

# MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - CONDOMINIUM  
MARCH, 2026



## QUICK ANALYSIS

- UNIT SALES IN INDIAN WELLS FOR MARCH ARE UP 55.6% TO 14.
- NEW LISTINGS IN INDIAN WELLS WERE 11 IN MARCH. THIS IS DOWN 42.1% FROM 19 IN MARCH OF 2025.
- INVENTORY IN INDIAN WELLS IS DOWN BY 28.6% FOR MARCH.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 14 unit sales in March. This is up 55.6% from 9 in March of 2025. Sales/list price ratio in March moved up to 97.8% from 96.8% in February.

### Prices

Median price of \$692,500 in March was down 27.1% from \$950,000 in February and down 7.7% from \$750,000 in March of 2025. 3-month median price of \$710,000 in March was down just slightly from \$720,000 in February and down slightly from \$754,950 in March of 2025.

### Inventory

Inventory of 45 in March was down 2.2% from 46 in February and down 28.6% from 63 in March of 2025. New listings in March moved down to 11 from 18 in February.

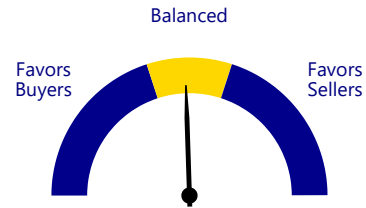
### Market Time

Days on market of 67 in March was down substantially from 108 in February and down slightly from 74 in March of 2025. Months of supply of 7.4 in March was down a little from 8.1 in February and down moderately from 9.3 in March of 2025.

## KEY STATS

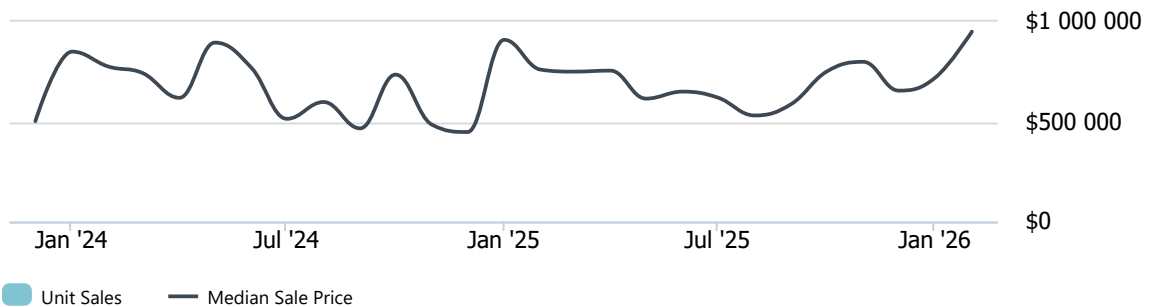
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	14	9	55.6%	3	366.7%
Median Sale Price	\$692k	\$750k	-7.7%	\$950k	-27.1%
Inventory	45	63	-28.6%	46	-2.2%
Months of Supply	7.4	9.3	-20.7%	8.1	-8.9%
Days on Market	67	74	-9.5%	108	-38.0%
Avg. Sale Price/SqFt	\$455	\$462	-1.5%	\$520	-12.5%
Sales to LP Ratio	97.8%	100.0%	-2.1%	96.8%	1.1%
Sales to Orig. LP Ratio	95.3%	96.5%	-1.3%	96.4%	-1.1%
New Listings	11	19	-42.1%	18	-38.9%
Went to Contract	12	10	20.0%	13	-7.7%

## BUYERS/SELLERS MARKET

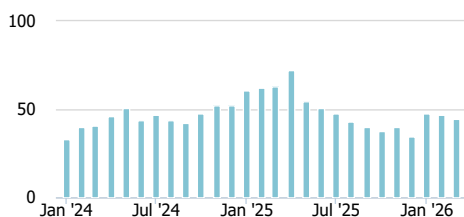


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

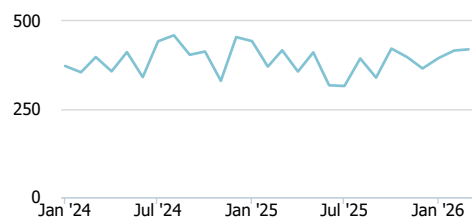
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - SINGLE FAMILY

MARCH, 2026



## QUICK ANALYSIS

- MONTHS OF SUPPLY IN INDIAN WELLS WAS 6.8 IN MARCH. THIS IS DOWN 28.5% FROM 9.5 IN MARCH OF 2025.
- INVENTORY IN INDIAN WELLS IS DOWN BY 24.2% FOR MARCH.
- NEW LISTINGS IN INDIAN WELLS FOR MARCH ARE DOWN 19.0% TO 34.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 20 unit sales in March. This is down 9.1% from 22 in March of 2025. Sales/list price ratio in March moved down to 95.1% from 97.8% in February.

### Prices

Median price of \$2,587,500 in March was up 15.6% from \$2,237,500 in February and up 12.5% from \$2,299,500 in March of 2025. 3-month median price of \$2,200,000 in March was up marginally from \$2,162,500 in February but down a little from \$2,275,000 in March of 2025.

### Inventory

Inventory of 100 in March was down 3.8% from 104 in February and down 24.2% from 132 in March of 2025. New listings were 34 in March, the same as February.

### Market Time

Days on market of 79 in March was down slightly from 89 in February but up a little from 74 in March of 2025. Months of supply of 6.8 in March was down just slightly from 7 in February and down somewhat from 9.5 in March of 2025.

## KEY STATS

	2026	2025	Chg	Prev Mo	Chg
Unit Sales	20	22	-9.1%	13	53.8%
Median Sale Price	\$2,588k	\$2,300k	12.5%	\$2,238k	15.6%
Inventory	100	132	-24.2%	104	-3.8%
Months of Supply	6.8	9.5	-28.5%	7.0	-2.8%
Days on Market	79	74	6.8%	89	-11.2%
Avg. Sale Price/SqFt	\$718	\$776	-7.5%	\$837	-14.1%
Sales to LP Ratio	95.1%	96.8%	-1.7%	97.8%	-2.7%
Sales to Orig. LP Ratio	91.7%	94.2%	-2.7%	96.1%	-4.7%
New Listings	34	42	-19.0%	34	0.0%
Went to Contract	24	27	-11.1%	15	60.0%

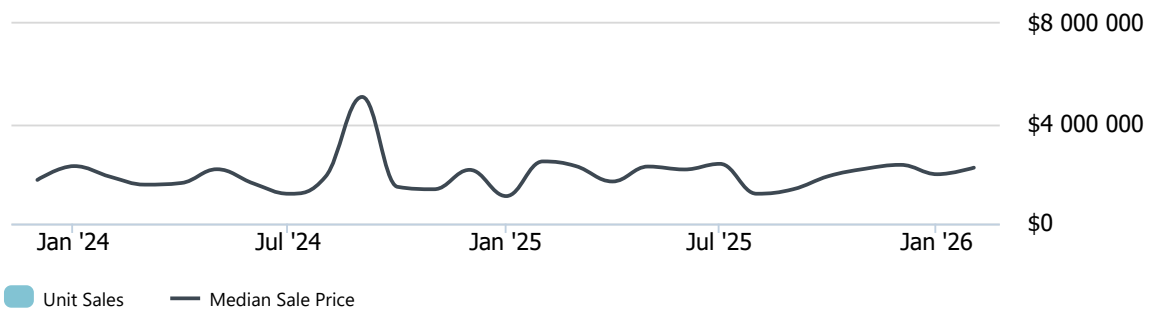
## BUYERS/SELLERS MARKET

Balanced

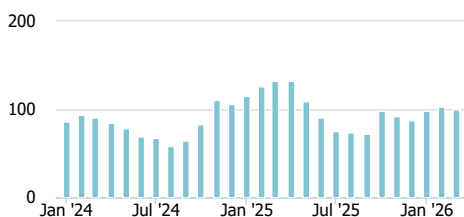


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.

