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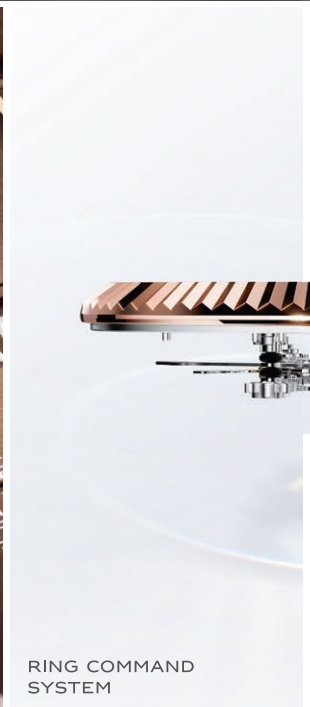
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letter from the texas president



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Spring Into Action

Launched by former Mayor Mike Rawlings, Dallas Art Month in April has to be one of the most exciting times to explore our city. From the Dallas Art Fair kicking things off April 5 through 7 at F.I.G. to the return of BANDALOOP Vertical Dance Company on April 13 in the Dallas Arts District on the north side of the Wyly Theater, there is plenty of creative expression and programming this month. The city is in full bloom with The Eyeboretum, an immersive garden experience at The Eye hosted by Headington Companies and The Joule coinciding with the Dallas Art Fair.

And then, on April 16, Modern Luxury Dallas will host our annual Garden Party at Marie Gabrielle, which is sponsored by Porsche and designed by GRO Designs. In addition, the team of EarthX will be on-site to educate, engage, and invite guests to attend the world's largest gathering of "green" discussions at the Hilton Anatole on April 21 as part of Earth Day. Go to earthx.org for more details.

Speaking of science, have you made plans to watch this once-in-a-lifetime solar eclipse safely? There really are so many excellent options, such as

an experience at the Perot Museum of Nature and Science in partnership with Carnegie Institute, the green space of Klyde Warren Park, complete with Mambo Taxi in hand and fabulous rooftop hotel packages such as that at the hôtel Swexan. We plan to simply make an elevated backyard picnic complete with Champagne, caviar and the dog. Sometimes, there is no place like home when there is a total eclipse of the sun. Finally, our April issue is filled with real estate stories as we honor our 2024 Real Estate Award recipients. Candy Evans of candysdirt.com will again give her introductory market assessment, which is always insightful. We continue to learn about relocations and quick decision-making. As I have said before, it is good to be in Texas.

And with that said, it is good to be in Dallas in April, so enjoy!

Blake Stephenson
Texas President
bstephenson@modernluxury.com
Instagram: @modluxdallas;
@blakesteph



Clockwise from top left: Castaner heels, markethighlandpark.com; Roksanda dress, stanleykorshak.com; Carlyn Ray Designs glass bowl, carlynraydesigns.com; Giorgio B ring, deboulle.com.



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letter from the editor



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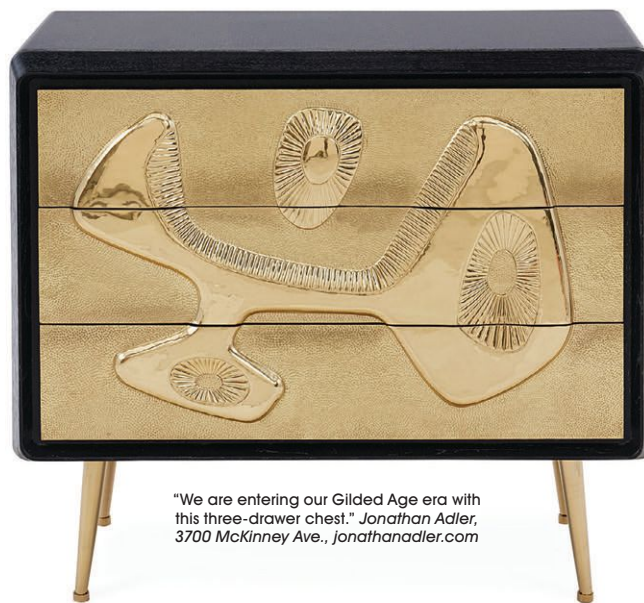
April marks one of my favorite months in the city of Dallas. It is where creativity abounds, and the social calendar is bursting at the seams. April is when Dallas is genuinely ablaze with passion and a firing spirit. Celebrating its sweet sixteen, the Dallas Art Fair swings into town. The incredible team at DAF has worked so hard to share beautiful works from seasoned artists and highlight new faces on the scene. Having gained much attention worldwide, this fair will welcome 91 galleries this month. Isn't that incredible? This issue's timing is serendipitous as it coincides with our On the House feature. We have canvased the city and tapped some of the top sellers in the biz to see what's trending right now and step inside some of the hottest properties on the market. What better time than to inspire your next artistic endeavor or creative investment? As for our bustling social calendar, it is safe to say there

is something to do or somewhere to be every day this month—a few near and dear include Aware Affair on April 12, Equest gala and House of DIFFA on April 27, and the Grant Halliburton Foundation's Beacon of Hope Luncheon on April 19. I also have the honor of co-chairing the annual Room to Grow luncheon, benefiting Dec My Room, alongside my friend, Vodi Cook Meagher, which is set for April 3. I hope to see you, dear friends, around town, but as always, please don't hesitate to reach out should there be something of interest.

Happy reading!

Jane

Jane Rozelle Humphrey
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@jarozelle



"We are entering our Gilded Age era with this three-drawer chest." Jonathan Adler, 3700 McKinney Ave., jonathanadler.com



"The Track shuffleboard table by RS Barcelona breaks convention with its design of sleek lines and beauty." Scott+Cooner, 1617 Hi Line Drive, scottcooner.com

"These lights are twice as nice paired together." Paul Schneider Ceramics, 1333 Motor Circle, paulschneiderceramics.com

"These stems add the perfect punch to any table." Kelly Wearstler, kellywearstler.com



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Hitting the course later this month for the invited celebrity classic, DeMarcus Ware is one to watch.



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features

Dior top, skirt, Songe ballet flats, Toile de Jouy Soleil choker and Tribales earrings, dior.com.

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THE HOME FRONT

As the real estate market in Dallas heats up, we spotlight the hottest listings to snatch up now.

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INTERIOR MOTIVE

Settle in for an elegant evening at home with this season's wardrobe of sophisticated shapes, rich textures and dazzling design details.



ON THE COVER
Photographed by Lara Jade
Styled by Faye Power Vande Vrede
Shot on location at JW Marriott
Essex House New York

Balenciaga circle pleated dress
and Knife 110 mm over-the-knee
boot in black, balenciaga.com.

PHOTO BY LARA JADE

VERONICA BEARD



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4/4-6

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4/4-7

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4/7

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4/8

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4/8

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4/12-14

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4/13

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4/27

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THERE IS NO TIME FOR APRIL SHOWERS AS THIS CITY IS ABLAZE WITH EXCITEMENT. FROM CULINARY CONCEPTS APLENTY TO SOLAR ECLIPSE SOIREEs, HERE'S WHAT'S ON TAP THIS MONTH.

BY JANE HUMPHREY



A SHODO

Japanese cuisine comes to life at Shodo, the newly opened eatery nestled in the heart of the Design District. Helmed by Route 62 Hospitality, who brought some of the city's palate-pleasers, including PakPao and El Bolero, this sushi concept delights with traditional dishes and an extensive sake and Japanese whisky program all set within a buzzy ambiance. 1628 Oak Lawn Ave., 214.764.2961, shododallas.com

CONTINUED...

Y LITTLE DAISY

Francophiles, rejoice! Little Daisy has just set up a shop downtown in luxe hotel Thompson Dallas. This scrumptious new eatery boasts decadent French fare with hints of the ever-alluring feeling of *je ne sais quoi* we all seek. The Parisian-style cafe hosts a bevy of mouthwatering dishes, including Oysters Rockefeller and King Crab Louie, and an extensive selection of spirits such as Champagne and its signature Little Daisy Rita. Let's also mention the restaurant's daily martini happy hour. All we can say is, "*oui, oui!*". 1401 Elm St., 469.726.4121, littledaisy.com



SHODO PHOTO BY KAYLA ENRIGHT; LITTLE DAISY PHOTO BY BRITTANY CONERY

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...CONTINUED

Y JACK & HARRY'S

Southern hospitality summons at newly opened Jack & Harry's. Tucked in the heart of Snider Plaza, this steakhouse touts a New Orleans-style flare with mouthwatering offerings in buzzy environs. Delight in Cajun offerings including gumbo and Étouffée while enjoying the vibrant space that Vandelay Hospitality is most notable for. Ladies and gents, laissez les bons temps roulette. 6833 Snider Plaza, thejackandharrys.com



^ THE EYEBORETUM

Ready to sing "total eclipse of the heart?" ... us too. Ladies and gentleman, the highly-anticipated Solar Eclipse is set to take place April 8. Luckily, The Eyeboretum has set the perfect stage for the momentous spectacle. Guests can delight in the wondrous event al fresco in the sprawling space adjacent to Forty Five Ten. Take in the fantasy garden experience whimsically presented by Headington Companies. Curtain call is at 11am however the big show takes place at the eclipse's peak at 1:40pm. 1601 Main St., theyeballdallas.com

> FRONTERA

Literature, music, comics and film collide later this month as literary magazine Southwest Review debuts a festival unlike any other. Introducing Frontera—a celebration of Latin American culture. Making its gran debut April 12, the two day festival will have Bishop Arts District abuzz with an electrifying roster of programming. One of the highlights will be festival headliner, Barry Gifford which will include a tête-à-tête with the author and feature a screening of David Lynch's adaptation of Gifford's novel *Wild at Heart*. southwestreview.com



LOVE AND ROCKETS IMAGE BY THE HERNANDEZ BROTHERS; EYEBORETUM PHOTO BY BECKLEY & CO.

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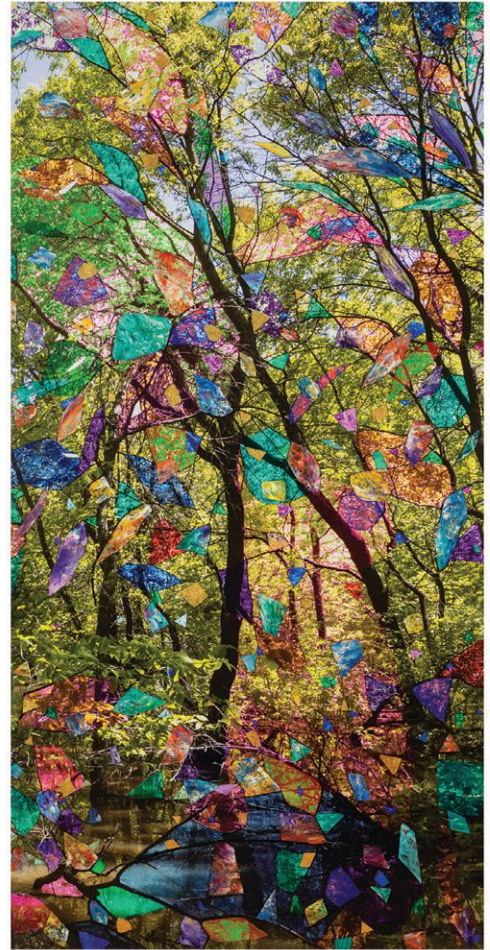
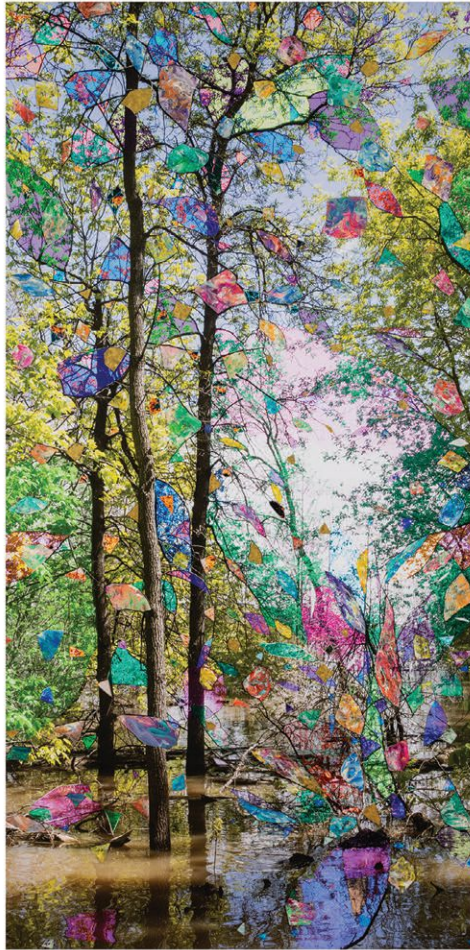
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From top: Sarah Johnson, "tiff" (2023, oil on canvas) 79 by 132 inches, at Yossi Milo Gallery; Justin Hill, "Worldscape" (2023, acrylic, crayon and colored pencil on canvas) 33 by 3.15 inches, at DIMIN Gallery



Through the Lens

DALLAS ART FAIR (DALLASARTFAIR.COM) MAKES ANOTHER GRAND ENTRÉE AT THE FASHION INDUSTRY GALLERY THIS MONTH. WE TAPPED FAIR DIRECTOR KELLY CORNELL TO LEARN ABOUT WHAT'S NEW AND NOTEWORTHY AND ANY TIPS TOWARD NAVIGATING THE FOUR-DAY SPECTACLE.

BY JANE HUMPHREY

CONTINUED...

AND THE BEST KEEPS GETTING BETTER...

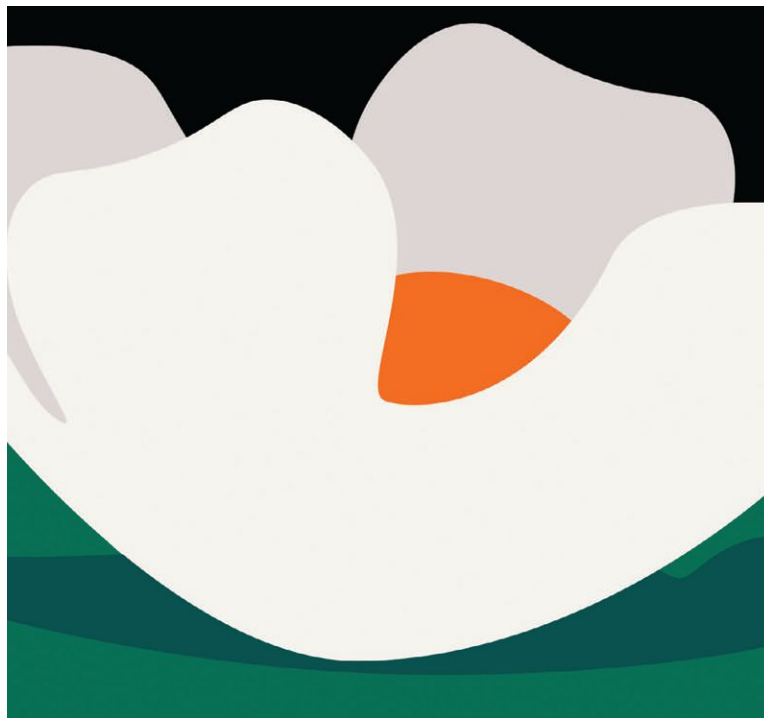
Bluejack continues to build momentum as the ultimate laidback luxury lifestyle brand



It may not be fair to say Bluejack is the best of its brand, as Bluejack might well be the only of its caliber. Sure, there are amazing golf courses all around, as well as serene spas with high quality amenities, wonderful restaurants, great places for kids to play, and surroundings which feature all sorts of architectural and natural beauty - but not all in one place, right? Wrong. Bluejack is all of that and more. Plus... one never has to leave this paradise, as there are permanent residences available for purchase. Strolling the beautiful grounds, it almost feels like a fanciful utopian existence has become reality. Neighbors are friends, families are together, and any given want or need can easily be satisfied. The Sanctuary, a new, placid spa, offers a vast array of health and wellness opportunities—it is the ultimate place to decompress. The Fort, an area designated for family fun, features pools, bowling, game rooms, pickleball courts, fire pits, lakes for canoeing and fishing, and much more. It probably also bears mentioning Bluejack is home to the #1 golf course in Texas, Tiger Woods designed and a mecca for players of all skill levels. Then there is The Porch, akin to a clubhouse, but the phrase “clubhouse” doesn’t do it justice. In a collaborative effort led by renowned designer Sam Governale, celebrated for his expertise in crafting iconic spaces across Houston, the interior design was handpicked with thoughtful guidance from co-chair Kristin Mitchell. This partnership ensured a harmonious fusion of found European antiques and reclaimed finishes, resulting in a design that feels lived in, timeless and genuine, yet vibrantly rich and dynamic across classic clubhouse spaces, reflecting the best of luxury and livability. Perhaps the heart of the community, nestled in the beautiful golf course, The Porch is a place where memories are made. Built to cater to gatherings big and small, business-based, or social in nature, and with a variety of food and beverage options to boot, The Porch can fit any needs. Best of all, the views are a spectacular enhancement to every experience. Weather a trip to escape with family, friends, colleagues, clients, just as a couple, or the place to call home sweet home, at Bluejack there is something for everyone. Don’t delay, visit soon, and experience the Bluejack difference for yourself.



Clockwise from top left: Anna Kunz, "Beacon Over Overpass" (2024 acrylic on canvas) 53 by 48 inches, at Alexander Berggruen Gallery; Paul Kremer, "Mother 01" (2023 acrylic on canvas) 58 by 66 inches, at Berggruen Gallery; Sabrina Piersol, "Freia Fain" (2023, oil on canvas) 72 by 59 inches, at Sow & Tailor Gallery.



...CONTINUED

What are you most looking forward to about for this year's fair? A favorite part of the fair is seeing it all come to life...Our exhibitors come from all around the country and worldwide, and it's very exciting to see how these artists and gallerists come together and transform the space. We have quite a few newcomers this year, which I'm looking forward to, including Sow & Tailor, who will present a moving selection of works by artist Sabrina Piersol.

Is there any new gallery/artist showcasing that you are particularly excited about? I am excited to have the deli gallery join the fair and showcase Sergio Miguel. The figures in his paintings are so hypnotic and captivating-- I'm excited to see how people will respond to them!

What have you noticed about Dallas collectors throughout the years? Dallasites are tastemakers. They have a sophisticated eye, and fortunately for us, the number of collectors keeps growing. People are committed to learning and developing relationships with galleries and artists.

Is there anything new in terms of programming? This year, we have a robust program, including an amazing talk with Komal Shah at the Nasher. A beautiful sculpture program will be installed in the Henry C. Beck Jr Park, and the Eyeboretum will be returning!

For the first-time patron, do you have any advice? Wear comfortable shoes and enjoy Champagne Lallier! Take notes so you can recall important information.



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BY ELISABETH BRIGHAM

Alexandra Jules diamond ski necklace, alexandrajules.com

Chanel mittens, chanel.com

Prada Linea Rossa by Oakley ski goggles, prada.com

Tory Burch wool après-ski sweater, toryburch.com

Canada Goose Simcoe fleece zip up sweater, canadagoose.com

Chanel short boots, chanel.com

Dior and AK SKI men's snowboard, dior.com

Louis Vuitton skis monogram stripe M, louisvuitton.com

Louis Vuitton ski helmet, louisvuitton.com

DiorAlps capsule, dior.com

Louis Vuitton abstract monogram flower puffer jacket, louisvuitton.com

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Love Language

THE PARTY Love was certainly in the air as patrons packed the foyer of Dallas Country Club in support of the Clayton Dabney for Kids with Cancer foundation. Local retailers set up shop where a percentage of proceeds went toward the cause, which incentivized the generous crowd to help in more ways than one.

THE PEOPLE Event chairs **Claudia Williams** and **Christine Danuser** were among the pretty pink crowd, including fellow supporters **Katelyn Barbier-Mueller**, **Sarah Conway**, **Lou Lehman**, **Kathleen Rozelle**, **Niña Tollett**, **Louisa Harwood**, and **Graham Cocklin**. THE PINNACLE **Shelly Slater** and **Babe Laufenberg** joined for a tête-à-tête, where Laufenberg shared the incredible and brave story of his son's battle with cancer and the unwavering impact behind causes such as the Clayton Dabney foundation can have.

BY JANE HUMPHREY

01/ Liz Coleman and Khaki Christopher **02/** Claudia Williams and Christine Danuser **03/** Barrell Jones, Ashley Ruggeri and Lea Sherstad **04/** Babe Laufenberg and Shelly Slater **05/** Margaret Dabney, Shelby Dabney, Christina Dabney and Kate Dabney **06/** Susan Palma and Sue Graham **07/** Jada Mowles, Kate Boatright, Erica Brown, Samantha Wortley



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A Perfect Match

THE PARTY Kicking off one of the city's hottest sports spectacles, the Dallas Open, the Isner Family Foundation hosted the annual Isner Cup, raising funds for a cause near and dear—Children's Health Endowment for Indigent Family Assistance. **THE PEOPLE** John and Madison Isner mingled among the stylish crowd, including Dirk Nowitzki, Marjon Henderson, Cara and Jim French, Paige Westhoff and Lora Farris. **THE PINNACLE** Partygoers delighted in a strolling dinner from some of Dallas' top dining spots, such as Mirador, Mi Cocina, Maison Chinois Beverley's, and more. —JH

insider ON THE SCENE



01/ Madison and John Isner **02/** Heather McDonald and Karla McKinley **03/** Cara and Jim French **04/** DJ Soujah hit all the high notes **05/** Marjon Henderson, Jennifer Burns, Lora Farris, Cara French, Deborah Bowles, Kristie Cies and Paige Westhoff **06/** John Isner and Dirk Nowitzki

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01

Rolling Down the River

THE PARTY Broadway Dallas came back in full swing, celebrating its annual gala, which this year featured the showstopping performance Tina - the Tina Turner Musical. THE PEOPLE Gala chairs **John Quattrocchi** and **Joseph DeMartino** welcomed the well-heeled guests, which included **Cynt Marshall**, **Tony Morrison** and **Mary Lucille Quick**. THE PINNACLE "We believe in the power of live theater," shared Broadway Dallas president and CEO **Ken Novice**. "With the level of support we received at this year's gala, we are able to continue making a difference in classrooms, community centers, and beyond through the special kind of magic only Broadway can deliver." The evening brought in a whopping \$900,000, having guests dancing the night away, making Mary proud, no doubt... —JH

insider ON THE SCENE



02



03



04



06



07

01/ The opulent scene at Music Hall at Fair Park 02/ Josey and Craig Kennington 03/ Arnetta Harris 04/ Kymberley Scalia, Ginger Martin, Tanda East and Ronda Tyrell 05/ Lucy Wrubel getting groovy 06/ Joseph DeMartino and John Quattrocchi 07/ Curtis Gribble and Joseph Rogers

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05



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Light the Knight

THE PARTY NorthPark Center was abuzz with excitement as patrons descended upon the space in support of Children's Cancer Fund to kick off festivities for the forthcoming gala, set to take place this month, April 19. THE PEOPLE Gala chair **Emberli Pridham** and honorary chairs **Troy Aikman** and **Dak Prescott** were among the benevolent bunch there to support the incredible cause. THE PINNACLE The big draw for the evening was the highly-anticipated announcement of the 23 heroic young patients. who will rock the runway at the event—prompting uproaring rounds of applause. —JH



01/ Izzy Haemisegger, Nancy Nasher, Babe Laufenberg, Anna Kern, Kristen Gibbins, Lindsey Croley and Meredith Hays
02/ Artist Sharon Lee Clark worked with guests to unleash their creative spirit. **03/** Brent Christopher and Laran O'Neill **04/** Troy Aikman, Paisley Bennett, Emberli Pridham and Dak Prescott **05/** Kimberly Whitman, Dak Prescott, Lori Jones and Jennifer Arthur **06/** Katy Brooks, Sharon Lee Clark, Kameron Westcott and Marissa Howard

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DONALD



01



02



03



05

Rise Above

THE PARTY A whimsical mixture of bright reds and punchy pinks was displayed at the Morton H. Meyerson Symphony Center as Dallas' finest flocked to celebrate the annual St. Valentine's Day Luncheon and Fashion Show. **THE PEOPLE** Brooke Shelby and Samantha Wortley chaired the festivities, which were appropriately themed Love Rises. Honorary chairs Debbie Hayhurst, Libby Hunt and Sharon McCullough weaved among the crowd of 600+. **THE PINNACLE** "Thank you for your 40 years of love, 40 years of generosity," shared mistress extraordinaire of ceremonies Clarice Tinsley as she spoke to the crowd. "What we do today—together—will provide a more hope-filled horizon." —JH



04



06

01/ Sharon McCullough, Alana Stewart and Libby Hunt
02/ Nancy Gopez, Brooke Shelby and Maggie Kipp 03/
Paige Schmitt and Marjan Wolford 04/ Suzanne Hom
and Samantha Wortley 05/ Katie Rose, Victoria Snee and
Brynlea Lee 06/ Mol and Charlie Anderson

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Tile TALK

THE PARTY Hot off the heels of Dallas' latest gaming craze, a colorful crowd united to mahjong for a mission. The mission at hand? Dallas Children's Advocacy Center. THE PEOPLE Co-chairs **Laura McCallan**, **Linda Gardner** and **Jane Wallingford** joined fellow philanthropists (and *mahj* enthusiasts) for a record-breaking event, raising over \$80,000. THE PINNACLE

"I am immensely proud that the Mahjong for a Mission event shattered our previous events record, thanks to the unwavering support of our incredible players and sponsors," shared DCAC president and CEO **Irish Burch**. "Their generosity has not only propelled us to new heights but has also paved the way for transformative change here at Dallas Children's Advocacy Center. Together, we're not just playing a game; we're building bridges, breaking barriers, and shaping a brighter future for all." —JH

01/ Jane Wallingford, Laura McCallan and Linda Gardner
02/ Missy Peck, Lynsey Eaton and Adrienne Brown **03/** Jennifer Nocerini, Victoria Cullum, Lee Nichols and Jeanne Medland
04/ Molly Hardy, Katie Samler and Sally Hodge **05/** Alexis Scarff, Jane Paul, Carron Batt and Jessie Jaudes **06/** Irish Burch **07/** the crowd was in high spirits trying new hands

DAN CARSON

ORIGINPOINT MORTGAGE
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AREA MANAGER

Inspiring others to grow and succeed, Dan Carson is talented at building powerhouse businesses and helping others do the same. This tenacious former college football and rugby player is a leader in the mortgage industry, always looking for ways to connect people, build networks and explore opportunities for innovation.

"A Modern Man is constantly adapting to change. He maintains an ability to be successful no matter what challenges he faces," says Carson. Before joining OriginPoint, Carson was the head of strategy, sales and recruiting at a national mortgage lender. After seeing how other mortgage lenders operated, he recognized the opportunity to do it better. With this confidence driving him, he quickly rose through the ranks, becoming a top producer and leading a top-producing team in the Dallas market. Carson is committed to transforming OriginPoint into a top 10 lender nationwide.

"I passionately serve the mortgage industry, and I am so fortunate to help people build wealth and pursue the American Dream," says Carson. This Modern Man's work ethic is unmatched. It derived from his humble beginnings and knowing that he would only succeed through his own efforts. He has a unique ability to build relationships, connect with others and help them recognize how they can benefit from knowing one another. He is one of the best networkers in Dallas and beyond.

Carson prioritizes fostering a supportive environment that allows his team to thrive. "My motto is to make people's lives better as a result of being a part of it," explains Carson. As for the advice he'd offer his younger self: "Out-work your competitors, invest more, take bigger chances, and trust your gut. There will always be people that want to derail your efforts. Stay focused and set the tone."

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01



02



03

CASAblanca

THE PARTY Dallas' next wave of philanthropists came out to raise funds and awareness for Dallas CASA. And, might I say, they did so in celebratory style. The theme de la fête was Casablanca, by which these pretty young things donned their Gatsby garb as they made their way down the red carpet at The Hall on Dragon. THE PEOPLE Event chairs **Brooke Donelson**, **Hannah Harpole** and **Amanda Rodriguez** greeted fellow supporters, including **Tyler Givens**, **Amanda Hunnicutt**, **Will Whitlock**, **Caroline Viator**, **Melony Trementozi**, and **Lea Caprice**. THE PINNACLE The evening was a sold-out success, with guests reveling in blackjack tables and a roulette wheel. —JH



04



05



06

01/ Maurice Tisbe and Anuka Dhakal 02/ Sophie Cantu and Heather Ede 03/ David and Brittany Dancer 04/ Jack and Amy Zeringue 05/ Brooke Donelson and Maggie Kravchuk 06/ Allie and Mitchell Knicely

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Trending

From left: Christian Louboutin Button Flower Moc Lug loafers in Bianco, By My Side tote in multi and Adolon Junior sneaker in white/multi.



BUTTONED UP

TWO CREATIVES COME TOGETHER TO PAINT THE TOWN RED. STYLED AND WRITTEN BY JAMES AGUIAR
PHOTOGRAPHED BY HELENA PALAZZI

If you start to see a riot of red floral fantasies on well-heeled men and women, it's likely due to the collaboration between designer Christian Louboutin (christianlouboutin.com) and Japanese artist Shun Sudo (shunsudo.com). Louboutin partnered with Sudo on a capsule collection that includes shoes and accessories for everyone. This artistic collaboration highlights Sudo's obsession with art and nature, as seen in his larger body of paintings and sculptures. Perhaps the most striking is the original artwork to amplify the project: "Button Flower Blossoms." Artfully placed on icons of the house, from sky-high stilettos to the more grounded options seen here, the collection is proof that the soul of the artist is in perfect harmony with the sole of Louboutin.

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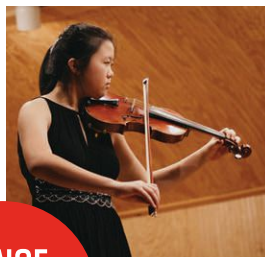
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A New Classic

CARTIER BRINGS ITS LATEST C DE CARTIER HANDBAG TO LIFE WITH A BLEND OF TIMELESS ELEGANCE AND CONTEMPORARY FLAIR.

BY FAYE POWER VANDE VREDE

Clockwise from top left: Cartier C de Cartier East-West bag in black textured calfskin with golden finish; C de Cartier mini bag in black textured calfskin with golden finish; C de Cartier mini bag in black textured calfskin with golden finish; C de Cartier mini bag in black calfskin with embroidery and golden finish.



Cartier's (cartier.com) latest handbag, the C de Cartier, marks an exciting new evolution of the legacy brand's classics. Under the guidance of Marlin Yuson, creative director of leather goods, this elegant bag, which can be worn clutch style or over the shoulder with a strap, introduces a sleek east-west silhouette with a modern edge that draws inspiration from classic Cartier motifs. Mixed materials like leather and embroidered canvas come together in tone-on-tone colors for a seamless infusion of sophistication and modernity. Details like the repetition of Cartier's signature initials throughout the embroidery add elegance and a dash of the brand's storied history. The contrasts of the C de Cartier handbag make it the perfect addition to a variety of dress codes from the streets of Paris to the dining tables of Palm Beach. With its timeless appeal and impeccable craftsmanship, it's a must-have for those who appreciate understated elegance and effortless style.

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Veronica Beard Goody bag in Natural Hazel, veronicabeard.com



Mansur Gavriel mini croc-embossed bucket bag, neimanmarcus.com



Valentino Garavani bucket bag, valentino.com



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BY FAYE POWER VANDE VREDE

Chloé Misty Ivory bucket bag, chloé.com



Saint Laurent by Anthony Vaccarello Le 37 mini bucket bag, ysl.com

Gucci mini shoulder bag, gucci.com



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Teddy twill jacket,
ysl.com



Dries Van Noten
reversible printed
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Dior Men jacket, dior.com



Gucci pixel print nylon
jacket, gucci.com



Mr P. full-grain leather varsity
jacket, mrporter.com

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a constant process of making hundreds of decisions as you make a wine—sometimes daily. The science doesn't define the quality of the wine, your intuition does, but to get to something [that's] high quality, you must understand the science and trust your

intuition. Quattro Theory is the culmination of the science of viticulture, winemaking and my experience as a winemaker.

Please share the characteristics of each vineyard for your wines. Our sauvignon blanc comes from Calistoga at the northern end of Napa Valley, a warm region suited well for this early ripening variety. Our dry-farmed, low-yielding vineyard site results in rich aromatics and an intense concentration of flavors in the wine.

The chardonnay comes from the southernmost part of Napa Valley—heavily influenced by coastal breezes and cooler temperatures. That slow-ripening vineyard site helps create a wine with excellent acidity and beautiful textural richness.

The cabernet sauvignon is from a variety of estate vineyards located on the valley floor across both mountain ranges that frame the Napa Valley. Blending from five unique vineyard sites allows me to create a cabernet sauvignon notable in its complexity, elegance and classic Napa Valley texture.

What's it like to finally get the wine in bottles? As a winemaker, it's exciting to finally launch this brand we've worked on for three years. Starting next year, we're expanding to a merlot, so it's rewarding to see people enjoy our first three wines—and be able to add to the Quattro Theory collection.

From top: Quattro Theory winemaker Landon Donley; Quattro Theory's sauvignon blanc and cabernet sauvignon.

Wine Intuition

NAPA'S LATEST BRAND, QUATTRO THEORY, HELPS REDEFINE WINES FROM ESTATE VINEYARDS.

BY MICHAEL MCCARTHY

I recently asked veteran winemaker Landon Donley for his elevator speech about what he's creating at Quattro Theory (quattrotheorywines.com), a new collection of wines from Napa's Trinchero Family Estates (tfewines.com). "It's [about] creating serious wines that are immediately approachable upon release," he says about the brand's sauvignon blanc, chardonnay and cabernet sauvignon—Napa's flagship wines. Here, Donley expands on the vision.

You say that 50% of what you do is fermentation science and 50% is intuition. Could you explain? As winemakers, there's





Sunset Beach
since
1997
SHELTER ISLAND

A New Bloom

AS THE FACE OF DIOR'S (DIOR.COM) NEW MISS DIOR, NATALIE PORTMAN CHECKS IN TO SHARE HER FRESH TAKE ON THE FRAGRANCE AND MORE.

BY PHEBE WAHL

All Dior ensembles

Beauty: Dior Capture
Totale Hyalushot

Makeup: Dior Forever Glow Veil, Skin Glow in No. 2N, Skin Correct in No. 2N, Diorshow On Set Brow in No. 03 brown, 5 Couleurs in No. 559 Poncho, 24H Stylo in No. 091 matte black, Iconic Overcurl in No. 090 black, Rouge Blush in No. 100 Nude Look, RD Baume in No. 000 Diornatural Satin and Dior Vernis in No. 108 Muguet, dior.com.



How would you describe the new Miss Dior? It's such an experience—like being in a flower field and getting the wafts of the smell of roses on the wind. It's like many layers of floral.

Does it evoke a first memory or a feeling for you? I remember visiting the rose fields in Grasse when they were all in bloom. And it really is like that—because the wind smells like roses.

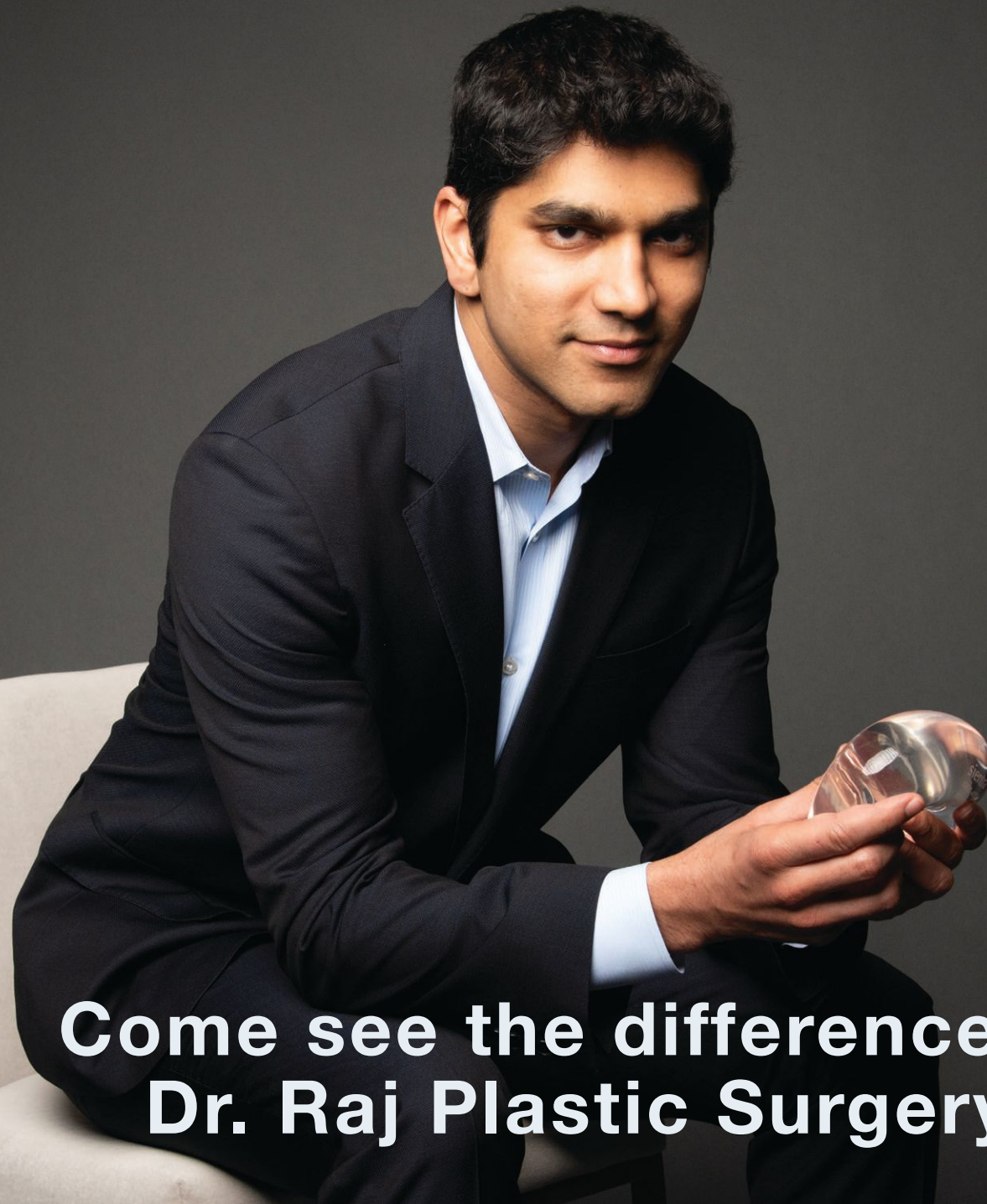
What does Miss Dior represent to you these days? Miss Dior represents this kind of joy, exuberance, romance and freedom that I think all women and girls are seeking.

As an actress, has your interpretation of Miss Dior changed over the years with each campaign? Has it evolved? I think my own growth has mirrored that evolution from trying to look and feel a certain way for other people—and then finding my own pleasure and how I want to look and feel for myself.

Who is the Miss Dior woman in the world today? I think the Miss Dior woman is really someone who is full of curiosity and a love of life—and also individuality, really expressing herself and her own artistry.

CONTINUED...

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pieces... to the women who gather the flowers in the fields... to the women who do the embroidery for the dresses... to the women who work in the atelier. There are just so many layers of female artisanship and passion that go into every product.

What are you working on next?

Well, I have a series I did for Apple TV called *Lady in the Lake*, and it will come out very soon. And I'm really excited about that. Alma Har'el ran and directed all the episodes, and it's with Moses Ingram, who is extraordinary. And then I'm about to start shooting a movie called *Fountain of Youth*, with Guy Ritchie directing, opposite John Krasinski.



Miss Dior Parfum, dior.com

...CONTINUED

What is your current beauty routine, and how does fragrance fit into your routine? I have quite a simple routine, but fragrance is a big part of it. I really care how everything smells. It's part of making my day joyful for myself. So I use Christophe Robin rose shampoo and conditioner, which just smell incredible, like roses. I use the Red Flower blood orange body wash, which also smells amazing. Then, I use the Keren Bartov face wash. And I love the Tata Harper moisturizer that also smells incredible—also very floral.

And how does Miss Dior inspire you? In general, there's so much female artistry that is celebrated in all aspects of Dior—from Maria Grazia [Chiuri]'s designs... to Delphine Arnault's leadership... to all of the women artisans who work on the



“It’s such an experience—like being in a flower field and getting the wafts of the smell of roses on the wind. It’s like many layers of floral.” —NATALIE PORTMAN

The Home FRONT

BY JANE
HUMPHREY

As the real estate market
in Dallas heats up, we
spotlight the hottest
listings to snatch up now.

3808



THE DETAILS: “This is a residence where unabashed luxury meets understated elegance,” shares listing agent Ralph Randall. This modernized manse sits pretty in Highland Park, touting six bedrooms and eleven bathrooms throughout the 14,387-square-foot space. The home is bathed in natural light, featuring sky-high windows and spotlighting modern elements weaved throughout the house. *3808 Potomac Ave.*

PRICE: \$16,900,000

CONTACT: Ralph Randall, 214.533.8355; Madeline Jobst, 214.906.3832, briggsfreeman.com

THE DETAILS:

“Located at the peak of Rio Vista, which translates to “River View,” the property known as “Villa Vista” does not disappoint,” shares listing agent Jason Saucedo. “It has an unparalleled panoramic view of the Dallas skyline and a 360-degree view of the horizon.” Perched prominently in East Kessler Park, the property permeates with charm. Notes Saucedo: “This incredible Estate property was originally a 40-acre estate built by Charles Moore, former owner of Austin Industries, who is known for building the iconic triple bypass near Dealey Plaza once called the “Gateway to Dallas” among several other historically landmarked bridges across the country.” *1707 Rio Vista Drive*

PRICE: \$3,650,000

CONTACT: Jason Saucedo, 214.303.1133, daveperrymiller.com



THIS INCREDIBLE PROPERTY WAS ORIGINALLY A 40-ACRE ESTATE BUILT BY CHARLES MOORE, WHO IS KNOWN FOR BUILDING THE ICONIC TRIPLE BYPASS NEAR DEALEY PLAZA ONCE CALLED THE “GATEWAY TO DALLAS.”

JASON SAUCEDO



THIS ARCHITECT'S **THOUGHTFUL PLANNING AND PAINSTAKING**
DETAIL IS APPARENT FROM EVERY ANGLE."

LAURA MICHELLE

THE DETAILS: Merely steps from White Rock Lake, this modern property tucked in Lakewood offers optimal lighting, state-of-the-art design and a dose of neighborhood charm. "This architect's thoughtful planning and painstaking detail is apparent from every angle," shares listing agent Laura Michelle. "A perfect blend of talent and insightfulness creating an on-trend quality standout product."

7103 Wildgrove Ave.

PRICE: \$2,595,000

CONTACT: Laura Michelle,
 214.228.3854, daveperrymiller.com



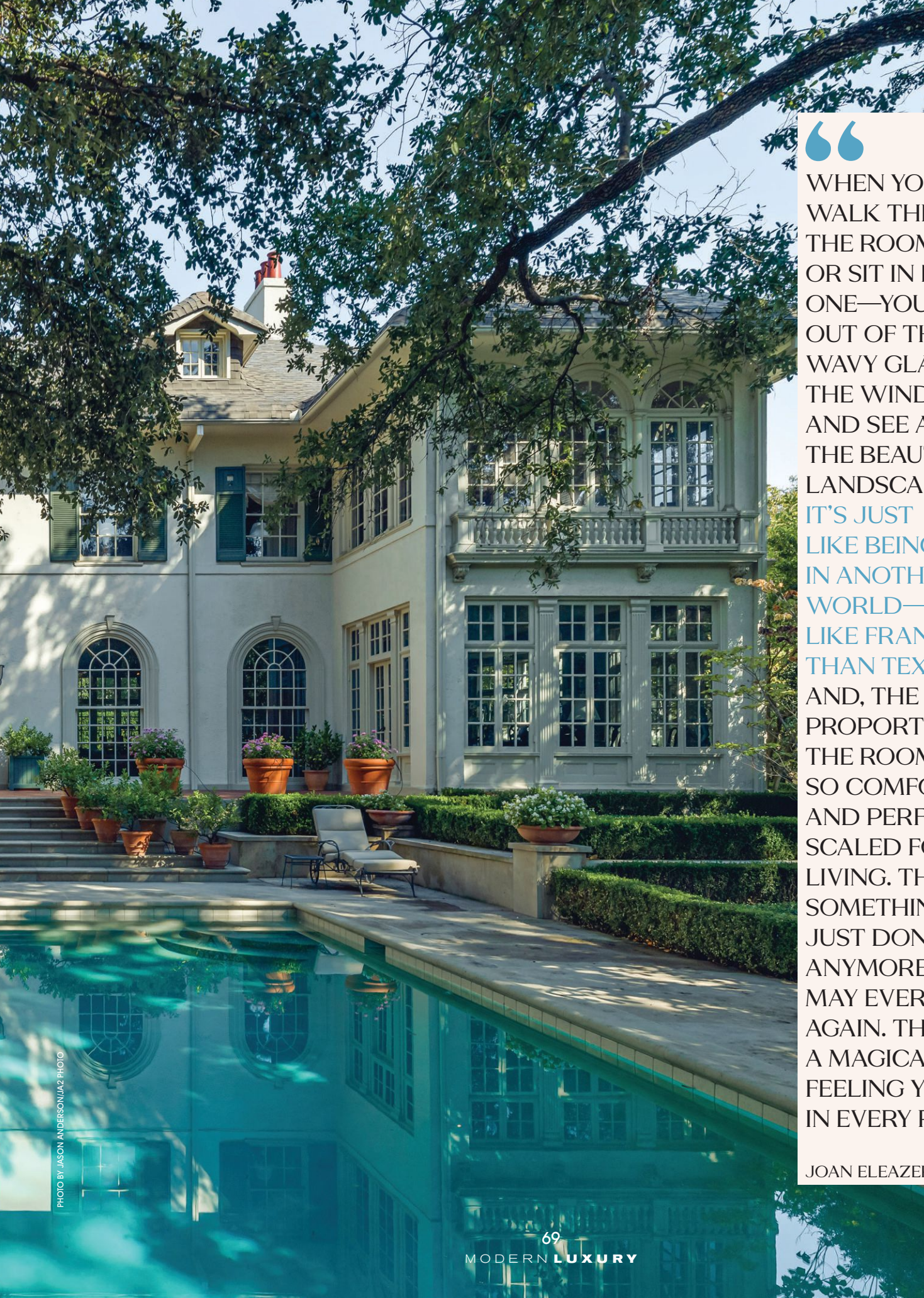
THE DETAILS:

Designed by storied architect Henry “Hal” Thomson in 1917, this Highland Park estate is an iconic treasure to be sure. The 6,177-square-foot space sits on a .73-acre lot and offers traditional touches with worldly charm. “When you walk through the rooms—or sit in each one—you look out of the wavy glass in the windows and see all the beautiful landscaping,” notes Joan Eleazer. “There’s a magical feeling you get in every room.” *3801 Gillon Ave.*

PRICE: \$11,995,000

CONTACT: Joan Eleazer, 214.537.5923, briggsfreeman.com





“

WHEN YOU WALK THROUGH THE ROOMS—OR SIT IN EACH ONE—YOU LOOK OUT OF THE WAVY GLASS IN THE WINDOWS AND SEE ALL THE BEAUTIFUL LANDSCAPING. IT'S JUST LIKE BEING IN ANOTHER WORLD—MORE LIKE FRANCE THAN TEXAS. AND, THE PROPORTIONS OF THE ROOMS ARE SO COMFORTING AND PERFECTLY SCALED FOR LIVING. THAT IS SOMETHING WE JUST DON'T SEE ANYMORE—OR MAY EVER SEE AGAIN. THERE'S A MAGICAL FEELING YOU GET IN EVERY ROOM.”

JOAN ELEAZER

PHOTO BY JASON ANDERSON/JA2 PHOTO



THE DETAILS:

Designed by the inimitable architect Bud Oglesby, this home stuns on a 1.83-acre sprawling space. Tucked in the heart of Preston Hollow, the five-bedroom home features a multilevel deck that floats above the limestone-lined creek shared with multi-acre Strait Lane Estates, offering a chic oasis in one's own home *10573 Inwood Road*

PRICE: \$8,395,000

CONTACT: Ryan Streiff, 469.371.3008; Charles Gregory, 214.929.4434, daveperrymiller.com



THE DETAILS: This four bedroom, four bathroom beauty built by Barnett West Custom Homes offers a chic respite in the heart of Highland Park. Boasting brilliant lighting and exquisite details, this home is a true catch. *3454 Normandy Ave.*

PRICE: \$2,295,000

CONTACT: Becky Frey, 214.536.4727, compass.com

INWOOD ROAD PROPERTY PHOTO BY STEPHEN REED
PHOTOGRAPHY, GREENBRIER, COURTESY OF COMPASS



THE DETAILS: Looking for a charming escape from the bustling city but still within arm's reach? This quaint property, known as Sandy Pastures Farm, offers just that. Sitting on a sprawling 36.34-acre property, the expansive space adds the perfect blend of relaxation and a little adventure. Located on the shores of Lake Cypress Springs with private lake access, the property offers a custom primary residence, expansive barns and many improvements, all less than six years old. *211 Swannerland Drive*

PRICE: \$1,600,000

CONTACT: Elaina Kay, 940.867.4662, briggsfreeman.com; tranchgroup.com



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AMENITIES AND
EXPANSIVE
VIEWS FROM
THIS RENOVATED
PENTHOUSE
LOCATED IN THE
MOST WALKABLE
LOCATION IN
FASHIONABLE
UPTOWN.”

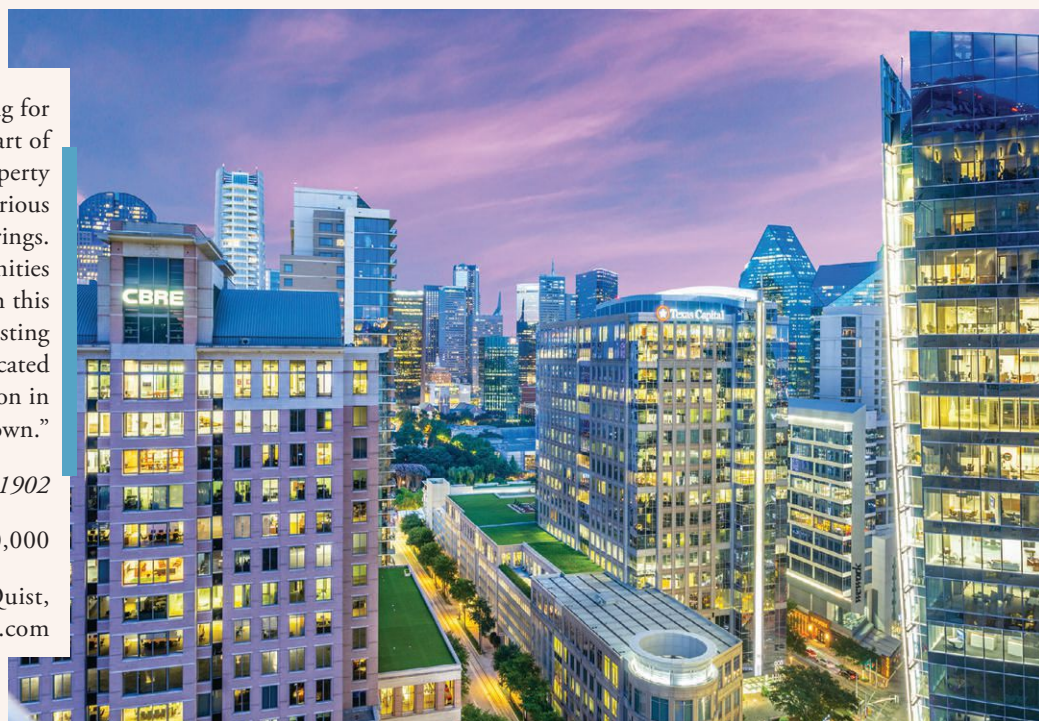
SHARON QUIST

THE DETAILS: Looking for sky-high living right in the heart of the city? This penthouse property summons stunning views, luxurious furnishings and massive space offerings. “Enjoy five-star Ritz-Carlton amenities and expansive views from this renovated Penthouse,” shares listing agent Sharon Quist. “It is located in the most walkable location in fashionable Uptown.”

2525 North Pearl St. Penthouse 1902

PRICE: \$6,500,000

CONTACT: Sharon Quist,
214.695.9595, daveperrymler.com



PHOTOS BY MIYIRAM GHODRATNAMIA PHOTOGRAPHY

THE DETAILS:

“This estate is fit for royalty and an entertainer’s dream,” notes listing agent Jason Clark. “It was built in 2010 and reimagined in 2021. This private castle is ready for your cocktail parties, tennis matches, movie nights, pool parties or relaxing evenings in. Though expansive, its spaces—including the guest suites—are cozy and inviting.”

1161 La Mirada Court

PRICE: \$7,850,000

CONTACT: Jason Clark, 662.279.9191, briggsfreeman.com



THE DETAILS: This gorgeous single-family attached home offers much to one looking to live in the Mockingbird Park South neighborhood. Sitting pretty on a corner lot, this two-story stunner provides four bedrooms, including a spacious primary, an open floor concept and a beautiful turfed backyard with a putting green, making it a perfect score.

PRICE: \$995,000

CONTACT: Elizabeth Shuford Conroy, 214.478.9801; Lauren Shuford Laughry, 214.521.7355, alliebeth.com



Givenchy fluid crepe jersey top,
notched lapel jacket, front kick
skirt, Show stocking pump and
pearl crystal white pendant ear
cuff, givenchy.com.

inte/rior

SETTLE IN FOR AN ELEGANT EVENING AT HOME WITH
THIS SEASON'S WARDROBE OF SOPHISTICATED SHAPES.
RICH TEXTURES AND DAZZLING DESIGN DETAILS.

motive

PHOTOGRAPHED BY LARA JADE // STYLED BY FAYE POWER VANDE VREDE

SHOT ON LOCATION AT JW MARRIOTT ESSEX HOUSE NEW YORK



Balenciaga orange
sleeveless Tablecloth
dress and Knife
110 mm over-the-
knee boot in black,
balenciaga.com.

LOEWE small emerald
green Squeeze bag;
LOEWE x Lynda Benglis
Elephant cuff and
Glitter Bug double
silver/transparent/pale
yellow ring, loewe.com.





Valentino cape and pants, valentino.com; Prada shoes, prada.com.



Fendi light blue coated
linen jacket, brown knit
top, gray kid mohair
shorts and beige karung
leather Filo ballerinas,
fendi.com.



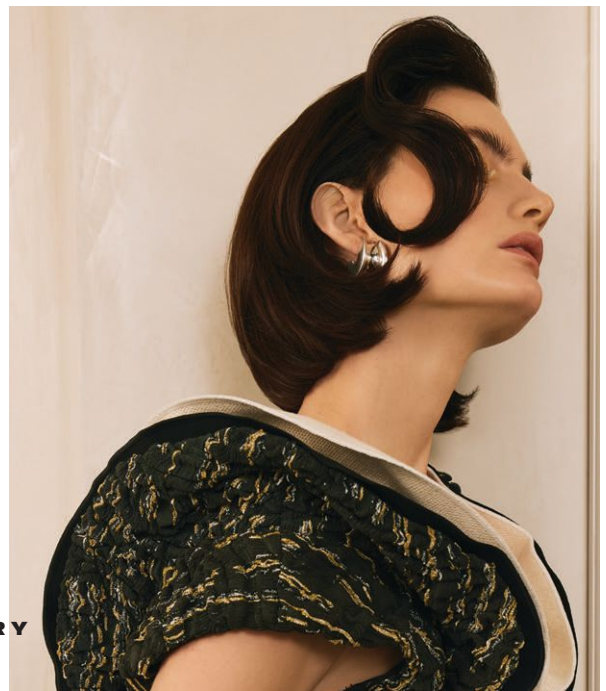
Prada dress, top and
belt, prada.com.

Tory Burch bell-embellished crochet dress, sequined floral silk gauze dress and elongated wave earring, [toryburch.com](https://www.toryburch.com).





Bottega Veneta dress and sterling silver earrings, [bottegaveneta.com](https://www.bottegaveneta.com).



Dior top, skirt, Songe
ballet flats, Toile de Jouy
Soleil choker and Tribales
earrings, dior.com.





Balenciaga circle pleated
dress and Knife 110 mm
over-the-knee boot in black,
[balenciaga.com](https://www.balenciaga.com).

Chloé dark ochre one-shoulder pleated minidress in soft suede with front cutout, chloe.com; LOEWE x Lynda Benglis Glitter Bug ear cuff, loewe.com.



Alexander McQueen
jacket, trousers
and necklace.
alexandermcqueen.com.



DIGITAL TECHNICIAN: MICHAEL O'DONOHUE, WARDROBE ASSISTANT: SARAH SPARKLES

Hair by Ayumi Yamamoto at
BRIDGE Artists using Oribe

Makeup by Deborah Altizio at
Creative Management using
Beauty Pie

Model: Delfina Morbelli, The
Industry Model Management

JW Marriott Essex House New York
has raised the bar on refined
hospitality with its newly renovated
Central Park Suite Collection.

The three suites, crafted by
Whitespace Interiors, offer guests
an unparalleled opportunity to
indulge in luxury while immersing
themselves in the vibrant history of
New York City. The quiet elegance
of the design seamlessly blends
contemporary elements with nods
to the city's rich cultural heritage.



Meet the who's who of Dallas real estate agents—those selling everything from Beverly Drive homes to luxury vacation properties. Modern Luxury Dallas has narrowed down a list of the city's most in-the-know home hunters who represent buyers and sellers alike, and now we are handing out some well-deserved accolades. Happy home buying!

CONGRATULATIONS TO OUR 2024 AWARD WINNERS

AARON SHOCKEY	CORTNEY BAILEY	HEATHER HICKS	LESTON EUSTACHE	SELDEN TUAL
AL COKER	CYNTHIA PAINE DRENNAN	HEWITT + SAUCEDO REALTY GROUP	LILLIE YOUNG	SELLING SHUFORDS
AMY MESSER	DAMON WILLIAMSON GROUP	HOLLY KRUG	LORI VADEN	SHAMIL SHALWANI
ANDY ANAND	DANUSER RADO GROUP	JANSEN KLEFEKER	MAGGIE PARKS + KODI NELSON	SHARON QUIST
ARTHUR GREENSTEIN	DAVIS FARRIS GROUP	JD GONZALES	MARCONTELL-GILCHREST GROUP	SHARON REDD
ASHLEY MASSEY	DEBBIE FRENCH	JEANNE MILLIGAN	MARJAN WOLFORD	SHELLE CARRIG TEAM
BECKY FREY GROUP	DEBBIE SHERRINGTON	JEFFREY ARRON	MARK CAIN	SHELLY BAILEY
BEN WEGMANN	DETWILER + WOOD GROUP	JENNIFER CLOUD	MARY POSS	SHIRLEY COHN
BESS DICKSON	DIANE DUVALL	JENNIFER MILLER	MEGAN STERN	SKYLAR CHAMPION GROUP
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BREAH BROWN	DWELL PARTNERS	JESSICA KOLTUN	MELISSA O'BRIEN	SULLIVAN-TILLERY GROUP
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BRIDGETTE HARRINGTON	EMILY RAY-PORTER	JOELLE MAYER	MICHAEL WONG	TALYN PROVO TEAM
BRIT EWERS	EMILY RUTH CANNON	JONATHAN & JORDAN ROSEN	MICHELE BEACH	TESSA MOSTELLER TEAM
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CHASE DURAN	GARRETT HOLLOWAY	KAREN FRY	PERRY-MILLER STREIFF GROUP	TRUSLER GROUP
CHRIS HICKMAN GROUP	GIANNA CERULLO	KAY WEEKS	PERRY WISDOM BARRETT	TYLER MORROW
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COCOTOS-SCOTT GROUP	HAWKINS GROUP	LEE TROWBRIDGE	SALLY NOBLEMAN	WENDY HARKNESS
	HAYMANN/SAVARIEGO			WRIGHTHOUSE GROUP

THE Statler

*Names in bold feature profiles on following pages

Special thanks to The Statler for providing the backdrop for many of the Award Winner profiles featured in this section.

SELECT PHOTOGRAPHY BY TAMYTHA CAMERON PHOTOGRAPHY



Real Estate Outlook 2024

The Year of Churn and Turn



By Candace Evans
Founder & Publisher, CandysDirt.com

Last year, unlike our homes, the North Texas real estate business wasn't very pretty. Despite the non-stop influx of transplants streaming to Texas from other states, it was all about the cost of borrowing. The largest interest rate run-up in more than two decades depressed home sales and slammed the brakes on house price increases in North Texas after years of huge gains.

Now, in an election year that tends to give sunshine to positive economic news, we are hearing that the Federal Reserve has, at least, signaled a rate hike halt in the housing industry. North Texas Realtors are more optimistic about the year ahead. (If only they didn't have class action lawsuits nipping at their commissions!) But industry experts predict a banner year for our housing market, even saying Dallas-Fort Worth will be one of the nation's TOP housing markets in 2024, right below Austin. And housing inventory is expected to rise by about 30% when sellers finally poke their toes back in the water.

Existing home sales were down last year by about 7% compared with the previous year. Median home sale prices tweaked back a mere 2% year over year, but few are feeling the pain. More than three-quarters of homeowners—78.7 percent—have a mortgage rate below 5 percent, while nearly 6 in 10 — 59.4 percent — have a mortgage below 4 percent. And 22.6 percent have a mortgage rate below 3 percent, according to Redfin. You can see why no one wants to move.

Economists say a drop in rates will boost real estate activity, especially if below 7%.

Capital markets have been even tougher for commercial lending, which has made it harder to finance new home construction when we need it the most. But looking ahead, experts believe more than 48,000 homes will be delivered from construction in 2023. They will be snatched up by our incredible population gains and stellar strong job market. And with North Texas adding almost 150,000 jobs (last year), there will be more than enough buyers.

It's clearly the jobs that keep our Texas market buoyant despite national real estate bounces. As long as there are jobs, there is income. As long as income, there is demand for housing and the money to pay for it. Economist Jim Gaines with the Texas Real Estate Research Center at Texas A&M University sees the interest rate inflation more or less flattening our market. That's one reason why you see the "churn and turning" of dirt from Sherman to Waxahatchie.

One of North Texas' top land developers—Centurion American—snapped up almost 1,500 acres in the Sherman area for a mixed-use project near where more than \$35 billion in semiconductor-related industry expansions are planned.

Fort Worth's Walsh, located west of Fort Worth, is adding 339 homesites this year. There is the continued upward building trend in downtown, Turtle Creek and Uptown, where cranes have become the city's mascot as sophisticated high rise living expands.

Swiss investment management firm Empira Group is building a high rise residential tower—with four penthouses—near Plaza of the Americas in downtown Dallas.

Plans include—370 luxury apartments with studio and large layouts and balconies. The 35-story high-rise will also have eight penthouses with panoramic views of the city, adding a third luxury residential high rise to downtown.

And: a Four seasons Hotel and Residences on Turtle Creek Blvd, joint venture with the Perot Companies. This plus the exciting Rosewood Hotels & Resorts return to its home base with its newest development of 46 luxury residences priced at about \$3 million for starters.

This is full circle for Rosewood, which got its start here at the Dallas Mansion on Turtle Creek Hotel and the Mansion Residences.

Dallas has also come full circle, from an overgrown trading post to a region that will surpass 8 million in the next five years as the fifth fastest growing metro area in the country.

I've said it before, I'll say it again: people in Dallas care about three things, and it shows beautifully: oil, football, and real estate.



Perry-Miller Streiff Group

#1 COMPANYWIDE TOP PRODUCERS, 2023

HIGHLIGHT OF THE YEAR It was another successful year for our team with 32% of our sold volume coming from Off-Market opportunities. We have continued to face the ever changing market and were honored to be named the #1 Companywide Top Producers for Dave Perry-Miller Real Estate once again.

LIFE MANTRA Consistently Delivering What Others Promise

BEST ADVICE Once you get your home properly ready for the spring market, it is critical to price your home correctly. In this tightening market, many agents are pulling back on spending. The Perry-Miller Streiff Group has been preparing for this market and is ready to unfold a strategic marketing plan tailored to your property.

REAL ESTATE REFLECTIONS While the past few years have changed many things about the real estate industry, the Perry-Miller Streiff Group has continued to adapt. This is a true testament to the network we've formed in the industry, collaborative teamwork, and focused determination to surpass expectations.

DREAM TEAM At the Perry-Miller Streiff Group, we understand that luxury is more than just a price tag. It's about exceptional quality, attention to detail, and the ultimate in comfort and convenience. Our team of experienced agents has a deep understanding of the local market and keen eye for spotting the very best properties. We work tirelessly to ensure that every client receives a personalized, white-glove service that exceeds their expectations.

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Karen Fry: 214.288.1391, kfry@dpmre.com

Lance Hancock, 214.532.7331, lance@dpmre.com

*Courtney Jubinsky:
214.684.2575, courtney@dpmre.com*

*Charles Gregory:
214.929.4434, charleshgregory@dpmre.com*

Mike Baldwin: 214.499.1233, mikebaldwin@dpmre.com







Aaron Shockey

REALTOR®
ROGERS HEALY & ASSOCIATES REAL ESTATE

HIGHLIGHT OF THE YEAR My highlight of the 2023 was growing in sales, units sold, and growing The Aaron Shockey Group. Considering the country and the real estate market as a whole saw less deals and tougher markets in 2023, I think it speaks volumes of the vision I have for myself and the trajectory of my career.

GREAT EXPECTATIONS I grew up watching my family work every single day. I did not grow up in an affluent area nor with money in my pocket. However, I was raised in a very loving, supportive family and strived to achieve their goals. I believe watching my dad and mom work their hardest to provide for our family instilled a vision of greatness and work ethic in me that is unmatched.

BEST ADVICE Every single day: get up, dress up, show up. If you do these 3 things you will begin to notice that many small victories add up daily and create even bigger victories in your life and business.

DAY IN THE LIFE I'm usually up by 5 and at Lifetime Fitness by 6 a.m. for an early morning workout with one of my best friends. We like getting up early and working out. Post-workout, I like to get straight to the office and get a jump start on my day by laying out the work that needs to be done. My days consist of time in the office, lunches with clients and connecting with business partners. My evenings are for showings and long walks on The Katy Trail.

REAL ESTATE REFLECTIONS I believe we are going to see a very traditional, but strong spring and summer market. Rates will remain the same and I believe the consumer is realizing this and knows that the DFW market is not going down, but up. Even if rates are higher than what we are used to over the previous 5 years, it's still proving to be a hot market.

LIFE MANTRA I have lived by the word "more" for my entire adult life. It is something my closest friends and I say to each other. It keeps us grounded during success, knowing there is always more we can do to win and grow. We celebrate the wins but we always are reminded there is always *more* to achieve and reach for.

LASTING LEGACY To be known as a man that got the job done with an insane level of professionalism, work ethic, and someone that was there for his family, friends, and clients is a legacy I hope to leave behind. I want to be someone that people can come to and count on.

INSPIRATION My broker, mentor, and big brother, Rogers Healy. Nobody has challenged me, supported me, and pushed me to greater heights than he has on a daily basis throughout my near seven year career in real estate.

817.733.3608, aaronshockey@rogershealy.com





FROM LEFT:
JACQUELYN AUSTIN,
MIKE HOPWOOD,
BECKY FREY,
NATALIE HATCHETT,
NANCY HOLLOWAY

HIGHLIGHT OF THE YEAR A big highlight of the year was realizing that 40% of our business in 2023 were Off Market Sales. It makes us proud to be a part of Compass and our powerful networking groups that allow us to find and sell property off market for our clients. Something else that comes to mind is the dedication, support and drive from our team during a time of unknown in the real estate market. We've been in real estate a long time, we've lived through the highs and lows of the changing markets, and the most important thing we've learned is to align yourself with good people, hone your skills, stay positive, and keep moving forward. There will always be a need to buy and sell regardless of what kind of market we are in.

BEST ADVICE Never give up, and always be open to learning new things. Don't be afraid to ask for help!

REAL ESTATE REFLECTIONS Knowledge of the market is so important and so interesting to us, so we're constantly watching lot prices, active and sold prices, etc. Our business moves quickly today, but it's still a personal business. And that personal touch is important.

DAY IN THE LIFE Wake up around 5 am, have quiet time, workout at Equinox or on my Peloton, check-in with clients, and then hit the ground running! Every day is different, that is why I love real estate.

LIFE MANTRA Work hard play hard has always been a recurring theme for us; however, we've been guided more recently by "excitement vs urgency." In a market that is ever changing, low inventory still creates a big demand in Dallas Real Estate. There is always a place to create urgency in the sales world, but our perspective is that excitement creates more of a positive experience. It's an exciting time in Dallas, and we want our clients, buyers, and sellers to feel excited as well. When listing a property, we create a story, develop beautiful marketing collateral to get people excited about a home rather than creating an environment of pressure and urgency. We'll handle the urgency aspect with other agents, but with clients, it should be a time of excitement!

DREAM TEAM No day is alike, which is why having our team is such a powerful tool. We can all divide and conquer making sure all of our clients are well taken care of, always. We support each other each and every day. We have team meetings

Becky Frey Group



BECKY FREY REAL ESTATE GROUP COMPASS REAL ESTATE, LLC

every week to check in and to ensure we're all on the same page with our individual and team goals. Each team member lives in a different part of Dallas which creates a strong market grasp across Dallas. Our support for each other is strong, and our roles defined, creating a team that is efficient and knowledgeable in everything that we do.

LASTING LEGACY We hope people remember us as honest, professional, dedicated, fun, and agents that are always looking on the bright side!

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Caroline Summers Taubman

**SENIOR GLOBAL REAL ESTATE ADVISOR
BRIGGS FREEMAN SOTHEBY'S
INTERNATIONAL REAL ESTATE.**

GREAT EXPECTATIONS I set myself apart by focusing on the highest quality of architecture and the most distinctly designed homes in Dallas. My daily life feels more like that of an art dealer than anything else, but it's the deep connection with my clients and the identification of their needs and dreams that has me so passionately engaged in this career.

BEST ADVICE It is a myth that your clients can't also be your friends.

DAY IN THE LIFE Problem solving and busy chaos surrounded by the very best clients, friends and family on the planet.

INSPIRATION My beautiful, talented and hard-working mother, Emily Summers, continues to inspire me to work hard at something I am passionate about and not be afraid to dream big to achieve that success. Her book, *Distinctly Modern Interiors*, is a visual tribute to the realization of such dreams and lifelong achievement.

LIFE MANTRA Quality over Quantity

PASSION PROJECT Any organization or project that teaches and empowers women to thrive and succeed.

LASTING LEGACY My goal is to create concierge-level service for my clients similar to the well-known legacies of Stanley Marcus and Carl Sewell. I help out whenever I am able to with social clubs, reservations, doctors, and schools. (Oh, and I know a really great Interior Designer!) Finding the home is only 1/3 of my time. I want my clients to feel settled and at home in our great community. I also keep in mind that my clients are extremely private and busy individuals that really don't wish to be bothered. A fine line.

MY KIND OF TOWN Sadelle's for brunch and Fachini or anywhere Jules Barsotti is cooking for dinner!

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Catherine Cole

REALTOR®, BROKER
ALLIE BETH ALLMAN & ASSOCIATES

HIGHLIGHT OF THE YEAR In 2023, the highlight of my year was the remarkable growth of my team, Catherine Cole Collective. With seven dynamic and diverse female agents, we experienced unprecedented success. Additionally, adding a staging coordinator enhanced our services, providing invaluable benefits to our clients. This expansion not only bolstered our capabilities but also reinforced our commitment to excellence and inclusivity in the real estate industry.

BUCKET LIST On my bucket list, I aspire to travel to more countries I've never visited before. Exploring new cultures and traditions is incredibly enriching to me. Each destination offers unique perspectives and experiences, fueling my passion for lifelong learning and fostering a deeper understanding of our diverse world.

LIFE OR BUSINESS MANTRA My mantra is "Knowledge is Power, Never stop learning." It's a reminder that continuous learning empowers us to navigate life and business with wisdom and adaptability. In the dynamic world of real estate, staying informed and open to new ideas is key to success and personal growth.

PASSION PROJECT Outside of work, I'm deeply committed to donating blood to the American Red Cross every 8 weeks. My father's battle with terminal Leukemia highlighted the critical need for blood transfusions. Witnessing the direct impact on his life inspired me to become a regular donor. It's a simple yet powerful way to support those in need within our communities and embodies the essence of collective compassion.

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Chris Hickman

REALTOR® CHRIS HICKMAN GROUP

HIGHLIGHT OF THE YEAR 2023 was an enjoyable year both personally and professionally. The amount of referrals I received from friends, family and other colleagues was both complementary and helped make my year a very successful one.

GREAT EXPECTATIONS One of the things I am most proud of is my positive relationships with my peers. I work hard for my clients and a good part of my success has come from collaborating and networking with other agents in my market. My goal is for both clients and agents to have a positive experience when working with me. I appreciate repeat business from both.

BUSINESS MANTRA "Listen more. Speak less."

INSPIRATION I am inspired by all of the growth in Dallas. I get excited when I have the opportunity to introduce clients to all that we have to offer. From our beautiful neighborhoods, wonderful parks, amazing Arts District and all of the fantastic shops and restaurants- there is something for everyone.

GO TO GET-AWAY We have a small farm in East Texas that is my peaceful place. That is where I like to go to spend time outdoors and recharge.

DREAM TEAM I am honored to have such wonderful and respected agents on my team as well as our team of mortgage, insurance and title professionals we use. They all help ensure the process is a smooth one.

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Christine McKenny



REALTOR®
ALLIE BETH ALLMAN & ASSOCIATES

HIGHLIGHT OF THE YEAR Working with the best clients is a highlight every year. I was blessed to have a great year and was excited to surpass \$700 million in residential sales in my career. I was thrilled and grateful that The Gingerbread Stroll, a charitable event I founded and organize annually in Highland Park, surpassed \$250,000 in total giving to area children in need! I make giving back to my community a top priority.

GREAT EXPECTATIONS First and foremost, I always do the right thing for my clients. Marketing is my strength and I am an excellent negotiator. I find common ground between buyers and sellers to get transactions closed. My background, having worked for home builders for almost 10 years, coupled with the experience I have had closing a large number of transactions throughout my career, enables me to give wise guidance to clients. This is extremely important when representing buyers, given the competitive, multiple-offer market we are experiencing in 2024. For my sellers, I strategize with them on a marketing plan to optimize their sales price.

PASSION PROJECT I have always had a passion for giving back and helping others. Prior to working in real estate, I worked for several years in social service nonprofits. While working at Genesis Women's Shelter, I created and organized the first annual luncheon which revolved around Mother's Day, "Honor Your Mother by Helping Ours." The annual event has remained in May each year and raises over \$1,000,000 each year! Thirteen years ago, I founded The Gingerbread Stroll, which is held the last two weeks in November at Highland Park Village merchants. Local pastry chefs and bakeries create elaborate gingerbread houses which are silent auctioned. We also sell event sponsorships. This past November, The Stroll surpassed \$250,000 in total giving to local children's charities. Helping my clients and those in need in our community makes me the happiest! I am fortunate to be able to help my buyers and sellers obtain their real estate goals, as well as help those in need in our community through The Gingerbread Stroll.

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Clarke Landry

SENIOR VICE PRESIDENT ALLIE BETH ALLMAN & ASSOCIATES

HIGHLIGHT OF THE YEAR Having one of my best years in the business and attaining the 4 top sales in both Argyle and Flower Mound, cities that are experiencing a demand in high end luxury properties \$5M+. I love selling Preston Hollow and Highland Park, but it was fun changing it up and driving out every week to the beauty of refined country living.

GREAT EXPECTATIONS My clients know I bring the very best in the business to do everything possible to bring the highest selling price for their home. Curating the beauty, energy, marketing and the strong presence a home deserves is the catalyst for everything I do. It's what gets me excited every day in helping my clients attain their real estate goals.

REAL ESTATE REFLECTIONS I think it will be another exciting year in the luxury market. With a bit more inventory, sellers are more confident in listing their homes and finding their next with more choices. The strength of our Texas growth and economy is keeping our real estate strong, as out-of-state buyers are still making Texas their new home.

INSPIRATION My faith and children give me all the inspiration. When I started in the business with 3 children in tow, I never worked harder to succeed to make a better place for them. Now that they're grown, they tell me I'm the inspiration for their paths, success, and how to persevere through hard times...everything full circle!

GO-TO GETAWAY For a much needed recharge, it's always the mountains in Colorado. Whether summer or winter it's arriving and taking that first breath of fresh air and all its beauty...heaven!

DAY IN THE LIFE I start with a quiet time to settle my heart before a busy day. Then it's running around meeting showings on my listings, getting new properties staged, working with photographers on photos shoots, talking with my social media team, designing new marketing pieces, forgetting to eat and adding a huge amount of miles on my car each day.

PASSION PROJECT Spending time in my favorite ministry, ReGeneration that builds up and encourages women who have experienced difficult times and setbacks in their lives, to understand and know they are fully loved by God.

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Kimberly Cocotos & Kristen Scott



SENIOR VICE PRESIDENTS

COCOTOS SCOTT GROUP

ALLIE BETH ALLMAN & ASSOCIATES

HIGHLIGHT OF THE YEAR With record low inventory, last year proved to be challenging for buyers. The highlight of our year was networking with other agents to secure off-market opportunities for our clients. On numerous occasions, we were able to connect our buyers with off-market listings to find their dream homes. The joy that our clients feel when they find the right house is the best part of our jobs.

GREAT EXPECTATIONS We became friends when our youngest sons were in the same Mother's Day Out Program. After chairing non-profit events together, we realized we worked well together and decided to team up professionally. This was about eight years ago and we haven't looked back. We both had other careers prior to real estate – Kim in marketing/sales and Kristen in corporate finance. We felt our skill sets complemented each other and it was a natural fit. Plus, it's more fun to work as a team!

OUR KIND OF TOWN We are so fortunate to live in Dallas. The quality of life is top-notch, not only in terms of housing, but also the arts and culture that we have around us. The low cost of living, ease of travel, and the friendly people are an easy sell for people visiting the area. We wouldn't want to live anywhere else right now.

DREAM TEAM 2023 marked over 20 years of combined experience in real estate for us. Despite the challenging market, we were able to help our clients find their next home with creative financing solutions and off market opportunities facilitated by our relationships with other agents. We pride our success on being a team. Every client deserves to receive white-glove service as well as support from both of us.

NEW LOCAL DISCOVERY The redevelopment of the Knox area is particularly exciting from a real estate and entertainment perspective. The Knox Residences, managed by Auberge Resorts, will be among the most luxurious addresses in Dallas once completed. We are already seeing new restaurants such as Mister Charles, Anchor Sushi Bar, and Pizzana join favorites like Toulouse in this area. The proximity to the Katy Trail and downtown makes this an ideal place to live and work.

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Christine Danuser & Julie Rado

TEAM PRINCIPALS COMPASS RE TEXAS, LLC

HIGHLIGHT OF THE YEAR 2023 was about navigating the very competitive market with very low inventory. A third of our deals were off-market, making networking and our relationships with other agents a huge factor in getting deals done!

GREAT EXPECTATIONS We are very hard working and fun individuals who love doing the absolute best job for our clients. We love the hustle and always go above and beyond for our clients, no matter the size of the deal. We use our vast networks to find the best opportunities for our clients.

REAL ESTATE REFLECTIONS Dallas is such a wonderful real estate city because it has so much to offer. We are a very insulated market in that our market continues to gain strength no matter what the rest of the country is doing. We feel very lucky to work in such a healthy market.

LIFE MANTRA If you want to get there fast, go alone. If you want to go far, go together.

MY KIND OF TOWN Hands down, our favorite part of Dallas is the sense of community. Dallas is such a big city, but with a small town sense of being there for your neighbors. The proximity to amazing restaurants, retail, top tier medical facilities, and so much more is also a huge upside for living in Dallas.

DREAM TEAM Our partnership is based on collaboration, respect and friendship. It's how we work together and the key to how we serve our clients. We are constantly networking to find new off-market properties and brainstorming ways to help our clients in their home buying or selling journey.

NEW LOCAL DISCOVERY We love Green Point, Mister Charles, Anchor Sushi Bar, and Maison Chinoise. They are all delicious and beautiful restaurants.

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Doris Jacobs, Teffy Jacobs, & Kim Jacobs Calloway



FOUNDING PARTNER & PRINCIPALS
THE DORIS JACOBS GROUP
ALLIE BETH ALLMAN & ASSOCIATES

HIGHLIGHT OF THE YEAR We had the honor of closing out 2023 with a few incredible sales. Listed at \$9,895,000, we represented the Seller on the sale of 4311 Rheims Place, which was the most expensive lot sold in the Park Cities in 2023. Representing the Buyer, we also sold 5138 Deloache, an extraordinary Georgian masterpiece on a 1.451-acre gated estate and featured as the 2021 Kips Bay Dallas Showhouse. Another iconic Highland Park landmark estate we sold and represented the seller was 4209 Beverly Drive. Designed by renowned architects of Highland Park Village, Marion Fooshee and James Cheek under legendary Hal Thomson, this stunning 1927 architecturally significant Mediterranean showplace has been featured in numerous publications. It was an *amazing* year!

REAL ESTATE REFLECTIONS Dallas is *exciting* and one of the hottest real estate markets in the country, which has created an extreme lack of inventory to meet demand due to the rapid growth of out-of-town buyers and companies moving to Dallas and surrounding cities. In today's fast-paced market, you need to hire a savvy realtor with a wealth of knowledge and experience to be able to navigate through these explosive times, beat out multiple offer transactions, and find the "hidden gems" for their clients. We have years of proven results. It's all about *connections*, and we *have* them!

BUSINESS MANTRA Knowledge is *power*. Be on top of the market at all times. We go above and beyond to ensure our clients have an edge on the competition. We have patience, active listening and problem-solving skills and are experts in negotiating, which results in our clients always coming out with a win! We act with integrity in everything we do, so that we can help our clients make the best decision in any situation.

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Elizabeth Gleason

REALTOR®
ROGERS HEALY AND ASSOCIATES

HIGHLIGHT OF THE YEAR 2023 was an incredibly successful year! My top sale was \$8,500,001 (a personal best). This transaction not only provided financial gain, but it also allowed me to expand my marketing knowledge, gain experience in that price point, and meet some incredible people. With my new skill set, I was able to achieve my real estate goals and set myself up for success in 2024!

GREAT EXPECTATIONS I am someone that truly cares about helping others in all aspects of life. I carry that mindset with me as I look to build relationships and make a difference in my client's lives. What sets me apart is my dedication to delivering an exceptional experience, meeting the unique needs of each client, and my pursuit of excellence in all I do. I differentiate myself by approaching each person with authenticity and care while seeking to understand how I can serve them best.

BUCKET LIST This is my first year as an empty nester! My kids are thriving and on their individual paths of greatness. I take pride knowing that I have done my job. This will be the year of travel and spontaneity with Spain already on the list of places to visit, cheers!

DAY IN THE LIFE A very routine person, a typical day starts at 4:45 am to make it to my training class. Following a good workout with friends, my daily devotional, journaling, and then it's time to head to the office. Mornings are spent working on administrative duties while afternoons are for appointments. I enjoy lunches, happy hours, and dinners with clients, and friends. I value my quiet time at home with my love, dinner is our time to catch up on our days.

INSPIRATION I am inspired by the people that trust me enough to help make their dreams come true. With so many other options, I feel truly honored when I am selected to be a client's agent. I view each opportunity as a blessing and make every effort to be my best.

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PHOTOGRAPHY BY: TANYTHA CAMERON



Emily Ray-Porter

REALTOR®
COMPASS REAL ESTATE

HIGHLIGHT OF THE YEAR What a year—or few—it's been! We've had to get creative to find clients what they're looking for, with such limited supply. Which ends up meaning off market sometimes. Recently joining Compass is super exciting for my business, though...the resources and energy Compass has is really empowering and inspiring!

GREAT EXPECTATIONS I put a lot of focus on relationships, so putting my clients' needs first is always key.

BEST ADVICE Go above and beyond in everything you do, without getting too attached to a fixed outcome.

BUCKET LIST My bucket list is always changing. My travel and experience goals keeps growing after each trip.

DAY IN THE LIFE Every day can be totally different...you never know when your dream property is waiting! But, I always wake up early, handle emails over tea with my husband and Schnauzers. Then off to appointments, tours and calls, hopefully with a pilates or tennis break if possible.

REAL ESTATE REFLECTIONS I obviously follow the local market but I also keep a close eye on the national market as well. It helps me spot trends that may affect Dallas in the near or long term.

LIFE MANTRA Golden Rule—treat others as you want to be treated.

LASTING LEGACY Dream Big! Which I hope I can pass on to my nieces.

INSPIRATION Fashion, plus great architecture and interior design.

MY KIND OF TOWN Dallas is such a great city, and the people here are the best I've met. Dallasites embrace you as one of their own.

PASSION I am a co-founder and co-owner of Berkley's Market. And, I'm involved in Naomi's Village and Family Legacy in Africa—which provides amazing support and education for orphans and underprivileged children.

GO-TO GETAWAY Miami! It's such a diverse city with so much to explore. Amazing neighborhoods, food and cultures, plus the beautiful beaches, palm trees, and skyline! It's also one of the hottest markets in the country right now.

NEW LOCAL DISCOVERY I'm biased, but Berkley's Knox, of course!

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PHOTOGRAPHY BY: JAMYTHA CAMERON



Grecia "GG" Garza-Castillo

GG DALLAS REAL ESTATE GROUP THE AGENCY DALLAS

HIGHLIGHT OF THE YEAR Joining forces with The Agency Dallas and growing my team (GGDALLAS RE Group) to five members were two major accomplishments! Our numbers keep us at the top of the leaderboard, and we are excited to be a part of a growing international brand.

GREAT EXPECTATIONS 97% of our business comes from referrals, so we make our business personal. We do the hard work, so our clients can

reap the benefits of selling or buying real estate.

BEST ADVICE Link your confidence to your intentions, not your abilities. When your intent is to serve others, everything changes for the better.

REAL ESTATE REFLECTIONS As the city revitalizes and grows, it attracts more out of state buyers. Expect values to continue rising, as rates are projected to drop and inventory remains low. Hire an experienced agent to help you navigate this ever changing market.

LIFE MANTRA Never underestimate the power of showing up! The way you show up for yourself, your friends, family and business is reflected in your overall success.

LASTING LEGACY I hope my legacy is one that speaks to my professionalism, kindness, ability to help others and exceeding expectations.

MY KIND OF TOWN I'm so proud to be a part of the Dallas booming market. Hotels,

luxury residences, major retail stores, iconic restaurants, museums and fine arts are all part of the allure of living in and selling Dallas.

PASSION PROJECT GGDALLAS Gives Back is an organization designed to help underprivileged students & single parents in Dallas. This year we are excited to continue our annual School Supply event benefiting BridgeBuilders in South Dallas.

DREAM TEAM Our team focuses on providing excellent service while keeping the selling and buying experience light and stress-free. We want to celebrate you in your journey as a seller or buyer!

NEW LOCAL DISCOVERY I am so excited to see Knox Park continue growing. A few of my restaurant staples are Green Point, Mister Charles, Grange Hall and Le Bilboquet. Head to brunch or dinner, then opt for a stroll on the Katy Trail right after.

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Gretchen Brasch & Elly Holder

GRETCHEN AND ELLY GROUP COMPASS REAL ESTATE

HIGHLIGHT OF THE YEAR We are fortunate to have had another very successful year in real estate with many professional accomplishments and awards. Equally important are a few personal highlights. Last year, we welcomed two husbands with Catherine and Kaki's weddings (yes, we are one big real estate family which includes our significant others). In 2023, we added babies on board. Grandmother Gretchen is beaming with baby Hudson's recent arrival and Catherine is expecting in June. You might soon see the GE Group occasionally touring with a little one in tow!

REAL ESTATE REFLECTIONS Real estate in Texas is a solid investment for all of us and continues to appreciate despite economic concerns, higher interest rates, and now a presidential election. Each year presents new twists and turns. We pride ourselves in navigating through the intricacies of each real estate market to successfully care for our clients and help them make the right decisions.

DREAM TEAM Friends since our high school days, Gretchen and Elly try to make real estate fun and light – for our clients, and for ourselves. We have different strengths, but we work seamlessly together so our clients are always taken care of properly. Our many years of real estate experience is enhanced daily by the energy and new ideas that come from our talented and forward thinking, young team members. Truthfully, we learn more from them than they do from us! The collective goal of the Gretchen and Elly Group is to provide a positive real estate experience for our clients while building lasting friendships every time.

INSPIRATION That's easy...our clients and colleagues!

GO-TO GETAWAY For Elly, it's about any place with a great golf course or fresh snow. Gretchen likes exploring charming villages in Europe or a quick getaway to Mexico. Kaki loves spending time in Fredericksburg and visiting the Texas Wine Country. With Catherine, it's all about a relaxing beach, while Mary Crow is happiest at Little Sandy Hunting and Fishing Club in East Texas. Adding our friends and family to our vacations makes our traveling even more fun!

NEW LOCAL DISCOVERY Our team loves staying up-to-date on the best margaritas in town, and everyone has a different favorite! Gretchen's fave is a toss-up between the "Anita" at Fernando's and Elly's secret recipe. Elly votes for Javier's "Classic," and Catherine insists Odelay's "Frozen" is still the best in town. While Kaki never strays from the "El Santo" at Mesero, Mary Crow can't pass up a Mambo Taxi at Mi Cocina.

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Julie Haymann & Lauren Savariego

MANAGING PARTNERS THE KEY TEAM

HIGHLIGHT OF THE YEAR With a slowing real estate market in 2023 and extremely tight inventory, we were still able to reach our highest level in sales, breaking our previous year's record by over 20%. We are so grateful for our loyal clients who helped us achieve a 100% referral-based business model and continued growth and success.

GREAT EXPECTATIONS We take a team approach when working with our clients. At the end of each transaction, we want them to look back at their experience and feel confident that they made the right decisions, emotionally and financially.

INSPIRATION As women and mothers in business, we are proud to set a strong example for our young adult children who see us walking the walk every day, balancing life at home, our commitment to our clients and volunteering in our community. It's possible we may even be raising a couple of future real estate agents.

PASSION PROJECT We both recognize the direct relationship between community and real estate and want to ensure we back what we sell. We feel strongly about using our public schools and supporting DISD. We both serve in leadership roles within the schools as well as on boards for other local community and national nonprofit organizations.

NEW LOCAL DISCOVERY Rain or shine, Julie and Lauren enjoy walking their dogs and riding their bikes from the Northaven Trail across the newly finished Northaven Trail bridge to The White Rock Trail and all the way down to White Rock Lake. Finding time to enjoy our city's beauty and nature is what helps keep us balanced.

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Heather Hicks

REALTOR®
DAVE PERRY—MILLER REAL ESTATE

HIGHLIGHT OF THE YEAR One of the standout moments from last year was assisting numerous long standing clients in both selling their existing homes and purchasing new ones. Being involved in their real estate journey and beyond is incredibly gratifying. The bond shared between my clients and me transcends mere business transactions.

GREAT EXPECTATIONS I think my clients would agree that I bring a unique blend of qualities such as market knowledge, negotiation skills, communication abilities, dedication to their satisfaction, and innovative approaches to real estate transactions.

BEST ADVICE One of the best pieces of advice from Jon Gordon's book, "The Energy Bus," is to maintain a positive attitude and energy despite challenges. By focusing on positivity, individuals can overcome obstacles, inspire others, and create a culture of resilience and success. This advice emphasizes the power of optimism in shaping personal and professional outcomes.

INSPIRATION Forging meaningful connections with remarkable families through real estate is a truly fulfilling experience. It's about more than just facilitating transactions; it's about making a tangible impact in their lives. Whether it's finding the perfect home that meets their needs or guiding them through important decisions, the opportunity to be a positive force in their journey is immensely rewarding.

MY KIND OF TOWN Living and working in Dallas provides a mix of culture, opportunities, and community. The city has diverse neighborhoods, excellent dining, and thriving industries. Its warm climate and entrepreneurial energy create a vibe of endless possibilities, nurturing growth, and a sense of belonging.

NEW LOCAL DISCOVERY Il Bracco in Preston Center and Anchor Sushi Bar in Preston Hollow at Royal and Preston have been some of my recent favorites.

PASSION PROJECT For numerous years, the Junior League of Dallas (JLD) has been a significant presence in my life. It has afforded me the opportunity to connect with numerous remarkable women who are dedicated to giving back to the Dallas community. Through the JLD, I've been introduced to various non-profits such as Equest, Genesis Women's Shelter, and Community Partners of Dallas, among others. It serves as a platform for members to cultivate leadership abilities, forge meaningful relationships, and effect positive change in Dallas and beyond.

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Jansen Klefeker

REALTOR® COMPASS REAL ESTATE

HIGHLIGHT OF THE YEAR My 6th full year in the real estate space was 2023. For most, this was a year of struggle and hurdles navigating a down market, volatile interest rates, and a looming recession. My team and I were navigating those factors but were also only a few months into a brokerage transition to our new home at Compass. You ask anyone in real estate about the hurdles of a brokerage transition and you'll be quickly informed it tends to cost you a lot of money and a lot of time.

I wanted to make one key change to my team when we made the move — I want to reduce our marketing expenses and flow all of those funds into our client experience. If we're going to be doing fewer transactions because the market is slower, I want every client who puts their trust in our team to experience a higher level of white-glove service. Plain and simple.

Why do I consider this the highlight of our year? Throughout 2023, we saw over 60,000 realtors leave the industry and the worst year of home sales since 1995! Amidst all this, we learned more about the DNA of our team, our reach expanded, we grew into new markets, our referrals increased, and in all other metrics, we grew.

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Jeanne Milligan

REALTOR®
ALLIE BETH ALLMAN & ASSOCIATES

HIGHLIGHT OF THE YEAR Best year ever. Success can be measured in many ways, but for me, it comes when I know I have gained a client's trust and exceeded their expectations. Helping a wonderful Texas family navigate the sale of their family estate in Preston Hollow, and then hearing they are "over-the-moon happy" with the outcome, is what I live for every day. I can't ask for higher praise.

BUSINESS MANTRA Luxury transcends price. Each client, listing, negotiation, relationship, and transaction merit the same attention and passion, no matter the size of the sale. By being fully present in every moment, I work to make even the most complex transactions appear easy and seamlessly executed. Mutual trust is at the heart of my business.

INSPIRATION My mother always told me, "Take your tarts when they're passed." Her voice resonates with me every day and encourages me to always be aware of opportunities that come my way.

MY KIND OF TOWN Growing up in Dallas and a Texas girl at heart, I love this city! Dallas has been more than just a home to me; it has nurtured my entrepreneurial drive. This wonderful community has provided me with many opportunities to thrive. I remain forever grateful to my friends, my clients, and the community for their unwavering support. What fun it is to see so many amazing things happening in Big D!

REAL ESTATE REFLECTIONS Resort-style living is the talk of the town. With the addition of fabulous new luxury buildings like The Knox, The Rosewood, and The Terminal, and the announcement of many more to come, demand continues to surge for the high-rise lifestyle. Many discerning Dallasites are discovering the perfect balance between luxury and practicality. I can't wait to see what happens next.

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Jennifer Miller

REAL ESTATE AGENT & ADVISOR COMPASS REAL ESTATE

HIGHLIGHT OF THE YEAR I am happy and appreciate all of my transactions of course! Choosing one is hard, but I'd say one where I'd been working with an out of town couple for at least a couple of years. They were in the air about whether they were actually going to move here or not. They were a bit torn about moving to Dallas to be closer to his family and figuring out what their high school aged kids were going to be doing as far as college choices, etc. Anyway, they finally decided to look hard at Dallas and we found a house under construction. She was able to customize and upgrade the house to her liking. It's working out great being close to family, and her personalization and upgrades have made it such an exquisite home!

DAY IN THE LIFE No two days are exactly the same! Planning is hard because your schedule is a moving target...A client might call and say they want to get into a house ASAP. Or a service provider might just show up and say they had a cancellation and are on their way right now to your listing, or something you have under contract with a buyer. You just never know...but it has kept it exciting for me and I'm never bored! I love that!

LIFE MANTRA Make it happen! Think on your feet. Be a problem solver. Work hard and be honest. Under promise and over deliver. I never stop working on a listing until it's sold and closed. It's the same when working with buyers. Stay alert, connect the dots, keep turning over those rocks!

LASTING LEGACY I want to truly live these mantras each day. Being helpful to clients as well as other agents. Appreciating everyone who helps us with the whole process in a transaction. Lenders, appraisers, title companies, and the service providers who we ask to jump through hoops to meet our short deadlines in a fast-moving market. And of course the help we get from people in our office like staff, managers, and fellow agents.

DREAM TEAM I have some great service providers who really help with getting things ready and/or repairs. Also, I stage the majority of my listings myself (Only if it's wanted). Furnishings, art, and decor are something I truly relish! So you could say I've collected quite a lot and continue collecting. Of course it's optional, and if clients are living in their homes, it's most likely not needed. I've listed many new construction homes, and many of my clients buy their next house and move out before selling. That's when it comes in handy. I have my helpers who keep it organized, and my movers who do the heavy lifting. I couldn't do it without all of their help. If I had 3 wishes, one might be to have superhuman strength (Like the Hulk) to move furniture around.

MY KIND OF TOWN I love Dallas! People are friendly, it is kept clean looking, has great dining and shopping, and is easy to navigate. With our two main airports and being centrally located on the map between East and West coasts, it's easy to travel from.

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Jerry Mooty

**CEO | PRINCIPAL | REALTOR® | ATTORNEY
@PROPERTIES | CHRISTIE'S INTERNATIONAL
REAL ESTATE**

HIGHLIGHT OF THE YEAR The highlight of 2023 has to be being awarded the Christie's International Real Estate affiliate territory for Austin, Texas. This has been an immediate success adding 70+ agents in the first 90 days with a portfolio production value of 300 million plus. We have added additional agents in 2024 pushing that production value to 500 million.

REAL ESTATE REFLECTIONS In the real estate business, you are always learning. What I love about real estate is the more professionals I meet, the more I love the culture of our industry. Real estate leaders and agents work extremely hard, and the very best work 7-days a week. We love it, we live for the deal, and for the most part, we support each other to get the deal done. I believe it takes hard work to gain the respect of your peers, and those at the top don't have excuses. There are really no excuses when you are in a service business and how hard you work makes a difference. If you grind every day, handle your business professionally, respect your colleagues, things will go your way.

LIFE MANTRA Family and friends are the most important assets you have.

LASTING LEGACY I hope my kids and my family are proud.

MY KIND OF TOWN Dallas has everything a person or family could want. I can't sit still, so I am on the move either for work, socializing, or with my family. I truly love the sports scene in Dallas with major sports franchises (especially the Cowboys) to fill that need for excitement and entertainment. I also love the art and music scene. If I need something to do, I love live music at some of the smaller venues—Kessler, House of Blues, Granada are a couple of my favorites.

DREAM TEAM I think the team of agents we have put together at Christie's International are exceptional. I think the culture we are growing is infectious and drives our team to work hard. Success breeds success so I always say "surround yourself with people who can help you be successful."

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Jordan Rosen & Jonathan Rosen

PRINCIPALS

THE ROSEN GROUP COMPASS REAL ESTATE

HIGHLIGHT OF THE YEAR 2023 brought its own set of challenges, but we took it as an opportunity to refine our systems and get back to the basics. We don't define our success by one deal or transaction. We reflect on what happens in a year with what we've accomplished for our clients. No matter the size of the transaction, taking care of our clients' wants and needs is the most gratifying part of the job for us.

DAY IN THE LIFE 5:00 a.m. alarm goes off, followed by Ritual One Yoga and Drip Coffee. The rest of the day is always up in the air in this business, but it typically involves lunch at R+D, Dive, or Hillstone. Talking to clients, building spreadsheets, showings, driving the streets, going to design meetings—everyday is a new day and there are never enough hours in it.

REAL ESTATE REFLECTIONS Dallas is currently in the early stages of expansion, and the next 25 years will be significant in shaping the city's size and development. When talking with clients, our recommendation is to enter the market now. Taking the initial step makes subsequent moves easier. What causes prices to go up? Low inventory. Which has been a recurring issue in the Dallas market for many years.

BUSINESS MANTRA Successful people do what unsuccessful people are not willing to do.

GO-TO GETAWAY Cabo, always! It's good for the soul after the Spring and Fall markets!

DREAM TEAM Our team represents a dynamic blend of market resources, diverse connections and multiple networking groups. We strive to provide white-glove service from start to finish of every transaction. There is no greater honor than a client choosing to work with us again or referring to their friends and family. We take great pride in earning your business and always strive to build a lasting relationship.

NEW LOCAL DISCOVERY The revitalization of Knox-Henderson is a breath of fresh air for the city. Even in the early stages, it's a favorite destination to walk and shop around.

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Kelsey Bond

REALTOR®
ALLIE BETH ALLMAN & ASSOCIATES

HIGHLIGHT OF THE YEAR I saw the growing need last year for staging services, so I decided to dive in and start purchasing my own inventory. My staging company took off and it helped contribute to my success.

BEST ADVICE Expect the unexpected. In this industry, we always need to be on our toes and be able to pivot at any moment when challenges arise. This advice helps me stay ready to take on anything that comes my way.

REAL ESTATE REFLECTIONS There are still a lot of businesses moving to Dallas from out of state. I think we are going to see a lot of high-rise developments coming with full service and amenities. I see a big need for it with the growing population. Buyers will start to push towards downtown and more apartment developments will be coming to take on the need for leasing with the sudden influx of employees that have relocated.

GO-TO GETAWAY I love a good staycation in Downtown Dallas at The Joule Hotel.

MY KIND OF TOWN I think Dallas has the best food, shopping, and entertainment of any city! I love that new restaurants are always popping up with great chefs, diverse food, and great atmospheres. I enjoy the arts and museums, as well as sporting events and nightlife all within a fifteen-minute drive. Highland Park Village is one of my favorite places to visit for shopping, drinks, and food.

NEW LOCAL DISCOVERY JOEY Restaurant in NorthPark is fantastic! It is a great upscale restaurant to eat at before or after you shop. In my opinion, it has one of the best patios in Dallas, amazing food, great atmosphere, and complimentary champagne upon arrival!

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Lauren von Rosenberg

GLOBAL REAL ESTATE ADVISOR

BRIGGS FREEMAN

SOTHEBY'S INTERNATIONAL REALTY

HIGHLIGHT OF THE YEAR 2023 was a tough year. It was a turning point where I had to learn to stop placing value on how much I sold, and more value on who I am as a person. I went through a rigorous 200-hour yoga teacher training in the first quarter and was able to reconnect with myself, thereby helping me to connect on a more personal level with my clients and help them to stay calm where the market tested both buyers and sellers.

GREAT EXPECTATIONS I work to live, rather than live to work. I choose my clients just as much as they choose me. If I don't think we're a good fit, I'm going to tell them. I want my clients to feel appreciated and valued. By limiting the amount of work I'm willing to take on at one time, I can give them my full attention.

BUCKET LIST At the top of my personal bucket list is becoming a mom. My husband and I have been working diligently towards making that happen having just finished a round of IVF/egg retrieval last Fall. We are now in the early beginnings of looking for a surrogate!

DAY IN THE LIFE My typical day might start with a 6:00 AM yoga class; otherwise, I'm up early to go over emails, work on active files and listings before heading into the office or out to meet clients. I am very hands-on in the preparation of my listings, which includes checklists, coordinating trades professionals, stagers, cleaners, photographers, and more to make sure everything is ready to go when we hit the MLS.

LIFE MANTRA Just keep swimming.

BUSINESS MANTRA Inex-haha-lele (Inhale-Exhale)

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Lee Trowbridge

REALTOR®

ROGERS HEALY AND ASSOCIATES

HIGHLIGHT OF THE YEAR Without a doubt, the best thing to happen to myself and my husband was the birth of our son, Cecil. After many years of trying, he was born via surrogate in July. He is my why, my motivation and often my little sidekick. When we announced his birth, I was overwhelmed by the kindness and support I received from my clients. It was a fantastic reminder that we do so much more than sell houses, and the relationships built are just as important as the work.

LIFEMANTRA Never stop learning. When I was first getting started and was building my client base, I filled my days with classes. If I didn't have enough showings and open houses to fill a 40hr week, I booked classes to fill the gaps. Being as educated as possible is one of the most important pillars of my brand. Many years later, I am constantly reading, taking classes, and seeking information that will allow me to represent my clients the best way possible.

INSPIRATION In September, I formed the L&H Real Estate Team with Heather Daniel, another agent at my brokerage. We are working really hard to build something special, with equally special people. There is nothing more fun than helping others succeed.

MY KIND OF TOWN We are so lucky to live in a city that is growing, expanding and changing. Dallas will never be boring, and that's a lot of fun.

NEW LOCAL DISCOVERY There is nothing that calms me like sitting at a bartop surrounded by the perfect buzz of a busy restaurant. It isn't new, but Hudson House is one of my favorite go-tos in town. Their food is great, service incredible, and the vibe just can't be beat.

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Kodi Nelson & Maggie Parks Lacamp

#MODELREALTORS ROGERS HEALY AND ASSOCIATES

HIGHLIGHT OF THE YEAR The highlight of our real estate journey this year was achieving the Leadership Award at our brokerage. This accolade underscores our leadership qualities, excellence in the field, and the positive influence we've had on both our team and the wider real estate community. It truly symbolizes our dedication to setting high standards and making a significant impact in the industry.

DAY IN THE LIFE Balancing roles as professional models, real estate agents, mothers, and wives, our typical day is a dynamic blend of versatility. Mornings kick off with managing family routines, followed by diving into the real estate realm, where each property is approached with a discerning eye. Afternoon transitions might involve modeling commitments, seamlessly intertwining the worlds of fashion and real estate. Evenings are all about family, where we switch gears to mom and wife mode, adding a touch of warmth to our busy, multifaceted lives.

LASTING LEGACY Our brand #ModelRealtors, reflects our aspiration to embody the ideal version of real estate agents. Grounded in a strong work ethic, kindness, and continuous self-improvement, we are dedicated to being the model professionals in the real estate industry.

NEW LOCAL DISCOVERY Amidst our hectic schedules, Highland Park Village's Barbara Sturm Spa and Boutique has become a cherished find for a well-deserved self-care day. This hidden gem offers a tranquil escape, allowing us to unwind and indulge in a special treat after putting in the hard work. It's a delightful highlight, bringing a touch of relaxation and luxury to our busy lives in Dallas.

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Jeannie Nethery & Pam Brannon



THE NETHERY BRANNON GROUP BRIGGS FREEMAN SOTHEBY'S INTERNATIONAL REALTY

HIGHLIGHT OF THE YEAR For us, it was the privilege of working with repeat clients or new clients referred by repeat clients or friends. Last year, this represented an astounding 75% of the team's business. It is such an honor when clients and friends demonstrate their respect and confidence by trusting us to join them in their real estate pursuits and decisions.

BEST ADVICE "By searching for perfection, you miss the good." Not only does this apply to real estate, but to most every aspect of our lives. Not a lot of words, but think about it. Wow.

DREAM TEAM Because of our continued success, we have expanded to include our "dream" licensed assistant, Kristen Lauro. Within our team and with our clients, we focus on deep listening, demonstrating empathy, trusting each other and being transparent. We are passionate, driven and ambitious about what we do every day.

NEW LOCAL DISCOVERY A few months ago, we took a bus tour of Downtown Dallas parks. We had no idea how many parks there are... at least 9 and growing! And we had no idea how wonderfully they have added to the beauty and the spirit of Downtown. For so many years, Downtown was an 8-5 destination and deserted after 5:00! That has changed in so many astonishing ways. Visit the parks in Downtown Dallas and be delightfully amazed as we were. Enjoy a peaceful oasis, wi-fi access (we realize this is a dichotomy!), dog parks, playground equipment, food trucks, artwork and more.

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Piper Young Rivera

PRINCIPAL | EVP STRATEGIC PARTNERSHIPS
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INTERNATIONAL REAL ESTATE

HIGHLIGHT OF THE YEAR In 2023, we were thrilled to launch @properties Christie's International Real Estate in Austin! With our continued growth and expansion, we now have offices in Dallas, Frisco, and Austin to serve our luxury clientele. I was honored to be selected once again, into the Christie's International Real Estate Master's Circle for 2023 and (2024!) This is one of the most prestigious global networks of Elite luxury professionals, which allows me to bring incredible exclusive opportunities to my clients.

GREAT EXPECTATIONS I pride myself on providing the highest level of client service. My professionalism, tenacity, and absolute discretion are highly valued by my clients.

REAL ESTATE REFLECTIONS Real estate is a relationship business. I lean on my local connections to fulfill off-market deals and bring pre-market sales to my clients without the use of traditional selling tools, giving my clients an edge over the competition. My team uses our extensive market knowledge to always put our client's needs first and provide the highest levels of service and discretion.

DAY IN THE LIFE No day, no transaction, and no client is ever the same. This is what I love about my job the most. I am constantly on the go, multitasking and pivoting to the changes throughout each day. It's never boring but not for the faint of heart.

LIFE MANTRA Perception is reality and you miss 100% of the shots you don't take.

GO-TO GETAWAY Aspen is my home away from home. I love all seasons in Colorado but there is something special about skiing the snowy mountains with my husband, Tanner, and two children, Anderson and Leo. We are dog people and travel with our Bernedoodle (Bear) and German Shepherd (Moose), they also love the mountains!

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Elizabeth Shuford Conroy & Lauren Shuford Laughry



SELLING SHUFORDS ALLIE BETH ALLMAN & ASSOCIATES

GREAT EXPECTATIONS We think being business partners but also family gives our team an edge. We know each other so well, that we bring balance to every transaction. When you hire Selling Shufords, you get both of us, 100% of the time. That sets us apart from lots of teams. Not to mention, in this crazy market, it is imperative to understand the emotions involved with every transaction. Lauren and Elizabeth were both buyers, and Elizabeth was a seller in this market. So, we not only have professional experience with this market, but also personal. We know what it feels like to survive in this market we are living in!

DAY IN THE LIFE We love to start our day with a workout. You can usually see us doing our six-mile loop around the Park Cities discussing clients, properties, and our schedules for the week. Elizabeth gets coffee at Sadelle's (she literally knows everyone in there by name - and they all know her exact order before she walks in the door), and Lauren is a Drip coffee loyalist - everyone there knows Lauren and her 4-shot espresso order! From there, we work on properties that we have under contract, listings coming up, and showing clients. We are both moms, so we typically have some form of carpools in the afternoon. For us, we have really worked out a great system where we can have a very balanced work life and home life. The beauty of a team is that someone will always be available. It is very important for each of us on our team to feel that we have support.

INSPIRATION This one is easy. Our kiddos. We love showing them how powerful a working mom can be. We are so proud of our kids!

FAVORITE RESTAURANTS You might see Elizabeth and Lauren splitting their favorite wrap at Dive in Snider Plaza, stopping by Hillstone for their favorite smoked salmon, or hitting up Shinsei for sushi on Fridays for lunch!

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Sharon Quist

REALTOR®
DAVE-PERRY MILLER REAL ESTATE

HIGHLIGHT OF THE YEAR Diversity seemed to be my watchword for 2023. Never a dull moment fielding transactions in eight different high-rise buildings and homes in seven neighborhoods. It really kept me on my toes.

PASSION PROJECT Because I am so interested in the Uptown/Intown area, I relish knowing about new developments, buildings, parks, restaurants, etc. Being on the Board of Uptown Dallas, Inc. and Oak Lawn Committee affords me the inside scoop and a say on upcoming projects.

GO-TO GETAWAY Instead of leaving town, it seems I spent an enormous amount of time attending Broadway productions in the Arts District and the Fair Park Music Hall, as well as the Symphony Pops Series and a few events at Klyde Warren Park. All of these are very close to home. An annual family gathering in Santa Fe is becoming a yearly treat.

NEW LOCAL DISCOVERY Getting a reservation five times at Mr. Charles, one of my favorite new haunts, was a feat in itself, and the patio at The Ramble Room is a great casual spot. My cousin is one of the founders of Meow Wolf in Santa Fe, which has now opened here. What an experience!

DREAM TEAM My colleague and smart-as-a-whip cousin, Stacy Baucum, who can pick right up where I leave off without the blink of an eye, and my brilliant and multi-talented Transaction Coordinator, Amy Wilroy make up my dream team.

BEST ADVICE Find a niche market you love and become "the expert." Keep moving and don't look back!

REAL ESTATE REFLECTIONS I'm loving the variety of possibilities coming in the next few years to the luxury high-rise offerings for my clients: The Four Seasons Residences, Turtle Creek; the Auberge Hotel & Residences, The Knox; The Rosewood Residences; The Terminal; The Julian. I feel like a kid in a candy store!

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Sharon Redd

LUXURY REAL ESTATE ADVISOR DAVE PERRY-MILLER

HIGHLIGHT OF THE YEAR The year was filled with highlights from January to December. Each transaction is important yet different, all client goals were met and that is the highlight and most rewarding for me!

GREAT EXPECTATIONS I spend each day building relationships. My clients are the heart of my business and through the process, they also become friends. I am grateful everyday for those relationships. Helping them achieve their goals becomes my goal, and I strive to make the process as easy as possible for them. I am tenacious to ensure their goals are met!

BEST ADVICE No one cares how much you know until they know how much you care! This is the true start of every relationship with a client. Getting to know them, their dreams and goals, and building that trust is the beginning of relationships that last long after the transaction is over.

DAY IN THE LIFE My day starts by 6 each morning, and I start on my list of things to do. One of the things I enjoy most about real estate is that no two days are ever the same. Each day may start with what you planned but end with many things that you didn't. That is motivating and keeps everyday interesting.

REAL ESTATE REFLECTIONS The Dallas market remains strong and that will carry through the year! Inventory remains low, buyer demand remains high and with rates starting to decrease along with continued relocation into the Dallas market, it is thriving! My best advice is to not wait if you are looking to make a move whether you are a buyer or seller, and to enlist the help of a real estate advisor to navigate the market and your best interests!

LIFE MANTRA Always look forward!

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Tracy Graham

REALTOR® ROGERS HEALY AND ASSOCIATES

HIGHLIGHT OF THE YEAR In 2023, I was blessed to have been a preferred agent in my neighborhood. I have loved being able to help fellow neighbors sell their homes and reach their financial goals.

GREAT EXPECTATIONS I want my clients to know that they are prayed for from the first meeting until the end of their transaction. Real estate is my mission field and I am honored that God has given me this career.

BEST ADVICE There is no shortcut in real estate. Grit and hard work will always be the main indicator of success. You can do hard things!

BUCKET LIST I would love to see the world. Travel has always been such an exciting part of my life!

LASTING LEGACY I want my family to be bold crusaders for Christ. I hope and pray that they see that in me in every aspect of my life.

INSPIRATION My children and husband are my main inspiration. They make me want to be the best person I can be.

MY KIND OF TOWN Dallas has such an amazing mix of people. I love getting to work with people from all walks of life. Dallas has the best sports teams, the best restaurants and the best real estate.

PASSION PROJECT I enjoy volunteering with Compassion International. Years ago our family "adopted" Cindy in El Salvador. I have loved writing to her and learning more and more about her as she gets older. Compassion is an amazing organization!

DREAM TEAM The JP Findley Group is filled with the top leaders in real estate. As the top performing group two years in a row, we are here to serve you.

NEW LOCAL DISCOVERY Downtown McKinney has added so many amazing places to eat and shop. I love to visit the new coffee shops weekly.

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Valerie Dillon

REALTOR®
ROGERS HEALY AND ASSOCIATES

HIGHLIGHT OF THE YEAR The highlight of my year was that I sold over \$26 million in 2023! I made a huge leap to Rogers Healy and tripled my business.

GREAT EXPECTATIONS I am a worker; I love real estate, and I work really hard for my clients. I like the challenge of finding off market properties, and I love collaborating with agents at other brokerages. I think when agents work together, we are doing the best thing for our clients.

BEST ADVICE "Never say no to a deal" is a great real estate quote I love, but I do believe that if an agent knows an area better than I do, that clients should be referred to an expert in that area. I always do what's best for my client, not what's most ideal for me.

BUCKET LIST My husband and I love to travel, so we have a few destinations on the near horizon including Isla Holbox in Quintana Roo, and the Azores region of Portugal.

REAL ESTATE REFLECTIONS I learned a lot in 2023. Every deal is unique in its own way. No deal is ever the same. After every deal I spend time reflecting on how I could have been a better agent for my clients. I write down what I did well and what I could have done better. I will never stop learning and never think I know it all

LIFE MANTRA "Nobody Wins Unless Everybody Wins"—Bruce Springsteen

LASTING LEGACY The Park Cities is such an amazing and unique place to live, work, and raise a family. This small-town girl from Oklahoma would have never dreamed I would have the life I have. The legacy I want to leave is that my children see their mom work very hard, be part of our community, and wake up every day grateful for what we have.

INSPIRATION I think inspiration changes. In 2023, my niece bought her first home; I truly do not know how she made all of it happen with getting her first mortgage, but she was so determined and she and her family are now proud homeowners. She was a true inspiration to watch.

MY KIND OF TOWN I love living close to Katy Trail and walking to all the shops, restaurants, and our Rogers Healy Office. I feel like I live in NYC when I walk to work, but with the "small town" charm that only Dallas can bring. I have the biggest smile on my face, and it makes me realize how truly lucky I am.

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Mara Pinney

From Vision to Vitality: The Exquisite Evolution of a Med Spa Mogul

Mara Pinney, owner of Mara's Med Spa in Dallas, is no stranger to the challenges we face with personal appearances that affect the way we look at ourselves. Raised in a Brazilian community, Mara encountered a familiar yet seldom discussed hurdle: the daunting fight against cystic acne. As her inner fortitude and resolve surged, Mara found herself embracing a pivotal moment, the opportunity to relocate to Milan.

During her time in Milan, Mara delved deep into the esthetic industry, broadening her expertise from skincare to various skin treatments. While mastering the intricacies of enhancing skin and body health, Mara discovered a profound truth: there's significance beyond mere physical appearance. Her guiding principle became helping patients cultivate inner confidence that matches their outer beauty. This realization fueled Mara's aspiration to become a business owner.

2017 marked the inception of Mara's Med Spa in Uptown Dallas. Blending traditional Brazilian beauty practices with advanced scientific approaches and state-of-the-art technologies, Mara crafted a sophisticated Med Spa experience. Here, patients not only attain enduring results but also encounter a remarkable level of care that transcends the ordinary. Mara collaborates closely with her team of skilled providers, ensuring every patient departs looking and feeling their absolute best, as they rightfully deserve.



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Home

LAKE EFFECT THE CLIFFS AT KEOWEE SPRINGS UNVEILS NEW RESIDENTIAL AND AMENITY PROJECTS. BY PHEBE WAHL

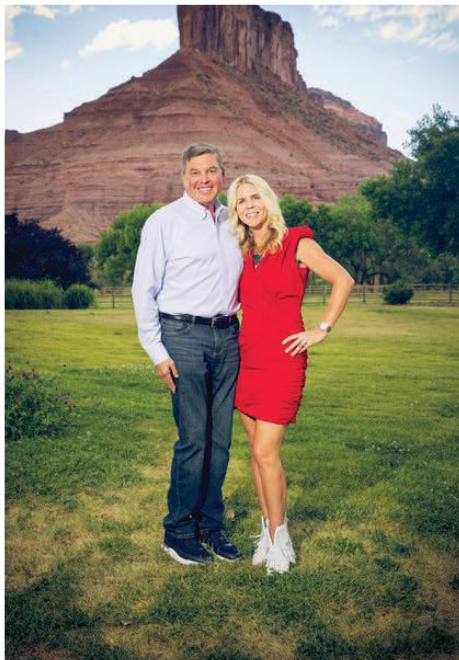
Nestled between Greenville, S.C., and Asheville, N.C., amid the verdant vibrance of the Carolina Blue Ridge Mountains, The Cliffs (cliffsliving.com) offers a collection of seven private, luxury residential mountain and lake club communities. By the serene waters of Lake Keowee, The Cliffs at Keowee Springs has long been celebrated as a haven for those yearning to connect with nature and each other. In a world that moves at breakneck speed, this luxury residential enclave offers a pause and fresh mountain air. Now, thanks to South Street Partners' unwavering commitment to creating community, The Cliffs at Keowee Springs is set to welcome a new era of connectivity and unprecedented elegance with its latest residential and amenity projects. CONTINUED...

Tucked amid the Carolina Blue Ridge Mountains, The Cliffs offers a collection of seven private, luxury residential mountain and lake club communities—providing a haven for those yearning to connect with nature and each other.

Equest's 43rd Annual
Blue Ribbon
GALA

"HOPE UNBRIDLED"

Saturday, April 27th, 2024, 6:00 p.m. Hilton Anatole – Chantilly Ballroom, Dallas, TX



MODERN LUXURY SPOTLIGHT

Co-Chairs: Calvert Collins-Bratton and Melissa Oates
Honorary Chairs: Kristy and Patrick Sands
Auction Chair: Amy Green
Founder's Award Honoree: Mrs. Pamela Dealey Petty
Citation Award Honoree: Ms. Carolyn Anderson
Entertainment: The Manhattan Orchestra of The Jordan Khan Music Company

The Blue Ribbon Gala, now in its 43rd year, is a Texas-chic, upbeat and elegant evening affair that typically draws more than 600 social, civic, and business leaders from across the Dallas/Fort Worth Metroplex, with proceeds supporting the mission of Equest to enhance the quality of life for children and adults with diverse needs. By partnering with horses, Equest brings hope and healing through equine assisted services. Equest is a PATH International Premier Accredited Center.

Across the United States, according to the Centers for Disease Control and Prevention, there are more than 61 million individuals living with a disability. More specifically, in the North Texas area alone, more than 800,000 individuals are living with a disability, and obesity rates for children with disabilities are 38% higher than for children without a disability. Further, 1 in 54 children are diagnosed with autism spectrum disorder. Clients with autism are the largest population served at Equest—approximately 30%.

For more than 42 years, Equest has been at the forefront serving the North Texas community by enhancing the quality of life for those with diverse needs. As the first therapeutic horsemanship center in Texas, Equest quickly rose to become an industry leader in the equine therapy space. Through the years, Equest has served thousands of children and adults with physical, cognitive, and socio-emotional needs through the human-horse connection, helping them achieve milestones that were sometimes deemed unachievable.

In providing compassionate care to our wider community, Equest partners with horses who are especially effective therapeutic partners, given their physical and behavioral attributes. A horse's multi-dimensional movement mimics the human gait, ultimately strengthening the core and balance of riders. When riding, the client's spine is massaged, joints are mobilized, and the vestibular system is stimulated. Most importantly, lives are changed for more than 2,000 clients annually.

For more information about Equest's Blue Ribbon Gala, visit equest.org/gala.

...CONTINUED

Acclaimed architectural firms Lake|Flato and Hart Howerton have crafted spaces that speak to those longing for peace, connection and the undiluted joy of nature. The completed Lake Club by Lake|Flato and the Keowee Springs Clubhouse by Hart Howerton stand as testaments to architectural mastery designed to dazzle the eye and transform how we interact with our surroundings and each other.

Lake|Flato's Lake Club emerges as a beacon of modern lake life, embracing the natural landscape with open arms. Set against Lake Keowee's crystalline waters and the stoic Blue Ridge Mountains, the Club beckons with its duet of swimming pools, racket courts and cozy event lawns, creating a nexus of outdoor enjoyment. Its orientation maximizes the natural gifts of sunlight and lake breezes, blending the outdoors with the indoors seamlessly, ensuring that every moment is a reminder of the surrounding beauty.

In concert with the Lake Club, Lake|Flato presents Waterscape, a visionary residential concept that redefines lakeside living. With designs that pay homage to the region's landscape, the homes of Waterscape offer a modern reflection of lake life, merging the community through shared spaces and nature trails,



From top: The Keowee Springs Clubhouse, designed by the acclaimed Hart Howerton, offers breathtaking views of the 18th hole of Tom Fazio's signature golf course; the Clubhouse offers a gathering space for multi-generations to make memories; The Cliffs' suite of amenities for members includes seven clubhouses, seven nationally recognized golf courses, seven wellness centers, multiple tennis and pickleball complexes, a marina, a beach club, a summer camp, a lake club, an equestrian center, more than a dozen restaurants, and over 2,000 year-round programs and social activities.

encouraging gatherings and fostering an unparalleled sense of belonging.

On the other side, Hart Howerton's Keowee Springs Clubhouse rises majestically atop a hill, gazing down upon the lush greens of Tom Fazio's signature golf course. It's a place of light, air and open spaces, where every room has an outdoor counterpart, and the design ethos prioritizes connectivity—between people and the environment, present and future generations. This clubhouse is more than a building; it's a grand home for the community, offering spaces for wellness, dining and leisure, all designed to bring people together to celebrate life's most precious moments.

Adjacently, Clubhouse Village invites residents into a world where architecture harmonizes with the landscape. These residences offer variances in design to suit every taste, from cozy cottages to lavish homes, all sharing the community's ethos of connection and sustainable luxury.

In crafting these spaces, Lake|Flato and Hart Howerton have not simply designed buildings; they have set the stage for generations of memories. They have created sanctuaries where families, neighbors and nature coexist in a delicate balance, offering a refuge from the fast-paced outside world. The Cliffs at Keowee Springs is a rare sanctuary that provides the space to connect, unplug and recharge—together.

Let There Be Light

TUCKED IN A SERENE DALLAS POCKET, THIS NEW BUILD FROM MAESTRI STUDIO SHINES WITH THEMES OF WANDERLUST WOVEN THROUGHOUT.

BY JANE HUMPHREY // PHOTOGRAPHY BY JENIFER MCNEIL BAKER



Clockwise from top left: The dining room features handsome details such as wishbone chairs from Rove Concepts, Generations Lighting's Verne chandelier, and artwork from BYCDesign Studio; the bedroom windows look out onto the charming courtyard that is optimal for entertaining; Maestri custom-designed the kitchen drawers and cabinets.



"The ultimate goal was to create a unique home that, despite being on a standard interior city lot, has courtyards, an abundance of glass and natural light, and a SoCal/Asian-inspired vibe that reminds the client of their travels," shares Eddie Maestri, founder of the multidisciplinary firm, Maestri Studio, who was tapped by homeowners Jordan and Shawn Flynn as they set out to build the home of their dreams.



The entryway spotlights a stunning 2x2 white oak paneling.



The kitchen counter's caesar stone quartz from Statuario Nuvo compliments the corresponding backsplash.

With a true sense of their minds, the couple wanted throughout the space. “We inspired them from their time they brought back with them/ “Pulling from my travels to elements that I felt would be Asia/SoCal/ and Texas.” The oasis that summons a sense unique elements such as the double waterfall island in the and a melding between indoor home, bathed in natural light, is

“Clients want spaces that feel unique and one of a kind. They want to feel inspired at home and bring elements from places they have lived or traveled.”

—EDDIE MAESTRI

wanderlust on top of to thread this theme learned more about what in China and the items collected,” notes Maestri. Japan, I brought in the perfect blend of result is a midcentury of adventure. Weaving wood slat detailing, a kitchen, sky-high ceilings and outdoor living, the truly a showstopper.





Clockwise from top left: The sideboard in the homeowners' dining room was a vintage find; the primary bath offers a serene respite, with its Carrissa tub from Wyndham Collection, porcelain large format tile printed to look like onyx from Concept Surfaces, shower flooring from Daltile, and a custom-designed vanity from Maestri.

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Hardscape by Maestri Studio
maestristudio.com

PAINT THROUGHOUT

Sherwin Williams
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RESOURCES

Exterior windows and Doors

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quakerwindows.com

Kitchen counter & Backsplash

ceasarstoneus.com

Kitchen Lighting

Regina Andrew
reginaandrew.com

Dining room table

Article Furniture
article.com

Dining room chairs

Rove Concepts
roveconcepts.com

Living room couch

Interior Define
interiordefine.com

Coffee Table

Kathy Kou
kathykuohome.com

Living room fireplace and Powder

Porcelanosa
porcelanosa.com

DESIGN DETAILS

TYPE
Single Family

LOCATION
Dallas, TX

ARCHITECTURE +
INTERIOR DESIGN
(Millwork, tile, lighting, all
surface selections):
Maestri Studio
maestristudio.com

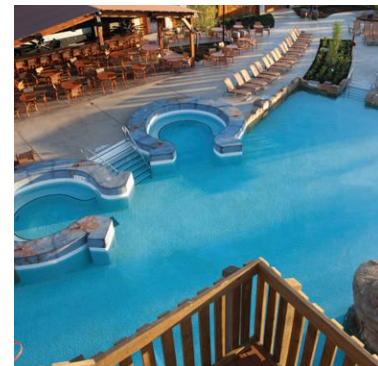
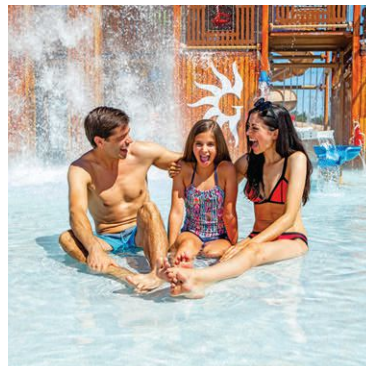


Splash into Summer Fun at Paradise Springs Water Park

School is almost out, and the kids are craving some summer fun! Gaylord Texan Resort in Grapevine is the perfect spot for a sunny staycation. In addition to offering a full line-up of family-friendly activities and entertainment inside the 4.5-acre atrium, the resort is home to Paradise Springs, a 10-acre outdoor water park and lazy river complex. Paradise Springs is an exclusive amenity for overnight resort guests and is full of aquatic attractions.



For those who like to chill, there is a 600-square-foot lazy river and a 6,000-square-foot family lagoon, which includes water basketball. Those who prefer a thrill will thoroughly enjoy the 27-foot-tall waterslide and two 25-foot-long zip-lines. Smaller kids rave about the multi-level, interactive water treehouse that includes 3 winding waterslides, water features, and a giant Texas-themed water bucket that spills about 15,000 gallons of water every 2 minutes.



The Paradise Springs Pool Bar & Grill satisfies Texas-sized appetites with tasty fare, including burgers, salads, and sandwiches, along with specialty drinks and cocktails.

There is plenty of poolside seating available, and guests can opt to upgrade their experience by booking a private, shaded cabana, which include lounge seating, televisions, and ceiling fans.

The pool comes alive each weekend with a live DJ and entertainment. Families can team up for a water balloon toss and water relay games, or individuals can show off their skills in the hula hoop competition. Other activities include airbrush tattoos, hair wraps and braids, sand art, and friendship bracelet making.

Paradise Springs is open from May 24th through August 18th. Book your resort stay at GaylordTexan.com.

Explore

Mandarin Oriental, Singapore's redesigned pool and deck area makes for a luxurious respite from the city.

SINGAPORE SWING

A luxury icon of the Far East just got a dazzling new look: After a six-month transformation, Mandarin Oriental, Singapore (mandarinoriental.com) is welcoming A-list travelers to a property that blurs indoors and outdoors, with splashes of color and inspired architectural accents that call to mind Singapore's rich local culture. For the ultimate in luxe, book the new four-bedroom, 4,200-square-foot Royal Marina Bay Penthouse (the hotel's "masterpiece," says general manager Jill Goh), which boasts a fully equipped chef's kitchen and unobstructed views of Marina Bay, South China Sea and Singapore's skyline. —J.P. Anderson

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From top: Fairmont Kea Lani's refreshed open-air lobby welcomes with panoramic ocean views; at Pilina, the new lobby bar and restaurant, enjoy one of its signature libations—the Mauka (toward the mountain), which uses fresh ingredients of the islands.



Cultural Escapes

THE NEWLY RENOVATED FAIRMONT KEA LANI, MAUI IN WAILEA BECKONS FOR A MEMORABLE HAWAIIAN GETAWAY.

BY ELA SATHERN

Upon entering Fairmont Kea Lani's (fairmont.com) newly transformed lobby, I quickly let the luxury and aloha embrace me. The open-air entrance welcomes with flowing waterfalls, lush gardens and breathtaking, panoramic ocean views.

In January, the grand opening of the resort's newest epicurean and cultural gem, Pilina, marked the completion of its multiyear renovation. At the bar, I'm greeted with one of its signature libations—the Mauka, starring Fy Hawai'i wet gin, 'Ōhi'a Lehua honey, Ali'i

CONTINUED...



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...CONTINUED Kula lavender, butterfly pea flower and smoked Big Island bee pollen. Sustainably sourced and artfully executed, Pilina's beverage program captures the essence of Hawaii, connecting culture, sense of place and nature's bounty, one sip at a time. In celebration of the *'āina*-driven menu, I experience a hot rock creation cooked fresh at the table, showcasing proteins and vegetables sourced straight from local purveyors and farmers across the islands.

To the right lies the new interactive cultural center known as Hale Kukuna. Showcasing various art forms and traditions unique to Hawaii, the venue provides a portal to native Hawaiian heritage through hula, lei making, traditional fishing, storytelling, the art of *'ohe kāpala* and more. It speaks to Fairmont Kea Lani's broader commitment to regenerative tourism—creating meaningful and respectful guest experiences while also giving back, protecting local culture and supporting environmental initiatives across the islands.

The entire renovation at Fairmont Kea Lani was done in consultation with local cultural leaders and, therefore, with the support and respect of the community. This includes the 413 one-bedroom suites and 37 two-story villas,

all artfully redesigned to evoke stories of the island's rich cultural heritage and accentuate the natural beauty of Hawaii.

After leisurely time spent in a cabana by the tranquility pool, frequent visits to the beach and hikes along the coastline while keeping an eye out for turtles and whales fill my days, I pause to truly *ho'omaha* (relax) and rejuvenate at the Willow Stream Spa. Before my treatment begins, I experience three



Clockwise from top: The artfully redesigned one-bedroom suite; the spacious dining area in a villa; 'Ohe Kapala stamping on clothing is a highlight at Hale Kukuna, Fairmont Kea Lani's new Hawaiian cultural center; the center boasts a curated collection of Hawaiian books, implements, relics and artwork.



special showers that each offer a different feeling of well-being: Ua Noe (Morning Mist), Ua Naulu (Afternoon Rain) and Ua Hekili (Evening Storm). Then, I partake in a 120-minute Natural Hawaiian Journey where the therapist follows a local tradition to maintain health with locally grown, rich ingredients to exfoliate the skin; replace lost nutrients in a soothing ti-leaf wrap; and, finally, massage the skin, leaving it with a radiant glow.

Truly a journey of the senses, the refreshed resort and its offerings invite guests to connect deeply with Maui's storied past and promising future through people, place, cuisine and custom.



Growing up, Disney's 1991 film *Beauty and the Beast* played on repeat. My sister and I sang each song with abandon, and to this day, I still know every word. Beyond the music and the story, what stood out the most was the film's gorgeous French setting. If you told me back then I'd step foot in a genuine version of Belle's "quiet village," I would barely believe you. But a visit to Coquillade Provence (coquillade.fr) brings those childhood dreams to life in the best possible way.

THE HOTEL

Located 45 minutes east of Avignon by car, the five-star Relais & Châteaux property resides in a repurposed 11th century hamlet founded by Cistercian monks of the Sénanque Abbey. Swiss entrepreneur Andreas Rihs purchased the village in 2006, creating a sublime resort ideally situated for wine and cycling tourism. Over the years, the Rihs family has expanded and enhanced the property, which boasts 63 rooms and suites, a six-bedroom villa, three restaurants, two bars, a luxury spa and a top-of-the-line cycling center. This year, the resort will unveil five new luxury pool suites with floor-to-ceiling windows overlooking private gardens, vineyards and the Luberon landscapes.

GETTING THERE

There are a few ways to get to Coquillade. The closest airport is Marseille (about one hour and 15 minutes), but you'll need to transfer from Paris or another European hub. My friend and I fly directly into Paris Charles de Gaulle, then take a high-speed TGV train to Avignon (about three hours). The hotel arranges for a car to drive us from the station to the hotel, which takes about 45 minutes.



French Lessons

LUXURIOUS ACCOMMODATIONS, INTUITIVE SERVICE AND AN ENCHANTING HILLSIDE SETTING MAKE COQUILLADE PROVENCE ONE OF THE WORLD'S DREAMIEST DESTINATIONS.

BY LAURA ECKSTEIN JONES

From top: The hotel's two heated pools are surrounded by the Luberon hills and vineyards; the spa relaxation room.



THE ACCOMMODATIONS

While the property's exteriors are straight from the past, the rooms and suites are designed for today's discerning travelers. Clean, crisp and spacious, our sunny suite and decked-out balcony looks out toward rolling hills, vineyards and sunsets. A comfortable bed, several convenient sitting areas and a huge walk-in closet can work for a several monthslong stay, and make the room seem like home. The enormous bathroom houses a hammam and a large spa tub, perfect for unwinding after a long day. Larger parties will love the roomier suite options, some with adjoining rooms. The vibrant public spaces throughout are dotted with important art and furniture pieces from the owner's collection, including numbered Picassos at the bar.

PHOTOS COURTESY OF COQUILLADE PROVENCE



especially after whooshing down a hill and taking in this special place's intoxicating sights and smells. We also enjoy an afternoon at the on-site Aureto winery, where we learn about their sustainable cultivation and use of biodynamic viticultural techniques.

THE TAKEAWAY

It isn't often that you visit a place transformative enough to conjure childhood dreams and fantasies. Coquillade Provence did just that. The picture-perfect setting, the thoughtful accommodations and amenities, the delicious farm-to-table cuisine and the thrilling activities all added up to a trip to remember—and one to return to.

THE DINING

For breakfast and lunch, we enjoy Les Vignes, which serves farm-to-table Provençal cuisine. The well-stocked breakfast buffet is particularly delicious—think fresh pastries and bread, to-order coffees and eggs, waffles, fruits, charcuterie and more—while lunch is coursed. Avelan, the formal dinner restaurant by chef Pierre Marty, is a gastronomic revelation housed in a historic bastide, with dishes as beautiful as they are delicious. We are wowed by every item on the tasting menu, from the marinated sea bass with pomegranate to the dessert, a green apple tart with pepper and marigold. There's also a poolside restaurant, Cipressa, that dishes

out Sicilian specialties in the warmer months, and the buzzy bar, with Asian-inspired dishes (pho, curries, fried rice and more), wine and craft cocktails.

THE AMENITIES

The pool area alone is enough of a reason to make the trip. Surrounded by olive trees and perfumed with lavender, the serene and peaceful pools perfectly complement the landscape. Although it is difficult to leave this little slice of heaven, we pry ourselves away to experience the spa, a Moroccan-inspired escape offering a la carte services and packages. A deeply relaxing massage, time in the sauna and a dip in the indoor pool seem to dissipate any remaining jet lag. A new terroir-driven wellness program launches this year, with treatments that incorporate local ingredients and unique water-based classes.

THE ACTIVITIES

The area is well-known as a haven for cyclists, so my friend and I decide to partake. This is where my Disney fantasy really takes off, as we spend the day e-biking from the hotel to a few of the area's

Clockwise from top: Spacious new pool suites debut this year; yoga by one of the central fountains; fine dining restaurant Avelan serves inventive cuisine by chef Pierre Marty; poolside restaurant Cipressa serves Italian dishes in the warmer months.



most charming hilltop villages. As someone who typically shies away from cycling due to a bike accident years ago, I am hesitant to participate, but I am so glad that I do—this is my favorite part of the trip. With a guide, we ride into Roussillon, known best for its striking red cliffs, and pop into the local shops, stopping to take tons of photos. We then head over to Gordes for lunch and exploration. I am struck by the history, the architecture, the colors. It's impossible not to feel inspired,



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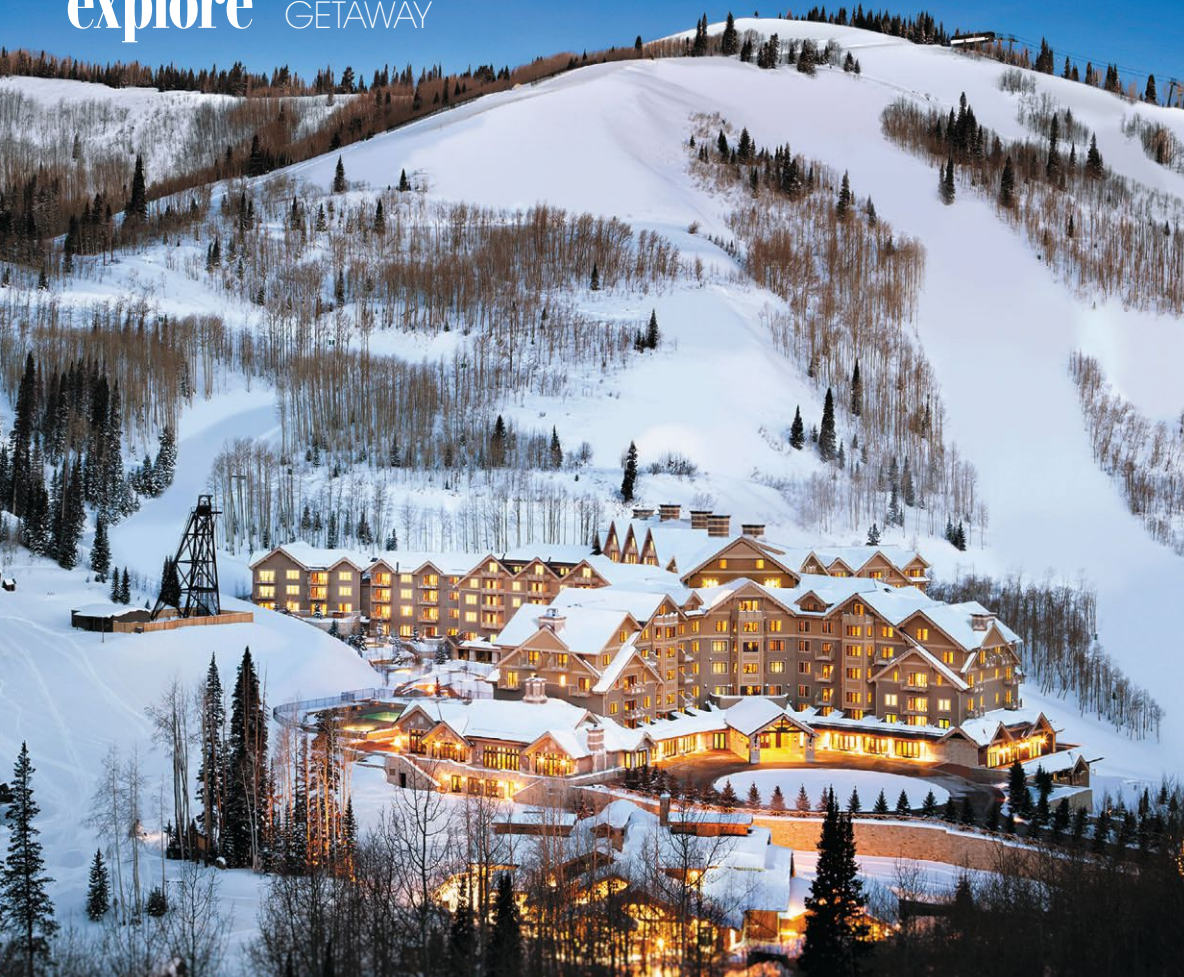


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Situated atop the Wasatch Mountain Range in Park City, Utah, the regal Montage Deer Valley (montage.com) is an alpine oasis for the town's highest rollers—and a recent extensive renovation elevates the A-list escape to grand new heights.

Since its debut in 2010, the 174-room property had not undergone an interior renovation. With a recent tech boom in the nearby Salt Lake City area, as well as an aftershock of residential and hospitality developments popping up in Park City, the timing was perfect. First up on the docket: a guest room and suite refresh by San Francisco's BraytonHughes Design Studios. The firm re-imagined the rooms with textures, colors, shapes and furnishings that nod to the region's heritage and natural beauty (think wood with leather strapping, abstract landscape paintings, custom lamps inspired by rock formations and subtle

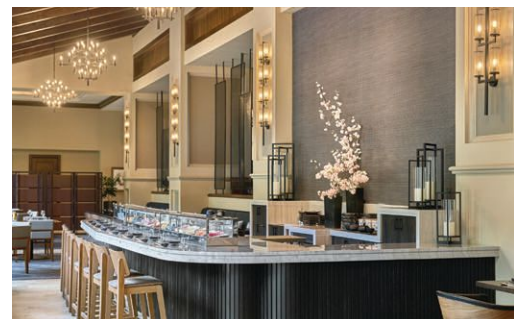
Peak Chic

PARK CITY'S MONTAGE DEER VALLEY RESORT REVEALS AN ELEGANT RENOVATION.

BY LAUREN BROCATO



Clockwise from top: Montage Deer Valley is a gem among Park City's breathtaking mountains; the elegant Yama Sushi bar offers an intimate dining experience; expansive living and dining areas in the presidential suite.



silver moments that pay homage to the area's mining history). The spa—Utah's largest at 35,000 square feet—also features a revamped menu, along with on-site Compass Sports' re-imagined outdoor activity offerings ranging from horseback riding and archery to hot air ballooning and white-water rafting.

Similarly inspired by the region's striking landscape, the property's dining destinations also sport a new look thanks to Denton House Design Studio of Salt Lake City. Yama Sushi (offering a new 16-course omakase experience) exudes a tranquil aesthetic inspired by Japan's majestic summits; high-end eatery Apex blurs the lines between indoor and outdoor via terracotta accents and vintage landscape imagery; and Burgers & Bourbon (home to the Montage's most scene-y bar) is a dim, inviting haunt characterized by warm hues and walnut-colored wood, all anchored by a crackling fireplace. Another hot spot debuted last year is Slope Stream, a custom alfresco Airstream eatery stationed by an intimate fireside seating area—amplified by Deer Valley Resort's jaw-dropping setting—where guests can après the day away.

It's fitting that at nearly 10,000 feet above sea level, Montage Deer Valley is one of the hotels at the highest elevation in the area, and the newness to discover (or rediscover) further cements it as one of Park City's finest.

PHOTOS COURTESY OF MONTAGE DEER VALLEY

TOP

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THE HOTTEST PRODUCTS, EXCLUSIVE EVENTS
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HIGHLAND PARK VILLAGE

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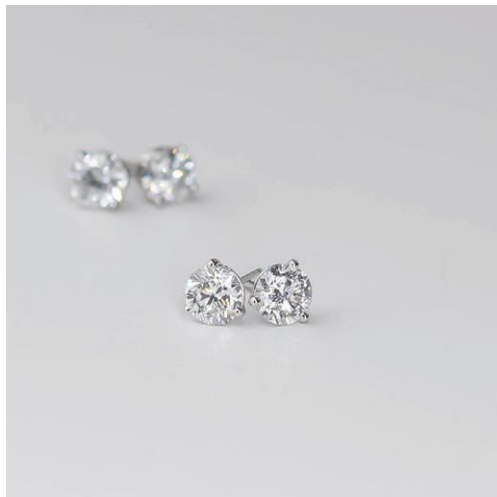
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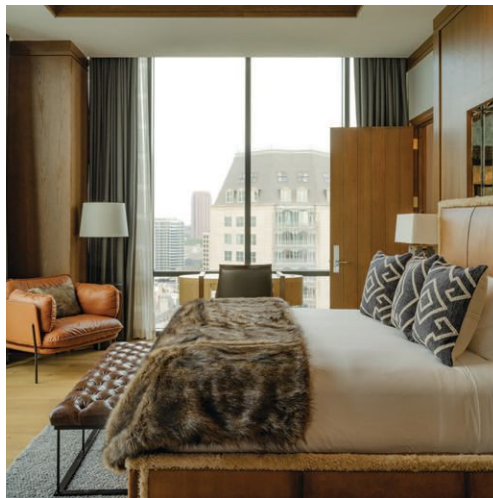
6 CHANGING DIVORCE IN THE DALLAS AREA

Divorce can be a challenging period of transition. As the founder of Hargrave Family Law, Jennifer Hargrave believes that this time full of change offers a tremendous opportunity for growth and reinvention. Divorce is a problem to be solved – and it does not have to end in warfare. Her team focuses on solving problems, not creating them, which empowers their clients to begin their new chapter with dignity and hope. 214.544.9461



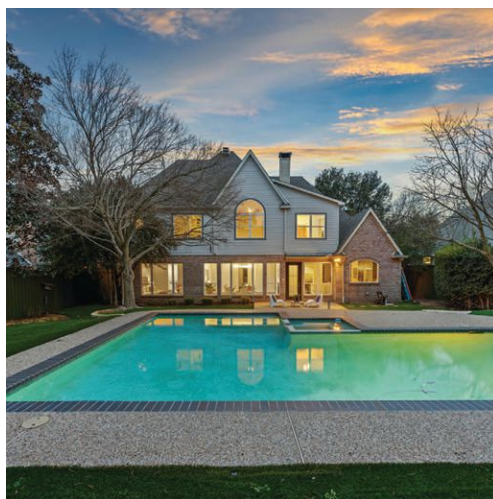
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8 NORTHAVEN OASIS: LUXURY LIVING AWAITS

Nestled in Dallas' prime locale, 4311 Northaven presents a 4,306 sq ft sanctuary featuring 4 beds, 3.5 baths, office, gym, and flexible living spaces. Outside, a lush turfed yard hosts a pool, spa, and playground for stylish entertaining. Lavish upgrades adorn interiors, including chic light fixtures and deluxe bathrooms with double showers and freestanding tubs. With top schools and amenities nearby, this property epitomizes modern luxury living in Dallas. Catherine Cole REALTOR®, BROKER, GRI, ABR® dallasrealestatebroker.net, catherine.cole@alliebeth.com, 214.641.5760

10 PRESTON HOLLOW ESTATE UNDER CONTRACT IN 2 DAYS

Nestled in Dallas' premier Preston Hollow neighborhood, this incredible property offers the ideal mix of quality construction, updated finishes, and luxury amenities. Built for entertaining and everyday living, an extensive remodel in 2021 included a new roof, HVAC system and countless cosmetic updates. The oversized primary suite is a sanctuary with vaulted ceilings, abundant natural light, spa-like bathroom and enormous custom closet. Under contract in two days with Sharon Redd, Dave Perry-Miller Real Estate. sharonredd.dpmre.com, 469.835.5363





Spilling the Tee

HITTING THE COURSE LATER THIS MONTH FOR THE INVITED CELEBRITY CLASSIC (INVITEDCELEBRITYCLASSIC.COM), DEMARCUS WARE IS ONE TO WATCH.

BY JANE HUMPHREY

When did you start playing golf? What made you decide to start playing?

I started playing golf after my football career ended. As a pass rusher, I had to think about so many little things to be successful—technique, formation, the other team's personnel, tendencies, and I didn't have a lot of time to process all of that in the moment of a play, maybe 3-4 seconds. Golf gives me the same feeling. I focus on the win, the distance, the lie, should I use this club or that club. It's the only sport I've found that reminds me of my mental stimulation and challenges with football.

What's been the most challenging adjustment?

Understanding the small details that can make a difference in your swing or round. I think most golfers can relate to this—you know what you should do; it's just hard to be consistent and do it right every time.

What can fans expect when they come out to watch you, other celebrities, and the professionals during the Invited Celebrity Classic?

Fans will have a blast seeing some of the best players in the world hit incredible shots. It's hard not to be amazed by what the PGA TOUR Champions players can do on the course. There are a few celebrities that can hang with them, too. The biggest thing fans will notice is how much fun we all have while competing. There aren't many moments during the Invited Celebrity Classic that you won't see me with a smile on my face. It's an excellent experience for everyone involved - golf is for everyone, from the professionals to the celebrities to adults and young children watching. Golf is for everybody, and I'm excited to compete again this year.

Who would be your dream foursome on the course?

Confirmed participants are still rolling in, but right now, I would say Darren Clarke, Vijay Singh, Emmitt Smith and myself.

Which makes you more nervous: Playing in the Super Bowl or trying to make a 4-foot putt with a full gallery watching you.

Trying to make an essential putt with people watching me for sure. I can make an impact on the football field. When I get to the quarterback, I'm not going to miss it. Plus, you have that noise and that energy of 100,000 fans—that's second nature. But in golf, so many elements can impact your swing, your results, and how you finish the competition. And it's so quiet as you're trying to focus. Everybody's eyes are on you; they all think they could do it better than you. It's more challenging than rushing the quarterback.

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