

MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM
JULY, 2025



QUICK ANALYSIS

- UNIT SALES IN INDIO FOR JULY ARE DOWN 25.0% TO 3.
 - MEDIAN PRICE IN INDIO WAS \$225,000 IN JULY. THIS IS DOWN 24.4% FROM \$297,500 IN JULY OF 2024.
 - DAYS ON MARKET IN INDIO IS UP BY 117.8% FOR JULY.
- * Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 3 unit sales in July. This is down 25.0% from 4 in July of 2024. Sales/list price ratio in July moved up to 96.8% from 94.1% in June.

Prices

Median price of \$225,000 in July was down 8.9% from \$247,000 in June and down 24.4% from \$297,500 in July of 2024. 3-month median price of \$247,000 in July was down a little from \$250,750 in June and down marginally from \$285,000 in July of 2024.

Inventory

Inventory of 22 in July was down 15.4% from 26 in June and down 8.3% from 24 in July of 2024. New listings in July moved down to 6 from 7 in June.

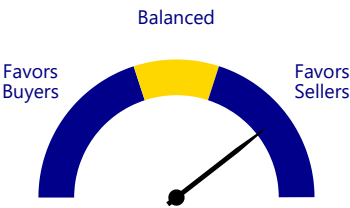
Market Time

Days on market of 98 in July was up a little from 87 in June and up substantially from 45 in July of 2024. Months of supply of 5.4 in July was down slightly from 6.2 in June but up a little from 4.9 in July of 2024.

KEY STATS

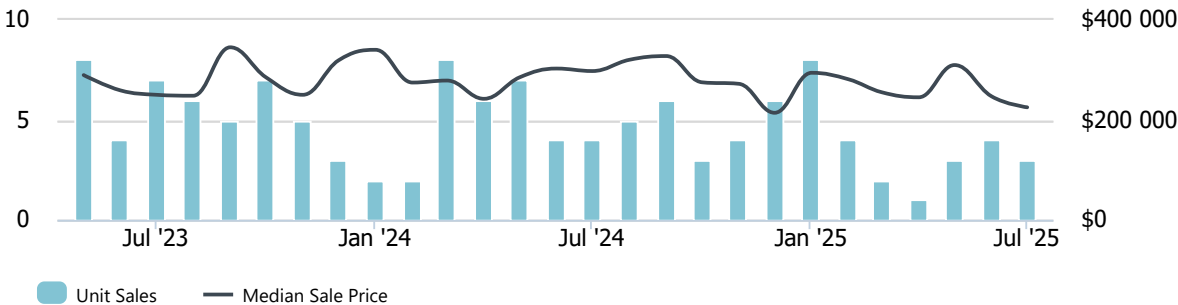
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	3	4	-25.0%	4	-25.0%
Median Sale Price	\$225k	\$298k	-24.4%	\$247k	-8.9%
Inventory	22	24	-8.3%	26	-15.4%
Months of Supply	5.4	4.9	10.4%	6.2	-13.7%
Days on Market	98	45	117.8%	87	12.6%
Avg. Sale Price/SqFt	\$340	\$271	25.6%	\$280	21.5%
Sales to LP Ratio	96.8%	98.1%	-1.3%	94.1%	2.8%
Sales to Orig. LP Ratio	95.4%	97.3%	-2.0%	91.7%	3.9%
New Listings	6	5	20.0%	7	-14.3%
Went to Contract	6	5	20.0%	3	100.0%

BUYERS/SELLERS MARKET

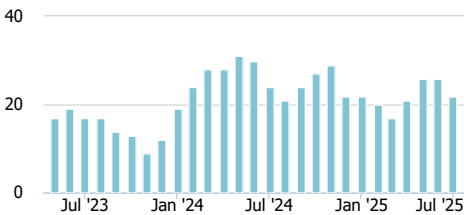


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

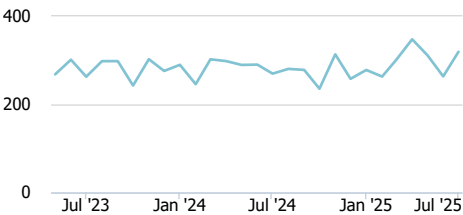
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY
JULY, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN INDIO FOR JULY ARE UP 72.2% TO 124.
- INVENTORY IN INDIO WAS 466 IN JULY. THIS IS UP 20.7% FROM 386 IN JULY OF 2024.
- MONTHS OF SUPPLY IN INDIO IS UP BY 15.7% FOR JULY.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

Unit sales in July were 76, unchanged from the same month last year. Sales/list price ratio in July moved down to 97.7% from 98.9% in June.

Prices

Median price of \$577,000 in July was up 0.3% from \$575,000 in June but down 2.2% from \$590,000 in July of 2024. 3-month median price of \$569,000 in July was down a little from \$569,900 in June and down marginally from \$574,990 in July of 2024.

Inventory

Inventory of 466 in July was down 12.6% from 533 in June but up 20.7% from 386 in July of 2024. New listings in July moved down to 125 from 128 in June.

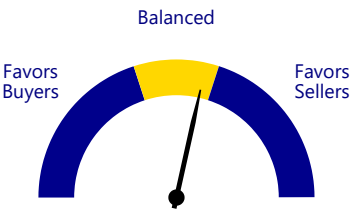
Market Time

Days on market of 73 in July was very slightly up from 70 in June and up slightly from 69 in July of 2024. Months of supply of 6.2 in July was down marginally from 7 in June but up a little from 5.3 in July of 2024.

KEY STATS

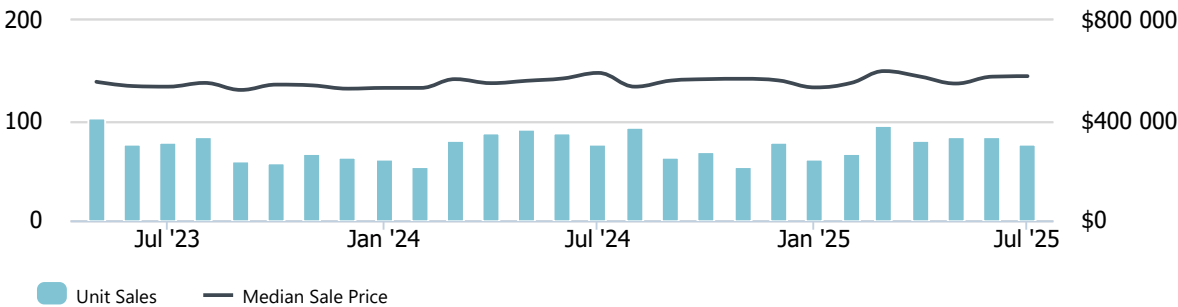
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	76	76	0.0%	84	-9.5%
Median Sale Price	\$577k	\$590k	-2.2%	\$575k	0.3%
Inventory	466	386	20.7%	533	-12.6%
Months of Supply	6.2	5.3	15.7%	7.0	-12.6%
Days on Market	73	69	5.8%	70	4.3%
Avg. Sale Price/SqFt	\$285	\$321	-11.1%	\$287	-0.8%
Sales to LP Ratio	97.7%	97.9%	-0.2%	98.9%	-1.2%
Sales to Orig. LP Ratio	95.2%	95.7%	-0.5%	95.8%	-0.6%
New Listings	125	112	11.6%	128	-2.3%
Went to Contract	124	72	72.2%	87	42.5%

BUYERS/SELLERS MARKET

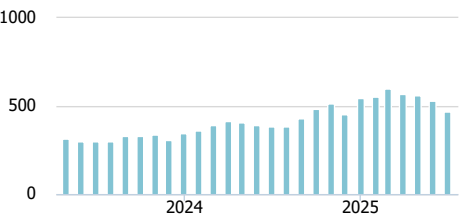


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

