MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM

SEPTEMBER, 2026

QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA FOR SEPTEMBER ARE UP 53.8% TO 20.
- UNIT SALES IN LA QUINTA WERE 15 IN SEPTEMBER. THIS IS UP 25.0% FROM 12 IN SEPTEMBER OF 2025.
- DAYS ON MARKET IN LA QUINTA IS UP BY 64.1% FOR SEPTEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales
There were 15 unit sales in September. This is up 25.0% from 12 in September of 2025. Sales/list price ratio in September moved down to 95.3% from 96.8% in August.

Prices
Median price of $585,000 in September was up 5.8% from $553,000 in August and up 12.2% from $521,308 in September of 2025. 3-month median price of $590,000 in September was down slightly from $699,000 in August but up just slightly from $579,308 in September of 2025.

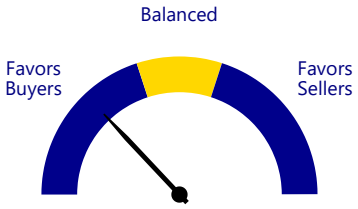
Inventory
Inventory of 87 in September was down 1.1% from 88 in August and down 25.0% from 116 in September of 2025. New listings in September moved up to 29 from 21 in August.

Market Time
Days on market of 105 in September was up slightly from 91 in August and up substantially from 64 in September of 2025. Months of supply of 5.3 in September was down a little from 5.4 in August and down somewhat from 7.4 in September of 2025.

KEY STATS

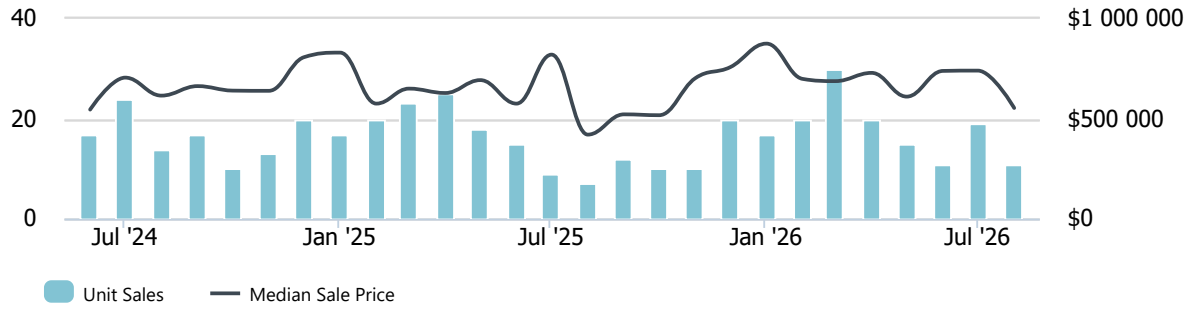
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	15	12	25.0%	11	36.4%
Median Sale Price	$585k	$521k	12.2%	$553k	5.8%
Inventory	87	116	-25.0%	88	-1.1%
Months of Supply	5.3	7.4	-28.4%	5.4	-2.6%
Days on Market	105	64	64.1%	91	15.4%
Avg. Sale Price/SqFt	$361	$323	11.5%	$365	-1.3%
Sales to LP Ratio	95.3%	96.3%	-1.0%	96.8%	-1.5%
Sales to Orig. LP Ratio	93.1%	94.1%	-1.1%	93.0%	0.1%
New Listings	29	35	-17.1%	21	38.1%
Went to Contract	20	13	53.8%	17	17.6%

BUYERS/SELLERS MARKET

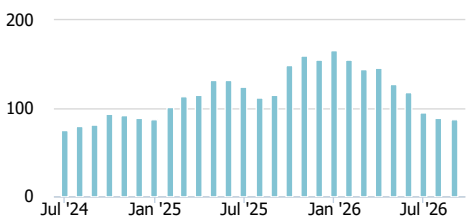


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

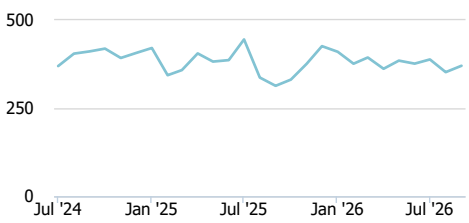
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



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MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY

SEPTEMBER, 2026

QUICK ANALYSIS

- MEDIAN PRICE IN LA QUINTA FOR SEPTEMBER IS UP 42.7% TO $1,052,000.
- NEW LISTINGS IN LA QUINTA WERE 107 IN SEPTEMBER. THIS IS DOWN 20.7% FROM 135 IN SEPTEMBER OF 2025.
- INVENTORY IN LA QUINTA IS DOWN BY 25.6% FOR SEPTEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales
There were 52 unit sales in September. This is down 13.3% from 60 in September of 2025. Sales/list price ratio in September moved down to 92.9% from 96.7% in August.

Prices
Median price of $1,052,000 in September was up 40.1% from $750,760 in August and up 42.7% from $737,000 in September of 2025. 3-month median price of $810,136 in September was up marginally from $762,500 in August and up slightly from $726,000 in September of 2025.

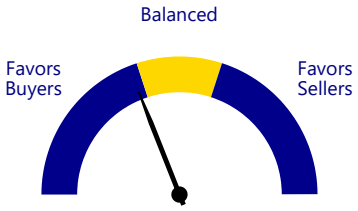
Inventory
Inventory of 325 in September was down 1.5% from 330 in August and down 25.6% from 437 in September of 2025. New listings in September moved up to 107 from 84 in August.

Market Time
Days on market in September was 71, unchanged from the same month last year. Months of supply this month is 4.4, the same as last month.

KEY STATS

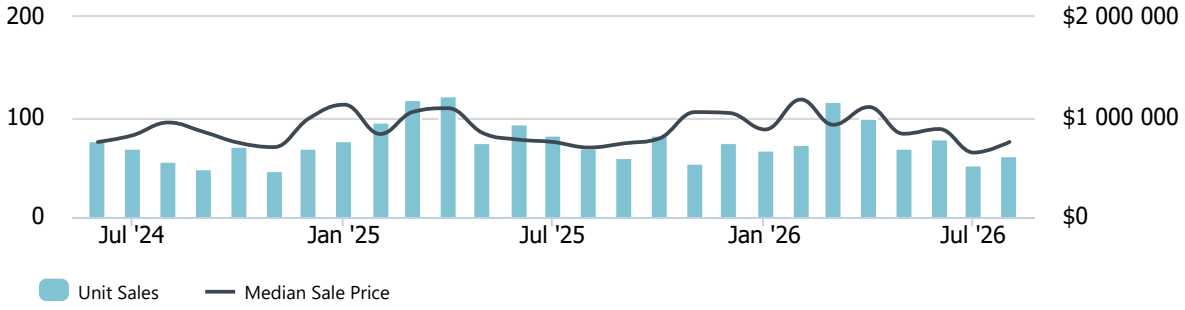
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	52	60	-13.3%	62	-16.1%
Median Sale Price	$1,052k	$737k	42.7%	$751k	40.1%
Inventory	325	437	-25.6%	330	-1.5%
Months of Supply	4.4	5.4	-17.5%	4.4	-0.6%
Days on Market	71	71	0.0%	83	-14.5%
Avg. Sale Price/SqFt	$604	$505	19.5%	$436	38.4%
Sales to LP Ratio	92.9%	95.4%	-2.6%	96.7%	-3.9%
Sales to Orig. LP Ratio	91.8%	93.1%	-1.4%	93.3%	-1.7%
New Listings	107	135	-20.7%	84	27.4%
Went to Contract	55	67	-17.9%	57	-3.5%

BUYERS/SELLERS MARKET

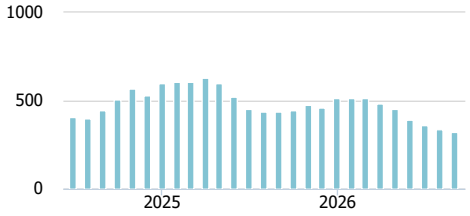


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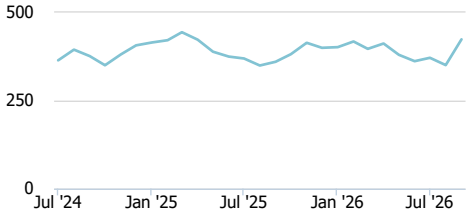
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



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