

# Picture Perfect

Prospective buyers want to envision themselves living in your home. Removing your personal effects will help them mentally move in. Creating a clean, clutter-free environment will help sell your home.

Prominent  
Properties

**Sotheby's**  
INTERNATIONAL REALTY

## Exterior and Grounds

### PICTURE PERFECT

- Mow lawn, trim shrubs
- Sweep walkways
- Pick up sticks, leaves
- Remove cars from driveway
- Hide trash cans
- Put toys, bicycles away
- Store seasonal decor
- Stow garden tools, supplies
- Remove garden hose, caddy
- Straighten deck furniture
- Clean pool area

### EXTRA PERFECT

- Fill planters with flowers
- Add a colorful flag
- Spread fresh mulch

## Inside the House

### PICTURE PERFECT

- Remove all visible clutter
- Open shades, blinds
- Wash windows, glass doors
- Replace burnt-out light bulbs
- Empty wastebaskets
- Hide pet dishes, toys, beds
- Turn all lights on
- Vacuum carpets
- Sweep hard floors

## Inside the House (continued)

- Turn off televisions
- Remove newspapers, mail
- Display attractive books
- Minimize knick-knacks
- Remove personal photos

## The Kitchen

### PICTURE PERFECT

- Remove art from refrigerator
- Store food in cabinets
- De-clutter counters, stove
- Stow small appliances
- Hide soaps, cleaning items
- Hide dish towels, sponges
- Clear sink of dishes
- Put away draining racks
- Organize open shelves

### EXTRA PERFECT

- Place fruit bowl on counter
- Display fresh pastries

## The Bedrooms

### PICTURE PERFECT

- Make the beds
- Arrange decorative pillows
- Put away clothing, shoes
- Clean under the bed
- Clear surfaces of clutter

## The Dining Room

### PICTURE PERFECT

- Straighten dining chairs
- Add centerpiece, candles

### EXTRA PERFECT

- Set the table for dinner
- Add a vase of flowers
- Add a bottle of wine, glasses

## The Bathroom

### PICTURE PERFECT

- Make the bathroom sparkle
- Hang fresh towels
- Clear counters of toiletries
- Clean mirrors
- Close toilet lid

