

Southern Comfort Mansions & Manors Beaufort, SC

The recent rare and powerful bomb cyclone that blasted us at the end of January and early February ice storm served as not-so gentle reminders of why the phenomena known as *snowbirds* exists. First used in 1923 to describe seasonal workers who moved south for the winter, *snowbird* now commonly refers to the large number of people who escape to the south after the first frost.

As many of you know, I have commuted for years between Jamestown and Beaufort, South Carolina which is now my husband, Rick's, primary residence. The first time we went to dinner in Beaufort in 2005, I was approached by former Jamestown residents who recognized me. That scene has repeated itself many times and I have come to appreciate the strong ties and similarities between our area and Beaufort, which is affectionately referred to as the "Newport of the South".

Over the years, I have been asked countless times whether I can assist friends and clients with their home searches in Beaufort, Hilton Head or surrounding areas. Given the existing "north-south" connections, which are increasing in scope and frequency, I applied for and received my non-resident SC Real Estate Broker's license in January as "Broker-in-Charge" of Mansions & Manors, Beaufort. I will be joining the Beaufort/Jasper MLS Board and also expect to join the MLS Board in

Hilton Head. My objective is to create a 'southern' version of our Jamestown office, a boutique firm with an experienced team providing highly personalized service. As we launch our new office, we will also be launching a new website - one that offers clients, customers and consumers access to both the RI State Wide MLS and the Beaufort, SC MLS for a convenient and seamless experience.

Please let me know if I may assist you with your search in South Carolina or Rhode Island. As always, you may reach me on my cell at 401-225-0000 or via email at gloria@mansionsandmanors.com

Gloria

