

MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM
MARCH, 2026



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA FOR MARCH ARE UP 57.7% TO 41.
- NEW LISTINGS IN LA QUINTA WERE 29 IN MARCH. THIS IS DOWN 37.0% FROM 46 IN MARCH OF 2025.
- UNIT SALES IN LA QUINTA ARE UP BY 26.1% FOR MARCH.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 29 unit sales in March. This is up 26.1% from 23 in March of 2025. Sales/list price ratio in March moved down to 95.1% from 95.6% in February.

Prices

Median price of \$675,000 in March was down 3.4% from \$698,500 in February but up 3.8% from \$650,000 in March of 2025. 3-month median price of \$777,000 in March was down just slightly from \$785,000 in February but up a little from \$649,500 in March of 2025.

Inventory

Inventory of 119 in March was down 16.8% from 143 in February but up 5.3% from 113 in March of 2025. New listings in March moved up to 29 from 28 in February.

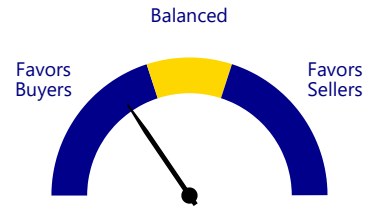
Market Time

Days on market of 88 in March was up substantially from 59 in February and up considerably from 60 in March of 2025. Months of supply of 7.4 in March was down slightly from 9.2 in February but up moderately from 5.8 in March of 2025.

KEY STATS

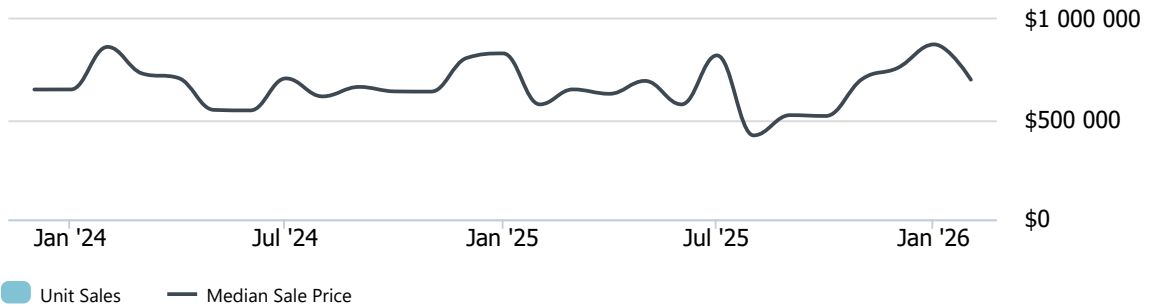
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	29	23	26.1%	20	45.0%
Median Sale Price	\$675k	\$650k	3.8%	\$698k	-3.4%
Inventory	119	113	5.3%	143	-16.8%
Months of Supply	7.4	5.8	27.8%	9.2	-19.4%
Days on Market	88	60	46.7%	59	49.2%
Avg. Sale Price/SqFt	\$396	\$374	5.9%	\$390	1.6%
Sales to LP Ratio	95.1%	97.0%	-1.9%	95.6%	-0.5%
Sales to Orig. LP Ratio	93.1%	94.7%	-1.7%	92.1%	1.1%
New Listings	29	46	-37.0%	28	3.6%
Went to Contract	41	26	57.7%	20	105.0%

BUYERS/SELLERS MARKET

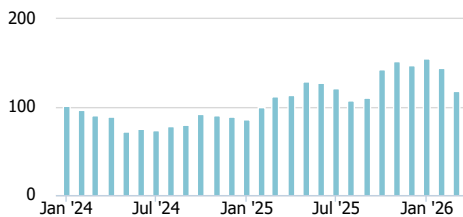


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

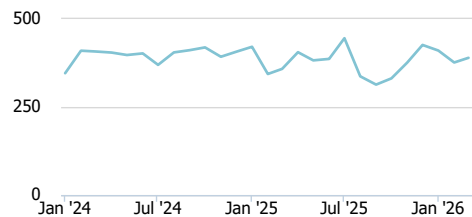
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY
MARCH, 2026



QUICK ANALYSIS

- MONTHS OF SUPPLY IN LA QUINTA FOR MARCH IS DOWN 28.9% TO 5.5.
- INVENTORY IN LA QUINTA WAS 447 IN MARCH. THIS IS DOWN 26.5% FROM 608 IN MARCH OF 2025.
- NEW LISTINGS IN LA QUINTA ARE DOWN BY 18.4% FOR MARCH.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 115 unit sales in March. This is down 2.5% from 118 in March of 2025. Sales/list price ratio in March moved down to 95.1% from 96.0% in February.

Prices

Median price of \$915,000 in March was down 22.1% from \$1,175,000 in February and down 12.9% from \$1,050,000 in March of 2025. 3-month median price of \$930,000 in March was down a little from \$1,012,000 in February and down slightly from \$1,035,000 in March of 2025.

Inventory

Inventory of 447 in March was down 8.0% from 486 in February and down 26.5% from 608 in March of 2025. New listings in March moved up to 155 from 133 in February.

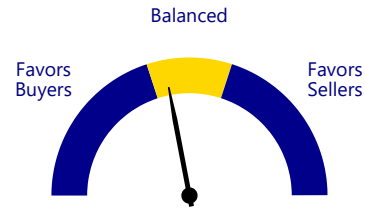
Market Time

Days on market of 70 in March was down a little from 71 in February but up marginally from 67 in March of 2025. Months of supply of 5.5 in March was down marginally from 6 in February and down modestly from 7.8 in March of 2025.

KEY STATS

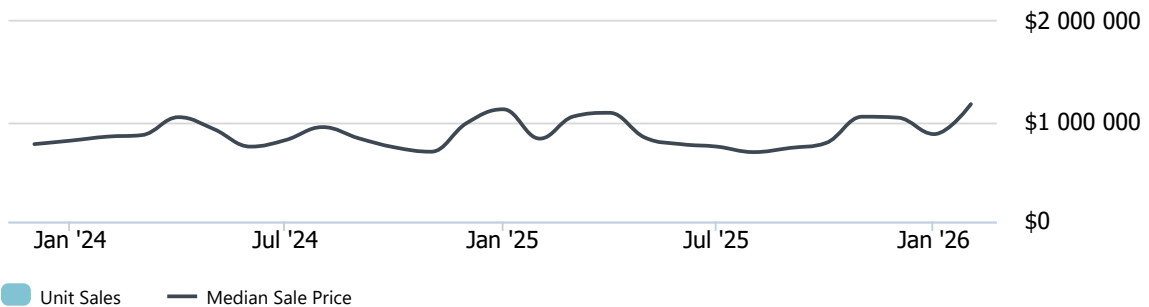
	2026	2025	Chg	Prev Mo	Chg
Unit Sales	115	118	-2.5%	73	57.5%
Median Sale Price	\$915k	\$1,050k	-12.9%	\$1,175k	-22.1%
Inventory	447	608	-26.5%	486	-8.0%
Months of Supply	5.5	7.8	-28.9%	6.0	-7.7%
Days on Market	70	67	4.5%	71	-1.4%
Avg. Sale Price/SqFt	\$593	\$556	6.7%	\$571	3.8%
Sales to LP Ratio	95.1%	96.5%	-1.5%	96.0%	-0.9%
Sales to Orig. LP Ratio	93.6%	94.8%	-1.2%	91.4%	2.5%
New Listings	155	190	-18.4%	133	16.5%
Went to Contract	140	130	7.7%	86	62.8%

BUYERS/SELLERS MARKET

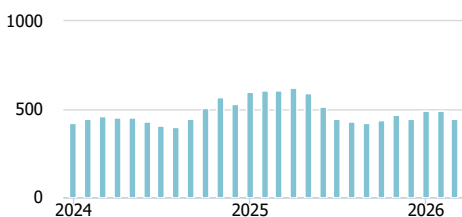


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

