (Standing) Brandy Harp, LaJuana Whyte, Richard Harp, Catherine Young (Seated) Jon Underhill, Susan Meador, Meg France, Donna Carlson, Sara Gardner

Established in 1994, Jon Underhill Real Estate is a full-service real estate company distinguished by its longstanding reputation and commitment to deliver unparalleled service to clients. The company has been acknowledged as *AY's* Best Real Estate company since 2018 with several real estate agents recognized as *AY's* Best Real Estate Agents (seen on subsequent pages). In 2020, Jon Underhill Real Estate sold \$115,000,000 in residential sales. "While

the company is known for selling high-end luxury homes, we want to be the real estate solution for every client in central Arkansas," Principal Broker Brandy Harp says. The company's mission is to employ a unique, specialized strategy to help each client succeed with their real estate investment, while always maintaining the highest level of professionalism, integrity and respect. "We set ourselves apart from the competition by being experts in every aspect of the process

to help each client succeed with their real estate investment," Harp says. With proven results in customer service, financial management, marketing and advertising, the company works diligently to not only meet, but exceed their clients' goals.

For more information including the company's new listings, home maintenance tips and more, connect with them on social media @jonunderhill.com on Instagram, Facebook and LinkedIn.

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Brandy Harp
Principal Broker

JON UNDERHILL



BRANDY HARP *Principal Broker*

Brandy Harp serves as the Principal Broker of Jon Underhill Real Estate. Brandy has a strong reputation of providing an exceptional customer experience helping each client achieve their real estate goals. Her journey in real estate started in 2000. Fast forward 21 years later, she is a leader in residential real estate and recognized as a top-producing Realtor in Little Rock selling over \$32 million in sales in 2020. Brandy says, "Customer service is the heart of our mission at Jon Underhill Real Estate. It's in the DNA of who we are. We listen, we communicate efficiently and effectively, and we pay special attention to every single detail from the beginning to well past the closing." Her favorite aspect of the job is creating long standing relationships with wonderful people she feels fortunate to cross paths with in life. With proven results in customer service, financial management, marketing, and advertising, Brandy develops and employs unique strategies to help each client. "I am not pushing clients to buy or sell a home," she says. "I provide them with the information and professional guidance to help them make the best investment for their family and their future."

Brandy is thankful to celebrate 21 years of marriage to builder Richard Harp of Richard Harp Homes. Discussing homes is a frequent household discussion topic in the Harp home. They have two children, Isabella and Nicholas, and two Yorkies Buddy and Mojito.

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STEPHANIE THARP *Realtor*

Stephanie Tharp has been selling real estate for 14 years in the Central Arkansas area. Throughout her real estate career, she has always held the same philosophy: It is all about the clients. Stephanie's exceptional attention to detail throughout the home buying or selling process is what gives her clients the best possible outcome. Stephanie is intent on listening to each customer's specific needs and assisting them by being extremely knowledgeable, patient and hard-working. She understands how stressful buying and selling a home can be and works tirelessly to ensure a pleasant and stress-free transaction.

Stephanie's strong work ethic and passion for real estate, combined with her unwavering commitment to her clients, have helped her to consistently be one of Central Arkansas Top Producers year after year. Her entire family has worked in the real estate business over the years, and she loves working alongside her mom, Sue Fess. They frequently combine their real estate expertise and skill, creating a dynamic mother-daughter duo. Stephanie is eager to assist you with all of your real estate needs ensuring you have an enjoyable real estate experience.

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REAL ESTATE

KELLY MCCONNELL

Associate Broker

Kelly McConnell has been selling real estate for 8 years where she successfully applies the knowledge and skills required to effectively handle real estate transactions. In 2020 she sold over \$8.3 million in real estate. She strives to fully understand her clients goals and needs when buying a home. She prides herself on listening, asking the right questions and providing simple, honest answers to the clients questions. Kelly specializes in the Heights and Hillcrest areas but also loves helping buyer's with new construction and investors with rental property. Kelly strives to make the home buying or selling experience exciting, fun and stress free.

She has lived in the Heights area of Little Rock for over 20 years and is actively involved in the community. She enjoys reading and spending time with her two college kids. Kelly would be honored to help you pursue your real estate needs.



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TERRY QUINN

Realtor

Terry brings enthusiasm and exceptional customer service working as a full-time agent with Jon Underhill Real Estate. She is passionate about providing both sellers and buyers with professional guidance and individualized attention. She has been in real estate since 2018 and specializes in finding hard to find homes. She believes helping a client find or sell a home is one of the most important decisions in a clients life. She has a genuine passion for helping clients with their real estate needs.

Terry enjoys executing a seamless real estate transition for each client. From curb appeal to closing she provides superior service and makes transactions both enjoyable and successful. She is committed to ensuring her clients know they are her top priority. She is dedicated to achieving long-term relationships: she believes that selling or buying a home for a client is the beginning, and having them as a referral is her goal. Terry is motivated, committed and eager to help you with all of your real estate needs.



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ASHLEY SCHWANDER SARA GARDNER *Realtors*

Ashley Schwander and Sara Gardner have a combined 21 years experience selling residential real estate. They enjoy working together and their extensive knowledge helps both buyers and sellers. They cherish the relationships formed with clients and love to keep up with them well after closing on a home. They both enjoy sharing in such an important time in a client's life.

Ashley and Sara love to work together but they also work separately. Thanks to Ashley's outgoing personality and strong communication skills, developing long lasting customer relationships comes easy to her. With an aptitude for details and deadlines, Sara thrives in the real estate industry. She especially loves working with first time home buyers and has cultivated trusted relationships with other agents, lenders and title companies. With experience selling from Benton to Little Rock to Heber Springs and beyond, Ashley and Sara are passionate about assisting you with all of your real estate needs.

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MEG FRANCE *Realtor*

Meg France has been selling real estate for 12 years and is a multi-million dollar producer in the Little Rock Metro area. Helping client's dreams come true by assisting them as they buy or sell their biggest investment is her passion. Whether she is working with buyers or sellers, Meg expertly helps her customers navigate transactions successfully. She is motivated by her customers' satisfaction and focused on providing unprecedented service and representation for her clients. She demonstrates the highest level of professionalism and integrity throughout the entire real estate transaction process.

Meg focuses on the Midtown area but is also expertly familiar with the greater Little Rock area. She is passionate about Central Arkansas and has an understanding of neighborhoods, schools, businesses and events occurring. She is focused on giving back to her community and volunteers her time to local nonprofit organizations. She also enjoys spending time with her foster children. Meg would love to assist you in making your next real estate purchase or sell.

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REAL ESTATE

BELINDA GRACE

Realtor

Belinda Grace has over 20 years of experience in all aspects of real estate. She perfected her skills in leasing, marketing, business operations and client relationships during her early years in property management. She believes that real estate is the single largest investment most of us ever make and working with a client to find their perfect home is her top priority. She is resourceful, dedicated and hardworking.

As a certified Military Relocation Professional, Belinda especially enjoys helping military families. Having grown up in central Arkansas Belinda has an extensive knowledge of Little Rock and the surrounding areas. With enthusiasm, integrity and professionalism her goal is to provide incredible service whether her clients are buying or selling a home. Belinda eagerly looks forward to assisting you and becoming your source of information for the Central Arkansas market.



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