

MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM
JANUARY, 2026



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA FOR JANUARY ARE UP 65.0% TO 33.
- MONTHS OF SUPPLY IN LA QUINTA WAS 8.3 IN JANUARY. THIS IS UP 84.8% FROM 4.5 IN JANUARY OF 2025.
- DAYS ON MARKET IN LA QUINTA IS UP BY 243.8% FOR JANUARY.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

Unit sales in January were 17, unchanged from the same month last year. Sales/list price ratio in January moved down to 92.5% from 96.7% in December.

Prices

Median price of \$875,000 in January was up 19.9% from \$730,000 in December and up 5.4% from \$830,000 in January of 2025. 3-month median price of \$785,000 in January was up marginally from \$699,500 in December and up slightly from \$690,500 in January of 2025.

Inventory

Inventory of 128 in January was down 6.6% from 137 in December but up 48.8% from 86 in January of 2025. New listings in January moved up to 32 from 31 in December.

Market Time

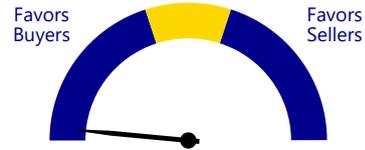
Days on market of 165 in January was up substantially from 61 in December and way up from 48 in January of 2025. Months of supply of 8.3 in January was down a little from 8.8 in December but up substantially from 4.5 in January of 2025.

KEY STATS

	2026	2025	Chg	Prev Mo	Chg
Unit Sales	17	17	0.0%	21	-19.0%
Median Sale Price	\$875k	\$830k	5.4%	\$730k	19.9%
Inventory	128	86	48.8%	137	-6.6%
Months of Supply	8.3	4.5	84.8%	8.8	-6.6%
Days on Market	165	48	243.8%	61	170.5%
Avg. Sale Price/SqFt	\$479	\$410	17.0%	\$403	18.9%
Sales to LP Ratio	92.5%	97.7%	-5.3%	96.7%	-4.3%
Sales to Orig. LP Ratio	91.9%	96.2%	-4.5%	95.5%	-3.8%
New Listings	32	28	14.3%	31	3.2%
Went to Contract	33	20	65.0%	18	83.3%

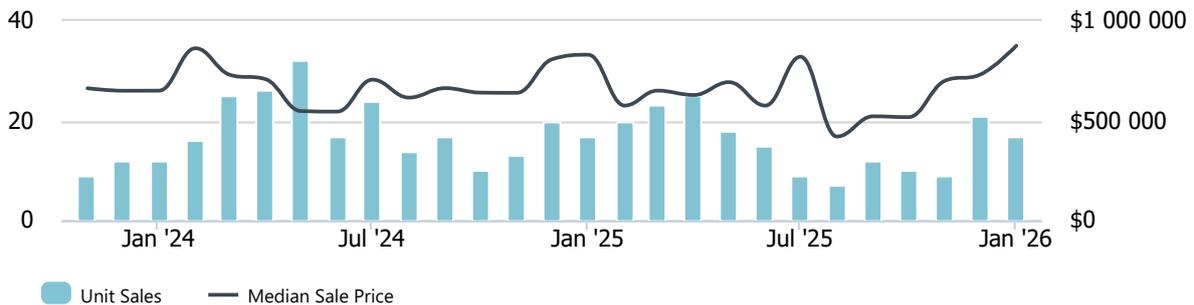
BUYERS/SELLERS MARKET

Balanced

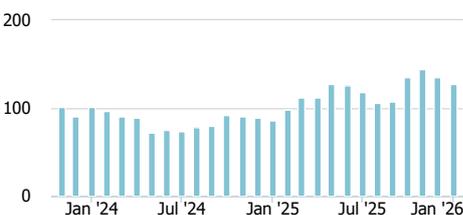


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

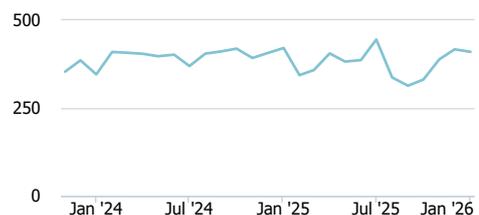
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY
JANUARY, 2026



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA ARE UP BY 40.7% FOR JANUARY.
- MEDIAN PRICE IN LA QUINTA FOR JANUARY IS DOWN 21.2% TO \$885,000.
- MONTHS OF SUPPLY IN LA QUINTA WAS 5.3 IN JANUARY. THIS IS DOWN 33.2% FROM 7.9 IN JANUARY OF 2025.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 66 unit sales in January. This is down 14.3% from 77 in January of 2025. Sales/list price ratio in January moved down to 94.6% from 97.0% in December.

Prices

Median price of \$885,000 in January was down 14.9% from \$1,040,000 in December and down 21.2% from \$1,123,308 in January of 2025. 3-month median price of \$960,000 in January was very slightly up from \$921,000 in December but down just slightly from \$975,000 in January of 2025.

Inventory

Inventory of 438 in January was up 3.8% from 422 in December but down 26.0% from 592 in January of 2025. New listings in January moved up to 164 from 97 in December.

Market Time

Days on market of 72 in January was up considerably from 44 in December and up marginally from 66 in January of 2025. Months of supply of 5.3 in January was up slightly from 5 in December but down modestly from 7.9 in January of 2025.

KEY STATS

	2026	2025	Chg	Prev Mo	Chg
Unit Sales	66	77	-14.3%	75	-12.0%
Median Sale Price	\$885k	\$1,123k	-21.2%	\$1,040k	-14.9%
Inventory	438	592	-26.0%	422	3.8%
Months of Supply	5.3	7.9	-33.2%	5.0	4.9%
Days on Market	72	66	9.1%	44	63.6%
Avg. Sale Price/SqFt	\$579	\$535	8.3%	\$539	7.5%
Sales to LP Ratio	94.6%	96.5%	-2.0%	97.0%	-2.5%
Sales to Orig. LP Ratio	93.6%	94.8%	-1.2%	96.0%	-2.4%
New Listings	164	212	-22.6%	97	69.1%
Went to Contract	114	81	40.7%	67	70.1%

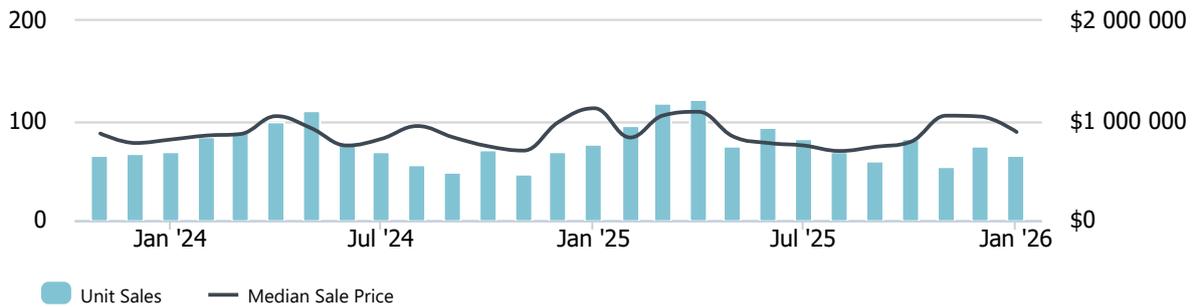
BUYERS/SELLERS MARKET

Balanced

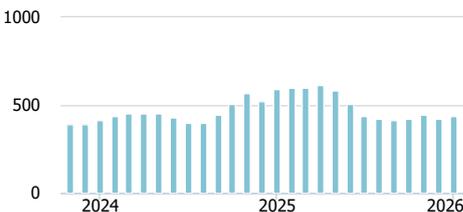


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.

