

TOP AGENT MAGAZINE

HELM WEAVER HELM

The powerhouse trio of Patti Helm, Libby Weaver and Pamela Helm – of Compass Realty’s Helm Weaver Helm Team in Denver, Colorado – are pioneers of a new kind of real estate: innovative, cutting-edge and completely hands-on when working with their many grateful clients. Combined, the three women’s respective talents and abilities defy even the most grandiose of superlatives. Ranked consistently among the top ten real estate teams in their market, Helm Weaver Helm is setting a high bar for their competition, and their business – approximately 90 million in closed transactions in 2020 alone – continues to expand exponentially.



Patti, Libby and Pamela teamed up in 2015, after each had previously found enormous success in previous careers. Pamela worked in design and in commercial real estate with Frederick Ross International & Lincoln Property Co., Libby was an Emmy Award winning local and national reporter and anchorperson, and Patti worked in the apparel business as Regional Director for Jones Apparel Group. Together, their combined talents and past experience have translated into a solid, well-oiled team of agents who have built a thriving business on a foundation of honesty, community presence, integrity and a shared indefatigable work ethic.

“When we first started in the business,” recalls Libby, “we were being called Charlie’s Angels, indicating that people didn’t take us seriously. Within a year or so, however, those same people began realizing that we had a magic combination, which in reality, was simply the fact that we worked really hard.” The trio also work together on all transactions, and never push any element of the process off to others, remaining in constant contact with their buyers and sellers and providing decidedly excellent and egalitarian service to all their clients, regardless of the property’s price point.

One major factor in the success of Helm Weaver Helm is their intelligent, leave-no-stone-unturned approach to marketing each of their listings. No avenue to maximize exposure remains unexplored, and the trio utilizes every strategy from adept social media utilization to the creation of unique, highly entertaining videos showcasing each property. Additionally, Helm Weaver Helm has a unique talent for truly seeing the possibilities in a home, and their staging has proven highly effective at selling homes quickly and for top dollar, resulting in happy – and returning and referring – customers. In fact, the lion’s share of Helm Weaver Helm’s business is based upon these referrals, an accurate barometer of the excellent customer service they provide.

All three members of Helm Weaver Helm are extremely active in the philanthropic world, and support – both personally and professionally – a wide array of non-profits and charitable organizations. Some of these include the Alzheimer’s Foundation, CASA/Advocates for Children and the Rocky Mountain Children’s Hospital, among many others.

As for the future of the Helm Weaver Helm Team, Patti, Libby and Pamela will continue to work hard to expand their already-considerable business, while also venturing out into new real estate arenas, including Development and Commercial. Above all, however, their overarching objective will remain the same as always: to continue providing the unparalleled customer service that has become synonymous with their names. “We’re the new era of real estate,” says Pam, and anyone who has had the fortune to work with them understands that this is not hyperbole. Anyone looking to buy or sell in the Denver Metro area could do no better than to work with these three indomitable, creative and truly caring agents who consistently place the best interests of their clients front and center during every transaction.

For more about Helm Weaver Helm please contact HelmWeaverHelm@compass.com
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