

MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - CONDOMINIUM

APRIL, 2026



QUICK ANALYSIS

- MEDIAN PRICE IN INDIAN WELLS FOR APRIL IS UP 54.2% TO \$1,164,000.
- UNIT SALES IN INDIAN WELLS WERE 7 IN APRIL. THIS IS UP 40.0% FROM 5 IN APRIL OF 2025.
- LISTINGS UNDER CONTRACT IN INDIAN WELLS ARE UP BY 66.7% FOR APRIL.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 7 unit sales in April. This is up 40.0% from 5 in April of 2025. Sales/list price ratio in April moved down to 95.2% from 97.8% in March.

Prices

Median price of \$1,164,000 in April was up 68.1% from \$692,500 in March and up 54.2% from \$755,000 in April of 2025. 3-month median price of \$796,000 in April was up marginally from \$710,000 in March and up a little from \$755,000 in April of 2025.

Inventory

Inventory of 47 in April was down 4.1% from 49 in March and down 34.7% from 72 in April of 2025. New listings in April moved up to 16 from 12 in March.

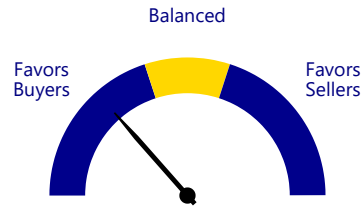
Market Time

Days on market of 80 in April was up marginally from 67 in March and up a little from 72 in April of 2025. Months of supply of 7.5 in April was down slightly from 8.1 in March and down substantially from 11.7 in April of 2025.

KEY STATS

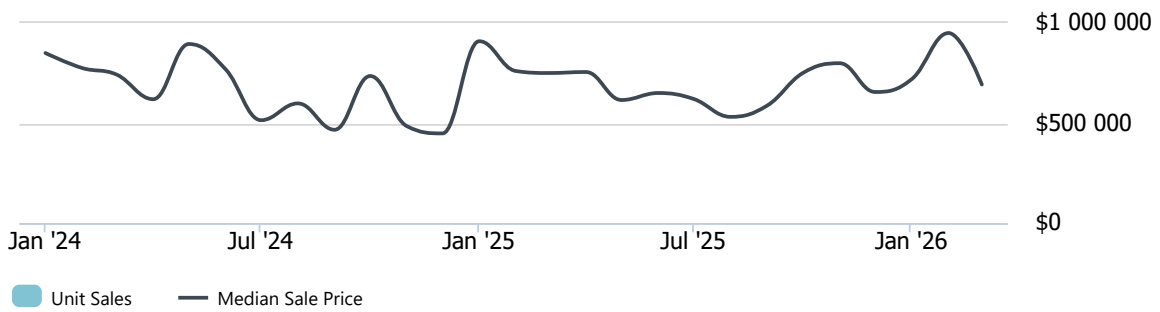
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	7	5	40.0%	14	-50.0%
Median Sale Price	\$1,164k	\$755k	54.2%	\$692k	68.1%
Inventory	47	72	-34.7%	49	-4.1%
Months of Supply	7.5	11.7	-35.6%	8.1	-6.6%
Days on Market	80	72	11.1%	67	19.4%
Avg. Sale Price/SqFt	\$646	\$380	69.8%	\$455	42.0%
Sales to LP Ratio	95.2%	98.4%	-3.3%	97.8%	-2.7%
Sales to Orig. LP Ratio	92.3%	97.5%	-5.4%	95.3%	-3.1%
New Listings	16	20	-20.0%	12	33.3%
Went to Contract	10	6	66.7%	11	-9.1%

BUYERS/SELLERS MARKET

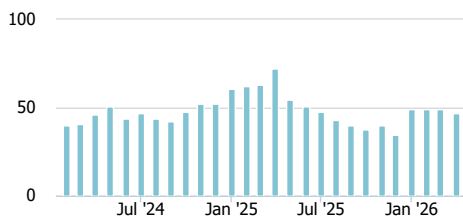


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

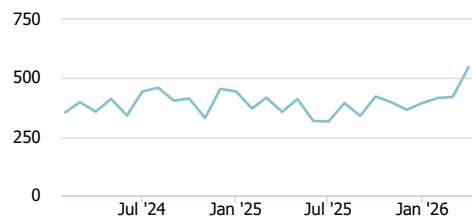
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - SINGLE FAMILY

APRIL, 2026



QUICK ANALYSIS

- UNIT SALES IN INDIAN WELLS ARE DOWN BY 42.9% FOR APRIL.
- LISTINGS UNDER CONTRACT IN INDIAN WELLS FOR APRIL ARE UP 72.2% TO 31.
- DAYS ON MARKET IN INDIAN WELLS WAS 68 IN APRIL. THIS IS UP 70.0% FROM 40 IN APRIL OF 2025.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 12 unit sales in April. This is down 42.9% from 21 in April of 2025. Sales/list price ratio in April moved up to 97.3% from 95.1% in March.

Prices

Median price of \$1,987,500 in April was down 23.2% from \$2,587,500 in March but up 18.0% from \$1,685,000 in April of 2025. 3-month median price of \$2,237,500 in April was up marginally from \$2,200,000 in March and very slightly up from \$2,200,000 in April of 2025.

Inventory

Inventory of 95 in April was down 13.6% from 110 in March and down 28.6% from 133 in April of 2025. New listings in April moved down to 33 from 36 in March.

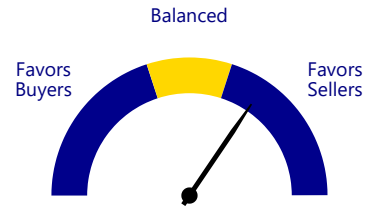
Market Time

Days on market of 68 in April was down slightly from 79 in March but up considerably from 40 in April of 2025. Months of supply of 6.8 in April was down marginally from 7.5 in March and down somewhat from 9.9 in April of 2025.

KEY STATS

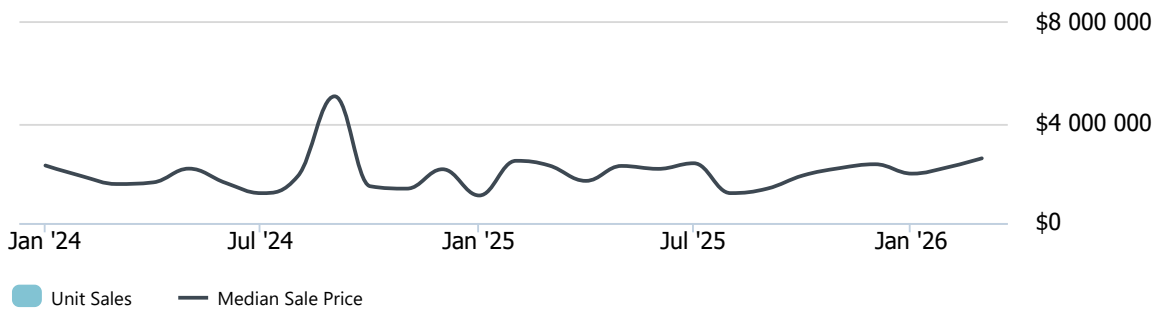
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	12	21	-42.9%	20	-40.0%
Median Sale Price	\$1,988k	\$1,685k	18.0%	\$2,588k	-23.2%
Inventory	95	133	-28.6%	110	-13.6%
Months of Supply	6.8	9.9	-31.5%	7.5	-9.0%
Days on Market	68	40	70.0%	79	-13.9%
Avg. Sale Price/SqFt	\$714	\$595	20.0%	\$718	-0.6%
Sales to LP Ratio	97.3%	95.5%	1.8%	95.1%	2.3%
Sales to Orig. LP Ratio	95.1%	94.2%	0.9%	91.7%	3.7%
New Listings	33	39	-15.4%	36	-8.3%
Went to Contract	31	18	72.2%	17	82.4%

BUYERS/SELLERS MARKET

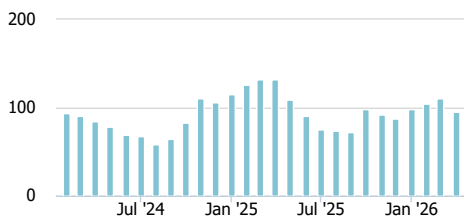


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

