



Megan Fox's Client Advocacy Shines Through in Bergen County, NJ

By **Morgan Wood**

13.8K Unique Monthly Visitors



People & Celebrities

Megan Fox's Client Advocacy Shines Through in Bergen County, NJ

The agent and founder of the Fox & Stokes Team at Compass comes from a finance background and leverages her combined expertise to provide exceptional guidance to her clients.

"Agents | Advisors | Advocates," the first phrase visible on the [Fox & Stokes](#) website, truly is reflective of how [Megan Fox](#), founder of the team, approaches her work.

After leaving a career in finance over a decade ago, the Bergen County, New Jersey agent has built relationships and expertise that allow her to serve as far more than just an agent for her clients.

We spoke with Fox to hear more about her journey in the industry.

ESTATENYVY: Why you? How do you stand out above the competition?

Megan Fox: I am more than just an agent. I am an advisor and an advocate for my clients. I focus on the core needs of my clients and deliver unparalleled dedicated expertise, experience and service. My partner, Max Stokes, and I are also one of the only dual real estate groups in which each founder is a NJ Real Estate Platinum Level Circle of Excellence Award Winner.

ESTATENVY: How did you get into real estate?

Fox: When I decided to leave the financial industry many years ago, I sought out a career where I could continue to help others with their investments. I knew I also wanted a job where I interacted with clients on a daily basis. Eleven years later, it's one of the best decisions I have made!

ESTATENVY: What is special about the people or community you currently work with/in?

Fox: Bergen County is a very special area in that it is close to NYC, the beach and the mountains. We love our clients and develop relationships with them that extend way beyond the transaction. Each and every client is special to us, and we want to make them feel as if they are our only client.

ESTATENVY: What is one piece of advice you would give to a first-time home buyer?

Fox: My advice to a first-time home buyer would be to work with an experienced real estate agent who can walk you through every step of the process. There are always parts of the home-buying experience that are completely novel and surprising for first-timers.

ESTATENVY: What is one piece of advice you would give to a blooming real estate investor?

Fox: I would tell a blooming real estate investor to investigate areas they are considering and different types of investments before jumping into anything. A trusted advisor would be able to help you.

ESTATENVY: How many deals do you hope to close this year?

Fox: We hope to close 100 deals as a team this year.

ESTATENVY: What types of homes do you focus on? Why?

Fox: I generally focus on single-family homes in Bergen County, NJ. I am very familiar with the area, and feel I can be an asset to both buyers and sellers.

ESTATENVY: Who are some of the other key players at your organization?

Fox: My partner, Max Stokes; director of sales, Christine Steidel; and buyers agents, Jennifer Smith, Theresa Ehrline and Lauryn Ryan.

<https://estatenvy.com/megan-foxs-client-advocacy-shines-through-in-bergen-county-nj-2626#stories>