

MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM

MAY, 2026



QUICK ANALYSIS

- NEW LISTINGS IN LA QUINTA FOR MAY ARE DOWN 41.3% TO 27.
- DAYS ON MARKET IN LA QUINTA WAS 71 IN MAY. THIS IS UP 47.9% FROM 48 IN MAY OF 2025.
- UNIT SALES IN LA QUINTA ARE DOWN BY 16.7% FOR MAY.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 15 unit sales in May. This is down 16.7% from 18 in May of 2025. Sales/list price ratio in May moved up to 95.8% from 95.0% in April.

Prices

Median price of \$610,000 in May was down 16.3% from \$728,750 in April and down 11.9% from \$692,500 in May of 2025. 3-month median price of \$705,000 in May was down marginally from \$710,000 in April but up marginally from \$650,000 in May of 2025.

Inventory

Inventory of 115 in May was down 16.1% from 137 in April and down 12.9% from 132 in May of 2025. New listings in May moved down to 27 from 32 in April.

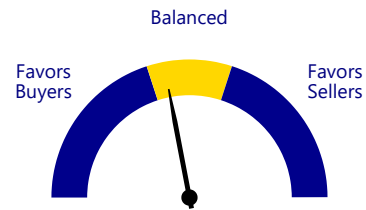
Market Time

Days on market of 71 in May was down somewhat from 89 in April but up substantially from 48 in May of 2025. Months of supply of 7.5 in May was down a little from 8.7 in April but up marginally from 7.3 in May of 2025.

KEY STATS

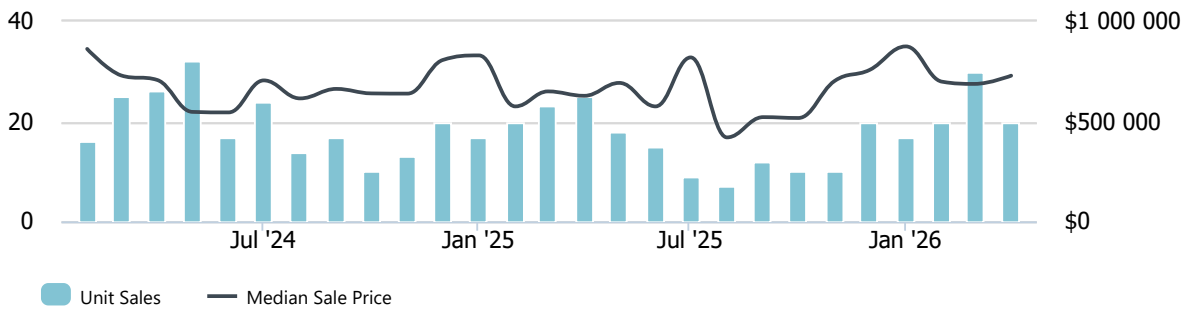
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	15	18	-16.7%	20	-25.0%
Median Sale Price	\$610k	\$692k	-11.9%	\$729k	-16.3%
Inventory	115	132	-12.9%	137	-16.1%
Months of Supply	7.5	7.3	2.7%	8.7	-14.7%
Days on Market	71	48	47.9%	89	-20.2%
Avg. Sale Price/SqFt	\$382	\$364	4.9%	\$379	0.8%
Sales to LP Ratio	95.8%	96.7%	-1.0%	95.0%	0.8%
Sales to Orig. LP Ratio	94.0%	95.3%	-1.4%	91.7%	2.5%
New Listings	27	46	-41.3%	32	-15.6%
Went to Contract	17	15	13.3%	18	-5.6%

BUYERS/SELLERS MARKET

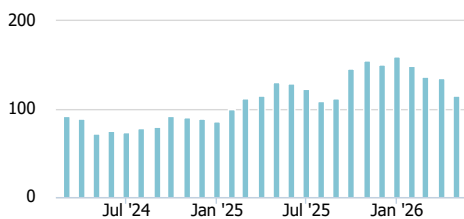


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

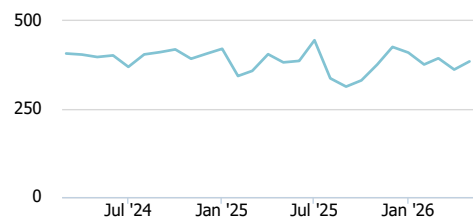
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY
MAY, 2026



QUICK ANALYSIS

- NEW LISTINGS IN LA QUINTA ARE DOWN BY 33.1% FOR MAY.
- DAYS ON MARKET IN LA QUINTA FOR MAY IS UP 78.5% TO 116.
- MONTHS OF SUPPLY IN LA QUINTA WAS 5.3 IN MAY. THIS IS DOWN 32.0% FROM 7.8 IN MAY OF 2025.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 67 unit sales in May. This is down 10.7% from 75 in May of 2025. Sales/list price ratio in May moved up to 95.7% from 92.1% in April.

Prices

Median price of \$900,000 in May was down 18.2% from \$1,100,000 in April but up 7.1% from \$840,000 in May of 2025. 3-month median price of \$935,000 in May was down marginally from \$993,500 in April and down slightly from \$1,017,000 in May of 2025.

Inventory

Inventory of 417 in May was down 10.1% from 464 in April and down 30.7% from 602 in May of 2025. New listings in May moved down to 101 from 117 in April.

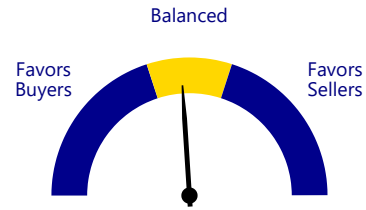
Market Time

Days on market of 116 in May was up substantially from 77 in April and way up from 65 in May of 2025. Months of supply of 5.3 in May was down a little from 5.9 in April and down moderately from 7.8 in May of 2025.

KEY STATS

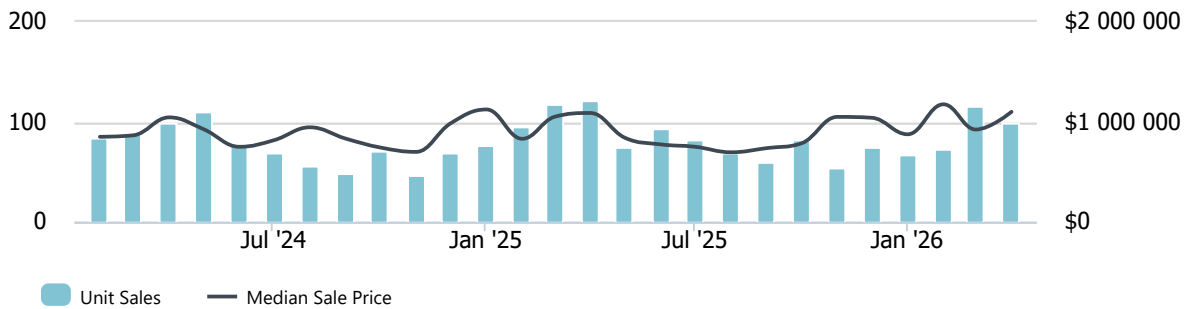
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	67	75	-10.7%	99	-32.3%
Median Sale Price	\$900k	\$840k	7.1%	\$1,100k	-18.2%
Inventory	417	602	-30.7%	464	-10.1%
Months of Supply	5.3	7.8	-32.0%	5.9	-9.4%
Days on Market	116	65	78.5%	77	50.6%
Avg. Sale Price/SqFt	\$555	\$466	19.0%	\$603	-8.0%
Sales to LP Ratio	95.7%	96.2%	-0.4%	92.1%	3.9%
Sales to Orig. LP Ratio	94.0%	94.2%	-0.2%	88.3%	6.5%
New Listings	101	151	-33.1%	117	-13.7%
Went to Contract	98	86	14.0%	94	4.3%

BUYERS/SELLERS MARKET

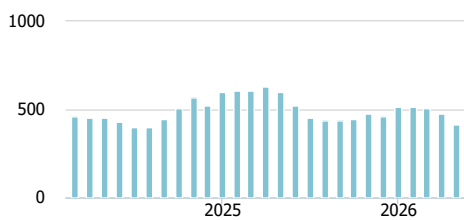


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

