

MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM
DECEMBER, 2025



QUICK ANALYSIS

- MEDIAN PRICE IN INDIO FOR DECEMBER IS UP 55.1% TO \$332,000.
- UNIT SALES IN INDIO WERE 3 IN DECEMBER. THIS IS DOWN 50.0% FROM 6 IN DECEMBER OF 2024.
- NEW LISTINGS IN INDIO ARE DOWN BY 33.3% FOR DECEMBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 3 unit sales in December. This is down 50.0% from 6 in December of 2024. Sales/list price ratio in December moved down to 97.9% from 98.6% in November.

Prices

Median price of \$332,000 in December was up 20.7% from \$275,000 in November and up 55.1% from \$214,000 in December of 2024. 3-month median price of \$282,500 in December was down marginally from \$290,000 in November but up marginally from \$242,500 in December of 2024.

Inventory

Inventory of 23 in December was down 25.8% from 31 in November but up 4.5% from 22 in December of 2024. New listings in December moved down to 4 from 7 in November.

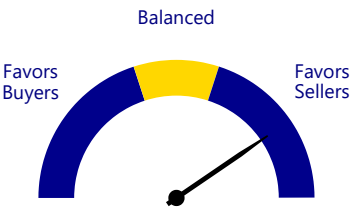
Market Time

Days on market of 31 in December was way up from 2 in November but down substantially from 104 in December of 2024. Months of supply of 6.9 in December was down modestly from 8.7 in November but way up from 4.6 in December of 2024.

KEY STATS

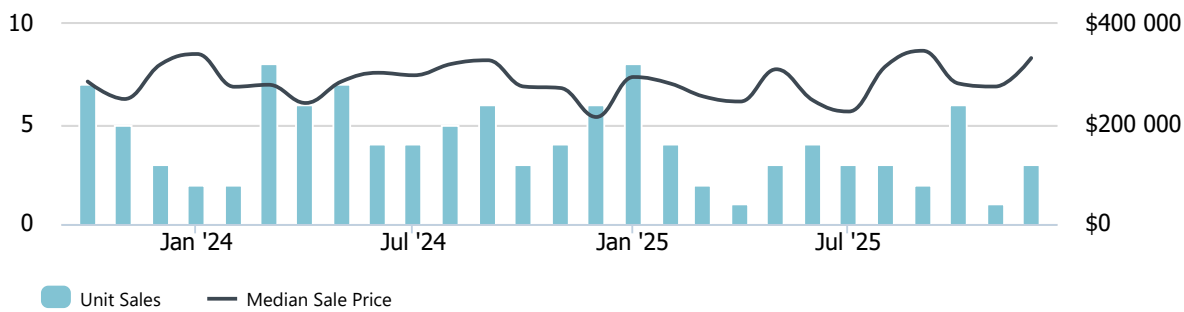
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	3	6	-50.0%	1	200.0%
Median Sale Price	\$332k	\$214k	55.1%	\$275k	20.7%
Inventory	23	22	4.5%	31	-25.8%
Months of Supply	6.9	4.6	49.0%	8.7	-20.2%
Days on Market	31	104	-70.2%	2	1,450.0%
Avg. Sale Price/SqFt	\$271	\$265	2.6%	\$276	-1.5%
Sales to LP Ratio	97.9%	93.0%	5.3%	98.6%	-0.6%
Sales to Orig. LP Ratio	98.2%	88.8%	10.6%	98.6%	-0.4%
New Listings	4	6	-33.3%	7	-42.9%
Went to Contract	7	8	-12.5%	4	75.0%

BUYERS/SELLERS MARKET

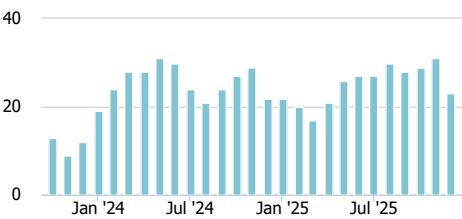


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

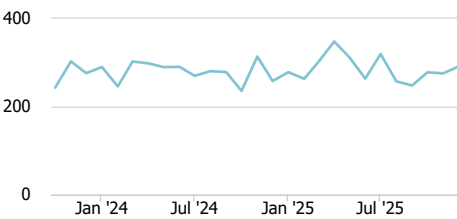
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY
DECEMBER, 2025



QUICK ANALYSIS

- UNIT SALES IN INDIO WERE 60 IN DECEMBER. THIS IS DOWN 24.1% FROM 79 IN DECEMBER OF 2024.
- NEW LISTINGS IN INDIO ARE DOWN BY 22.4% FOR DECEMBER.
- DAYS ON MARKET IN INDIO FOR DECEMBER IS UP 15.4% TO 60.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 60 unit sales in December. This is down 24.1% from 79 in December of 2024. Sales/list price ratio in December moved down to 97.6% from 97.8% in November.

Prices

Median price of \$561,500 in December was up 4.4% from \$538,000 in November and up 0.3% from \$560,000 in December of 2024. 3-month median price of \$550,000 in December was very slightly up from \$549,000 in November but down just slightly from \$565,000 in December of 2024.

Inventory

Inventory of 449 in December was down 15.4% from 531 in November and down 3.0% from 463 in December of 2024. New listings in December moved down to 83 from 121 in November.

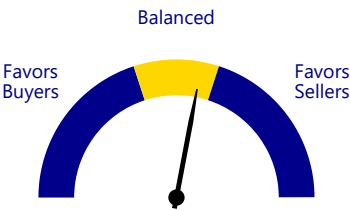
Market Time

Days on market of 60 in December was down a little from 73 in November but up marginally from 52 in December of 2024. Months of supply of 5.9 in December was down slightly from 6.8 in November and down a little from 6.2 in December of 2024.

KEY STATS

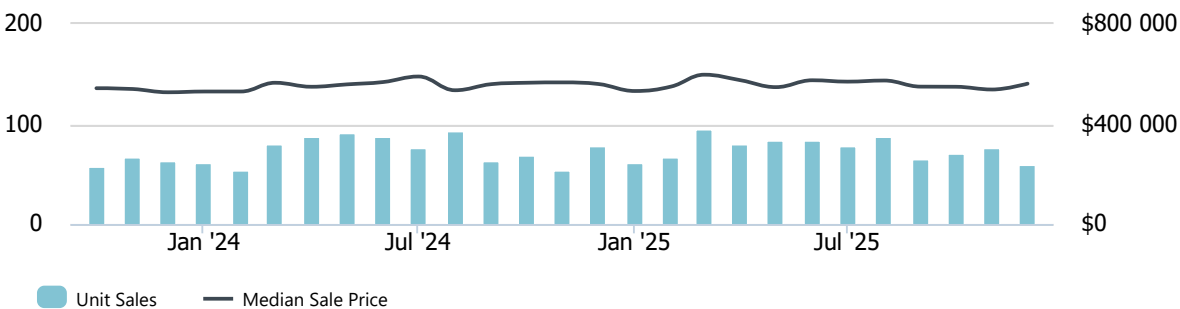
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	60	79	-24.1%	76	-21.1%
Median Sale Price	\$562k	\$560k	0.3%	\$538k	4.4%
Inventory	449	463	-3.0%	531	-15.4%
Months of Supply	5.9	6.2	-4.6%	6.8	-13.7%
Days on Market	60	52	15.4%	73	-17.8%
Avg. Sale Price/SqFt	\$292	\$292	0.2%	\$307	-4.9%
Sales to LP Ratio	97.6%	98.3%	-0.8%	97.8%	-0.2%
Sales to Orig. LP Ratio	95.7%	97.0%	-1.3%	95.7%	0.0%
New Listings	83	107	-22.4%	121	-31.4%
Went to Contract	78	77	1.3%	85	-8.2%

BUYERS/SELLERS MARKET

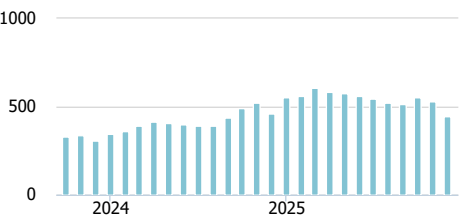


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

