

TOP AGENT

MAGAZINE



KEN CAN HELP NETWORK



Together, the Ken Can Help Network serves Miami-Dade, Broward & Palm Beach Counties with a special focus on Eastern Fort Lauderdale, including the Island City—Wilton Manors.

Ken Calhoun, born and raised in Fort Lauderdale, is the person to call if you need to know anything about real estate or the state of the market in the area. He's active in the day-to-day real estate market. But he also volunteers as an active member of the Northwest Progresso/Flagler Village Advisory Board which is generating dozens of multi-million-dollar public/private partnerships bringing exciting growth to some of the most blighted neighborhoods in Fort Lauderdale. His previous

career as VP of marketing in several large US cities' newspapers, including Miami, Denver & San Francisco, help him excel with the marketing aspects of real estate today.

Jeremy Willard has had real estate in his blood since childhood. His father is a builder in NC, where he grew up. Buying, building and selling was the way of life for him. But leaving something better than the way he found it was what really made him happy. Jeremy

later moved to Miami and studied Urban & Regional Planning at FAU. His educational path in Urban & Regional Planning is what fired up his passion for real estate, developing neighborhoods and up-and-coming places. Jeremy received his real estate license in 2005 and decided to join Ken Calhoun in 2014 to start the Ken Can Help Network.

The newest member of the team, Jaime Cristancho also has a passion for real estate. Jaime's father was an architect in Colombia, where he grew up for the early part of his childhood. Jaime is fluent in English and Spanish, allowing him to communicate and connect with the diverse South Florida market and international clients. "Ever since I



was tiny, I've always been around construction sites, builders, and planning," he recalls. After studying Business Administration at UCF, Jaime came back to South Florida. "My dad suggested I would be great at real estate, so I took him up on it and got my license. Immediately after that, I got word that Jeremy & Ken were looking for somebody to join their team. Ever since then, I've been in love with real estate!"

Together, the Ken Can Help Network serves Miami-Dade, Broward & Palm Beach Counties with a special focus on Eastern Fort Lauderdale and, more specifically, Wilton Manors, also known as the Island City. Their business is heavily based on repeat and referral clients. "We pride ourselves in our service," Jeremy explains. "That is the most important thing to us. We want our clients' process to be stress-free. Whatever it takes, we will make





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sure it gets done. We make sure we hold their hand all the way through the process."

"We work very closely together on all transactions," Jaime adds. "We also offer what has been called white-glove concierge service. White-glove service is not just a term, it's our only way of doing business. We provide anything our clients need. Our network of trusted professionals helps us prepare a property for listings in impeccable condition without the sellers having to get involved. The end result

is a solid and trusting foundation upon which relationships continue to build."

"Business growth and helping our clients find and sell their homes faster and for more money is always our goal." According to Jeremy. "We've sold over \$100 million in real estate as a team and intend to grow another 20% this year, as we have consistently done in the past. There is nothing better than working with repeat clients and referrals from people who value our relationship!"



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To find out more about Ken Can Help Network,
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