

MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - CONDOMINIUM
OCTOBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN COACHELLA VALLEY WERE 203 IN OCTOBER. THIS IS UP 31.0% FROM 155 IN OCTOBER OF 2024.
- DAYS ON MARKET IN COACHELLA VALLEY IS UP BY 34.5% FOR OCTOBER.
- UNIT SALES IN COACHELLA VALLEY FOR OCTOBER ARE UP 11.1% TO 170.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 170 unit sales in October. This is up 11.1% from 153 in October of 2024. Sales/list price ratio in October moved up to 96.6% from 96.0% in September.

Prices

Median price of \$418,950 in October was up 4.7% from \$400,000 in September but down 1.4% from \$425,000 in October of 2024. 3-month median price this month is \$420,000, the same as last month.

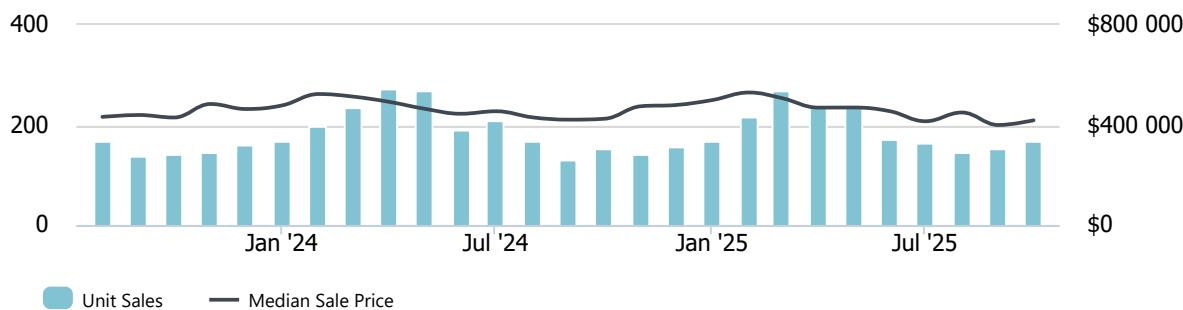
Inventory

Inventory of 1,168 in October was up 8.8% from 1,074 in September and up 4.3% from 1,120 in October of 2024. New listings in October moved up to 447 from 350 in September.

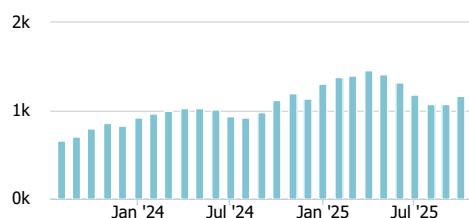
Market Time

Days on market of 78 in October was down marginally from 83 in September but way up from 58 in October of 2024. Months of supply of 6.3 in October was up a little from 5.8 in September and up marginally from 5.8 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	170	153	11.1%	155	9.7%
Median Sale Price	\$419k	\$425k	-1.4%	\$400k	4.7%
Inventory	1168	1120	4.3%	1074	8.8%
Months of Supply	6.3	5.8	7.3%	5.8	7.9%
Days on Market	78	58	34.5%	83	-6.0%
Avg. Sale Price/SqFt	\$338	\$353	-4.1%	\$313	8.0%
Sales to LP Ratio	96.6%	97.3%	-0.7%	96.0%	0.6%
Sales to Orig. LP Ratio	94.0%	95.4%	-1.5%	92.1%	2.0%
New Listings	447	413	8.2%	350	27.7%
Went to Contract	203	155	31.0%	172	18.0%

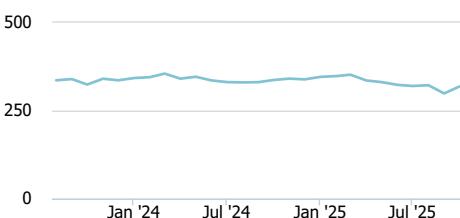
BUYERS/SELLERS MARKET

Balanced



This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

COACHELLA VALLEY, CA - SINGLE FAMILY

OCTOBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN COACHELLA VALLEY ARE UP BY 59.7% FOR OCTOBER.
- DAYS ON MARKET IN COACHELLA VALLEY FOR OCTOBER IS UP 27.6% TO 74.
- UNIT SALES IN COACHELLA VALLEY WERE 440 IN OCTOBER. THIS IS UP 16.1% FROM 379 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 440 unit sales in October. This is up 16.1% from 379 in October of 2024. Sales/list price ratio in October moved up to 97.0% from 95.3% in September.

Prices

Median price of \$650,000 in October was up 4.9% from \$619,450 in September and up 1.6% from \$640,000 in October of 2024. 3-month median price of \$629,000 in October was up just slightly from \$628,650 in September but down marginally from \$634,995 in October of 2024.

Inventory

Inventory this month is 2,595, the same as last month. New listings in October moved up to 987 from 767 in September.

Market Time

Days on market of 74 in October was up marginally from 68 in September and up somewhat from 58 in October of 2024. Months of supply this month is 6, the same as last month.

KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	440	379	16.1%	376	17.0%
Median Sale Price	\$650k	\$640k	1.6%	\$619k	4.9%
Inventory	2595	2656	-2.3%	2595	0.0%
Months of Supply	6.0	6.3	-5.5%	6.0	-1.2%
Days on Market	74	58	27.6%	68	8.8%
Avg. Sale Price/SqFt	\$411	\$390	5.3%	\$425	-3.4%
Sales to LP Ratio	97.0%	97.3%	-0.3%	95.3%	1.8%
Sales to Orig. LP Ratio	94.6%	95.7%	-1.2%	92.7%	2.0%
New Listings	987	953	3.6%	767	28.7%
Went to Contract	594	372	59.7%	388	53.1%

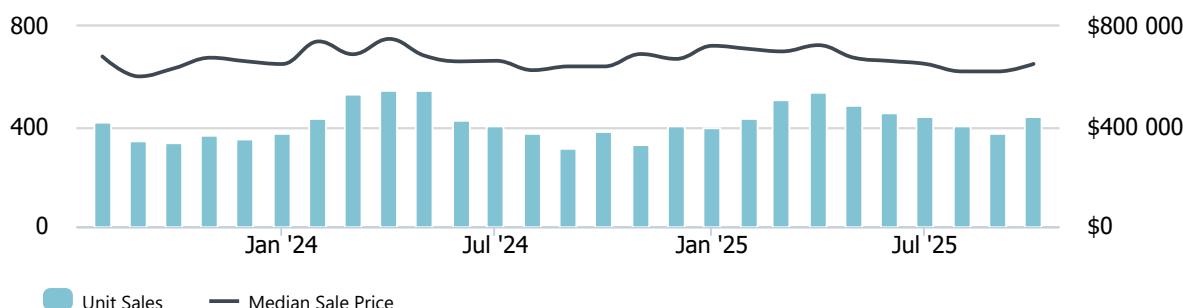
BUYERS/SELLERS MARKET

Balanced

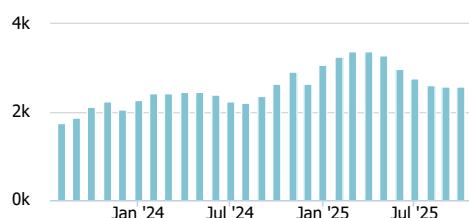


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UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - CONDOMINIUM

OCTOBER, 2025



QUICK ANALYSIS

- NEW LISTINGS IN LA QUINTA ARE UP BY 39.4% FOR OCTOBER.
- MONTHS OF SUPPLY IN LA QUINTA FOR OCTOBER IS UP 51.4% TO 7.8.
- INVENTORY IN LA QUINTA WAS 123 IN OCTOBER. THIS IS UP 33.7% FROM 92 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

Unit sales in October were 10, unchanged from the same month last year. Sales/list price ratio in October moved up to 98.4% from 96.3% in September.

Prices

Median price of \$517,000 in October was down 0.8% from \$521,308 in September and down 19.2% from \$640,000 in October of 2024. 3-month median price of \$485,000 in October was down slightly from \$579,308 in September and down modestly from \$630,000 in October of 2024.

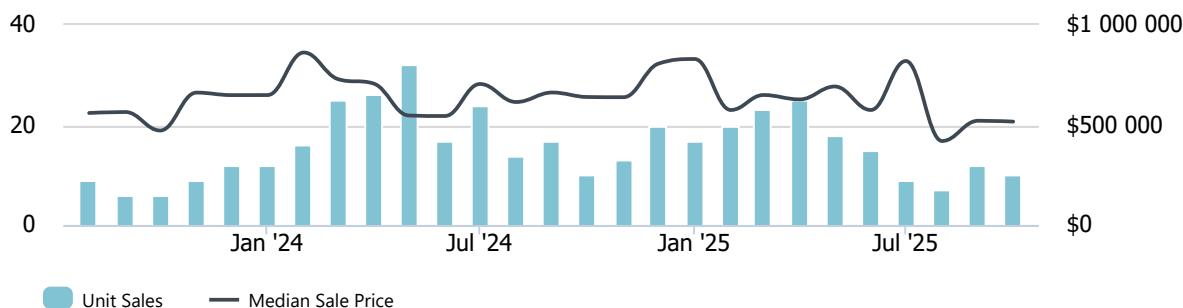
Inventory

Inventory of 123 in October was up 20.6% from 102 in September and up 33.7% from 92 in October of 2024. New listings in October moved up to 46 from 33 in September.

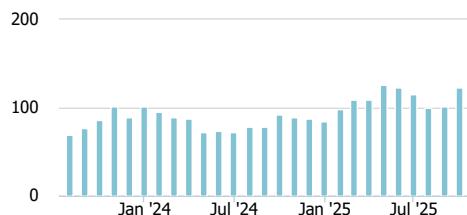
Market Time

Days on market of 77 in October was up somewhat from 64 in September and up modestly from 59 in October of 2024. Months of supply of 7.8 in October was up moderately from 6.5 in September and way up from 5.2 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	10	10	0.0%	12	-16.7%
Median Sale Price	\$517k	\$640k	-19.2%	\$521k	-0.8%
Inventory	123	92	33.7%	102	20.6%
Months of Supply	7.8	5.2	51.4%	6.5	20.6%
Days on Market	77	59	30.5%	64	20.3%
Avg. Sale Price/SqFt	\$355	\$434	-18.3%	\$323	9.8%
Sales to LP Ratio	98.4%	96.4%	2.0%	96.3%	2.1%
Sales to Orig. LP Ratio	96.8%	95.9%	0.9%	94.1%	2.8%
New Listings	46	33	39.4%	33	39.4%
Went to Contract	14	13	7.7%	13	7.7%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

LA QUINTA, CA - SINGLE FAMILY

OCTOBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN LA QUINTA FOR OCTOBER ARE UP 100.0% TO 106.
- MONTHS OF SUPPLY IN LA QUINTA WAS 4.5 IN OCTOBER. THIS IS DOWN 32.1% FROM 6.7 IN OCTOBER OF 2024.
- INVENTORY IN LA QUINTA IS DOWN BY 26.0% FOR OCTOBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 81 unit sales in October. This is up 14.1% from 71 in October of 2024. Sales/list price ratio in October moved up to 97.3% from 95.4% in September.

Prices

Median price of \$769,000 in October was up 4.3% from \$737,000 in September and up 3.5% from \$742,841 in October of 2024. 3-month median price of \$739,500 in October was up marginally from \$726,000 in September but down marginally from \$813,630 in October of 2024.

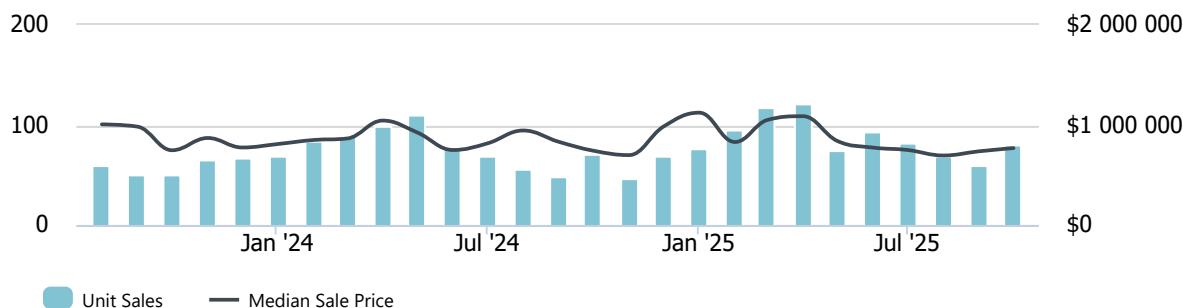
Inventory

Inventory of 373 in October was down 6.0% from 397 in September and down 26.0% from 504 in October of 2024. New listings in October moved up to 154 from 127 in September.

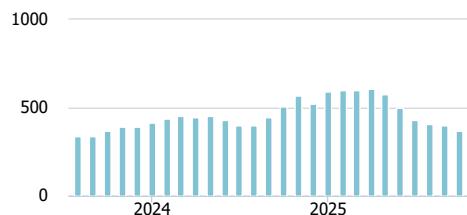
Market Time

Days on market of 62 in October was down slightly from 71 in September but up marginally from 59 in October of 2024. Months of supply of 4.5 in October was down a little from 4.9 in September and down somewhat from 6.7 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	81	71	14.1%	60	35.0%
Median Sale Price	\$769k	\$743k	3.5%	\$737k	4.3%
Inventory	373	504	-26.0%	397	-6.0%
Months of Supply	4.5	6.7	-32.1%	4.9	-7.0%
Days on Market	62	59	5.1%	71	-12.7%
Avg. Sale Price/SqFt	\$465	\$431	7.9%	\$505	-7.9%
Sales to LP Ratio	97.3%	96.2%	1.1%	95.4%	2.0%
Sales to Orig. LP Ratio	96.1%	94.3%	1.8%	93.1%	3.2%
New Listings	154	159	-3.1%	127	21.3%
Went to Contract	106	53	100.0%	68	55.9%

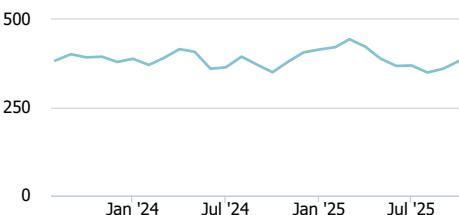
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - CONDOMINIUM

OCTOBER, 2025



QUICK ANALYSIS

- UNIT SALES IN INDIAN WELLS ARE UP BY 133.3% FOR OCTOBER.
- LISTINGS UNDER CONTRACT IN INDIAN WELLS FOR OCTOBER ARE UP 500.0% TO 6.
- MONTHS OF SUPPLY IN INDIAN WELLS WAS 5.5 IN OCTOBER. THIS IS DOWN 26.0% FROM 7.5 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 7 unit sales in October. This is up 133.3% from 3 in October of 2024. Sales/list price ratio in October moved up to 98.9% from 94.3% in September.

Prices

Median price of \$750,000 in October was up 27.7% from \$587,500 in September and up 2.0% from \$735,000 in October of 2024. 3-month median price of \$675,000 in October was up marginally from \$620,000 in September but down a little from \$695,500 in October of 2024.

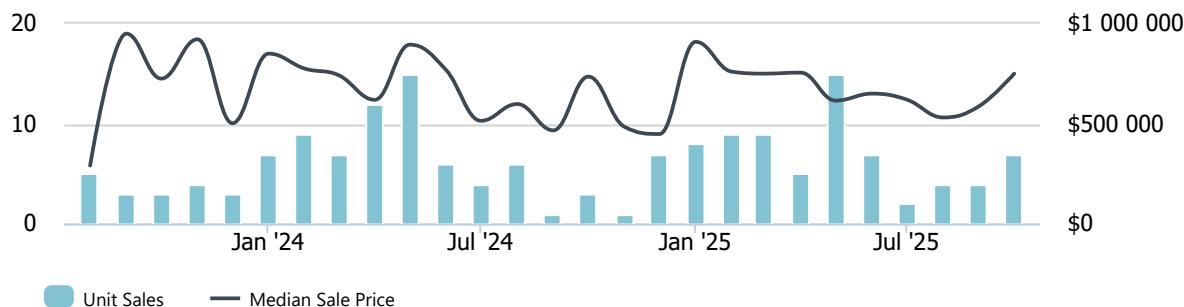
Inventory

Inventory of 36 in October was down 5.3% from 38 in September and down 25.0% from 48 in October of 2024. New listings in October moved up to 13 from 8 in September.

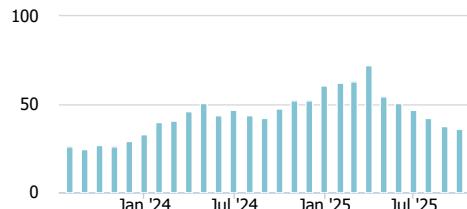
Market Time

Days on market of 64 in October was down substantially from 142 in September and down modestly from 93 in October of 2024. Months of supply of 5.5 in October was down slightly from 6.2 in September and down moderately from 7.5 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY

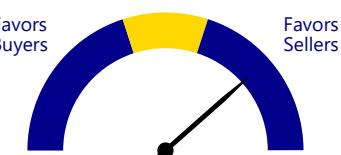


KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	7	3	133.3%	4	75.0%
Median Sale Price	\$750k	\$735k	2.0%	\$588k	27.7%
Inventory	36	48	-25.0%	38	-5.3%
Months of Supply	5.5	7.5	-26.0%	6.2	-10.1%
Days on Market	64	93	-31.2%	142	-54.9%
Avg. Sale Price/SqFt	\$401	\$418	-4.0%	\$334	20.4%
Sales to LP Ratio	98.9%	96.3%	2.7%	94.3%	4.9%
Sales to Orig. LP Ratio	97.1%	96.0%	1.1%	86.9%	11.7%
New Listings	13	15	-13.3%	8	62.5%
Went to Contract	6	1	500.0%	5	20.0%

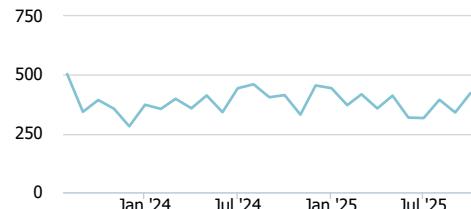
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIAN WELLS, CA - SINGLE FAMILY

OCTOBER, 2025



QUICK ANALYSIS

- UNIT SALES IN INDIAN WELLS FOR OCTOBER ARE UP 116.7% TO 13.
- LISTINGS UNDER CONTRACT IN INDIAN WELLS WERE 20 IN OCTOBER. THIS IS UP 100.0% FROM 10 IN OCTOBER OF 2024.
- MEDIAN PRICE IN INDIAN WELLS IS UP BY 29.3% FOR OCTOBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 13 unit sales in October. This is up 116.7% from 6 in October of 2024. Sales/list price ratio in October moved up to 96.8% from 95.9% in September.

Prices

Median price of \$1,900,000 in October was up 38.2% from \$1,375,000 in September and up 29.3% from \$1,470,000 in October of 2024. 3-month median price of \$1,462,500 in October was up marginally from \$1,450,000 in September but down a little from \$1,774,000 in October of 2024.

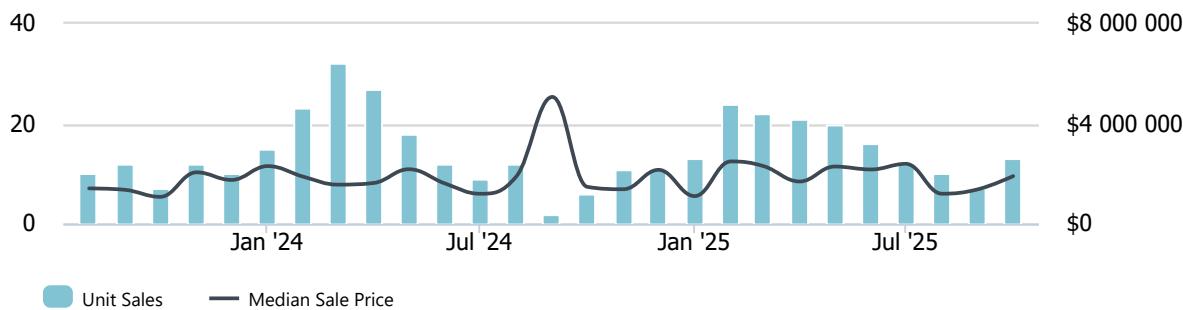
Inventory

Inventory of 85 in October was up 21.4% from 70 in September and up 2.4% from 83 in October of 2024. New listings in October moved up to 42 from 25 in September.

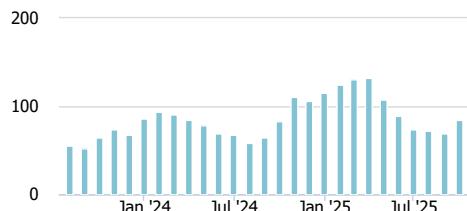
Market Time

Days on market of 64 in October was up somewhat from 49 in September and up considerably from 17 in October of 2024. Months of supply of 5.7 in October was up marginally from 4.9 in September and up marginally from 5.6 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	13	6	116.7%	7	85.7%
Median Sale Price	\$1,900k	\$1,470k	29.3%	\$1,375k	38.2%
Inventory	85	83	2.4%	70	21.4%
Months of Supply	5.7	5.6	1.3%	4.9	16.7%
Days on Market	64	17	276.5%	49	30.6%
Avg. Sale Price/SqFt	\$679	\$544	24.8%	\$486	39.8%
Sales to LP Ratio	96.8%	100.2%	-3.3%	95.9%	1.0%
Sales to Orig. LP Ratio	96.0%	100.1%	-4.1%	92.8%	3.4%
New Listings	42	37	13.5%	25	68.0%
Went to Contract	20	10	100.0%	11	81.8%

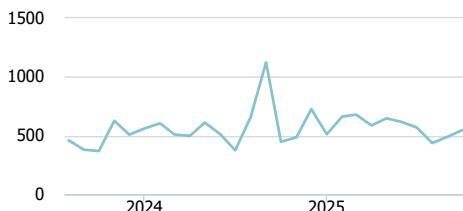
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM DESERT, CA - CONDOMINIUM

OCTOBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM DESERT FOR OCTOBER ARE UP 53.2% TO 72.
- DAYS ON MARKET IN PALM DESERT WAS 80 IN OCTOBER. THIS IS UP 35.6% FROM 59 IN OCTOBER OF 2024.
- NEW LISTINGS IN PALM DESERT ARE UP BY 13.5% FOR OCTOBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 44 unit sales in October. This is down 6.4% from 47 in October of 2024. Sales/list price ratio in October moved up to 96.4% from 96.3% in September.

Prices

Median price of \$470,000 in October was up 6.8% from \$440,000 in September but down 6.0% from \$500,000 in October of 2024. 3-month median price of \$470,000 in October was up just slightly from \$451,500 in September but down marginally from \$471,450 in October of 2024.

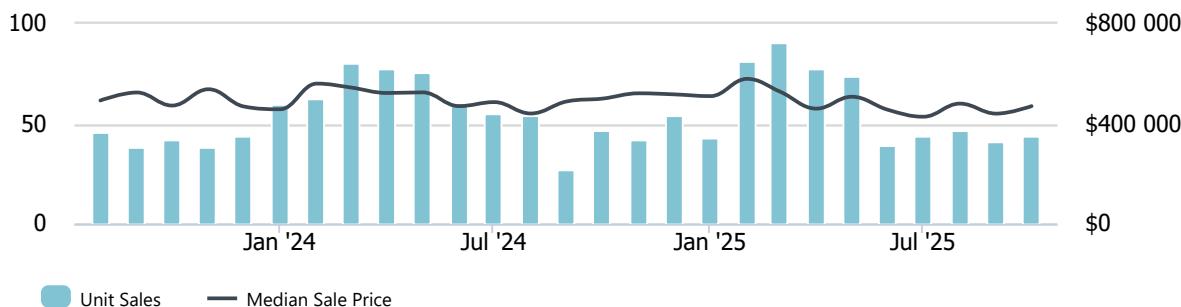
Inventory

Inventory of 382 in October was up 7.0% from 357 in September and up 8.2% from 353 in October of 2024. New listings in October moved up to 143 from 98 in September.

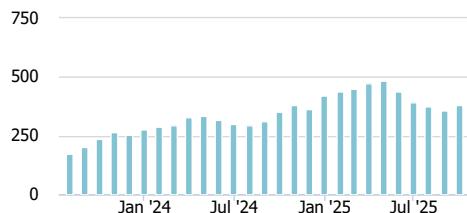
Market Time

Days on market of 80 in October was down just slightly from 83 in September but way up from 59 in October of 2024. Months of supply of 6.8 in October was up a little from 6.3 in September and up marginally from 6.2 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	44	47	-6.4%	41	7.3%
Median Sale Price	\$470k	\$500k	-6.0%	\$440k	6.8%
Inventory	382	353	8.2%	357	7.0%
Months of Supply	6.8	6.2	9.0%	6.3	7.5%
Days on Market	80	59	35.6%	83	-3.6%
Avg. Sale Price/SqFt	\$338	\$354	-4.5%	\$311	8.8%
Sales to LP Ratio	96.4%	96.6%	-0.2%	96.3%	0.1%
Sales to Orig. LP Ratio	93.8%	95.7%	-2.1%	92.1%	1.9%
New Listings	143	126	13.5%	98	45.9%
Went to Contract	72	47	53.2%	40	80.0%

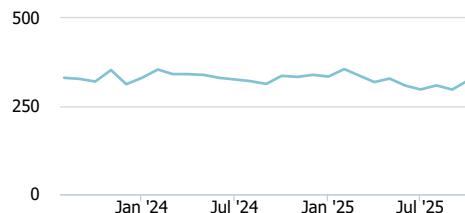
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM DESERT, CA - SINGLE FAMILY

OCTOBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM DESERT ARE UP BY 55.1% FOR OCTOBER.
- UNIT SALES IN PALM DESERT FOR OCTOBER ARE UP 26.6% TO 81.
- DAYS ON MARKET IN PALM DESERT WAS 74 IN OCTOBER. THIS IS UP 27.6% FROM 58 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 81 unit sales in October. This is up 26.6% from 64 in October of 2024. Sales/list price ratio in October moved down to 96.6% from 96.9% in September.

Prices

Median price of \$633,628 in October was up 18.7% from \$534,000 in September and up 5.6% from \$600,000 in October of 2024. 3-month median price of \$580,000 in October was very slightly up from \$569,000 in September but down slightly from \$637,870 in October of 2024.

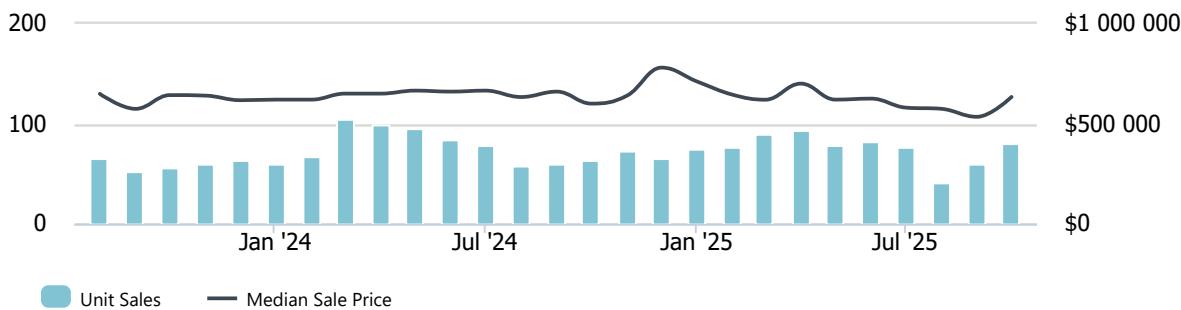
Inventory

Inventory of 393 in October was down 3.4% from 407 in September but up 6.5% from 369 in October of 2024. New listings in October moved up to 149 from 127 in September.

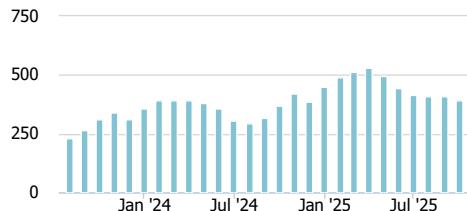
Market Time

Days on market of 74 in October was up a little from 69 in September and up somewhat from 58 in October of 2024. Months of supply of 5.3 in October was down marginally from 5.6 in September but up a little from 5 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY

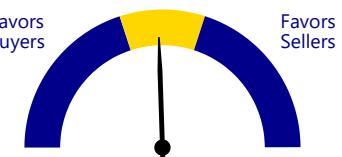


KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	81	64	26.6%	60	35.0%
Median Sale Price	\$634k	\$600k	5.6%	\$534k	18.7%
Inventory	393	369	6.5%	407	-3.4%
Months of Supply	5.3	5.0	6.4%	5.6	-5.3%
Days on Market	74	58	27.6%	69	7.2%
Avg. Sale Price/SqFt	\$379	\$341	11.2%	\$373	1.6%
Sales to LP Ratio	96.6%	98.4%	-1.8%	96.9%	-0.3%
Sales to Orig. LP Ratio	93.3%	96.3%	-3.1%	93.8%	-0.6%
New Listings	149	152	-2.0%	127	17.3%
Went to Contract	107	69	55.1%	69	55.1%

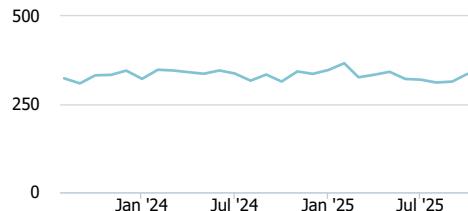
BUYERS/SELLERS MARKET

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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM

OCTOBER, 2025



QUICK ANALYSIS

- UNIT SALES IN INDO ARE UP BY 100.0% FOR OCTOBER.
- LISTINGS UNDER CONTRACT IN INDO FOR OCTOBER ARE DOWN 50.0% TO 2.
- MONTHS OF SUPPLY IN INDO WAS 8.1 IN OCTOBER. THIS IS UP 37.3% FROM 5.9 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 6 unit sales in October. This is up 100.0% from 3 in October of 2024. Sales/list price ratio in October moved down to 95.6% from 99.7% in September.

Prices

Median price of \$281,000 in October was down 18.9% from \$346,500 in September but up 2.2% from \$275,000 in October of 2024. 3-month median price of \$316,000 in October was up marginally from \$312,500 in September and very slightly up from \$310,000 in October of 2024.

Inventory

Inventory of 31 in October was up 6.9% from 29 in September and up 14.8% from 27 in October of 2024. New listings in October moved up to 13 from 7 in September.

Market Time

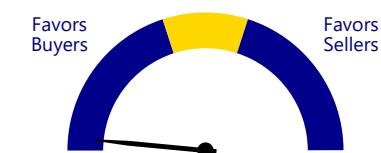
Days on market of 69 in October was way down from 111 in September and down a little from 77 in October of 2024. Months of supply this month is 8.1, the same as last month.

KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	6	3	100.0%	2	200.0%
Median Sale Price	\$281k	\$275k	2.2%	\$346k	-18.9%
Inventory	31	27	14.8%	29	6.9%
Months of Supply	8.1	5.9	37.3%	8.1	-0.1%
Days on Market	69	77	-10.4%	111	-37.8%
Avg. Sale Price/SqFt	\$277	\$251	10.5%	\$247	12.3%
Sales to LP Ratio	95.6%	99.5%	-3.9%	99.7%	-4.1%
Sales to Orig. LP Ratio	93.4%	93.6%	-0.3%	93.1%	0.2%
New Listings	13	14	-7.1%	7	85.7%
Went to Contract	2	4	-50.0%	5	-60.0%

BUYERS/SELLERS MARKET

Balanced

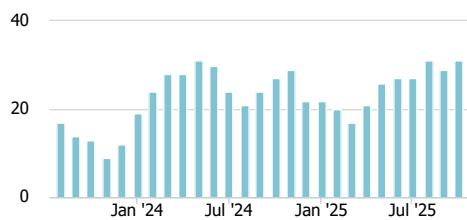


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

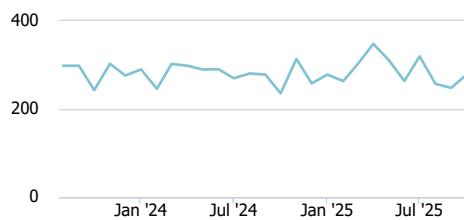
UNIT SALES AND MEDIAN PRICES



INVENTORY



MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY

OCTOBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN INDIO ARE UP BY 75.9% FOR OCTOBER.
- DAYS ON MARKET IN INDIO FOR OCTOBER IS UP 84.2% TO 105.
- NEW LISTINGS IN INDIO WERE 159 IN OCTOBER. THIS IS DOWN 5.4% FROM 168 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 70 unit sales in October. This is up 1.4% from 69 in October of 2024. Sales/list price ratio in October moved up to 97.6% from 97.5% in September.

Prices

Median price this month is \$549,500, the same as last month. 3-month median price of \$553,100 in October was down just slightly from \$564,950 in September but very slightly up from \$550,000 in October of 2024.

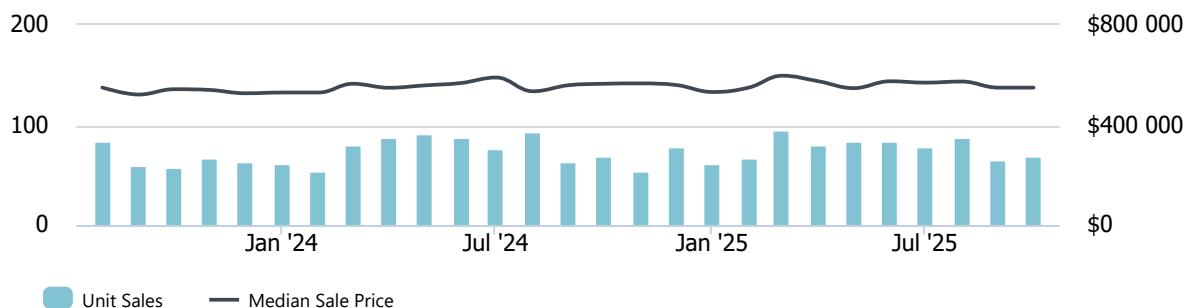
Inventory

Inventory of 495 in October was down 2.2% from 506 in September but up 1.4% from 488 in October of 2024. New listings in October moved up to 159 from 135 in September.

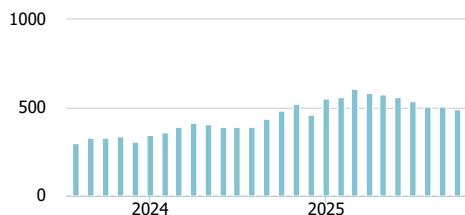
Market Time

Days on market of 105 in October was up substantially from 66 in September and up considerably from 57 in October of 2024. Months of supply in October was 6.5, unchanged from the same month last year.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	70	69	1.4%	66	6.1%
Median Sale Price	\$550k	\$565k	-2.7%	\$550k	0.0%
Inventory	495	488	1.4%	506	-2.2%
Months of Supply	6.5	6.5	-0.2%	6.7	-2.3%
Days on Market	105	57	84.2%	66	59.1%
Avg. Sale Price/SqFt	\$295	\$313	-5.7%	\$288	2.5%
Sales to LP Ratio	97.6%	97.0%	0.7%	97.5%	0.2%
Sales to Orig. LP Ratio	94.8%	95.9%	-1.1%	95.2%	-0.5%
New Listings	159	168	-5.4%	135	17.8%
Went to Contract	102	58	75.9%	65	56.9%

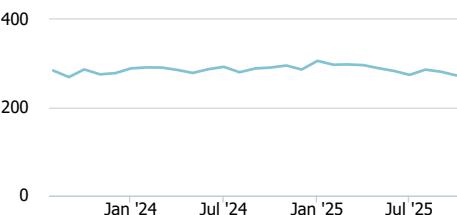
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - CONDOMINIUM

OCTOBER, 2025



QUICK ANALYSIS

- UNIT SALES IN RANCHO MIRAGE ARE UP BY 33.3% FOR OCTOBER.
- NEW LISTINGS IN RANCHO MIRAGE FOR OCTOBER ARE UP 31.4% TO 46.
- LISTINGS UNDER CONTRACT IN RANCHO MIRAGE WERE 14 IN OCTOBER. THIS IS UP 27.3% FROM 11 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 16 unit sales in October. This is up 33.3% from 12 in October of 2024. Sales/list price ratio in October moved down to 94.7% from 96.2% in September.

Prices

Median price of \$485,500 in October was up 0.6% from \$482,444 in September but down 11.3% from \$547,500 in October of 2024. 3-month median price of \$500,000 in October was down marginally from \$535,000 in September and down slightly from \$569,500 in October of 2024.

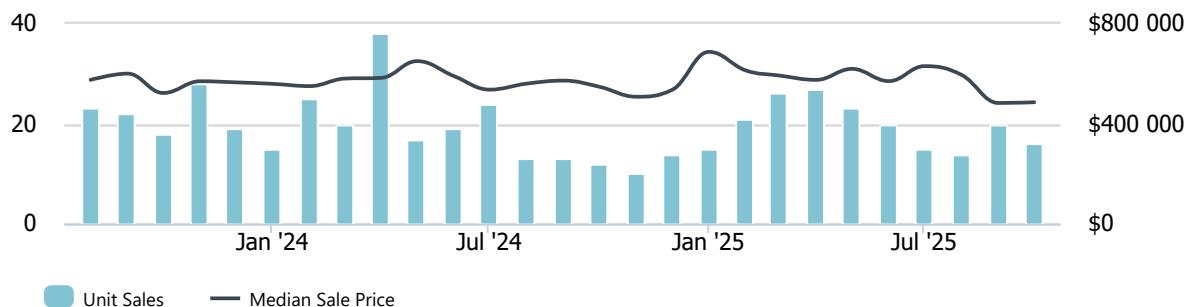
Inventory

Inventory of 126 in October was up 14.5% from 110 in September and up 14.5% from 110 in October of 2024. New listings in October moved up to 46 from 41 in September.

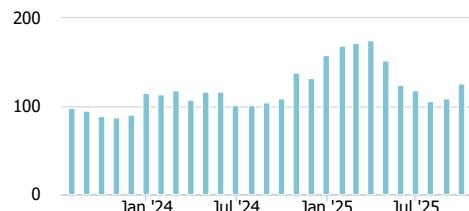
Market Time

Days on market of 91 in October was up moderately from 75 in September and up somewhat from 70 in October of 2024. Months of supply of 6.8 in October was up a little from 6.1 in September and up moderately from 5.4 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY

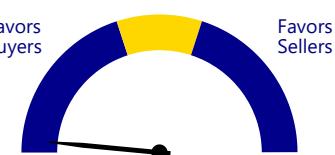


KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	16	12	33.3%	20	-20.0%
Median Sale Price	\$486k	\$548k	-11.3%	\$482k	0.6%
Inventory	126	110	14.5%	110	14.5%
Months of Supply	6.8	5.4	25.9%	6.1	12.5%
Days on Market	91	70	30.0%	75	21.3%
Avg. Sale Price/SqFt	\$293	\$314	-6.8%	\$308	-4.8%
Sales to LP Ratio	94.7%	96.4%	-1.7%	96.2%	-1.5%
Sales to Orig. LP Ratio	92.2%	91.2%	1.1%	92.0%	0.2%
New Listings	46	35	31.4%	41	12.2%
Went to Contract	14	11	27.3%	23	-39.1%

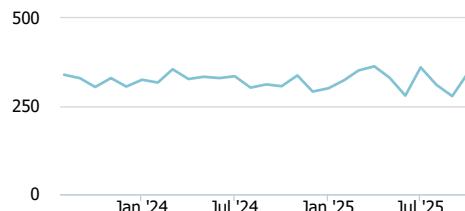
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

RANCHO MIRAGE, CA - SINGLE FAMILY

OCTOBER, 2025



QUICK ANALYSIS

- NEW LISTINGS IN RANCHO MIRAGE FOR OCTOBER ARE UP 29.0% TO 138.
- UNIT SALES IN RANCHO MIRAGE WERE 41 IN OCTOBER. THIS IS UP 17.1% FROM 35 IN OCTOBER OF 2024.
- DAYS ON MARKET IN RANCHO MIRAGE IS UP BY 24.2% FOR OCTOBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 41 unit sales in October. This is up 17.1% from 35 in October of 2024. Sales/list price ratio in October moved up to 95.7% from 90.2% in September.

Prices

Median price of \$1,100,000 in October was down 11.0% from \$1,236,000 in September and down 2.2% from \$1,125,000 in October of 2024. 3-month median price of \$1,160,000 in October was up marginally from \$1,112,000 in September and up a little from \$1,100,000 in October of 2024.

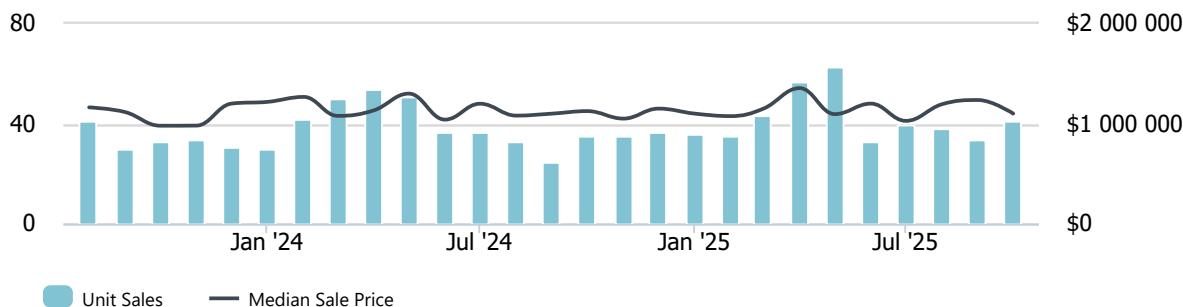
Inventory

Inventory of 277 in October was up 20.4% from 230 in September and up 4.5% from 265 in October of 2024. New listings in October moved up to 138 from 69 in September.

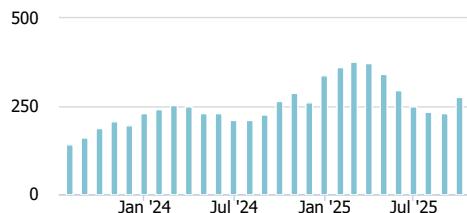
Market Time

Days on market of 77 in October was up slightly from 73 in September and up modestly from 62 in October of 2024. Months of supply of 6.8 in October was up marginally from 5.7 in September but down marginally from 6.9 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	41	35	17.1%	34	20.6%
Median Sale Price	\$1,100k	\$1,125k	-2.2%	\$1,236k	-11.0%
Inventory	277	265	4.5%	230	20.4%
Months of Supply	6.8	6.9	-2.5%	5.7	19.0%
Days on Market	77	62	24.2%	73	5.5%
Avg. Sale Price/SqFt	\$504	\$489	2.9%	\$573	-12.0%
Sales to LP Ratio	95.7%	97.7%	-2.1%	90.2%	6.1%
Sales to Orig. LP Ratio	93.1%	96.9%	-3.9%	88.5%	5.2%
New Listings	138	107	29.0%	69	100.0%
Went to Contract	47	41	14.6%	29	62.1%

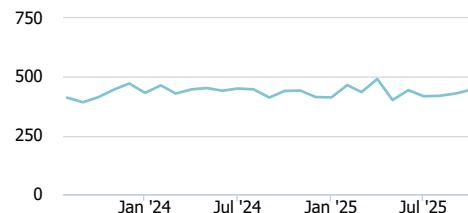
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - CONDOMINIUM

OCTOBER, 2025



QUICK ANALYSIS

- UNIT SALES IN PALM SPRINGS ARE UP BY 28.6% FOR OCTOBER.
- DAYS ON MARKET IN PALM SPRINGS FOR OCTOBER IS UP 34.6% TO 70.
- LISTINGS UNDER CONTRACT IN PALM SPRINGS WERE 72 IN OCTOBER. THIS IS UP 18.0% FROM 61 IN OCTOBER OF 2024.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 72 unit sales in October. This is up 28.6% from 56 in October of 2024. Sales/list price ratio in October moved up to 96.6% from 96.0% in September.

Prices

Median price of \$375,500 in October was up 7.6% from \$349,000 in September but down 6.0% from \$399,500 in October of 2024. 3-month median price of \$382,500 in October was down just slightly from \$385,000 in September and down a little from \$397,000 in October of 2024.

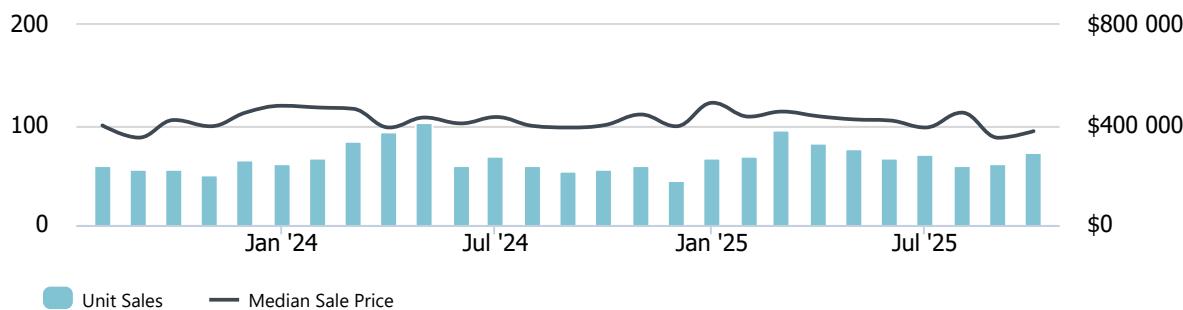
Inventory

Inventory of 370 in October was up 5.7% from 350 in September but down 2.9% from 381 in October of 2024. New listings in October moved down to 139 from 140 in September.

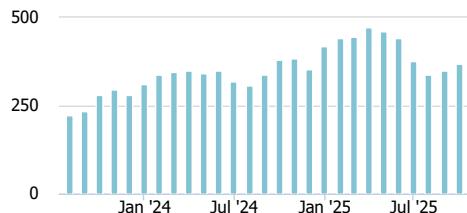
Market Time

Days on market of 70 in October was down marginally from 84 in September but up considerably from 52 in October of 2024. Months of supply of 5.3 in October was up marginally from 5.2 in September but down just slightly from 5.5 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	72	56	28.6%	62	16.1%
Median Sale Price	\$376k	\$400k	-6.0%	\$349k	7.6%
Inventory	370	381	-2.9%	350	5.7%
Months of Supply	5.3	5.5	-3.2%	5.2	3.7%
Days on Market	70	52	34.6%	84	-16.7%
Avg. Sale Price/SqFt	\$359	\$376	-4.4%	\$339	6.0%
Sales to LP Ratio	96.6%	98.1%	-1.6%	96.0%	0.6%
Sales to Orig. LP Ratio	93.7%	96.0%	-2.4%	92.4%	1.4%
New Listings	139	143	-2.8%	140	-0.7%
Went to Contract	72	61	18.0%	74	-2.7%

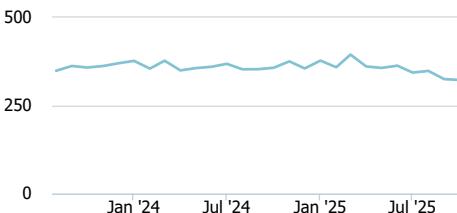
BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.



MONTHLY MARKET SUMMARY

PALM SPRINGS, CA - SINGLE FAMILY

OCTOBER, 2025



QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN PALM SPRINGS FOR OCTOBER ARE UP 50.0% TO 72.
- DAYS ON MARKET IN PALM SPRINGS WAS 86 IN OCTOBER. THIS IS UP 56.4% FROM 55 IN OCTOBER OF 2024.
- UNIT SALES IN PALM SPRINGS ARE UP BY 14.9% FOR OCTOBER.

* Change from same month last year unless otherwise noted

SUMMARY

Sales

There were 54 unit sales in October. This is up 14.9% from 47 in October of 2024. Sales/list price ratio in October moved up to 97.2% from 96.4% in September.

Prices

Median price of \$921,250 in October was down 2.3% from \$942,500 in September and down 0.4% from \$925,000 in October of 2024. 3-month median price of \$925,000 in October was down just slightly from \$950,000 in September and down marginally from \$965,000 in October of 2024.

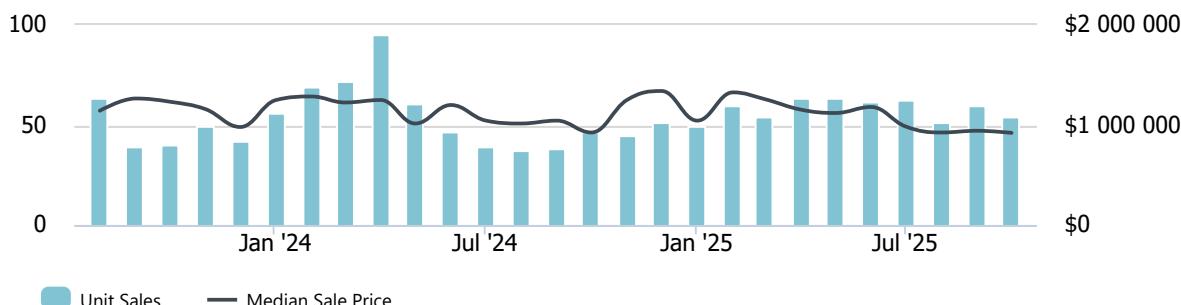
Inventory

Inventory of 446 in October was up 6.7% from 418 in September and up 2.8% from 434 in October of 2024. New listings in October moved up to 164 from 131 in September.

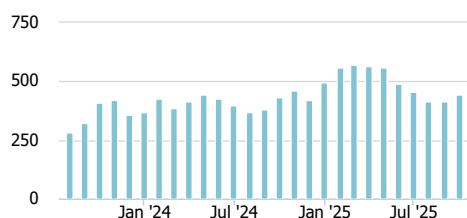
Market Time

Days on market of 86 in October was up marginally from 72 in September and way up from 55 in October of 2024. Months of supply of 7.9 in October was up a little from 7.5 in September but down just slightly from 8 in October of 2024.

UNIT SALES AND MEDIAN PRICES



INVENTORY



KEY STATS

	2025	2024	Chg	Prev Mo	Chg
Unit Sales	54	47	14.9%	60	-10.0%
Median Sale Price	\$921k	\$925k	-0.4%	\$942k	-2.3%
Inventory	446	434	2.8%	418	6.7%
Months of Supply	7.9	8.0	-1.0%	7.5	5.6%
Days on Market	86	55	56.4%	72	19.4%
Avg. Sale Price/SqFt	\$501	\$510	-1.8%	\$560	-10.6%
Sales to LP Ratio	97.2%	97.0%	0.2%	96.4%	0.8%
Sales to Orig. LP Ratio	93.5%	94.8%	-1.4%	92.9%	0.6%
New Listings	164	173	-5.2%	131	25.2%
Went to Contract	72	48	50.0%	53	35.8%

BUYERS/SELLERS MARKET

Balanced



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MEDIAN SALE PRICE / SQ FT.

