

MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM
JUNE, 2026



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA WERE 25 IN JUNE. THIS IS UP 78.6% FROM 14 IN JUNE OF 2025.
- MEDIAN PRICE IN LA QUINTA IS UP BY 28.4% FOR JUNE.
- UNIT SALES IN LA QUINTA FOR JUNE ARE DOWN 26.7% TO 11.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 11 unit sales in June. This is down 26.7% from 15 in June of 2025. Sales/list price ratio in June moved down to 94.9% from 95.8% in May.

Prices

Median price of \$738,500 in June was up 21.1% from \$610,000 in May and up 28.4% from \$575,000 in June of 2025. 3-month median price of \$712,500 in June was up marginally from \$705,000 in May and up marginally from \$639,500 in June of 2025.

Inventory

Inventory of 99 in June was down 16.8% from 119 in May and down 24.4% from 131 in June of 2025. New listings in June moved down to 24 from 27 in May.

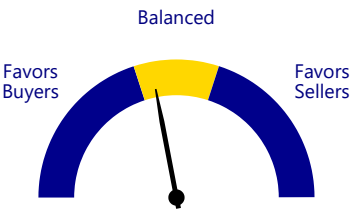
Market Time

Days on market of 68 in June was down marginally from 71 in May but up substantially from 44 in June of 2025. Months of supply of 6.6 in June was down a little from 7.7 in May and down slightly from 7.3 in June of 2025.

KEY STATS

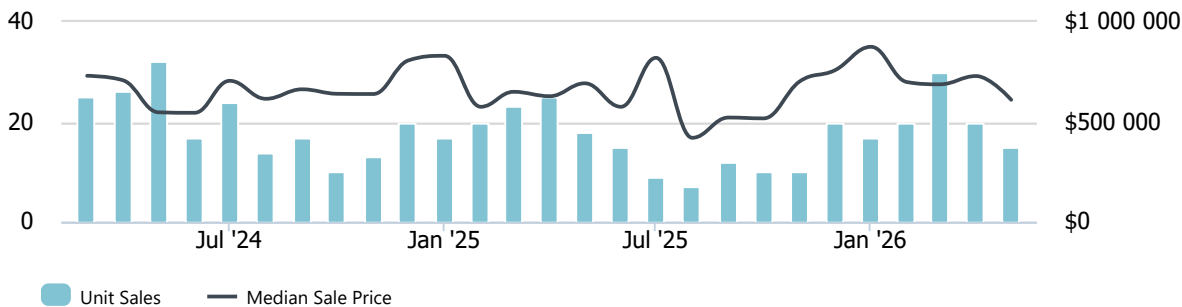
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	11	15	-26.7%	15	-26.7%
Median Sale Price	\$738k	\$575k	28.4%	\$610k	21.1%
Inventory	99	131	-24.4%	119	-16.8%
Months of Supply	6.6	7.3	-9.8%	7.7	-15.0%
Days on Market	68	44	54.5%	71	-4.2%
Avg. Sale Price/SqFt	\$389	\$371	4.8%	\$382	1.8%
Sales to LP Ratio	94.9%	97.2%	-2.4%	95.8%	-0.9%
Sales to Orig. LP Ratio	92.3%	96.9%	-4.7%	94.0%	-1.8%
New Listings	24	27	-11.1%	27	-11.1%
Went to Contract	25	14	78.6%	16	56.2%

BUYERS/SELLERS MARKET

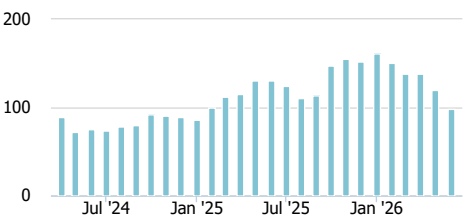


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

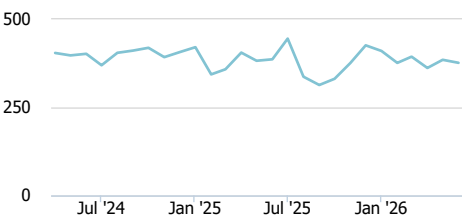
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY
JUNE, 2026



QUICK ANALYSIS

- INVENTORY IN LA QUINTA FOR JUNE IS DOWN 32.5% TO 351.
- NEW LISTINGS IN LA QUINTA WERE 76 IN JUNE. THIS IS DOWN 25.5% FROM 102 IN JUNE OF 2025.
- MONTHS OF SUPPLY IN LA QUINTA IS DOWN BY 31.5% FOR JUNE.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 79 unit sales in June. This is down 16.0% from 94 in June of 2025. Sales/list price ratio in June moved down to 89.8% from 95.8% in May.

Prices

Median price of \$880,000 in June was up 5.7% from \$832,500 in May and up 13.7% from \$774,103 in June of 2025. 3-month median price of \$947,500 in June was very slightly up from \$930,000 in May and up marginally from \$869,500 in June of 2025.

Inventory

Inventory of 351 in June was down 18.6% from 431 in May and down 32.5% from 520 in June of 2025. New listings in June moved down to 76 from 100 in May.

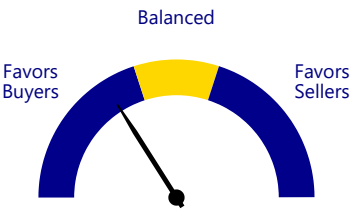
Market Time

Days on market of 86 in June was down modestly from 114 in May but up moderately from 67 in June of 2025. Months of supply of 4.5 in June was down slightly from 5.5 in May and down modestly from 6.6 in June of 2025.

KEY STATS

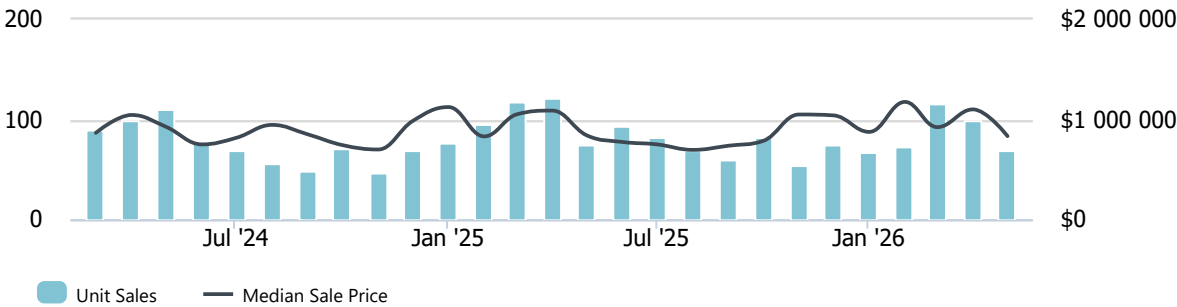
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	79	94	-16.0%	69	14.5%
Median Sale Price	\$880k	\$774k	13.7%	\$832k	5.7%
Inventory	351	520	-32.5%	431	-18.6%
Months of Supply	4.5	6.6	-31.5%	5.5	-17.2%
Days on Market	86	67	28.4%	114	-24.6%
Avg. Sale Price/SqFt	\$511	\$519	-1.6%	\$551	-7.4%
Sales to LP Ratio	89.8%	96.7%	-7.1%	95.8%	-6.2%
Sales to Orig. LP Ratio	88.0%	94.2%	-6.6%	94.1%	-6.4%
New Listings	76	102	-25.5%	100	-24.0%
Went to Contract	92	82	12.2%	77	19.5%

BUYERS/SELLERS MARKET

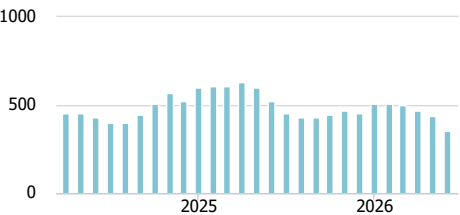


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

