

# MONTHLY MARKET SUMMARY

INDIO, CA - CONDOMINIUM  
SEPTEMBER, 2025



## QUICK ANALYSIS

- UNIT SALES IN INDIO WERE 2 IN SEPTEMBER. THIS IS DOWN 66.7% FROM 6 IN SEPTEMBER OF 2024.
- MONTHS OF SUPPLY IN INDIO IS UP BY 71.5% FOR SEPTEMBER.
- LISTINGS UNDER CONTRACT IN INDIO FOR SEPTEMBER ARE UP 25.0% TO 5.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 2 unit sales in September. This is down 66.7% from 6 in September of 2024. Sales/list price ratio in September moved up to 99.7% from 98.4% in August.

### Prices

Median price of \$346,500 in September was up 9.7% from \$316,000 in August and up 5.8% from \$327,500 in September of 2024. 3-month median price of \$312,500 in September was up moderately from \$247,000 in August but down a little from \$320,000 in September of 2024.

### Inventory

Inventory of 30 in September was down 3.2% from 31 in August but up 25.0% from 24 in September of 2024. New listings in September moved down to 8 from 11 in August.

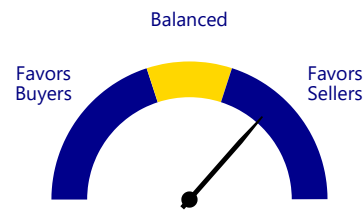
### Market Time

Days on market of 111 in September was up marginally from 93 in August and up a little from 100 in September of 2024. Months of supply of 8.4 in September was up slightly from 7.9 in August and up substantially from 4.9 in September of 2024.

## KEY STATS

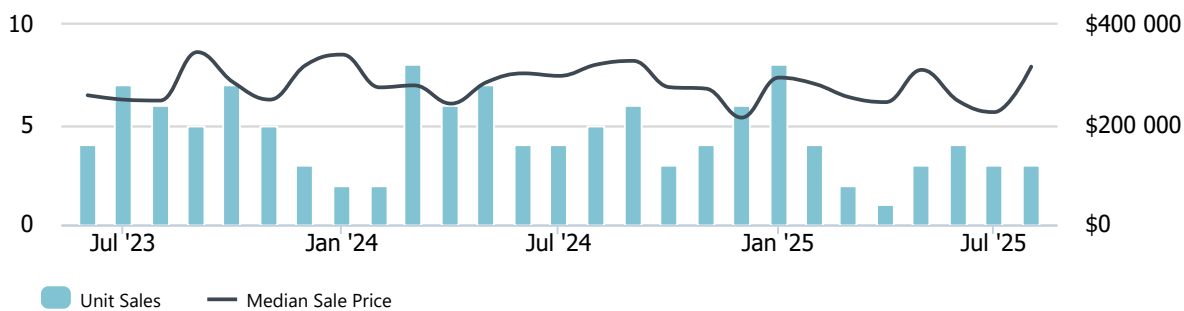
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	2	6	-66.7%	3	-33.3%
Median Sale Price	\$346k	\$328k	5.8%	\$316k	9.7%
Inventory	30	24	25.0%	31	-3.2%
Months of Supply	8.4	4.9	71.5%	7.9	5.8%
Days on Market	111	100	11.0%	93	19.4%
Avg. Sale Price/SqFt	\$247	\$263	-6.3%	\$243	1.5%
Sales to LP Ratio	99.7%	99.9%	-0.2%	98.4%	1.3%
Sales to Orig. LP Ratio	93.1%	100.2%	-7.0%	94.6%	-1.5%
New Listings	8	8	0.0%	11	-27.3%
Went to Contract	5	4	25.0%	4	25.0%

## BUYERS/SELLERS MARKET

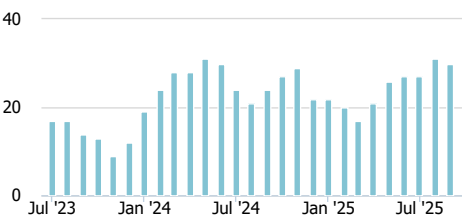


This graphical snapshot reflects current market conditions favoring buyers and sellers. It combines the recent and 12-month history of market time, list and sale price ratios, and the percentage of transactions closed at or above list price.

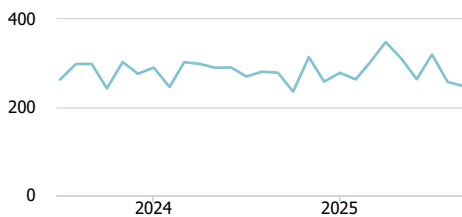
## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.



# MONTHLY MARKET SUMMARY

INDIO, CA - SINGLE FAMILY  
SEPTEMBER, 2025



## QUICK ANALYSIS

- LISTINGS UNDER CONTRACT IN INDIO WERE 84 IN SEPTEMBER. THIS IS UP 37.7% FROM 61 IN SEPTEMBER OF 2024.
- DAYS ON MARKET IN INDIO IS UP BY 38.3% FOR SEPTEMBER.
- NEW LISTINGS IN INDIO FOR SEPTEMBER ARE DOWN 17.7% TO 130.

\* Change from same month last year unless otherwise noted

## SUMMARY

### Sales

There were 65 unit sales in September. This is up 3.2% from 63 in September of 2024. Sales/list price ratio in September moved up to 97.4% from 97.1% in August.

### Prices

Median price of \$550,000 in September was down 4.2% from \$573,950 in August and down 1.7% from \$559,430 in September of 2024. 3-month median price of \$565,000 in September was down a little from \$574,950 in August but up marginally from \$559,215 in September of 2024.

### Inventory

Inventory of 470 in September was down 5.4% from 497 in August but up 8.3% from 434 in September of 2024. New listings in September moved up to 130 from 119 in August.

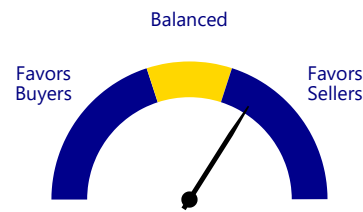
### Market Time

Days on market of 65 in September was down a little from 80 in August but way up from 47 in September of 2024. Months of supply of 6.2 in September was down marginally from 6.6 in August but up a little from 5.9 in September of 2024.

## KEY STATS

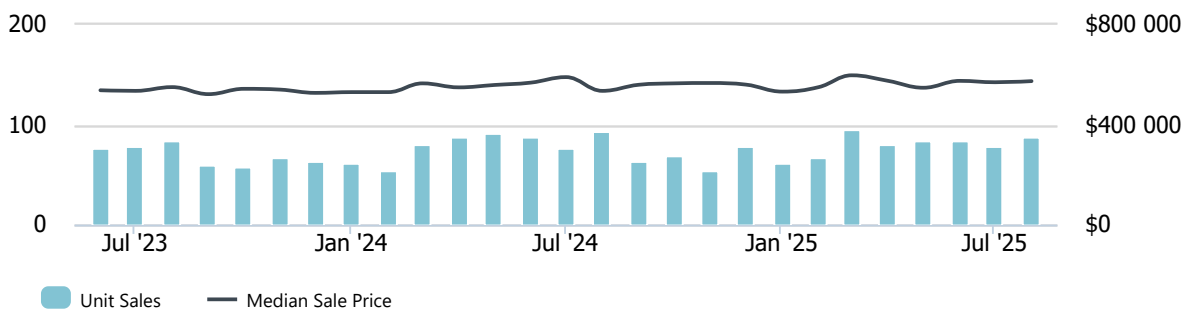
	2025	2024	Chg	Prev Mo	Chg
Unit Sales	65	63	3.2%	88	-26.1%
Median Sale Price	\$550k	\$559k	-1.7%	\$574k	-4.2%
Inventory	470	434	8.3%	497	-5.4%
Months of Supply	6.2	5.9	5.4%	6.6	-5.6%
Days on Market	65	47	38.3%	80	-18.8%
Avg. Sale Price/SqFt	\$288	\$296	-2.4%	\$288	-0.0%
Sales to LP Ratio	97.4%	98.6%	-1.2%	97.1%	0.3%
Sales to Orig. LP Ratio	95.3%	97.3%	-2.1%	94.1%	1.3%
New Listings	130	158	-17.7%	119	9.2%
Went to Contract	84	61	37.7%	89	-5.6%

## BUYERS/SELLERS MARKET

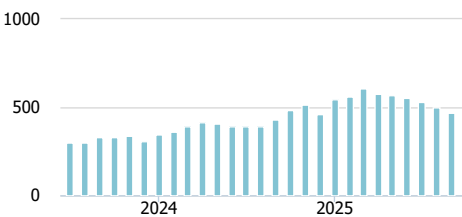


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## UNIT SALES AND MEDIAN PRICES



## INVENTORY



## MEDIAN SALE PRICE / SQ FT.

